



Welcome to the 05th NHS
Pathology Conference!



North West
London Pathology

01st July 2025
15 Hatfields Conference Centre, Chadwick
Court, London, SE1 8DJ



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accredited training courses.

Register your Interest





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NHS

North West
London Pathology



Chair Opening Address



Saghar Missaghian-Cully
Managing Director
North West London Pathology



**North West
London Pathology**



Keynote Presentation



Professor Michael Osborn

National Speciality Adviser Pathology – Resilience & Sustainability, Clinical Lead Pathology - London Region, Clinical Director North West London Pathology
NHSE, North West London Pathology



**North West
London Pathology**

NHS England Pathology

Pathology at the Crossroads:

*Building a Sustainable and Resilient
Future for Diagnostic Services*

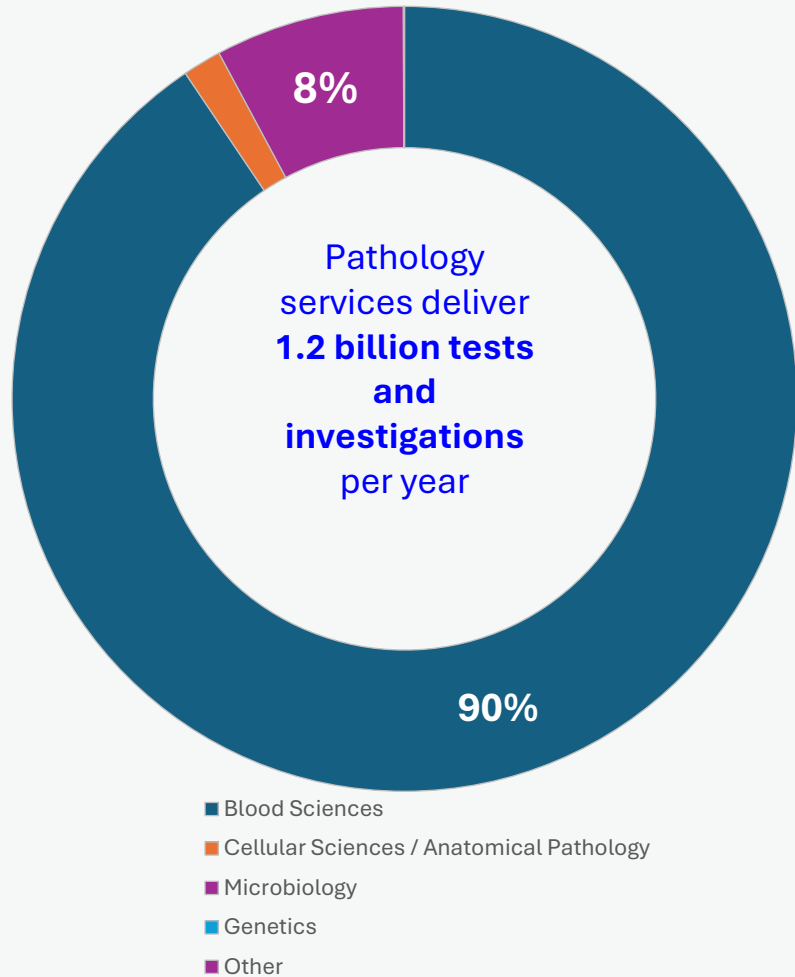


June 2025

Professor Mike Osborn,
National Speciality Advisor for Pathology, Sustainability and Resilience, NHS England
Pathology Transformation
Clinical Director Northwest London Pathology

For further information contact: england.pathservices@nhs.net

Pathology in England



95% of all healthcare decisions that affect diagnosis or treatment involving a pathology investigation.



Key Government Priorities in Health

The 2025/26 NHS Planning Guidance sets out clear priorities to:

- Continue to **reduce elective care waiting times**, with 65 per cent of patients waiting less than 18 weeks
- Improve ambulance response and **A&E waiting times**, with a minimum of 78 per cent of patients seen within four hours
- **Improve patients' access to general practice** (GP) and urgent dental care access, including 700,000 additional urgent dental appointments
- Accelerate patient flow in mental health crisis and **outpatient care pathways**

Pathology Priorities

Priorities for 2025/26

1

Ensure delivery of pathology networks, that are mature across all domains

2

Support Histopathology Transformation and Recovery, with the implementation of the 6-Point Histopathology Improvement Plan



- **Reduce unwarranted variation**
- **Provide the best possible pathology service for all**

Pathology Networks



Where are we now

Pathology provisions in England are organised into 27 pathology networks

North West Region

- N3 Lancashire & South Cumbria Pathology Collaboration
- N4 Cheshire and Merseyside Pathology Network
- N5 Greater Manchester Pathology Network

Midlands Region

- ME1 Black Country Pathology Services
- ME2 Midlands & East 2
- ME3 Birmingham & Solihull Pathology Network
- ME4 South Midlands Pathology
- N8 North Midlands & Cheshire Pathology Service

London Region

- L1 North West London Pathology Service
- L2 North Central London Pathology Network
- L3 NHS East & South East London Pathology Partnership
- L4 South East London Pathology
- L5 South West London Pathology Service

North East and Yorkshire Region

- N1 North East & North Cumbria Pathology Network
- N2 West Yorkshire & Harrogate Pathology Network
- N6 South Yorkshire & Bassetlaw Pathology Network
- N7 Scarborough Hull York Pathology Service

East of England Region

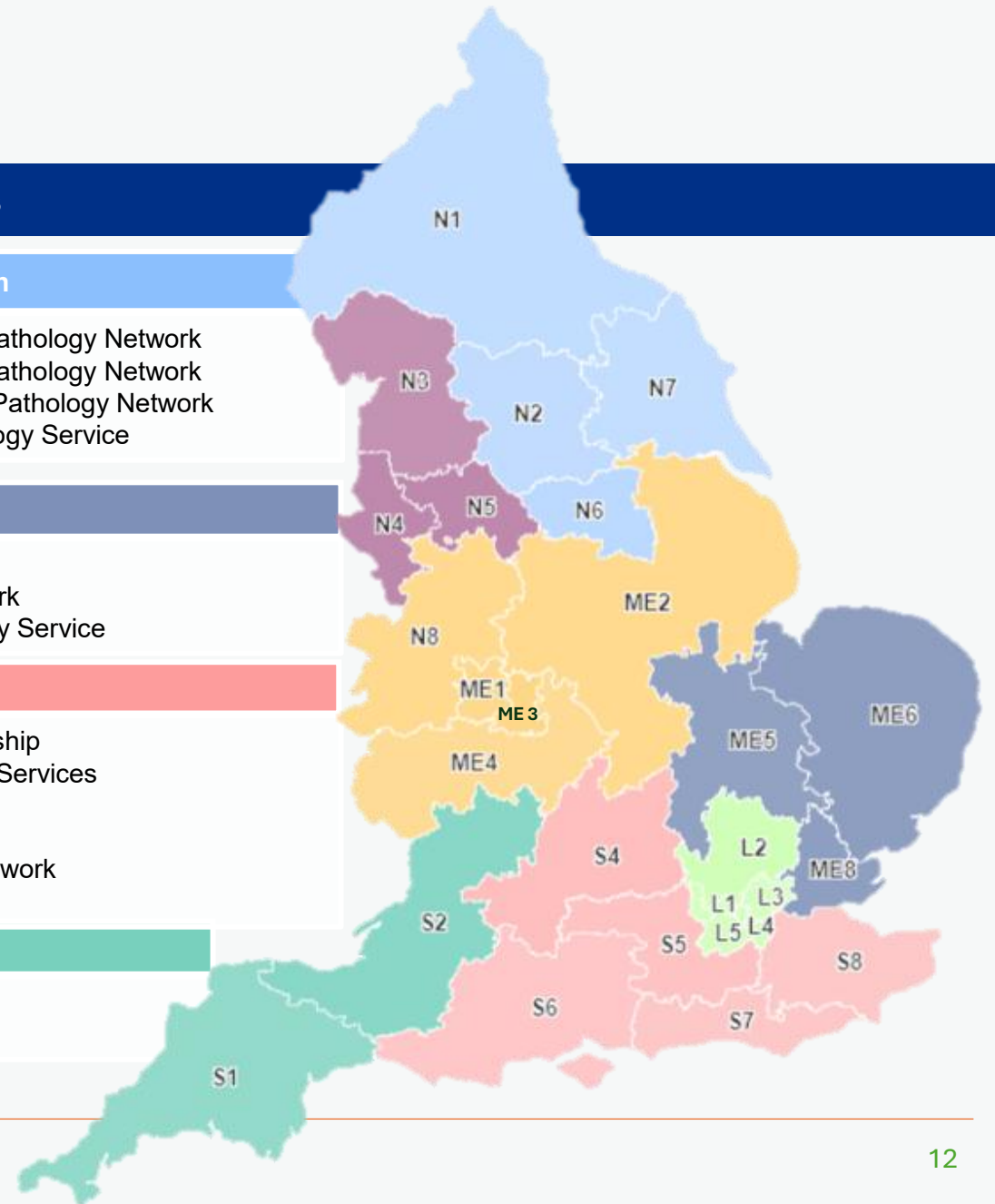
- ME5 Midlands and East 5
- ME6 East Coast Pathology Network
- ME8 Mid & South Essex Pathology Service

South East Region

- S4 South Four Pathology Partnership
- S5 Berkshire & Surrey Pathology Services
- S6 Southern Counties Pathology
- S7 Sussex Pathology Network
- S8 Kent & Medway Pathology Network

South West Region

- S1 Peninsula Pathology
- S2 West of England Network

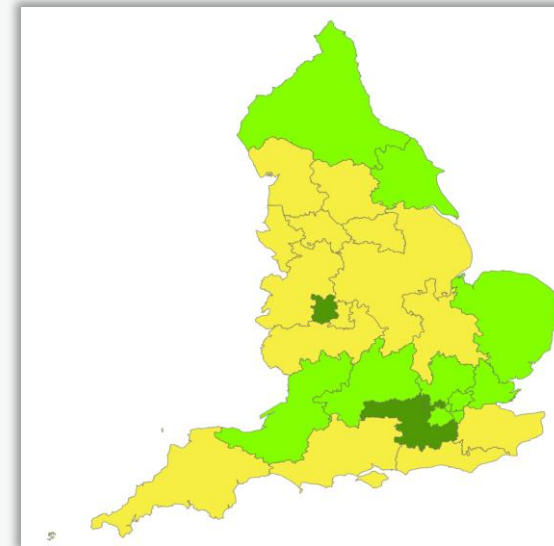
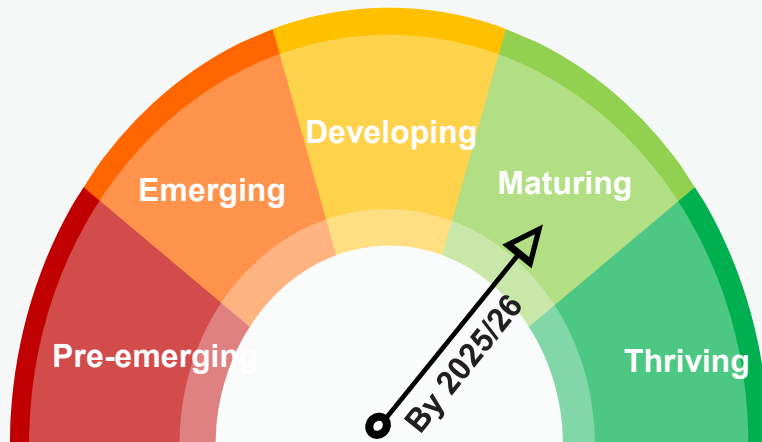


Our Commitment to Maturing Pathology Networks

Current State

As of 2024 ...

13 pathology networks have reached at maturing or above





Examples of Challenges Faced by Pathology Networks

- Complexity of bringing together a cohesive governance framework across multiple NHS Trusts
- Capital investment in estate to enable 'hub and spoke' operating models
- Securing priority across a competitive landscape of priorities
- Funding post 2026



Benefits of Pathology Networks

- Reduce unwarranted variation in access to high quality pathology services
- Reduce unnecessary duplication
- Increase consistency and standardisation of laboratory practice
- Share best practice
- Training
- Job opportunities
- Resilience & crisis recovery
- Cost

Benefits of Pathology Networks

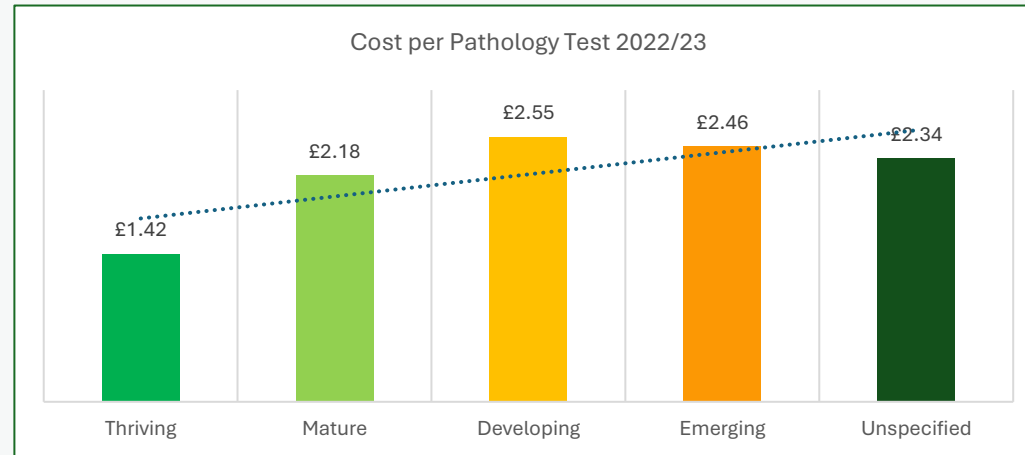
**Improved Efficiency and
Cost Savings**

**Enhanced Access to
Specialist Expertise**

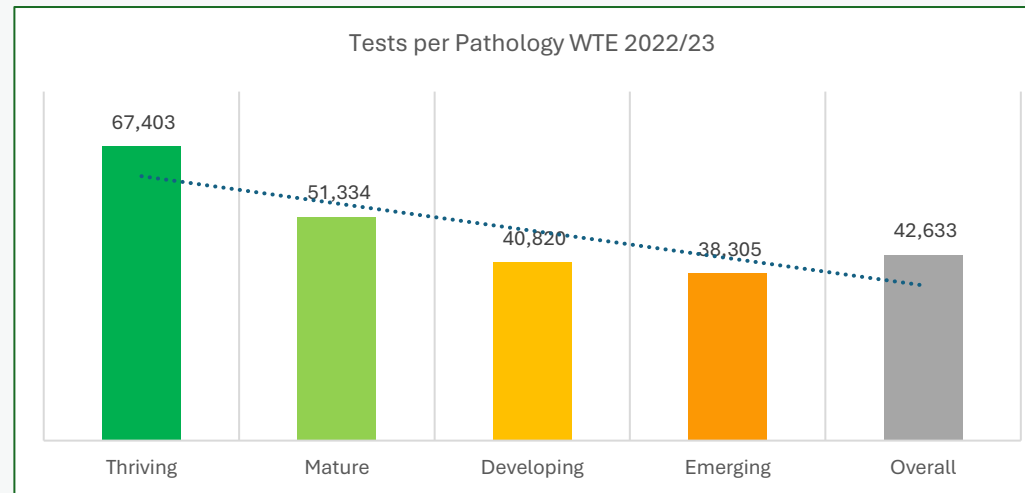
**Increased Service
Resilience**

**Innovation and
Standardisation of
Practices**

**Improved Turnaround
Times and Patient
Outcomes**



**More cost
effective**



**More
productive**

How do have we prioritised Histopathology Services?

Six-Point Histopathology Improvement Plan

1

Workforce

Network histopathology workforce strategy (train, retain and reform)

Thinking differently about skill mix and working to the top of competency

Integration and expansion of Advance Practice

2

Process Optimisation

Data-driven optimisation of functional laboratory capacity through review of workflow processes

Identify and address unwarranted variation in performance and quality

3

Estate and equipment upgrades

Encourage local investment to locate histopathology laboratories in suitable estate.

Estate in many services is a physical barrier to embedding optimised workflows and automation.



Automation

Integrated laboratory automation enhances the efficiency and throughput of pathology services, delivering faster test results and improved patient pathways.

The reduction of manual, repetitive, time-consuming processes in favour of progressing scientific and service innovation also helps to attract/retain workforce.

4

Digital Pathology

Enhance collaboration between pathologists allowing better use of capacity across a network.

Digital pathology also readies histopathology services for AI as the technology rapidly advances.

The benefits of extended and flexible working can be further realised through the implementation of home reporting.

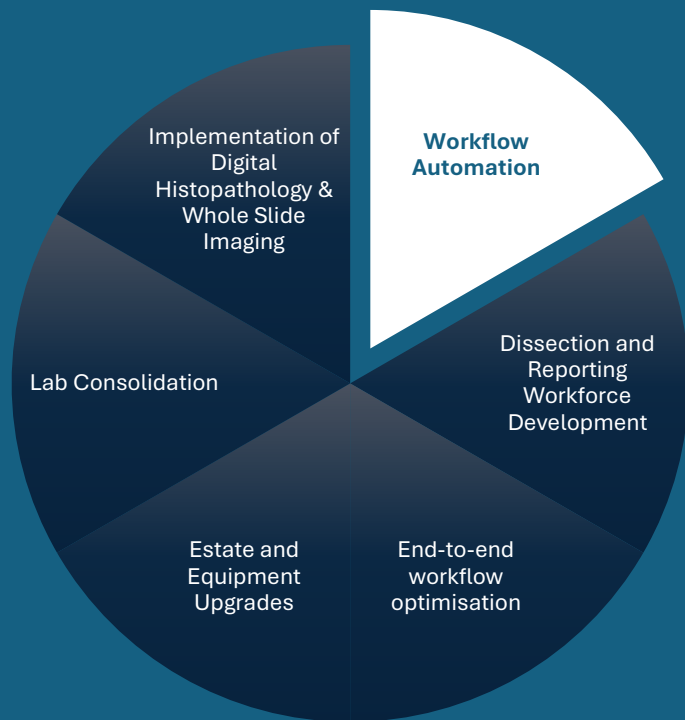
5

Service Consolidation

One of the benefits of consolidating pathology services into 27 networks, there are opportunities to consolidate several of the smaller labs within each network either physically or functionally, to leverage economies of scale to best effect.

6

Benefits of Automation



- **Optimising Workforce Utilisation:** Automation enhances collaboration across the pathology team, enabling trained Biomedical Scientists (BMS) and Advanced Practitioners (AP) to take on greater responsibilities. By optimising skill mix, consultant pathologists are able to dedicate their expertise to the most complex and high-impact cases, ensuring the best outcomes for patients while fostering professional growth across the entire pathology workforce.
- **Streamlining Workflow and Processes:** Automated systems reduce bottlenecks, standardise sample handling processes, and increase throughput, leading to smoother operations.
- **Improving Efficiency and Accuracy:** Automation can improve turnaround times, help clear backlogs, and enhances productivity while ensuring process standardisation, consistency, and minimising human error.
- **Ensuring Quality, Patient Safety, and Better Outcomes:** By reducing manual intervention and process variability, automation enhances reliability, ensuring patients receive accurate and timely diagnoses.

Acceleration of Digital Pathology

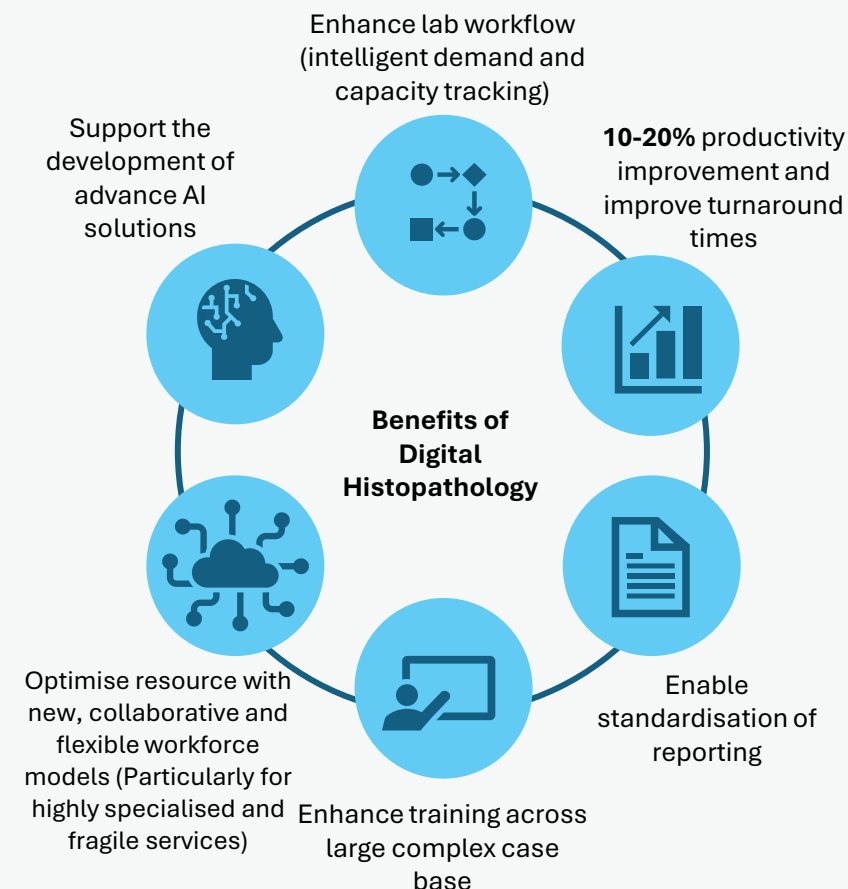
What is Digital Histopathology?

- Digital histopathology is the application of advanced digital technology to create, view, and analyse high-resolution images of tissue samples that would traditionally be examined under a microscope. In this process, biological specimens on physical glass slides are scanned using specialised digital scanners, transforming them into detailed digital images.
- These digital slides (or Whole Slide Images) can then be reviewed and interpreted on computers or other digital platforms, enabling pathologists to diagnose diseases—including cancers—using a combination of traditional expertise and modern digital tools.

Why is it a priority?

- Digital histopathology offers significant advantages to pathology services, enhancing collaboration and enabling remote consultations.
- By bridging geographical gaps, it connects scarce, highly specialised expertise, ensuring service resilience and expanding training and development opportunities.
- This technology also fosters innovative ways of working, strengthening histopathology services for the future.

Progress? Over £150m has been invested across all 27-pathology network to implement digital histopathology to enhance productivity. Implementation is underway across all networks, with some services using digital histopathology for over 90% of cases.

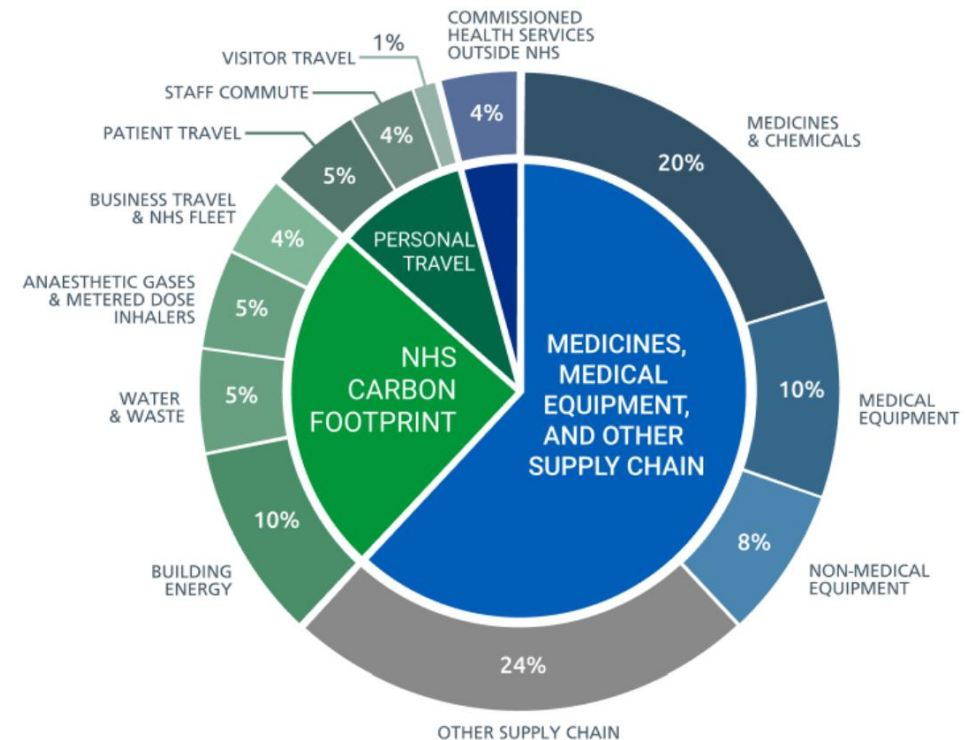
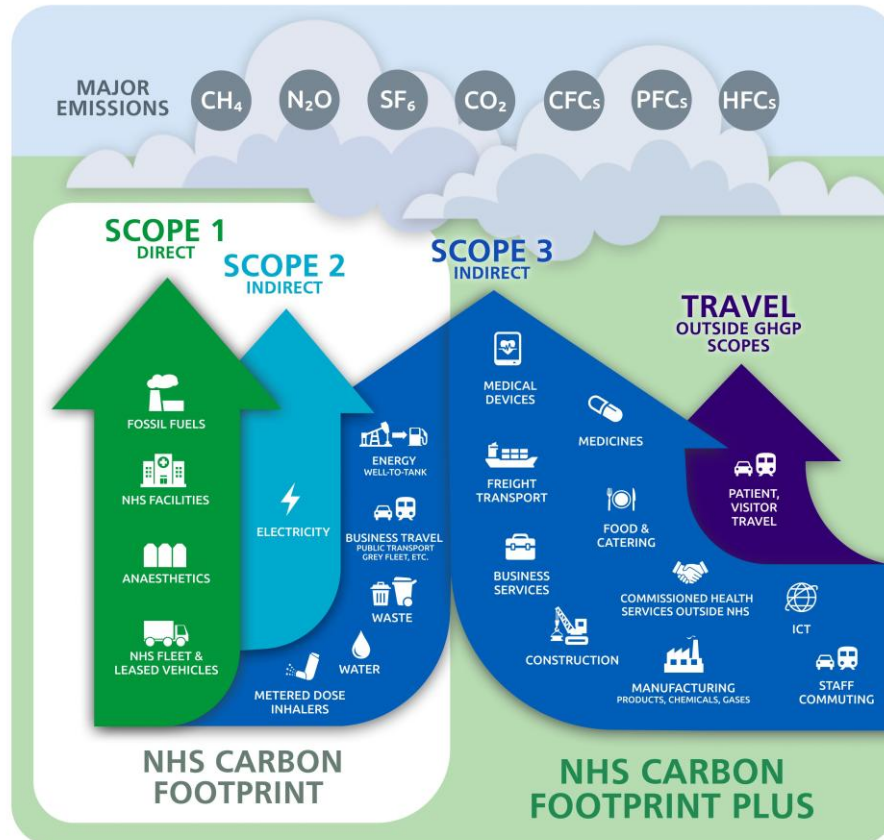


The NHS was the world's first health service to commit to net zero



The NHS is responsible for around **5%** of UK emissions and as the largest employer in the UK (**1.4 million staff**), accounting for **over 2% of UK population** we can make a real difference. In 2020 the NHS committed to be:

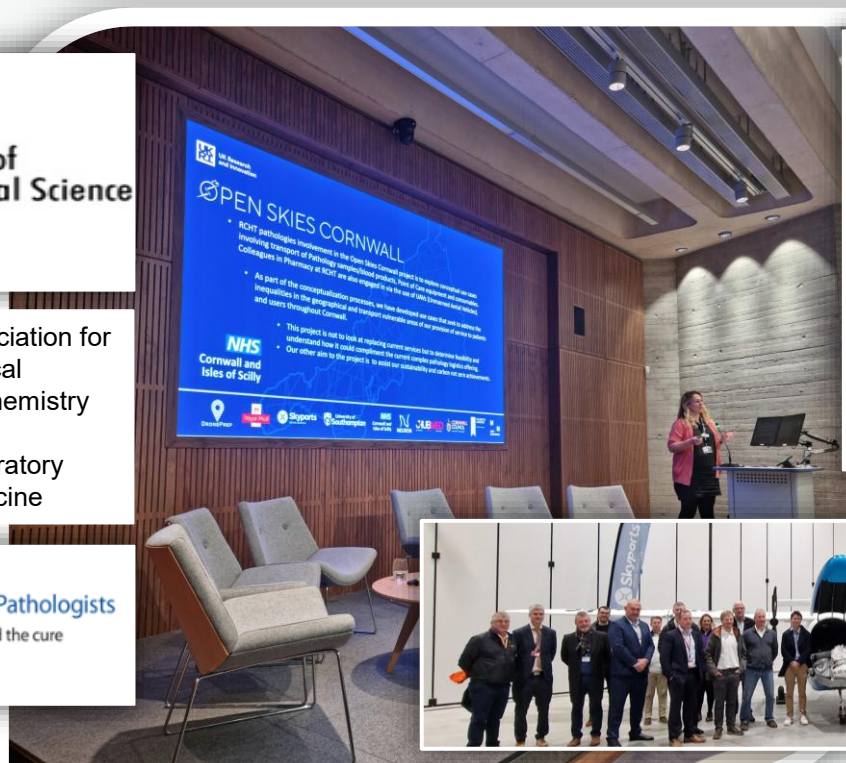
- **Net zero for emission we control directly by 2040**, ambition to reach an 80% reduction by 2028 to 2032
- **Net zero for emissions we can influence by 2045**, ambition to reach an 80% reduction by 2036 to 2039



A greener future for pathology: work to date

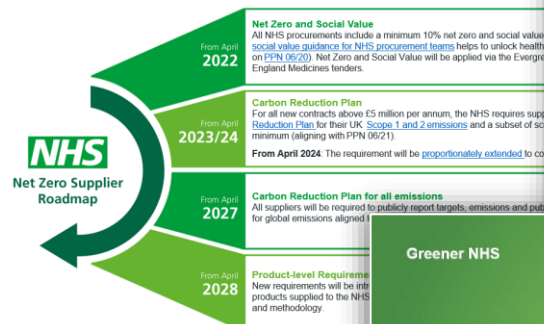
Developing awareness to drive change: 'How Green is Your Lab' event

Hosted by The Royal College of Pathologists in London, NHS England Pathology and Greener NHS supported by professional bodies, hosted a "How Green is Your Lab?" event bringing together change-leaders to discuss, debate, and ultimately come together in recognising opportunities to integrate sustainability into pathology.



