



# Welcome to The NHS Virtual Wards Conference North 2023



2023



11th July 2023  
08:00am – 16:00pm  
Etc venues, Manchester

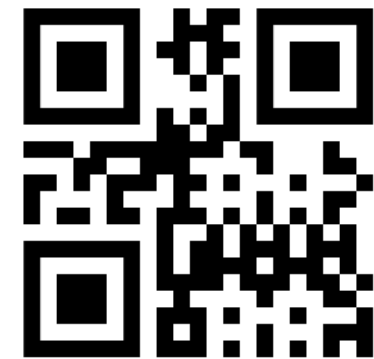


## Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



2023



SCAN ME

Current Trees Planted to date: 10,444



# Our Commitment to the Planet

**For Each Delegate Attending Our In-Person Event Today, we will be planting 1 tree with our Key Sustainability Partner**



**PLAY IT GREEN**



# Chair Opening Address



2023



**Douglas Hamandishe**

Chief Digital Officer/Broadcaster and  
Presenter - **Context Heath and  
Centric Health Media**





Speaking Now...



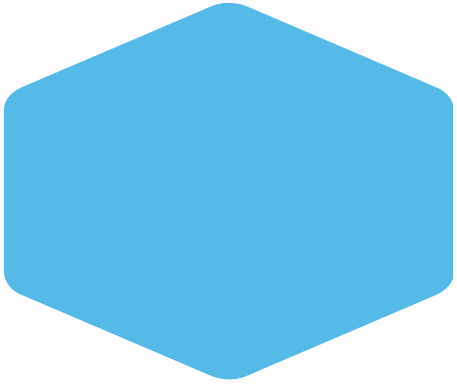
2023



**Dr Baribefe Olufemi Vite**  
Doctor - **East Suffolk North**  
**Essex Foundation Trust**  
**(ESNEFT)**



**Hannah Chapman**  
Nurse Operational and Clinical  
Lead - **East Suffolk North**  
**Essex Foundation Trust**  
**(ESNEFT)**



**East Suffolk and  
North Essex**  
NHS Foundation Trust

# ESNEFT General Surgery Virtual Wards



# ESNEFT Virtual Wards

**Provide acute clinical care at home for a short duration (up to 14 days) as an alternative to care in hospital**

## Goals:

- Improve patient outcomes and experience, enabling shorter stays in hospitals, reduction in deconditioning and reduced risk of infection
- Safe and efficient management of bed capacity to support the urgent and emergency care capacity demand – in accordance with 23/24 bed modelling assumptions
- The maintenance of elective care programmes and recovery of waiting times
- ESNEFT has partnered with:
  - **Huma:** a 'hospital at home' technology provider,
  - **Bionical:** a provider of virtual nursing teams, to deliver virtual wards across the Trust.



# Capacity Milestones – Q3 & Q4

ESNEFT Virtual ward capacity is a crucial part of the trust's bed modelling assumptions. As well as the shorter term national target for trusts to consistently reach 80% occupancy of available virtual ward capacity by December 2023.

Site	Current capacity (No of patients)	Planned September'23 capacity (No of patients)	Planned December'23 capacity (No of patients)
General Surgical VW Colchester and NEE	8	12	15
General Surgical VW Ipswich and ES	10	12	15
<b>Total</b>	<b>18</b>	<b>24</b>	<b>30</b>





# Model of care:

The ESNEFT Model of Care is intended to deliver virtual ward care in the most resilient and efficient way by building on existing services where possible 'One Team' approach with 'Time Matters' at the heart of the patient model.

The various components are as follows:

- Clinical Teams
- Core Assessment Team
- Central Monitoring Hub
- Community Teams
- Medical Support



# Model of care:





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North Essex**  
NHS Foundation Trust

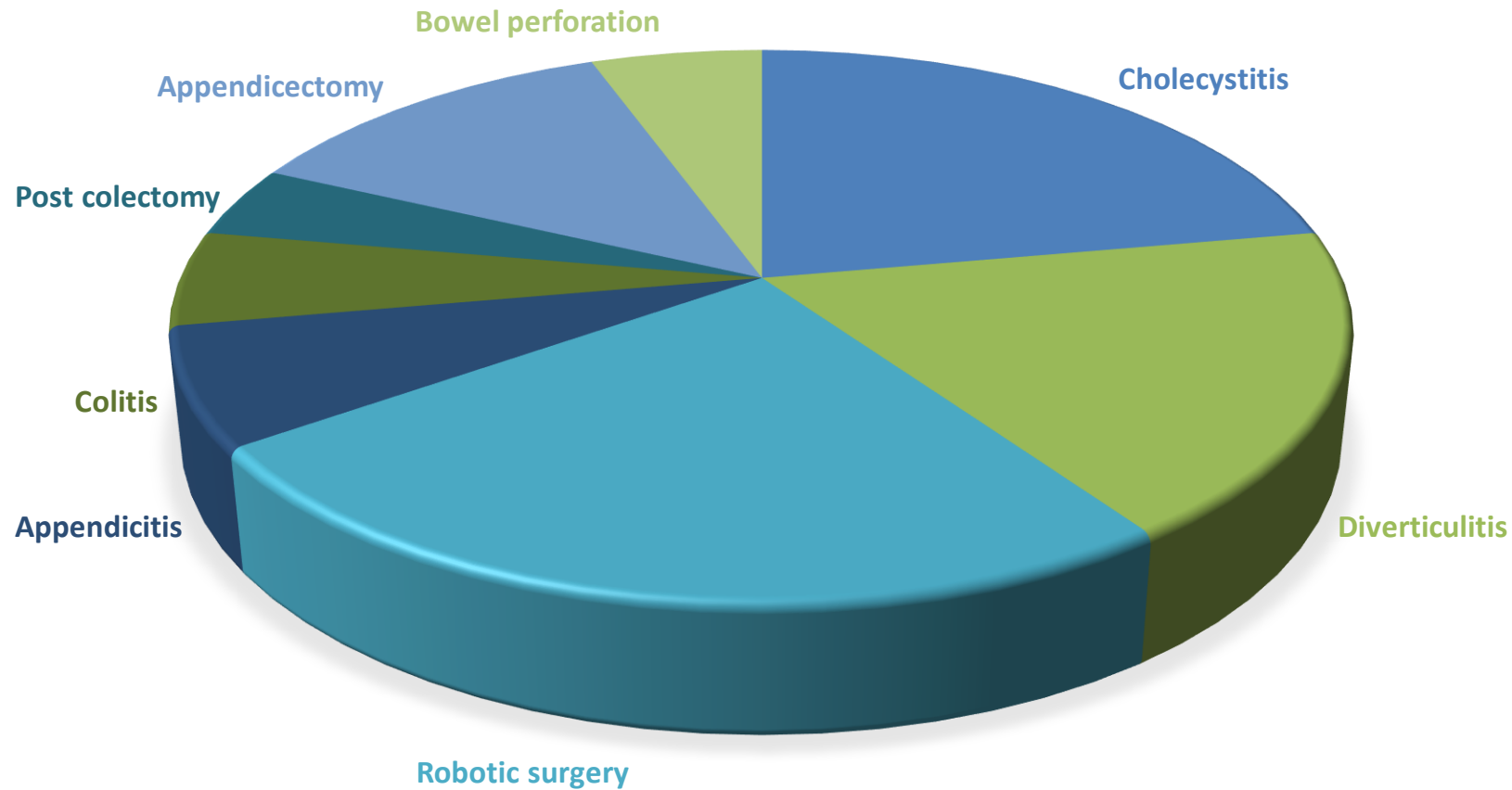
How things are  
going...



# Reason for Admission – Jan'23 to July'23



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North Essex**  
NHS Foundation Trust



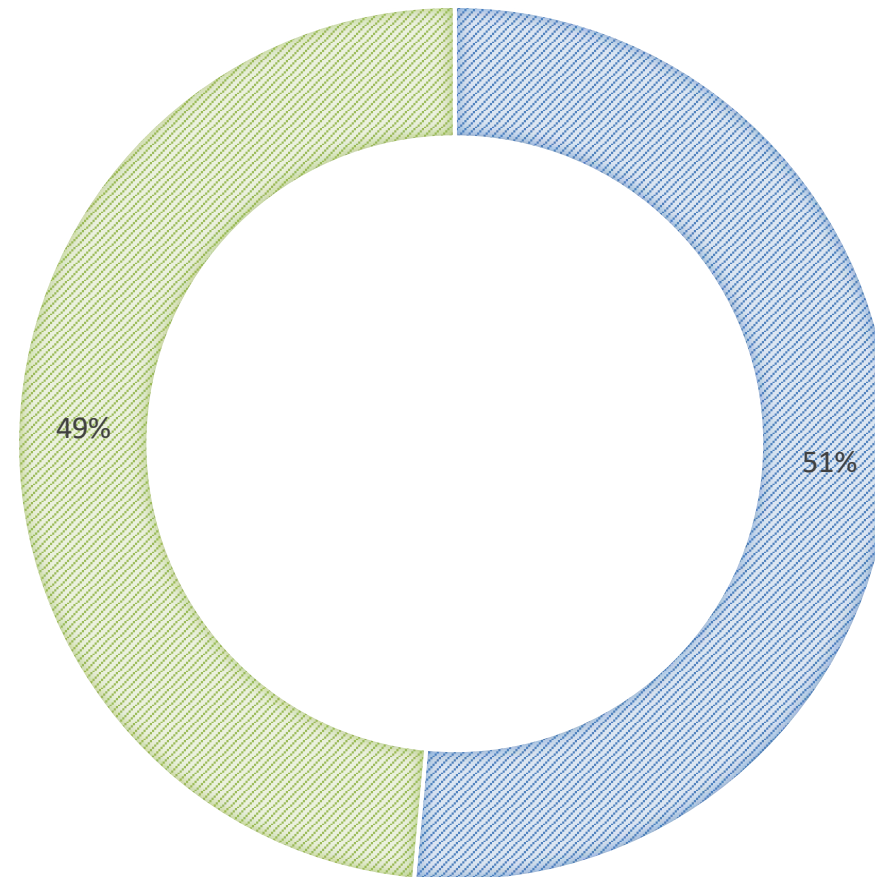


# Sex Distribution – Jan'23 to July'23

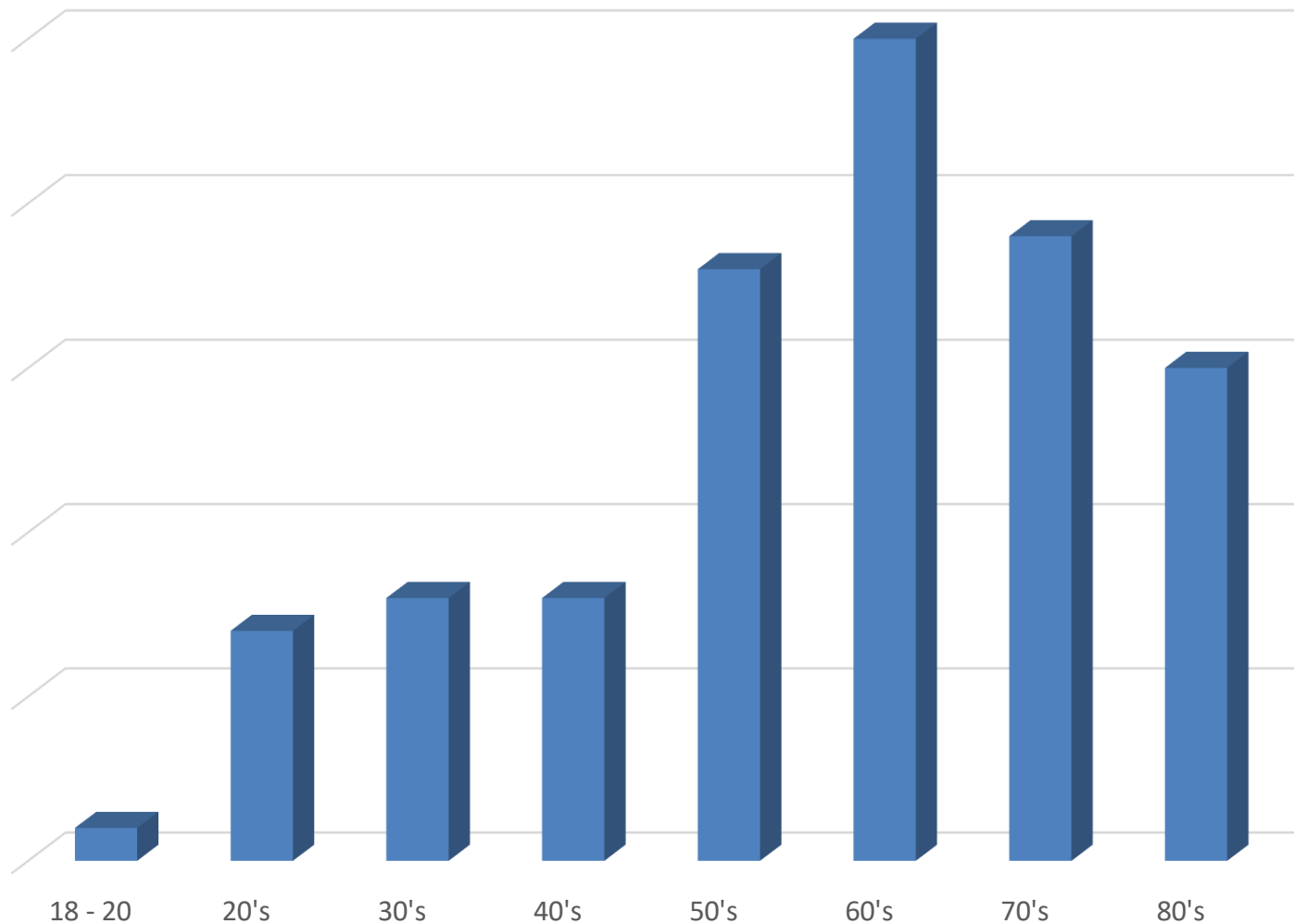


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North Essex**  
NHS Foundation Trust

■ Male ■ Female

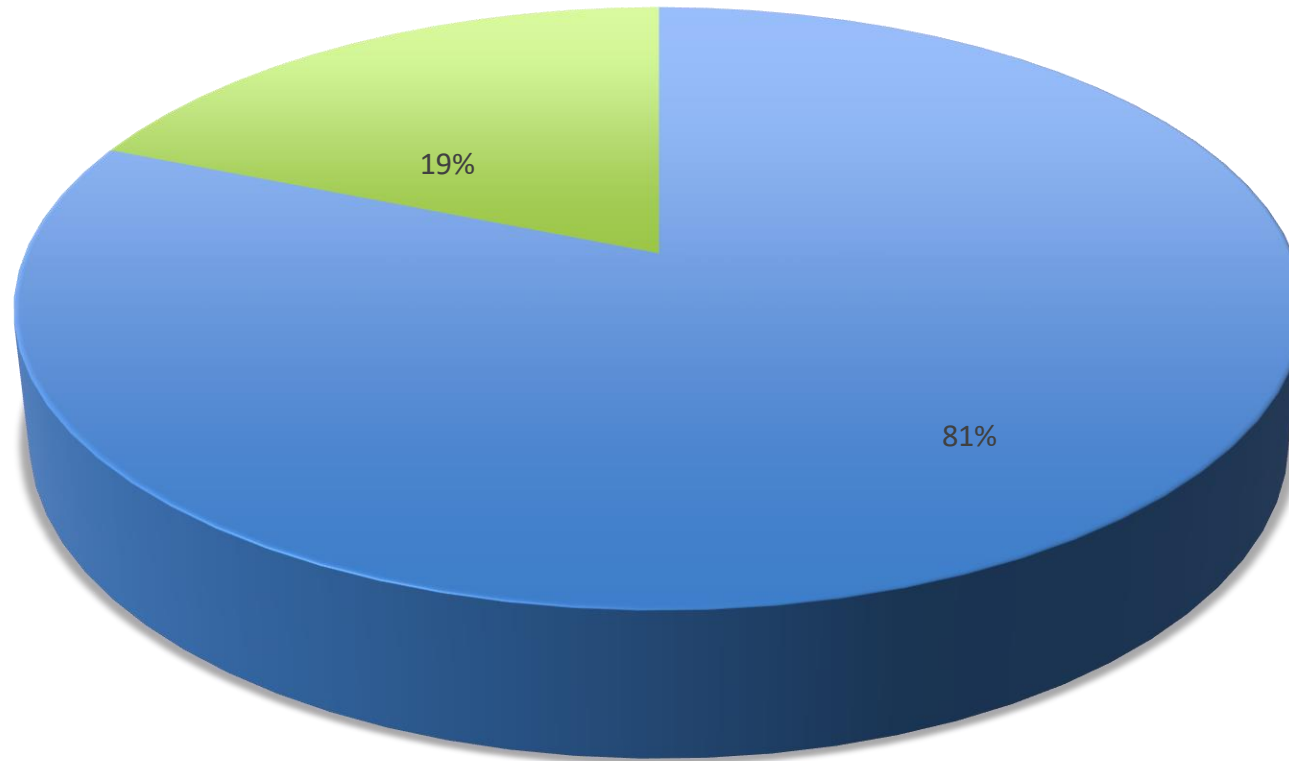


# Age Distribution:



# Technology enabled:

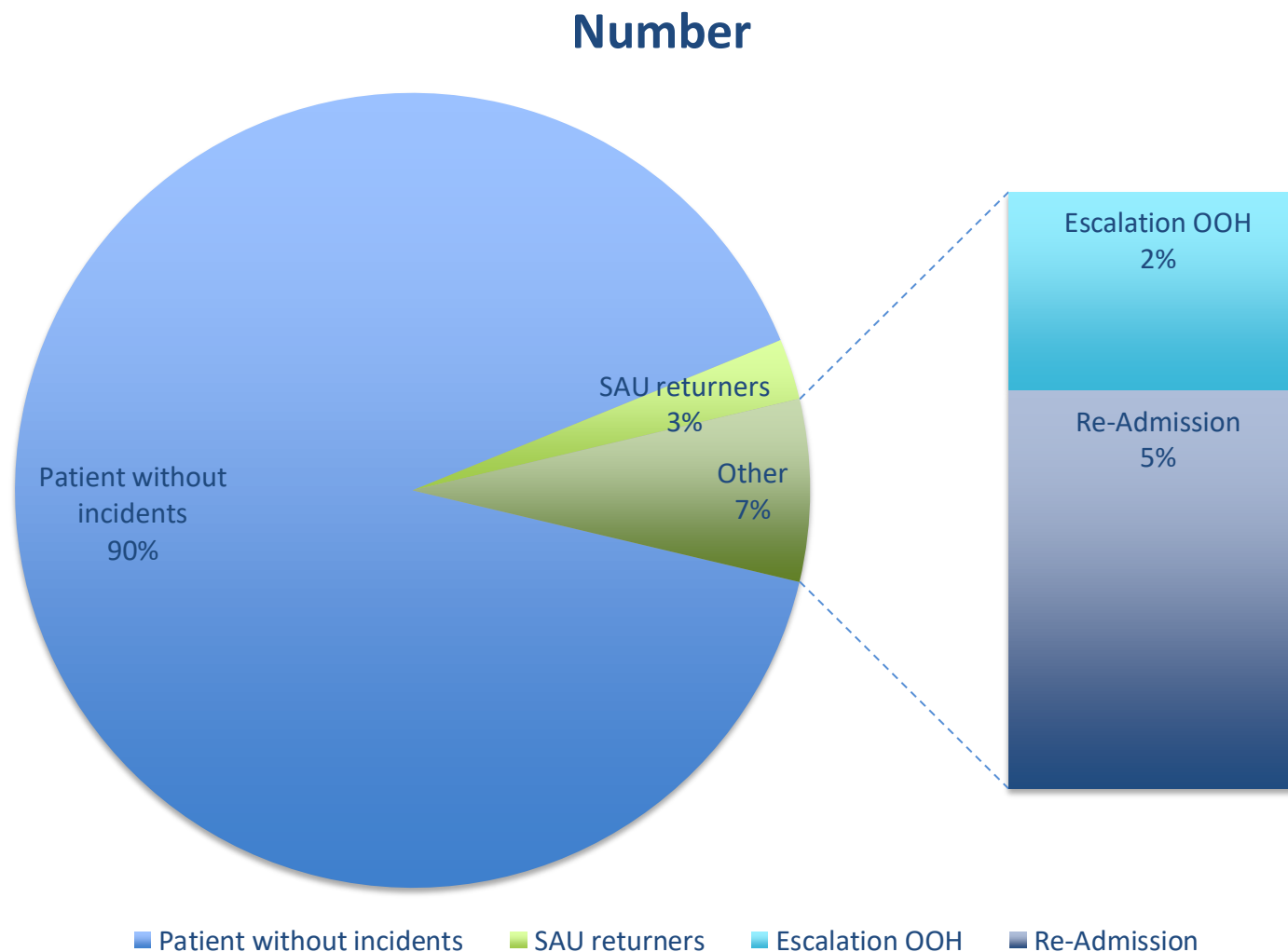
Number of patients



■ Monitored ■ Not Monitored

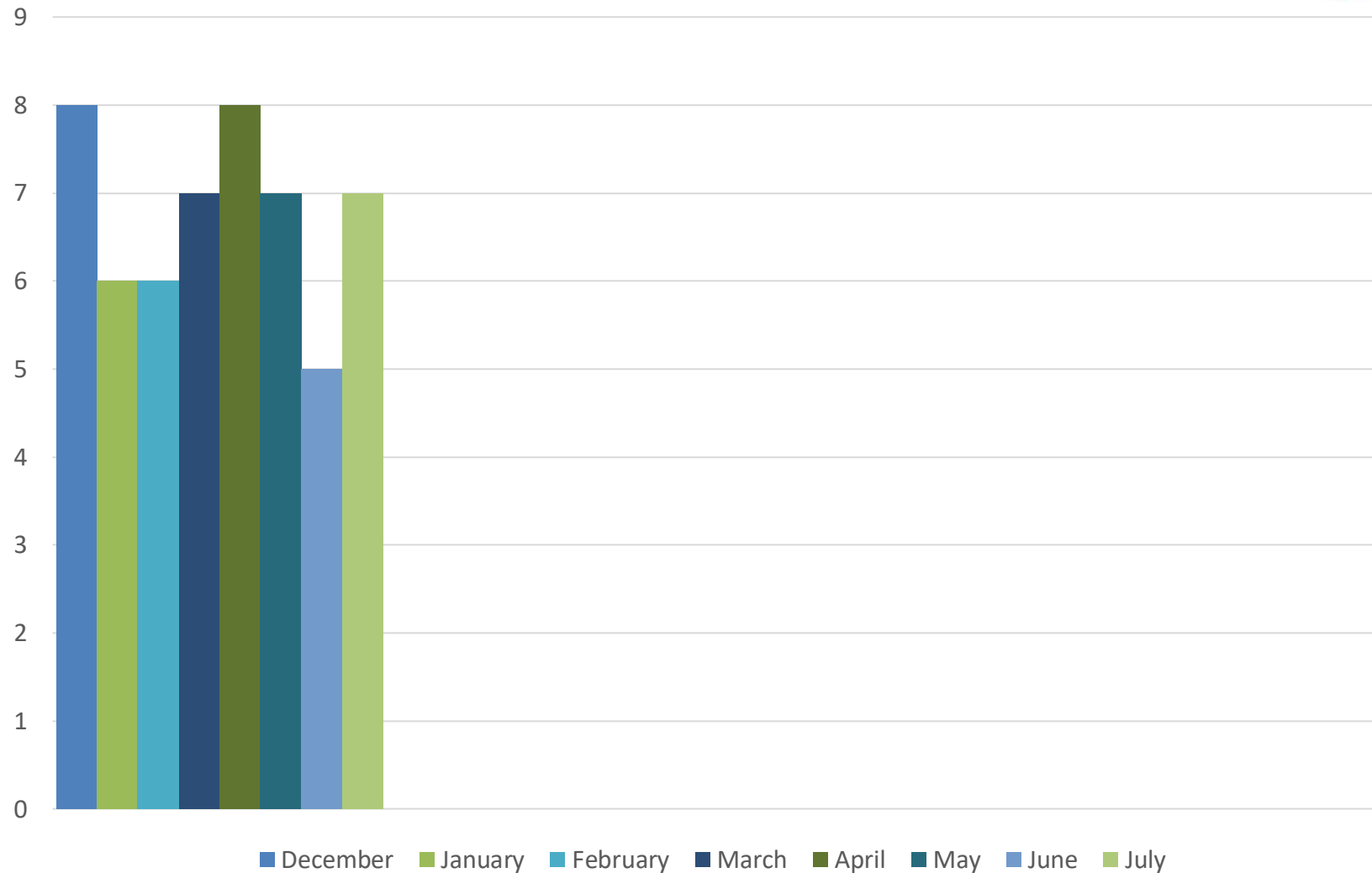


# Patient Outcomes:





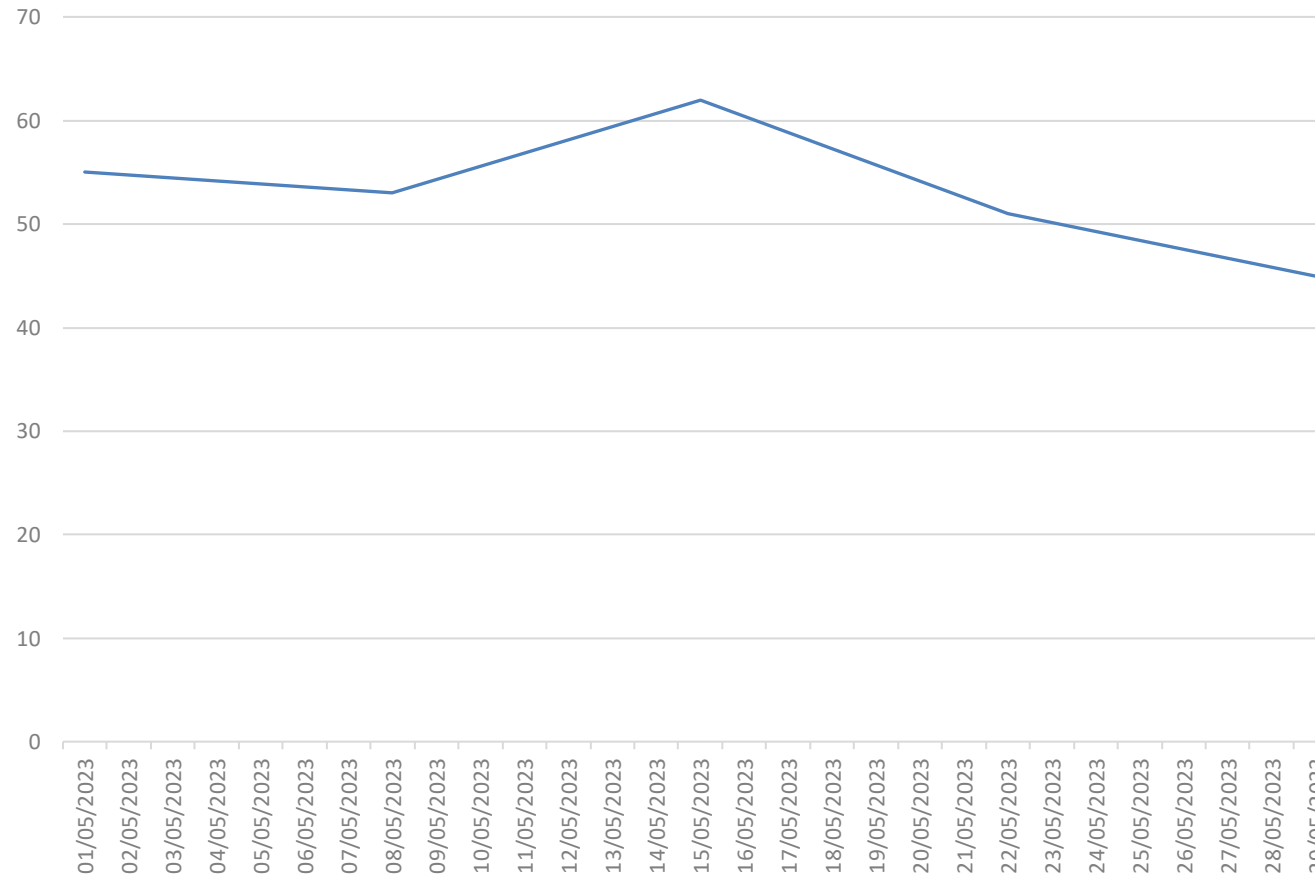
# Average LOS:



# Capacity utilised:



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**East Suffolk and  
North Essex**  
NHS Foundation Trust

# Real life patient experiences...



# Case study 1:

- 52 year old Female
- Admitted to the virtual ward after <24 hours in hospital after being admitted for symptoms consistent with Biliary colic.
- Completed a course of antibiotics on the virtual ward and observations were monitored as well as pain. Dietary advice was given on the virtual ward with regards to low fat diet as well as pain management advice to help manage pain symptoms and avoid readmission. Once pain was under control and observations were stable, she was discharged from the virtual ward.
- Length of stay on the virtual ward = 7 days



# Case study 2:

- 58 year old Female
- Admitted with PR bleeding, diarrhoea and abdominal pain. CT showed pancolitis.
- Discharged to virtual ward after 2 days in hospital. Observations were monitored. During one day where her symptoms were especially severe, she required escalation to surgical registrar on call. We reviewed the observations and continued management at home. She was prescribed anti emetics on the virtual ward to provide relief for her nausea which was effective. Gradually her symptoms improved
- Time spent on virtual ward = 13 days



# Case study 3:

- 39 year old Male
- Admitted to the virtual ward for post operative monitoring of his observations after undergoing a robotic completion proctectomy.
- He was admitted onto the virtual ward day 3 post surgery. Observations on the virtual ward remained stable. Reviewed in SAU whilst on the virtual ward to assess discharge from proctectomy wound and had some fluid drained from the area. Back on the virtual ward observations were monitored and once they were stable he was discharged from the virtual ward.
- Length of stay on the virtual ward = 7 days



# Case study 4:

- 56 year old Female
- Admitted to the virtual ward after <24 hours in hospital after being admitted with LIF and Left groin pain. CT scan showed sigmoid colitis.
- Referred to virtual ward with oral antibiotics to monitor for evidence of worsening colitis via observations and daily review. Patient was commenced on liquid diet for 48 hours. Observations on the virtual ward remained stable and clinical condition gradually improved. Once eating and drinking normally, patient was discharged from the virtual ward.
- Length of stay on the virtual ward = 7 days





# Case study 5:

- 26 year old Male
- Referred to general surgery with pain around stoma site. Underwent a washout of infected haematoma and closure of partial dehiscence of wound site.
- Admitted to the virtual ward after 6 days in hospital. Observations monitored via Huma platform for evidence of worsening infection and patient was able to upload pictures of wound for review. Whilst on virtual ward, attended SAU for bloods which were chased on virtual ward and a wound review. Once wound was assessed to be healing satisfactorily he was discharged from the virtual ward.
- Length of stay on virtual ward = 8 days



# Case study 6:

- 31 year old Female
- Admitted to hospital with acute appendicitis. Underwent appendectomy. Transferred to the Virtual Ward 2 days post surgery. Observations on the virtual ward remained stable (initially BP was rather low but improved with advice re fluid intake). Developed evidence of post op wound infection on the virtual ward, assessed via video call and picture uploads. Able to prescribe antibiotics for wound infection, laxatives to help with bowels and further analgesia on the virtual ward. Also reassurance and advice was given to prevent readmission. Post op recovery continued to progress well and she was subsequently discharged from the virtual ward.
- Length of stay = 11 days



# What our patients have said:



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North Essex**  
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*"I found the personnel very polite and helpful. I was not computer literate so I found it a little stressful at times. I think that it would be beneficial if patient or carer whomsoever is to send information to the virtual ward, should go through procedure twice, to make sure that the person is confident on what they are doing. This applies to elder persons like myself in particular. "*

*"The care and support from the Virtual ward was excellent and quite comforting to know somebody was checking on you."*

*"The care and attention to allow me to recover at home with this service was amazing. The messages after reporting daily ops gave assurance and confidence if my health deteriorated 24/7 and a Daily Doctor call allowed any questions worry and advice to be discussed"*



# Patient story:

Hairdresser Andrew Wash had emergency surgery for a twisted bowel over the Easter weekend. Being able to recover at home on a virtual ward, helped him to feel better more quickly and be supported by his family.

And just a few weeks later he was back on his feet in his hairdressing salon in Wickham Market, near Woodbridge.

Andrew, 60, said: "I felt much better once I was at home.

"When you're in hospital you still feel like a patient. When you get home, you know you've come through it and can start to do your own thing."

Andrew spent around five days in hospital following the surgery so that clinicians could be sure his bowel was working properly again.

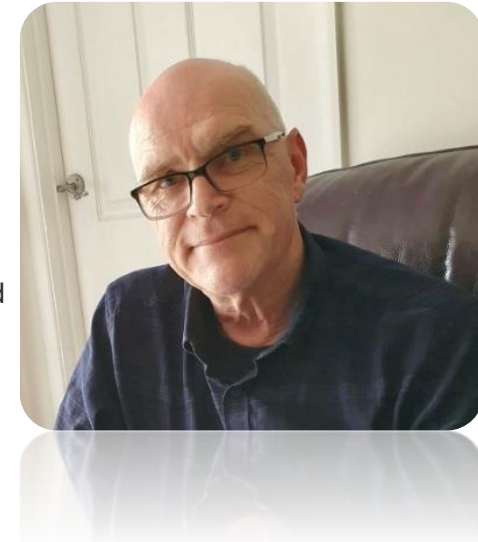
He felt well in himself so once the clinical team was satisfied with his progress it was suggested that he could be looked after at home on a virtual ward.

He said: "By this time I was really just lying in bed having my blood pressure taken, everything else was fine."

Andrew was looked after on the virtual ward for around ten days, monitoring his own oxygen levels, temperature and blood pressure.

He said: "I felt very comfortable being at home and being able to record any symptoms.

"It was very easy to do and you can't forget because the app reminds you. "They (the virtual ward team) downloaded the app for me while I was in hospital, which was helpful, but it was all very self-explanatory."



**Andrew Wash**



# Challenges:

- Lack of initial vital clinical buy-in on virtual wards
- Lack of awareness and understanding about what virtual wards actually mean
- The use of virtual wards to “safety net” clinicians and give them the confidence to discharge low-risk patients back into the community vs the need for patients to have a definite reason to reside in hospital
- Demand for further clarity around where virtual wards sit within the existing East Suffolk and North East Essex healthcare system, and in particular how they fit with community nursing services.
- Health inequalities related to virtual wards- Exclusion of those who are unable to access or use virtual ward because they lack the digital means or skills to do so or cannot access the internet



# Next steps...

- Establish diagnostic pathways to facilitate timely investigations once patients are 'discharged'
- Focus on early supportive discharge of elective colorectal robotic surgery patients
- Increasing occupancy and capacity
- Education and training
- Work with digital teams and suppliers to ensure we meet the highest standards for accessibility and usability
- Use data to optimise and improve delivery to improve outcomes
- Establishing clinician confidence – generate evidence by means of audit and feedback to show the positive effect of ESNEFT Virtual wards





# Panel Discussion - Overcoming the Challenges of Virtual Ward Implementation



2023



**Greg Edwards**  
Chief Medical Officer  
- **Doccla**



**Francesca Markland**  
Senior Programme Manager,  
Remote Monitoring & Virtual  
Wards - **NHSE London Region**  
**Digital Transformation Team**



**Becs Winterborn**  
Clinical Lead Bristol, North Somerset, South  
Gloucestershire NHS@Home, Clinical Lead NHSE SW  
NHS@Home, Consultant Vascular Surgeon, Certified  
Coach and Trainer - **North Bristol NHS Trust**



**Emil Pohl**  
Transformation Project  
Lead - **Whittington**  
**Health**





Up Next...



2023

boxxe

# boxxe's modern hospital

The Virtual Ward conference  
North 2023

# Contents

- 01 What are the challenges?
- 02 What are our solutions?
- 03 How can we help?



# Current challenges



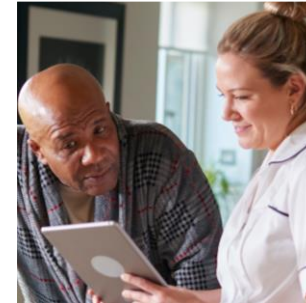
**Capacity &  
resource  
management**



**Emergency  
department  
crowding**



**Discharge  
planning &  
transitions of  
care**



**Workflow &  
process  
inefficiencies**



**Care  
coordination &  
communication**



A patient's care is like a game of Tetris where you must fit the right pieces in the right places.

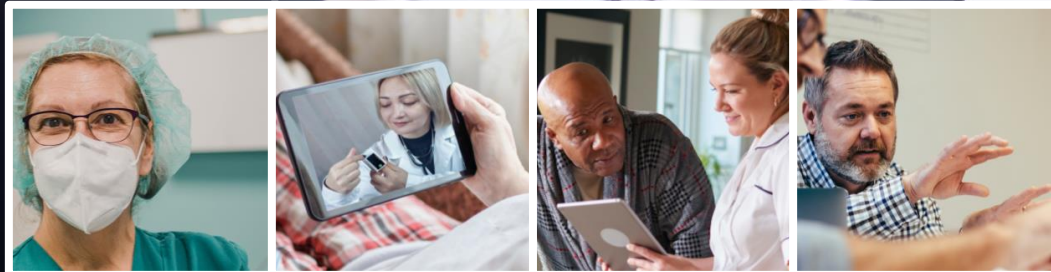
And the key to winning Tetris?

# Capacity & resource

# management

## Increased focus on patient experience

The NHS is placing an increasing emphasis on improving the patient experience, including making it easier for patients to access care, reducing waiting times, and improving the quality of care.

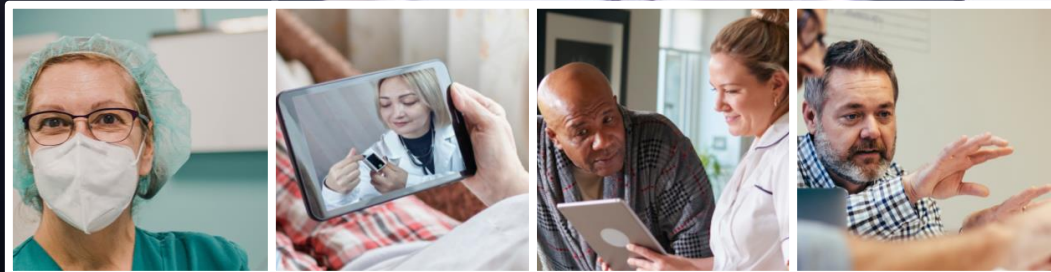


# Capacity & resource

# management

What does now look like?

How could we make it better?





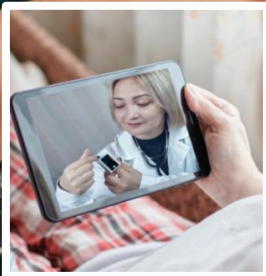


# Emergency department

## crowding

### Use of technology

The NHS is using technology to improve patient flow and reduce bottlenecks. This includes the use of electronic medical records, appointment scheduling systems, and telemedicine.





# Emergency department

## crowding



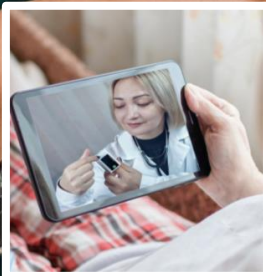
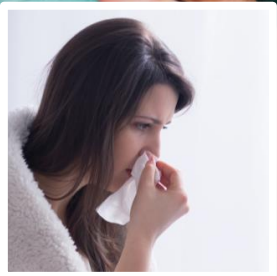
In-person consultation



On-site video triage



At-home video consultation





# Care coordination & communication

## Integration of care

The NHS is working to better coordinate care across different settings and providers, with the goal of improving patient flow and reducing the need for hospitalization.



# Care coordination & communication

Patient experience

Virtual wards

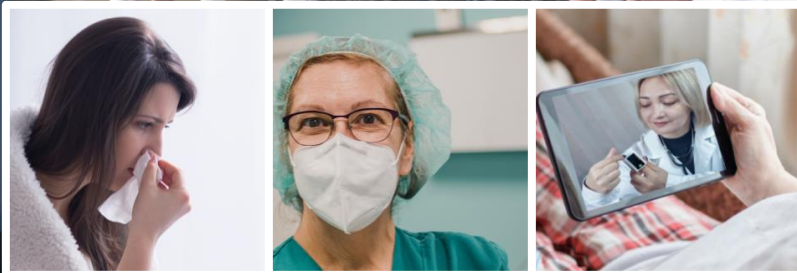




# Discharge planning & transitions of care

## Population health management

The NHS is focusing on preventative care and population health management, with the goal of improving the health of the population and reducing demand on the healthcare system.



# Discharge planning & transitions of care

On-site  
assessment

Digital  
Assessment







# Workflow & process

## inefficiencies

### Collaboration and partnerships

The NHS is forming collaborations and partnerships with other organisations, including community-based organisations and private providers, in order to improve patient flow and better meet the needs of patients.







# Workflow & process

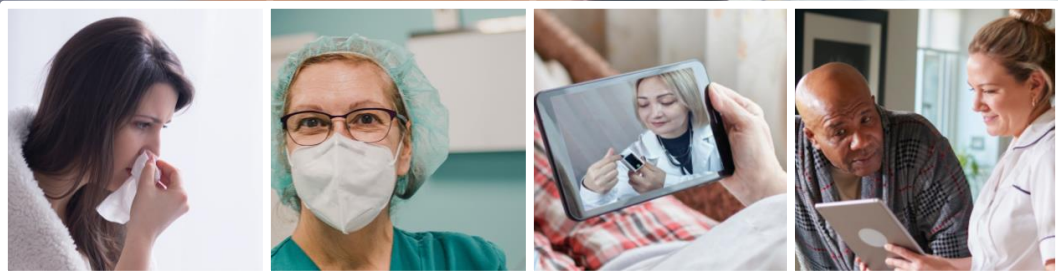
## inefficiencies



Automation



Virtual Assistants

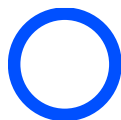


# Over 30 years of expertise

Working across the UK public sector in hardware, software, & IT solutions.



**We understand** your world immersing ourselves in your institution to drive informed solutions.



**We simplify** every challenge, even when they feel impossible to overcome.



**We deliver** sustainable, impactful solutions as an aspiring B Corp.



**We collaborate** with you every step of the way.



**We care** about your patients; their care is what matters most.

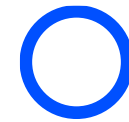
We don't focus on hardware and software, we focus on **you**.

We strive to make life better with tech.

Tech support is becoming more connected every day, but human connections are where game changing solutions are discovered.

That's why **people** are at the heart of everything we do.

Thank you.





## Slido

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2023



SCAN ME



2023

# Q&A Panel





2023

# Morning Break & Networking

Current Trees Planted to date: 10,444



# Our Commitment to the Planet

**For Each Delegate Attending Our In-Person Event Today, we will be planting 1 tree with our Key Sustainability Partner**



**PLAY IT GREEN**



## Chair Morning Reflection



2023



**Douglas Hamandishe**

Chief Digital Officer/Broadcaster and  
Presenter - **Context Heath and  
Centric Health Media**





Up Next...



2023





Speaking Now...



2023



**Dr Daniel Jones**

Clinical Senior Lecturer (Barts  
CVCTU) and Honorary Consultant  
Cardiologist (Barts Heart Centre) -  
**Barts Health NHS Trust**



# **Risk Stratification and Virtual Ward Assisted Outpatient Angiography for Low Risk NSTEMI Patients: The Atlas Pathway**

***A case study of helping patients wait at home.***

Presented by:

**Dr Dan Jones**

**Consultant Cardiologist Barts Health NHS Trust**

***The Convenzis Outpatient Transformation Conference North 2023***

- In the UK, Non-ST Elevation Acute Coronary Syndrome (NSTEMI) is the most common type of acute coronary syndrome (ACS), accounting for approximately 100,000 cases per year.
- The management of NSTEMI places a significant burden on the healthcare system requiring significant cost and resources, including hospital admissions, diagnostic tests, and invasive procedures such as coronary angiography.
- Timely treatment is critical in avoiding adverse outcomes, including further cardiovascular events and death with national and international guidelines recommending treatment within 72-96hrs of admission for higher-risk patients.



- There is considerable variation in the time from admission to angiography for NSTEMI patients and many hospitals are failing to meet the targets.
- In 2021/22, only 55% were treated within 72 hours (British Cardiovascular Intervention Society target of 75%), and 68% within 96 hours of admission [National Cardiac Audit Programme 2023 Report].
- The conventional arrangement involves patients being monitored for several days in the hospital, adding to the ongoing pressure on the NHS.

# Current pathway - NSTEMI-ACS in the UK for DGH with angiogram only facilities



A&E  
DISTRICT  
GENERAL  
HOSPITAL

MAU

CARDIOLOGY

ANGIO



PCI  
Tertiary  
Centre

Cardiology  
consult

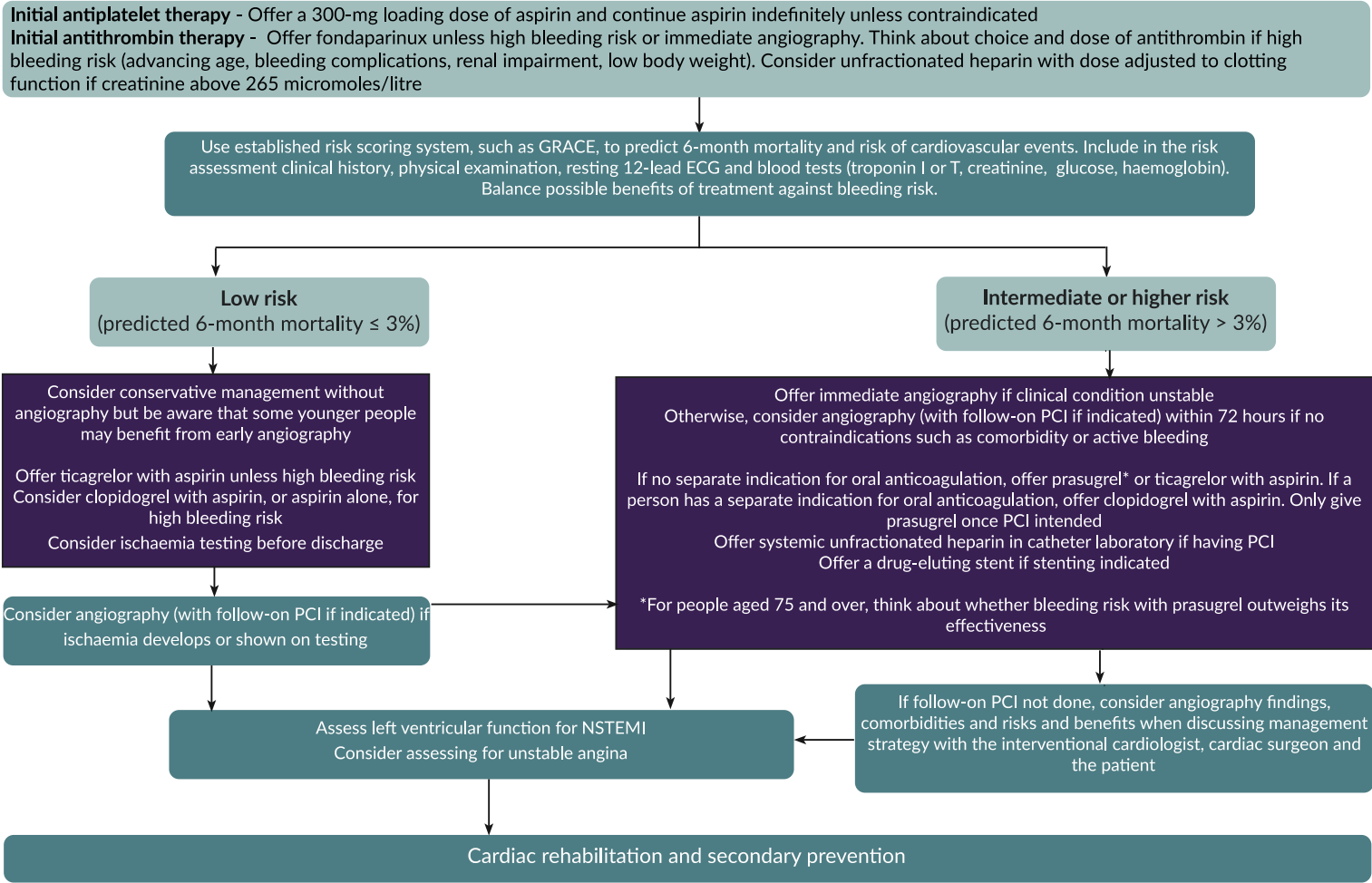
IHT



# Current pathway - NSTEMI-ACS in the UK for DGH with angiogram only facilities

## NSTEMI/unstable angina: early management

**NICE** National Institute for Health and Care Excellence



This is a summary of the recommendations on early management of unstable angina and NSTEMI from NICE's guideline on acute coronary syndromes. See the guideline at [www.nice.org.uk/guidance/NG185](http://www.nice.org.uk/guidance/NG185)

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## The Solution

- Technology-enabled remote monitoring and virtual wards have the potential to monitor patients while waiting for treatment at home.
- For low-risk patients with NSTEMI this could facilitate discharge allowing them to wait at home for their coronary angiography whilst being monitored on a digital virtual ward, resulting in shorter hospital stays, cost-savings and improved healthcare efficiency.

## ATLAS Pathway

- We therefore designed and implemented a novel virtual ward-assisted outpatient angiography pathway (ATLAS) for low-risk patients presenting with NSTEMI. The goals set were
- 1). to safely discharge patients onto a virtual ward whilst waiting for angiography. 2). Improve patient satisfaction 3). Reduce waiting times 4). Result in cost savings



# History: Ortus at Barts

1. V1 Created in 2017-2018
2. Cardiac Virtual Clinic & Remote monitoring project
3. Rapid Expansion during Covid
  1. Oncology
  2. Respiratory
  3. Endocrinology



# Platform Overview





# Build Your Patient Journey

## Build Your Service Pathways

- Pre clinic Questionnaire
- PIFU: Prioritise Patients
- Remote monitoring
- Vital Observations
- Symptoms tracking
- Deteriorating patient alerts
- Asynchronous messaging
- Health education & rehab
- Medication updates & advice



Patients in the Community



The Patient receives automated and timed contact:

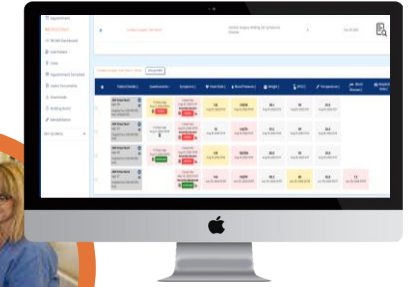
1. Prompts and reminders for taking measures
2. Health education info
3. Review notifications
4. Medication updates



Patients can communicate back with care provider through asynchronous Messaging and using device



Medications & messages can be reviewed. Care adjusted and escalations managed



Ward round questionnaires  
Symptoms & Vitals monitoring .  
Ongoing review on the dashboard.  
The option to provide feedback as appropriate

Connecting Systems and Platforms



Private and Confidential

- ③ Grace score (<140)
- ③ Pain-free >48 hours
- ③ Minimal or no ST segment change
- ③ Moderate biomarker rise
- ③ Haemodynamically stable with no ventricular arrhythmias
- ③ No evidence of new heart failure
- ③ Discharged on optimal medical therapy
- ③ Angiogram date set (within 1 week)

# ATLAS: Patient Pathway



Patient has NSTEMI  
And awaiting  
angiogram

ATLAS: Patient Pathway

Group Mail

Patient Details	Questionnaire	Symptoms	Admission Days	NEWS2 Score	Heart Rate	ECG	Blood Pressure	Weight	SPO2
<b>Zephra TUSON</b> Age: 4 Hospital No: 102 NHS: 000023900	Today Apr 18, 2023 08:57 Action	Chest Pain Apr 17, 2023 19:42 Severity: Moderate Action	0	0 Severity: Low Risk Apr 18, 2023 09:01	66 Apr 18, 2023 09:01	Today Apr 18, 2023 09:01 Action	118/62 Apr 18, 2023 16:56	106.5 Mar 01, 2023 08:08	98 O2: Apr 17, 2023
<b>Eva Claire</b> Age: 51 Hospital No: H023456 NHS: 005628873	Today Apr 18, 2023 08:56 Action	Collapse Sep 08, 2022 07:42 Action	0	1 Severity: Low Risk Apr 18, 2023 09:01	96 Apr 18, 2023 09:01	Today Apr 18, 2023 09:01 Action	81 Apr 13, 2023 12:49	105.0 Apr 01, 2023 07:47	98 O2: Apr 06, 2023
<b>glimpse r</b> Age: 23 Hospital No: 4455 NHS: 00775675568	Today Apr 18, 2023 08:48 Action	Fever Mar 20, 2023 09:00 Severity: Moderate Action	0	1 Severity: Low Risk Apr 18, 2023 14:09	96 Apr 18, 2023 14:09	Today Apr 18, 2023 14:09 Action	140/120 Mar 20, 2023 10:40	58 Mar 20, 2023 10:39	99 O2: Mar 20, 2023
<b>Zenith</b> Age: 43 Hospital No: 457815647878 NHS: 7056475699	60 Days Ago Feb 17, 2023 10:42 Action	Ankle swelling Mar 10, 2023 11:34 Severity: Very Severe Action	12	1 Severity: Low Risk Apr 17, 2023 05:45	96 Apr 17, 2023 05:45	Yesterday Apr 17, 2023 05:45 Action	92 Apr 13, 2023 14:27	50 Jan 17, 2023 15:09	95 O2: Jan 17, 2023
<b>Bob MILNER</b> Age: 14 Hospital No: 102 NHS: 000023900	Today Apr 18, 2023 08:51 Action		0	1 Severity: Low Risk Apr 18, 2023 09:01	94 Apr 18, 2023 09:01	Today Apr 18, 2023 09:01 Action	103 Apr 13, 2023 09:32	107 Jan 04, 2022 17:56	95 O2: Sep 23, 2022
<b>David W</b> Age: 33 Hospital No: 102 NHS: 000023900	Today Apr 18, 2023 08:50 Action	Chest Pain Jan 10, 2023 13:02 Severity: Moderate	0	1 Severity: Low Risk	96 Apr 18, 2023 18:01	Today Apr 18, 2023 18:01 Action	91/100 Apr 18, 2023 18:01	55	92 O2:

PATIENT MONITORED ON VIRTUAL WARD



Angiogram



Patient meets  
ATLAS  
Criteria



Patient on Virtual Ward  
Until Angiogram



Fills out daily  
Cardiac Symptoms  
Checker



Daily Reviews by ANP



Alerts are Actioned And Escalated



# Configurable & Scalable Dashboards



Select All

12

	Patient Details	Questionnaire	Symptoms	Admission Days	NEWS2Score	Heart Rate	ECG	Blood Pressure	Weight
	<b>Dummy TestPatient3</b> Age: 23 Hospital No: 003 NHS: 0000111124	276 Days Ago Oct 03, 2022 08:26 Actioned	Chest Pain Oct 03, 2022 07:30 Severity:Severe Actioned	303	3 Severity: High Risk Sep 06, 2022 20:07	144 Sep 06, 2022 20:06	70 Days Ago Apr 27, 2023 19:54 Action	136/107 Sep 06, 2022 20:07	
	<b>Dummy TestPatient8</b> Age: 23 Hospital No: 008 NHS: 0000111129	303 Days Ago Sep 06, 2022 19:59 Actioned	Chest Pain Sep 06, 2022 19:04 Severity:Mild Action	303	2 Severity: Low Risk Sep 06, 2022 20:03	101 Sep 06, 2022 20:03	70 Days Ago Apr 27, 2023 19:54 Action	110/78 Sep 06, 2022 20:03	
	<b>faker patient1</b> Age: 32 Hospital No: 11112 NHS: 0000000100	43 Days Ago May 24, 2023 11:36	Palpitations Jul 04, 2022 11:07 Severity:Severe Actioned	2	0 Severity: Low Risk Jul 04, 2022 11:07	80 Jul 04, 2023 12:08	70 Days Ago Apr 27, 2023 19:54 Action	120/80 May 24, 2023 11:34	74 Apr 27, 2023 13:11
	<b>Dummy TestPatient2</b> Age: 23 Hospital No: 002 NHS: 0000111123	288 Days Ago Sep 21, 2022 10:26	Chest Pain Sep 06, 2022 18:57 Severity:Mild Actioned	303	0 Severity: Low Risk Sep 22, 2022 05:54	Today Jul 11, 2023 09:35 Actioned	Today Jul 11, 2023 09:35 Actioned	140/107 Sep 22, 2022 05:54	106 Sep 19, 2022 12:25
	<b>JWP</b> Age: 29 Hospital No: 0123456789 NHS:	300 Days Ago Sep 09, 2022 15:40	Chest Pain Sep 19, 2022 19:44 Severity:Very Severe Action	388	1 Severity: Low Risk Sep 19, 2022 20:44	109 Sep 19, 2022 20:44	21 Days Ago Jun 20, 2023 07:08 Actioned	120/78 Sep 19, 2022 20:44	88.5 Aug 18, 2022 10:17
	<b>Dummy TestPatient7</b> Age: 23 Hospital No: 007 NHS: 0000111128	303 Days Ago Sep 06, 2022 19:57		303	3 Severity: High Risk Sep 06, 2022 20:01	56 Sep 06, 2022 20:01		88/67 Sep 06, 2022 20:01	
	<b>JWP</b> Age: 34 Hospital No: 0123456789 NHS:	323 Days Ago Aug 17, 2022 09:05	Weakness or numbness Sep 13, 2022 15:47 Severity:Severe Action	388	2 Severity: Low Risk Sep 05, 2022 10:46	120 Sep 05, 2022 10:45	Today Jul 11, 2023 09:35 Actioned	133/101 Sep 05, 2022 10:44	97.3 Aug 18, 2022 10:15
	<b>Thor Odinson</b>								

1. Observations Tracking
- 2.Symptoms Monitoring
3. Deteriorating patient questionnaire
4. Templated Individual and Group Messaging
5. Prioritise Patients and Take Action



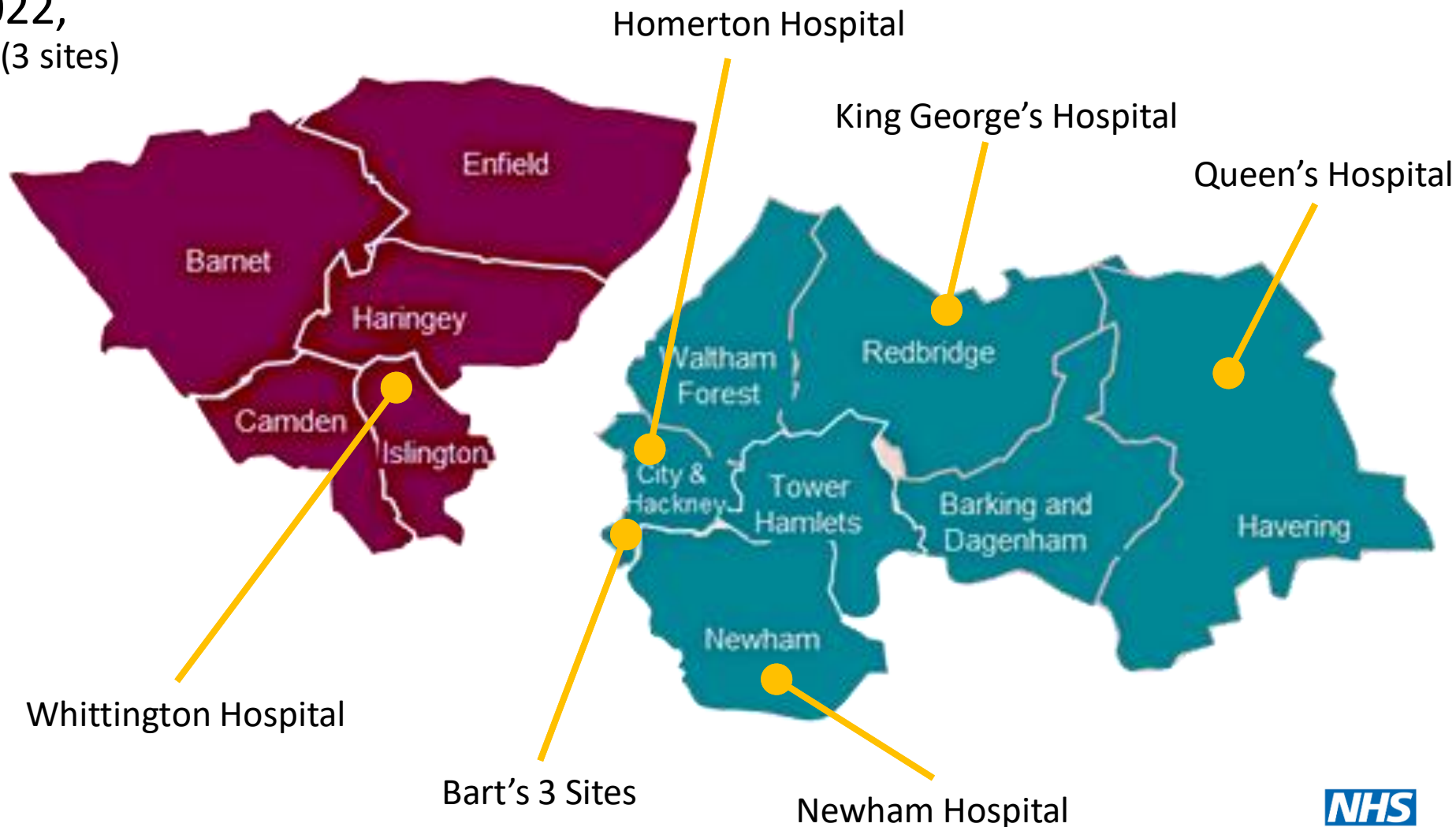
# The ATLAS Pathway to Date

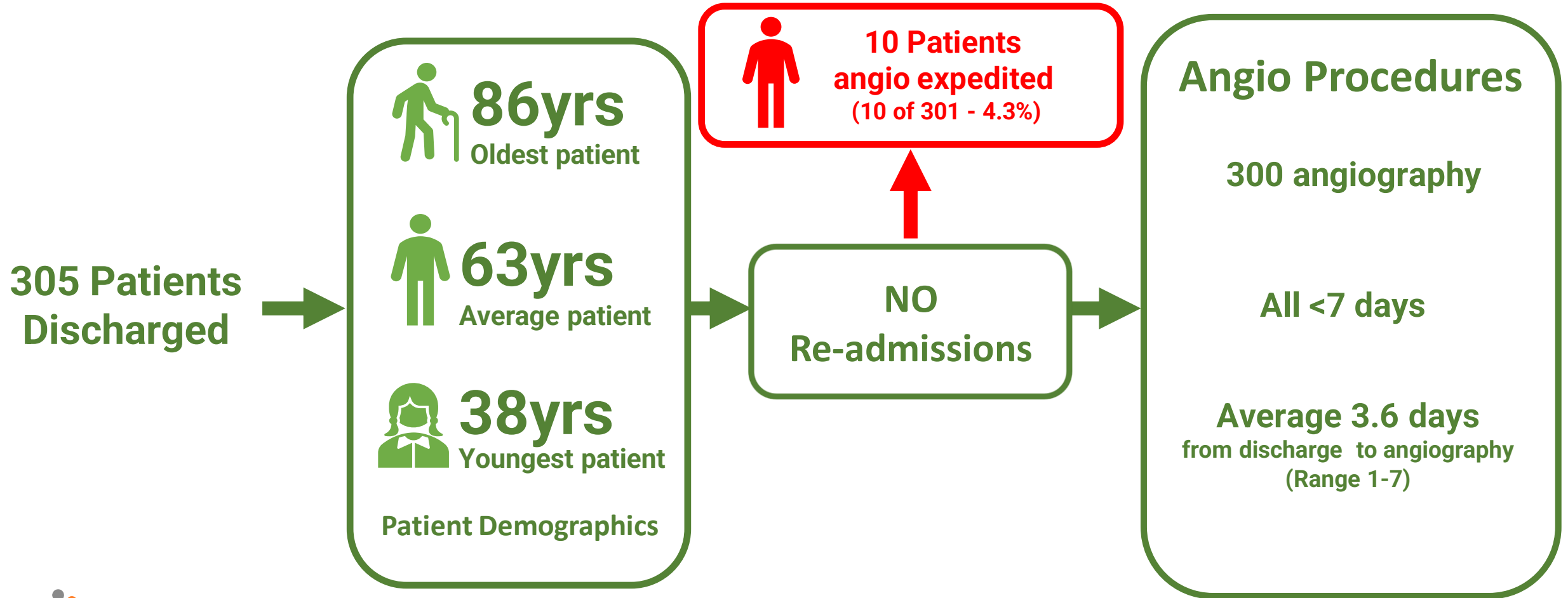
- Started at 14<sup>th</sup> Oct 2022,  
Initially within Bart's Health (3 sites)

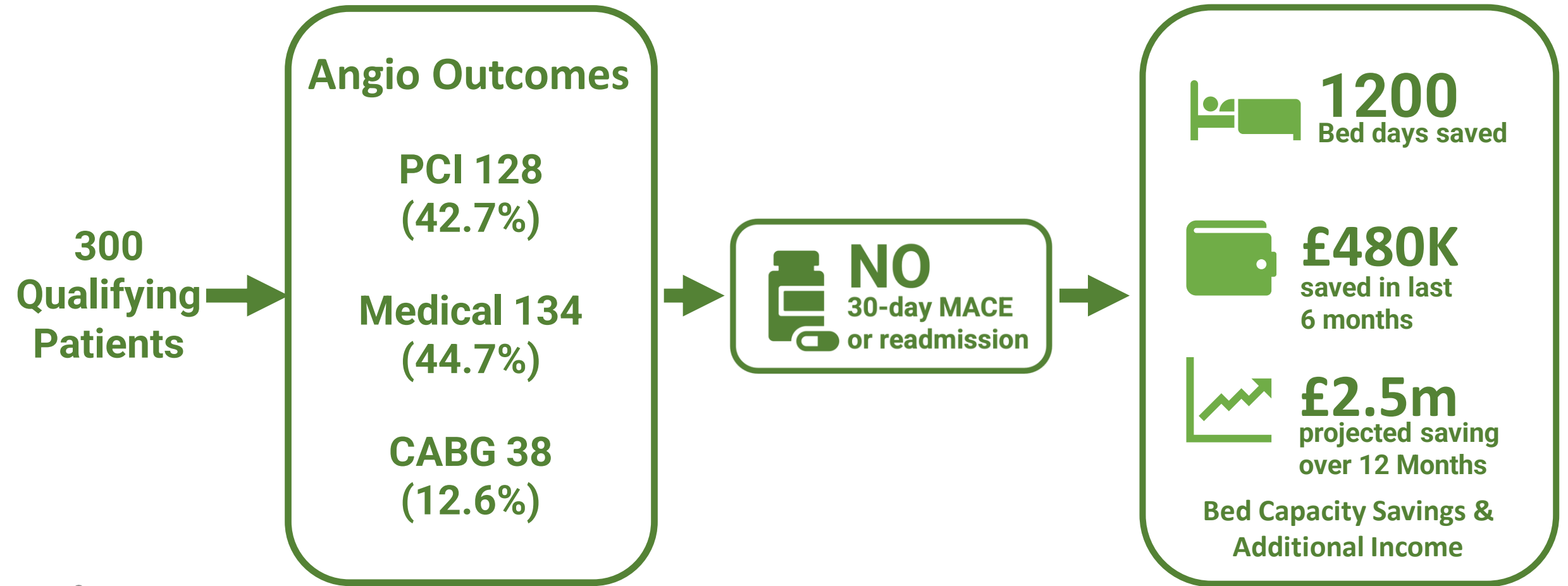
- Expanded to UCLH

- KGH
- Queens
- Homerton
- NMH
- Whittington

Up to 9 active DGHs







**1,200 Bed Days Saved- £480K in 6 Months**  
**£750,000 additional income from non elective to elective**

## ATLAS Pathway





Wonderful to spend a night in my own bed prior to returning for my procedure. Excellent service and was in and out very quickly.

**95% felt safe on the pathway**

**85% would recommend to friends/family**

**80% felt comfortable to be d/c and wait at home**

- **Satisfaction rates high (Ongoing Data Collection)**
  - 1<sup>st</sup> 50 patients surveyed
  - Generally positive feedback:
- **Areas for Improvement**
  - Extra Work/DGH Buy-in
  - Technology utilisation
    - Education for DGH (teaching sessions)
    - Phone call from ACP at 24hrs/if no Q for 3 days
  - Communication with all Stake-holders
    - Safe discharge and information
    - Internal communication with departments and operators

# Summary

- How we manage NSTEMI patients has to change
- Increasing numbers place more burden on bed days and capacity on
- More with less: enhancing patient care and focusing on high-acuity patients
- Identifying low risk patients for VW assisted OP treatment
- Digitally enabled with increased low impact touch points – asynchronous messaging.
- Achieving high levels of engagement with both patients and clinical teams



# Questions



## Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



2023



SCAN ME



# Up Next...



2023







Speaking Now...



2023



**Jardine Barrington Cook**

Head of Interoperability and  
Data - **The Access Group**

# Integrated Care Supporting Virtual Wards

---

**Jardine Barrington Cook – Head of Interoperability and Data**



## Integrating systems is *vital* to providing better care

- ▶ ICSs, by integrating health and social care services, and working more closely with VCFSE providers, should aim to ensure that services are joined up, pressures are actively managed, and the interests of patients and the public are prioritized.

### Hewitt Report



Critically, collaboration across health and social care has accelerated at a pace showing what we can do when we work together, flexibly, adopting new technology focused on the needs of the patient

**Integration and innovation: working together to improve health and social care for all**



**Access in the Health and Care sector:** We are unique in offering digital transformation solutions across the Care Continuum – and are already serving Virtual Wards

### Care Providers

**353,000+**

care workers rostered  
with Access HSC  
Software per year

**190m+** hours of  
home care managed per year

**25%** of Social Care  
Hours in the UK managed

**200m+**

hours of residential  
care managed per  
annum

### Local Authorities

**180+**

Local Authorities  
using Access care  
solutions

**15,000+**

Workers use  
Elemental's social  
prescribing platform

**10,500+**

registered care  
branches and  
community services

### NHS Trusts

**45+**

NHS Trusts and  
Organisations using  
healthcare solutions

**687,000+**

visits carried out using  
our Social Prescribing  
solution

**70%**

of our NHS customers  
rated 'Good' or  
'Outstanding' in CQC

### Virtual Wards

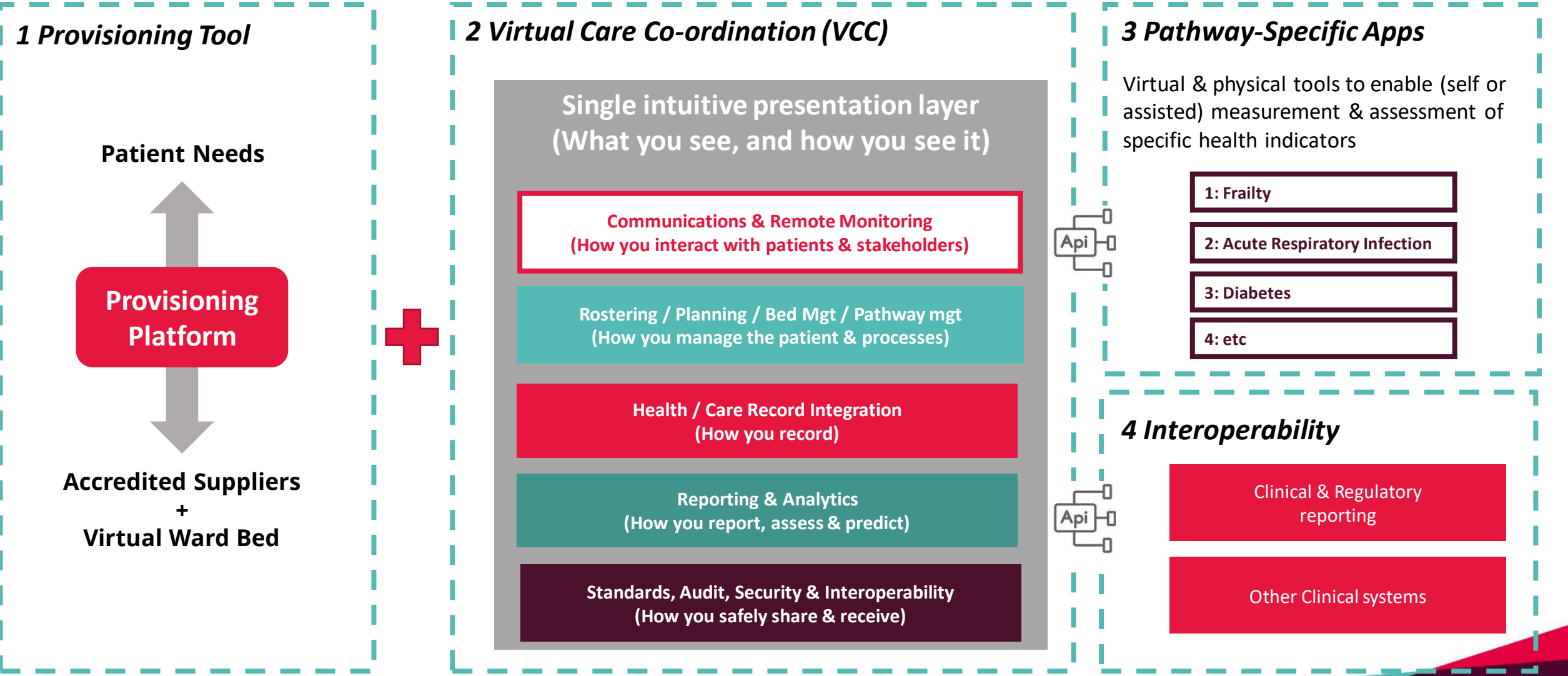
**14 NHS**

trusts using Access 'Rio'  
Software to deliver  
virtual services

**11,629**

virtual stays enabled  
using Access technology  
(in 2022)

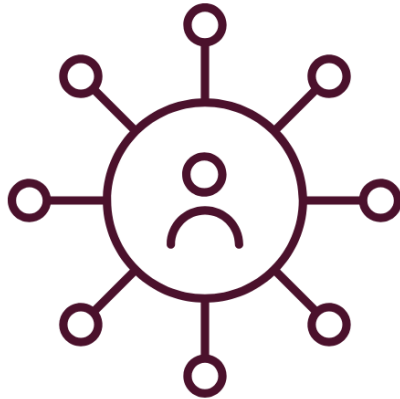
# We believe that four elements are required for the successful delivery of Clinically led Virtual Care



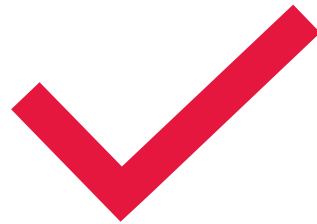


# Access is uniquely placed to facilitate efficient care

## Access Integrated Care Platform (AICP)



All data flowing **seamlessly**  
from systems used **across your**  
**Trust, ICB and other areas**



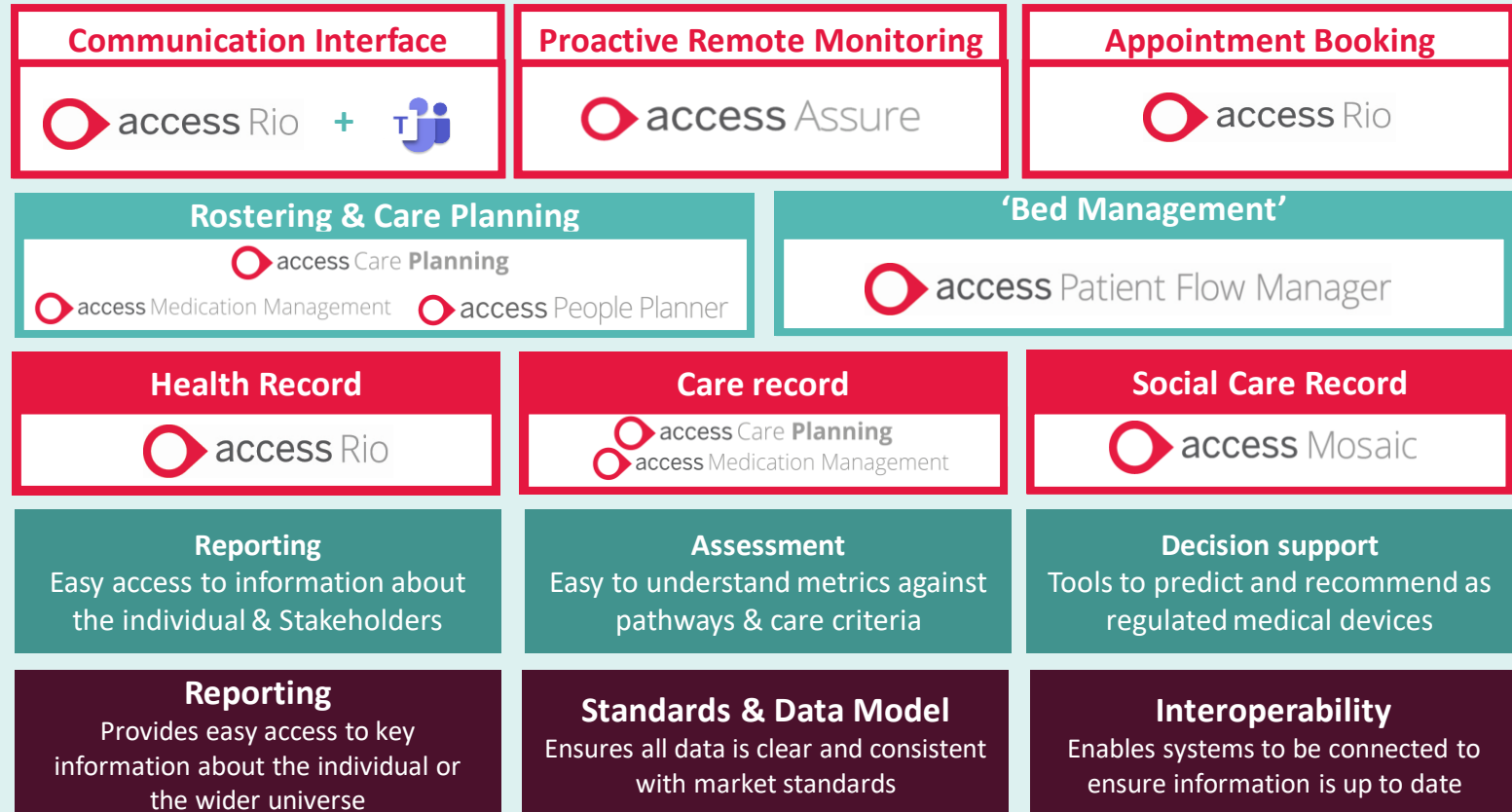
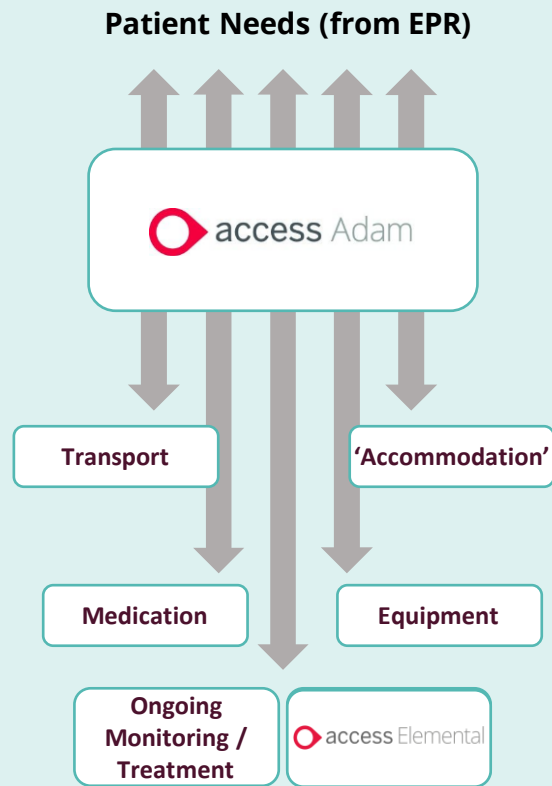
Cloud based  
FHIR and HL7  
compliant




**Reducing friction** between the  
elements of the care continuum,  
**increasing capacity** and staff  
**efficiency**, and **improving the**  
**user experience**


# Using this to support Virtual Wards

## access Workspace




 Personalisation

 Self-service

 Everything-in-one place

 Pre-packaged apps

 Reporting & Analytics



## Slido

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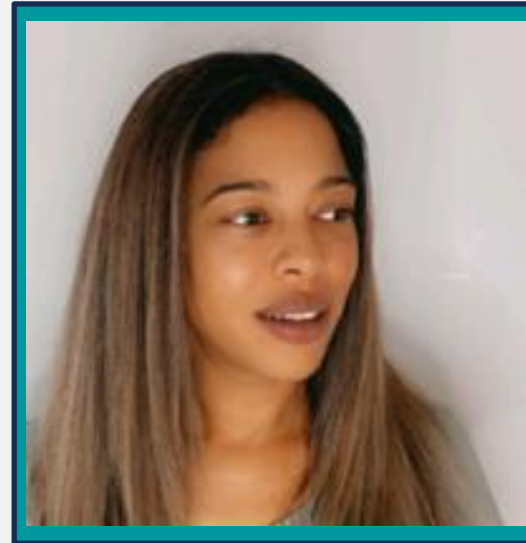
SCAN ME



## Speaking Now...



2023



**Francesca Markland**

Senior Programme Manager,  
Remote Monitoring & Virtual  
Wards - **NHSE London Region**  
**Digital Transformation Team**