The NHS Net Zero Supplier Roadmap

Setting clear expectations



Greener Digital 1.0 – our carbon reduction approach

Net Zero Digital: Ensuring New Digital Health Pathways are as low carbon as possible whilst reducing NHS ICT Carbon Footprint

The Challenge:
Recent estimates suggest that technology accounts for between 7-10% of an organisation's Carbon Footprint (see breakdown)

Fig 1: Global Emissions from Company Technology Services (MTCO2e)

Category	End User	Cloud	Internal Servers	IT Services	Software	Data Centre	Telecom
End User	100	10	10	10	10	10	10

Our Solutions:

- Assessment tool for all Tech Programmes** to ensure new Digital Health Pathways improve patient outcomes and have net positive carbon impact (e.g. digital solution is carbon efficient and offset from reduced travel)
- To reduce the NHS Technology Carbon Footprint** by ensuring 'Green Digital Basics' are being met, many of which release co-benefits and cost savings.
- Circular Devices:** Apply circular principles to the purchasing of end user devices to reduce their number and associated carbon footprint.
- Efficient Data Storage:** To reduce the volume of unnecessary data and ensure storage is as energy efficient as possible.
- Green Software:** To ensure software is designed and built to Green Tech code of practice standards.

For More Information: Please see the Net Zero Digital NHS Futures Page

TD Process Engagement:
WGLL/DMA, Business case/benefits, spend control assurance, energy outages planning, EPR funding criteria, programme carbon narratives

Some Good Practice:
Wayfinder live carbon benefits, new desktop laptop lifetime extension, low carbon web design, greener digital basics blueprints, heatwave guidance, co2 and climate risk tooling

Investment Plan:
£500k for 23/24; ICS first mover engagement, Innovator funding (SBR), cloud/software carbon footprinting licences, mini-discoveries

Decarbonising the NHS estate

Sophie Glover
Net Zero Delivery Manager
NHS England

**HEALTHIER PLANET
HEALTHIER PEOPLE**

A greener future for pathology: work to date

- Building sustainability into the Pathology Network maturity self-assessment.

1. Governance

2. Leadership

3. Operational

4. Quality

5. IT & Digital

6. Workforce

7. Shared Supply Chain

Sustainability
embedded across all
7 domains

- 85% response rate across the 27 pathology networks
- 50% of respondents say they intend to work towards one or more sustainability actions listed in the matrix

Building reference materials and resources

Sept 2024 - ongoing



Develop a library of case studies showcasing how pathology services have successfully implemented environmental sustainability initiatives, enabling shared learning and best practice across pathology services in England.

Chief Sustainability Officer's Clinical Fellow

Sept 2024 - ongoing



Develop a resource to support sustainable practice in clinical labs



Support clinical labs to measure and reduce carbon emissions





Why Go Green



Economic Benefits:

Cost Savings:

- Implementing energy-efficient equipment and waste management systems can lead to lower utility bills and reduced operational costs.

Increased Efficiency:

- Sustainable practices can streamline workflows, improve efficiency, and potentially save time and resources.

Competitive Advantage:

- Demonstrating a commitment to sustainability can attract environmentally conscious clients and partners, improving a lab's reputation.

Regulatory Compliance:

- Adopting green practices can help labs comply with environmental regulations and avoid potential penalties.



Other Benefits:

Improved Health and Safety:

- Green practices can create a healthier and safer environment for lab personnel by minimizing exposure to hazardous materials and improving air quality.

Enhanced Reputation:

- A commitment to sustainability can enhance a lab's reputation and contribute to a positive public image.

Future-Proofing:

- As environmental regulations become stricter, labs that prioritize sustainability will be better prepared for the future.

Promoting a Culture of Sustainability:

- Green initiatives can foster a culture of environmental responsibility among lab staff, encouraging them to adopt sustainable practices in their daily work



Environmental Benefits:

Reduced Carbon Footprint:

- Laboratories are energy-intensive workplaces, and going green helps reduce greenhouse gas emissions and combat climate change.

Waste Reduction:

- Sustainable practices, like reducing, reusing, and recycling lab supplies, can significantly minimize waste generation, including hazardous waste.

Resource Conservation:

- Green labs focus on minimizing water and energy consumption, leading to a more sustainable use of resources.

Chemical Management:

- Responsible handling and disposal of chemicals are crucial for preventing pollution of air, water, and soil.



How To Go Green



Go Green in the lab

- Reduce wasteful ordering
- Order from sustainable suppliers

Cut your energy usage in the lab

- Switch off lights and appliances
- Install a timer
- Altering equipment settings
- Check your freezers
- Close the fume hood
- Power down computers at night



Stop Plastic Waste

- Use glassware
- Re-use boxes a
- Re-use pipette tips
- Re-cycle as much as possible

Water Usage

- Always turn off taps properly
- Switch from water baths to bead baths
- Responsibly dispose of chemicals

Greener Clinical Labs

Project Aim:

To develop a resource that:

- supports **clinical labs that provide NHS services** to improve their environmental sustainability
- publicly recognises the progress labs have made through **certification**



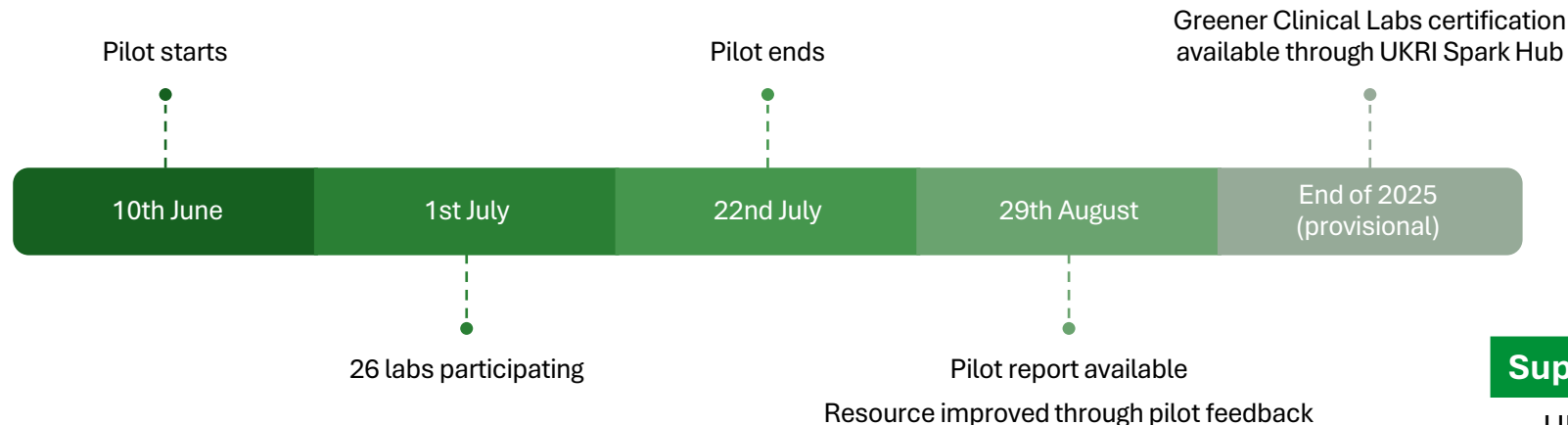
The resource so far...

Recommended actions for clinical labs to take to improve environmental sustainability



Pilot Aim:

To test the recommended actions with clinical labs



Supported by:

- UKRI
- Greener NHS
- NHSE Pathology Transformation
- Peninsula Pathology Network



Dr Ashling Coakley-Burns

Clinical Fellow, Peninsula Pathology Network

Chief Sustainability Officers Clinical Fellow 24/25



Resilience

By implementing some key steps, labs can build a strong foundation of resilience, enabling them to navigate challenges effectively, maintain productivity, and continue to thrive in the face of adversity.



Building a Resilient Team and Culture:

- **Foster open communication:**
 - Encourage open dialogue about challenges, successes, and areas for improvement within the lab.
- **Promote teamwork and collaboration:**
 - **Build a culture where team members support each other, share knowledge, and collaborate effectively.**
- **Acknowledge and appreciate contributions:**
 - Recognize and appreciate the efforts of lab members to boost morale and motivation.
- **Develop a growth mindset:**
 - Encourage a mindset that views challenges as learning opportunities and failures as valuable experiences.
- **Provide regular feedback:**
 - Offer constructive feedback to help team members improve and build confidence.
- **Address individual needs:**
 - Be mindful of individual circumstances and provide support for stress management and well-being.



Developing Individual Resilience:

- **Stress management techniques:**
 - Equip team members with practical tools for managing stress, such as time management strategies.
- **Seek support when needed:**
 - Encourage team members to seek help from colleagues, supervisors, or relevant resources when facing challenges.
- **Reflect on past experiences:**
 - Encourage reflection on past challenges to identify what worked well and what could be improved in the future.
- **Build positive relationships:**
 - Strong social connections can provide a valuable support network during difficult times.
- **Maintain a healthy work-life balance:**
 - Encourage adequate sleep, exercise, and time for personal activities to prevent burnout.



Implementing Robust Operational Practices:

- **Risk assessment and contingency planning:**
 - Regularly assess potential risks to the lab and develop backup plans for critical equipment and data.
- **Regular maintenance and system checks:**
 - Ensure all equipment and systems are in optimal working condition to minimize potential disruptions.
- **Standardized procedures and workflows:**
 - Establish clear guidelines and procedures to ensure consistency and minimize errors.
- **Invest in redundancy:**
 - Implement backup systems for critical equipment and data to ensure business continuity.
- **Adaptability and flexibility:**
 - Be prepared to adapt to changing circumstances and adjust protocols as needed.
- **Embrace technology:**
 - Utilize technology to streamline workflows, improve communication, and enhance data management.



Crisis Management

- Effective lab crisis management involves proactive planning, clear communication, and a well-defined response strategy.
- This includes identifying potential crises, establishing clear communication channels and chain of command, and conducting regular drills to test the plan.
- Crucially, a post-crisis debriefing is essential for learning and improving future responses.



Crisis Management

Preparation and Prevention

- Identify Potential Crises
- Develop a Comprehensive Plan
- Establish Clear Roles and Responsibilities
- Practice and Train
- Maintain Resources



Crisis Management

Communication is Key

- Designated Communication Channels
- Clear and Concise Messages
- Regular Updates
- Transparency and Honesty
- Two-way Communication



Crisis Management

During a Crisis

- Follow the Plan
- Prioritize Safety
- Contain the Situation
 - Locally
 - More widely
- Document Actions



Crisis Management

Post-Crisis

- Debrief and Evaluate
- Update the Plan
- Restore Operations
- Communicate Recovery Efforts



Recently introduced Post-Market Surveillance regulations requires manufacturers to establish a process for communicating effectively with the Secretary of State (i.e. MHRA), the UK Approved Body for the device (if there is one), the UK responsible person (if there is one), users (such as the NHS) and suppliers of the device

The Medical Devices Regulations 2002

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[Content](#)
[More Resources](#)

✓ Latest available (Revised)

Original (As made)

☐ Show Geographical Extent

(e.g. **E**ngland, **W**ales, **S**cotland
and **N**orthern **I**reland)

☒ Show Timeline of Changes

▼ Opening Options

▼ More Resources

[◀ Previous: Provision](#)

Next: Provision ▶


Plain View

[Print Options](#)

Changes over time for: Section 44ZF

17/06/2025

Changes to legislation:

The Medical Devices Regulations 2002, Section 44ZF is up to date with all changes known to be in force on or before 25 June 2025. There are changes that may be brought into force at a future date. Changes that have been made appear in the content and are referenced with annotations. 

▼ View outstanding changes

[F1] Post-market surveillance plan

442F.—(1) The manufacturer must base the post-market surveillance system on a post-market surveillance plan (“PMS plan”) that complies with this regulation.

(2) A PMS plan must be—

(a) clear, organised and searchable, and

(b) maintained for the PMS period of the device model.

(3) A PMS plan must specify the lifetime of the device and must include—

(a) processes for the collection and assessment of the following information in relation to the device—

(i) information about serious incidents, other incidents and side-effects;

(ii) information about field safety corrective actions;

(iii) information for the purposes of identifying trends in incidents and if applicable, reporting those trends under regulation 44ZN (trend reporting);

(iv) feedback and complaints provided by users and suppliers of the device;

(v) information about user experience in relation to safety and performance, including through patient and public engagement, where appropriate;

Thank You



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Panel Discussion



**North West
London Pathology**



Saghar Missaghian-Cully
Managing Director
North West London Pathology



Debra Padgett, MSc, MA, FIBMS, CSci
Clinical Pathology Service Manager / Operational
Lead, Institute of Biomedical Science /
Northumbria Healthcare NHS Foundation Trust /
North East & North Cumbria



Francesca Trundle
Managing Director
Kent and Medway Pathology Network



Dr Bernie Croal
President
The Royal College of Pathologists



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Sanj Lallie
Digital Integrations Director
Source LDPATH



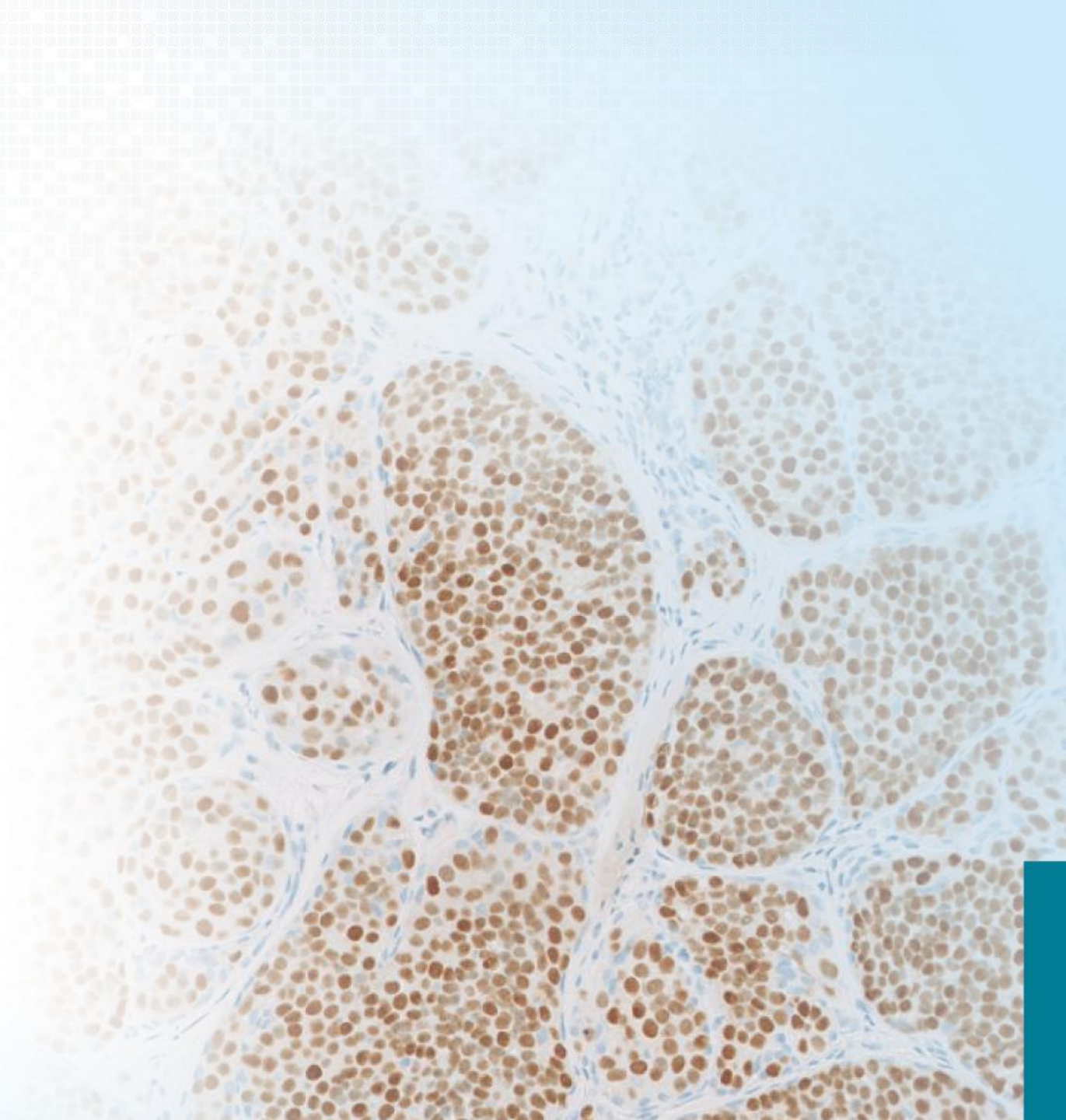
Klaudyna Johnstone
Commercial Director
Source LDPATH



**North West
London Pathology**



Learnings from Digital Pathology Integrations



A bit of history

1. Since 2014
2. LDPATH merged with Source BioScience to form Source LDPATH
3. First of its kind integration with EKHUFT
4. Multiple, different varieties of integrations underway currently

**Proven
Expertise
achieving
average 90%
KPI compliance
for TATs**

**Scanning over 1.5
million slides per
year**

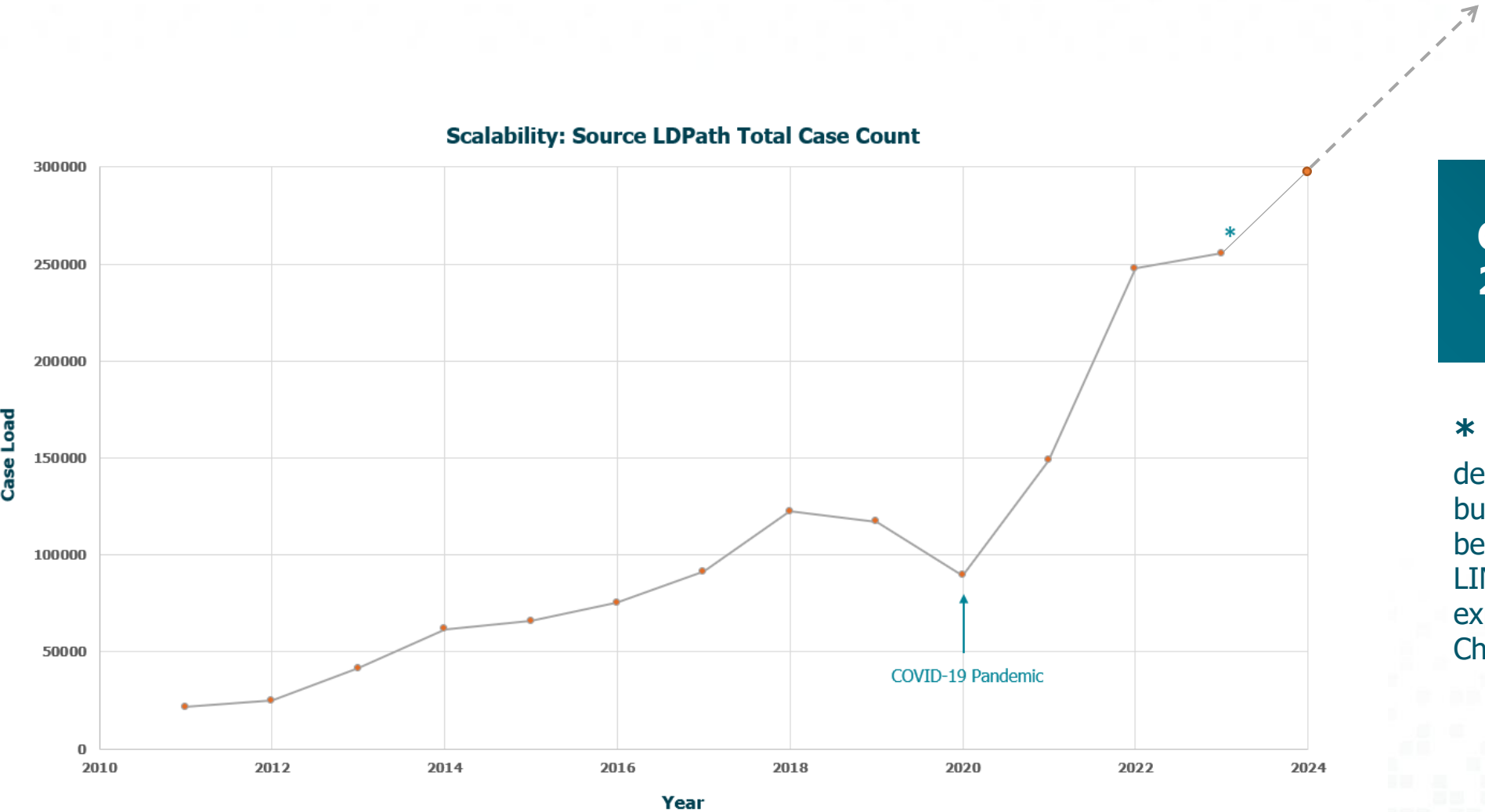
**280+
Consultant
Pathologists**

**Support over 90
NHS Trusts**

**300k+ cases
reported & 1.5
million+ slides
scanned last 12
months**

**15189:2022 UKAS
accredited**

Demonstrated Growth and Scalability



Over 300k cases in 2024

2 self sufficient, accredited laboratories (North and South) to support requirements, ensure no downtime in your service, and provide **business continuity and disaster recovery**

Nottingham

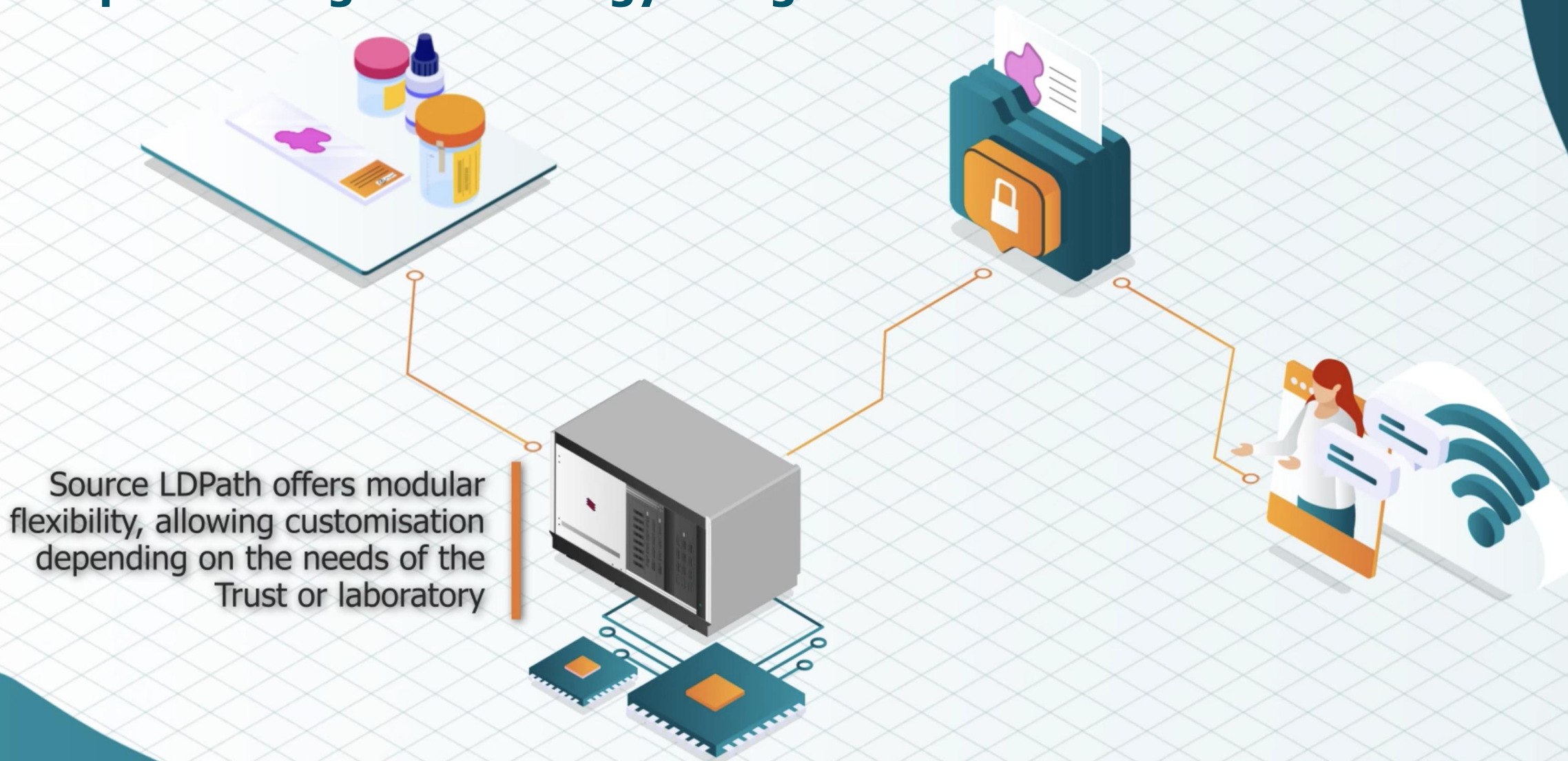
Cambridge*

(Genomics only)

Chichester



Experts in Digital Pathology Integrations



Learnings

What is our starting point?

What will get us to the finish line?

What type of integration is required?

What is our definition of success? (case studies)

What is our starting point?

What is your set up? (this list is not exhaustive!)

1. What are your scanners?
2. What LIMS do you use? What version?
3. What IMS do you use?
4. Current sending patterns e.g. Wets, Pre-prepared?
5. Do you require more help with specific specialities?
6. Which pathology network are you part of?
7. How many in house staff do you have?
8. Are there specific clinics you run?



Clinisys
WinPath

What is our definition of success?

Success

Current and target TATs

Pathology network integration

NHS 10 year plan

What is our target patient population

Etc...

How are we going to get to the finish line?

Getting You Digital: Eight Phase Implementation Plan

- Detailed plan shared as part of the tendering process, includes 8 key phases from initiation to digital integration
- Experience in delivering highly complex integrated customised services
- Experience in scaling without compromising service delivery

Phase 1: Project Kickoff and Requirements Alignment

Phase 2: Infrastructure Setup and Consumable Deliveries

Phase 3: Service Design and Regional Customisation

Phase 4: Staff Training and Regional Onboarding

Phase 5: Proof of Concept (PoC) Testing for Small Volume Sites

Phase 6: Staggered Go-Live and Full Service Launch

Phase 7: Post Go Live Support and Continuous Monitoring

Phase 8: Digital Integration – HIVE LIMS+ & IMS

What type of integration will this be?

1

Digital Integrations



Source LDPATH – Leaders in Digital Pathology & AI

1. LIMS-to-LIMS

Bridging connectivity within and between hospitals with custom solutions for system integration.

Source HIVE™ - built by pathologists, for pathologists.



2. Scanning

Digital imaging directly to Source LDPATH or by Source LDPATH.

Source LDPATH has consultant pathologists in every discipline for rapid reporting of digital images.

A woman with dark hair tied back, wearing a white lab coat and a light blue surgical mask, is seated at a desk in a laboratory or office environment. She is looking at a laptop screen and has her hands near the keyboard. The background is slightly blurred, showing shelves with various items. The overall lighting is bright and clean.

2

Digital WSI- Image Acquisition (Philips Conversion)

Scanner to Scanner

Digital Image Transfer to Source LDPATH

We support direct image transfers and can convert files into the relevant format.

Images can be transferred via:

File Push Model (+): Direct transfer of images to us.

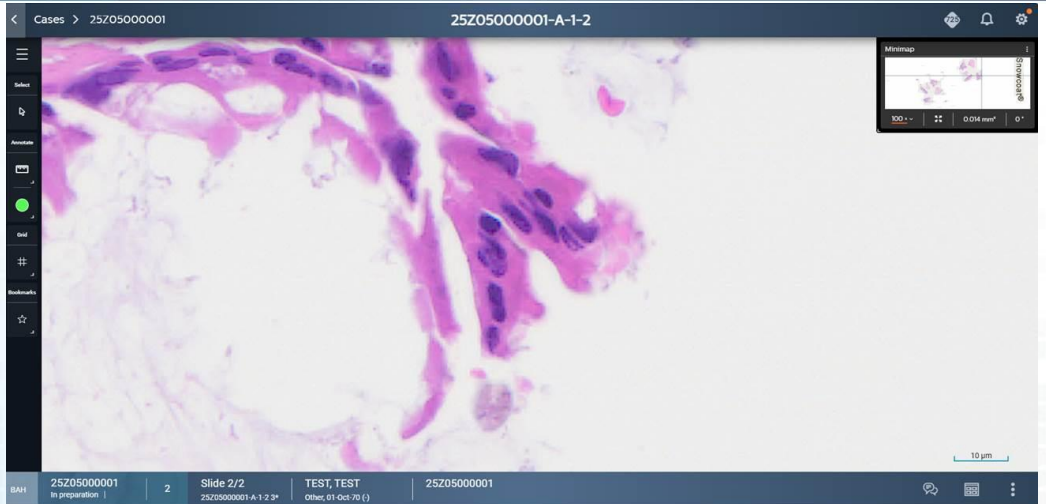
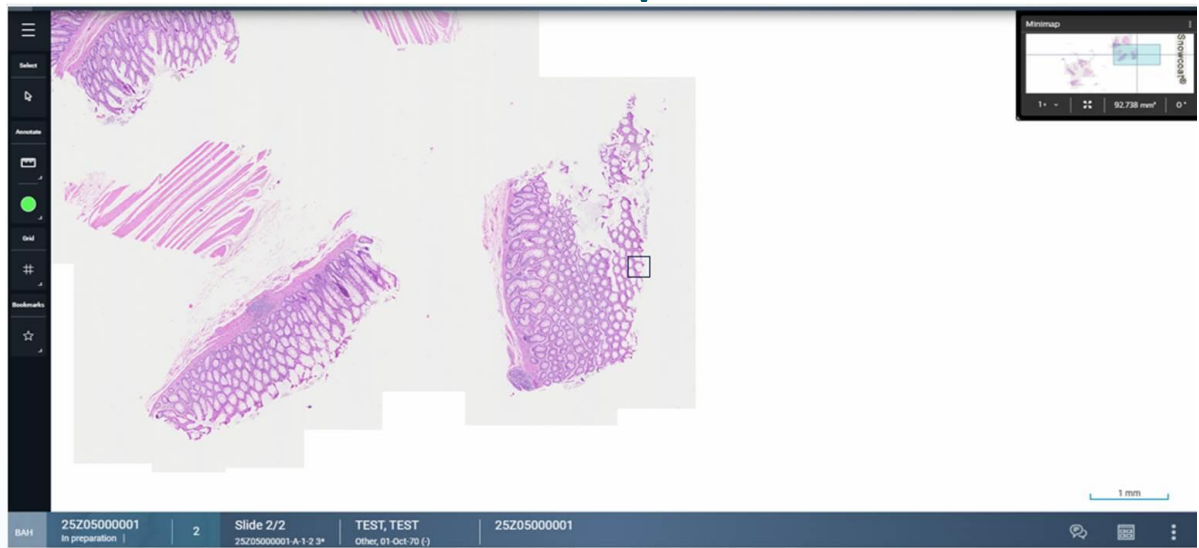
File Pull Model (++): Retrieval of images from a secondary location.