**Joe Barker**

Project Manager, Digital  
Transformation - **Health**  
**Innovation Network**

# London Remote Monitoring and Virtual Wards

*Virtual Wards Conference 11<sup>th</sup> July 2023*

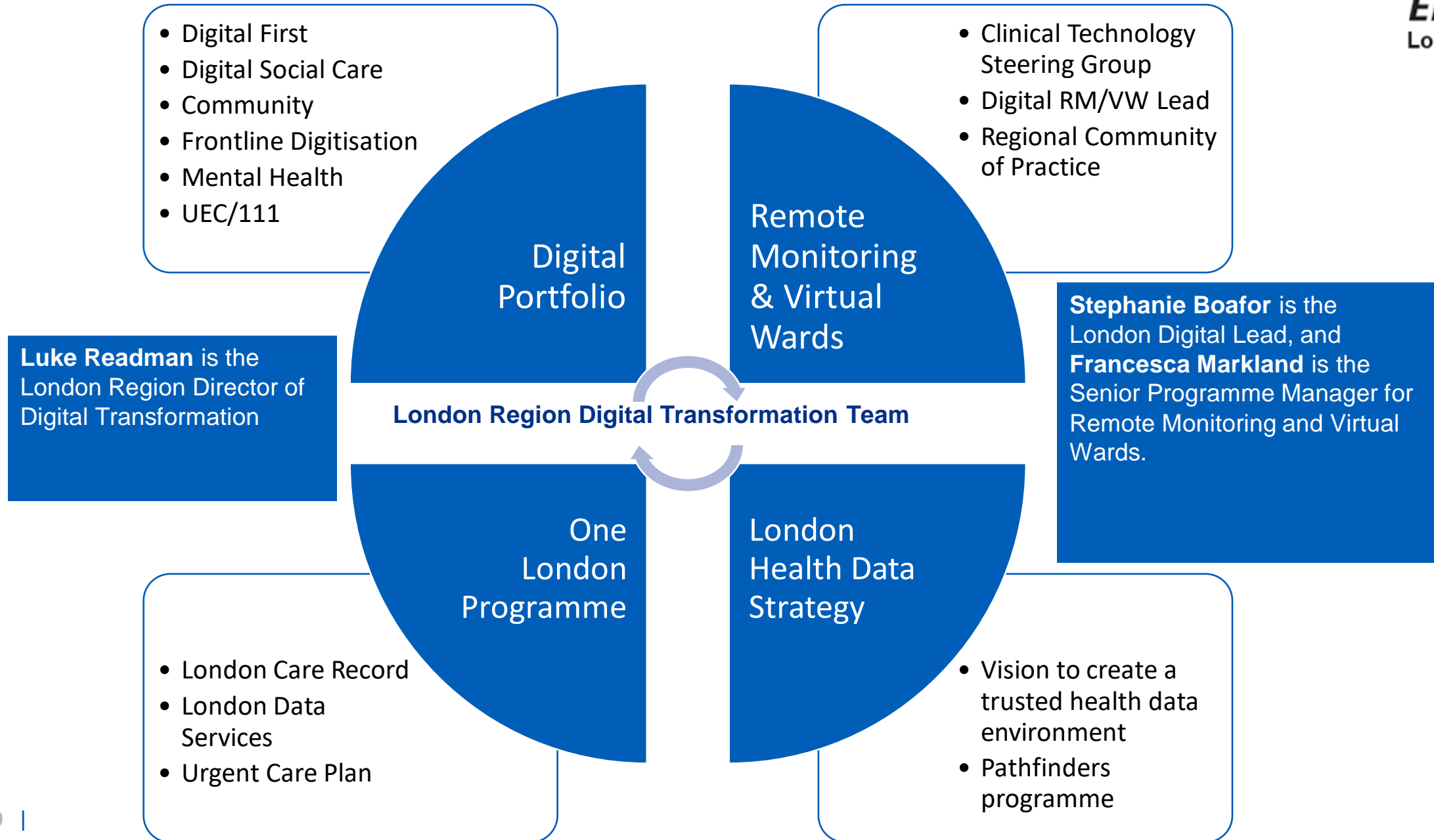


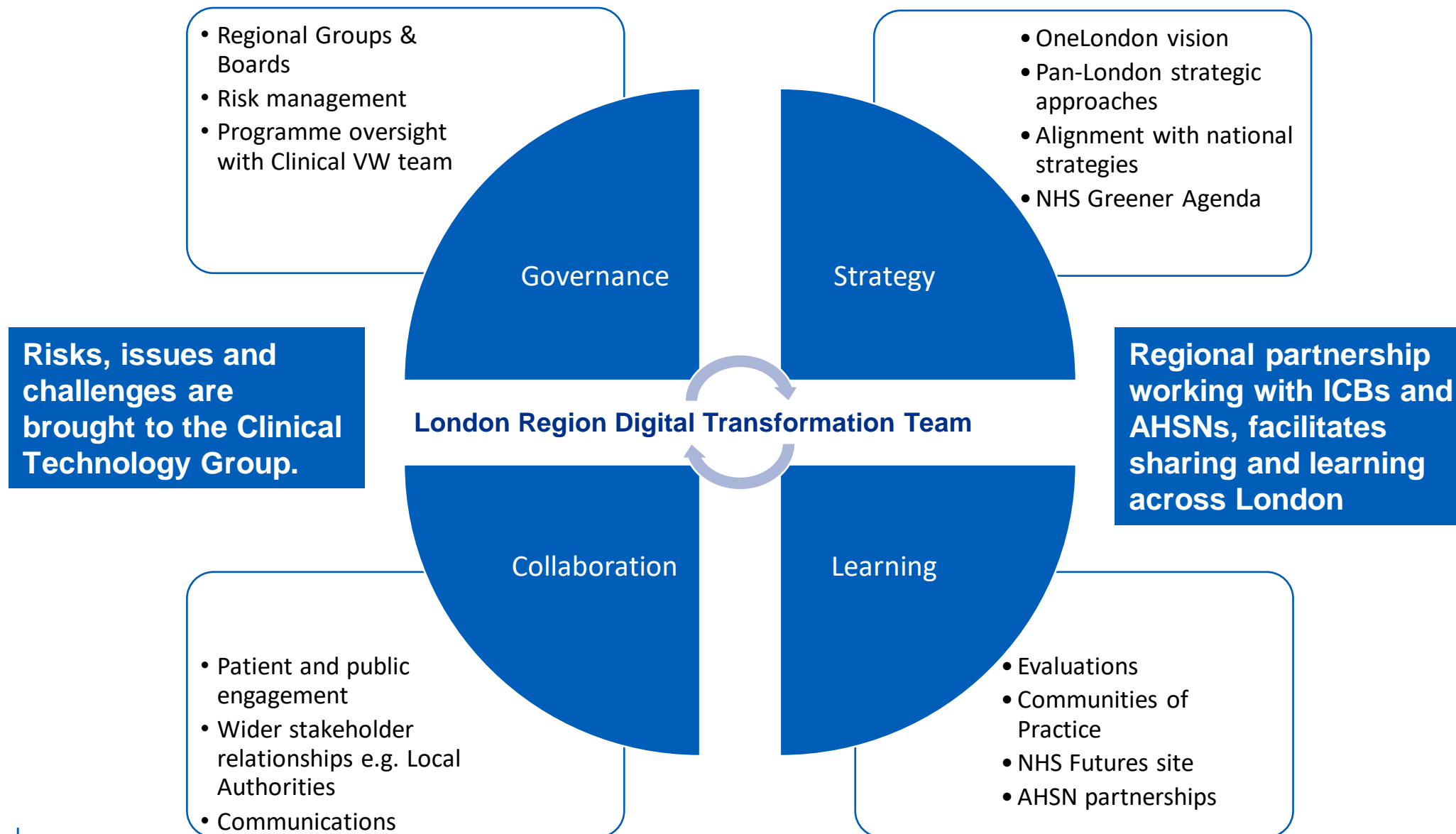
**Francesca Markland**  
Senior Programme Manager  
Remote Monitoring and Virtual Wards

London  
Digital Team  
[england.londondigitalteam@nhs.net](mailto:england.londondigitalteam@nhs.net)

**Dr Joe Barker PhD**  
Project Manager  
Digital Transformation  
Health Innovation Network







# What did London learn from the Regional Scaling Programme?

## Regional Scaling Programme

- **London delivered to 90,604 patients** from Nov 2020 to Jan 2023.
- **Tech-enabled virtual ward projects were rolled out in NWL and SWL** implementing remote monitoring hubs to support multiple pathways
- Care Sector projects to **Care Homes** including LD homes
- **Long-term condition management** including primary care hubs
- **Digital annual physical health checks** to support people living with severe mental illness

## Key Learnings

- **Considerable variance** in remote monitoring systems deployed in London
- **Interoperability** emerged as a key issue early on
- **More evidence needs to be generated** to support remote monitoring use cases
- **Patient acceptance of remote monitoring was good**; device usability and training was an important factor in this
- **Digital transformation resources are key** to successful implementation and embedding of remote monitoring

## Key ICB Feedback

- **Solutions must integrate easily with existing EPR** (Trust, community & primary care)
- The need for **significant customisation requires additional resourcing** (staff and time) and can be a significant risk to implementation
- **Supplier relationships are key to the success** (or not) of a programme; sharing soft intelligence can help inform decisions
- Procurement was impacted by quick turnaround expectations and **supplier evidence limitations**



## Regional Scaling Programme

**Programme**



**Benefits**



**Evaluation**

Delivery to over 90K patients

Benefits coaching programme

Care Homes report  
VWs and LTC report

Care Sector  
LTC/VWs  
Mental  
Health

12 Remote  
Monitoring  
suppliers

9 clinical  
pathways  
and  
conditions

ICS Benefits  
registers and  
logic maps

Individual  
ICS AHSN  
evaluations

Pan-London  
Reports  
summarising  
local  
evaluations

# NHSE London

## Remote Monitoring and Virtual Wards



@HINSouthLondon

@amanda\_begley



healthinnovationnetwork.com

Summary of report by the Health Innovation Network for  
NHS England (London Region) Digital Transformation



# The Health Innovation Network

Speeding up the best in health and care, together

The HIN is the Academic Health Science Network for south London, hosted by Guy's & St Thomas' NHS Foundation Trust.

Working closely with our partners, we deliver a wide range of projects and programmes aligned to our strategic priorities:

- Ensuring south London benefits from national innovation priorities which address health inequalities
- Supporting innovators and the health and care workforce to achieve faster adoption of innovations and drive economic growth
- Delivering health and care change programmes, with a focus on long-term conditions and mental health
- Evaluating the effectiveness of innovations in real-world settings and generating evidence to identify which innovations should be adopted in health and care
- Building a sustainable, resilient, diverse and joyful organisation



Innovator support and industry partnerships



Innovation selection and implementation support



Health and care programmes



Capability and community building



Evaluation & Implementation Science

## Why Virtual Wards and remote monitoring?



# Capabilities of remote monitoring technology



## Clinician-facing features

**Monitoring**  
Sorting patients  
Dashboard features  
Configuring alerts



## Patient-facing features

**Clinician-patient interaction**  
Patient notifications  
Patient journey support & education



## Additional & advanced features

**Hardware agnostic**  
Behavioural and environmental monitoring  
Fully customisable protocols & pathways  
Extensive device integration

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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97

**Review** of the remote monitoring market and technology adoption in London

**Technical specification** for procuring virtual ward technologies

Research into **partnership working** to accelerate the remote monitoring market

Getting the right **data** in the right place at the right time to deliver care and evaluate services

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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# The landscape in London

**KEY**

- Virtual Ward
- Long Term Condition Management
- Care Homes
- Mental Health

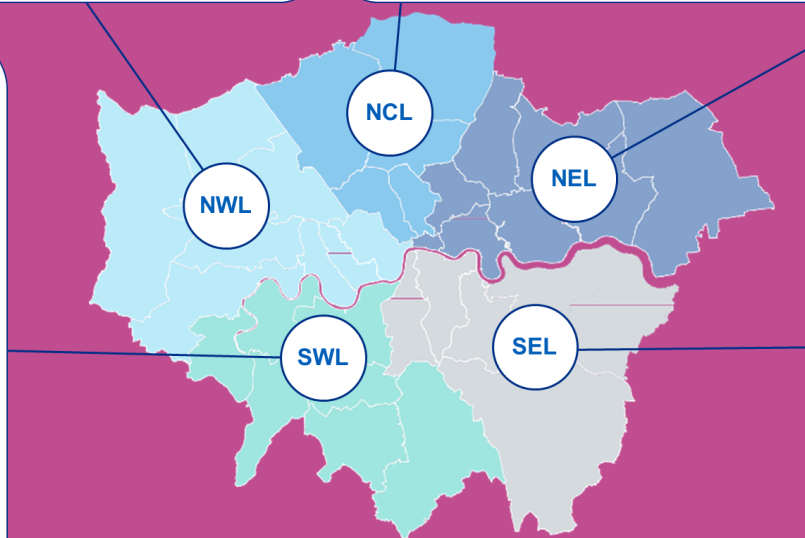
**Additional information in bold**  
*Suppliers in italics*

- Acute sector, COVID;** *Huma*
- Early Supported Discharge;** *CurrentHealth*
- Frailty;** *Inhealthcare*
- Diabetes;** *Huma and Inhealthcare*
- COPD, Heart Failure;** *Luscii*
- Annual Physical Health Check (APHC);** *Inhealthcare* (Planned; not yet live)

- COVID;** *Huma*
- Frailty;** *Whzan*
- COPD;** *Mymhealth*
- Diabetes;** *Mymhealth*
- APHC;** *PKB Abbot/Whzan*
- ECG;** *Kardiamobile*

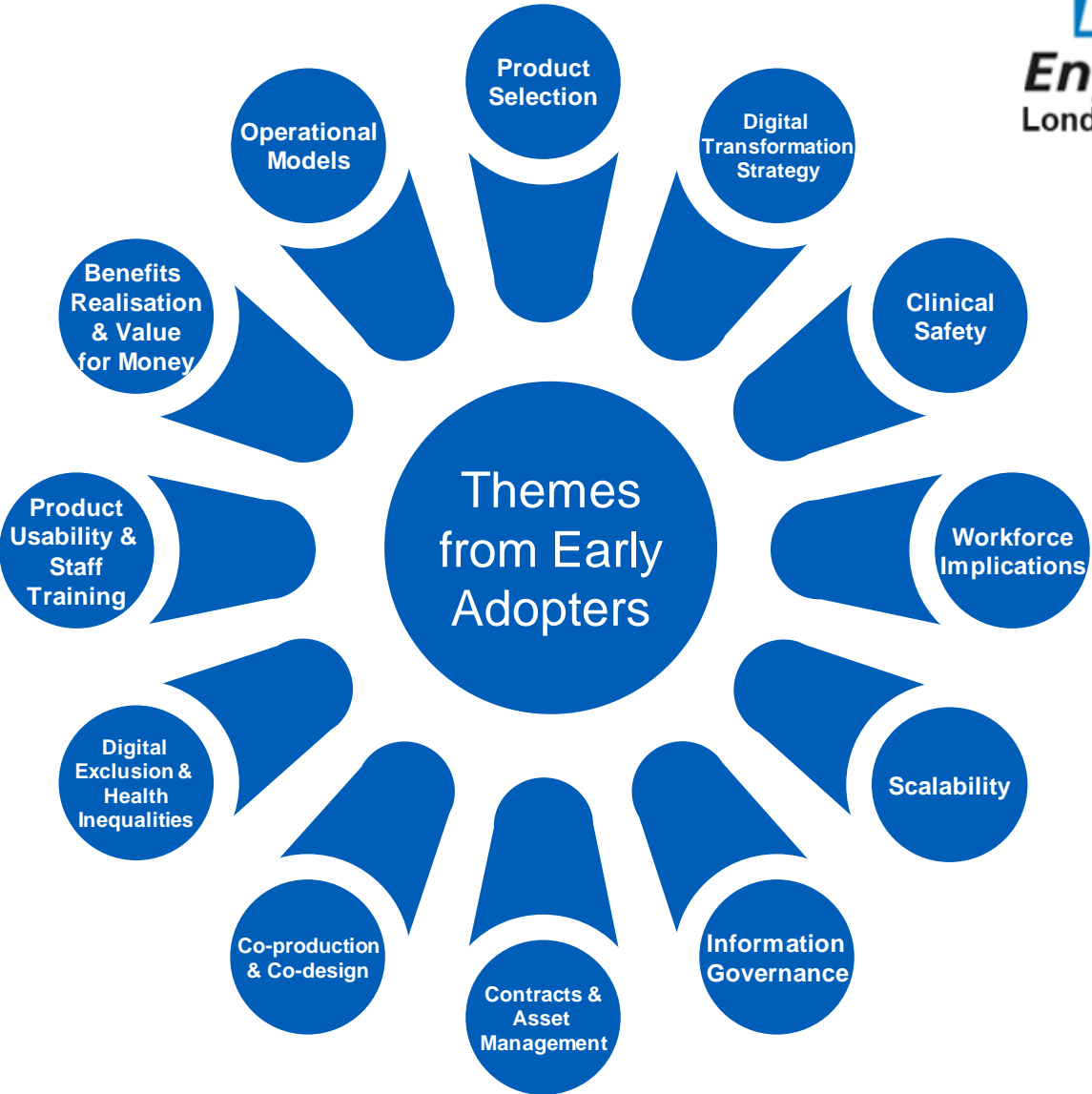
- COVID;** *OneContact*
- Frailty;** *Feebris & Inhealthcare*
- Check ups;** *OneContact*
- ECG;** *Kardiamobile*
- APHC;** *PKB Abbot, Whzan*

- Central SWL hub;** *CurrentHealth* (Planned; not yet live)
- COVID, Frailty, LTC;** *Vcare*
- Frailty;** *Whzan*
- Frailty;** *Vcare*
- Diabetes;** *You & Type 2*
- Croydon;** *CurrentHealth*
- Sutton;** *Vcare*
- APHC;** *Whzan* (Planned; not yet live)
- ECG;** *Kardiamobile* (Planned; not yet live)



- COVID;** *Doctaly*
- Frailty;** *Docobo & Doctaly*
- Diabetes;** *Docobo*
- Asthma, COPD, Diabetes, Hypertension;** *Doctaly*

# Lessons learned



# Examples of lessons learned

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## Product Selection

- Map local pathways
- Produce a detailed specification
- Engage with existing users



## Usability and Training

- Ease of use is foundation for success
- Engage with leaders to manage change
- Provide training through a variety of delivery methods



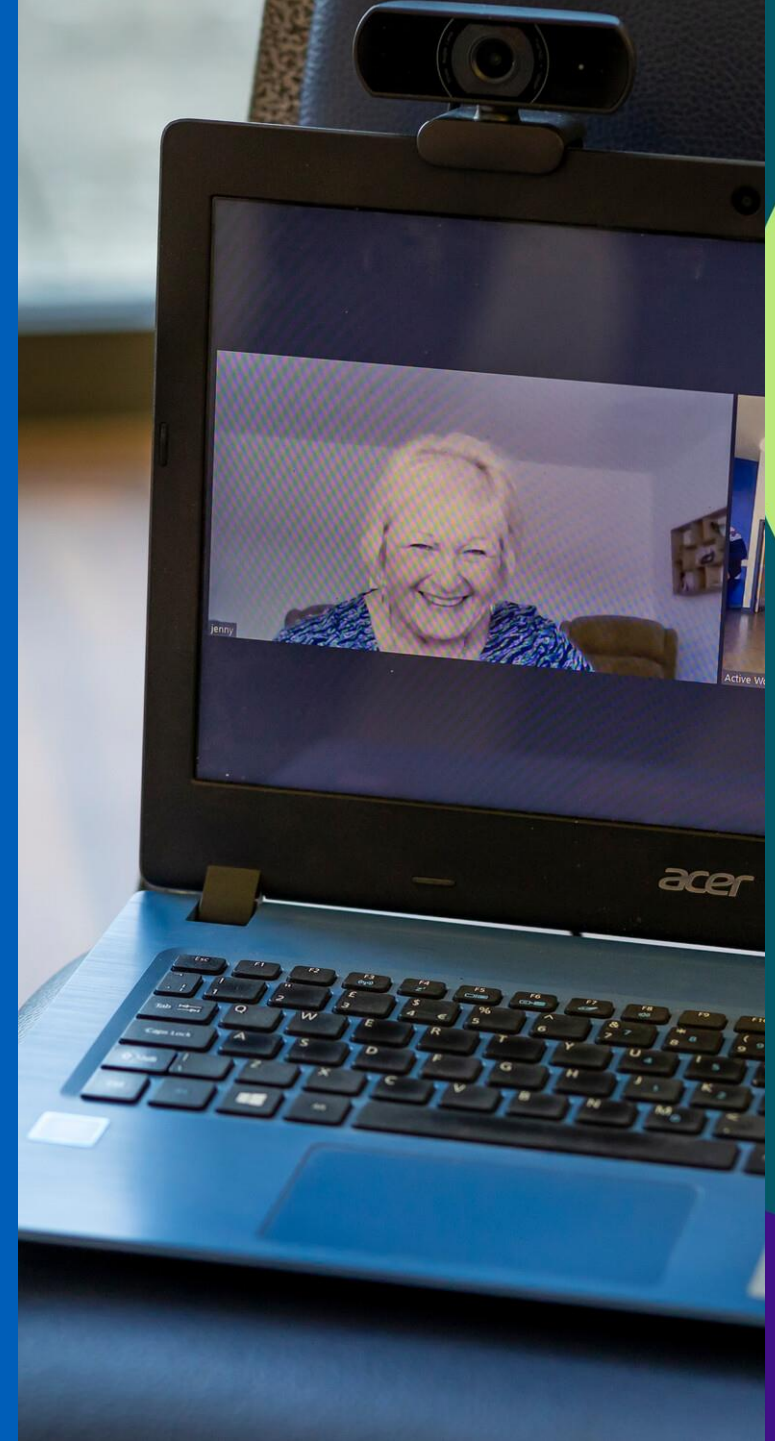
## Contract Negotiation

- Agree a collaboration approach
- Define integration timeframes
- Consider the implications of contract length



































































# Market review





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- Overview of the Market
- Maturity, trends, and trajectory
- Acuity of disease and remote monitoring use cases
- Conformity with standards
- Interoperability
- Medical device integration
- Indicative costs and contracts















































































# Interoperability Overview





Product	emis health	tpp	Cerner	Epic	advanced	NHS Vision3d London Region
accuRx.						
current health						
inhealthcare						
HUM A						
Care						
whzan DIGITAL HEALTH						
doctaly ASSIST						
Docobo towards a better quality of life						
my mhealth						
OneContact						
feebris						

 Direct Interoperability
  Partially Interoperable
  No Current Interoperability (In progress/Technical readiness evidenced/No current plans)
  No Data

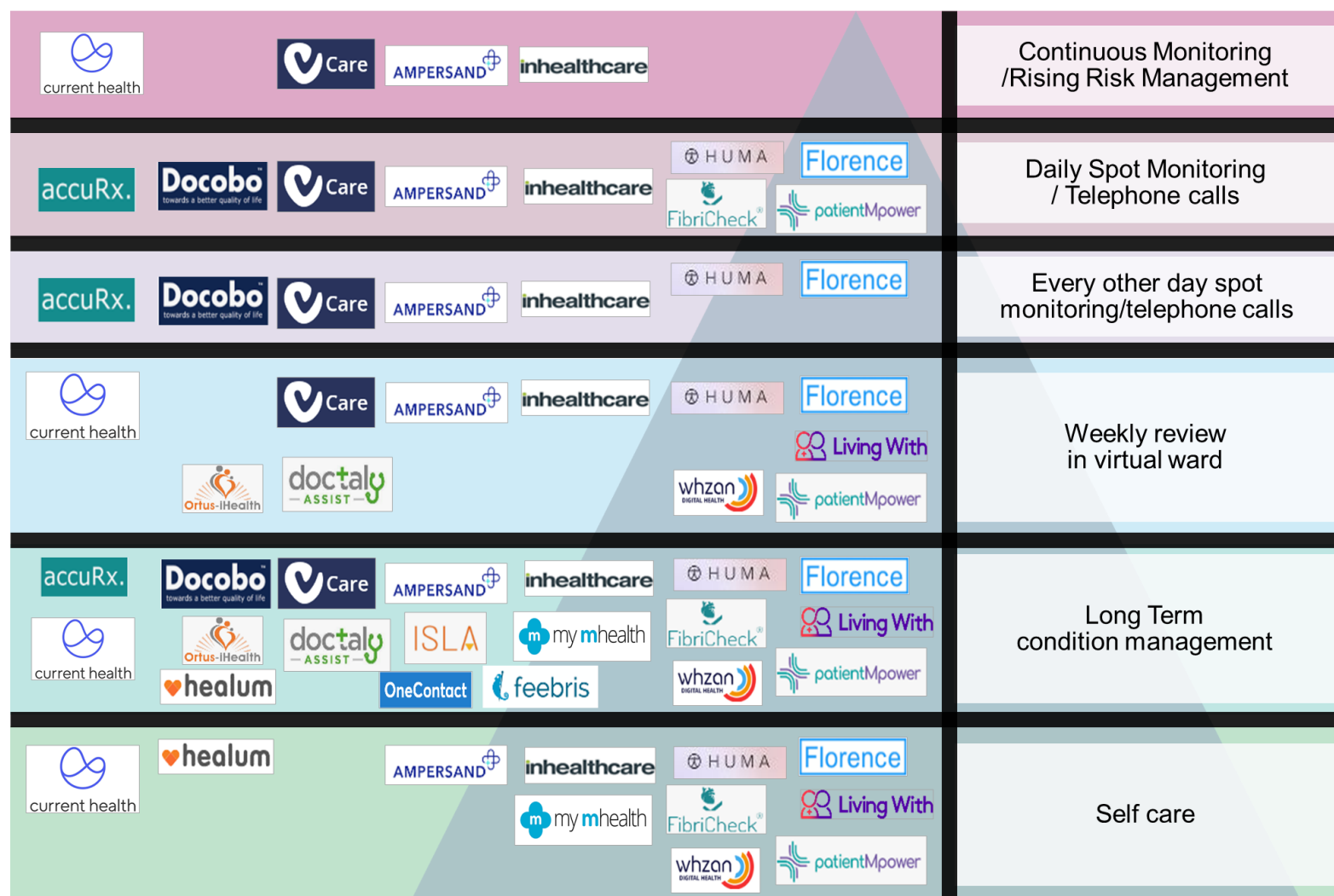


# Interoperability Overview

Product	 emis health	 tpp	 Cerner	 Epic	 advanced	 NHS Vision3rd London Region
 patientMpower						
 Florence						
 ISLA						
 healum						
 dignio						
 AMPERSAND						
 FibriCheck®						
 Ortus-iHealth						
 oxehealth						
 Living With						

 Direct Interoperability
  Partially Interoperable
  No Current Interoperability (In progress/Technical readiness evidenced/No current plans)
  No Data

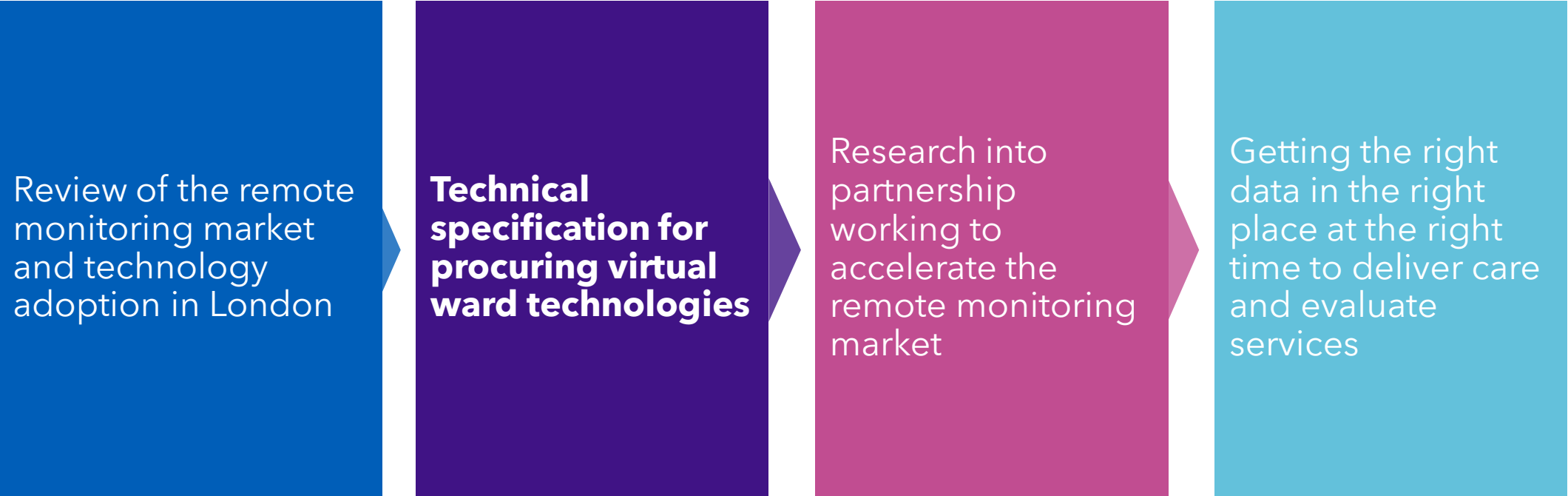
# Product offerings across the acuity pyramid



# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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# Technical Specification Contents

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## 1. Architecture

## 2. Functional requirements

Patient Flow

Roles and Access

Solution Flexibility

Provider View of Data

Data Display & Notification

Patient View of Data

Data Sharing

Communication

Reporting

Other Functional Requirements

## 3. Operating requirements

Users & Access

Integration

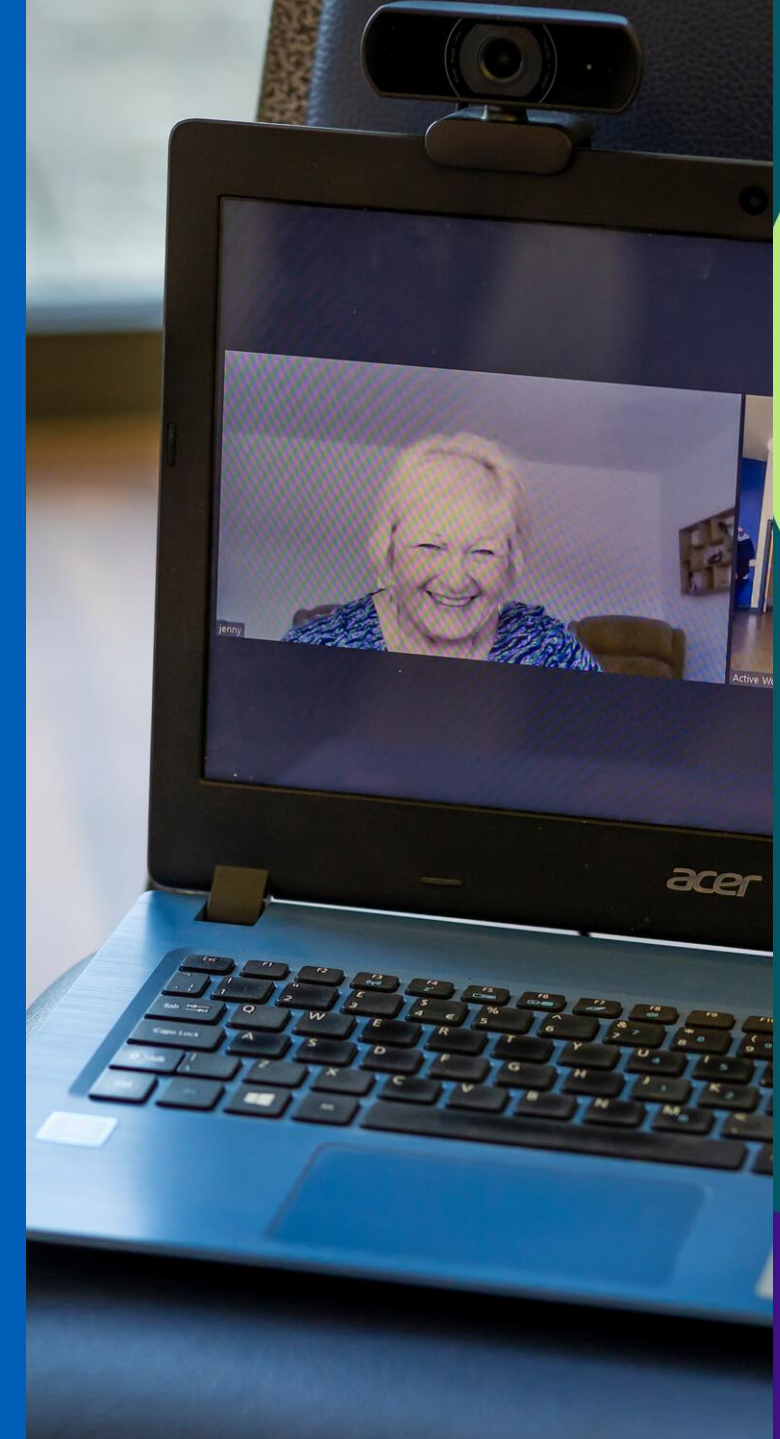
Software

## 4. Environment & Service requirements

## 5. Implementation, Training & Quality

Implementation & Training

Quality and Safety



# Example of Technical Specification (functional requirements)

#	Theme	Details	Guidance	Mo SC oW
<b>Patient Flow</b>				
2.1.1	<b>Registering patients using PDS/NHS number</b>	The ability to securely select and register patients using the NHS Digital Personal Demographics Service (PDS) lookup capability to guarantee effective use of the NHS Number. Any patients without an NHS Number should be traced by registering a minimal set of demographic data. This should be done to avoid the Shared Care Record having to utilise the PDS. Registration updates should take place in near real-time and not in batches.	DTAC (C4.2)	M
2.1.2	<b>Confirm identity without email address</b>	The ability to confirm identity of users without depending on the user's email address.		M
2.1.3	<b>Capturing pathway data (referral/consent/triage)</b>	The ability to capture full end-to-end pathway data for referral, consent, triage, etc.		M
2.1.4	<b>Inbound HL7 feeds (for registration &amp; integration)</b>	The ability to support inbound HL7 feeds from multiple services to enable patient registration and integration between referring organisations.		S
2.1.5	<b>Easy to set up</b>	The ability for the devices to be easy to set up with simple instructions.	NCL	M
<b>Roles and Access</b>				
2.2.1	<b>No separate login for professional users</b>	The ability for professional users to launch the remote monitoring platform without the need for a separate log in to the local system when searching for an individual patient, ideally using smartcards to access where possible. There should also be no need for a separate login when searching for other patients once the system has launched.	NWL	M
2.2.2	<b>Single patient login</b>	Patients should only have to log in through a single portal, ideally through integration with NHS Login, either directly or through a third-party intermediary, Patients Know Best, to allow patients to provide NHS Login verified digital proof of identity to access their account and health record	NWL	M
2.2.3	<b>Multiple clinicians &amp; organisations to view/add/edit</b>	The ability for multiple clinicians working across multiple organisations to view, add to or edit information within the remote monitoring platform.	NWL, NEL	M



# Principles for using the technical specification

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- 1: Pathways
- 2: User Experience
  - 2a: User Experience: Patients
  - 2b: User Experience: Staff
- 3: Interoperability
- 4: Resourcing & Strategy
- 5: Information Governance & Standards
- 6: Safety
- 7: Convergence
- 8: Collaboration
- 9: Health Inequity
- 10: Learning and Knowledge Sharing

# Principles: Example

---

## 1: Pathways

For some early adopters, RM pathways became limited by the technical functionality when patient and clinician needs were not clearly mapped. During procurement, local clinical pathways and digital needs should be defined so that requirements can be clearly articulated for suppliers.

***Clinical leadership should support the procurement process early on through clearly defined governance structures and working groups. Given the relatively immature and emergent nature of many pathways, it is important that specifications require agile ways of working, evidence of supplier responsiveness, the ability to modify the RM solution based on system needs and the flexibility to reconfigure the solution as the pathways evolve.***

Suppliers have increasingly recognised the importance for clinicians to have control over parameters at patient and pathway levels, and the market is moving towards increasingly flexible solutions.

*Key specification sections: Flexible Implementation (#2.3); Service Requirements (#4.2).*

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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# Why (and when) to seek developmental partnerships

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**A need for supported care  
outside the clinical  
environment**



**Pathways are evolving**



**The market is growing**

# High level recommendations

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## **Market-shaping**

Transition from a reactive approach to the market to a proactive strategy that provides direction



## **Developmental partnerships**

Facilitate a continuous dialogue with industry that incorporates cross-functional perspectives



## **Cross-functional capability**

Build partnership capability and capacity across functions



*“A partnership is not something that you enter into ‘on a first date.’ You must have a level of courting, a period of time to get that trust on both sides before you commit”*

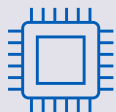
Procurement Director  
Central Government Department

# How to build developmental partnerships

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**Invest in pre-procurement market engagement**



**Utilise existing 'developmental' procurement mechanisms**



**Procure a relationship, not just the tech**

# Key Recommendations

1. Set up for success	2. Invest in pre-procurement market engagement	3. Use existing procurement mechanisms	4. Procure a relationship
Be guided by users, ensuring patient and clinician involvement from the outset	Invest time and resource in pre-procurement market engagement	Remain open to evolving platforms and new functionality	Prioritise cultural fit, agility and relationship building
Form a multi-disciplinary team that can advise on people, process and product	Co-define the challenge, goals and terms of the intended partnership	Divide the activities for the supplier(s) into work packages along a roadmap linked to milestone payments	Develop and refine criteria through pre-procurement market engagement
Bring in specialist procurement expertise and validate the intended approach with external experts	Initiate a dialogue on the risks and rewards for the NHS and industry	Link pilots to procurement	Include criteria in tender documents to evaluate cultural fit and agility
Build commercial understanding in operational and clinical teams	Bring suppliers together to explore the potential of supplier collaboration through a single partner	Gather outcomes data to prepare for future value-based procurement	Include expected ways of working and measures to track this within contracts
Define the challenge and articulate the desired outcome	Seek collaboration across the NHS to achieve efficiency in procurement and risk sharing	Consider the partnership implications of various pricing models	
Define what is fixed and what is flexible	Test integration and user experience		
	Define and communicate needs around standards and integration		

Working in partnership to accelerate the remote monitoring technologies market

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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Review of the remote monitoring market and technology adoption in London

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**Getting the right data in the right place at the right time to deliver care and evaluate services**

# Data on Virtual Wards: Findings so far

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## Evaluation focus

The data focus around the country is on establishing the data items needed for evaluating Virtual Wards to support business cases for 24/25



## Interoperability complexity

Significant effort invested in understanding VW interoperability nationally has yet to establish an optimal approach

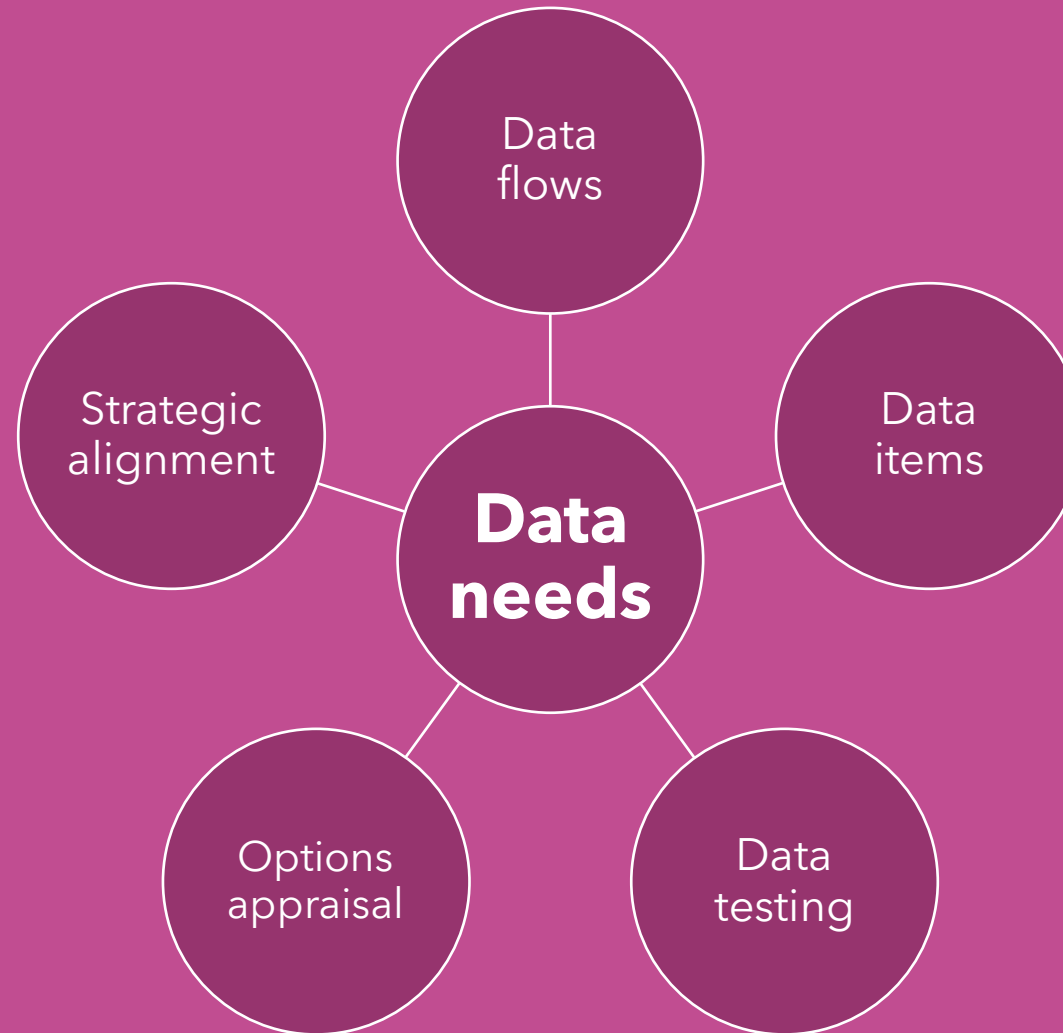


## Significant variation

Variation in data needs due to variation in models, scale, infrastructure, integration and stakeholder interests.