Scanner Agnostic: We accept images
from all scanner types directly.

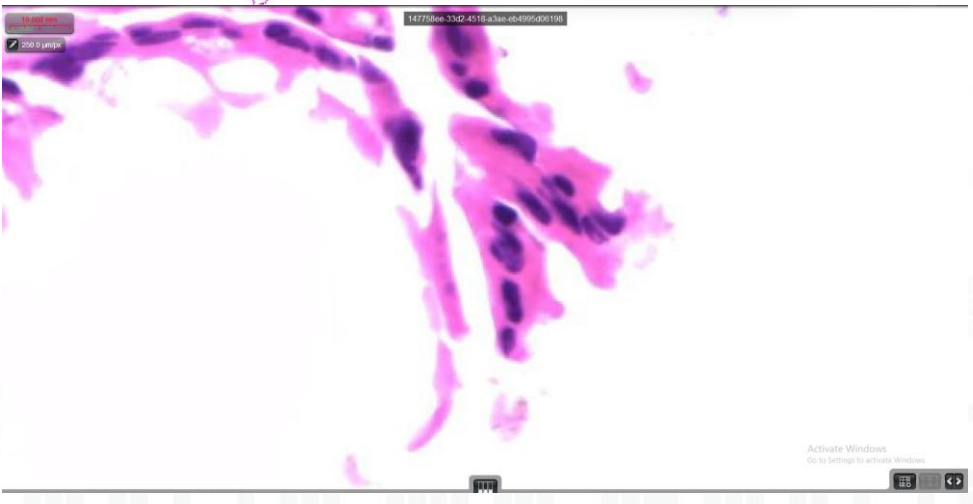
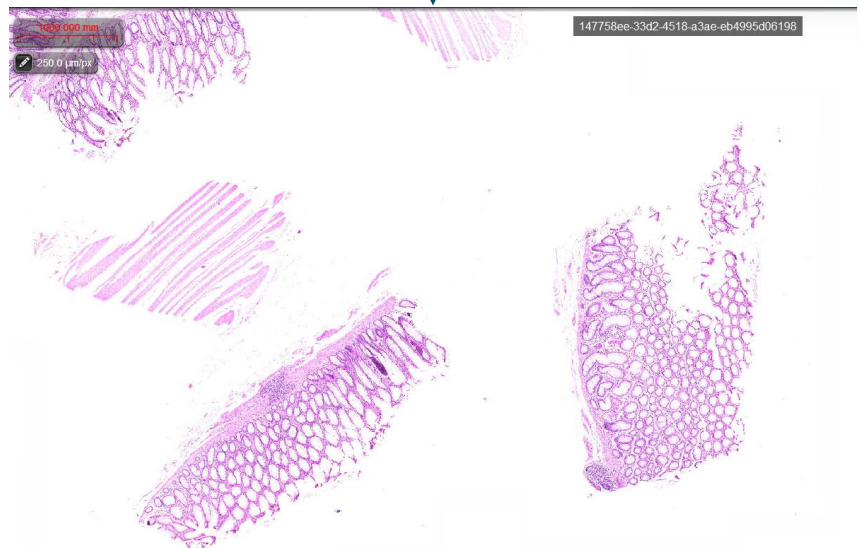
Scanner	Image Format
Hamamatsu	NDP Image files
3D Histech	mrxs
	iSyntax v2
Philips	iSyntax v1
Glissando	svs
Leica	svs
KFBIO	svs
Roche - Ventana Scanners	Roche TIFF
Sectra	WS DICOM
	JPEG
	JPEG200
	BMP
Others	TIFF

Conversion Tool

Philips IMS



3DH IMS



Benefits to the Trust

Faster turnaround times (TATs)

Scanned WSI are sent directly to Source LDPATH for analysis by our validated digital reporting pathologists.

Making results easier to interpret

Digital pathology simplifies result sharing and enables second opinions. It also improves access to images for discussion during MDTs.

Supporting NHS Cancer Targets 2025

The NHS aims to utilise digital pathology to enhance the analysis of cancer samples, improving diagnostic accuracy and efficiency.

Reducing the risk of sample loss or damage

Digital pathology removes the need for pathologists to be physically present in hospitals, eliminating the risk of sample loss or damage during transit.

Image Storage and Archiving

Digital images are stored for a minimum of 8 years



- Any reported digital images remain on our primary servers (accessible at any time) for 3 months from the report date. This ensures sufficient time for cases to be re-opened or discussed at MDMs.
- Digital images between 3 months and 1 year old are moved to intermediary storage, where retrieval can take up to 5 minutes.
- Digital images between 1 and 8 years old are stored in deep glacier storage, where retrieval may take between 1 and 12 hours.

3

LIMS-to-LIMS WinPath Plugin



Winpath Plugin

LIMS-to-LIMS Integration

Seamless connection between Source LDPATH and Trust LIMS for streamlined case information transfer.

- **Quick and easy** assignment of cases to Source LDPATH.
- **Faster case management**, enabling efficient allocation to Source LDPATH reporting pathologists.
- **Reduced administrative burden**—direct access to reports within WinPath.

Next Steps

- Trust's Clinisys Representative: Trusts should express interest in integration.

Integration Types

- **Type I:** Without preliminary reports (Final Report Only) – ready to go live in Q1 2026.
- **Type II:** With preliminary reports and automated report authorisation – go-live date TBC.



4

Third Partner Integrations



FujiFilm Integration

This allows us access the Fujifilm Cloud- so images can be obtained more easily rather than a manual approach.

Advantages:

- Quicker referral of cases to be outsourced
- Slides and patient information sent together

The Fujifilm logo is displayed in a large, bold, black sans-serif font. The word "FUJIFILM" is written in all caps. A small red square is positioned between the "J" and the "I", partially overlapping the "I".

5

LIMS-to-LIMS



APEX LIMS to LIMS Integration

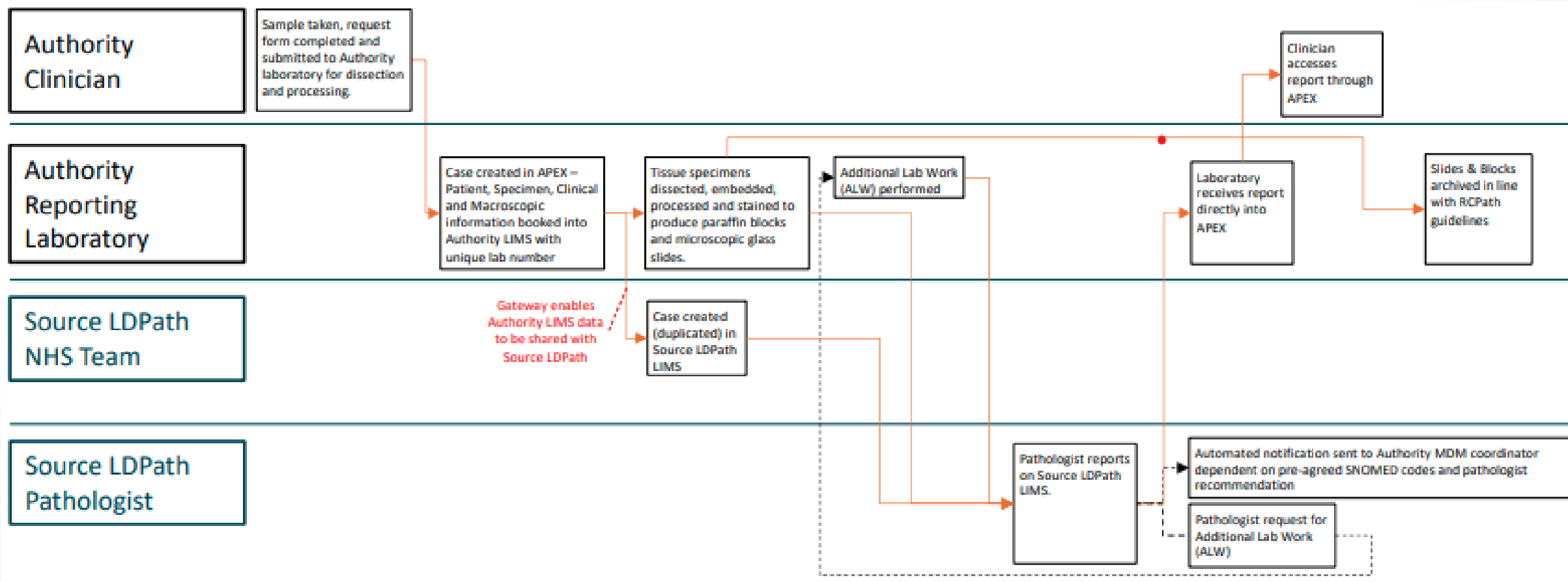
East Kent Hospital NHS Foundation Trust (EKHUFT)

LIMS Integration:

- ✓ **Enables seamless transfer** of cases between Source LDPATH and the Trust.
- ✓ **Faster turnaround times** (TATs)—eliminates the need for shipping slides and request forms.
- ✓ **Improved case tracking**—all information is stored in LIMS, ensuring a full audit trail.
- ✓ **Simplifies case management** for Second Opinions (SO) and MDT support.

APEX LIMS to LIMS Integration

East Kent Hospital NHS Foundation Trust (EKHUFT)



6

**What could this
mean for you?**



Case Study 1: Direct Integration LIMS-to-LIMS

Capabilities:

- Outsource patient cases directly via hospital LIMS
- Reports returned to LIMS at point of authorisation

Coverage:

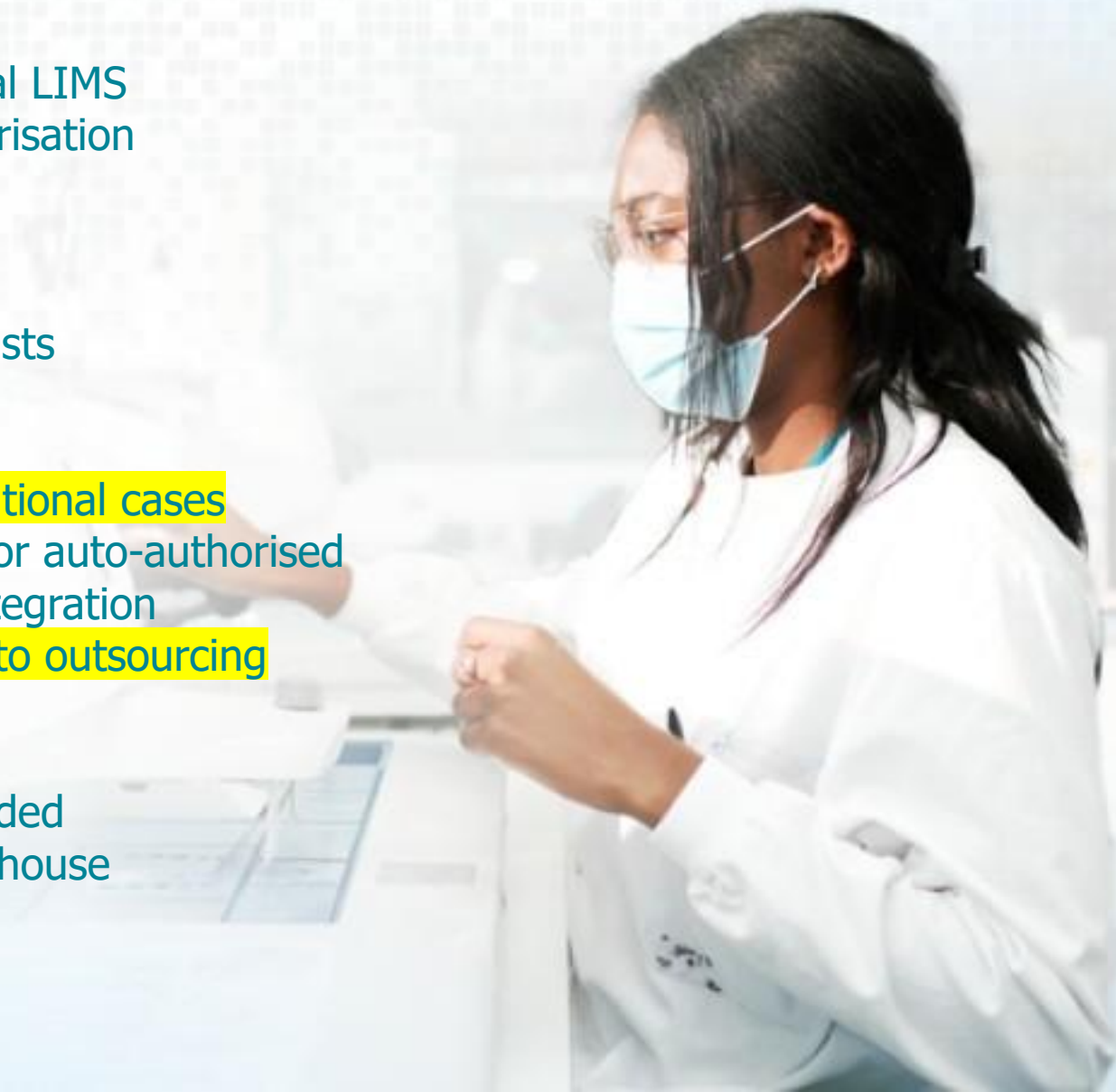
- 11,000+ cases reported in 2024
- 9 Specialities, 60 Consultant Histopathologists

TATs:

- 90% reported within 5 days, including additional cases
- Hospital preferences: authorisation queue or auto-authorised
- 20% increase in outsourced cases post- integration
- Reduced from 9 to 5 days from procedure to outsourcing

Requirements:

- Same SNOMED version, no conversion needed
- Locally adapted datasets, as if reported in-house



Case Study 2: Scanning

Capabilities:

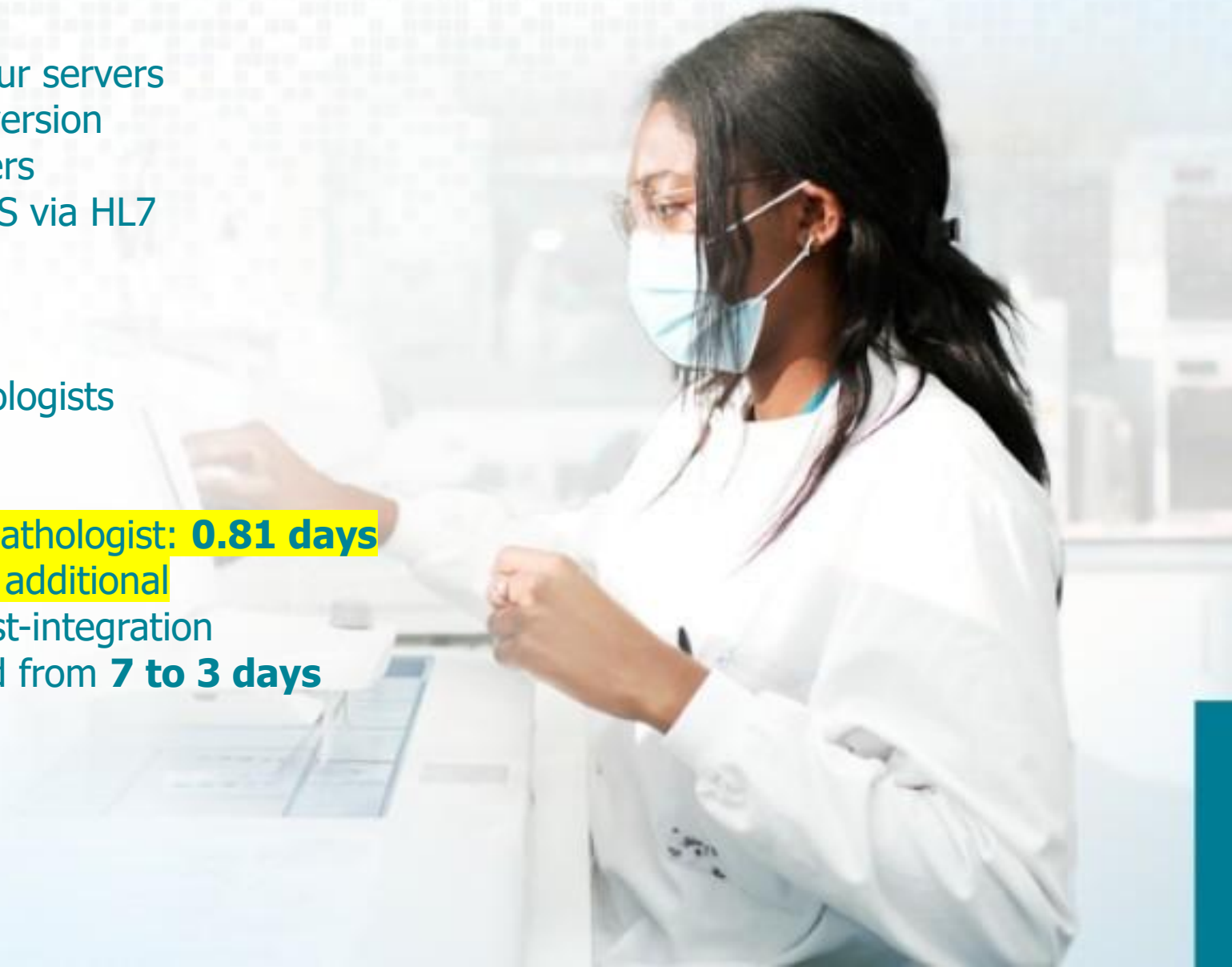
- Slides scanned directly from NHS to our servers
- Ingested into SLDP IMS with out conversion
- Received via 3DHistech P1000 Scanners
- Linked to patient records in SLDP LIMS via HL7

Coverage:

- 6,000+ cases reported in 2024
- 7 Specialities, 2 Consultant Histopathologists

TATs:

- Average TAT from scanning to SLDP pathologist: **0.81 days**
- **92% reported within 5 days including additional**
- 30% increase in outsourced cases post-integration
- Procedure to outsourced time reduced from **7 to 3 days**



Case Study 3: LIMS-to-LIMS & Scanning

Capabilities:

- Direct LIMS-to-LIMS integration
- Slides scanned from NHS to our servers
- Case selection via hospital LIMS
- Final reports sent directly to LIMS at authorisation (no provisionals)
- Custom configuration to only receive final reports (no provisional reports sent)
- SNOMED and local datasets aligned-no conversion needed

Coverage:

- 14,000 + cases reported in 2024
- 5 Specialities, 42 Consultant Histopathologists

TATs:

- 90% reported within 4 days, including additional
- Average TAT from SLDP receipt was **2.86 days**
- 166% increase in outsourced cases post-integration
- Procedure-to-outsource time **reduced from 18 days to 4 days**



8

Added benefits



Multi Disciplinary Meetings (MDMs)

HIVE LIMS+ allows us to:

- Send notifications to relevant users (e.g. clinicians, administrators, MDM coordinators) for cases necessary to discuss at MDM
- Send notifications for cases with unexpected diagnosis to relevant users e.g. clinically benign, histologically malignant cases
- Send notifications for cases that have been pre-agreed to be discussed at MDMs based on the SNOMED codes used in reports

Source LDPATH have over **280 pathologists covering all specialties** and are therefore able to:

- Provide a list of cases which require discussion (with any additions as necessary from consultants)
- Provide the digital images for the associated cases (as the original reporting pathologist may not be the pathologist reviewing and discussing at the meeting)
- Provide a pathologist to join the MDM





“We are really pleased with the service you provide and I look forward to continuing our working relationship.”

Laura Thomas

Anatomical Pathology Technician





Contact the Team

sourcebioscience.com
enquiries@sourcebioscience.com



**SCAN TO
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WEBSITE**



Refreshments & Networking



North West
London Pathology



Please scan the QR Code on the screen
below to register your interest for our
accredited training courses.

Register your Interest





Chair Morning Reflection



Saghar Missaghian-Cully
Managing Director
North West London Pathology



**North West
London Pathology**



Case Study



Pro**o**filerLive



North West
London Pathology



Case Study

Simon Brown
Director
ProfilerLive



**North West
London Pathology**



Digitising Staff T&C

The first step in unlocking workforce potential

Simon Brown

Director

1st July 2025



Who are we

UK business, customers in Healthcare, Financial Services,
UK Utilities and users across Europe



Deployed at scale in Pathology networks

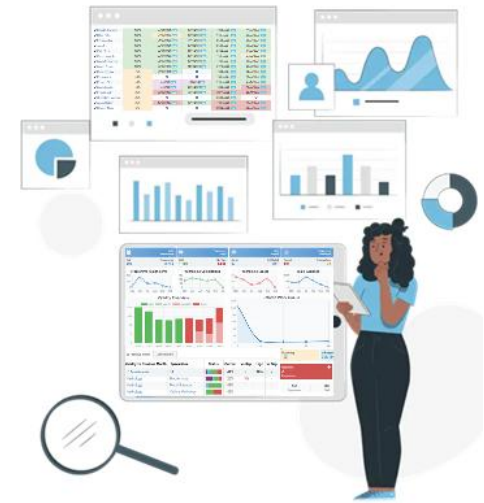
ProfilerLive

We work collaboratively

Your
technical knowledge
& understanding



ProfilerLive
expertise, tools
& experience



Digitising Staff T&C

The first step in unlocking workforce potential

How we do it

Platform



Content
Development
Service



Complete Solution
in One Licence

We enable productivity upsides worth £millions with fast payback

ProfilerLive

What changes

From ...
Paper & spreadsheets

Characteristic	Implication
Paper based	Manual tracking
Face to face delivery	2 people off bench
Tracked on Spreadsheets	No aggregate picture View the data one-way Never up to date Risk of calculation & formula errors Heavy admin burden

To ...
Real-time continuous digital process



Productivity

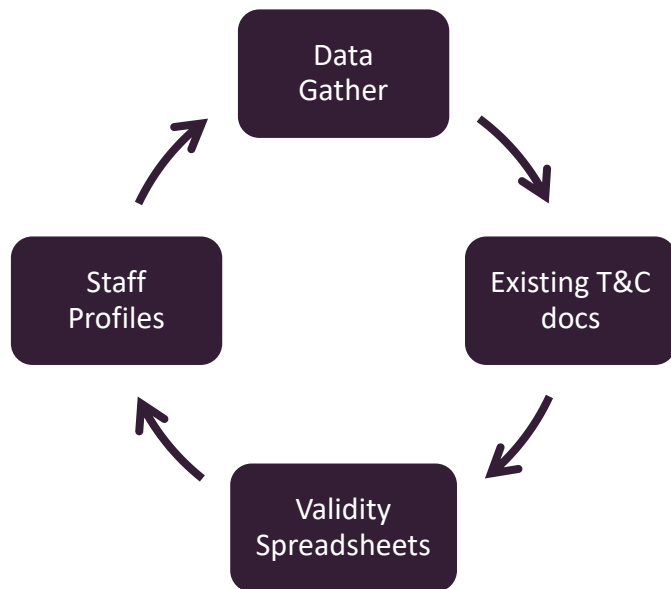
Governance

Real Time Visibility

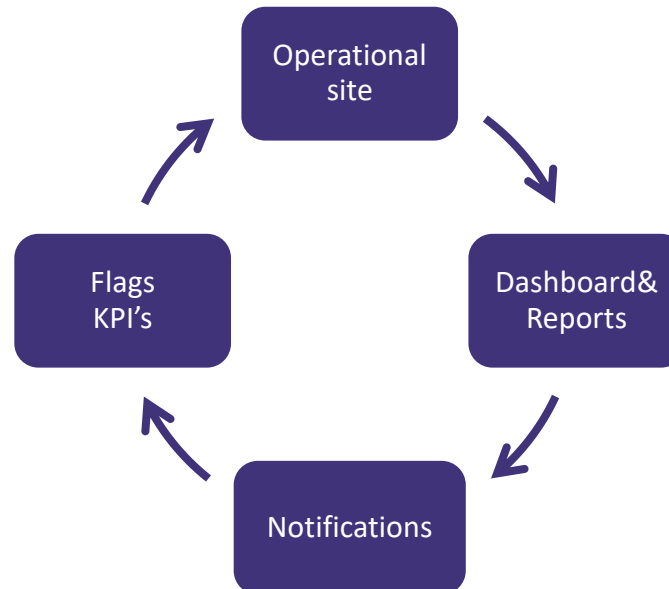


3 step launch

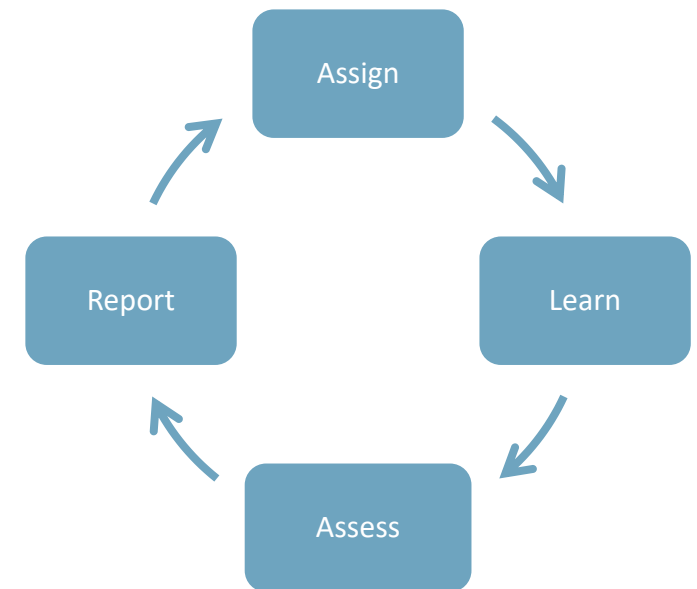
Step 1 Import



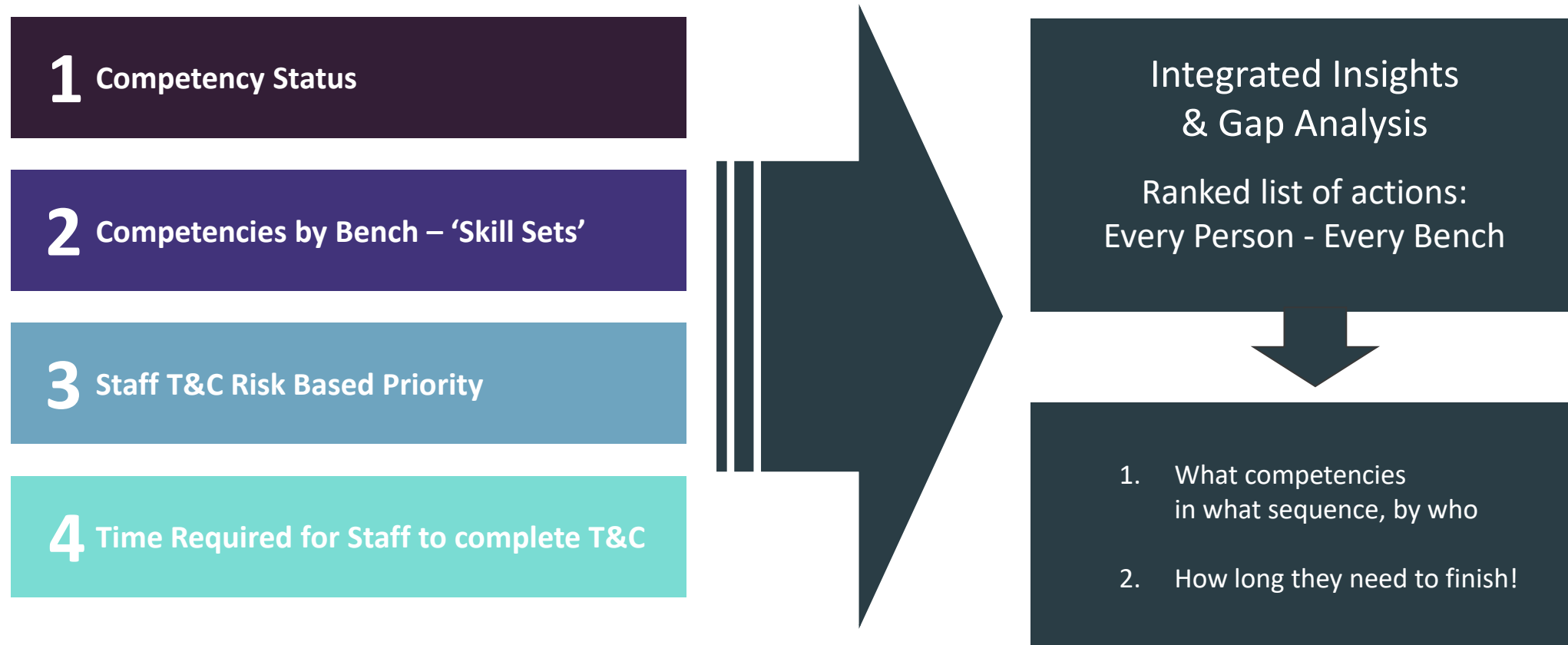
Step 2 Staff Launch



Step 3 Operate



Then ... data optimisation



Real time insights enable data led decision making at **every level** of the organisation

Staff/management feedback

LOVE the **lapsed** training page ... makes it **easy** to address specific staff

It's not just T&C ... ProfilerLive is an enabler to so much more, it's truly **transformational**

UKAS really like what we are doing with ProfilerLive

We worked with ProfilerLive to build all the T&C content to support the 5 user roles on our new Document Management system
Within 14 weeks of project start 80% of staff across the network are valid— just amazing!