# Report themes



## Next stage: building consensus around key data items to realise the benefits of Virtual Wards

---



DATA FOR DELIVERY AND  
EVALUATION



DATA TO DRIVE BUSINESS  
CASES



DATA ON PATIENT  
EXPERIENCE AND  
INEQUALITIES

# Resources

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remote monitoring resources from the NHSE London Digital team and the Health Innovation Network:

- Read the full report on building partnerships with the remote monitoring industry [here](#)
- Remote Monitoring Developmental Partnerships – [Expert Roundtable Report](#)
- Review of the Remote Monitoring Market and Technology Adoption – [Report](#)
- Guide Virtual Ward Specification for London – [link](#) (considerations document available [here](#))

## Keeping in touch

Please contact the HIN or NHSE London Digital teams for further information:

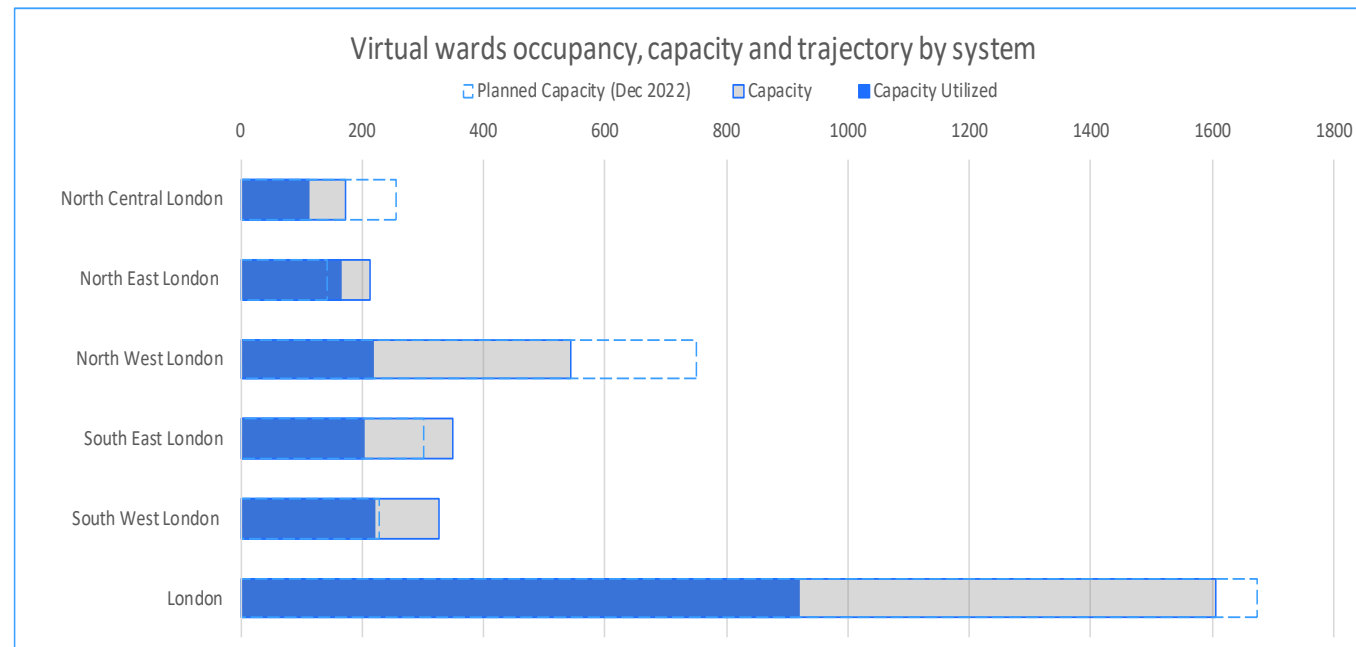
[hin.technology@nhs.net](mailto:hin.technology@nhs.net)

[england.londondigitalteam@nhs.net](mailto:england.londondigitalteam@nhs.net)

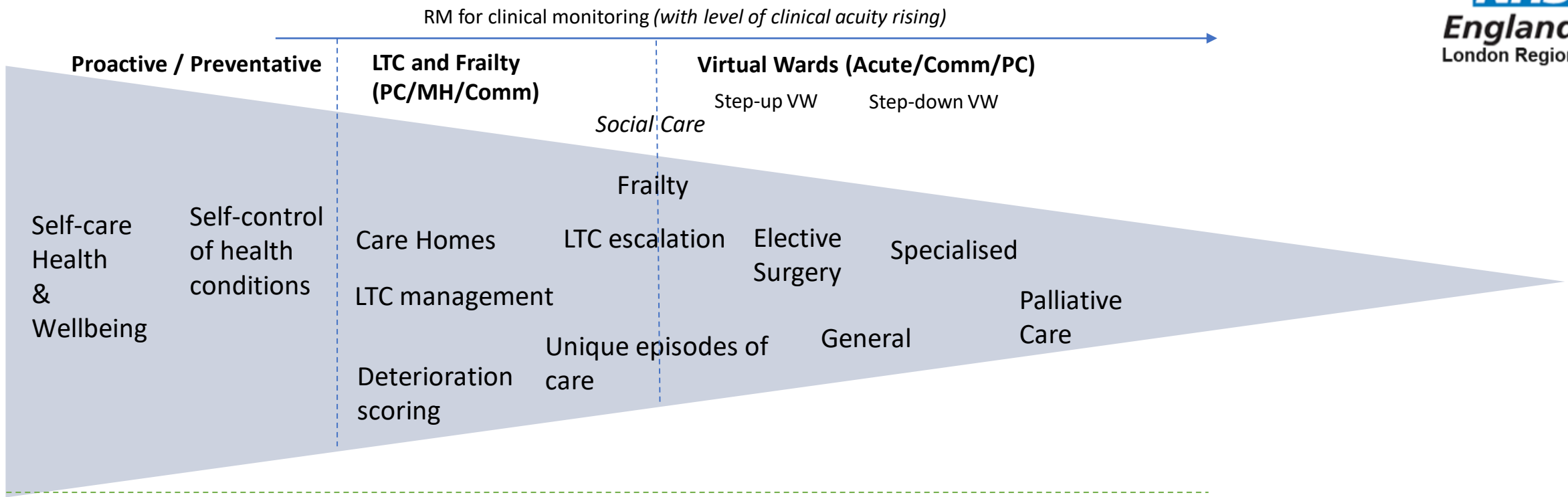
# Virtual Wards: Snapshot of Activity in London

Submission as of the 16th of June 2023

System	Planned Capacity (Dec 2022)	Capacity	Capacity Utilized	Capacity Utilized (%)	Tech Enabled (%)
National	8265	9001	5407	60%	29%
London	1675	1605	919	57%	43%
North Central London	255	173	113	65%	17%
North East London	141	212	166	78%	0%
North West London	750	543	218	40%	85%
South East London	301	350	202	58%	20%
South West London	228	327	220	67%	70%



- **London has 43% of Patients using Tech Enabled Services, with the national average at 29%.**
- Capacity utilized in London is currently at 57%.
- Current capacity is at 96% of the planned capacity for Dec 2022.



RM interface(s) e.g. wearable, app, POCT device, sensors and passive monitoring equipment etc

Currently multiple RM interfaces with likely duplication and inconsistent patient and clinician user experience

Opportunity for single system solution\* for consistent patient and clinician user experience

RM data

Social Care

Primary Care

Secondary Care

Community / Mental Health / Third Sector Specialist Care

NHSE national, regional and ICS bodies; Public Health; Local Authorities; Other Public Sector data use cases

Local EPRs / HIEs / SNSDE

Care providers and data use case owners

(Data is also needed by R&D and Industry to continue the development of remote monitoring technologies.)

\* Such a solution would need to be able to act as a gateway to multiple 3<sup>rd</sup> party solutions and services, and share data in a secure and standardised way, avoiding duplication whilst retaining data quality and integrity.



# Virtual Wards: Future Aspirations and

- **Procurements:** Further engagement to **support ICBs with technology procurements** and developmental partnerships with Industry
- **Evaluation and Benefits:** Regional evaluation work; defining, identifying and mapping for **benefits realisation** of digital transformation
- **Patient/Public Engagement:** Work with a range of patients and carers to ensure delivery is seen through the lens of the patient, and **put into practice co-design principles**
- **Data:** Standardisation; defining regional minimum data set; **interoperability challenges**; data sharing solutions; alignment with regional/national data strategies
- **Technology:** **Scaling and embedding of technology** for VWs (RM and POCT) with BAU funding
- **Digital Inclusion:** Evidence gathering and sharing for **digital inclusion initiatives**, benefits/exclusion disbenefits
- **Governance:** Review and consider where **wider stakeholder involvement** could be needed (e.g. Local Authorities)
- **Communications:** System and patient facing positive messaging about clinical safety and patient experience to **build clinician and patient confidence**



# Up Next...



2023





Revolutionising Respiratory **Outcomes**

## Transforming Virtual Ward patient flow during Winter Flu

by

Removal of the technology burden and optimising early identification of deterioration via a managed service

**Presented by:**

Myles Murray

(CEO of PMD and Fellow of the NHS Innovation Accelerator)

July 11<sup>th</sup> 2023, The NHS Virtual Ward Conference North.



# Our Shared Purpose

PMD Solutions are #MakingEveryBreathCount

by

Transforming how respiratory rate is monitored

to

Ensure the right care is given to the right patient at the right time with RespiraSense

# The Challenge Question: **How to rapidly implement a high-impact winter flu solution for 2023**

PMD's Innovation Fund for a turnkey managed service:

“Rapidly develop a partnership-based approach between patient and provider, with industry removing the technology burden from day-to-day tasks”.



**Headline #1** – Respiratory Disease affects 3.7m

**Headline #2** – **>700** hospital admissions p.a., increasing 13% p.a.

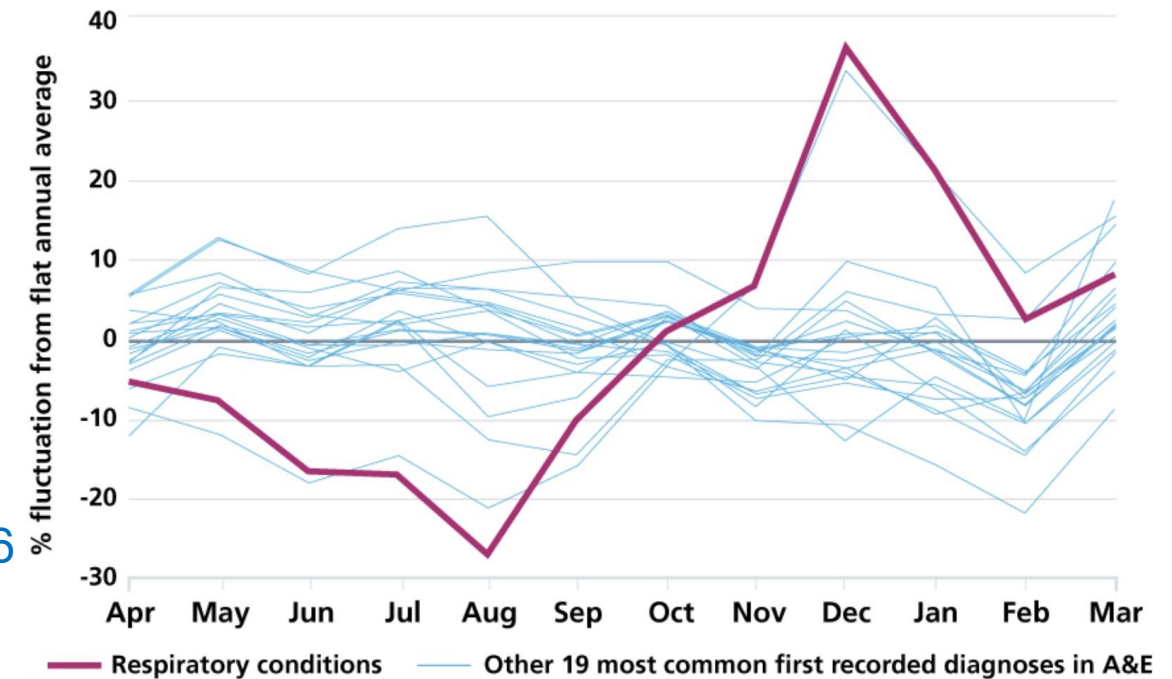
**Headline #3** – Respiratory illness causes **72,334** deaths p.a.

**Headline #4** – Respiratory admissions increase **>80%** August – January

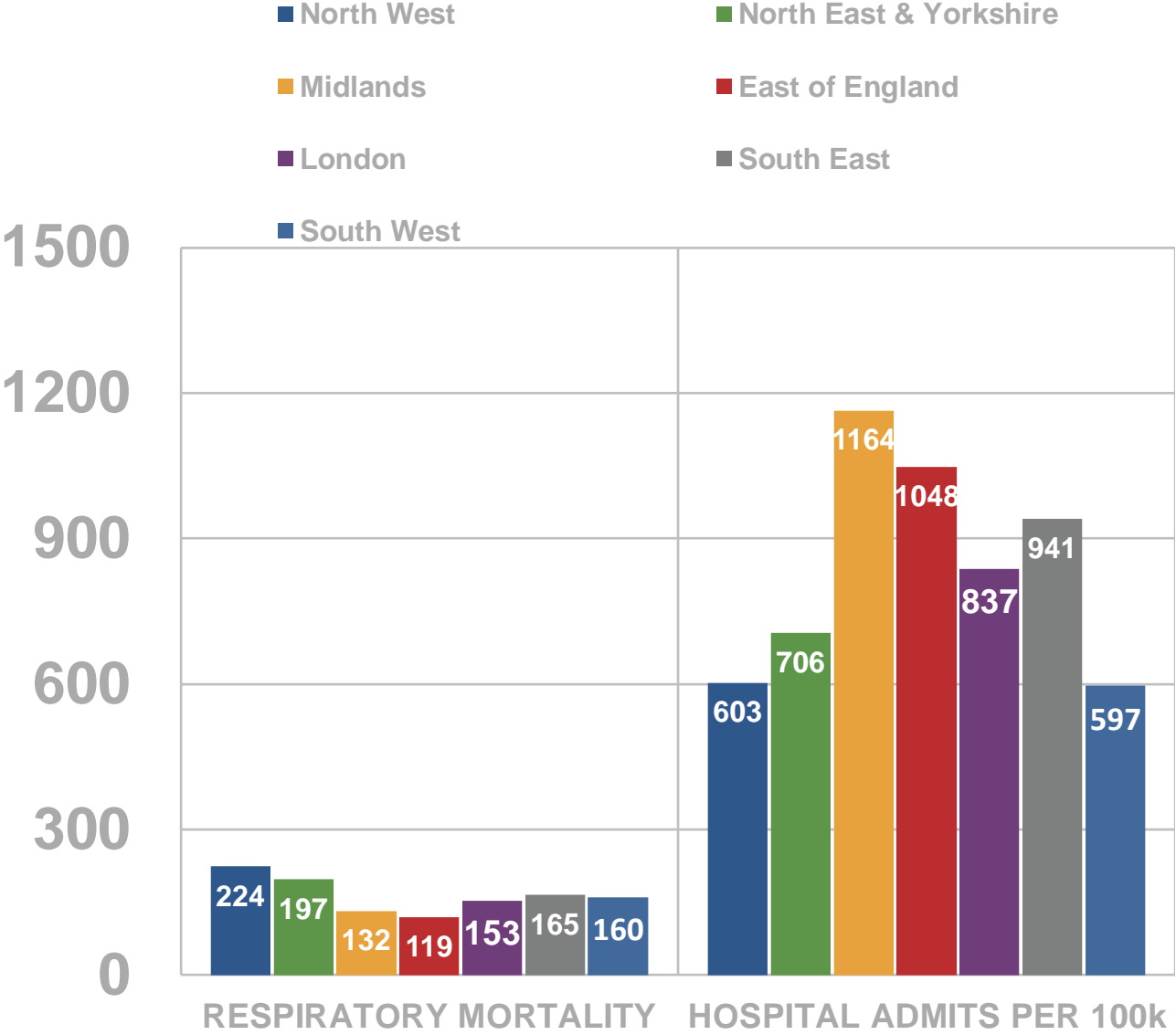
**Headline #5** – Outcomes are worse in most deprived, **789,000** people with respiratory disease live in poverty; **160,956** of these patients have COPD

**Headline #6** – Disease prevalence is highest in the North West and coastal areas of England

Average fluctuation in monthly admissions over financial years 2010 to 2017



# Admission Profile: NHS England Regions



NW

NORTH WEST:  
32,907 Admissions  
**Free 50 Beds**

East

East of England:  
101,055 Admissions  
**Free 305 Beds**

NEY

N.E. & Yorkshire:  
196,835 Admissions  
**Free 155 Beds**

LON

London:  
131,836 Admissions  
**Free 722 Beds**

MID

Midlands:  
196,818 Admissions  
**Free 155 Beds**




























































SW

South West:  
36,025 Admissions  
**Free 52 Beds**

# The Challenge – Technology enabled Virtual Wards today



## "Wellness in COPD" tool table/grid

KEY									
	Very poor		Not good enough, if this criterion is important		Good enough		Recommended		Highly recommended
Tool/ Criteria	Validity/ Reliability	Responsive	Primary Care Population	Practical/ Easy to Administer	Tested in Practice	Other Languages			
AQ20									
BPQ-5									
CARS									
CAT									
CCQ									
CRQ									
MRC-D									
RIQ-MON10									
SGRQ									

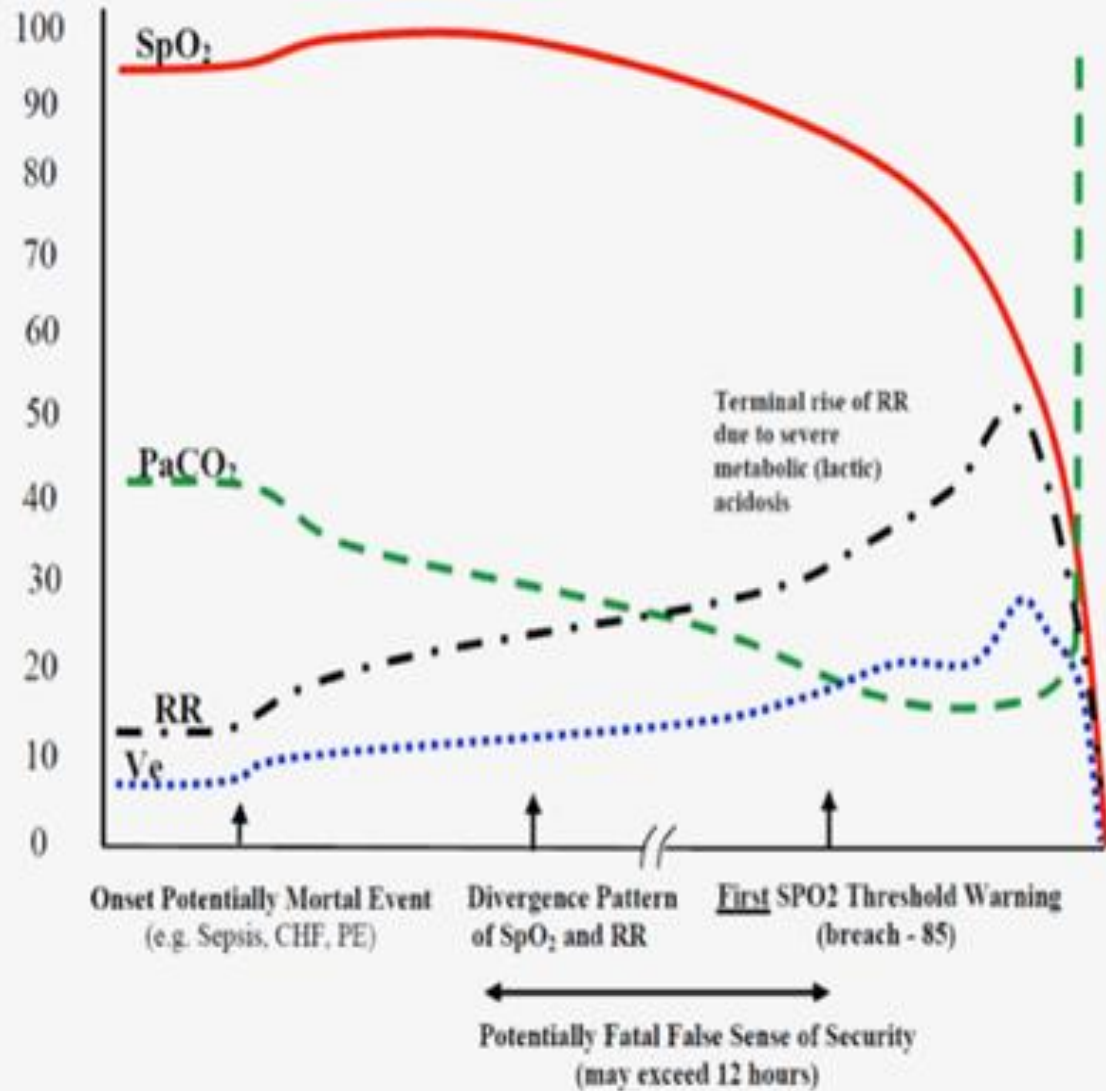
Impact:

Deterioration identified through Symptoms

Patient felt intimidated by technology

No improvement in Quality of Life





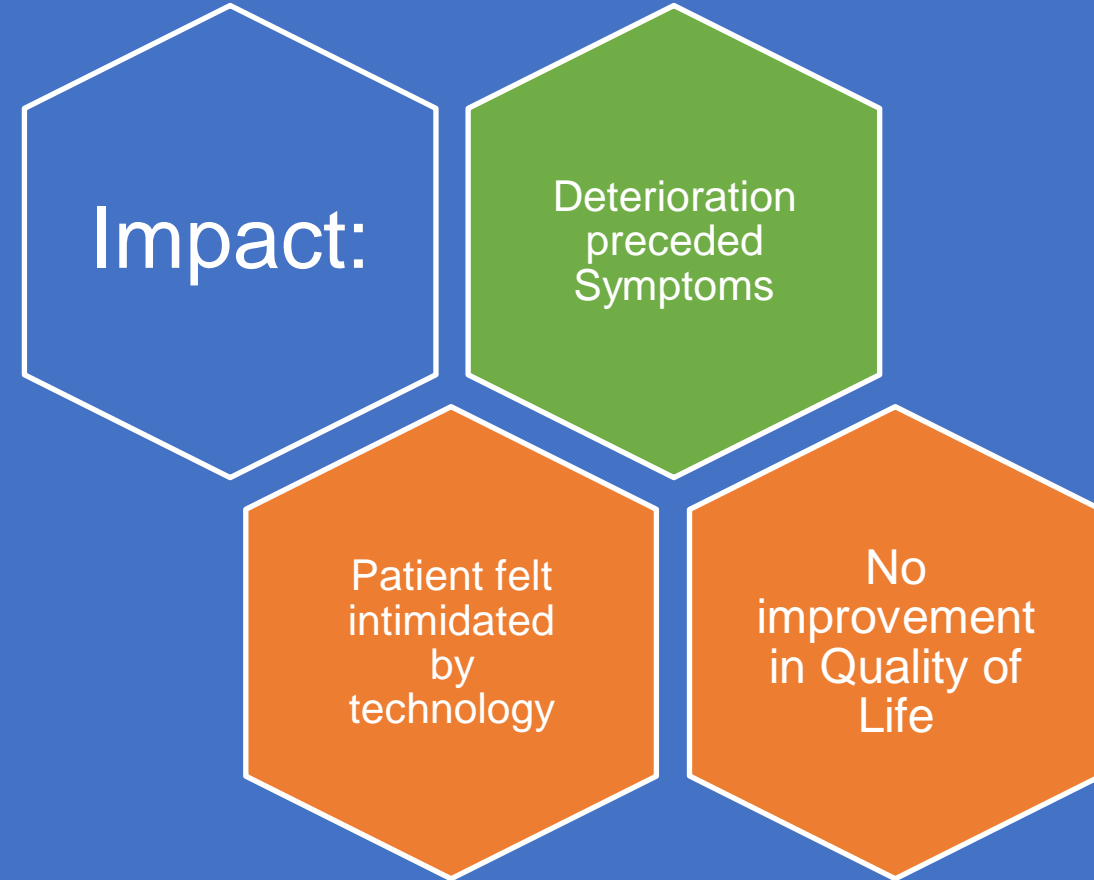
- Curry 2018 - Changes in respiratory rate indicate potential Respiratory Alkalosis or Metabolic Acidosis
- $SpO_2$  can be a lagging indicator of same with delayed interventions happening if accurate measurement of elevated  $RR$  is not achieved
- Trends versus spot checks for  $RR$  give greater sensitivity in correlating abnormal  $RR$  with underlined deterioration
- A simple Arterial Blood Gas (ABG) analysis can confirm this in day to day clinical practice.
- Confirmation of Alkalosis or acidosis can give healthcare providers the direction for the appropriate course of treatment.

# The next advance – Continuous Respiratory Rate (cRR)



"Wellness in COPD" tool table/grid

KEY						
	Very poor	Not good enough, if this criterion is important	Good enough	Recommended	Highly recommended	
Tool/ Criteria	Validity/ Reliability	Responsive	Primary Care Population	Practical/ Easy to Administer	Tested in Practice	Other Languages
AQ20	☹️	😊	😊	😊	😊	😊
BPG-5	😊	😊	😊	😊	😊	😊
CARS	😊	😊	😊	😊	😊	😊
CAT	😊	😊	😊	😊	😊	😊
CCQ	😊	😊	😊	😊	😊	😊
CRQ	😊	😊	😊	😊	😊	😊
MRC-D	😊	😊	😊	😊	😊	😊
SIQ-MON10	😊	😊	😊	😊	😊	😊
SGRQ	😊	😊	😊	😊	😊	😊





# RespiraSense – Continuous and motion tolerant eRR monitoring



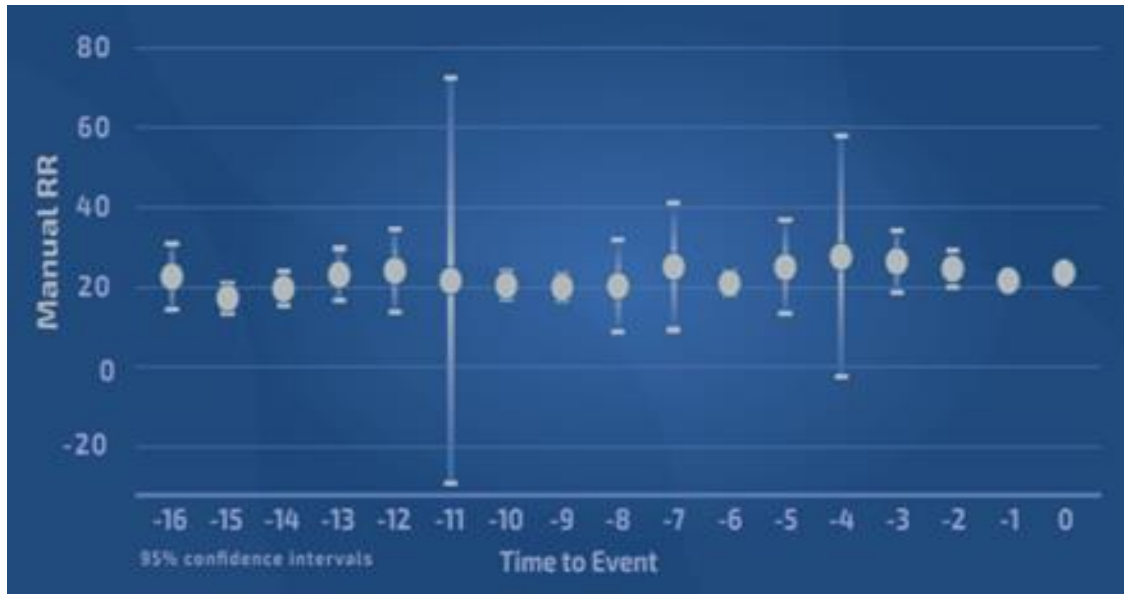
Single Patient Single Use  
RespiraSense Sensor

Reusable/Rechargeable Lobe  
(measures, processes,  
communicates)



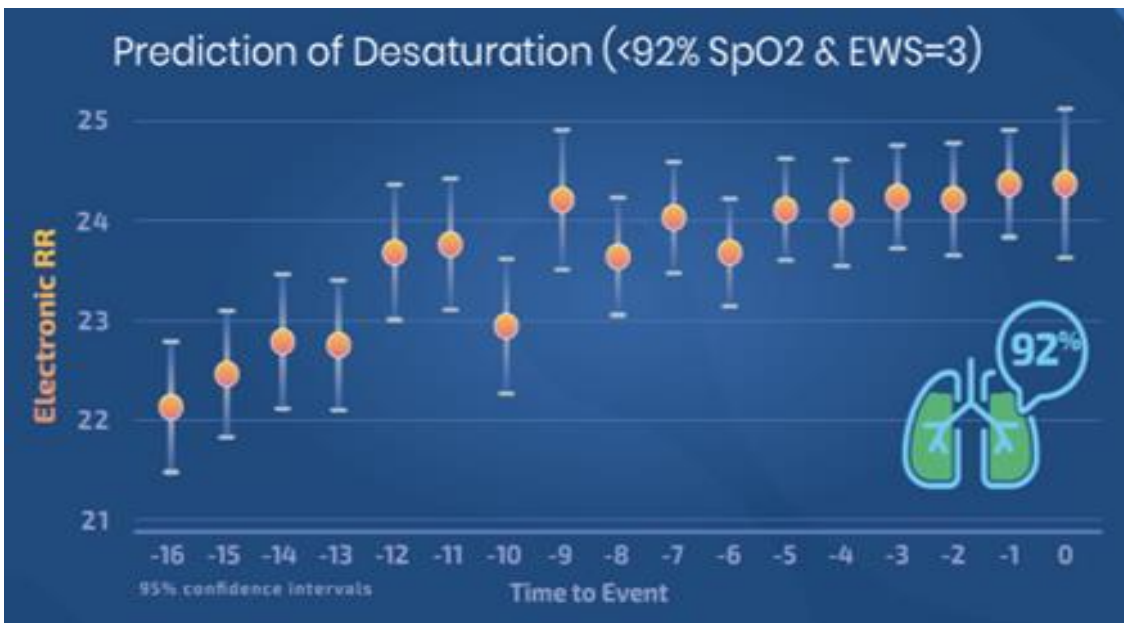
Optional: Bluetooth SpO2/PR  
monitor - Nonin





McCartan2020 demonstrated that eRR >24 breaths per minute gave 12hrs early warning of impending hypoxia event with over 90% sensitivity.

Manual RR measurements gave no significant predictive power for pending hypoxia



Electronic monitoring of patients Respiratory Rate can help allocate the Right Resources to the Right Patient at the Right Time.

cRR also predicted pyrexia events of temp >38°C

# Acute monitoring of Respiratory Compromised Patients using cRR



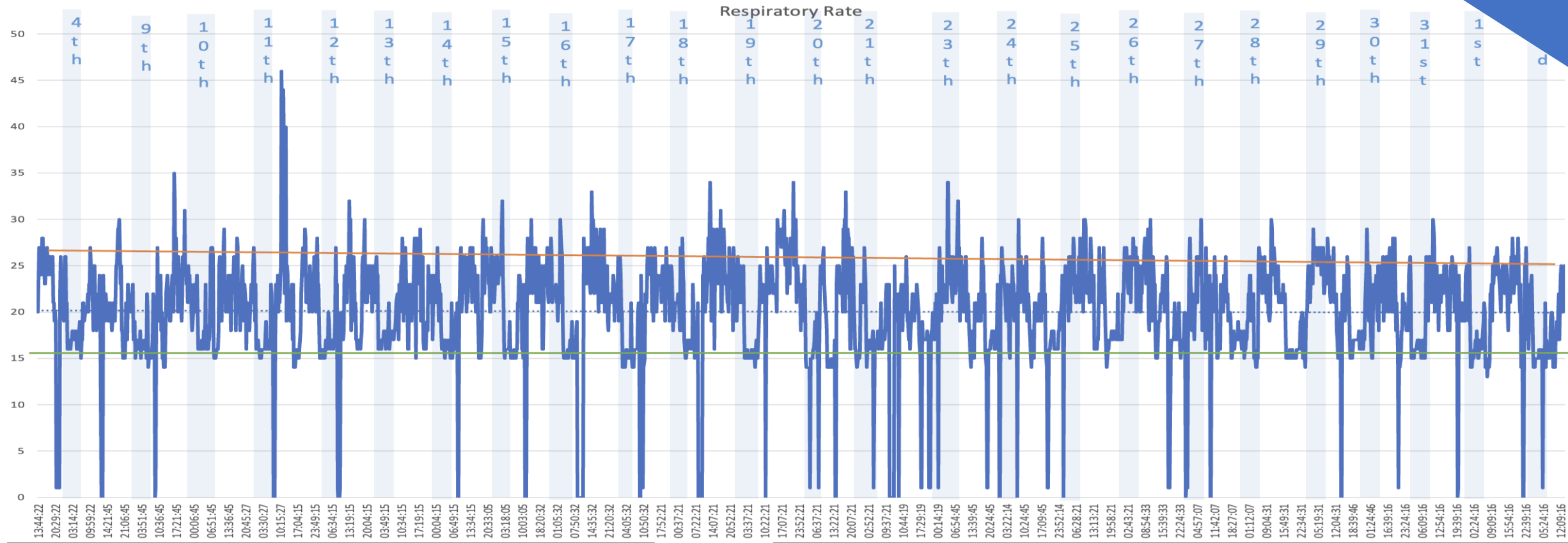
cRR is in 23 Acute Hospitals and 47 Respiratory Wards across Ireland

NHSx funded roll-out in Nottingham University Hospital across 3 Wards

40,000+ Patients monitored every year using RespiraSense

Intended for patients on 4lt Supplementary O<sub>2</sub>, NIV, or HFOT

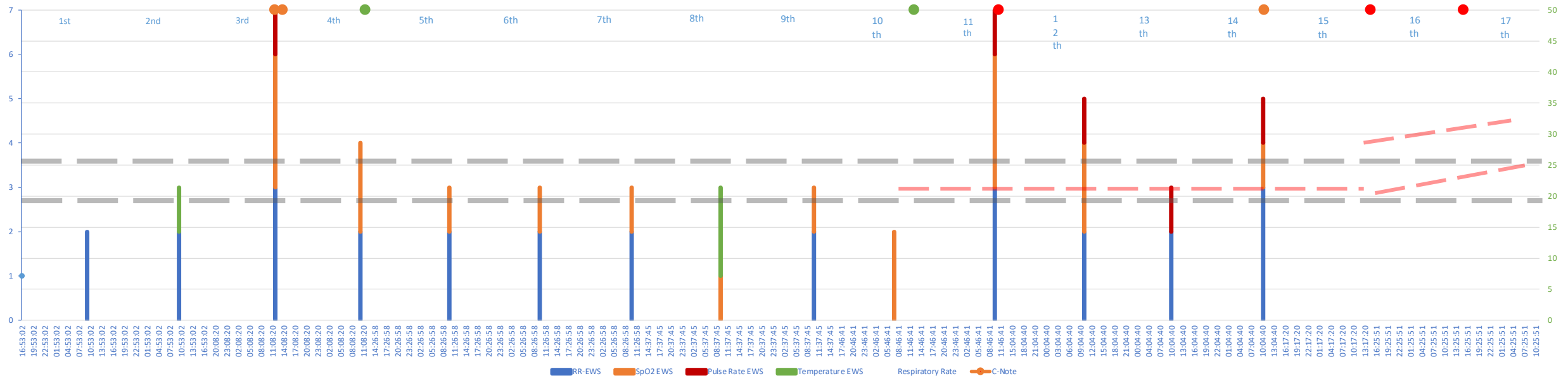
# What is a Personalised Normal Continuous RR Profile



- Repeating patterns of variation
- Reduction in RR during sleep
- Range of RR is consistent
- Lower and Upper RR averages are consistent

Identify deviations in range, trend or averages from the norm

Example 2: Variation in Lower RR range and trending increase in RR range: coupled with disturbed nocturnal cRR



Grey Dashed lines show that from history what the normal stable RR profile is.

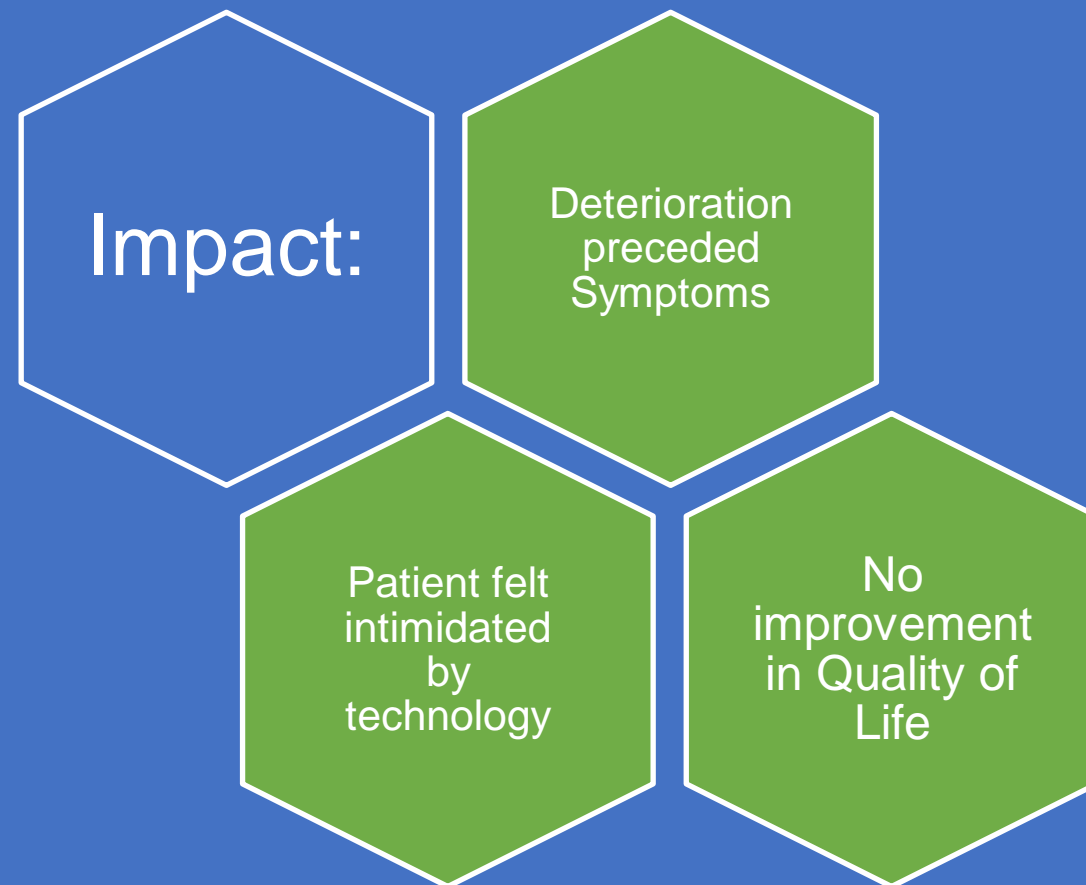
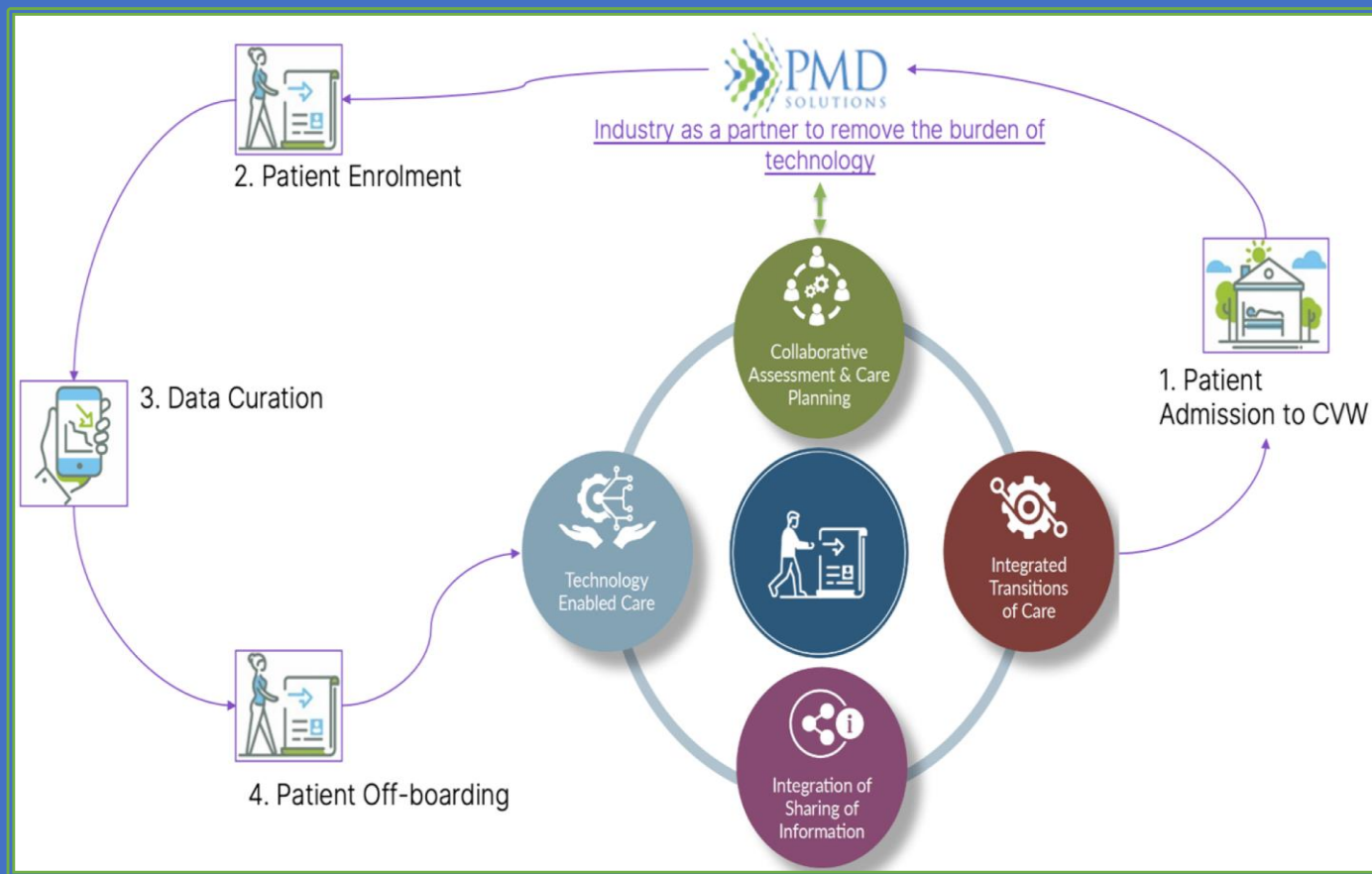
Red Dashed lines show how the range changed as events worsened.