Goodbye paper!

We have **never** seen anything like this before ... It's **amazing**, and so simple to use

Staff really like it ..
It's **faster** and **easier** than our old process

Great reports ... **SO EASY** to use!

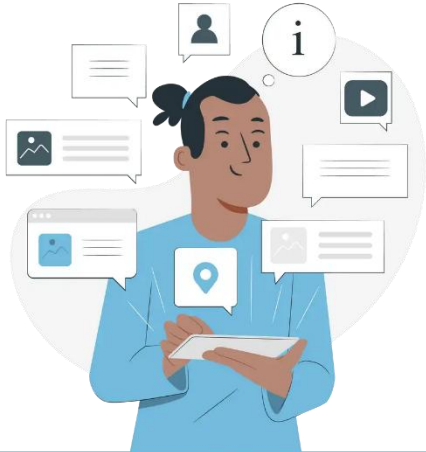
We have so many areas **outside** of technical T&C where we want to use **ProfilerLive**

So excited about the work **ProfilerLive** are doing with us **transforming** Training & Education, it's a **key enabler**

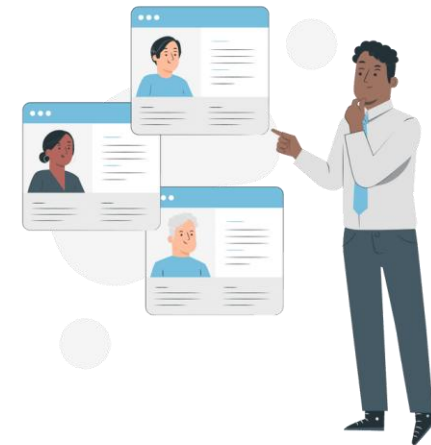
ProfilerLive is just what we need ... the more you use it the better it gets!

Core benefits delivery

Productivity



Governance



Visibility



A transformative evidence-based Training & Competency solution

Digitisation systematises change

Comprehensive toolkit & support, to navigate the constant change at every level of your organisation

Transitions

- › **New** equipment
- › **New** ways of working
- › **New** software
- › Harmonisation
- › **New** location

Steady State

- › **More for less**
- › New regulations
- › **Act Now**
- › CPD / CI

Staff changes

- › **Starters**
- › Movers
- › **Leavers**
- › Locums/banks

Every network is navigating ongoing change at multiple levels.
It's not one project. It's a continuous state.

What is Your enabler ?

Your network's investments will only deliver value if your people are ready and have the support they need.

ProfilerLive connects

>>> your people to your systems,

>>> your plans to your delivery.



ProfilerLive

Turning isolated improvements into a cohesive, integrated model.

In conclusion:

You're already doing the hard part - **together** we will **make it easier**



Systems matter. But people deliver.

Systematising 'people change' unlocks the value of all your other investments.

ProfilerLive helps ensure your workforce can keep up - with structure, visibility & assurance.

ProfilerLive

Turning isolated improvements into a cohesive, integrated model.

Let's talk!



Want to explore how this could work in your network?

We're here to listen, show, and support.

Visit the stand or book a session with us.

ProfilerLive

Turning isolated improvements into a cohesive, integrated model.



Digitising Staff T&C

The first step in unlocking workforce potential

Simon Brown

Director

6th February 2025





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London Pathology



Case Study



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London Pathology



Case Study



**North West
London Pathology**



Vassan Thavarajah

Operations Manager, Blood Sciences Laboratories
Synnovis



Scopio's Digital Cell Morphology Technology

Bringing full-field digital imaging and the power of AI
to hematology & hematopathology labs around the world

Opposing Trends in Lab Sciences



Staffing is
DOWN



73%

of U.S. medical laboratory are **severely** or **moderately understaffed**



16.7%

Anticipated retirement in the next 5 years in the Hematology labs of U.S

Demand is
UP



Expected increase of the global population **aged 60+**



Increase in **cancer diagnosis** worldwide, leading to **more blood testing**



Evolution of Cell Morphology



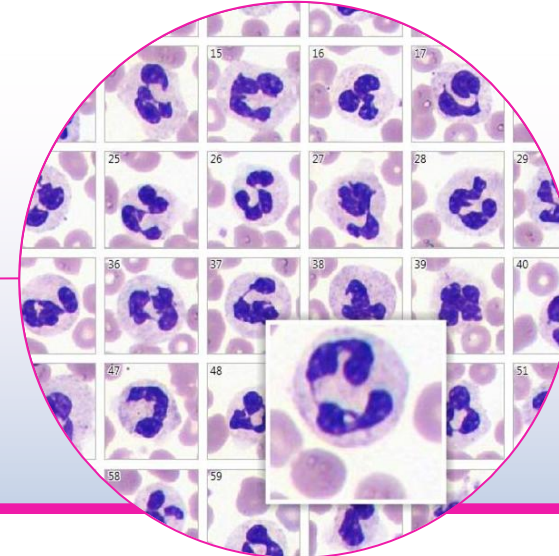
400
YEARS AGO



Manual Microscopy

- It's time-consuming to review samples, perform differentials and report findings
- Consulting with colleagues or morphology experts requires going back to find suspicious cells again
- Reviewers must be in same physical location as slide and microscope

30
YEARS AGO



Digital Cell-locating Technology

- Snapshots of single cells don't provide full context for sample review
- Frequent reversion to microscope due to limited scan area
- May be difficult to close case remotely

Scopio Labs: Leading the Full-Field Digital Revolution



Today



*Full-Field Peripheral Blood Smear (PBS) Application

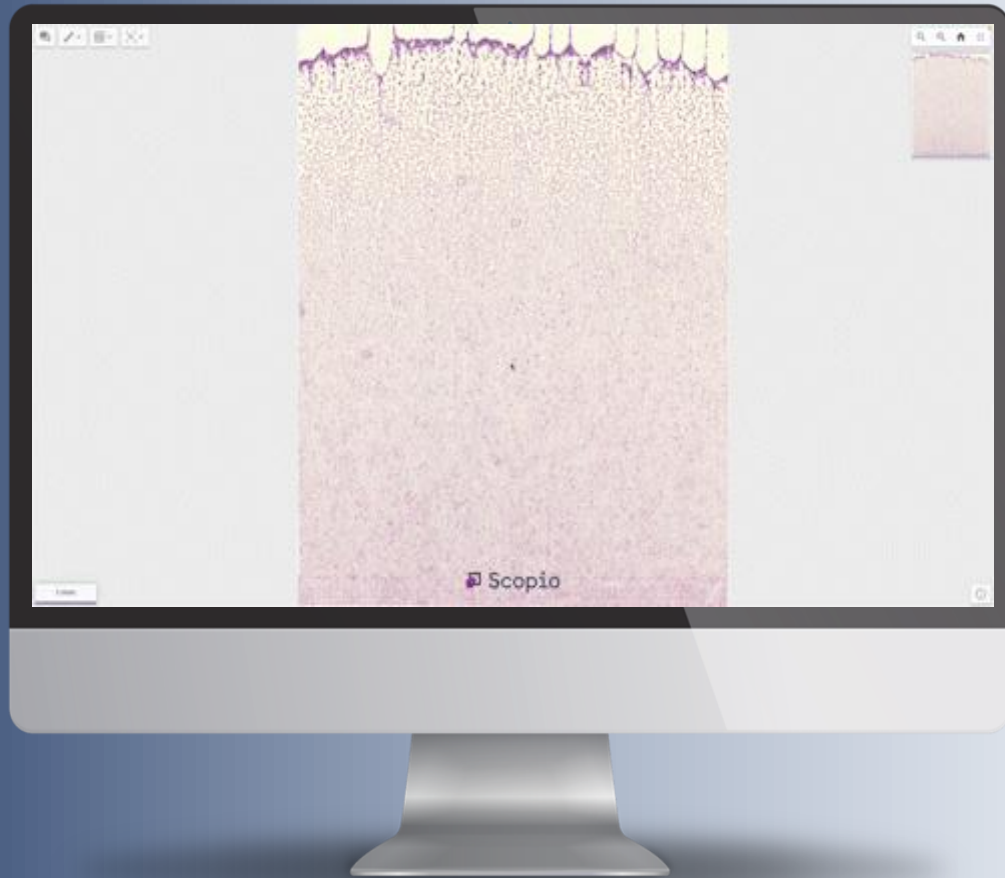
CE mark and FDA clearance
for use with Scopio X100 and Scopio X100HT.

**Full-Field Bone Marrow Aspirate (BMA) Application

CE mark for use with
Scopio X100 and Scopio X100HT.

Scopio Full-Field PBS Application™:

Same as it looks on the glass. But digital.



Peripheral Blood Smear review experience at 100x

- **Comprehensive Sample Exploration:**
Digital scan of the entire clinically relevant areas, **from the monolayer to the feathered edge**, at 100x oil immersion resolution.
- **Dynamic Assessment Experience :**
Zoom, pan, and navigate the sample to analyze individual cells in full context.



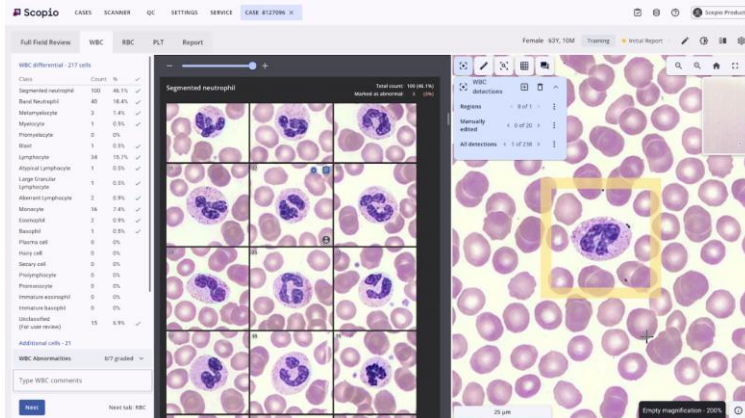
Scopio Full-Field PBS Application™:

Streamline review with AI driven decision support



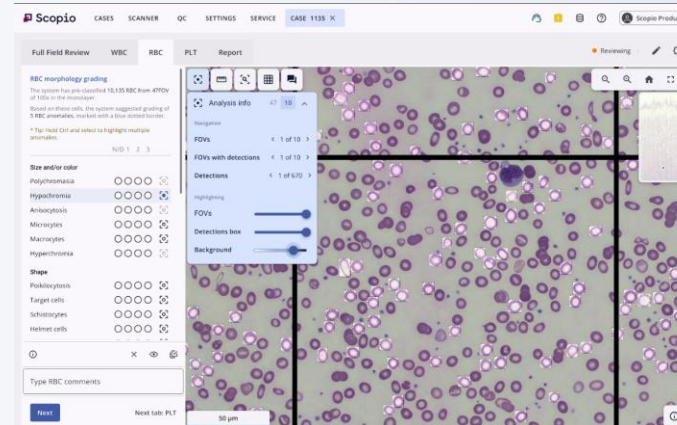
White Blood Cell AI-DSS

- Automatically performs ICSH-recommended 200-cell differential.
- Detection and pre-classification into 14 customizable classes.



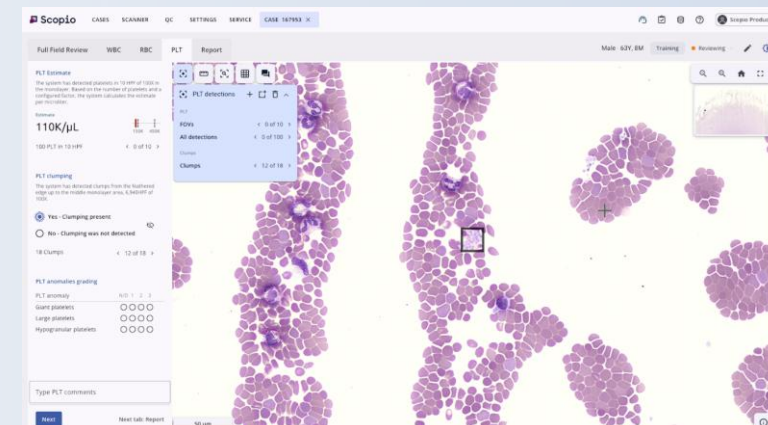
*Red Blood Cells AI-DSS

- Analyzes more than 10,000 cells and pre-grades 22 RBC morphological parameters.
- Detection of morphologic abnormalities such as parasitic inclusions and schistocytes.

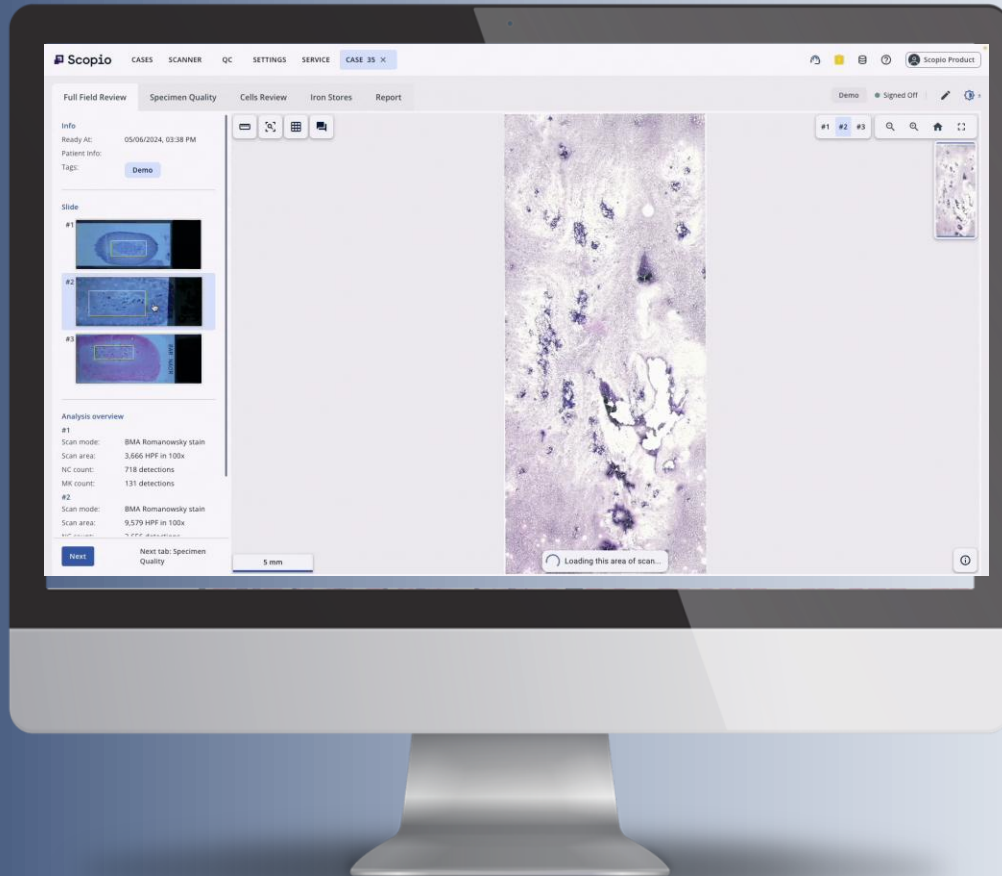


Platelets AI-DSS

- Platelet estimation from 10 high-powered FOV at 100x.
- Automated platelet clumps detection across the scanned area, from the monolayer to the feathered edge.



Scopio Full Field-Bone Marrow Aspirate™ Application



Experience the Full-Field Digital Scan:

- **Dynamic Review:**
Fully digital High-resolution scans allow zooming, panning, and thorough exploration of critical analysis areas.
- **Unparalleled Clarity:**
100x oil immersion magnification, providing unmatched detail for accurate analysis of bone marrow samples.

Scopio's Digital Morphology Imaging Platform



Scopio X100

- Designed for small to medium labs with up to 50 samples per day
- 3 slides at a time (one slide tray)
- Throughput per hour:
PBS | Up to 15 slides
BMA | Up to 3 slides



Scopio X100HT

- Designed for small to medium labs more than 50 samples per day
- 30 slides at a time (three 10-slide cassettes)
- Throughput per hour:
PBS | Up to 40 slides
BMA | Up to 9 slides

Scopio's Secure Digital review platform

Transforming hematology with true digitization



- **Digital Sample Review:** Full-Field™ imaging creates a high-resolution digital copy for comprehensive, standardized analysis.
- **Efficiency:** AI-powered analysis reduces manual workload and improves turnaround time.
- **Remote Collaboration:** Enables case review and expert consultation anytime, anywhere.
- **Scalability:** The Scopio Network Suite streamlines multi-lab management and integration.
- **Security & Compliance:** Built to meet HIPAA, GDPR, ISO 27001, and SOC 2 standards, ensuring data privacy and regulatory compliance.

Current UK Installations

- South West Pathology Services
- Plymouth University Hospitals NHS Trust
- Liverpool University Hospitals NHS Trust
- Synnovis
- Darent Valley
- Cambridge University Hospitals NHS Trust
- Birmingham University
- Stepping Hill
- South West London Pathology
- North West London Pathology

Scpio Labs: Leading the full-field digital revolution



Today



What is
next?





*Scpio's (CBM®) Analyzer is still In development, not yet available for in vitro diagnostic use.

Current “Automatic” Hematology Line Workflow: The Hidden Labor-Intensive Reality



Hematology Lab Blood Test Workflow

Complete Blood Count (CBC)

Peripheral Blood Smear (PBS)



Automated 5-6 Diff



Manual Diff

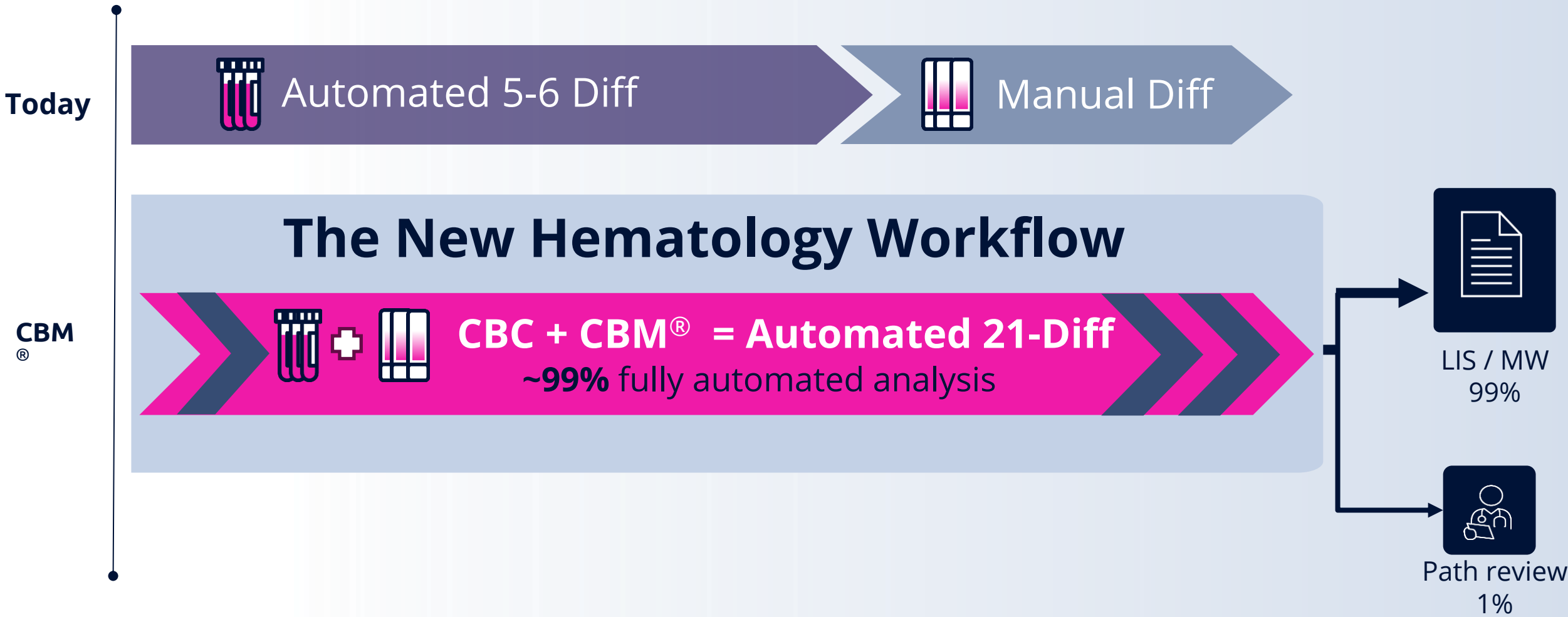


LIS / MW
99%

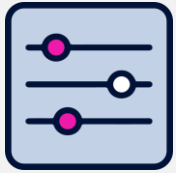


Path review
1%

From Manual to Fully Automated: The Complete Blood Morphology (CBM®) Analyzer Workflow



Complete Blood Morphology (CBM[®]) Analyzer



Full Automation:

Augmenting current CBC analysis with fully automated 21-diff PBS report.



Process Standardization:

Quantitative results automatically transmitted to LIS/MW systems.



Advanced Diagnostics:

Unlocks the potential to enhance patient care with new clinical insights



Synnovis Implementation Perspective: From manual to digital cell morphology

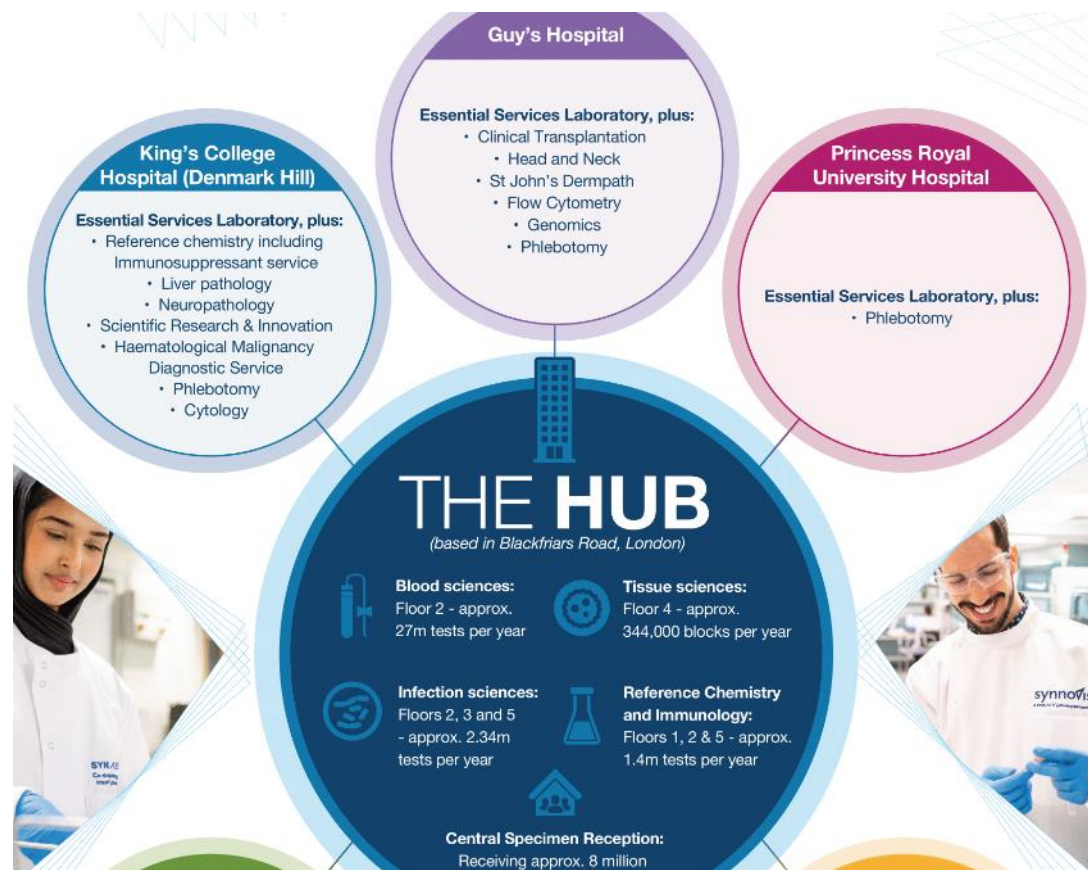
Presenter: *Vassan Thavarajah*

Role: *Blood Sciences, Operations Manager*

Agenda

- Synnovis + Haematology Lab Overview.
- Blood Film Morphology and how it worked prior to Scpio.
- Synnovis's challenges.
- Planned workflow with Scpio at the Hub
- Operational benefit of Scpio for Synnovis.

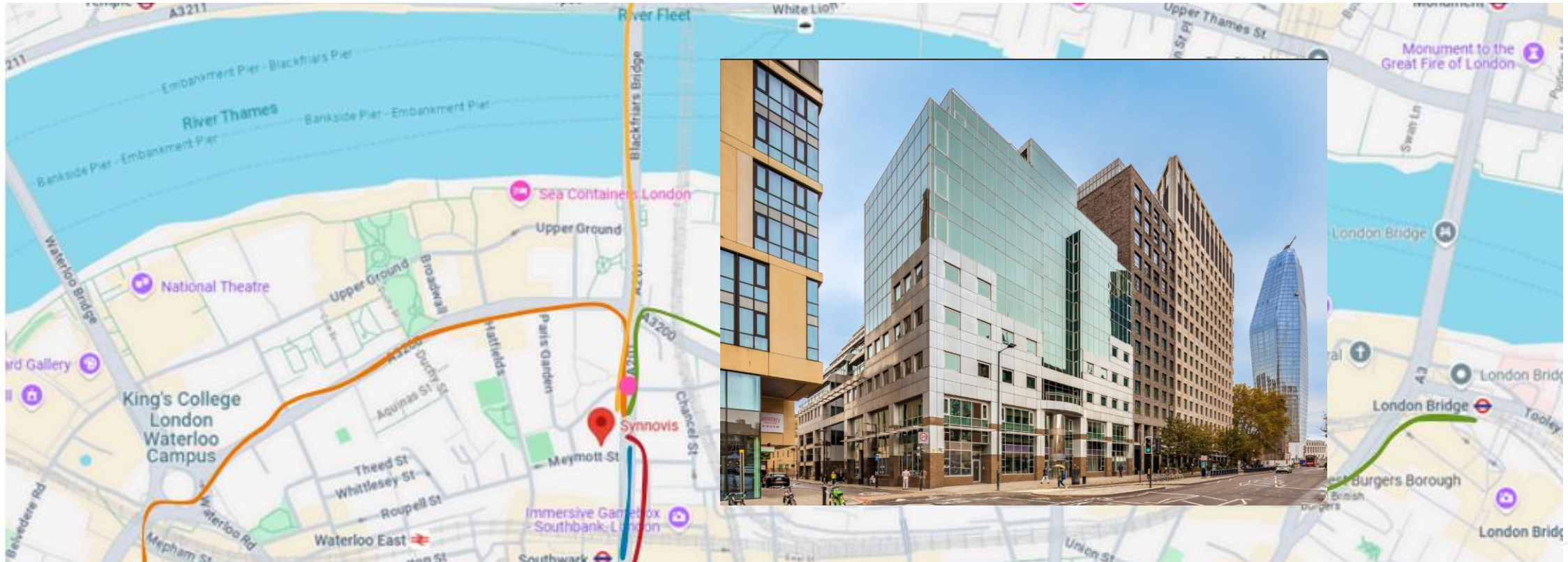
Synnovis at a glance



- Guy's & St Thomas' Hospitals (GSTT)
- King's College Hospitals (Denmark Hill & Princess Royal).
- Royal Brompton & Harefield Hospitals (RBHH)

Providing services for **over 190** Primary Care Practices from Southeast London

Synnovis Hub (Blackfriars)

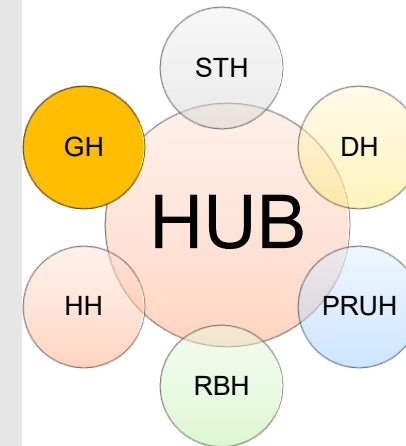


It opened in **April 2024** and Blood Sciences were the first service to go live

Synnovis Haematology Overview



- **Seven** automated haematology sites.
 - Hub being the largest site (2x XN-9100 tracks).
 - Essential Service Laboratories.
- **One** analytical platform for all: FBC + Morphology
 - Sysmex XN-10/XN-20.
 - SP50
 - Scpio X100 and X100HT
- **Single** IT
 - Middleware (Sysmex EPU) and LIMS (Epic Beaker).
- **Harmonised** haematology processes, reference ranges, critical limits and blood film criteria for BMS/SpR review.



Blood Film Morphology and how it worked prior to Scpio

- **Prior to April 2024** Synnovis had a manual morphology solution utilising microscopes across the network
- Optical microscope method – **Gold standard.**
- Morphology reporting **on site** at the laboratory area.
- Peripheral Blood Film Morphology (PB) request made using site specific laboratory defined clinical criteria.
- **Specialist BMS** required on site to perform daily review.
- Haematology SpR/Consultant required on site for routine referrals.
- On call Haematologists required to attend the lab during out of hours for critical referral.
- Glass slide couriered, in the event any rare specialist cases that required clinical input on another site.

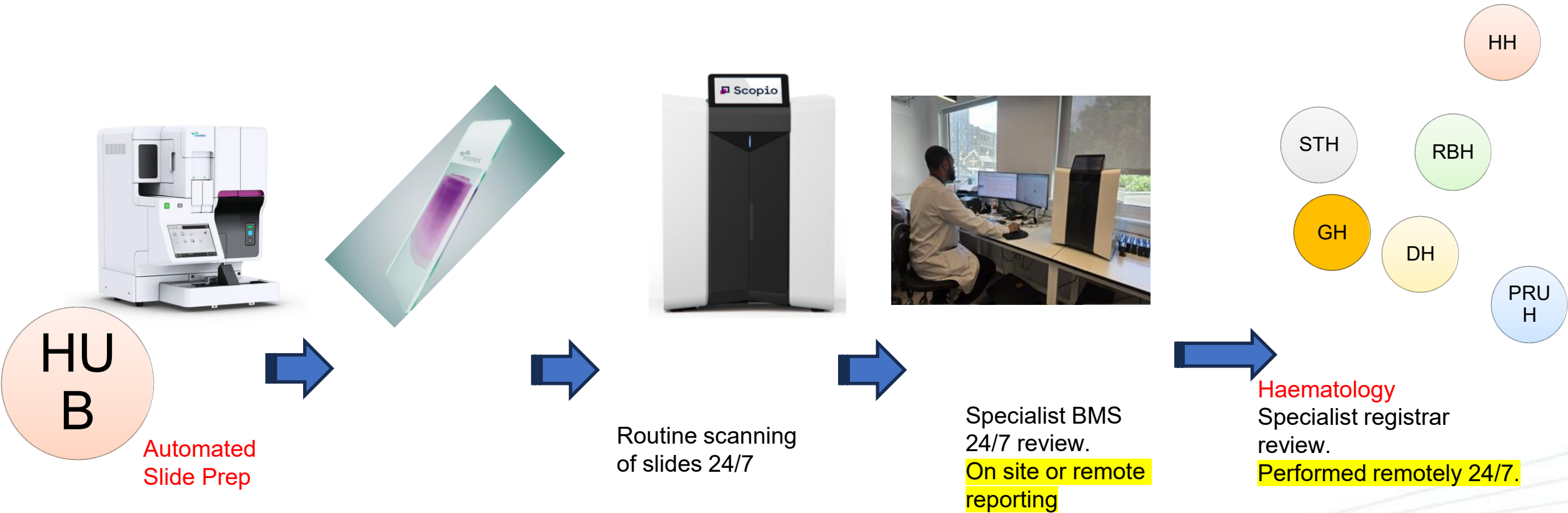
PB Film Morphology workflow prior to Scopio



Synnovis's challenges

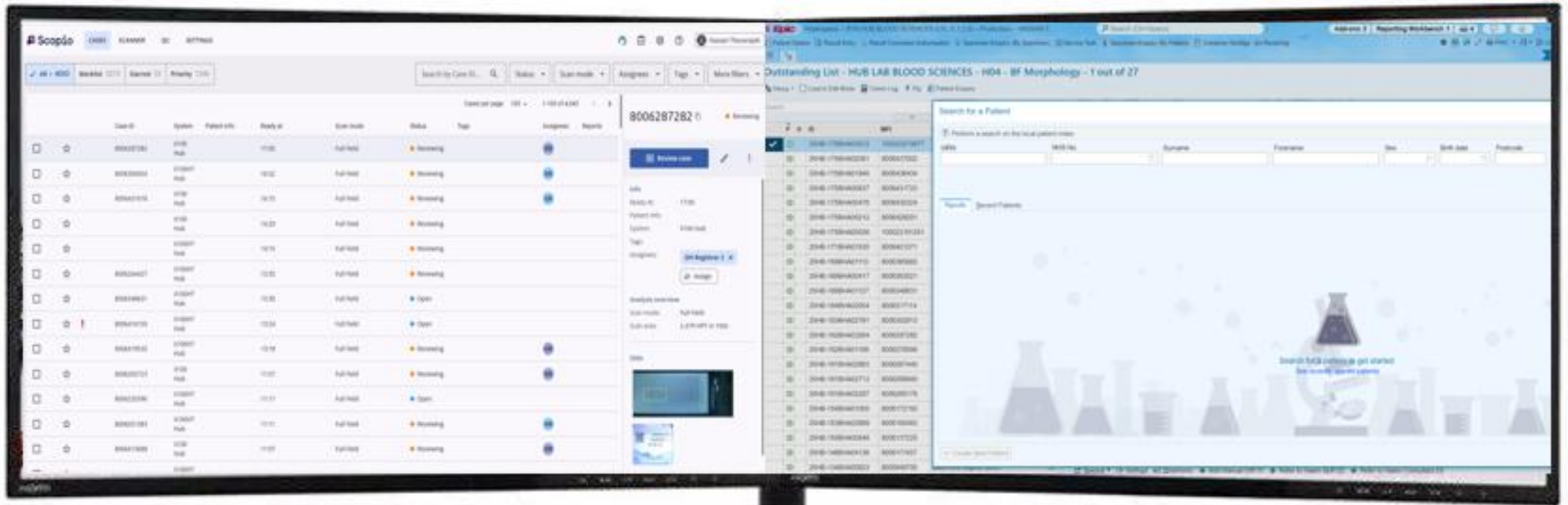
- BSL transformation to Hub and Spoke model started in September 2023 and ongoing.
- Alongside multiple large scale organisational changes.
- Cyber incident June 2024 soon after the move to the Hub in April 2024 that lasted for several months with varying effect on different services.
- Significant effort made to rebuild and recover the IT infrastructure.
- Re-patriation of services back to the Hub.

Planned workflow with Scpio at the Hub





24/7 AP and MLA

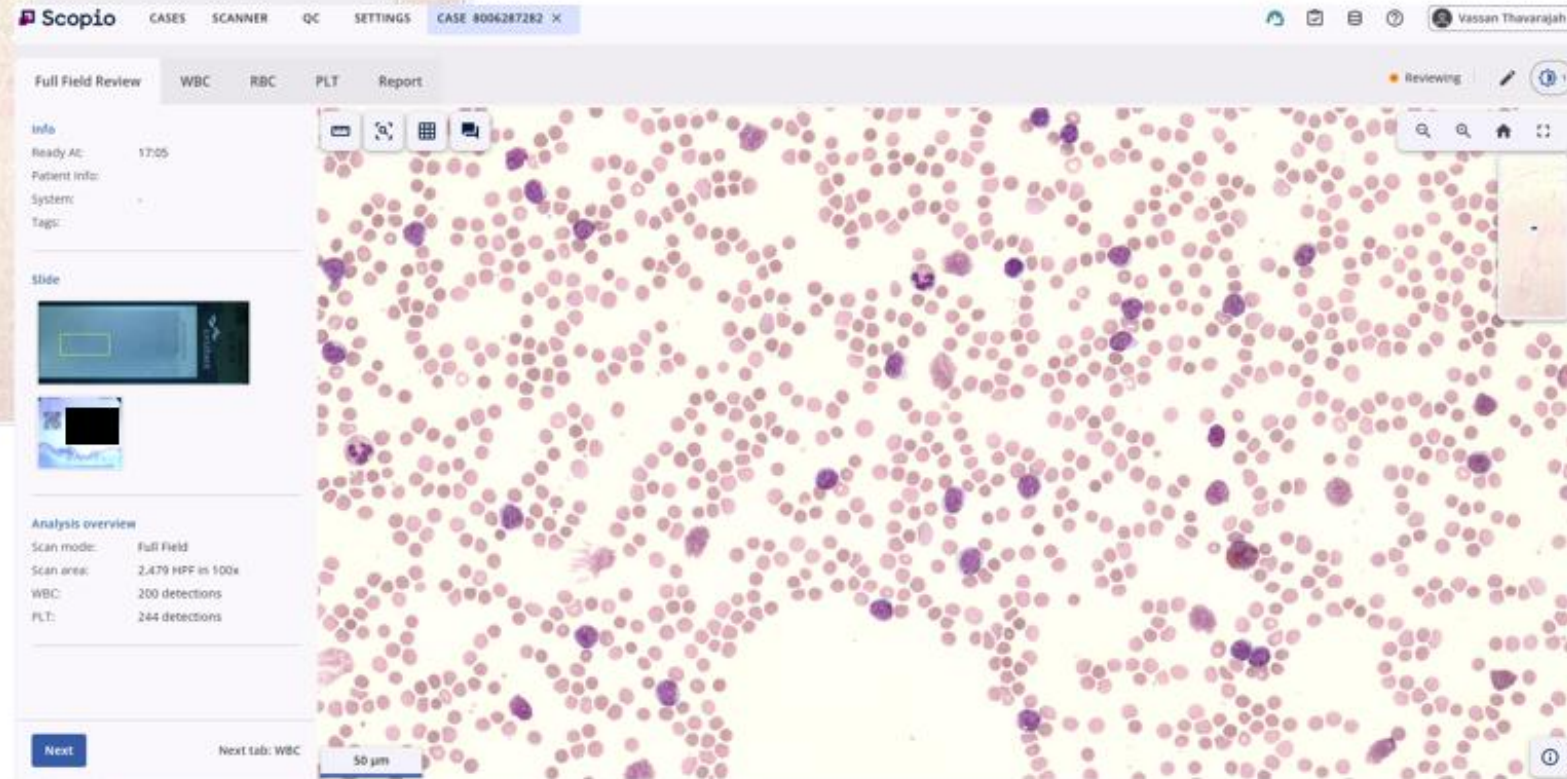
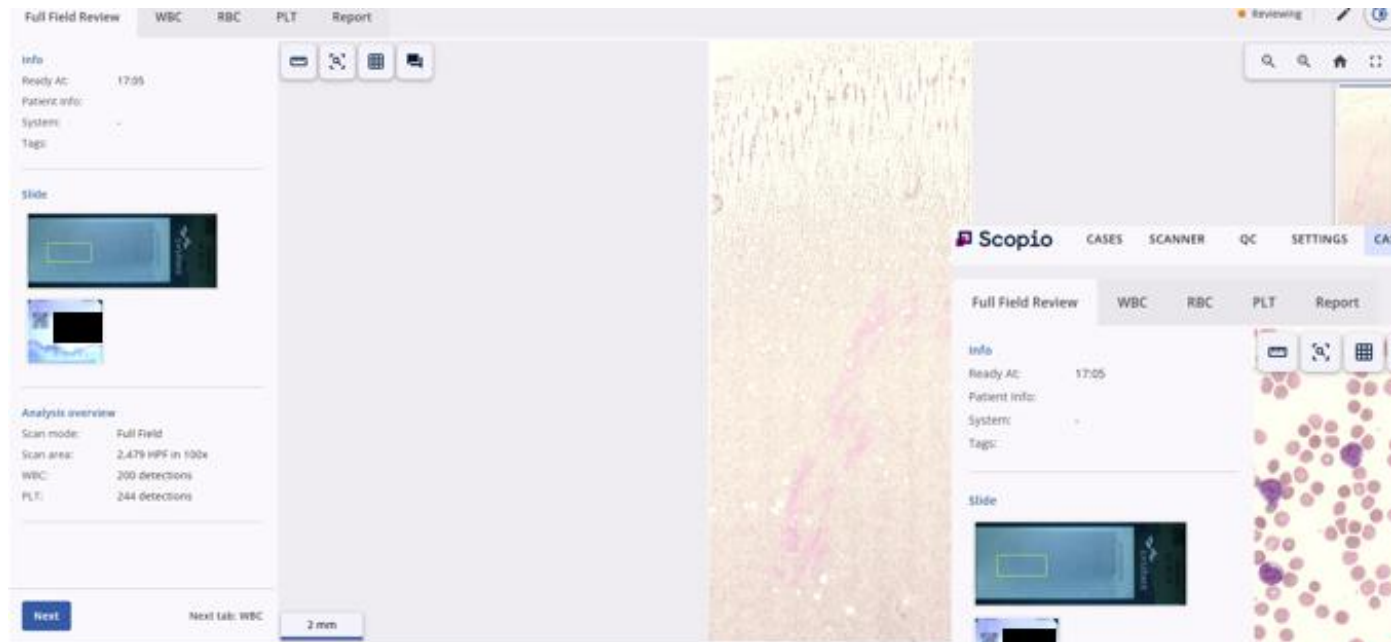
Scopio set up and connectivity



 Scopio


 Lab (Beaker)

Scopio set up and connectivity



Distribution of workload changes

Prior to April 2024

Current

Laboratory	Annual FBC	Blood Films @ 5% Annual
Hub	-	-
KCH ESL	975,341	48,767
GSTT ESLs	858,360	42,918
PRUH ESL	805,797	21,430

Laboratory	Annual FBC	Blood Films @ 5% Annual
Hub	1,580,807	79,040
KCH ESL	184,938	9,247
GSTT ESLs	226,038	11,302
PRUH ESL	112,435	5,622

Benefits of Full-Field Digital Morphology

- Allow remote access to all blood film slides for reporting by Scientific and Clinical staff.
- Allow **full field view of the slide** and avoids the need for the review with a microscope.
- Delivery of a robust and resilient morphology service across multiple sites.
- Support cross site working across all network sites including standardised processes, training and reporting processes.
- Better utilisation of scientific and clinical expertise.
- Improved turnaround times for Morphology overall.
- Eventually the aim is to utilise the AI-powered Decision Support System (DSS) to support and improve result reporting !!!

Thank you



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NHS

North West
London Pathology



Fireside Interview



Mr Chris Sleight MSc BSc FIBMS
Chief Officer
Greater Manchester Diagnostics
Network



Michelle Martin
Deputy Director of Elective
Improvement - London Region
NHS England (London Region)



**North West
London Pathology**



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Case Study



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Case Study



Donal O'Shea
Chief Executive Officer
Diagnexia

NHS
North West
London Pathology

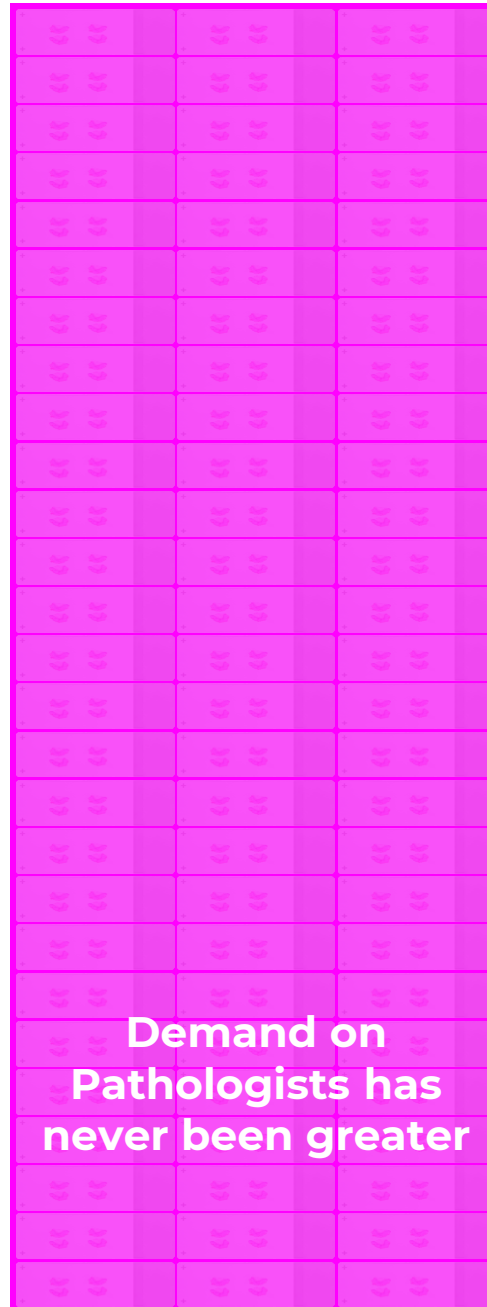
Pathology Futurescape

Donal O'Shea Ph.D.

Chief Executive Officer, Deciphex

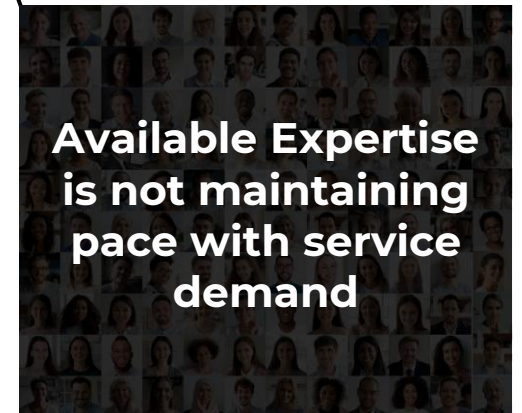


Pathology Services Are Facing A Major Global Supply & Demand Challenge Within The Next 10 Years



**Demand on
Pathologists has
never been greater**

**Getting
access to
Experts is
at its most
challenging**



**Available Expertise
is not maintaining
pace with service
demand**

The Diagnostic Crunch

And What It Means for Patients

UK pathology services face significant challenge as **one-third of pathologists are over 55** and approaching retirement while only **3% of departments have enough staff** to meet clinical demand



7.2% Compound Annual Growth in Sample Volumes



Reporting gap of 26% nationally



Over **1.4m cases** annually under-addressed



2x Overtime + 3x Outsourcing in Last 3 years





Pathology Needs Digital Transformation

**This Will Be Driven By
A Combination Of
Digital Pathology And
State Of The Art AI**





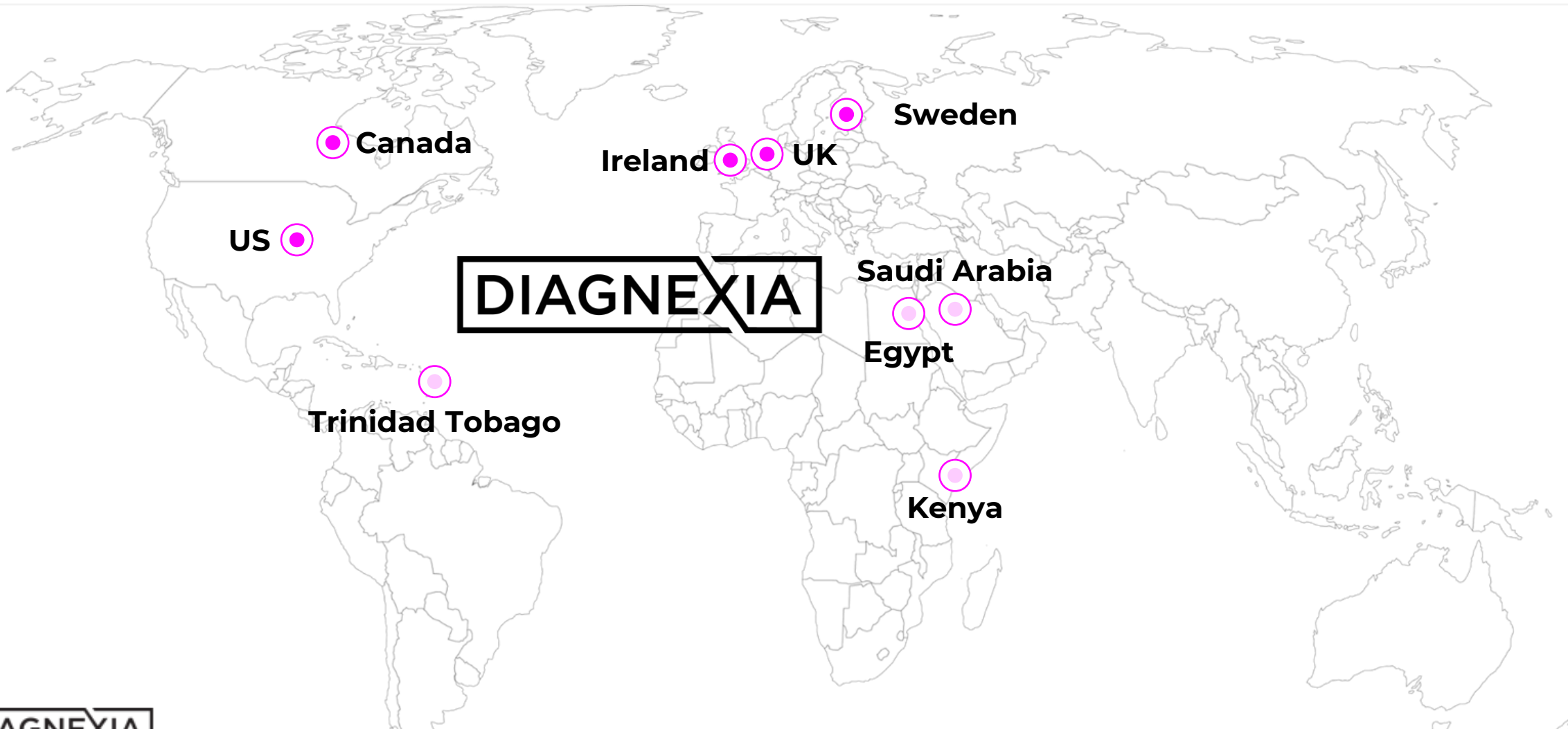
A global network of 250 expert subspecialty pathologists, connected through a state-of-the-art digital platform, ensures timely, accurate, and high-quality diagnostic services accessible around the clock

Our Vision

Digitally connect diagnostic laboratories to **locally registered, subspecialty pathologists** worldwide to **TRULY** increase local pathology capacity

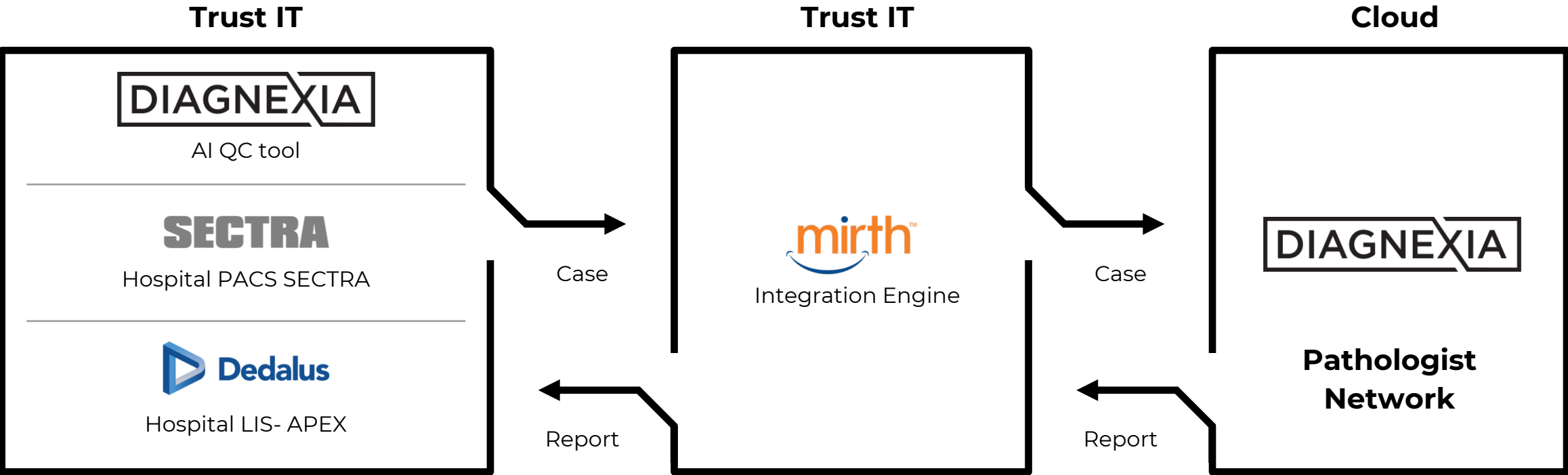


Diagnexia Provide Regulated Primary Diagnostics And Consults in Multiple Countries Worldwide



Truly Embedded in the Workflow

Diagnexia as a Virtual Extension of a Clinical Team



East Sussex Healthcare
NHS Trust

Fully Digital End - To - End Workflow with Diagnexia

With Highly Scalable Laboratory Support where Tissue Processing Challenges Exist

New **Oxford histopathology lab** launched in 2024 with CQC registration and **400,000 peak annual specimen capacity**, expanding UK diagnostic capabilities.

Diagnexia is a digital-first fully integrated **pathology provider with UKAS accreditation** under ISO 15189:2022. **Accreditation in principle achieved for Laboratory in June 2025.**

Advanced tissue processing and automated staining systems installed to handle high-volume specimen preparation with precision and consistency.

Modern laboratory information management system (LIMS) integrated with digital pathology platform for seamless case tracking.



Oxford, UK

We Need to Radically Overhaul Global Reporting Capacity

2X



State-of-the-Art



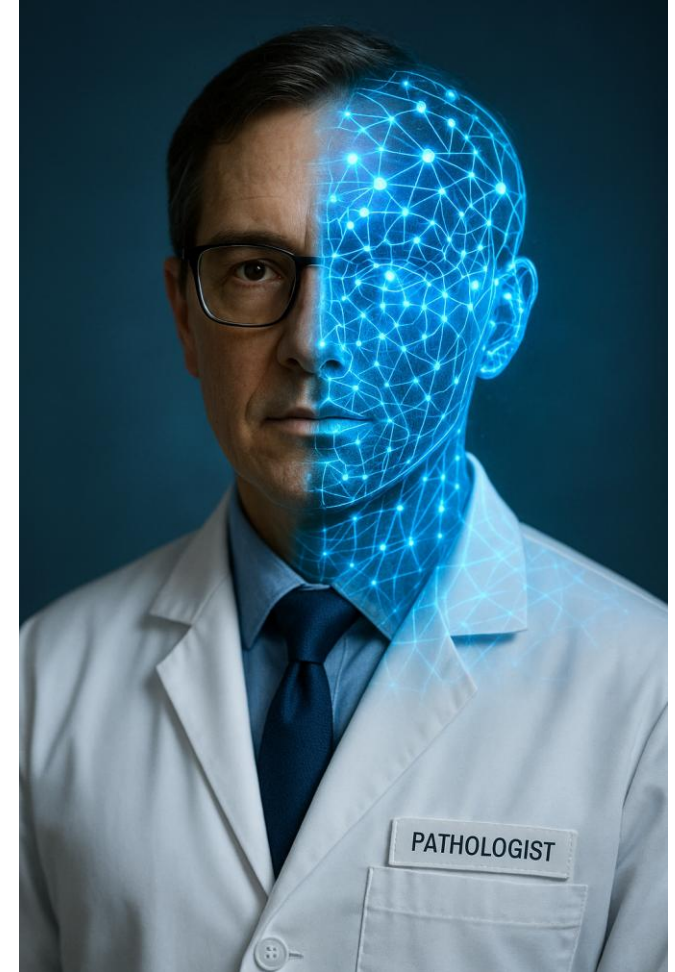
Speed



Safety



Quality



Flying Higher Faster & Safer

The Six Sigma Mindset
drives us towards Higher
Quality Efficient Diagnostics



Lean

- Eliminate waiting times
- Streamline workflows
- Reduce handoffs
- Standardize processes
- Patient-centered value

VS

Six Sigma

- Reduce diagnostic errors
- Control turnaround times
- Standardize reporting quality
- Optimize resource allocation
- Patient-centered outcomes

Impact of improved reporting processes

- ✓ Improved Quality
- ✓ Improved Delivery
- ✓ Satisfied Pathologists
- ✓ Satisfied Patients

Enhanced Ergonomics for Reporting Efficiency

Continuous Focus on Ergonomics Enhancement

- Pathologists Workshops
- High Frequency Releases
- Continuous Compliance
- Acute focus on click reduction
- Reduce Mouse Movements
- Fast Keys
- Voice Dictation
- Canned Report Templates
- Automation

DIAGNEXIA

Slide Viewer

Report

- AI-ASSISTED SCREENING**
Intelligent algorithms ensure every region of every slide is thoroughly examined.
- REAL-TIME ALERTS**
Smart notifications flag overlooked slides or missing patient history instantly.
- AUTOMATED QC**
Built-in quality checks ensure all slides and documents are reviewed before sign-out.
- 4K RESOLUTION IMAGING**
Crystal-clear slides with zoom capabilities that surpass traditional microscopy.
- 3D NAVIGATION**
Ergonomic 3D mouse support for comfortable high-volume diagnostic sessions.
- INSTANT COLLABORATION**
Get second opinions from global experts with our integrated referral workflow.