# The right approach – Partnership-based Model of Care



Wellness in COPD tool table/grid

Wellness	Stable	At Risk	Unstable	Severe	Very Severe
1. Patient Admission to CVW	Stable	At Risk	Unstable	Severe	Very Severe
2. Patient Enrolment	Stable	At Risk	Unstable	Severe	Very Severe
3. Data Curation	Stable	At Risk	Unstable	Severe	Very Severe
4. Patient Off-boarding	Stable	At Risk	Unstable	Severe	Very Severe





## Doherty2022 et al.

International Journal of Nursing and Health Care Research OPEN ACCESS  
Doherty A, et al. Int J Nurs Health Care Res 5: 1364  
www.doi.org/10.29011/2688-9501.101364  
www.gavinpublishers.com

**Research Article**

GAVIN PUBLISHERS

### Community Virtual Ward (CVW+cRR) Proof-of-Concept Examining the Feasibility and Functionality of Partnership-Based Alternate Care Pathway for COPD Patients- Empowering Patients to Become Partners in their Disease Management

Antoinette Doherty<sup>1\*</sup>, Vera Keatings<sup>2</sup>, Gintare Valentelyte<sup>3</sup>, Myles Murray<sup>4</sup>, Des O’Toole<sup>5</sup>

<sup>1</sup>Donegal Community Healthcare and Letterkenny University Hospital, Donegal, Ireland

<sup>2</sup>Letterkenny University Hospital and University of Galway Medical Academy, Donegal, Ireland

<sup>3</sup>RCSI University of Medicine and Health Sciences, Dublin, Ireland

<sup>4</sup>PMD Solutions, Cork, Ireland

<sup>5</sup>HSE Digital Transformation and Innovation, Dr Steeven’s Hospital, Dublin, Ireland

\*Corresponding author: Antoinette Doherty, <sup>1</sup>Donegal Community Healthcare and Letterkenny University Hospital, Donegal, Ireland

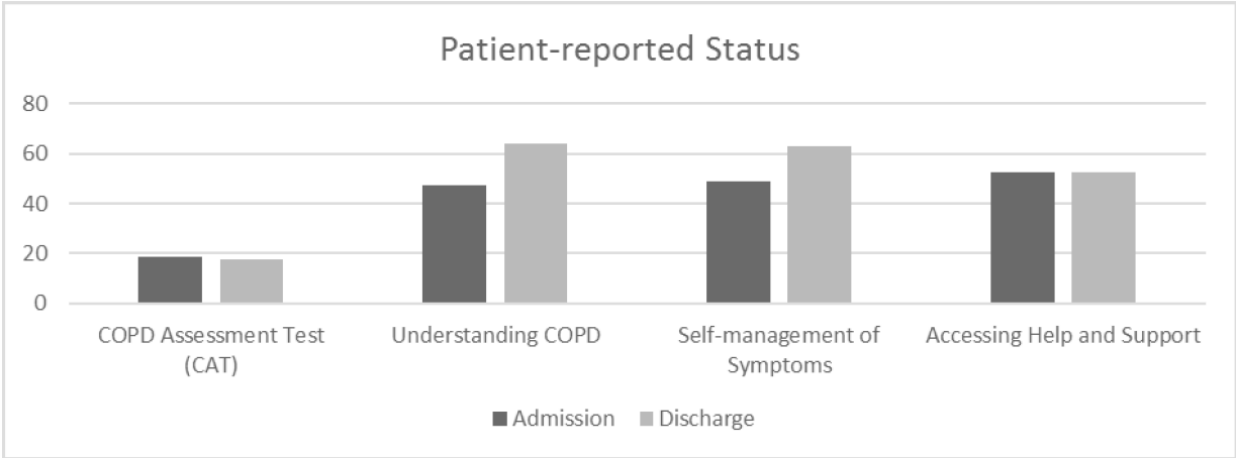
Citation: Doherty A, Keatings V, Valentelyte G, Murray M, O’Toole D, et al. (2022) Community Virtual Ward (CVW+cRR) Proof-of-Concept Examining the Feasibility and Functionality of Partnership-Based Alternate Care Pathway for COPD Patients- Empowering Patients to Become Partners in their Disease Management. Int J Nurs Health Care Res 5: 1364. DOI: 10.29011/2688-9501.101364

Received Date: 09 November, 2022; Accepted Date: 19 November, 2022; Published Date: 23 November, 2022

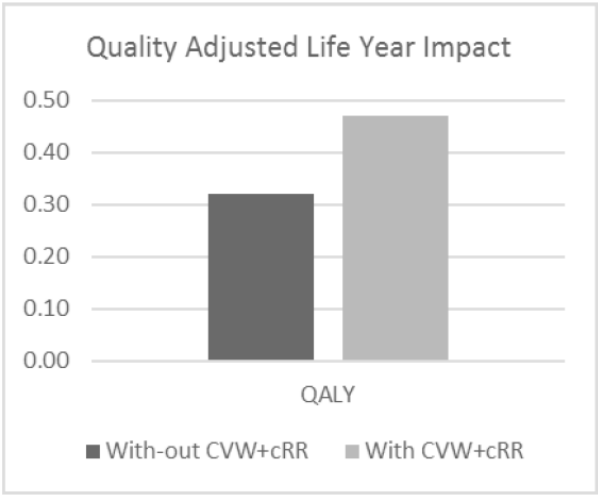
#### Abstract

**Background:** Individuals with exacerbating Chronic Obstructive Pulmonary Disease (COPD) display a pattern of exacerbations and illness culminating in repeated hospital admission. In an effort to empower people living with COPD to self-manage their illness and to avoid hospital admission a Community Virtual Ward + continuous Respiratory Rate (CVW+cRR) with a bespoke platform that incorporated respiratory rate (RR) trends was designed and implemented in Co Donegal. The proof of concept took place from May to August 2022 with 15 eligible individuals living with COPD. **Pathway:** Patients with moderate-severe COPD (Gold Scale D) were admitted to the CVW+cRR for remote monitoring, with optimisation of existing care plans and provision of rescue prescriptions for the patient’s use. The objective and subjective patient data was reviewed daily by a Registered Advanced Nurse Practitioner (RANP). **Results:** Data from 10 patients was eligible for inclusion. Hospital avoidance was achieved in 100% of the eighteen (18) identified exacerbations in patients admitted to the CVW+cRR with cRR. The average cost per patient reduced from average €19,384.00 to €3,376.44, with a 96.7% probability of being both cost saving and cost effective at a €45,000 willingness to pay threshold. Several patient-reported measures also indicated improvement between admission and discharge, including Self-Management (increase of 29.1%), Understanding of COPD (increase of 35.3%), and Quality Adjusted Life Years (QALY) (increase by 0.15 of a QALY). **Conclusion:** The COPD CVW+cRR offered individuals an alternate care pathway and facilitated early intervention and management of infective exacerbation. The CVW+cRR provided the option to remain at home while receiving care, resulting in avoided hospital admissions with the use of both personalised objective trigger thresholds and patient feedback as to their wellbeing.

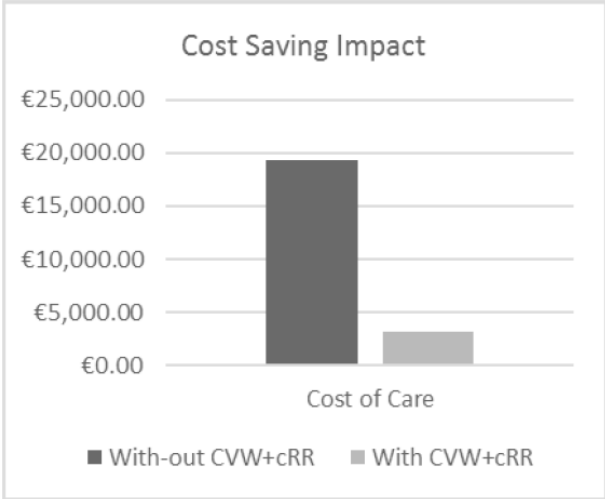
## Patient Empowerment



## QoL Improvement



## Cost Saving Improvement





# PMD's Innovation Fund

# Making Every Breath Count This Winter

**PMD Innovation funding – <£250k to support respiratory patients in winter**

## Winter Readiness Innovation Offer:

### End to end support

Delivery Manager seconded (Band8b)  
Runs the project for you  
Dedicated delivery team

### Personalised to needs

Virtual and on-site training  
Rapid response to queries  
Project & admin co-ordination

### Co-investment offer

Time limited innovation funding  
Intensive support to reduce admin  
Full project management  
Ensures service is live for winter

### **Innovation funding: co-investment**

To support this winter, PMD are launching a £2.5m innovation fund.

Available to the first 10 ICB to sign up on a first come first-served basis

Email:

[myles@pmd-solutions.com](mailto:myles@pmd-solutions.com)



## Recap

### Design Thinking and Partnership-based

Is a framework that can be used to **solve problems**. Its structured approach provides a methodology for developing solutions that **meets the needs** of those we are designing for. Inherent to the function and purpose of overall design thinking is to **create a better** tomorrow

### Challenge Question

**How to rapidly implement a high-impact winter flu solution for 2023?**

### Outcome

Continuous monitoring of respiratory rate, with a managed service, enables earlier appropriate intervention in the community setting and removes the burden of technology from front line staff.



Revolutionising Respiratory **Outcomes**

**Come visit our stand for a tailored impact assessment for your Trust or ICB**

Learn more at:

Twitter: @PMD\_Respiratory

Web: [www.pmd-solutions.com](http://www.pmd-solutions.com)

Contact: [info@pmd-solutions.com](mailto:info@pmd-solutions.com)



## Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



2023



SCAN ME



2023

# Q&A Panel





2023

# Lunch & Networking

Current Trees Planted to date: 10,444



# Our Commitment to the Planet

**For Each Delegate Attending Our In-Person Event Today, we will be planting 1 tree with our Key Sustainability Partner**



**PLAY IT GREEN**



## Chair Afternoon Reflection



2023



**Douglas Hamandishe**

Chief Digital Officer/Broadcaster and  
Presenter - **Context Heath and  
Centric Health Media**



Speaking Now...



2023



**Adam Wright**

Programme Development  
Manager - **NHS Providers**



**Sara Gariban**

Policy Advisor - **NHS Providers**





# THE NHS TRUST EXPERIENCE OF LEADING AND DELIVERING VIRTUAL WARDS

**Adam Wright**

Programme Development  
Manager

**Sara Gariban**

Policy Advisor

11 July 2023

# NHS Providers membership

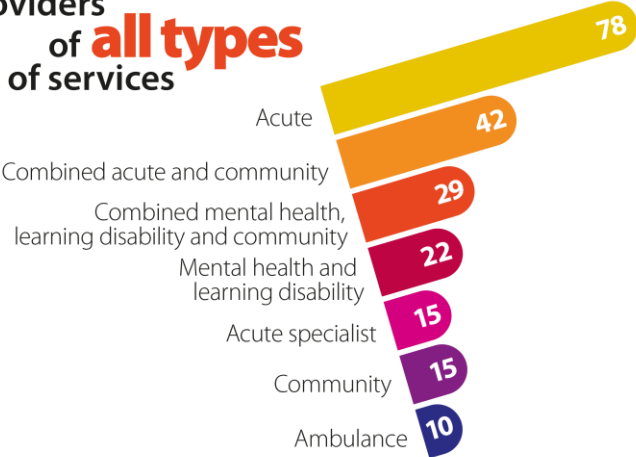


We represent  
England's NHS trusts  
and foundation trusts, with

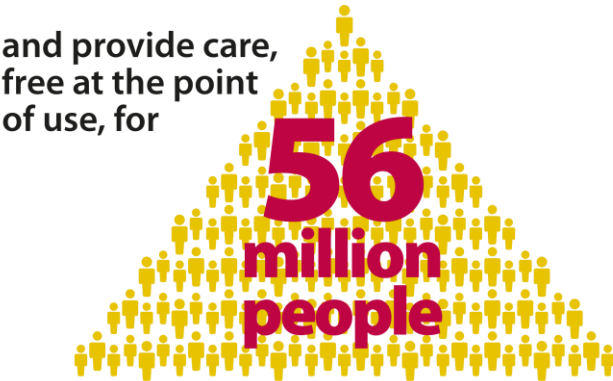
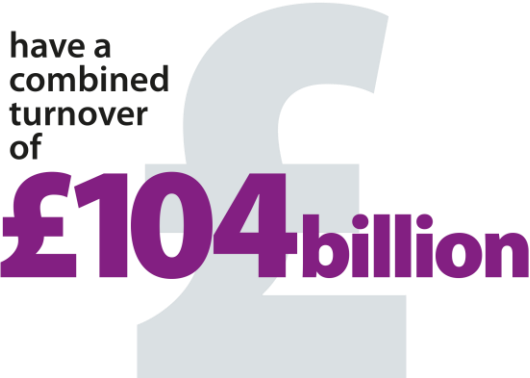
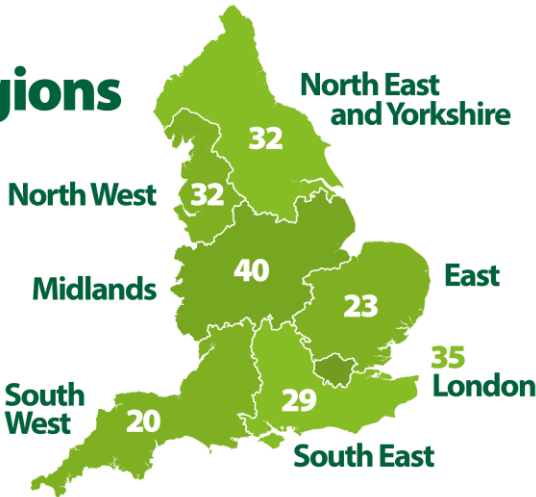


in voluntary  
membership

covering  
providers  
of **all types**  
of services



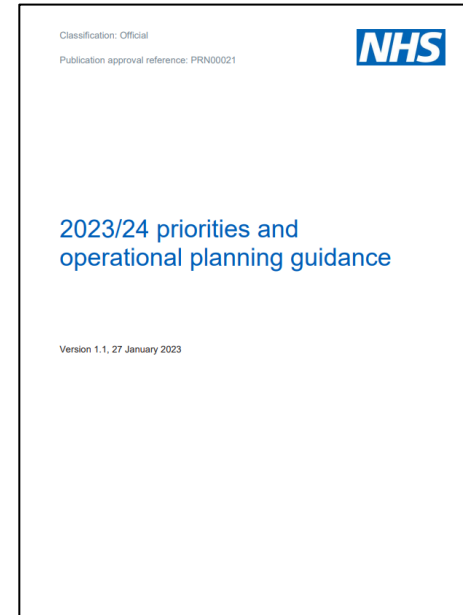
in **all**  
regions





## Context

- Central funding of £450m for 2022-23 and 2023-24.
- National target to deliver 40 to 50 virtual ward beds per 100,00 of the population by December 2023.
- Ambition for occupancy rate of 80% by September 2023.
- To date, focus on acute respiratory infections and frailty. Recent expansion to cover children.



## Progress to date

December 2022 – around  
7,000 virtual wards beds and  
occupancy of c.55%



160,000 patients treated in  
virtual wards (since April  
2022) and 7,653 virtual beds  
across 340 programmes



How realistic are national  
targets for September 2023  
and December 2023?

# Opportunities for scaling up virtual wards

## Patient experience & outcomes

- Enabling better patient choice – but important to ensure it feels like this!
- Supporting by better outcomes – reducing risks of deconditioning, especially for older patients.
- Importance of considering health inequalities and tackling digital exclusion.

## Patient flow

- Part of the solution to operational pressures and supporting future resilience of health and care system.
- Included in UEC recovery plan and winter planning.
- Step up/step down care – admission avoidance and timely discharge.
- Investment in community/social care.

## Flexibility for systems

- Potential to widen initial focus on respiratory and frailty pathways – place of local systems in determining priority pathways.
- Data sharing between partners and data collection on population health and outcomes are key enablers.

## Challenges

---

Workforce

Funding

National approach

System  
considerations

## ICS insight

---

“[virtual wards]... will be the first test of ICSs, as they are established, to deliver a new multi-agency approach to supporting people to be cared for in their own homes or usual place of residence.”

NHS England, April 2022

Thank you



**Find out more here**





Up Next...



2023

ISLA



Speaking Now...



2023



**Connor Grealy**

Partnership Manager - **Isla Care**



**Charlotte Furness**

Senior Partnership Manager -  
**Isla Care**

# ISLA

See Health Differently

# The scale of the challenge

For NHS England:

- A record 7.4m people on a waiting list in April
- The 18-week treatment target has not been met since 2016
- NHS staff numbers have increased, with doctor numbers up 21% and nurses up 16% over the five years to November 2022.

Per capita health spending



# Virtual Wards: The challenge & ambition

“A set of services that are wrapped around a patient to provide the necessary degree of clinical oversight, without them needing to be in hospital”

Example of current key focuses
Heart Failure
Acute Respiratory Infection
Frailty

Scaling the model
Post-op - surgical site infection
Stroke
Tissue Viability
Vascular
Burns & Plastics
Endocrinology

# Creating the infrastructure for needs based care

Clinicians are able to **build up a view** of how a **patient is changing over time** allowing for **enhanced monitoring**.

ISLA

By having access to rich visual and form data clinicians are able to **inform their care** provision resulting allowing for **efficient caseload management** and **greater responsiveness**.

Collections      Longitudinal view

The screenshot displays the ISLA Health Record interface for a patient named Mira. The interface includes a top navigation bar with links for Patients, Appointments, Submissions, and My teams. Below the navigation bar, there is a section for patient details including Phone, Hospital number, and NHS number. A list of collections is shown on the left, with 'Hand Therapy: Post-operative monitoring' selected. The main area displays a longitudinal view of this collection, showing four images of a hand with a date and time stamp of 22 Jul 2022 13:52. At the bottom, there are buttons for 'MAKE SUBMISSION', 'REQUEST SUBMISSION', and 'SET SCHEDULE'. Arrows indicate the flow of data: 'Capture' points to the 'MAKE SUBMISSION' button, 'Request' points to the 'REQUEST SUBMISSION' button, and 'Automate' points to the 'SET SCHEDULE' button.

DEMO, Mira      Phone: +447500931173      Hospital number:      NHS number: 511 111 1111

[Edit contact consent](#)   [Copy patient link](#)   [Share record with another clinician](#)   [Edit patient details](#)

**Collections (17)**

- Oncology: Breast Cancer Screening (1 submission)
- Dermatology: 2ww Telederm (4 submissions)
- MSK: Wellbeing assessments (4 submissions)
- Neurology: Seizure monitoring (4 submissions)
- Diabetes: Carb Counting (4 submissions)
- Paediatric Neurology: Epilepsy monitoring (4 submissions)
- Hand Therapy: Post-operative monitoring (5 submissions)**
- Pulmonology: O2 Saturation monitoring (4 submissions)
- Diabetes: Wellbeing monitoring (4 submissions)

[+ Create new collection](#)

**Hand Therapy: Post-operative monitoring**   [COLLECTION SETTINGS](#)   Sort by custom

22 Jul 2022 13:52   Submitted by: Patient

22 Jul 2022 13:52   Submitted by: Patient

22 Jul 2022 13:52   Submitted by: Patient

22 Jul 2022 13:52   Submitted by: Patient

[MAKE SUBMISSION](#)   [REQUEST SUBMISSION](#)   [SET SCHEDULE](#)   [MORE ACTIONS](#)

[View](#)   [Add comments and notes](#) (5)

Capture      Request      Automate



# Three fundamental beliefs:



Data will come from patients monitoring their health from home



Presenting this data back to clinicians in real time allows for faster decisions without seeing the patient in person



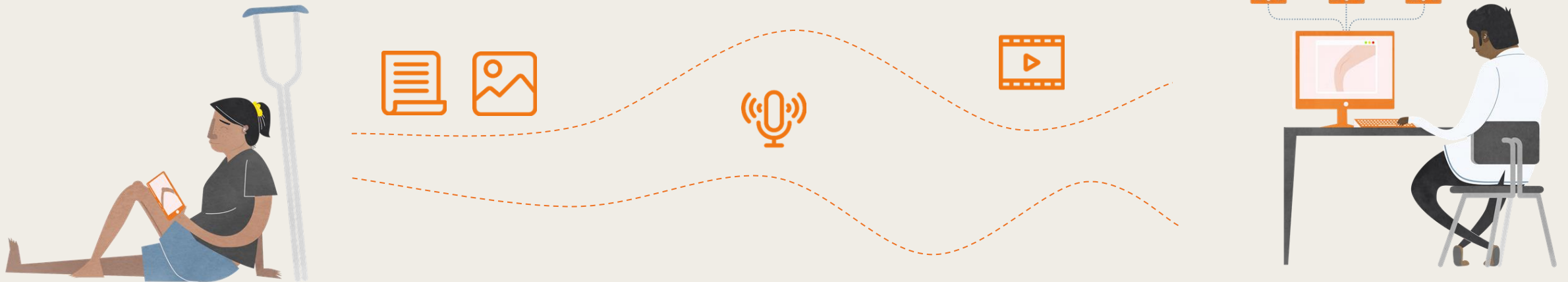
Shared visibility of this data across a health system drives efficiencies and better outcomes

# A vision for change

We believe that health systems are still right at the start of the journey with clinical data

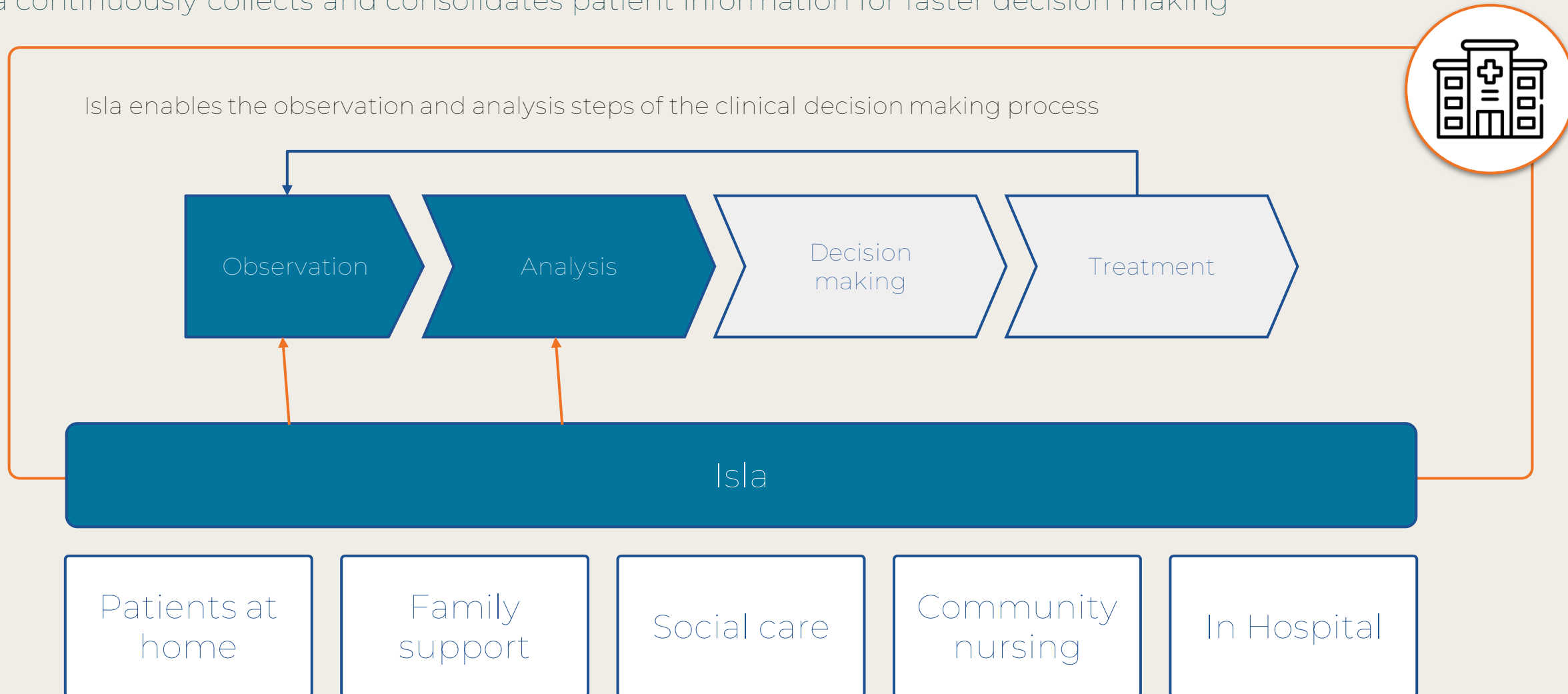
We see two fundamental changes that need to happen to create the next transformative advance for healthcare

- ▶ Continuous, asynchronous, patient-generated clinical information
- ▶ Clinically defined codified decision making



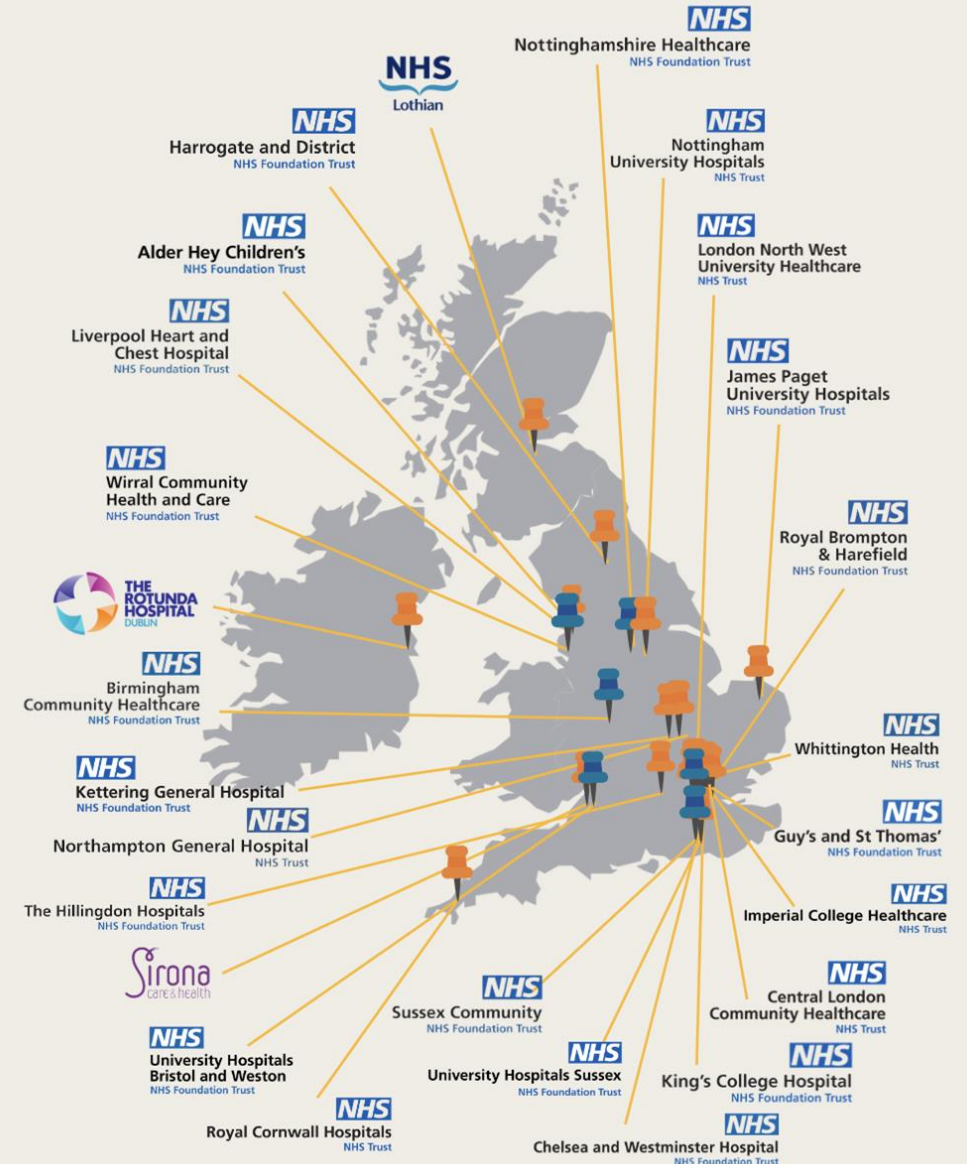
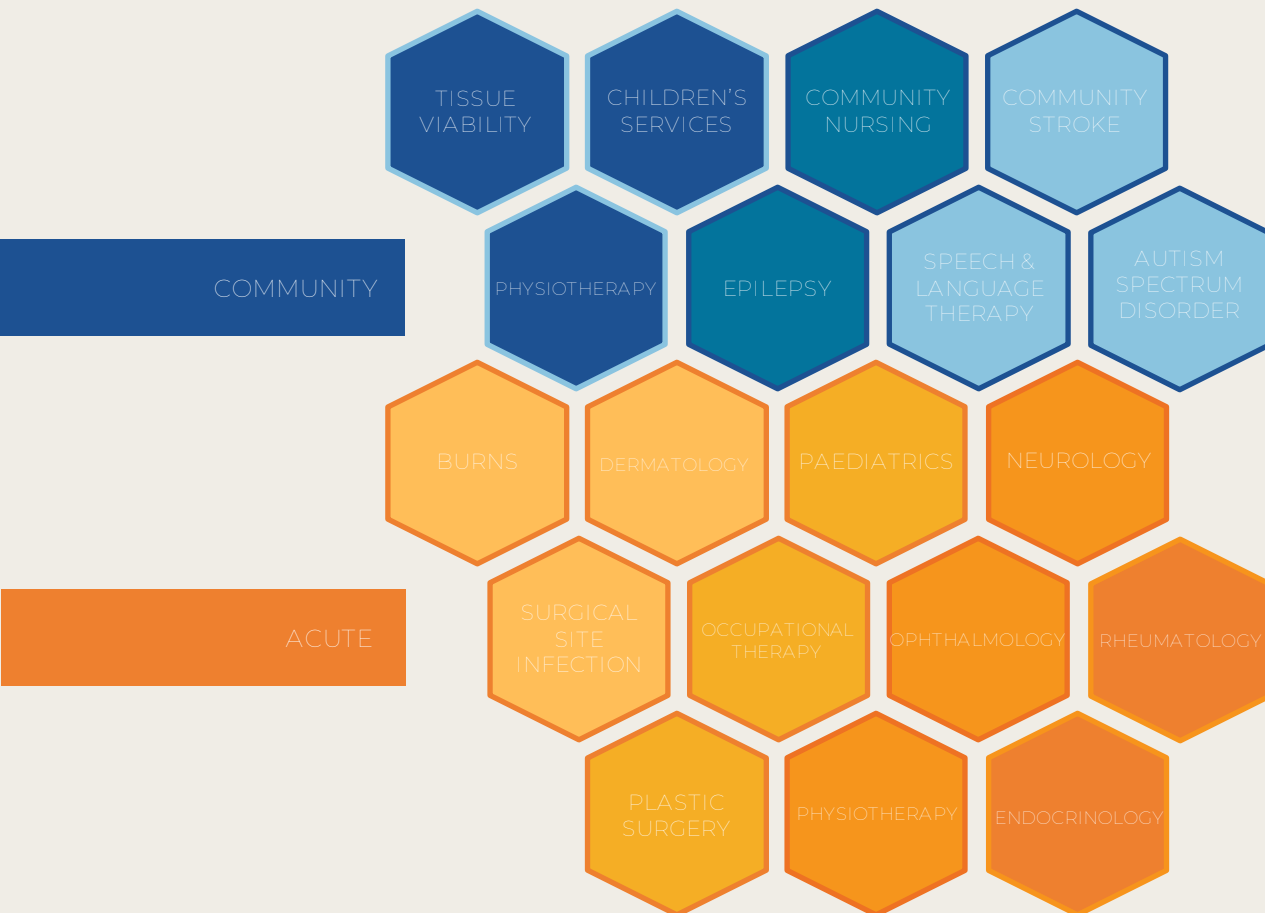
# Structured clinical data

Isla continuously collects and consolidates patient information for faster decision making



# Existing adoption

Within just under 3 years, we have partnered with 33 NHS Trusts across multiple specialties.



# Transformation at scale

## Low friction

- Web-based
- No download or login credentials for patients
- Accessible from any device for clinicians
- Software only
- Intuitive UI

## Breadth of application

- Deploy across an organisation or ICB
- Multifaceted benefits
- Link a patient's journey across different services

## Automation

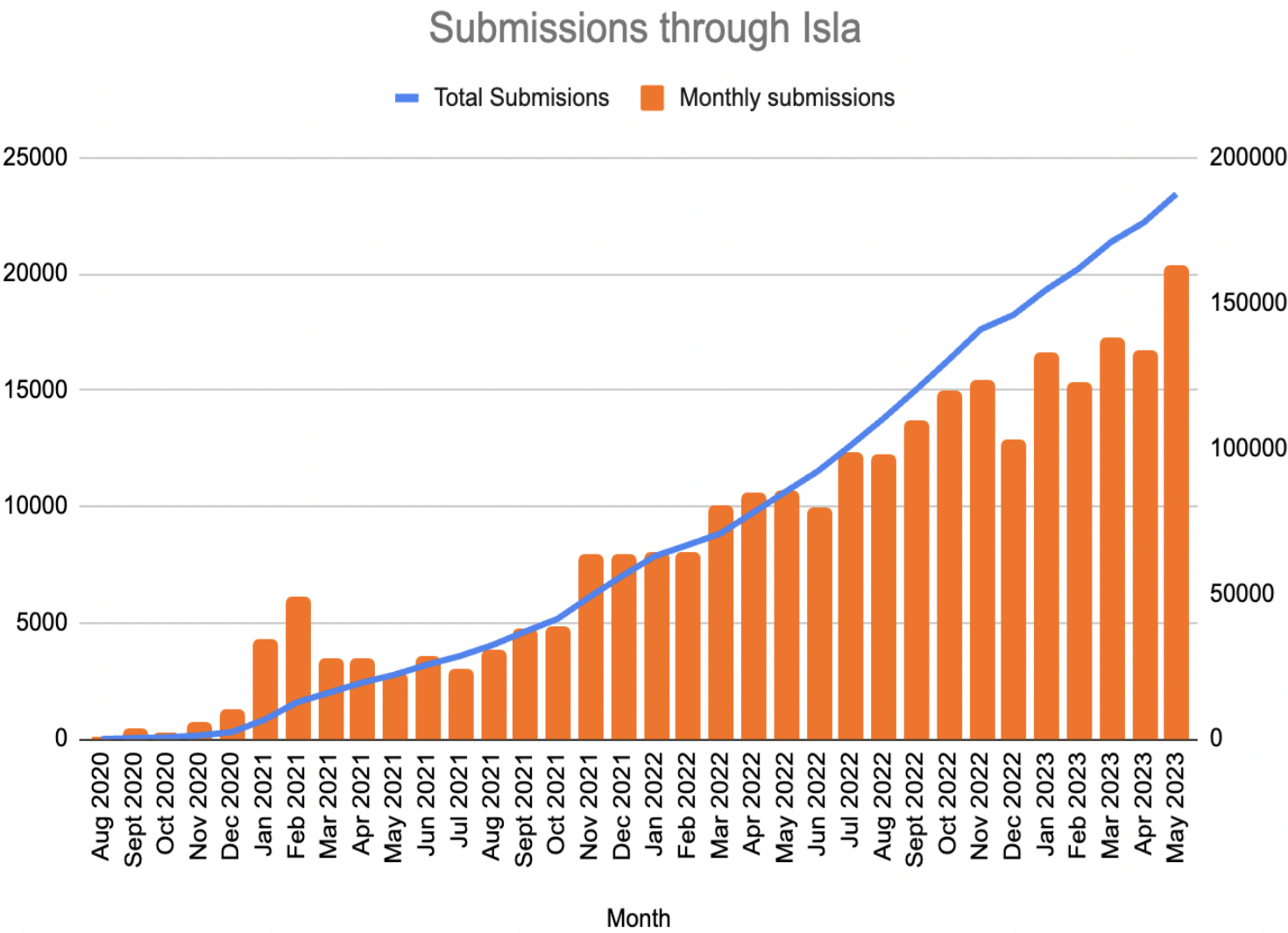
- Configurable schedules to produce automated workflows
- Automated interoperability with EPRs

# Ramped up adoption

Across the North West London ICS we see 23,000 monthly submissions from patients and clinicians.

This is currently totalling over 200,000 and at the current rate of growth this will exceed 1m submissions and 100,000 per month by April '24.

This has largely been made possible through a software-first approach and intuitive platform UI.





# Clinician's view

Collaboratively designed to provide a scalable solution which supports all modern media types

Built to interface with existing systems



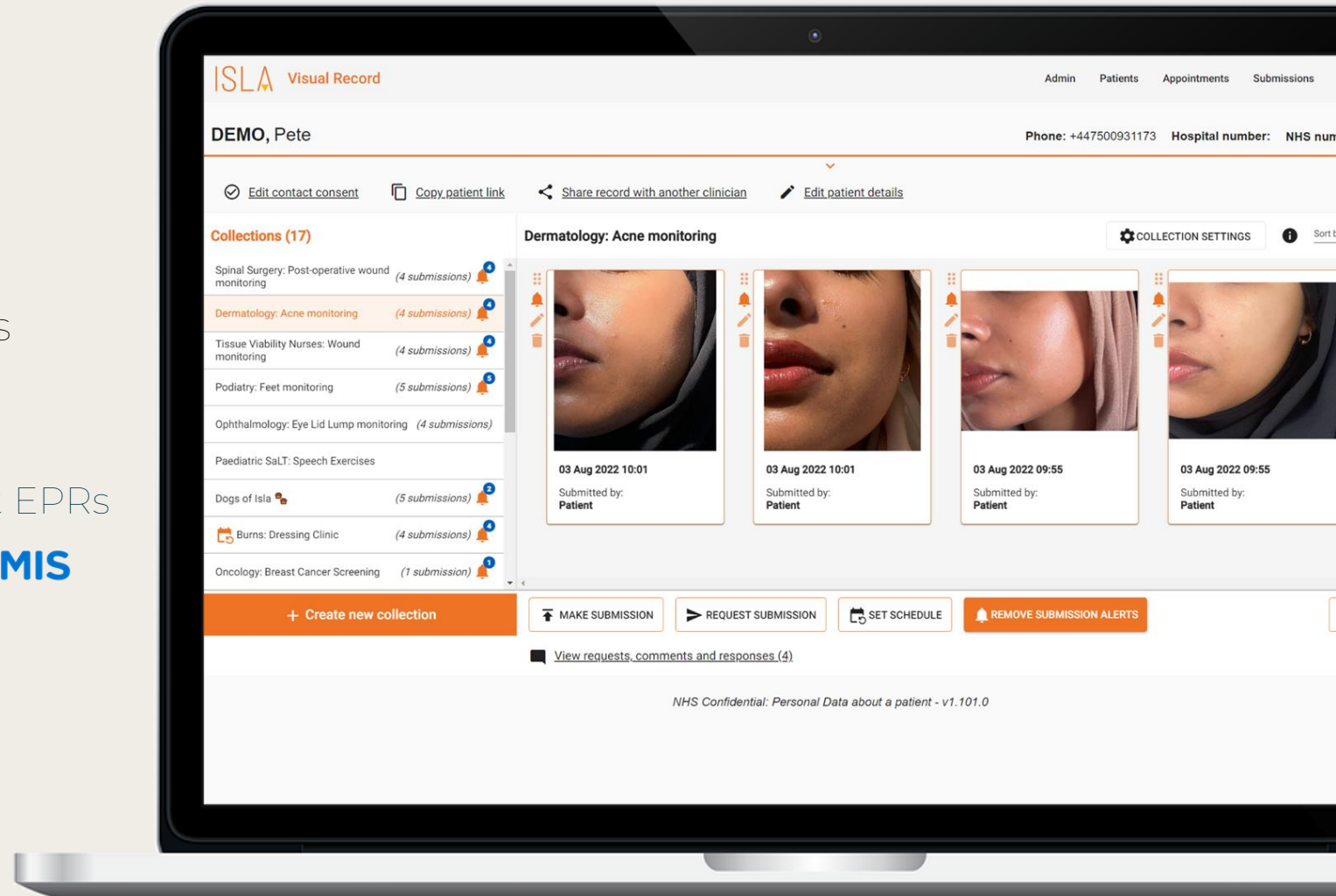
Seamless interoperability with Trust EPRs



Cost-effective cloud storage

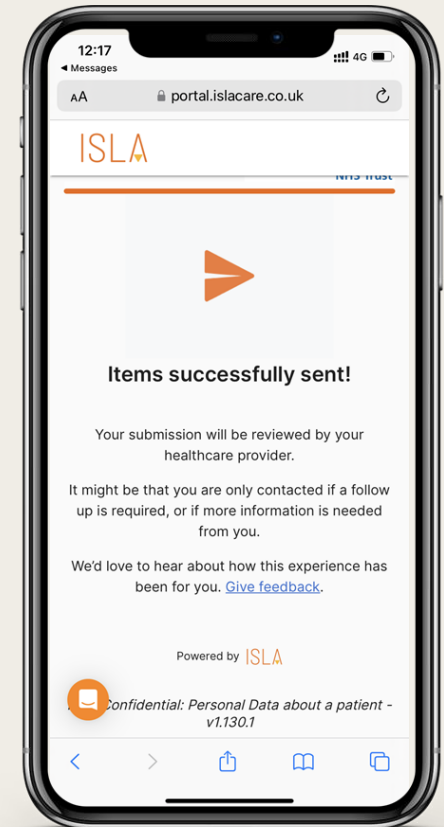
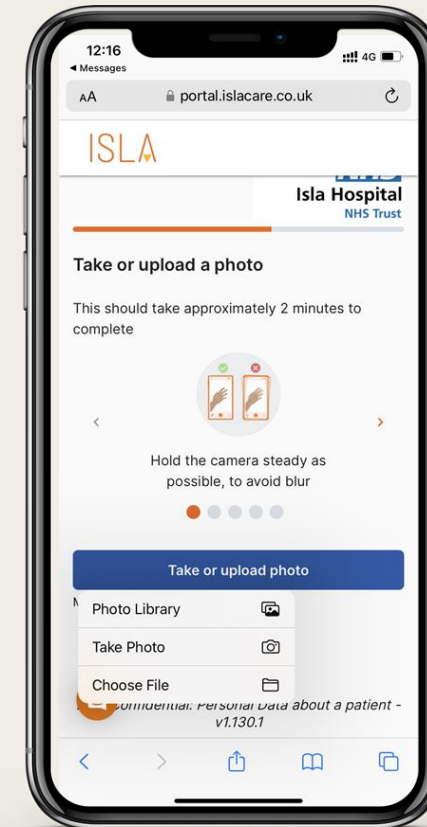
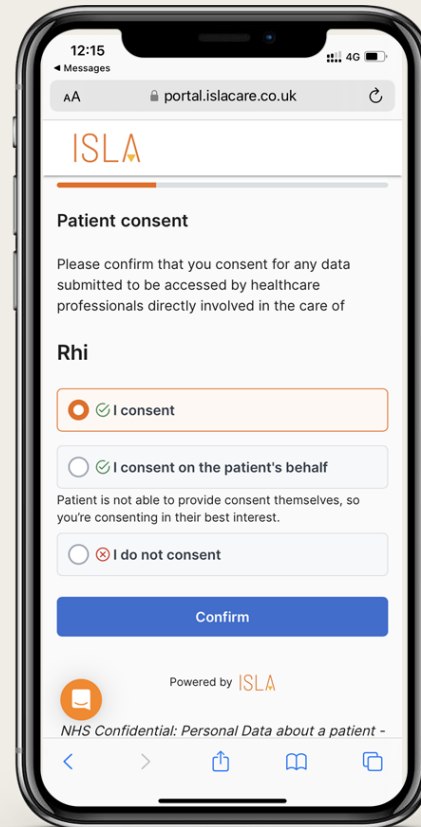
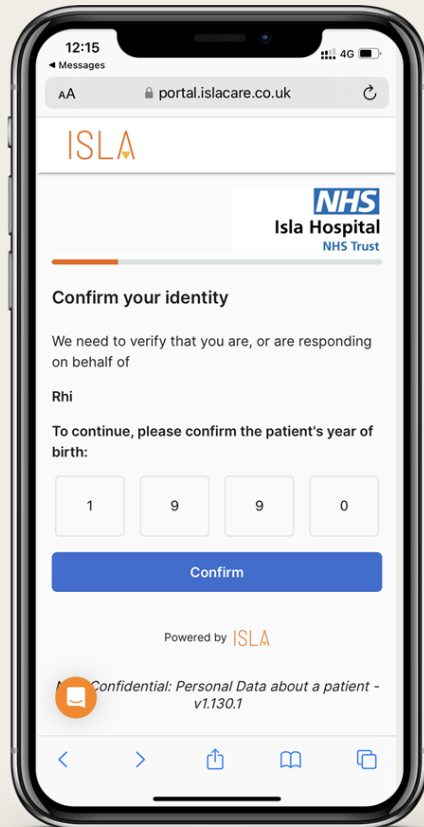
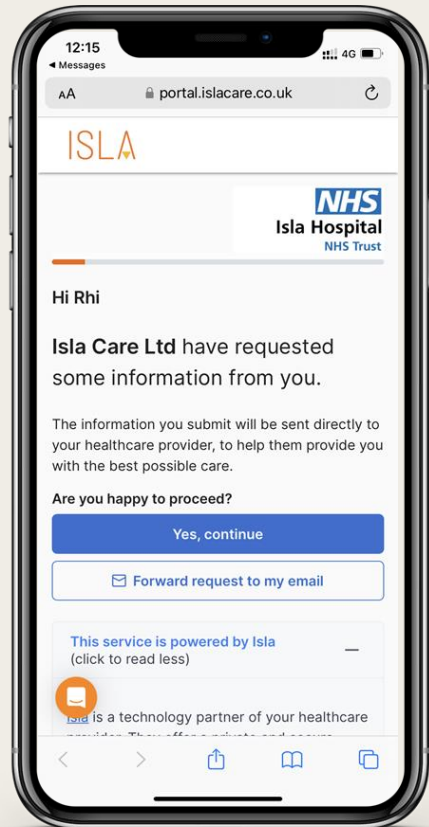


Entirely web-based



# Patient's view

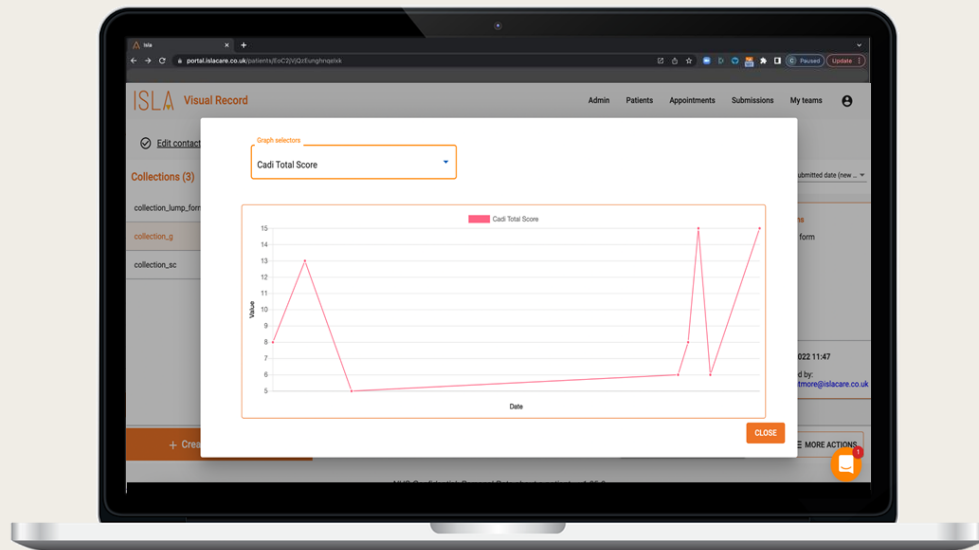
➤ Submit in 5 clicks



# Form functionality

Isla already holds 300+ structured digital questionnaires.