Technical Controls For Risk Management

All Images and Documents Opened Before Sign Out

Clinical Information

Pathology Report

Clinical Information

Accession ID	66a79010d6eb1606cd90ccc2
Case Type	Evaluation
Original Accession ID	DGX-SK-063
Original Patient ID	DGX-SK-063
Full Name	John Dorer
Date of Birth	21 Jun 2023, (1)
Gender	female
Clinical History	Please see specimen request card.
Site Of Lesion	Please see specimen request card.
Radiological Findings	
Gross Findings	Please see specimen request card.
Description Of Materials	Specimen request card, 14 slide(s)
Questions To Be Answered	
Accession Date	29 Jul 2024
Original Accession Date	29 Jul 2024
Assignment Date	30 Jul 2024
Authorization Date	
Referring Clinician	Dr. Martyna Miarka (Ref. Clinician)
Reporting Guidelines	

Additional Case Documents (2)

DGX-SK-063 Supporting Material 1

Specimen request card

Slides

Slides (14)

1A H&E

1A H&E

1A MELANA

1B H&E

1B H&E

1B H&E

1B H&E

2A H&E

2A MELANA

2A H&E

2A MELANA

2C DEEPER

Below are warnings messages

Document Review Pending - Specimen request card

Slide Missed - 1B H&E - skipped during review

Slide Unopened - 2A MELANA - not opened to review

Continue

Cancel

Unassign

Request Materials

Request Consult

Synoptic Report

Add Snapshots

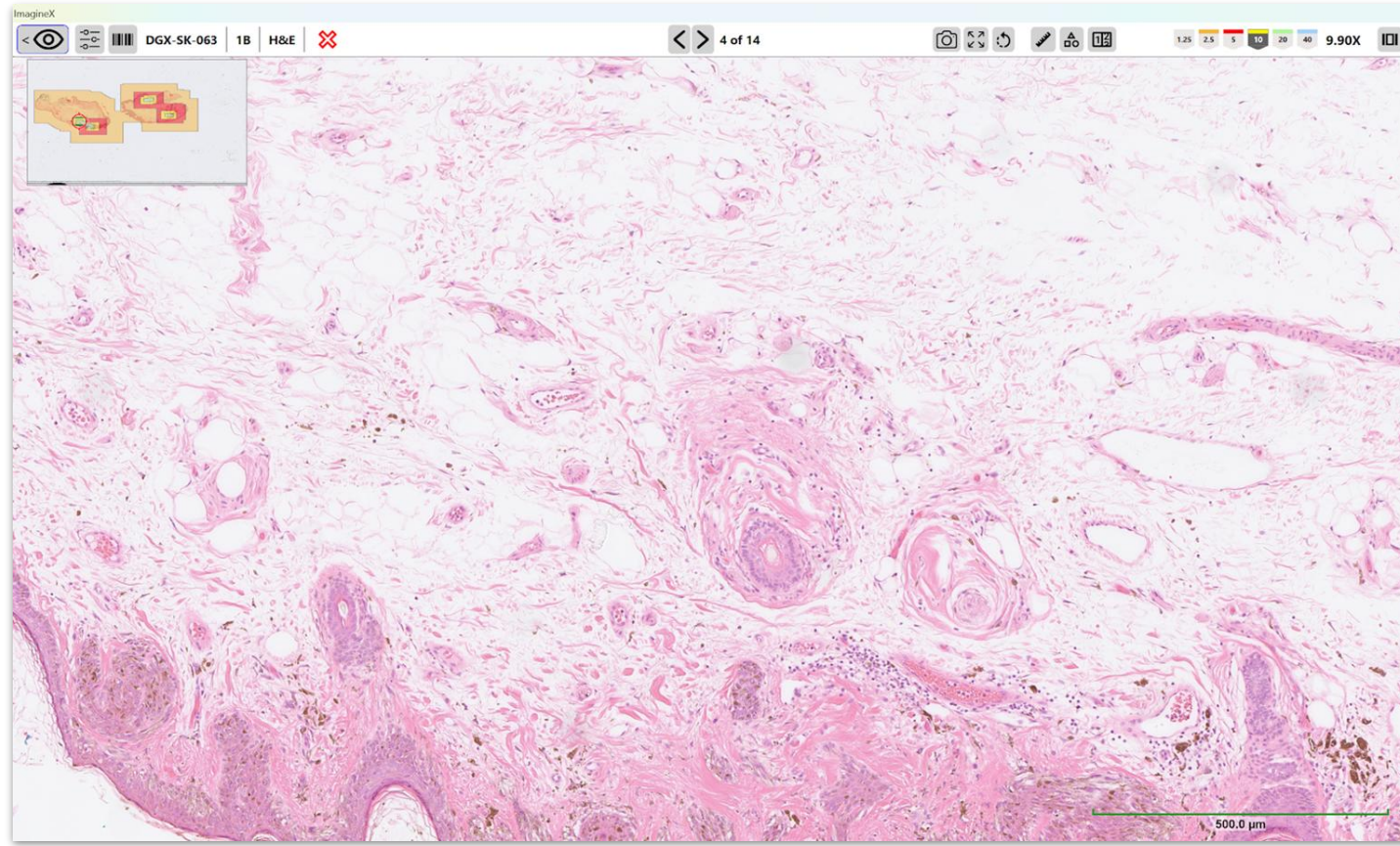
Preview

Authorize

DIAGNEXIA

Technical Controls For Risk Management

Heatmap of all observed regions captured and stored



Technical Controls For Risk Management

Inbuilt Virtual “Corridor Consults”

Q Home

Case

Settings

Support

Dr. Martyna J Miarka

Clinical Information

Pathology Report

X Snapshot

X Consultation

Request Consult

Select pathologist

Message to pathologist

Consultation Trail

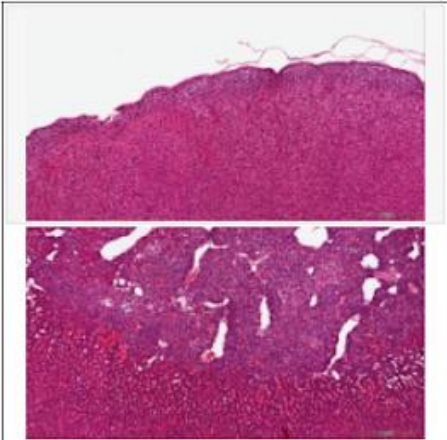
Dr. Martyna J Miarka

can you see 3 snapshots in this consult?

11 Apr 2024

Dr. Vrunda Thaker (Pathologist #2)

Area of interest(click to view)



Slides

Slides (2)

1A HE

1B HE

Pathologists Don't Want to Make Mistakes and Appreciate The Inbuilt Safety Initiatives

“ The system used by Diagnexia is very good, easy to use and helpful. The AI system ensures that all parts of the image are examined. ”

Dr. Ghada Bashat

9.4

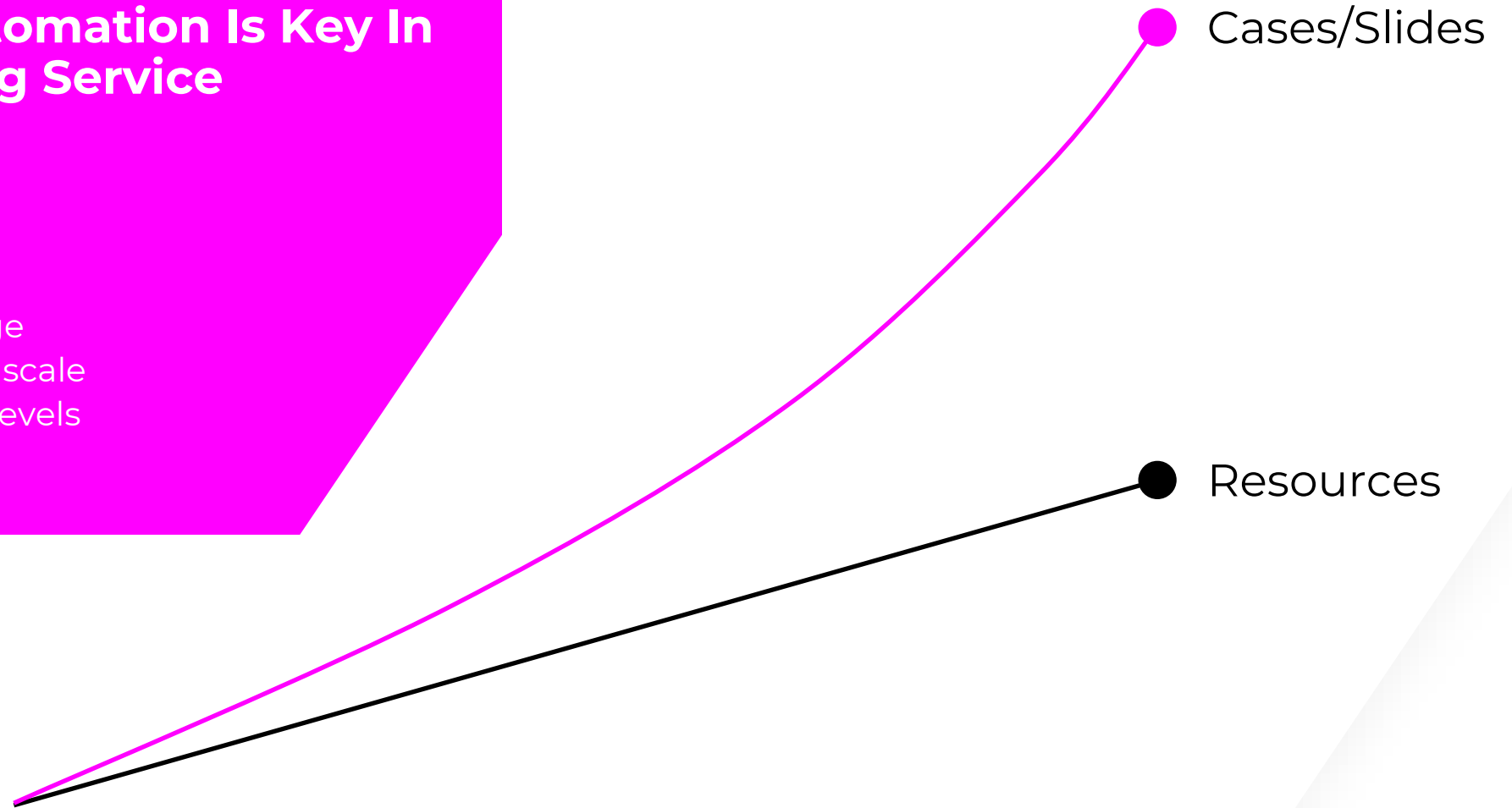
Pathologist NPS

40%

Pathologist estimated faster reporting on Diagnexia

AI Supported Automation Is Key In Terms Of Ongoing Service Fulfilment

We continuously challenge ourselves to continuously scale cases against resourcing levels



AI Is Shaping The World

“

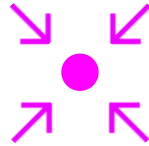
**Artificial intelligence
is the new electricity.**

Andrew Ng

AI pioneer and co-founder of Google Brain

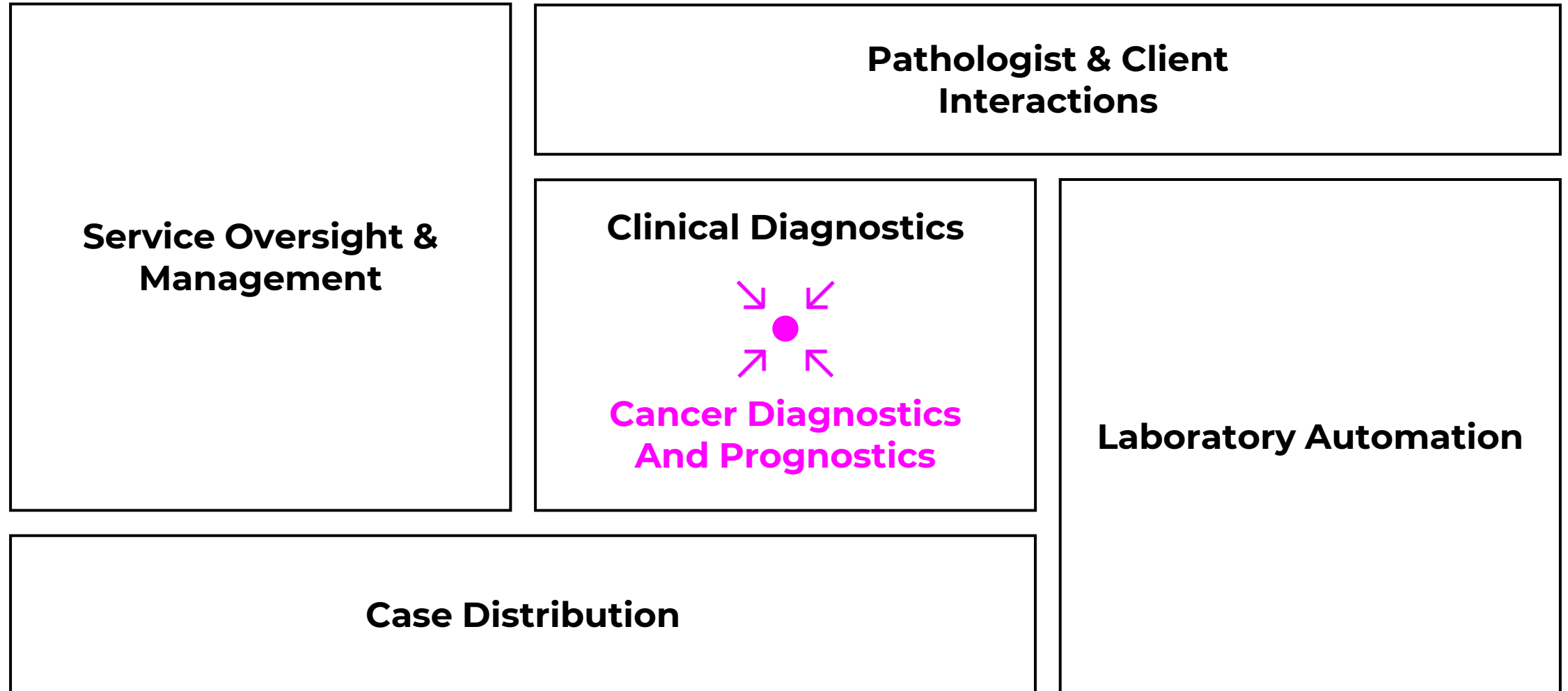


AI Through a Vendor Lens

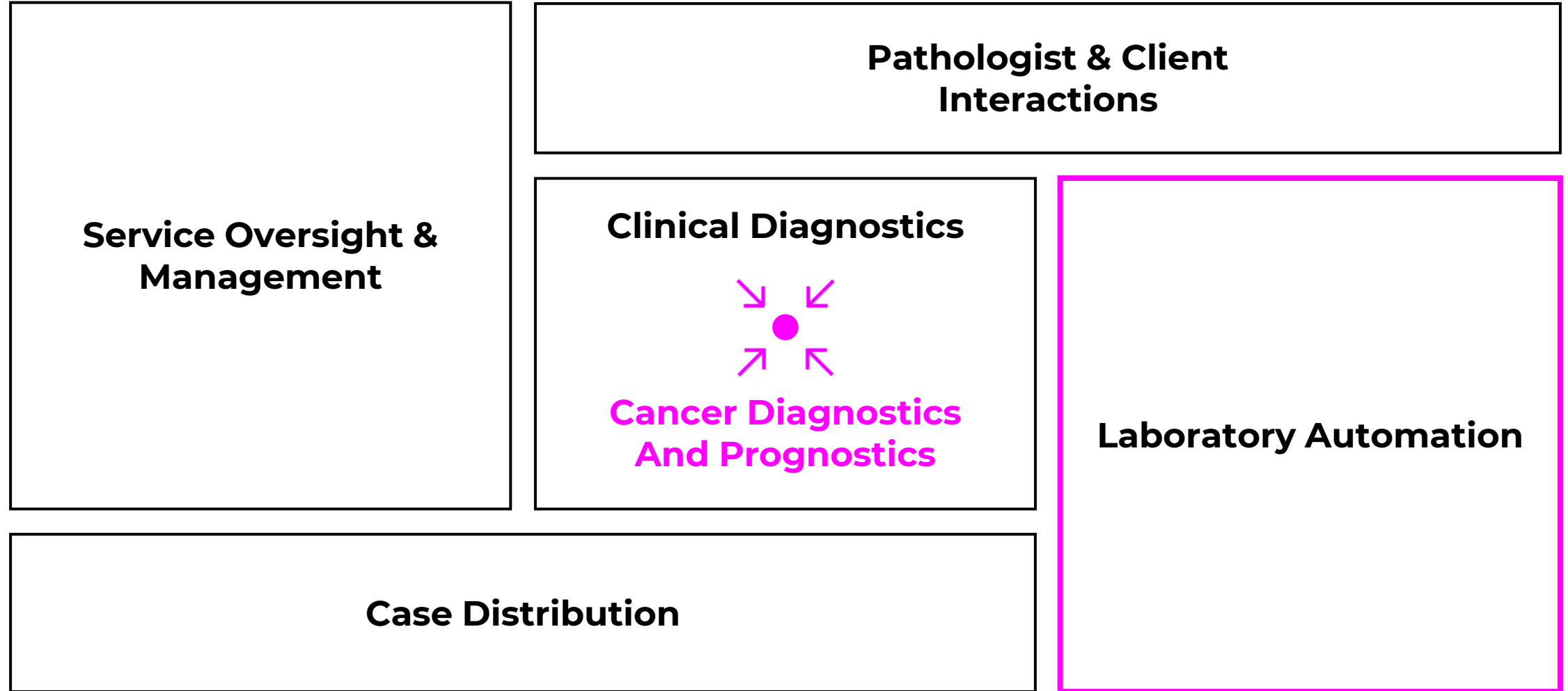


**Cancer Diagnostics
And Prognostics**

AI Through the Diagnexia Lens



AI Through the Diagnexia Lens



We Are Making Good Progress In Automating Digital Pathology Processes

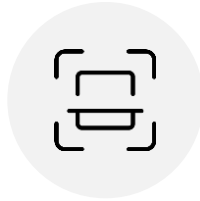
In 18 months we

↑ **+15%**

Compound
monthly Increase
case throughput

↓ **Reduced**

- ↓ Case accession time
- ↓ Manual interventions



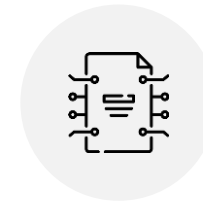
Increasing **automated first scan** success rate to 97.5% using AI in the scanner



Automated label reading facilitating accelerated case assembly for assignment

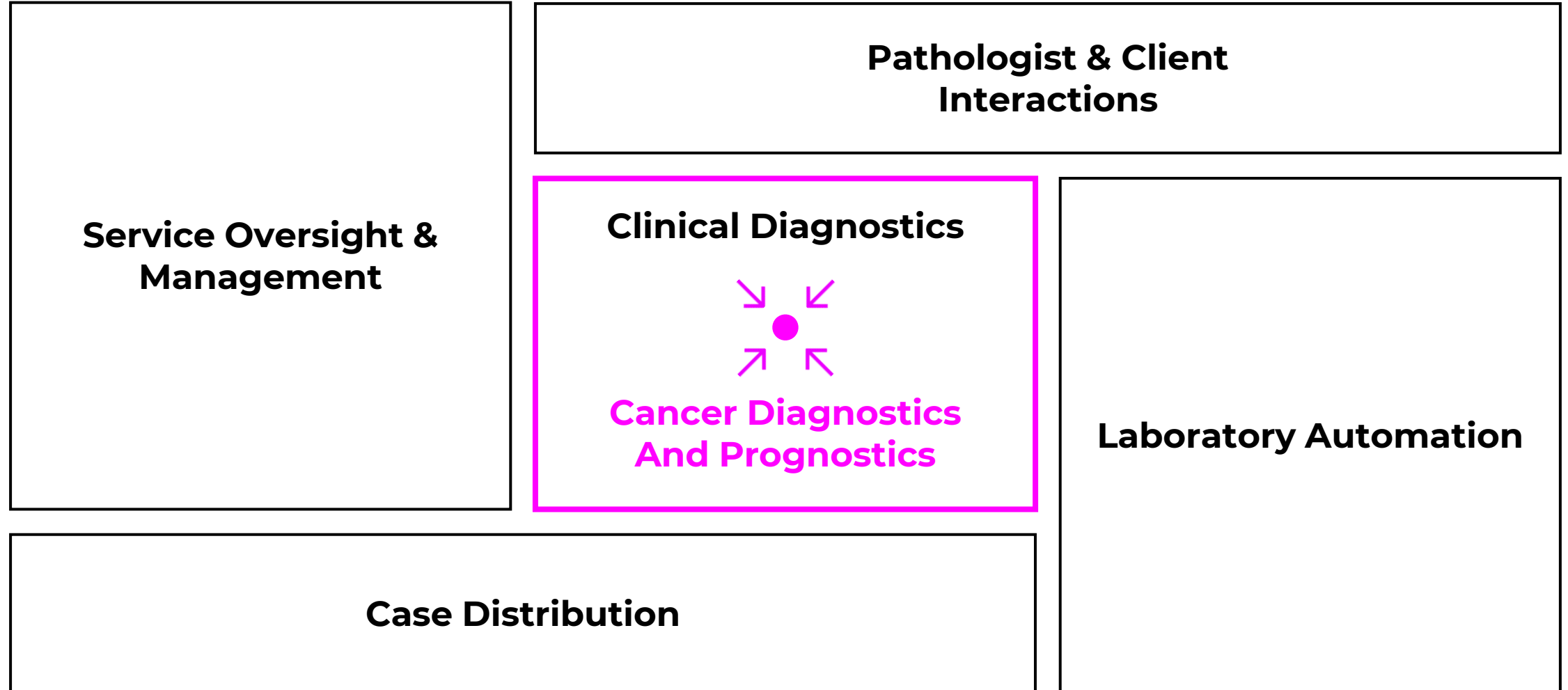


Elimination of manual **image quality checks** using AI focus and completeness checks

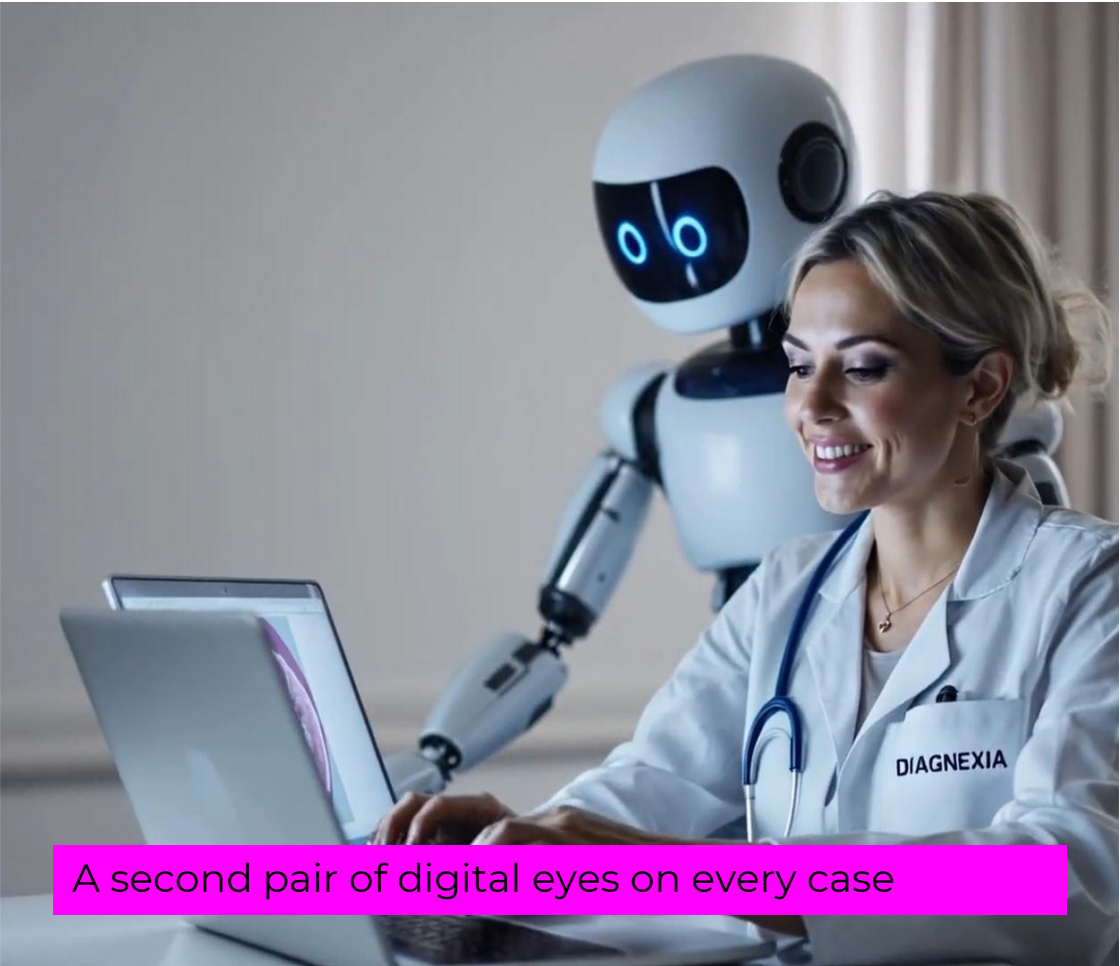


Fully **automated case assembly and assignment** using AI

AI Through the Diagnexia Lens



Diagnexia is Utilising its Data Resources to Develop a Fully Comprehensive AI driven IQA program



A second pair of digital eyes on every case

GI

Skin

Gyne

H&N

GU

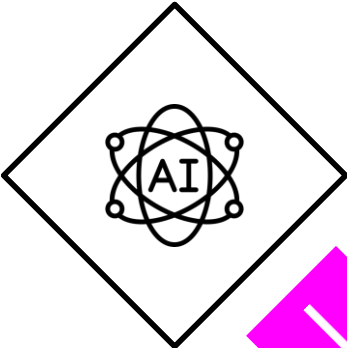
BST

Others

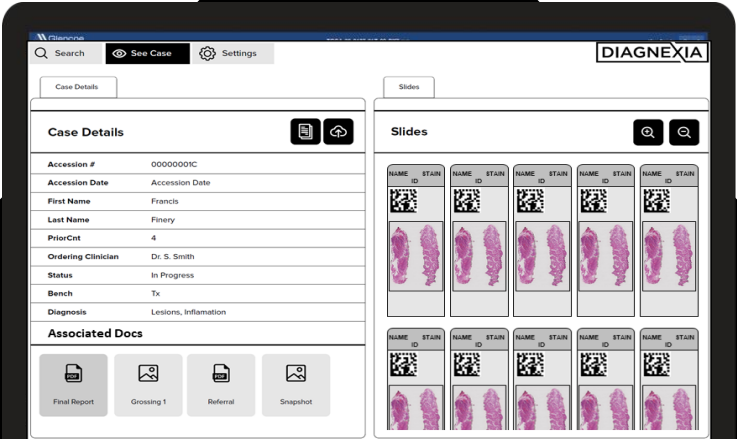
Service volumes will allow us to build gold standard performance AI algorithms to cover **80%** of our caseload

AI-Enriched Colorectal QC Review Implemented In Our Daily Service

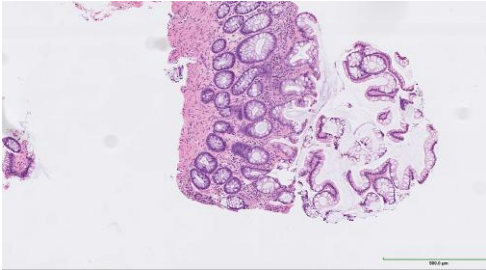
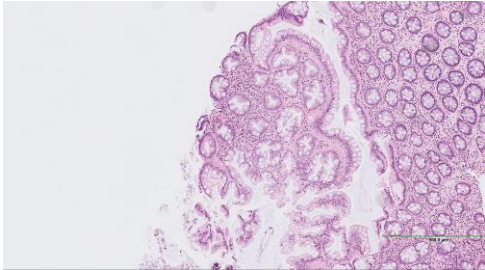
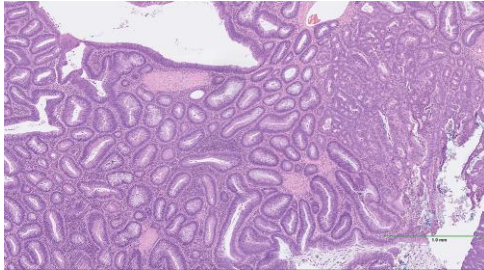
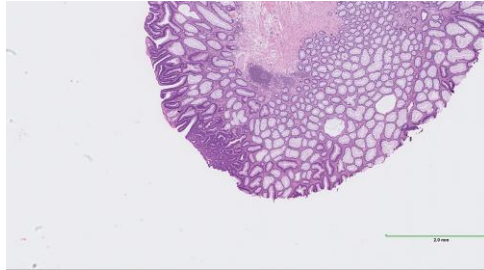




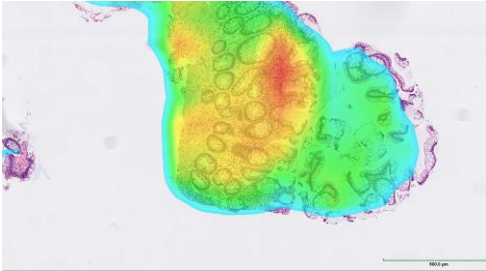
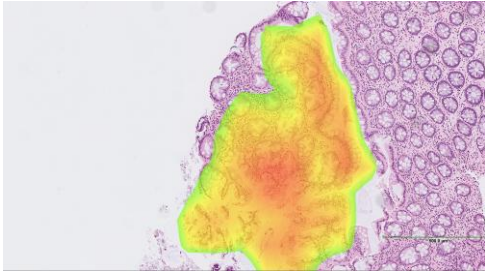
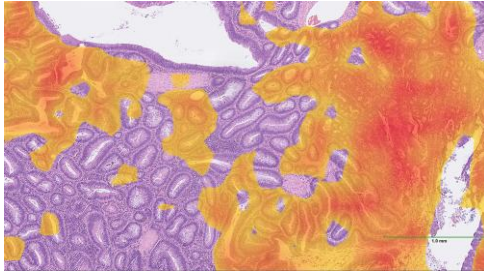
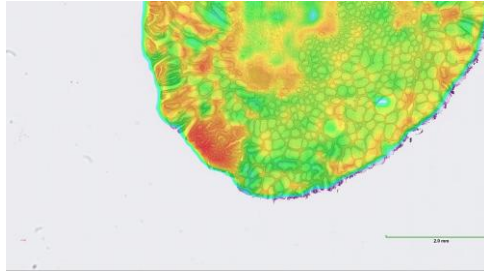





**AI Discordance
(3% of cases)**



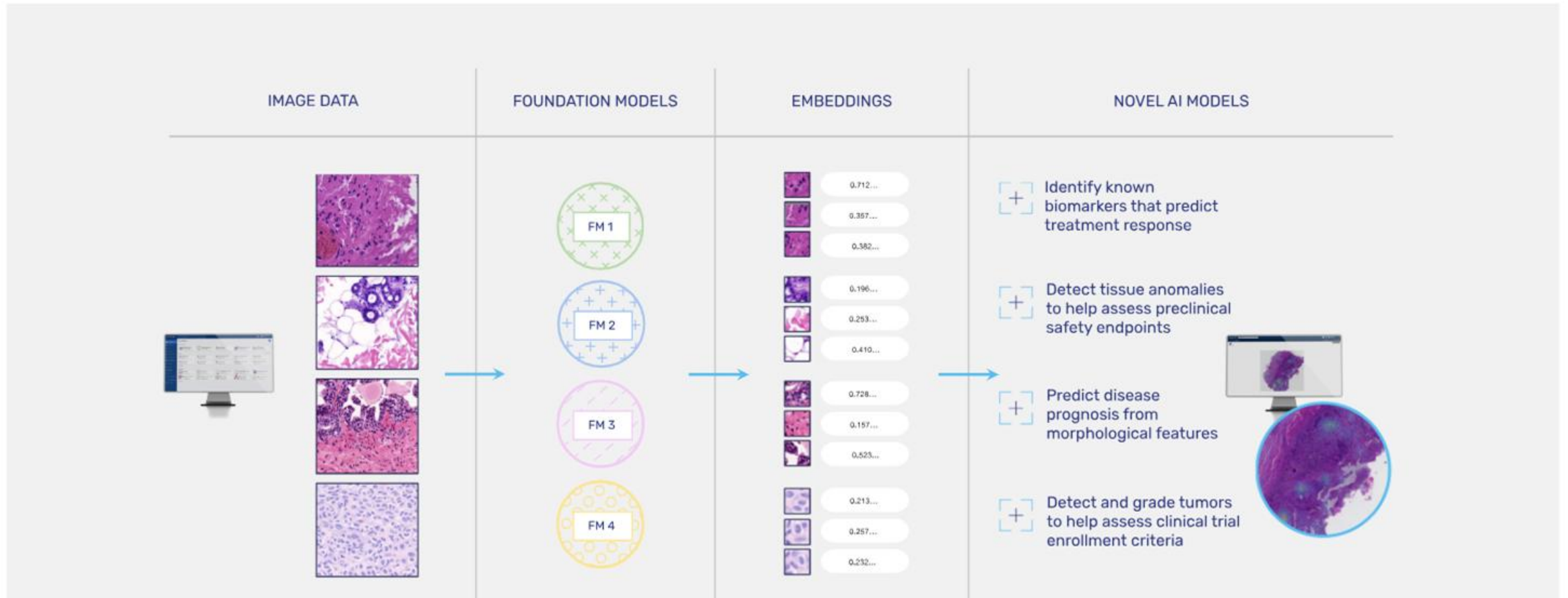
**Random Selection
(2.5% of cases)**



Example Colorectal Discorances Detected by AI-IQA

Pathologists				
	<div> Normal</div>	<div> Normal</div>	<div> LGD</div>	<div> LGD</div>
AI				
	<div> Hyperplastic</div> <div></div>	<div> Hyperplastic</div>	<div> HGD</div>	<div> HGD</div>

Foundation Models Are Only The Beginning To Try And Digest The Vastness of Pathology



Data Access is Critical and Very Much Dictates Which Problems Can be Solved

Quality of data curation and labelling is essential for high performance, Diagnexia is uniquely positioned



January 2023



January 2024



January 2025

Deciphex DTI FM

Benchmarking well with best in class peer equivalents

Data Size

100,426 slides

100,130,900 tiles

Data Source

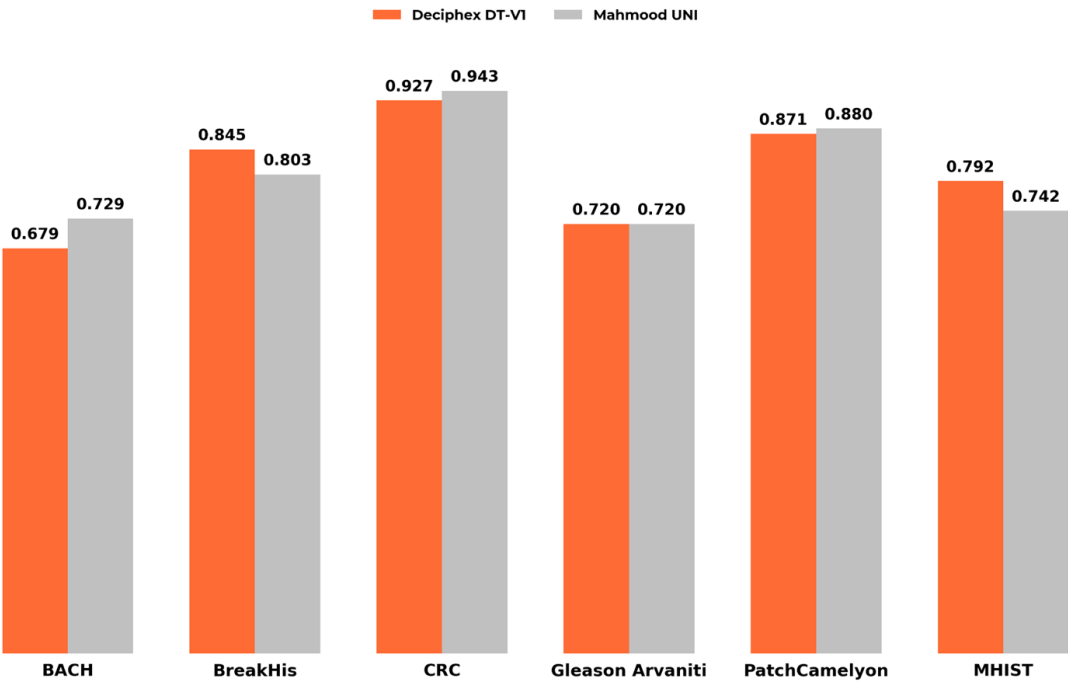
66% Diagnexia

33% The Cancer Genome Atlas Program (TCGA)

Technical Considerations

ViT-L/16 - Self Supervised Learning using DINOv2

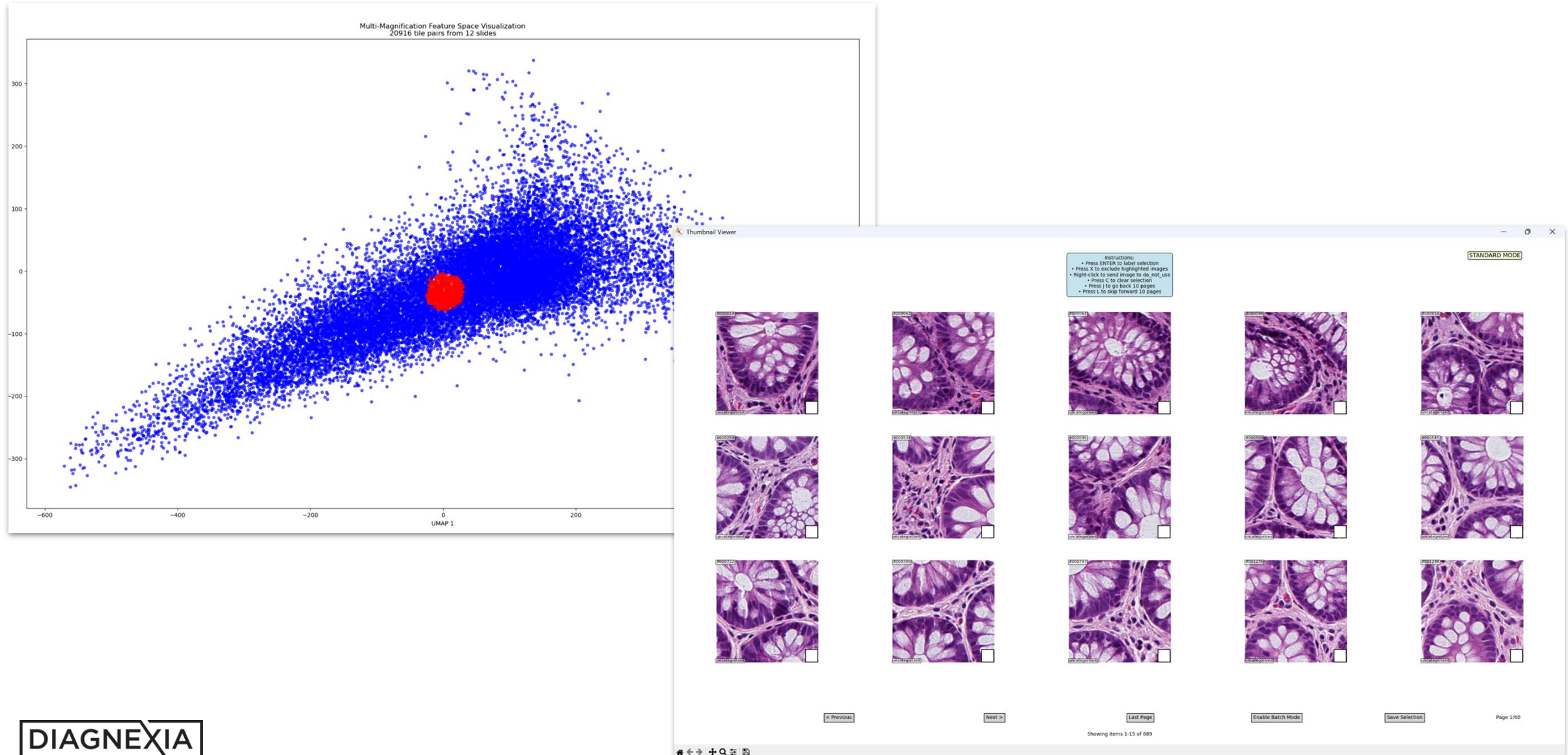
16 Nvidia H200



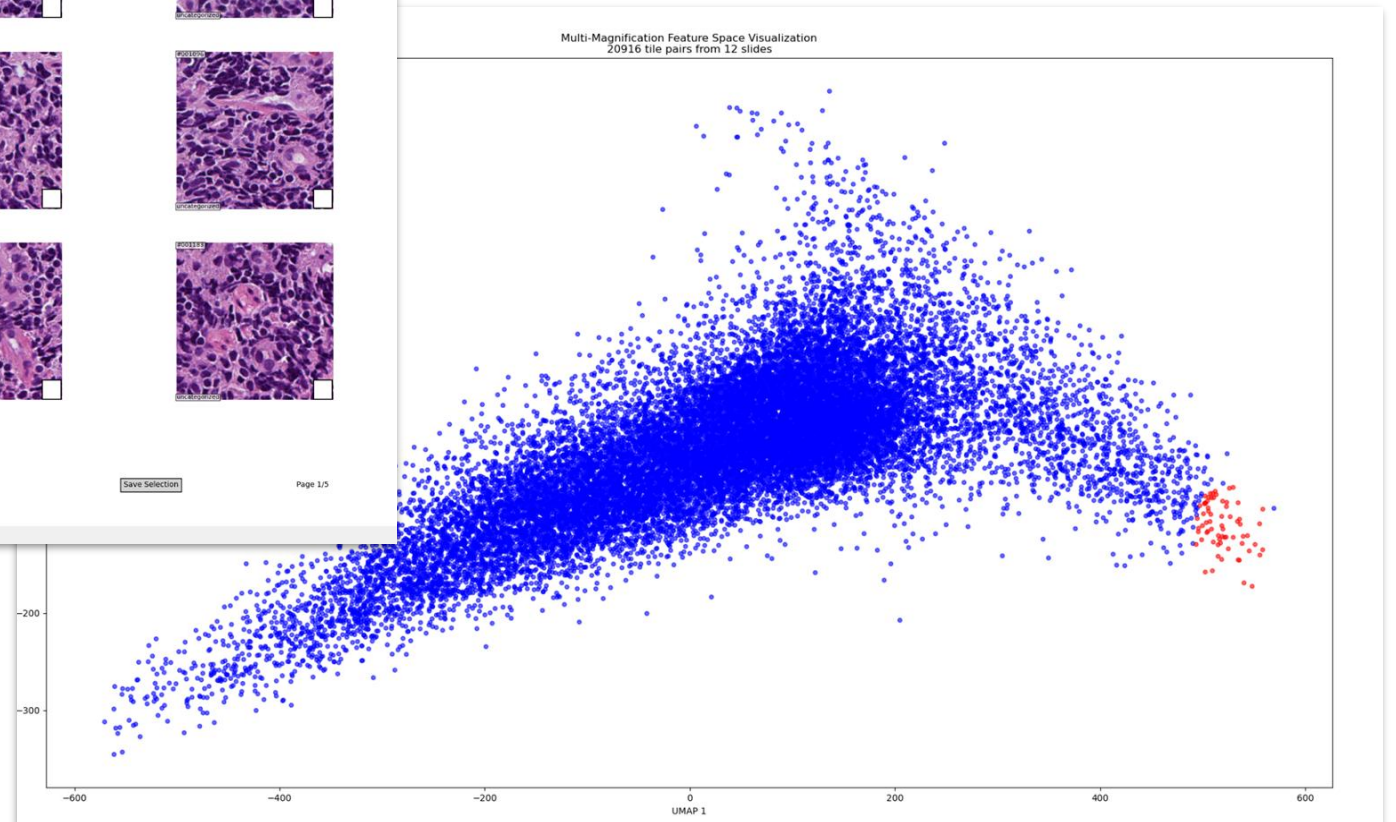
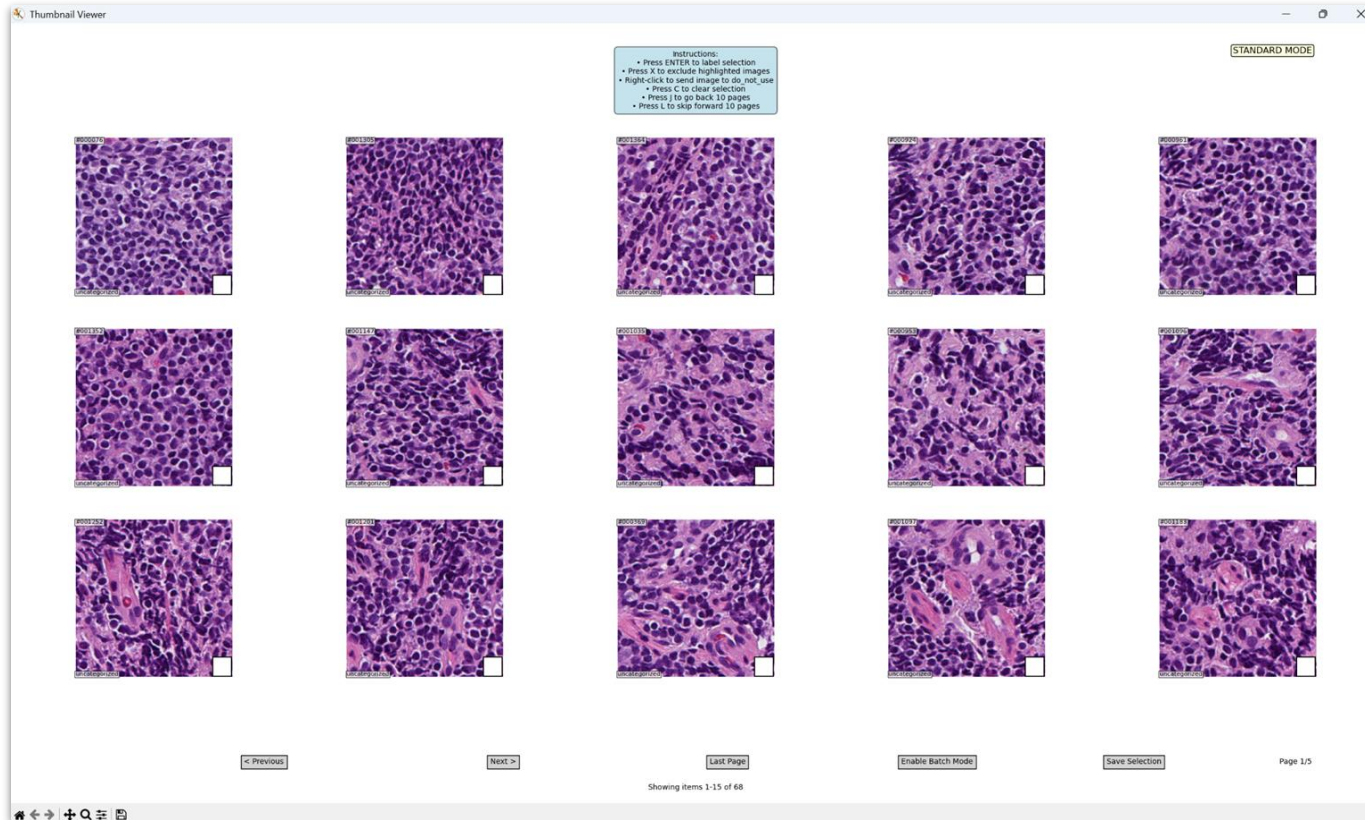
Dataset	Task	Tissue Type
BACH	Classification (4 classes)	Breast
BreakHis	Classification (4 classes)	Breast
CRC	Classification (9 classes)	Colorectal
Gleason Arvaniti	Classification (4 classes)	Prostate
PatchCamelyon	Classification (2 classes)	Breast
MHIST	Classification (2 classes)	Colorectal Polyp



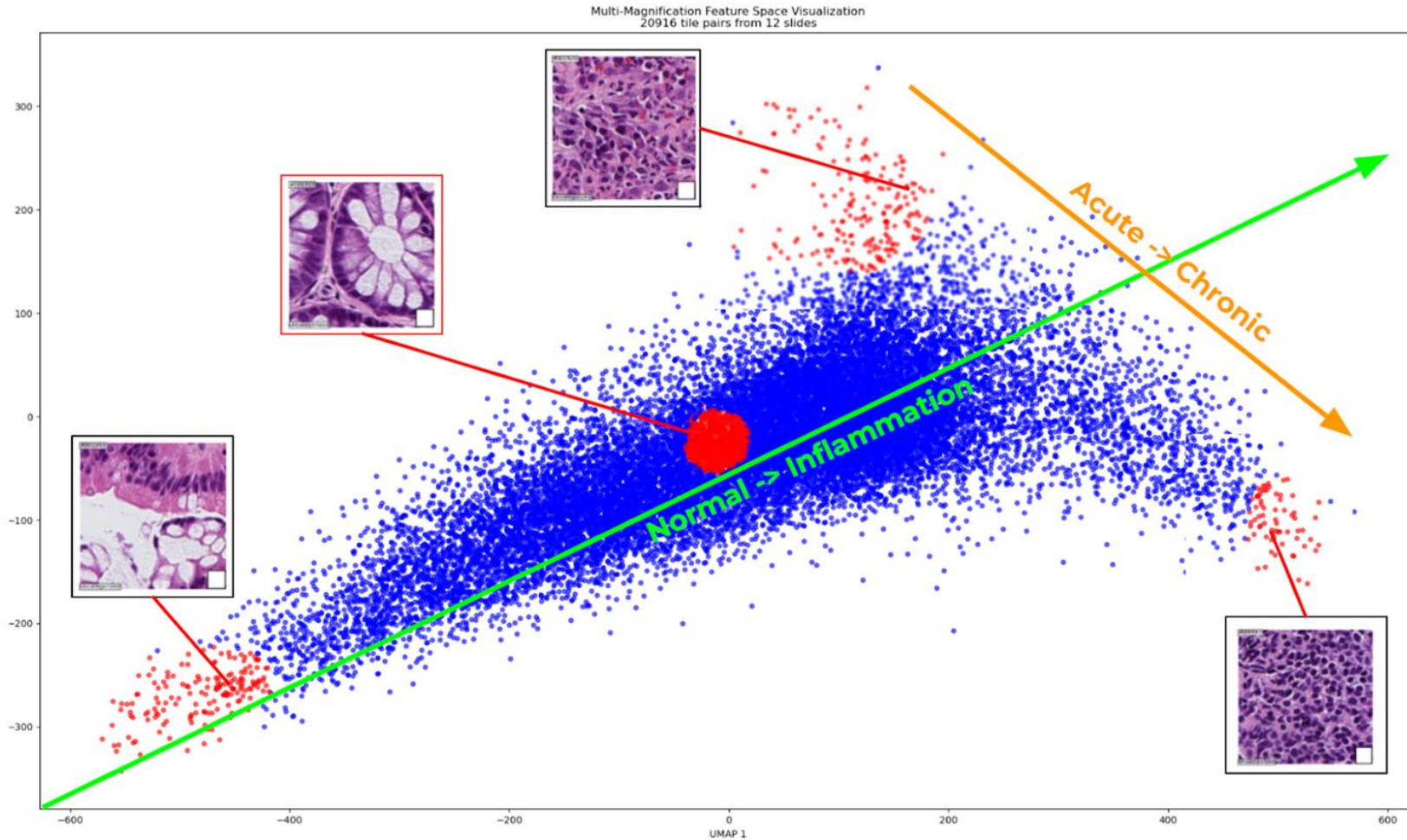
Turning Pathology into a Feature Map



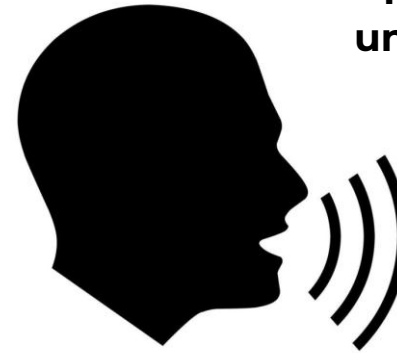
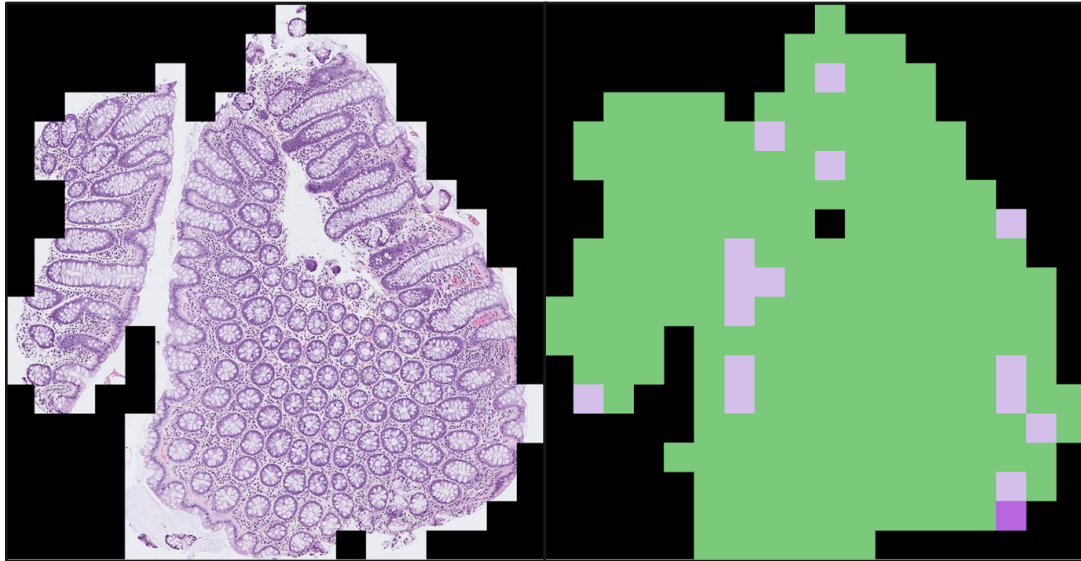
Turning Pathology into a Feature Map



Turning Pathology into a Feature Map



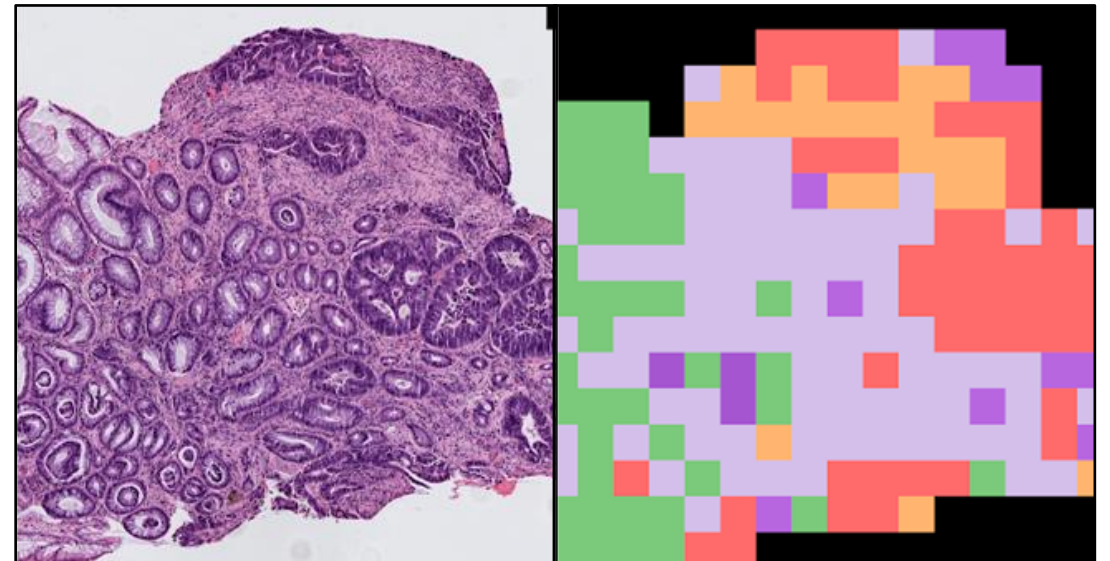
Spatial Distribution of Predicted Features Drive AI Descriptions of Morphology



“sections show the presence of normal intact colonic mucosa with underlying normal lamina propria. No evidence of acute inflammation.”



“sections show the presence of a moderately differentiated infiltrating adenocarcinoma with stromal desmoplasia”



Deciphex Demo

localhost:3000

DECIPHEX

Autopilot

PS

PRIORITY	STATUS	ACCESSION #	ACCESSION DATE	ORI. ACCESSION #	NAME	DOB	REFERRING CLINICIAN	REFERRING INSTITUTE	SUBSPECIALTY	INFORMATION	ANALYSIS
Urgent	Assigned	CRC-2024-003	14 Jan 2024	cancer003	Elizabeth Rodriguez	14 Jul 1952	Dr. James Anderson	Regional Cancer Center	GI		
Routine	Assigned	CRC-2024-002	12 Jan 2024	lgd002	Robert Chen	8 Nov 1958	Dr. Michael Thompson	University Medical Center	GI		
Routine	Assigned	CRC-2024-001	10 Jan 2024	normal001	Maria Johnson	22 Mar 1965	Dr. Sarah Mitchell	Metro General Hospital	GI		

Showing 3 of 3 cases



Pathologists Have To Remain At The Centre Of AI Enhanced Diagnostics



Avoid Unintended consequences



Careful process monitoring



Introduce unintended bias



Regulatory consideration



Robust testing and validation



Balanced data sets, stepwise introduction

An abstract graphic featuring a black background with a horizontal white stripe. Overlaid on this are several thin, wavy, purple lines that create a sense of motion and depth. The word "Questions?" is written in a large, white, sans-serif font, positioned below the white stripe and partially overlapping the purple lines.

Questions?



Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



NHS

North West
London Pathology



Lunch & Networking



North West
London Pathology



Chair Afternoon Reflection



Saghar Missaghian-Cully
Managing Director
North West London Pathology



**North West
London Pathology**



Case Study



North West
London Pathology



Case Study



David Sims

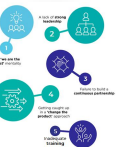
Clinical Solutions Executive
InterSystems



North West
London Pathology

Barriers to a Successful LIMS Deployment and Adoption

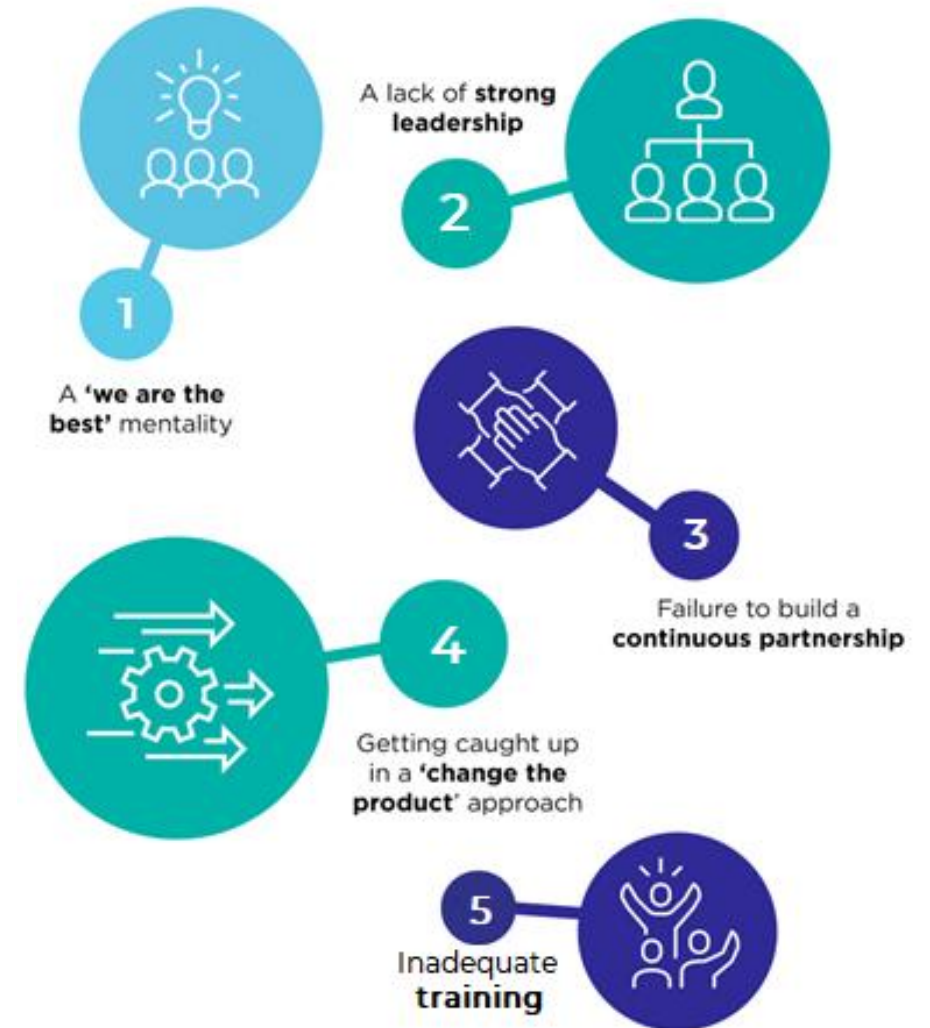
David Sims
Clinical Solution Executive
InterSystems



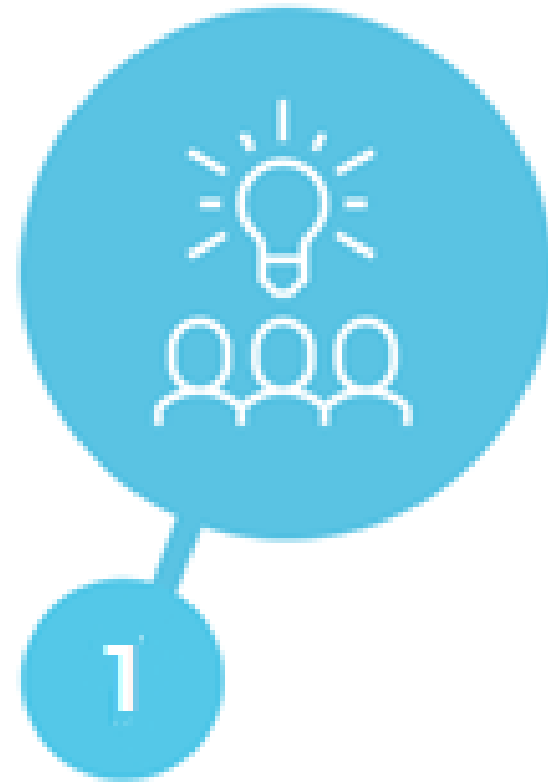
5 Barriers – Culture and People



- Its not just computers, software (and functionality)!
- Cultural and adaptive change



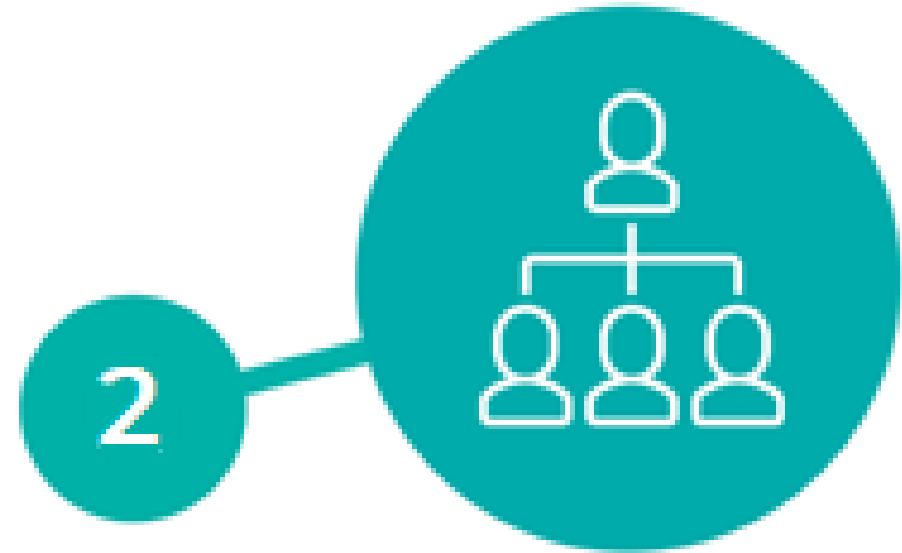
We are different!
Challenge!