Our scheduling functionality allows you to automatically request these at regular intervals, thereby standardizing the collection of PROMs.



**ISLA Visual Record**

2 3

**Medications**

Do you have any medication at home? \*

☐ Yes

☐ No

This includes: Prescription medication (i.e. birth control pills, HRT, inhalers, insulin, patches, etc); Over the counter medicines (i.e. aspirin, cold/allergy drugs, laxatives, vitamins); Herbal remedies (i.e. garlic, ginkgo biloba, St. John's Wort)

**Your GP's details**

Name \*

Contact number \*

Date of last visit

## Unlimited form functionality:

- Mandatory questions
- Multiple choice/drop down questions
- Likert scales
- Score calculations
- Body maps
- Data visualisation: plot answers on a graph where quantitative
- Conditional logic: questionnaires which adapt according to previous answers
- Exporting form data as csv files for audit purposes

We can build any form you have to sit natively within Isla at no additional cost

ISLA

Thank you



## Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



2023



SCAN ME



Speaking Now...



2023



## Becs Winterborn

Clinical Lead Bristol, North Somerset, South Gloucestershire NHS@Home, Clinical Lead NHSE SW NHS@Home, Consultant Vascular Surgeon, Certified Coach and Trainer -  
**North Bristol NHS Trust**





**Bristol, North Somerset  
and South Gloucestershire**  
Integrated Care Board

**NHS@Home**

The story so far.....

**Becs Winterborn** - Clinical Lead BNSSG NHS@Home (Virtual Ward Programme)

Clinical Lead NHS@Home NHSE SW

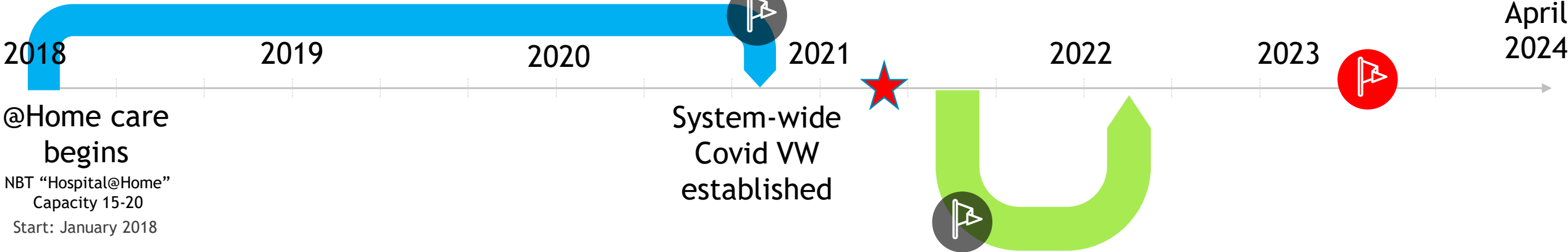
Consultant Vascular Surgeon

# NHS@Home: The story so far.....



## Sirona Home oximetry

System-wide Covid VW set up  
for those most at risk  
Start: November 2020



@Home care  
begins  
NBT “Hospital@Home”  
Capacity 15-20  
Start: January 2018

System-wide  
Covid VW  
established



End-to end CVW  
Managed through  
digital platform, collaborative  
& System-wide  
Start: July 2021

Clinical cabinet agrees to exploration of HT@H

# NHS@Home: The story so far.....

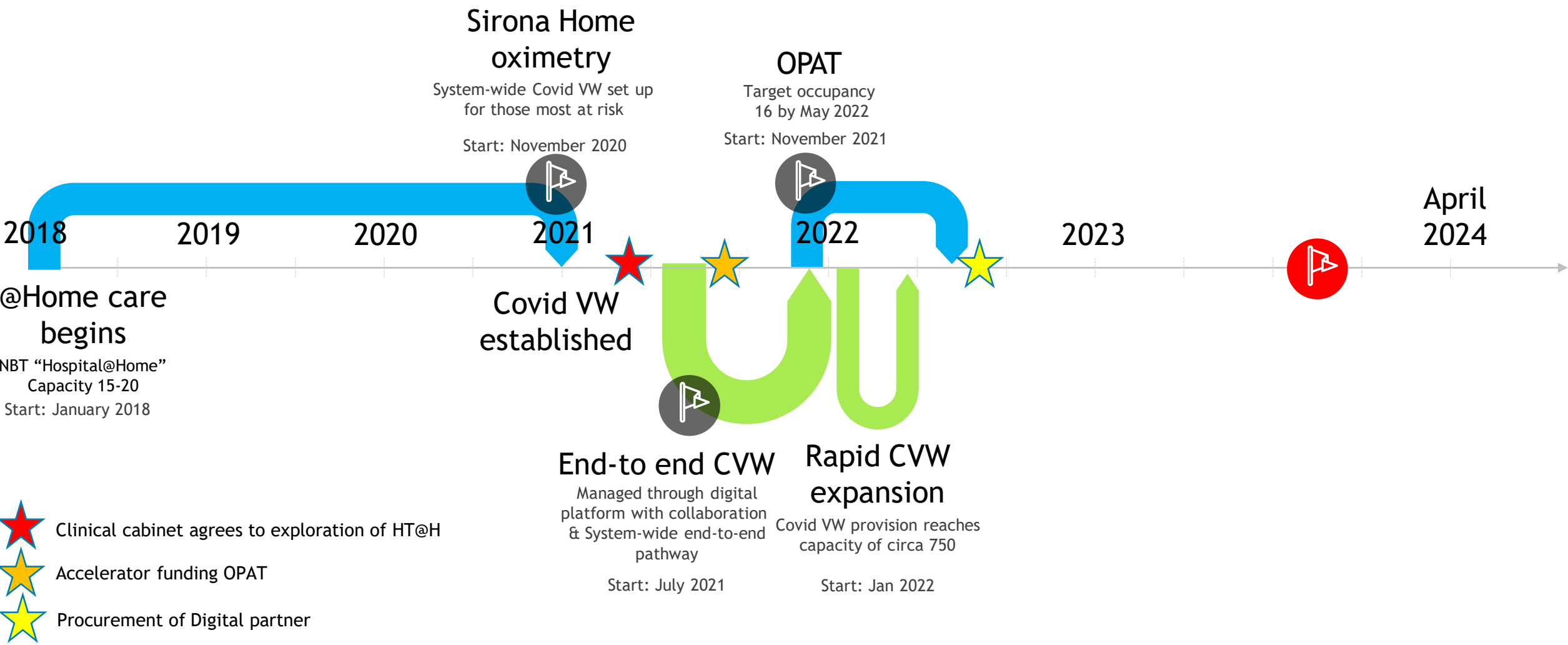
"To develop integrated, **technology-enabled**, **@Home pathways** (Virtual wards),  
through collaboration, trust, and shared values.

'Admission' will be based on clinical need, with **equity of access**,  
benefiting **patients**, staff, and the wider community.

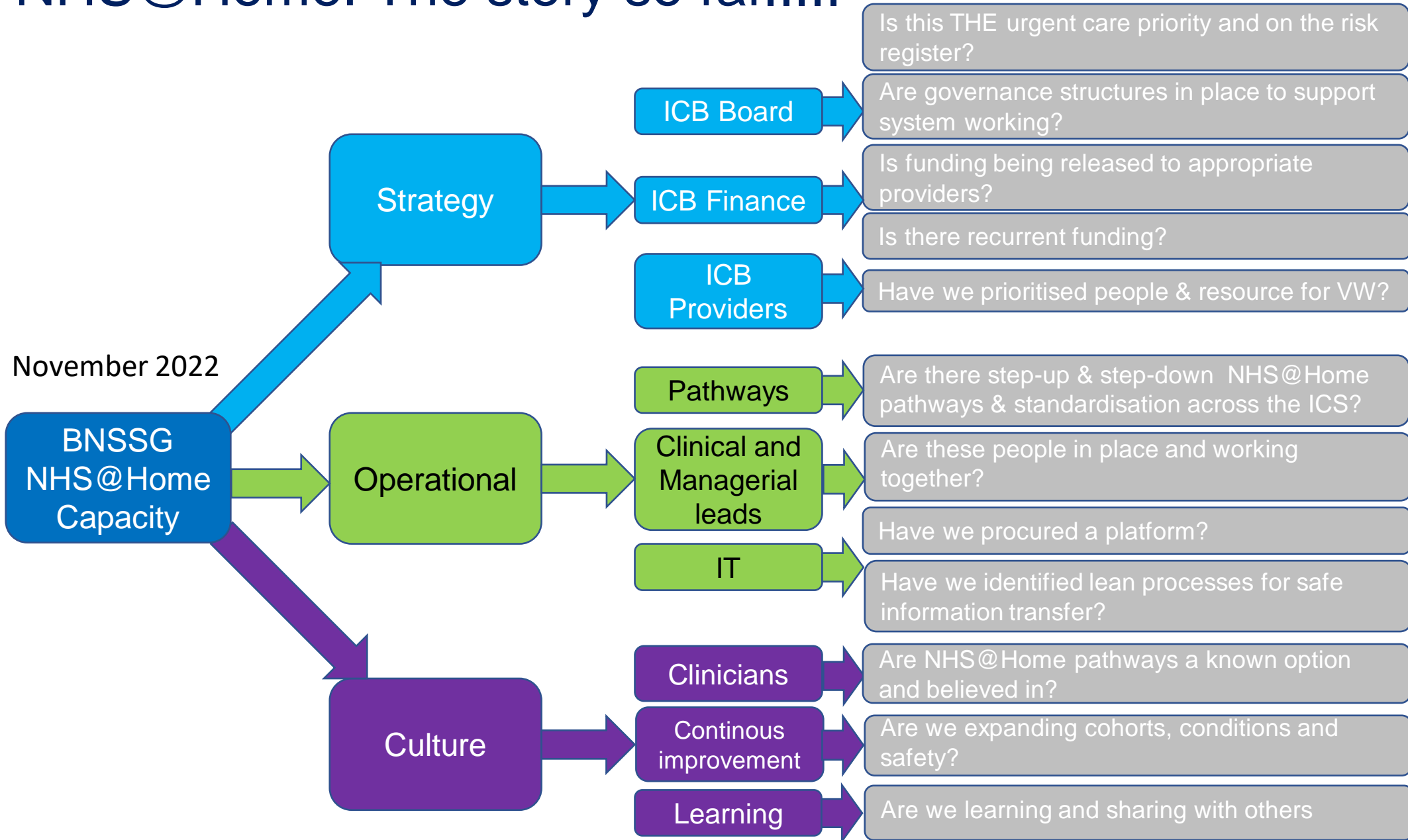
We will deliver **safe**, compassionate care **in people's homes**;  
through consistent, seamless pathways  
with **clear communication** and **access to experts**.

Shared knowledge and learning will promote the evolution of a **high-quality service**,  
with no barriers to its ongoing success."

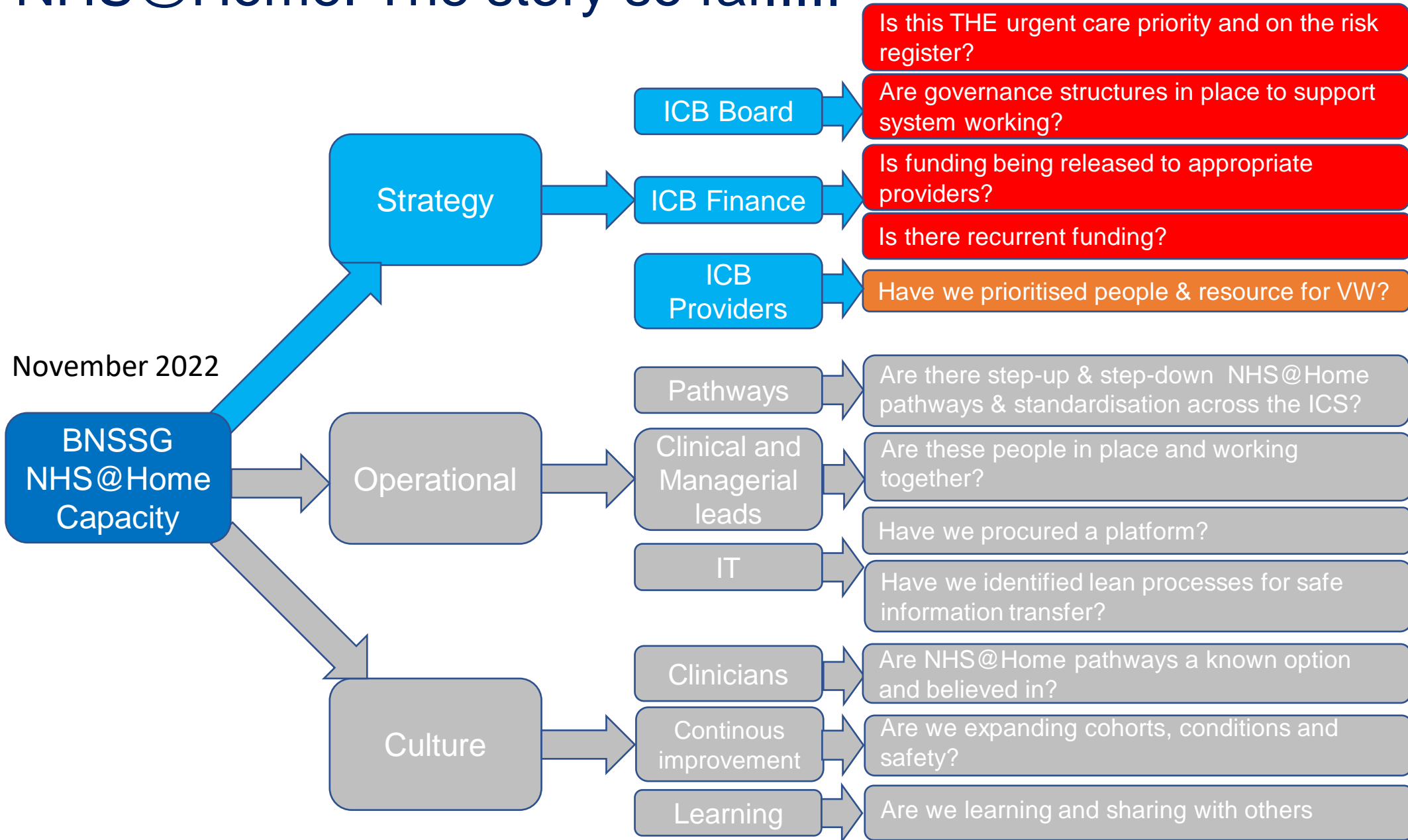
# NHS@Home: The story so far.....



# NHS@Home: The story so far.....

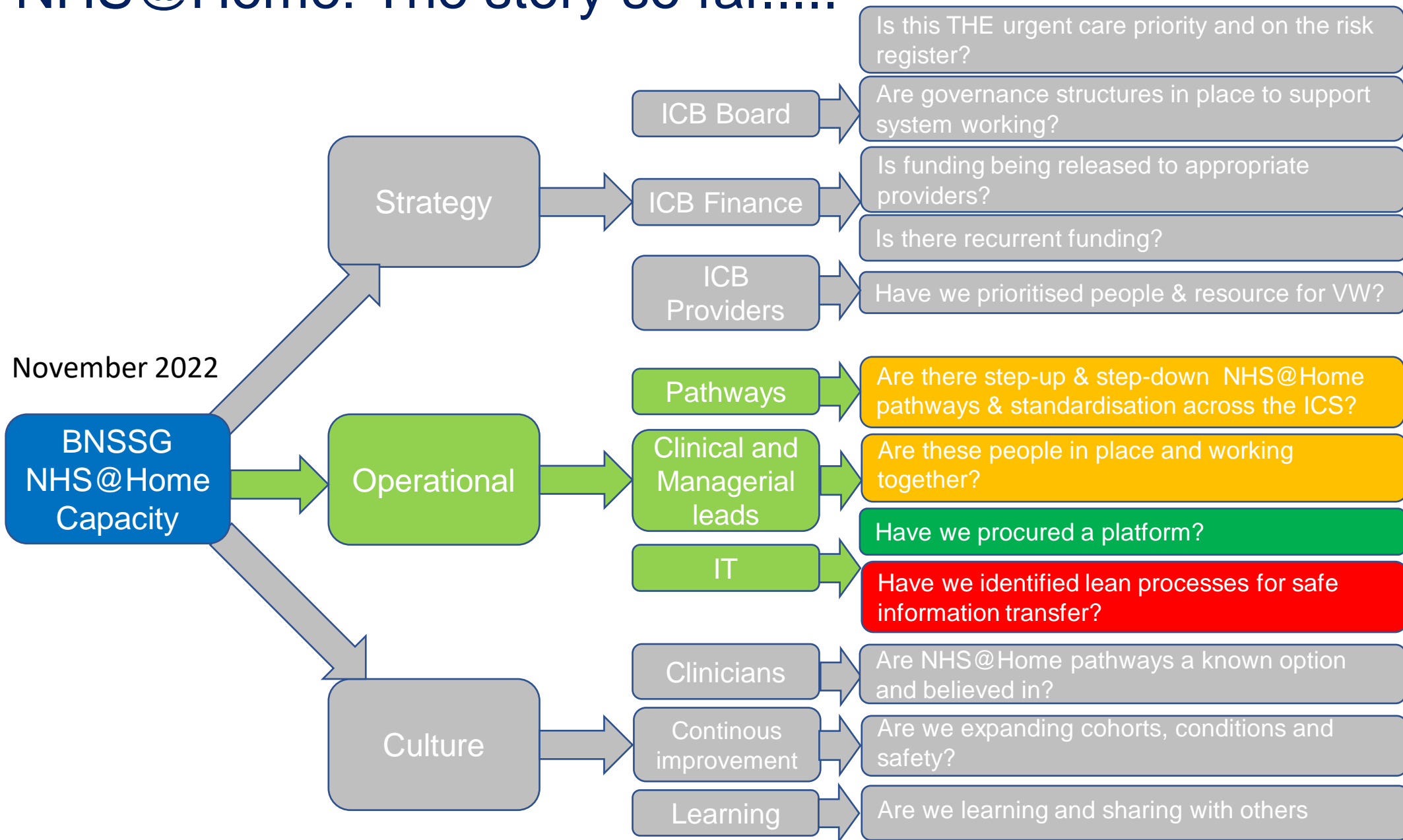


# NHS@Home: The story so far.....

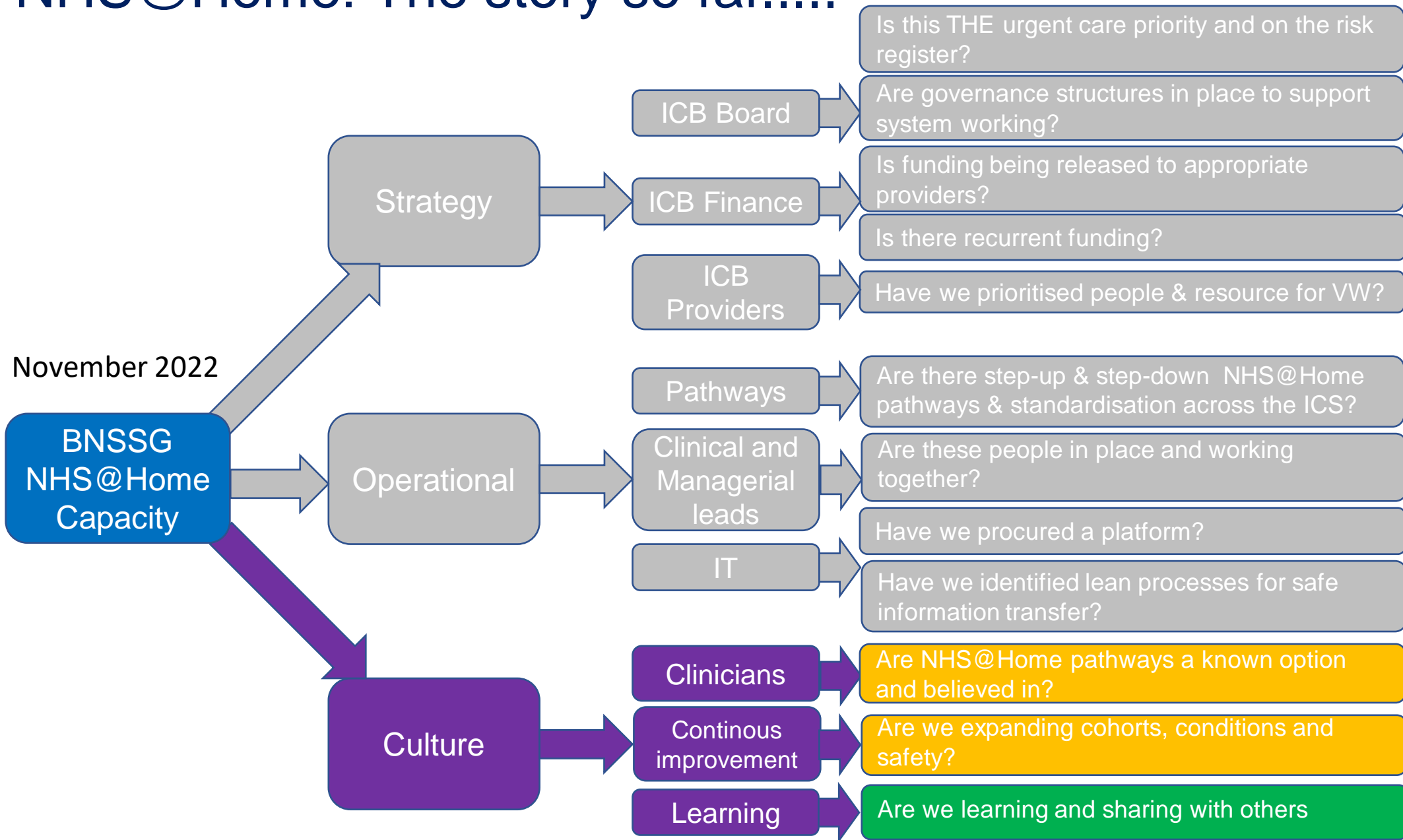




# NHS@Home: The story so far.....



# NHS@Home: The story so far.....



# NHS@Home: The story so far.....

@Home care  
begins

NBT “Hospital@Home”  
Capacity 15-20

Start: January 2018

Sirona Home  
oximetry

System-wide Covid VW set up  
for those most at risk

Start: November 2020

OPAT

Target occupancy  
16 by May 2022

Start: November 2021

Frailty@Home  
+  
Heart Failure  
@Home

Start: November 2022

General@Home

Start: February 2023



- Clinical cabinet agrees to exploration of HT@H
- Accelerator funding OPAT
- Procurement of Digital partner
- Funding from NHSE til Apr 2024

End-to end CVW

Managed through digital  
platform with collaboration  
& System-wide end-to-end  
pathway

Start: July 2021

Rapid CVW  
expansion

Covid VW provision reaches  
capacity of circa 750

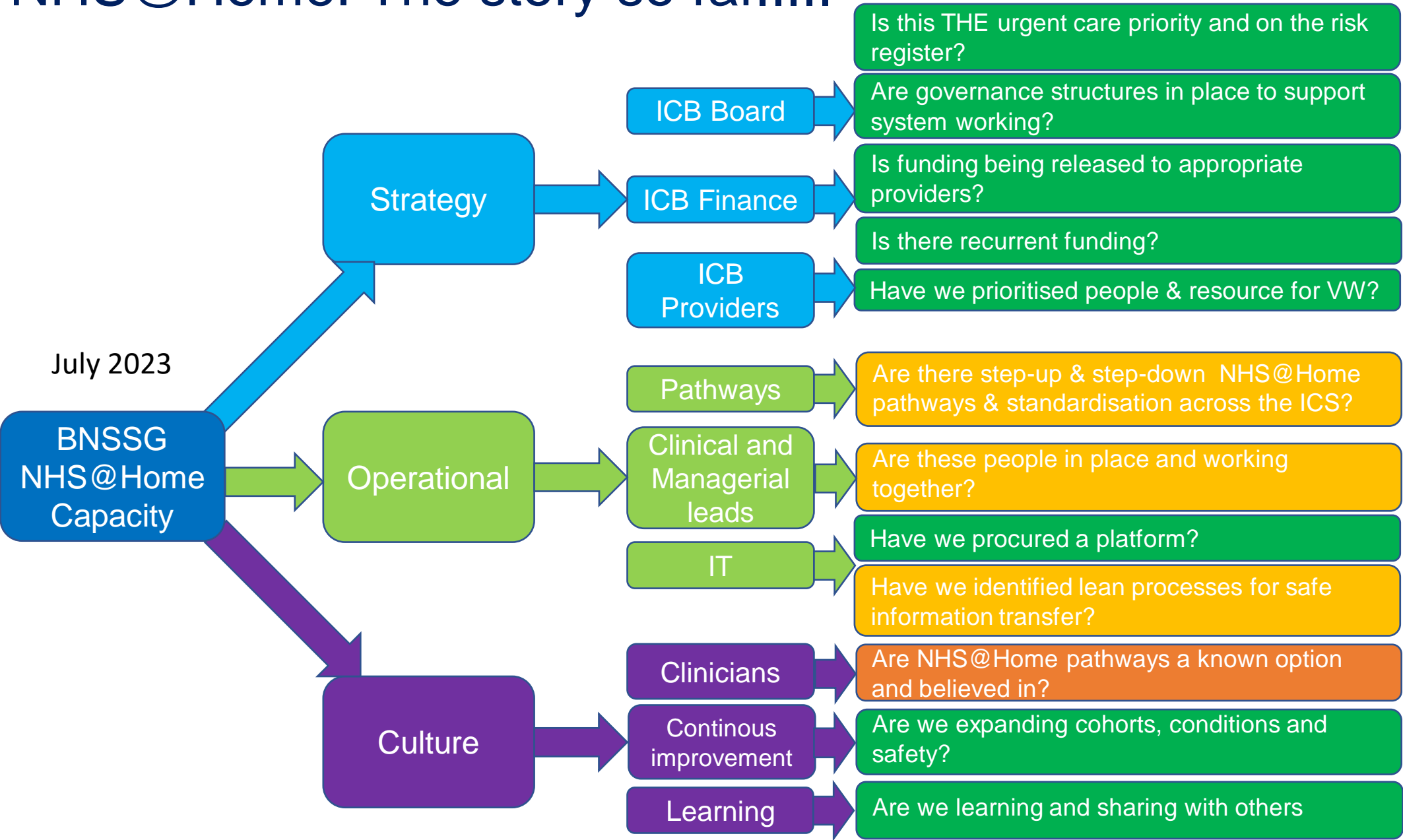
Start: Jan 2022

Respiratory@home

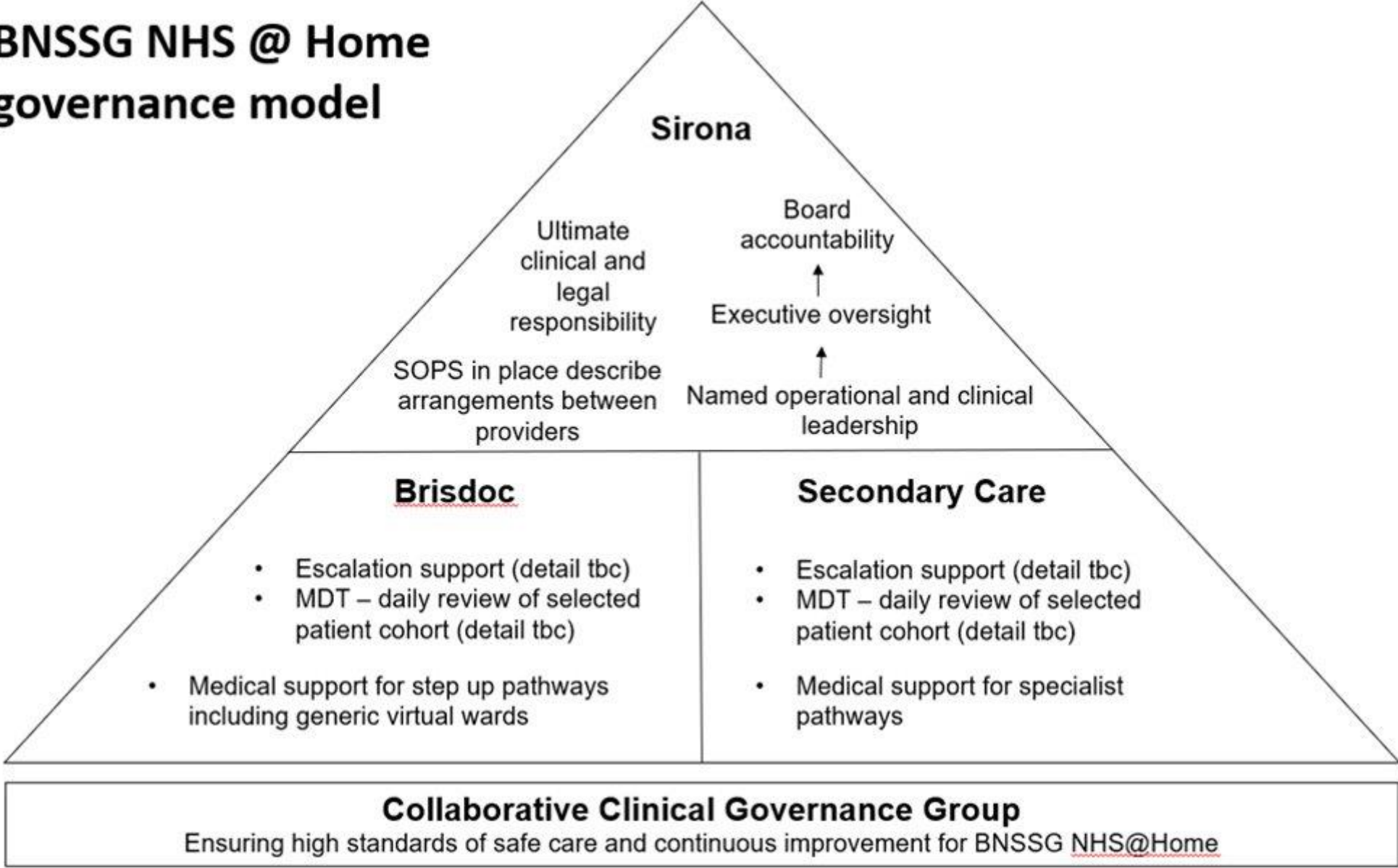
First digital enable pathway  
Capacity - 15

Start: October 2022

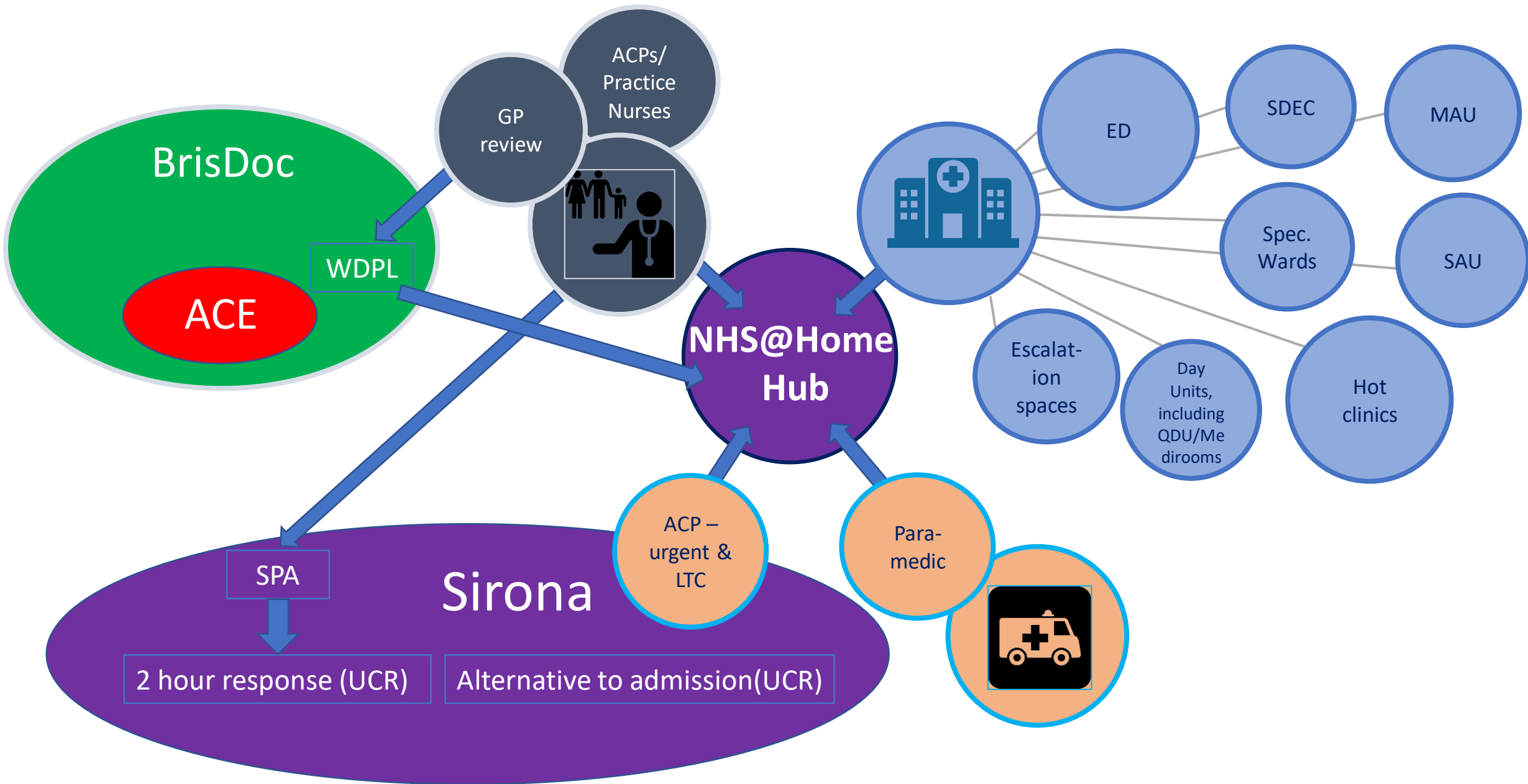
# NHS@Home: The story so far.....



# BNSSG NHS @ Home governance model

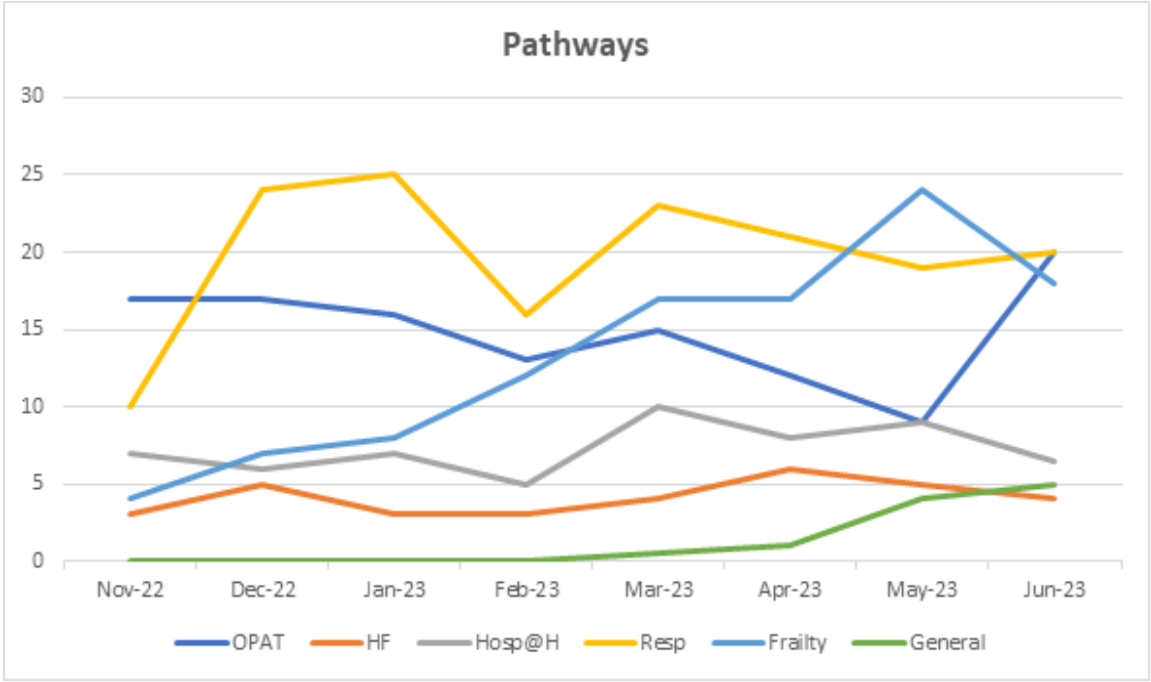
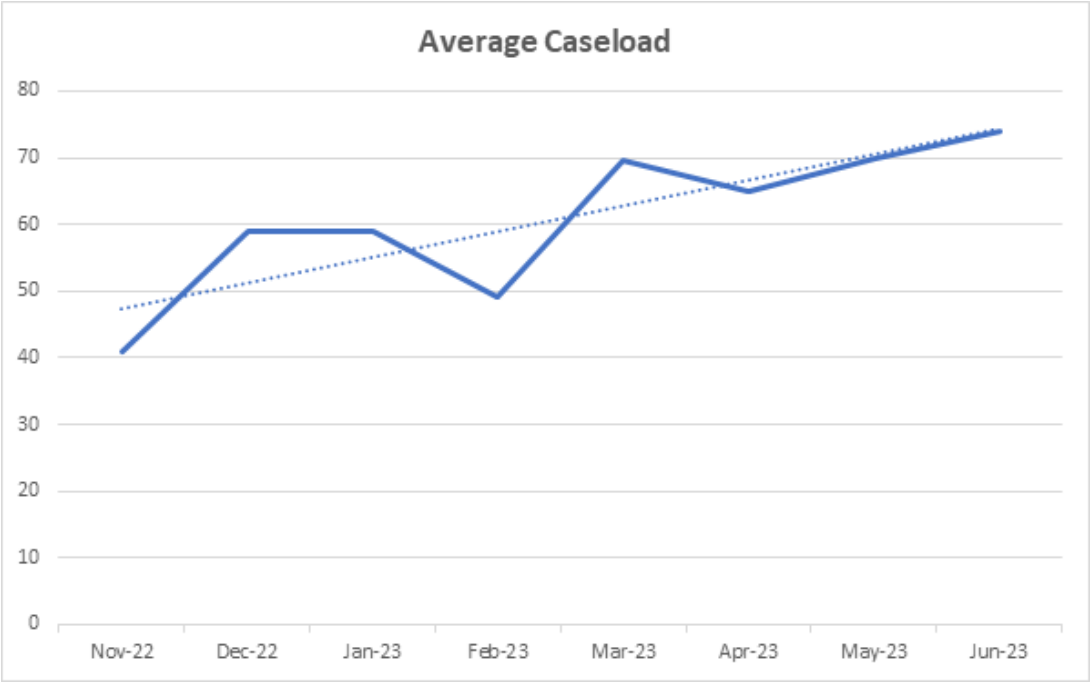


# NHS @Home Referral routes



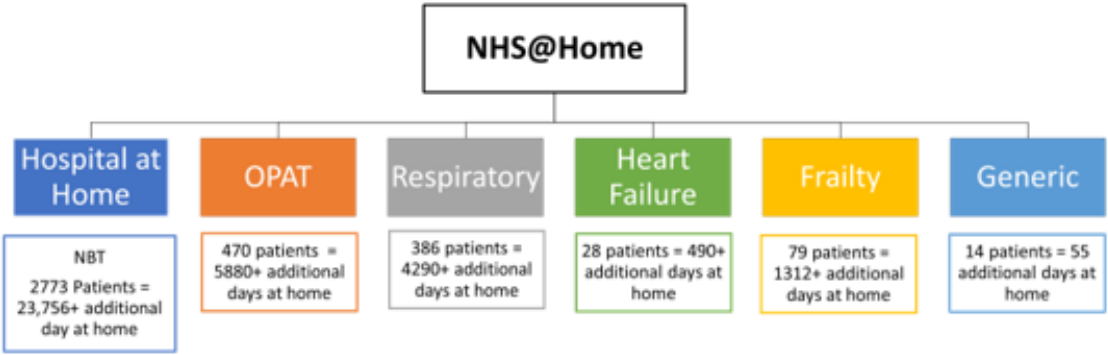


# NHS@Home: The story so far.....

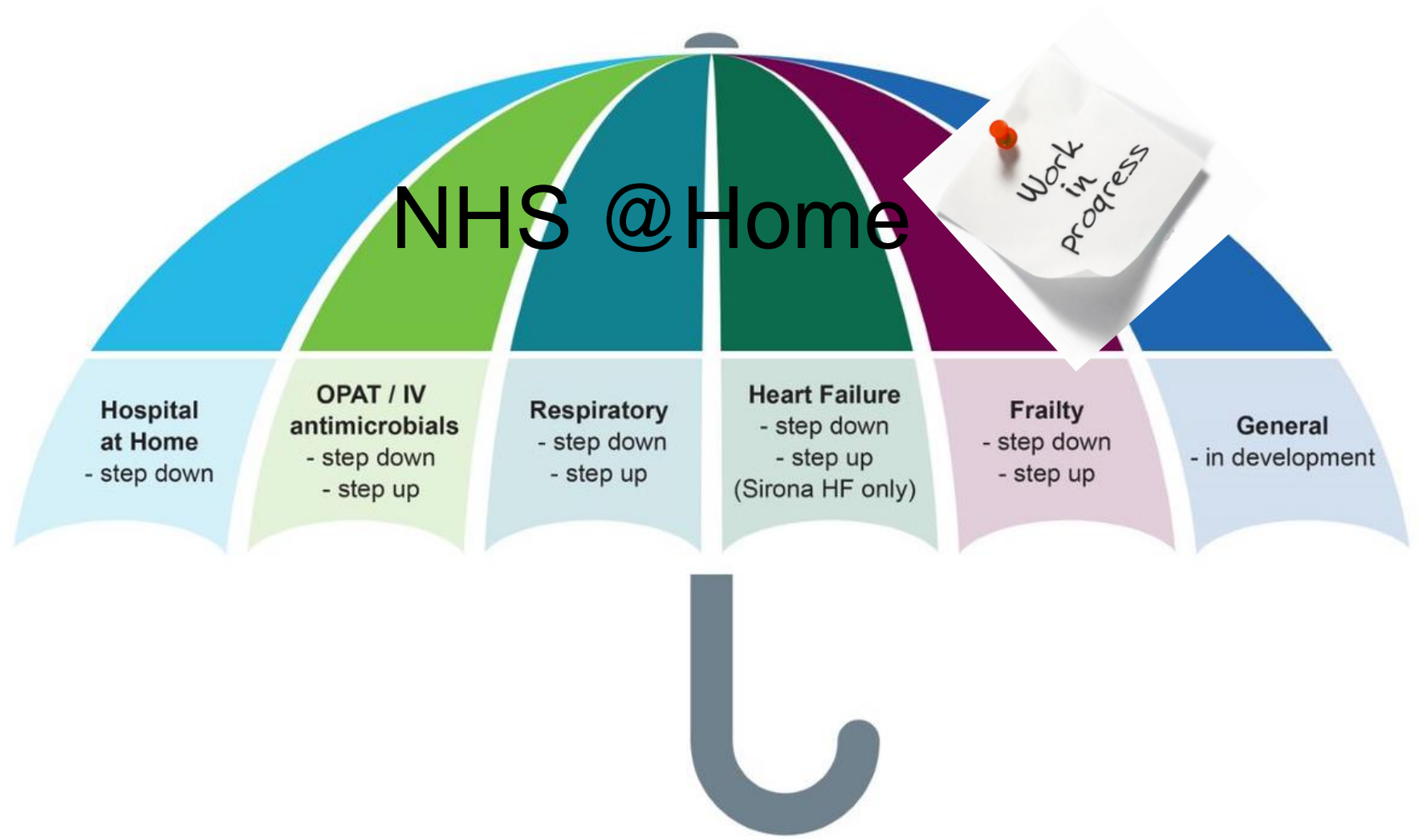


**3750 patient transferred  
since 2018**

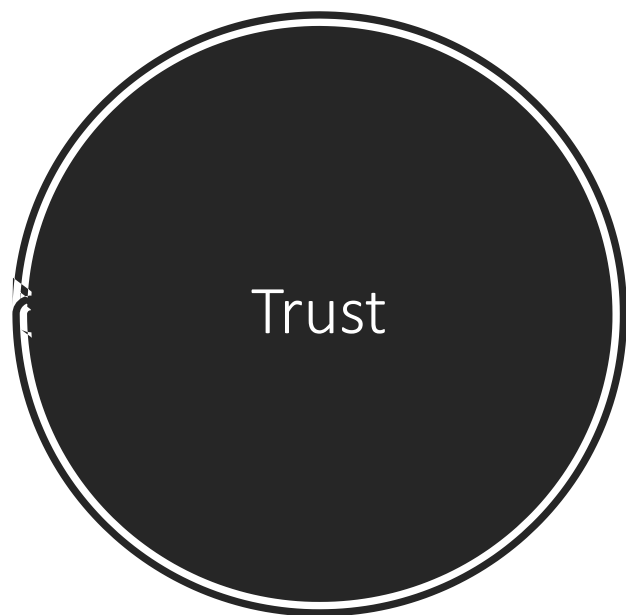
**35,783+ additional days at  
home since 2018  
(bed days saved)**



# NHS@Home: The story so far.....



# NHS@Home: The story so far.....

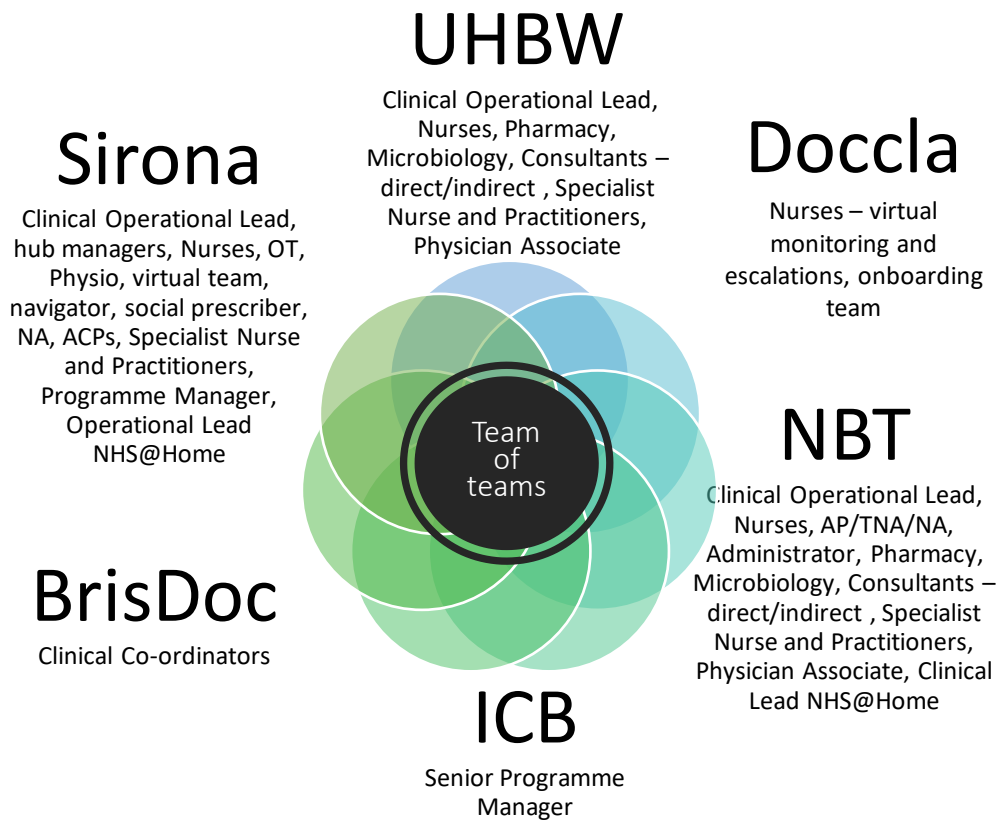


**The best way  
to find out if  
you can trust  
somebody  
is to trust  
them.**

**Ernest Hemingway**



# NHS@Home: The story so far.....





# NHS@Home: The story so far.....



# NHS@Home: The story so far.....







Speaking Now...



2023



**Becky Housley**

Consultant Nurse - **Hampshire Hospitals NHS Foundation Trust**



**Claire Harman**

Head of Patient Discharge and Flow - **Hampshire Hospitals NHS Foundation Trust**

# SUPPORTING PEOPLE AT THE PLACE THEY CALL HOME & SAFELY REDUCING HOSPITAL ATTENDANCES

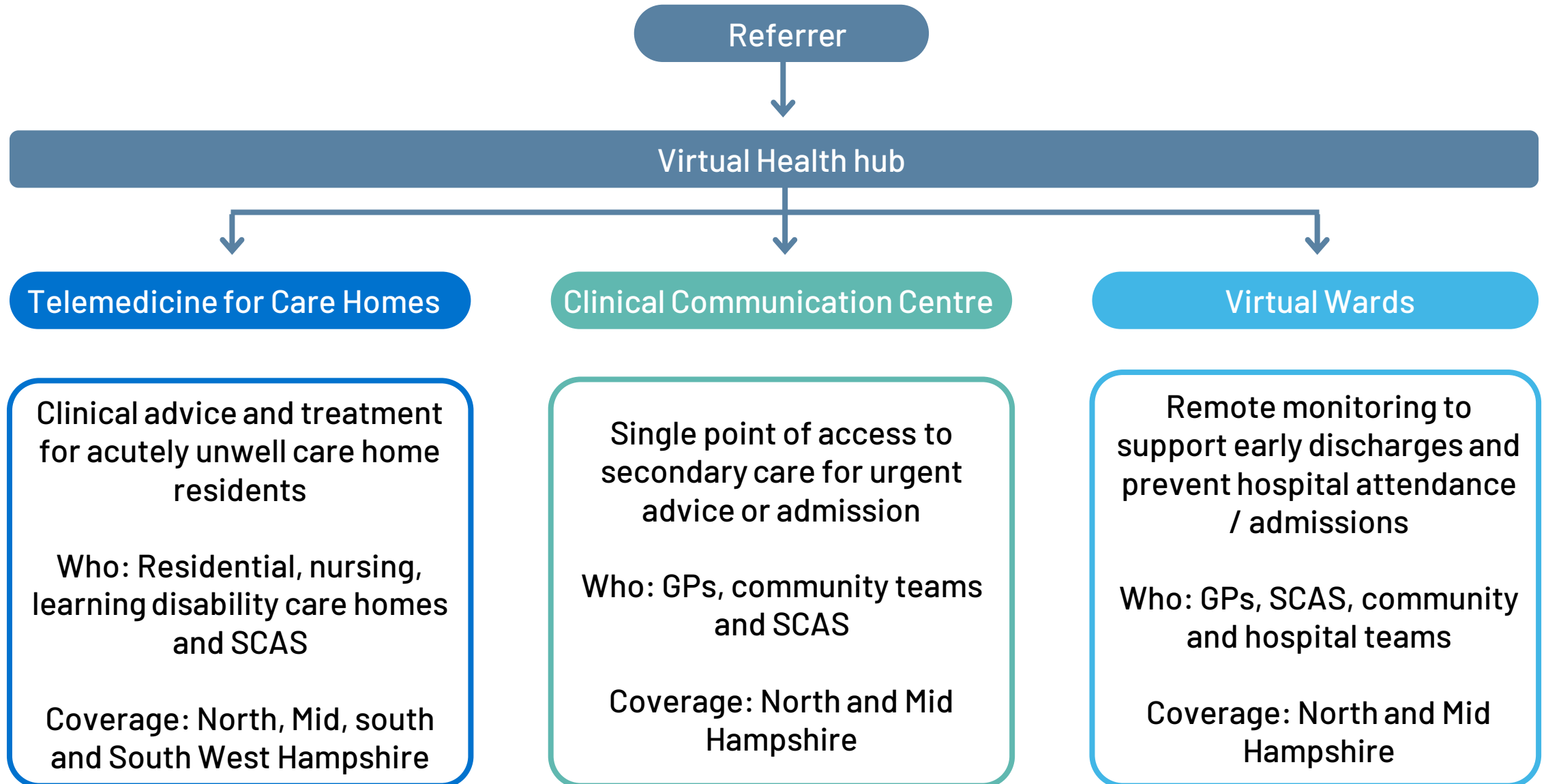
Claire Harman, head of integrated discharge  
&

Rebecca Housley, consultant nurse

Virtual Health Hub



# WHO WE ARE

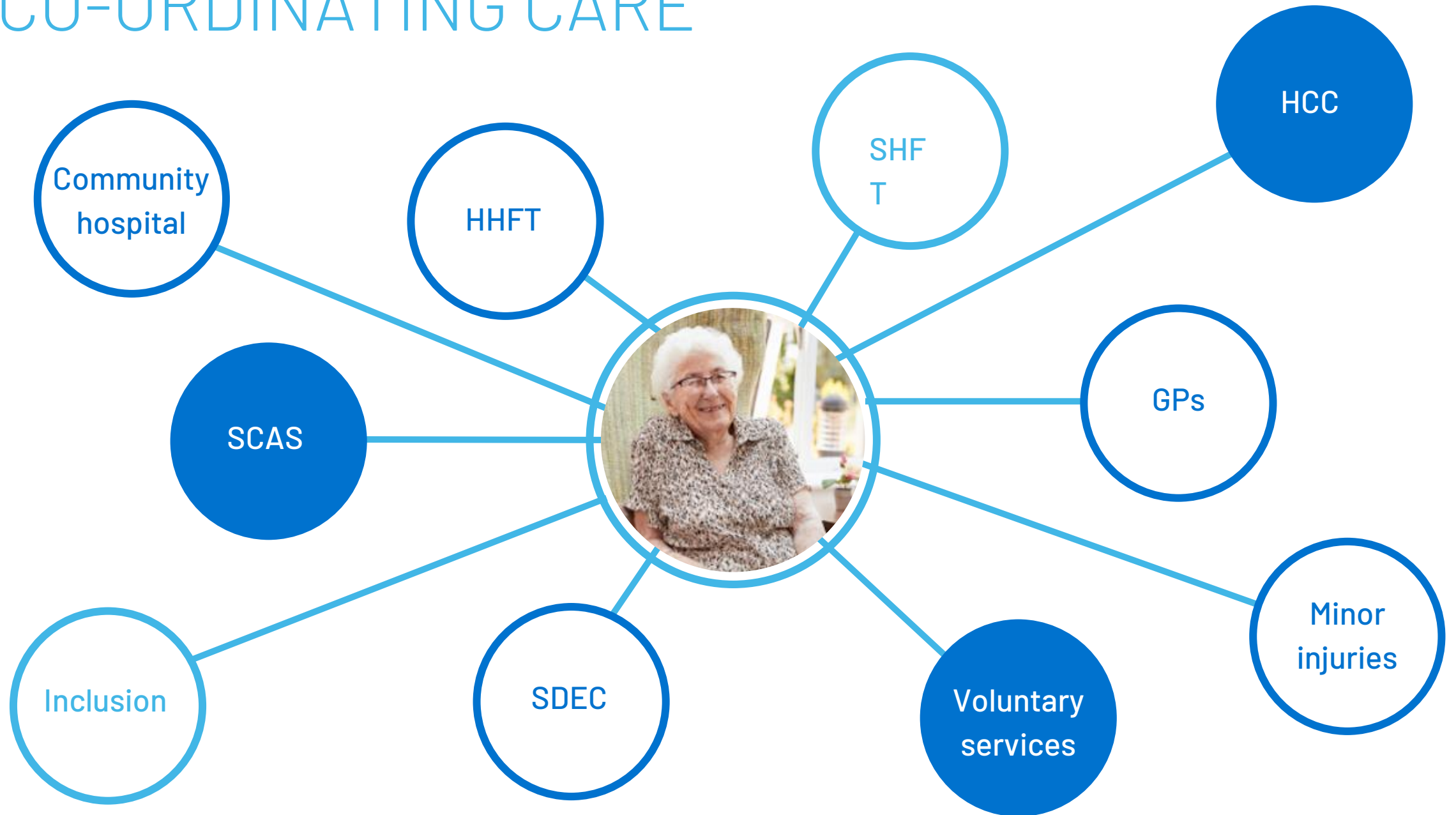


# WHO WE ARE

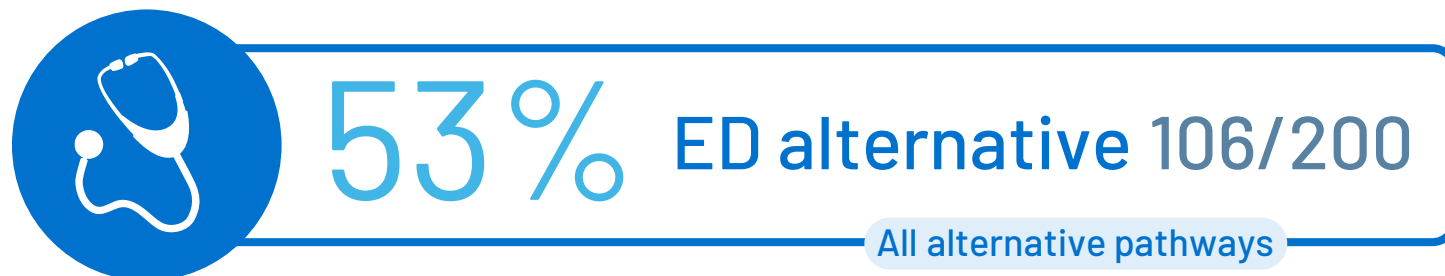




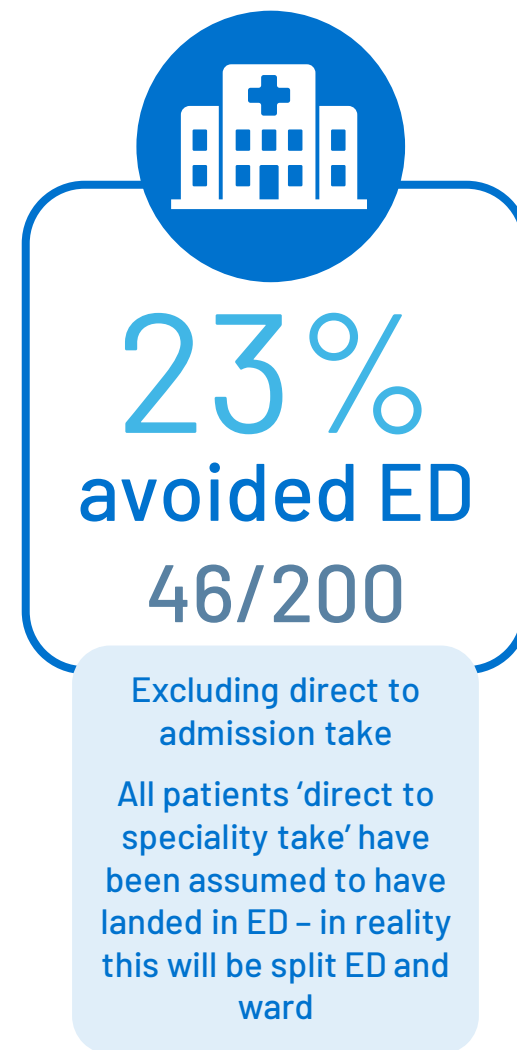
# CO-ORDINATING CARE



# FEBRUARY 2023 IN NUMBERS



Remained at home with additional management via GP, UCR, VW, direct speciality access advice / rapid access clinic





# PATIENT FEEDBACK

“

“I knew that they were there if I ran into any difficulties and as soon as I did run into difficulties they responded.” Patient

”

“

“They were very approachable... I just thought this is a fantastic idea, why didn't we think of this before?... It just gives the carer, i.e., me, the confidence and the strength to carry on.” Carer

”

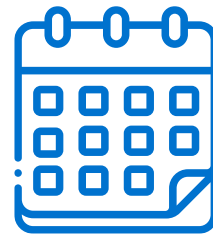
# VIRTUAL WARDS IN NUMBERS

2134

patients have  
been admitted to  
virtual wards



Lower 30-day



mortality rate than  
patients not on virtual  
wards



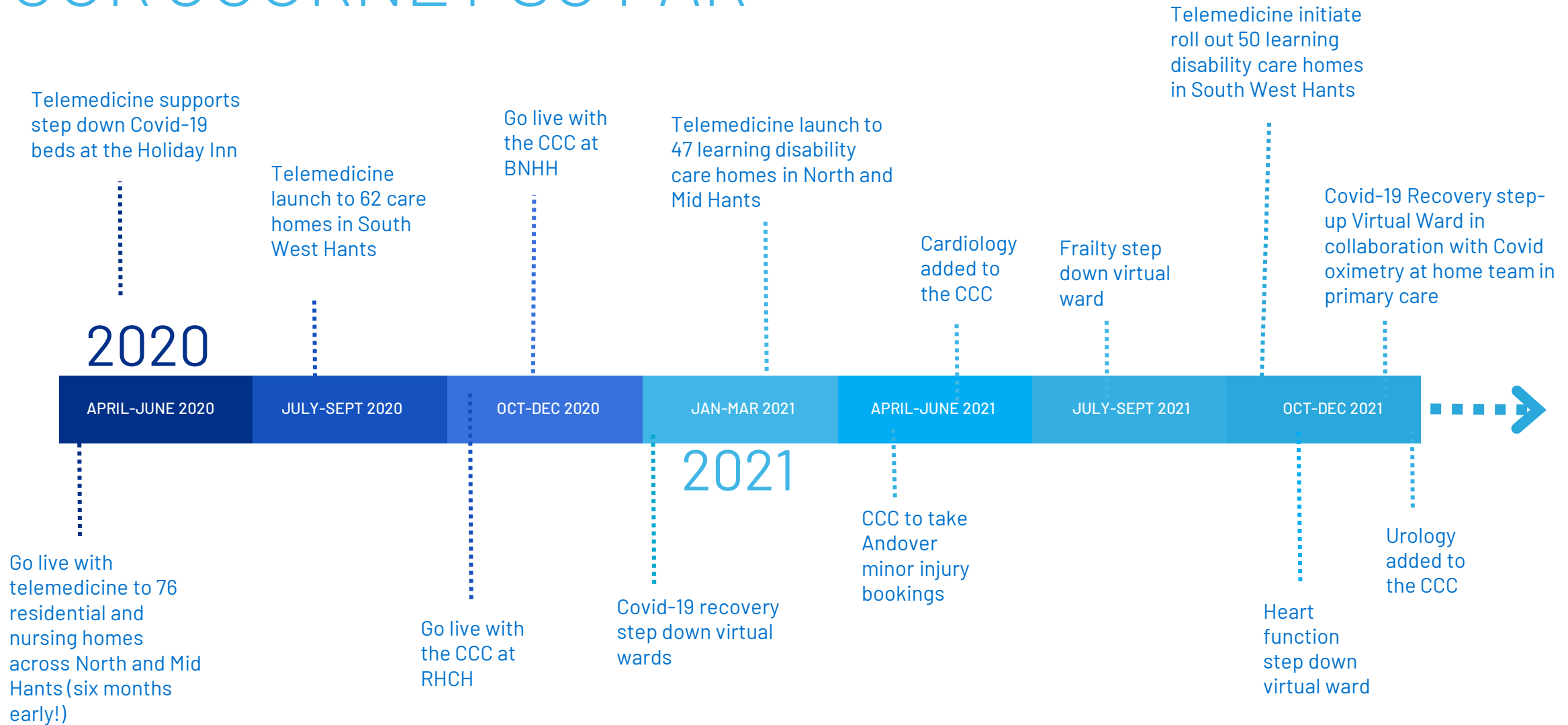
Lower

re-admission rate than  
patients not followed  
up on virtual wards

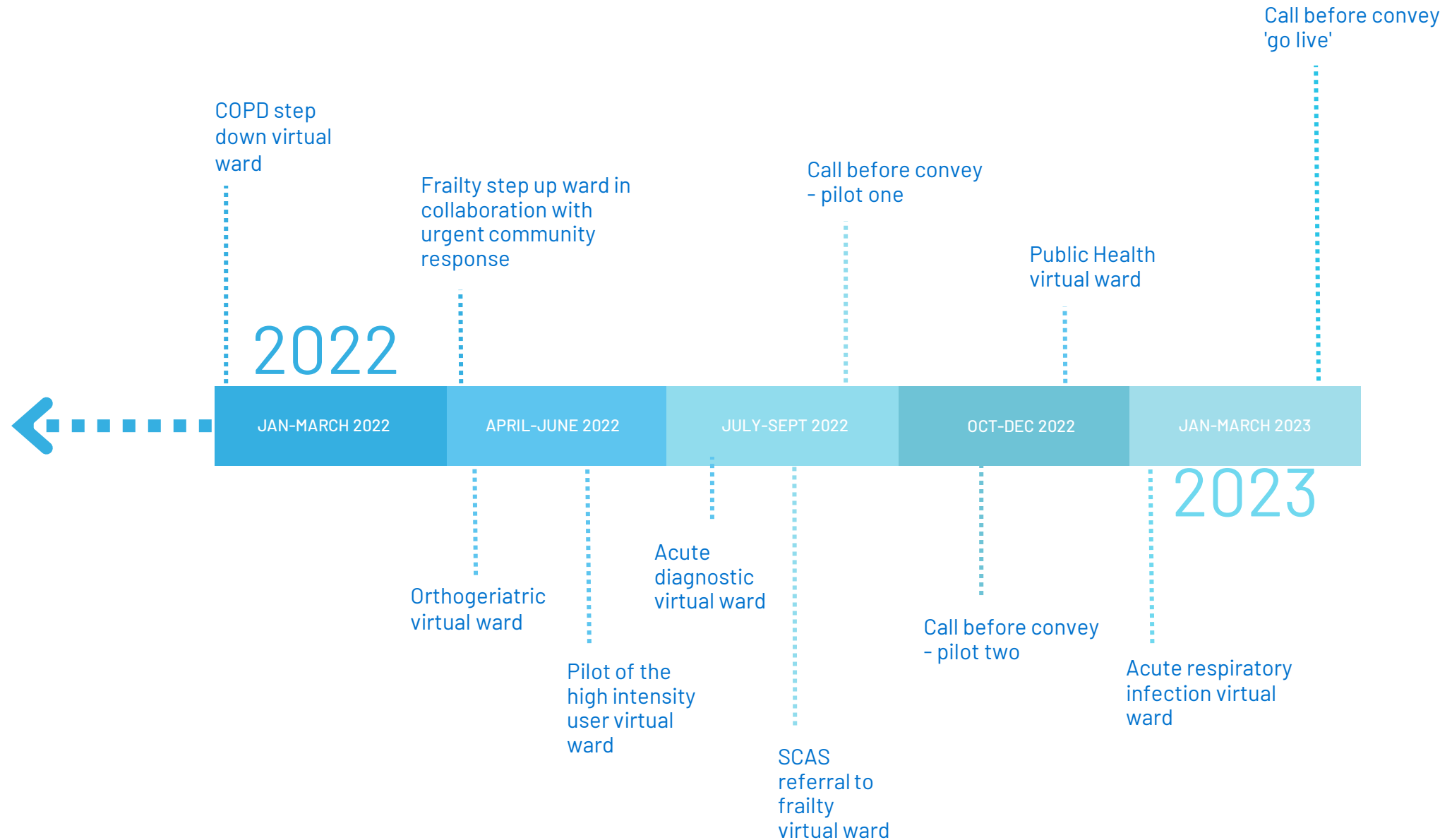
7 days

is our average length of  
admission

# OUR JOURNEY SO FAR



# OUR JOURNEY SO FAR



# WHAT?



Demarcation in life before, during and after COVID



Process and attitude changes in interface with patients, wards and system partners



Getting to know you – VHH meets IDT



Education and training – pincer movement



Shadow working and shared space

# HOW?

<b>Aim</b>	To reduce length of stay for HHFT adult inpatients (Model hospital criteria) to 9 days by January 2024	<b>Purpose:</b>	To reduce delays relating to processes integral to the patients admission, to include assessment, treatment and access to the discharge support services to promote safe patient flow and discharge.				
<b>Out of Scope</b>	Delays and blockages to reduce patient flow and discharge from the acute adult beds of the Trust	<b>What is patient flow:</b>	The clinical decision re the need for diagnostics to progress and inform the treatment and therefore reduce length of stay and promote patient discharge				
<b>In Scope</b>	Assessment and clinical decision making and diagnostics to maintain discharge and flow	<b>HHFT Improvement Approach</b>	Define	Diagnose	Design	Test	Sustain

## INTEGRATED DISCHARGE IMPROVEMENT PLAN

Six day, short day service	Seven day, long day service	In progress
Receiving and validating SATs	Direct SAT submission to the TOCH	Complete
Old style SAT	New style, streamlined SAT	Complete
Office based Integrated Discharge Team	Ward focused Integrated Discharge Team	In progress
Partial reporting of discharges and statistics	Twice a day full reporting, internally and externally	Not started
Partial overview of 1b and 3b pathway patients	Full oversight of 1b and 3b patients returning/ restarting care (exc CHC)	Complete
Limited information on the SAT	This is Me' style document for complex placement patients to reduce declines	In progress
No admission pack to support discharge	Full admission/ transfer pack in place as soon as patient is on the ward	In progress
Partial waiting list/ accepted patients for pathway two beds	Agreed waiting lists and pull model from Kingfisher and Alton	In progress
Limited/ ad hoc contact between wards and placements/ homes	Integrated Discharge Team liaison service between care providers and the wards	In progress
Reviewing SATs for P1,2,3 on submission - when the patient is medically optimised	Review of all P1,2,3 patients pre PDD	In progress
Partial support of confirmed and query P1,2,3 patients.	Daily patient specific tracking of all confirmed and query discharges for T and T+1 to ensure no failures or delays.	In progress
No follow up of discharged patients.	Improved liaison with placements and care agencies, contact details for post discharge support in conjunction with telehealth and the CCC.	In progress
Audit tool monitoring for SATs/ progress at SPOA	Integrated tool in EPR that enables live updating by wards and Integrated Discharge Team and power BI reporting.	In progress

Section	No.	Milestones	Owner
Integrated Discharge Team (1)	1	Redesign SAT and its submission to the SPoA	Gill Massey
	2	Restructure the CDT working practise, rolls and responsibilities	Claire Harmen
	3	Redesigns the Privacy Dignity and Respect leaflets to include information sharing for booking transport	Gill Massey Adam Laurence
	4	Redesign the Leaving Hospital Leaflet	Claire Harmen
	5	Design and implement the discharge page on EPR	Gill Massey Andrea
	6	Pull a working document from the EPR page to provide a Trust overview of discharge data and Trust status data	Claire Harmen
	7	Design and implement Trust discharge training on Green Brain	Claire Harmen
	8	Measurement of 'Lost Bed Days' in Power BI	Gill Massey
	9	Implement a 'Pull Model' for system partners	Claire Harmen
	10	Complete the Afina Team Journey with the Complex Discharge Team new structure	Gill Massey Andrea
	11	Management of patient choice and the discharge policy	Gill Massey Andrea



# HOW?

## What we did:

- Group made up of 11 Members from across the system including HHFT, ICB, SPOA, HCC
- Pool of 170 patients with NCTR were identified.
- Detailed review on 56 patients from the cohort, summary of current situation, review of next steps, identification of where improvements can be made.



**NCTR review  
against  
improvement  
projects  
4 May 2023**

## What we are doing in the next 4 weeks:

- Weekly face to face partners meetings
- Understanding all roles that work towards complex discharge across the system
- Ops View implementation
- Education on the wards
- Developing 'lost bed days' dashboard
- Understanding and working through CHC pathway changes

#### CHC pathway changes:

- Value of costs incurred across partners to mitigate
- Training for the acute teams
- Managing risk for those patients remaining in the acute
- Leaflets for patients and families
- Communications from all partners

SAT pipeline – readying patients for discharge so that when medically optimised, they have plans in place:

- RAG rated system to ensure plans that can be actioned prior to medical optimisation, do take place
- Ensuring the SPOA can see the upcoming 'pipeline' of patients that will require onward care.
- Capacity modelling

#### Supporting self-funding patients and families

#### Delirium Pathway:

- Review
- Compare to other areas
- Impact of CHC changes

Training and education on the wards  
Reinvigorating the process:

- Supporting board completion and accuracy
- Checklists for pre and post SAT submission
- Challenging medical optimisation to prevent stop/ start issues

#### Ongoing opportunities for Virtual Wards to support with early discharge

#### Understanding why SATs are declined:

- Changing the form that goes to placements
- Understanding the reasons for decline
- Talking to the managers of care providers before they leave

#### Meeting structures and timings:

- SPOA calls
- Leadership calls
- Top 10 LoS meeting
- Joint working space

#### Demonstrating risk:

- Datix for fall
- Cost of additional staff to support complex needs

#### Data quality:

- Providing professional challenge
- Ensuring consent
- Quality of information
- EPR reflecting the SAT

#### Quarterly events to review and update projects

## NCTR review against improvement projects 4 May 2023

Communications within HHFT and to/from the acute:

- Check in/ out vis the IDT hub
- Calls from providers and partners via the IDT hub to ensure consistent approach

Escalation pathways, trigger points for delays:

- Looking at LoS since SAT submitted, not LoS for total stay
- Clear escalation routes and meetings to highlight
- Triggers for unreasonable amount of time/ blocks that cannot be mitigated

#### Berkshire

#### 7 day working:

- Direct SAT referral
- Resource plan to support 7 over weekends to maintain discharge flow

Integrated discharge team resource changes:

- 7 day working
- Case worker approach for patients with complex needs/ ongoing health needs
- Pathway specialists

#### Therapy input for the SPOA

# THANK YOU

Any questions?





Speaking Now...



2023



**Tony Latham**

Matron - **Guys and St Thomas'**



**Mr Gerry Burke**

@Home Service Lead - **Guy's  
and St Thomas' NHS  
Foundation Trust**

# London Remote Monitoring and Virtual Wards

*Virtual Wards Conference 11<sup>th</sup> July 2023*

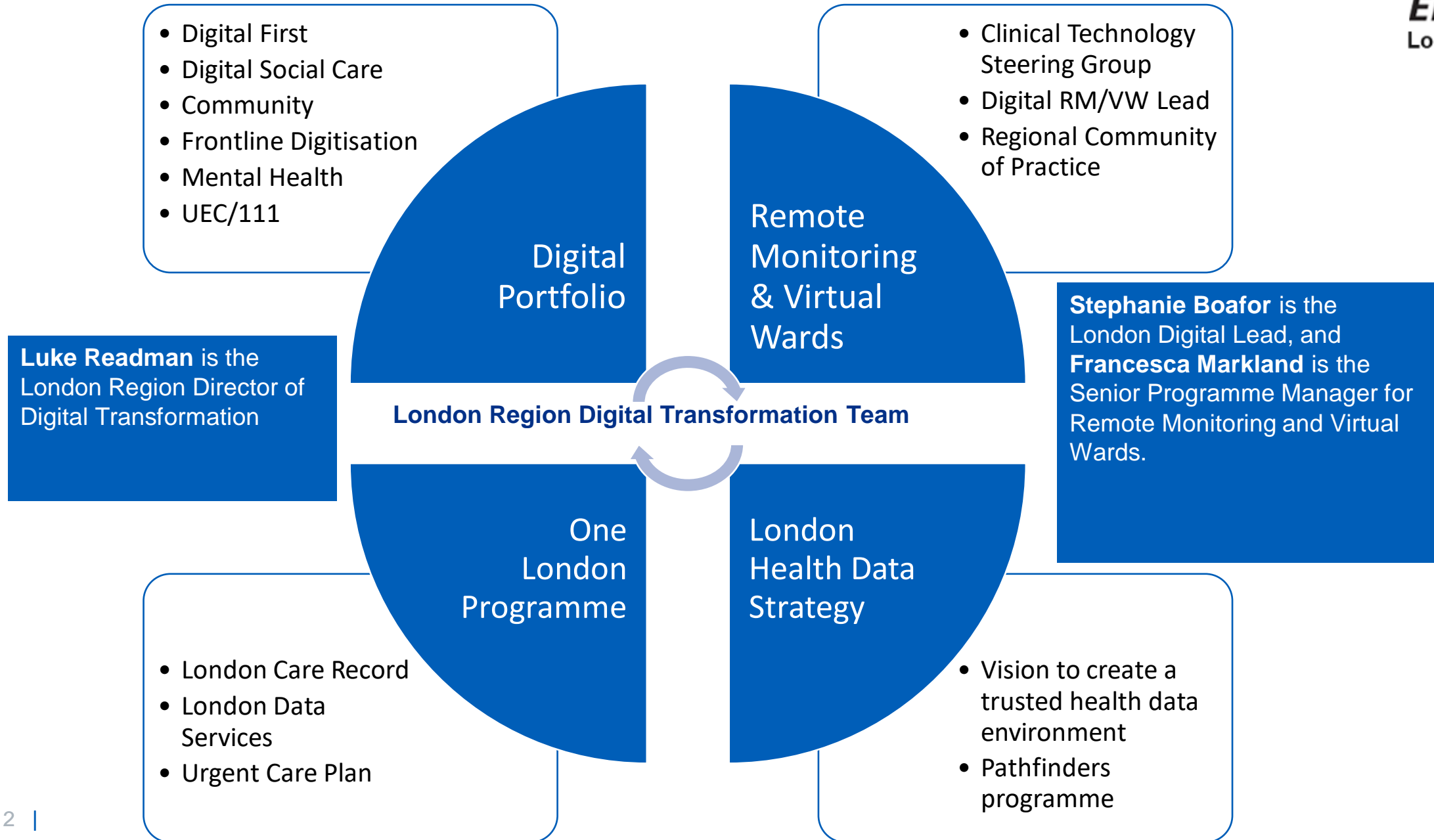


**Francesca Markland**  
Senior Programme Manager  
Remote Monitoring and Virtual Wards

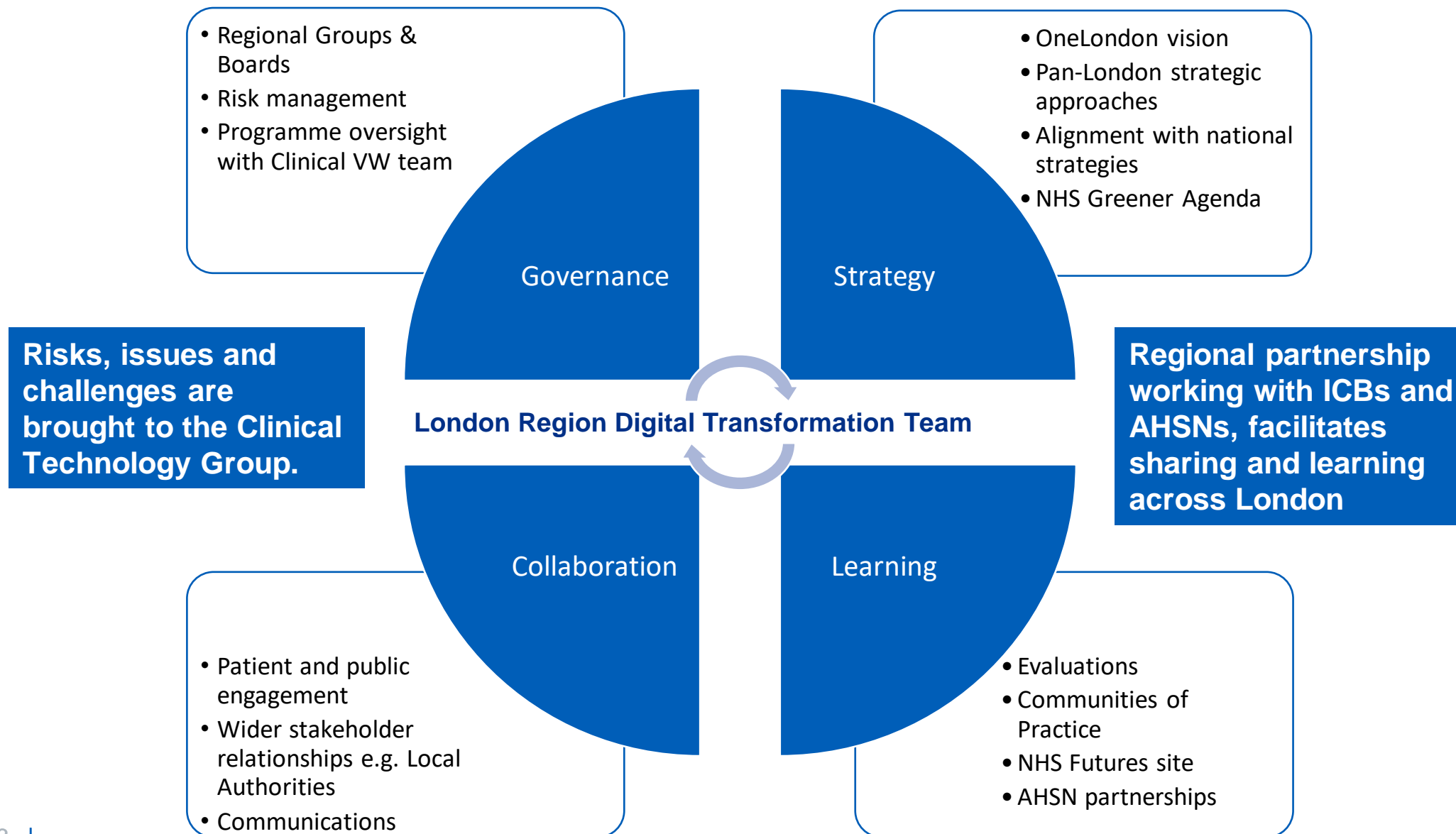
London  
Digital Team  
[england.londondigitalteam@nhs.net](mailto:england.londondigitalteam@nhs.net)

**Dr Joe Barker PhD**  
Project Manager  
Digital Transformation  
Health Innovation Network









# What did London learn from the Regional Scaling Programme?

## Regional Scaling Programme

- **London delivered to 90,604 patients** from Nov 2020 to Jan 2023.
- **Tech-enabled virtual ward projects were rolled out in NWL and SWL** implementing remote monitoring hubs to support multiple pathways
- Care Sector projects to **Care Homes** including LD homes
- **Long-term condition management** including primary care hubs
- **Digital annual physical health checks** to support people living with severe mental illness

## Key Learnings

- **Considerable variance** in remote monitoring systems deployed in London
- **Interoperability** emerged as a key issue early on
- **More evidence needs to be generated** to support remote monitoring use cases
- **Patient acceptance of remote monitoring was good**; device usability and training was an important factor in this
- **Digital transformation resources are key** to successful implementation and embedding of remote monitoring

## Key ICB Feedback

- **Solutions must integrate easily with existing EPR** (Trust, community & primary care)
- The need for **significant customisation requires additional resourcing** (staff and time) and can be a significant risk to implementation
- **Supplier relationships are key to the success** (or not) of a programme; sharing soft intelligence can help inform decisions
- Procurement was impacted by quick turnaround expectations and **supplier evidence limitations**



## Regional Scaling Programme

**Programme**



**Benefits**



**Evaluation**

Delivery to over 90K patients

Benefits coaching programme

Care Homes report  
VWs and LTC report

Care Sector  
LTC/VWs  
Mental  
Health

12 Remote  
Monitoring  
suppliers

9 clinical  
pathways  
and  
conditions

ICS Benefits  
registers and  
logic maps

Individual  
ICS AHSN  
evaluations

Pan-London  
Reports  
summarising  
local  
evaluations

# NHSE London

## Remote Monitoring and Virtual Wards



@HINSouthLondon

@amanda\_begley



healthinnovationnetwork.com

Summary of report by the Health Innovation Network for  
NHS England (London Region) Digital Transformation

# The Health Innovation Network

Speeding up the best in health and care, together

The HIN is the Academic Health Science Network for south London, hosted by Guy's & St Thomas' NHS Foundation Trust.

Working closely with our partners, we deliver a wide range of projects and programmes aligned to our strategic priorities:

- Ensuring south London benefits from national innovation priorities which address health inequalities
- Supporting innovators and the health and care workforce to achieve faster adoption of innovations and drive economic growth
- Delivering health and care change programmes, with a focus on long-term conditions and mental health
- Evaluating the effectiveness of innovations in real-world settings and generating evidence to identify which innovations should be adopted in health and care
- Building a sustainable, resilient, diverse and joyful organisation



Innovator support and industry partnerships



Innovation selection and implementation support



Health and care programmes



Capability and community building



Evaluation & Implementation Science



## Why Virtual Wards and remote monitoring?

218





# Capabilities of remote monitoring technology



## Clinician-facing features

**Monitoring**  
Sorting patients  
Dashboard features  
Configuring alerts



## Patient-facing features

**Clinician-patient interaction**  
Patient notifications  
Patient journey support & education



## Additional & advanced features

**Hardware agnostic**  
Behavioural and environmental monitoring  
Fully customisable protocols & pathways  
Extensive device integration

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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220

**Review** of the remote monitoring market and technology adoption in London

**Technical specification** for procuring virtual ward technologies

Research into **partnership working** to accelerate the remote monitoring market

Getting the right **data** in the right place at the right time to deliver care and evaluate services

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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221

**Review of the remote monitoring market and technology adoption in London**

Technical specification for procuring virtual ward technologies

Research into partnership working to accelerate the remote monitoring market

Getting the right data in the right place at the right time to deliver care and evaluate services

# The landscape in London

**KEY**

- Virtual Ward
- Long Term Condition Management
- Care Homes
- Mental Health

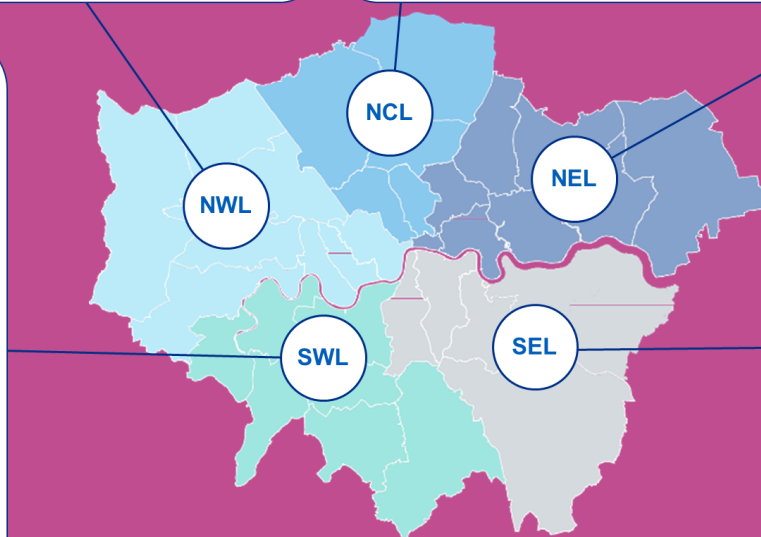
**Additional information in bold**  
*Suppliers in italics*

- Acute sector, COVID;** *Huma*
- Early Supported Discharge;** *CurrentHealth*
- Frailty;** *Inhealthcare*
- Diabetes;** *Huma and Inhealthcare*
- COPD, Heart Failure;** *Luscii*
- Annual Physical Health Check (APHC);** *Inhealthcare* (Planned; not yet live)

- COVID;** *Huma*
- Frailty;** *Whzan*
- COPD;** *Mymhealth*
- Diabetes;** *Mymhealth*
- APHC;** *PKB Abbot/Whzan*
- ECG;** *Kardiamobile*

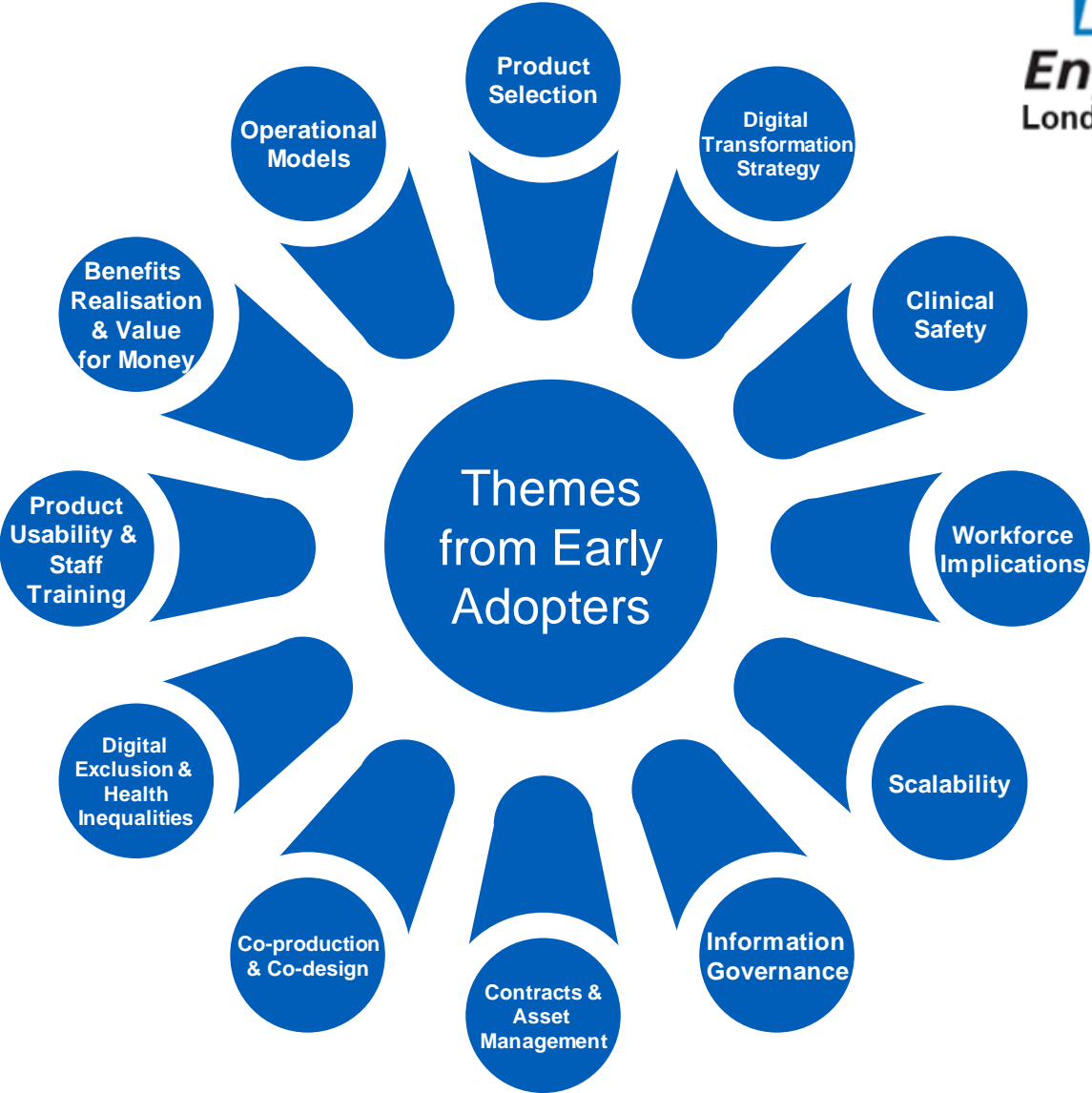
- COVID;** *OneContact*
- Frailty;** *Feebris & Inhealthcare*
- Check ups;** *OneContact*
- ECG;** *Kardiamobile*
- APHC;** *PKB Abbot, Whzan*

- Central SWL hub;** *CurrentHealth* (Planned; not yet live)
- COVID, Frailty, LTC;** *Vcare*
- Frailty;** *Whzan*
- Frailty;** *Vcare*
- Diabetes;** *You & Type 2*
- Croydon;** *CurrentHealth*
- Sutton;** *Vcare*
- APHC;** *Whzan* (Planned; not yet live)
- ECG;** *Kardiamobile* (Planned; not yet live)



- COVID;** *Doctaly*
- Frailty;** *Docobo & Doctaly*
- Diabetes;** *Docobo*
- Asthma, COPD, Diabetes, Hypertension;** *Doctaly*

# Lessons learned



# Examples of lessons learned

---



## Product Selection

- Map local pathways
- Produce a detailed specification
- Engage with existing users



## Usability and Training

- Ease of use is foundation for success
- Engage with leaders to manage change
- Provide training through a variety of delivery methods



## Contract Negotiation

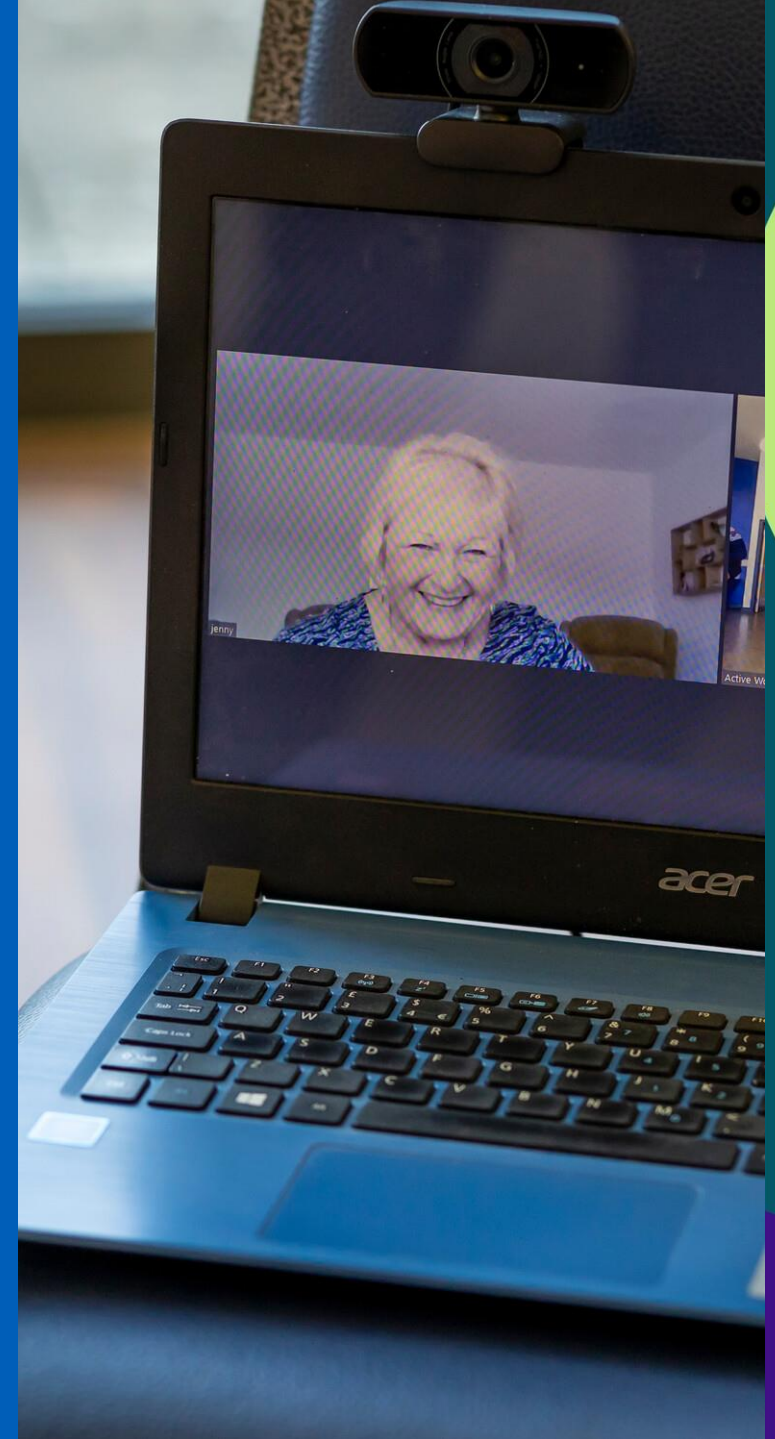
- Agree a collaboration approach
- Define integration timeframes
- Consider the implications of contract length





































































# Market review

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- Overview of the Market
- Maturity, trends, and trajectory
- Acuity of disease and remote monitoring use cases
- Conformity with standards
- Interoperability
- Medical device integration
- Indicative costs and contracts



















































































# Interoperability Overview

Product	emis health	tpp	Cerner	Epic	advanced	NHS Vision3d London Region
accuRx.						
current health						
inhealthcare						
HUM A						
Care						
whzan DIGITAL HEALTH						
doctaly ASSIST						
Docobo towards a better quality of life						
my mhealth						
OneContact						
feebris						

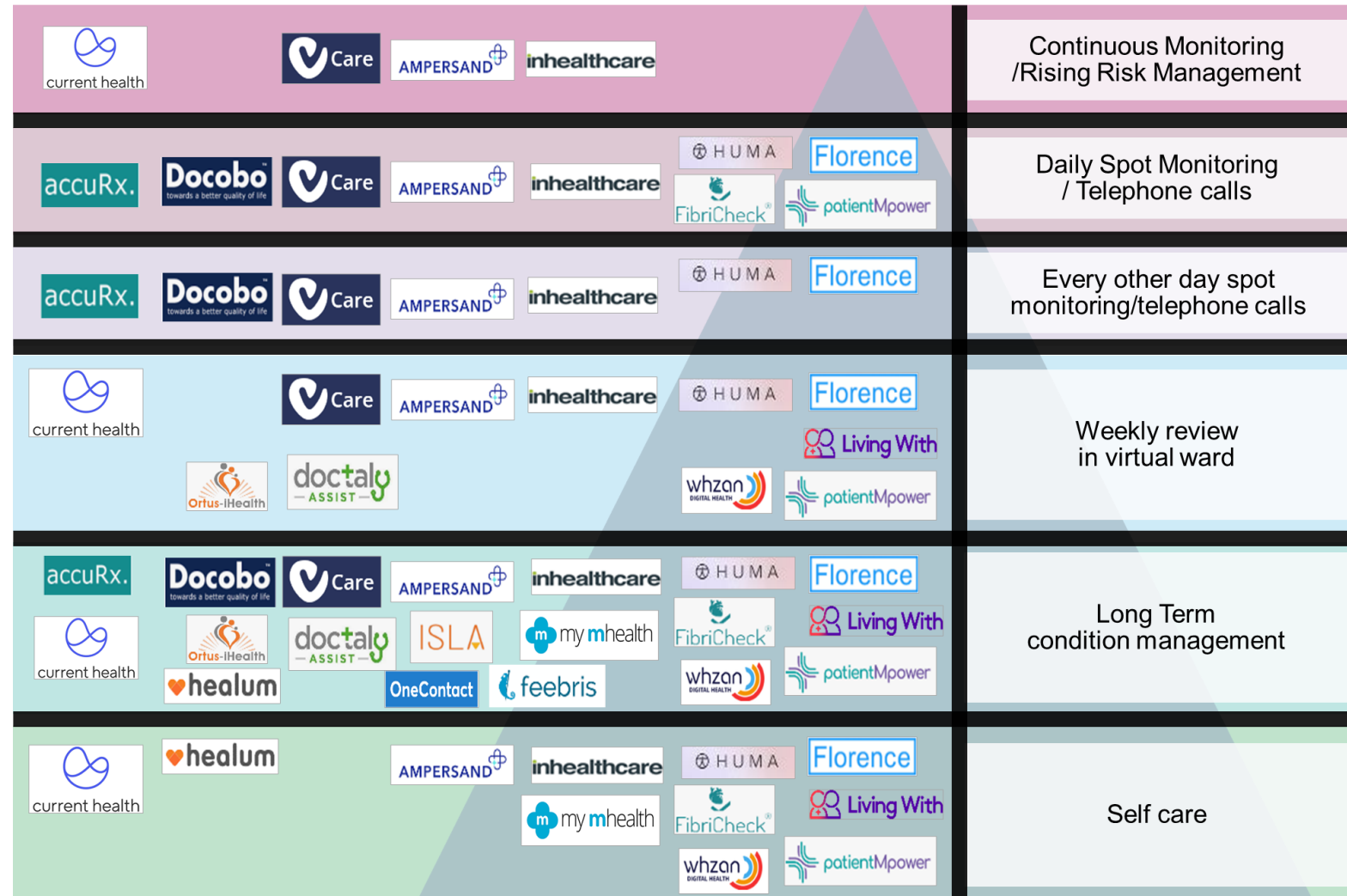
 Direct Interoperability
  Partially Interoperable
  No Current Interoperability (In progress/Technical readiness evidenced/No current plans)
  No Data

# Interoperability Overview

Product	 emis health	 tpp	 Cerner	 Epic	 advanced	 NHS Vision3rd London Region
 patientMpower						
 Florence						
 ISLA						
 healum						
 dignio						
 AMPERSAND						
 FibriCheck®						
 Ortus-iHealth						
 oxehealth						
 Living With						

 Direct Interoperability
  Partially Interoperable
  No Current Interoperability (In progress/Technical readiness evidenced/No current plans)
  No Data

# Product offerings across the acuity pyramid



## NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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# Technical Specification Contents

---

## 1. Architecture

## 2. Functional requirements

Patient Flow

Roles and Access

Solution Flexibility

Provider View of Data

Data Display & Notification

Patient View of Data

Data Sharing

Communication

Reporting

Other Functional Requirements

## 3. Operating requirements

Users & Access

Integration

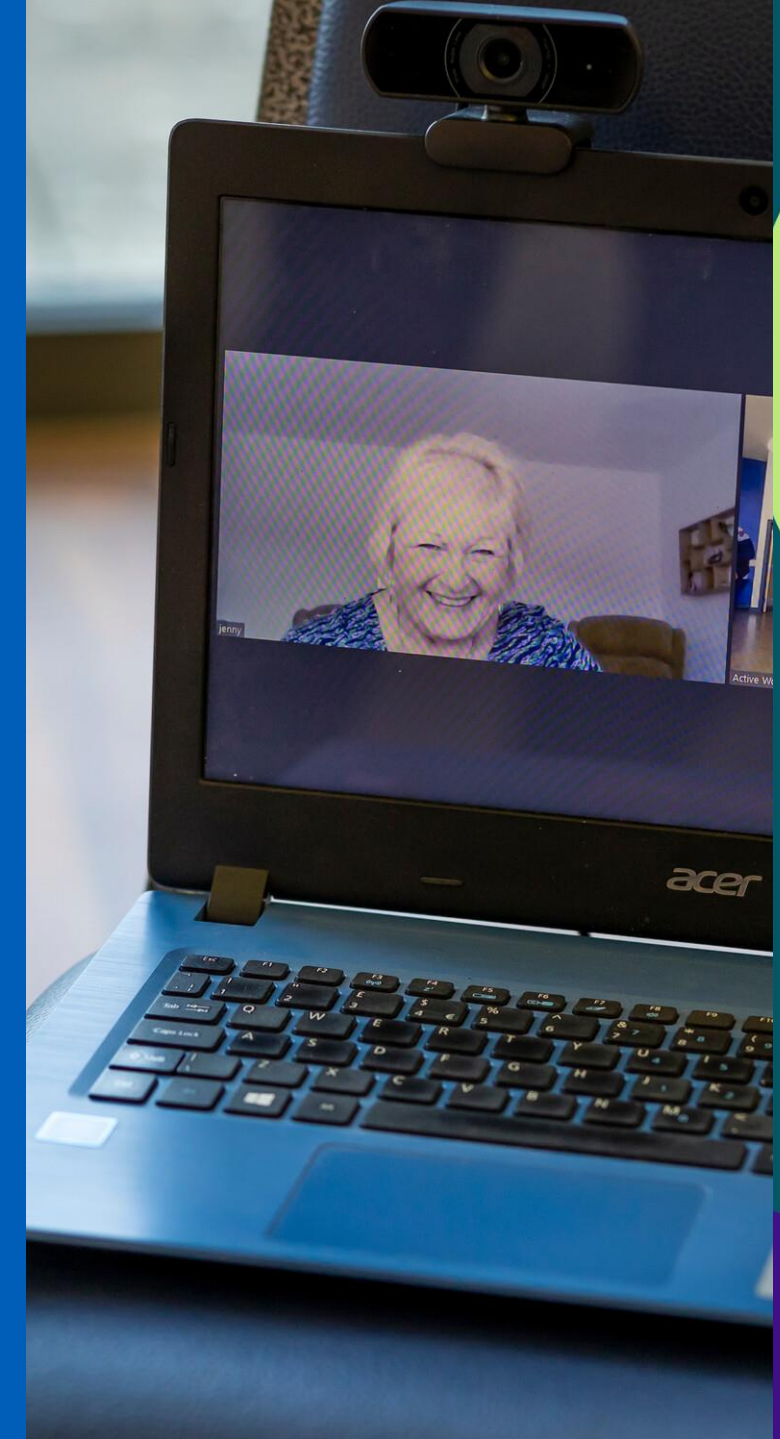
Software

## 4. Environment & Service requirements

## 5. Implementation, Training & Quality

Implementation & Training

Quality and Safety





# Example of Technical Specification (functional requirements)

#	Theme	Details	Guidance	Mo SC oW
<b>Patient Flow</b>				
2.1.1	<b>Registering patients using PDS/NHS number</b>	The ability to securely select and register patients using the NHS Digital Personal Demographics Service (PDS) lookup capability to guarantee effective use of the NHS Number. Any patients without an NHS Number should be traced by registering a minimal set of demographic data. This should be done to avoid the Shared Care Record having to utilise the PDS. Registration updates should take place in near real-time and not in batches.	DTAC (C4.2)	M
2.1.2	<b>Confirm identity without email address</b>	The ability to confirm identity of users without depending on the user's email address.		M
2.1.3	<b>Capturing pathway data (referral/consent/triage)</b>	The ability to capture full end-to-end pathway data for referral, consent, triage, etc.		M
2.1.4	<b>Inbound HL7 feeds (for registration &amp; integration)</b>	The ability to support inbound HL7 feeds from multiple services to enable patient registration and integration between referring organisations.		S
2.1.5	<b>Easy to set up</b>	The ability for the devices to be easy to set up with simple instructions.	NCL	M
<b>Roles and Access</b>				
2.2.1	<b>No separate login for professional users</b>	The ability for professional users to launch the remote monitoring platform without the need for a separate log in to the local system when searching for an individual patient, ideally using smartcards to access where possible. There should also be no need for a separate login when searching for other patients once the system has launched.	NWL	M
2.2.2	<b>Single patient login</b>	Patients should only have to log in through a single portal, ideally through integration with NHS Login, either directly or through a third-party intermediary, Patients Know Best, to allow patients to provide NHS Login verified digital proof of identity to access their account and health record	NWL	M
2.2.3	<b>Multiple clinicians &amp; organisations to view/add/edit</b>	The ability for multiple clinicians working across multiple organisations to view, add to or edit information within the remote monitoring platform.	NWL, NEL	M

# Principles for using the technical specification

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- 1: Pathways
- 2: User Experience
  - 2a: User Experience: Patients
  - 2b: User Experience: Staff
- 3: Interoperability
- 4: Resourcing & Strategy
- 5: Information Governance & Standards
- 6: Safety
- 7: Convergence
- 8: Collaboration
- 9: Health Inequity
- 10: Learning and Knowledge Sharing

# Principles: Example

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## 1: Pathways

For some early adopters, RM pathways became limited by the technical functionality when patient and clinician needs were not clearly mapped. During procurement, local clinical pathways and digital needs should be defined so that requirements can be clearly articulated for suppliers.

***Clinical leadership should support the procurement process early on through clearly defined governance structures and working groups. Given the relatively immature and emergent nature of many pathways, it is important that specifications require agile ways of working, evidence of supplier responsiveness, the ability to modify the RM solution based on system needs and the flexibility to reconfigure the solution as the pathways evolve.***

Suppliers have increasingly recognised the importance for clinicians to have control over parameters at patient and pathway levels, and the market is moving towards increasingly flexible solutions.

*Key specification sections: Flexible Implementation (#2.3); Service Requirements (#4.2).*

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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# Why (and when) to seek developmental partnerships

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**A need for supported care  
outside the clinical  
environment**



**Pathways are evolving**



**The market is growing**

## High level recommendations

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### **Market-shaping**

Transition from a reactive approach to the market to a proactive strategy that provides direction



### **Developmental partnerships**

Facilitate a continuous dialogue with industry that incorporates cross-functional perspectives



### **Cross-functional capability**

Build partnership capability and capacity across functions



*“A partnership is not something that you enter into ‘on a first date.’ You must have a level of courting, a period of time to get that trust on both sides before you commit”*

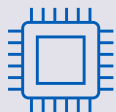
Procurement Director  
Central Government Department

# How to build developmental partnerships

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**Invest in pre-procurement market engagement**



**Utilise existing 'developmental' procurement mechanisms**



**Procure a relationship, not just the tech**

# Key Recommendations

1. Set up for success	2. Invest in pre-procurement market engagement	3. Use existing procurement mechanisms	4. Procure a relationship
Be guided by users, ensuring patient and clinician involvement from the outset	Invest time and resource in pre-procurement market engagement	Remain open to evolving platforms and new functionality	Prioritise cultural fit, agility and relationship building
Form a multi-disciplinary team that can advise on people, process and product	Co-define the challenge, goals and terms of the intended partnership	Divide the activities for the supplier(s) into work packages along a roadmap linked to milestone payments	Develop and refine criteria through pre-procurement market engagement
Bring in specialist procurement expertise and validate the intended approach with external experts	Initiate a dialogue on the risks and rewards for the NHS and industry	Link pilots to procurement	Include criteria in tender documents to evaluate cultural fit and agility
Build commercial understanding in operational and clinical teams	Bring suppliers together to explore the potential of supplier collaboration through a single partner	Gather outcomes data to prepare for future value-based procurement	Include expected ways of working and measures to track this within contracts
Define the challenge and articulate the desired outcome	Seek collaboration across the NHS to achieve efficiency in procurement and risk sharing	Consider the partnership implications of various pricing models	
Define what is fixed and what is flexible	Test integration and user experience		
	Define and communicate needs around standards and integration		

Working in partnership to accelerate the remote monitoring technologies market

# NHS England – London Region and the Health Innovation Network's Virtual wards/remote monitoring technologies work programme

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Review of the remote monitoring market and technology adoption in London

Technical specification for procuring virtual ward technologies

Research into partnership working to accelerate the remote monitoring market

**Getting the right data in the right place at the right time to deliver care and evaluate services**

# Data on Virtual Wards: Findings so far

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## Evaluation focus

The data focus around the country is on establishing the data items needed for evaluating Virtual Wards to support business cases for 24/25



## Interoperability complexity

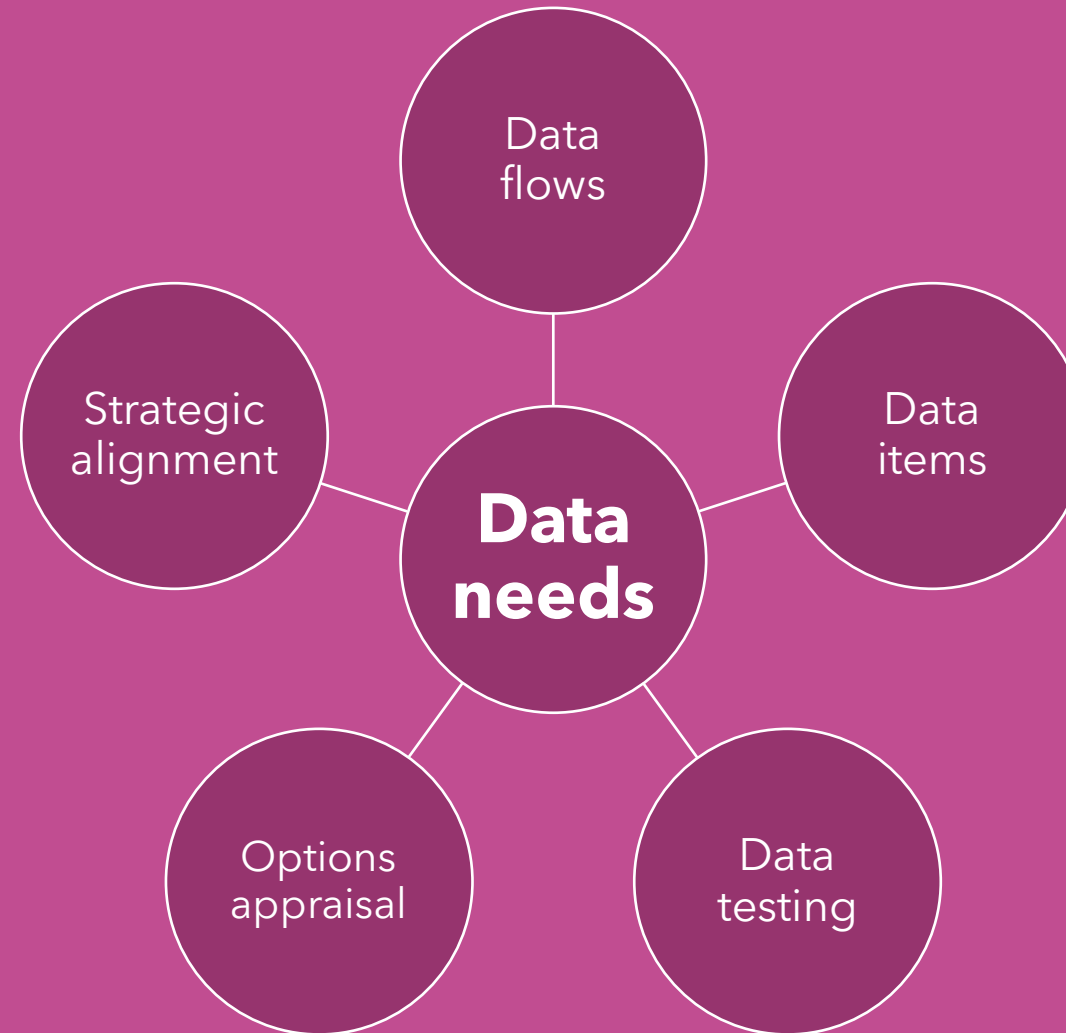
Significant effort invested in understanding VW interoperability nationally has yet to establish an optimal approach



## Significant variation

Variation in data needs due to variation in models, scale, infrastructure, integration and stakeholder interests.

# Report themes





## Next stage: building consensus around key data items to realise the benefits of Virtual Wards

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DATA FOR DELIVERY AND  
EVALUATION



DATA TO DRIVE BUSINESS  
CASES



DATA ON PATIENT  
EXPERIENCE AND  
INEQUALITIES

# Resources

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remote monitoring resources from the NHSE London Digital team and the Health Innovation Network:

- Read the full report on building partnerships with the remote monitoring industry [here](#)
- Remote Monitoring Developmental Partnerships – [Expert Roundtable Report](#)
- Review of the Remote Monitoring Market and Technology Adoption – [Report](#)
- Guide Virtual Ward Specification for London – [link](#) (considerations document available [here](#))

## Keeping in touch

Please contact the HIN or NHSE London Digital teams for further information:

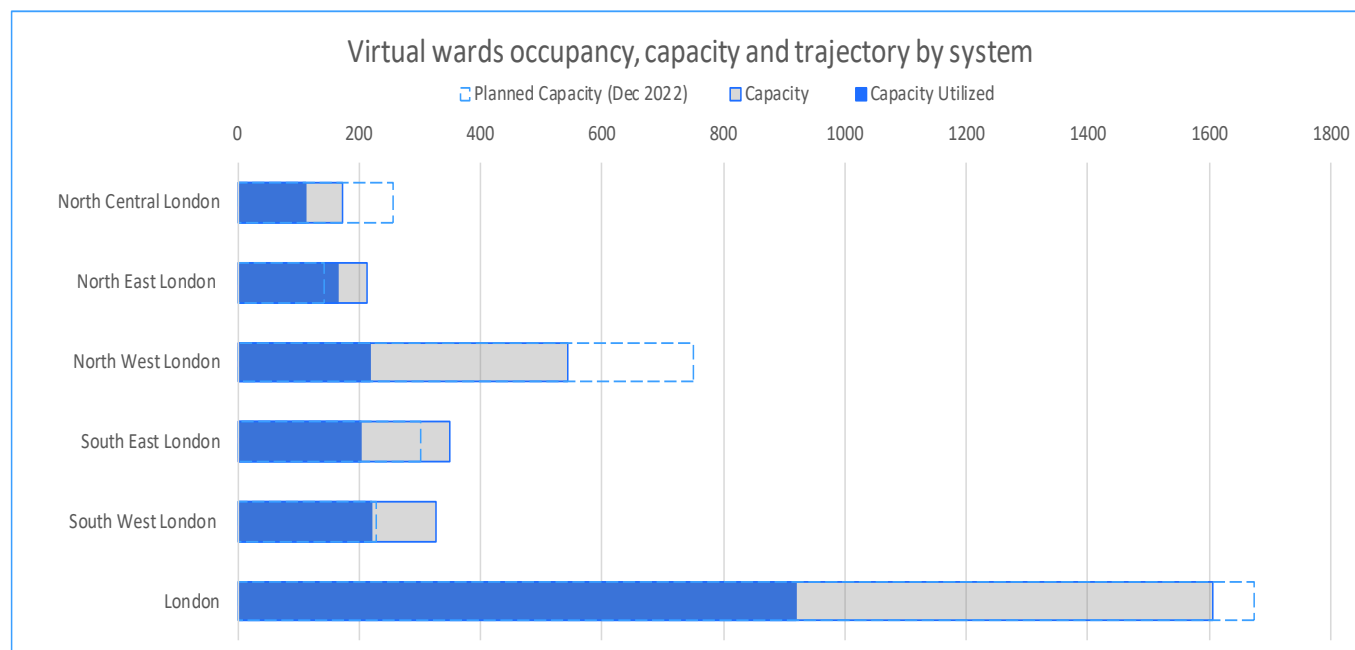
[hin.technology@nhs.net](mailto:hin.technology@nhs.net)

[england.londondigitalteam@nhs.net](mailto:england.londondigitalteam@nhs.net)

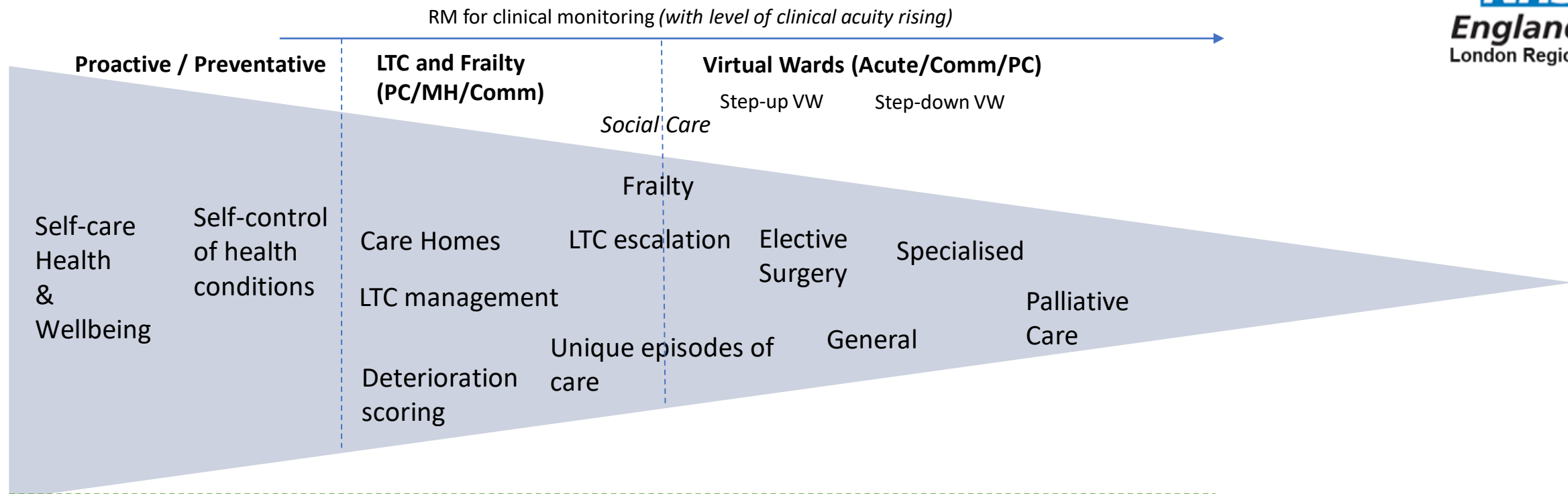
# Virtual Wards: Snapshot of Activity in London

Submission as of the 16th of June 2023

System	Planned Capacity (Dec 2022)	Capacity	Capacity Utilized	Capacity Utilized (%)	Tech Enabled (%)
National	8265	9001	5407	60%	29%
London	1675	1605	919	57%	43%
North Central London	255	173	113	65%	17%
North East London	141	212	166	78%	0%
North West London	750	543	218	40%	85%
South East London	301	350	202	58%	20%
South West London	228	327	220	67%	70%



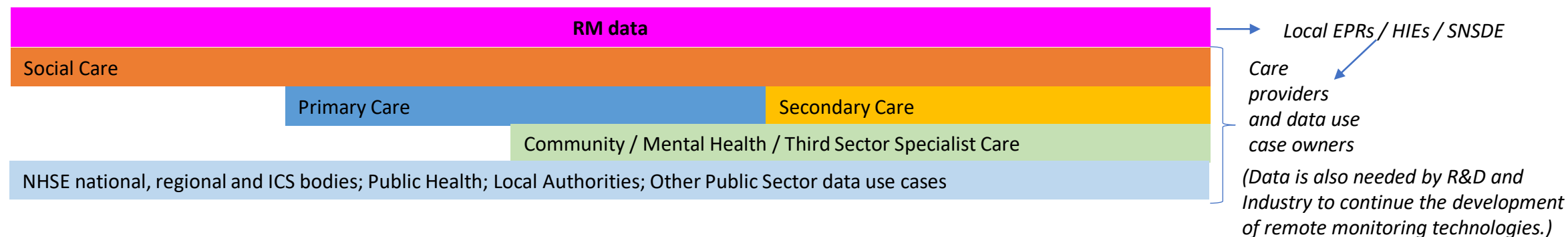
- **London has 43% of Patients using Tech Enabled Services, with the national average at 29%.**
- Capacity utilized in London is currently at 57%.
- Current capacity is at 96% of the planned capacity for Dec 2022.



*RM interface(s) e.g. wearable, app, POCT device, sensors and passive monitoring equipment etc*

Currently multiple RM interfaces with likely duplication and inconsistent patient and clinician user experience

Opportunity for single system solution\* for consistent patient and clinician user experience



\* Such a solution would need to be able to act as a gateway to multiple 3<sup>rd</sup> party solutions and services, and share data in a secure and standardised way, avoiding duplication whilst retaining data quality and integrity.

# Virtual Wards: Future Aspirations and

- **Procurements:** Further engagement to **support ICBs with technology procurements** and developmental partnerships with Industry
- **Evaluation and Benefits:** Regional evaluation work; defining, identifying and mapping for **benefits realisation** of digital transformation
- **Patient/Public Engagement:** Work with a range of patients and carers to ensure delivery is seen through the lens of the patient, and **put into practice co-design principles**
- **Data:** Standardisation; defining regional minimum data set; **interoperability challenges**; data sharing solutions; alignment with regional/national data strategies
- **Technology:** **Scaling and embedding of technology** for VWs (RM and POCT) with BAU funding
- **Digital Inclusion:** Evidence gathering and sharing for **digital inclusion initiatives**, benefits/exclusion disbenefits
- **Governance:** Review and consider where **wider stakeholder involvement** could be needed (e.g. Local Authorities)
- **Communications:** System and patient facing positive messaging about clinical safety and patient experience to **build clinician and patient confidence**



2023

# Q&A Panel





2023

**Thank you for attending  
The NHS Virtual Wards  
Conference North 2023!**



**Register for the next Virtual Wards  
Conference in November 2023....**



2023