A 'We are the best' mentality

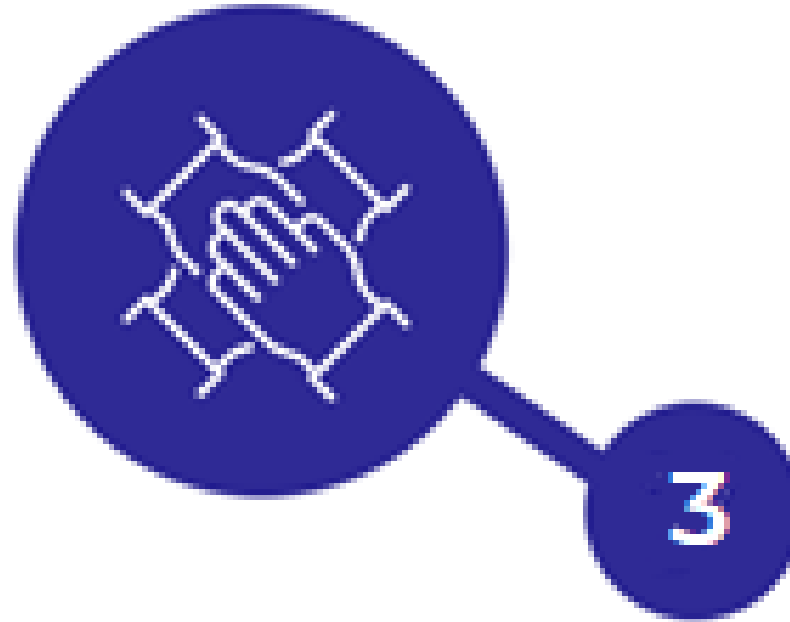
Who is the executive sponsor?

Are the right resources assigned?



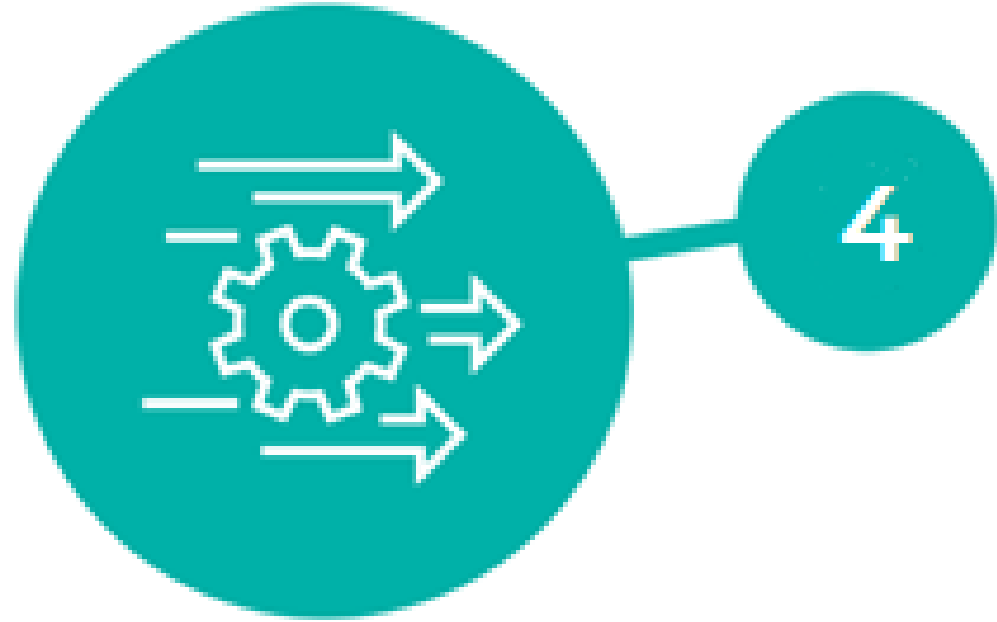
A lack of Strong leadership

**Create a culture of
proactivity, rather
than reactive crisis
management!**



**Failure to build a
continuous partnership**

Develop a '*work with what you have*' mindset!



Getting caught up in a
'change the product' approach

**Training is not a
one-off! Don't cut
corners!**



Inadequate training



“A successful IT deployment is not just technical – it’s cultural – embrace it!”

Dave Sims



For more information, please visit
intersystems.com/uk/industries/healthcare-technology/





Thank you



Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.



NHS

North West
London Pathology



Keynote Presentation



Dr Bernie Croal

President

The Royal College of Pathologists



**North West
London Pathology**



Saying it How it Really is.....

July 1st 2025

Dr Bernie Croal

President - RCPPath



Government

Summary

- ***Good Intentions***
- ***Fiscally Handicapped***
- ***Financial Black Hole***
- ***Taxation/Borrowing/Backlash***
- ***Wars/Trump/Brexit/Austerity/Immigration/Reform***





Reviews, Plans and Actions

- ***Long term workforce plan (1)***
 - ***Darzi Review***
 - ***10 Year Health Plan for England***
 - ***Long term workforce plan (2)***
 - ***Training Review/Leng Review***
 - ***NHSE Demise + “Bonfire of the Quangos”***
 - ***4 Nations – similar trajectory.....***
-

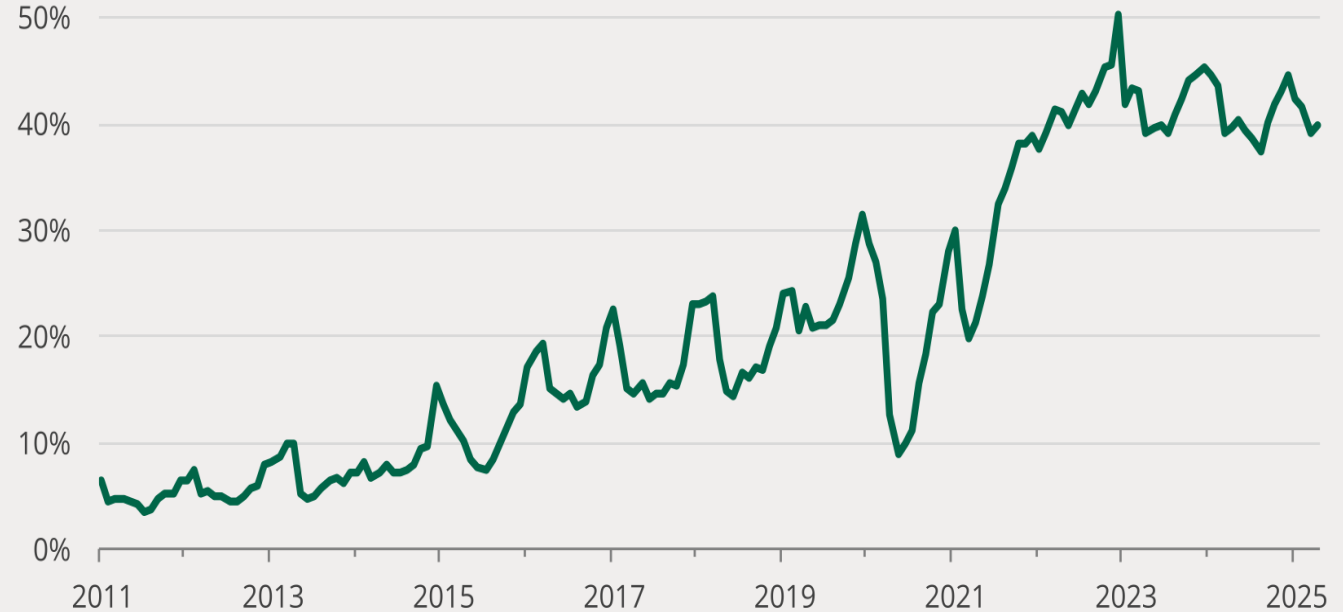


The NHS

Summary

- **7.4M Waiting List**
- **A&E Waiting**
- **GP Access**
- **Public – Low Confidence**
- **Not All Bad.....**
- **Private Sector ?**

Patients spending over 4 hours in major A&E



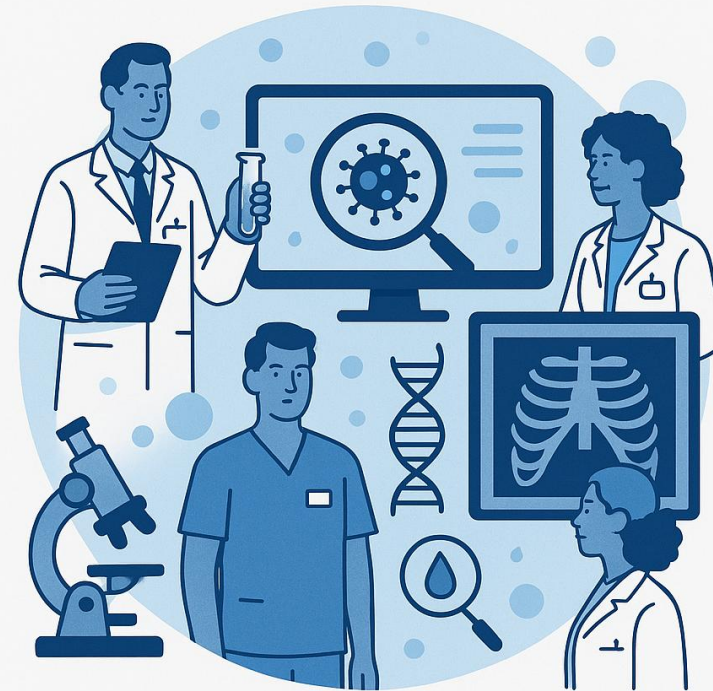


The Royal College of Pathologists
Pathology: the science behind the cure

10 Year Health Plan England

NHS

A Healthier Future THE NHS 10-YEAR PLAN





10 Year Health Plan

The NHS 10-Year Plan for 2025 is shaping up to be a bold reimagining of healthcare delivery in England, with three major shifts at its core:

From hospital to community: A strong emphasis on moving care closer to home, reducing reliance on hospitals by investing in community-based services, integrated care systems, and prevention.

From analogue to digital: Accelerating the use of digital tools—like AI diagnostics, remote monitoring, and electronic health records—to improve efficiency, access, and patient empowerment.

From sickness to prevention: A pivot toward proactive health management, with greater investment in public health, early diagnosis (especially in cancer and cardiovascular disease), and tackling health inequalities.

Diagnostics, in particular, are expected to benefit from:

- Expanded community diagnostic centres.
- Faster access to imaging and pathology services.
- Greater use of AI and digital platforms to streamline workflows and reduce backlogs.

The plan also highlights **cutting waiting times**, **improving urgent and emergency care**, and **boosting primary care access** as immediate priorities. And with a tight fiscal backdrop, there's a clear push for **efficiency and accountability** in how NHS resources are used.



10 Year Health Plan

Themes

- ***3 Shifts – Prevention, Community, Digital***
 - ***Neighbourhood Health Service***
 - ***Single Patient Record/NHS App***
 - ***No more money..... 3%..... 103%***
 - ***Workforce – 10yr workforce plan***
 - ***Training review/governance – big shake up?***
 - ***Non Medical expanded scope roles***
-



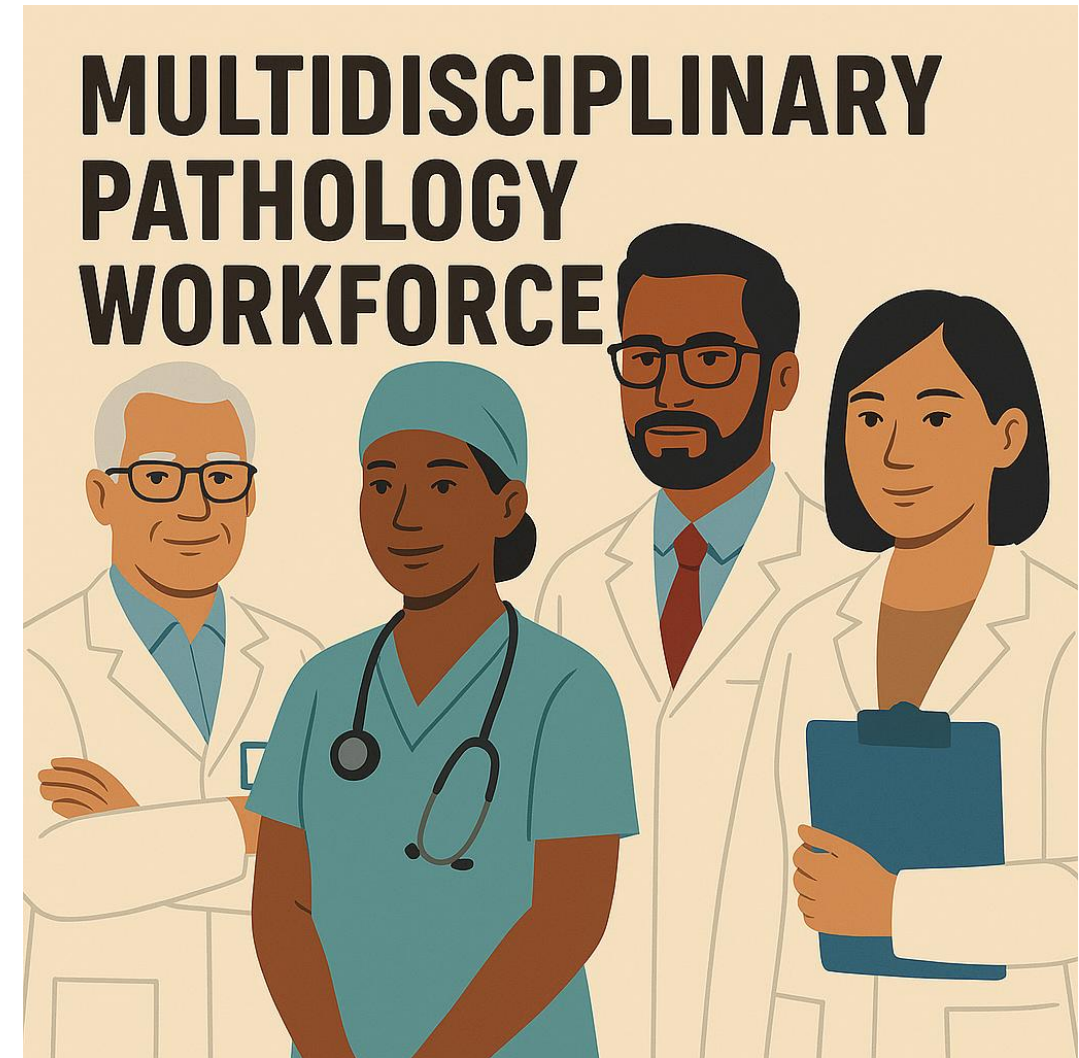
10 Year Health Plan

Pathology

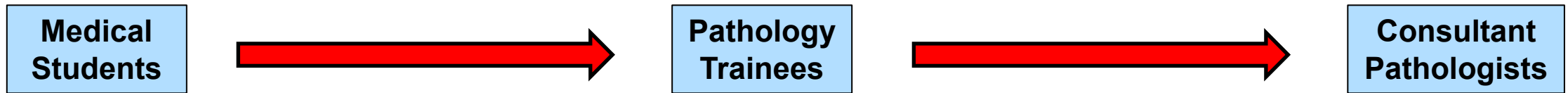
- ***No explicit mention***
 - ***No defined budget additional for workforce/IT***
 - ***3 Shifts***
 - ***Does not cover all that we do***
 - ***No implementation plan or budget***
 - ***Future workforce and spending reviews important***
-

Pathology Workforce

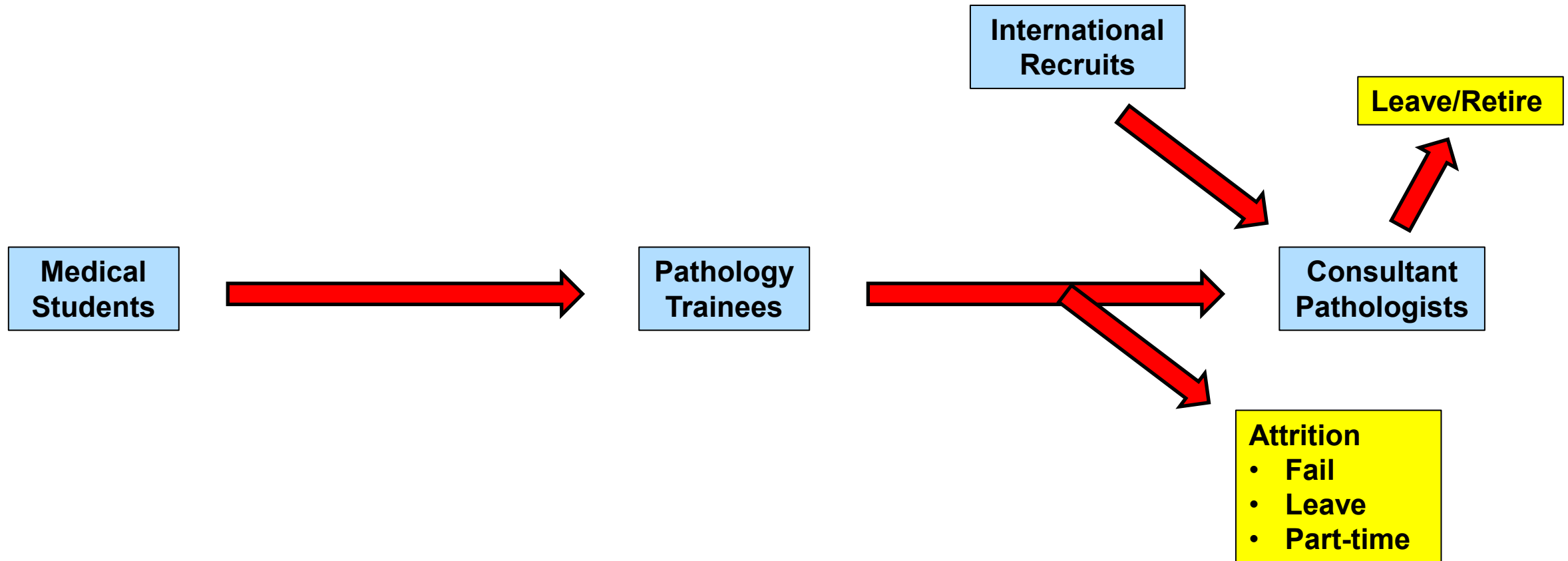
- ***Pathologists***
- ***Clinical Scientists***
- ***Biomedical Scientists***
- ***IT/Bioinformatics***
- ***External***
 - Private***
 - Industry/Tech***
 - Supply Chain***



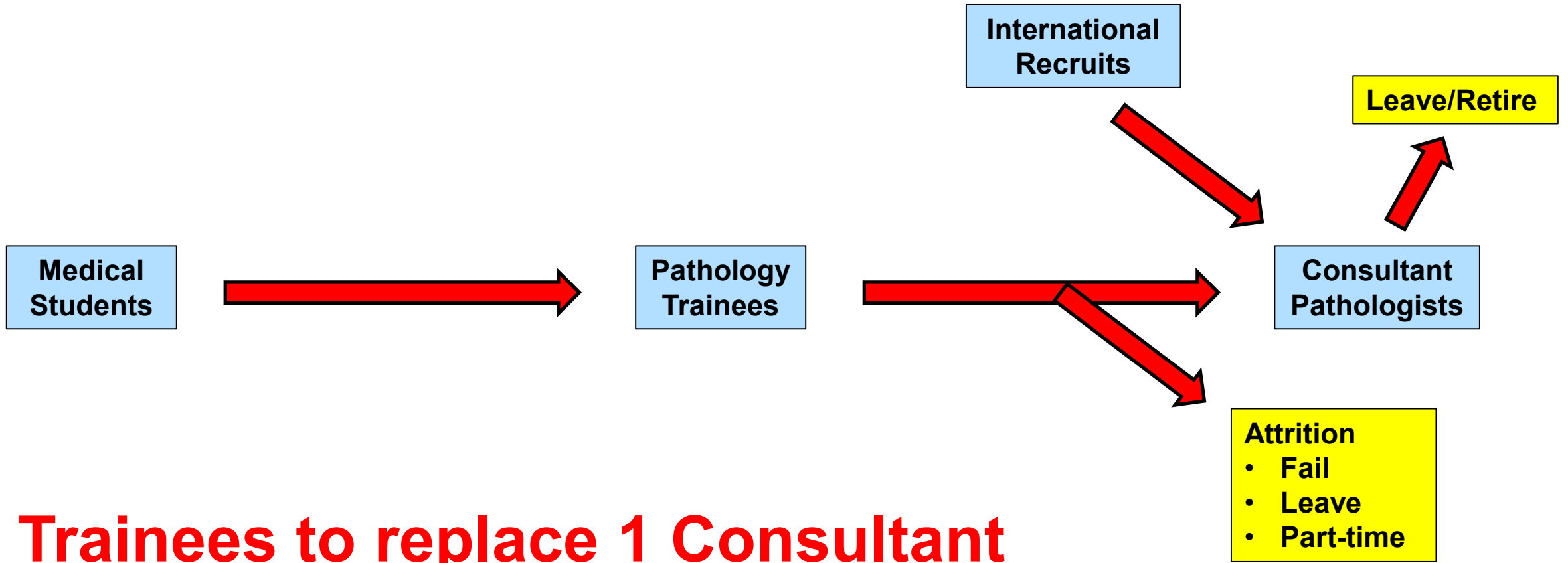
Workforce Flow

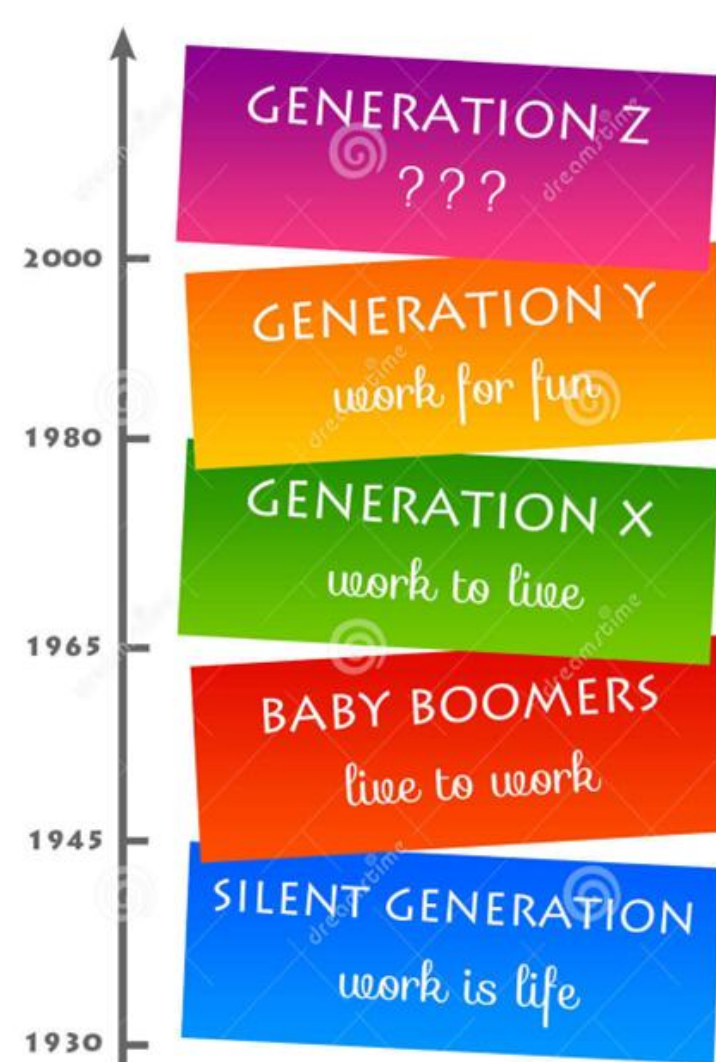


Workforce Flow



Workforce Flow





Service Failure

Paed & Perinatal Pathology

- ***37% Consultant Vacancy***
- ***Birmingham, Bristol, Northern Ireland - None***
- ***23% Retiring next 5 years***
- ***13 trainees but no recruitment 2025***

Immunology

- ***40% Consultant Vacancy***
 - ***Risk to Allergy services and Immunodeficiency***
 - ***32% will retire next 5 years***
 - ***Need 50 additional posts to meet demand***
-



Workforce Strategy

- **Train** – Collaboration/lobbying
- **Retain** – wellbeing/lobbying
- **Reform** – workforce/Automation/
Digital/IT/AI
- **Contingency** – When Demand > Capacity
 - Diagnostic Stewardship
 - Hard choices



The Royal College of Pathologists

Workforce strategy
2025–2028



Retention



The Royal College of Pathologists
Pathology: the science behind the cure

The Royal College of Pathologists

Workforce census
spotlight 1: response
rate, retirements and
working patterns

- ***Average retirement age 63***
- ***47% of pathologists > 50yrs***
- ***Senior Consultants >11PAs***
- ***60% > contracted hours***
- ***40% want to reduce hours***
- ***Pension issues.....***

Workforce Summary

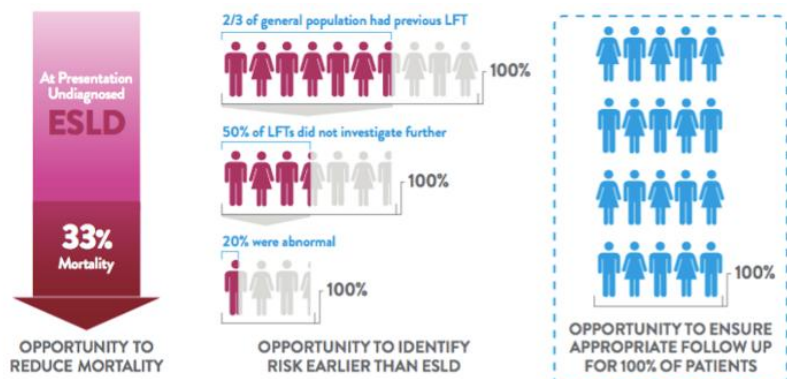
- ***UK/World Crisis***
 - ***No workforce planning***
 - ***Lack of funding to expand training***
 - ***Retention not happening***
 - ***Reform options – slow and expensive***
 - ***Contingency – reduce demand***
-



Tech?

- ***Digital Pathology ?***
 - ***Coding/Interoperability ?***
 - ***AI ?***
 - ***Automation ?***
 - ***More Consolidation?***
-

Digital Pathology and AI



Embracing AI to support the NHS in delivering early diagnoses

Report from a meeting at 10 Downing Street, 30 October 2023

Background

On 30 October 2023, the Royal College of Radiologists (RCR) and the Royal College of Pathologists (RCPath) co-chaired a meeting at 10 Downing Street to discuss the role of artificial intelligence (AI) to support the medical workforce in delivering early diagnoses.

Radiologists are specialist doctors who interpret medical images to diagnose, monitor and treat disease. Pathologists play a critical role in the diagnosis of disorders affecting every organ of the body, from before birth to after death. 95% of clinical pathways within the NHS rely on pathology services, with millions of tests performed every day.¹ These two diagnostic specialties are at the forefront of adopting AI into the NHS.

Following introductions by the previous Secretary of State for Health and Social Care, Steve Barclay MP, Dr Katharine Halliday, President of the RCR, and Dr Bernie Croal, President of the RCPath, there were a series of presentations on the use of AI in radiology and pathology. These were followed by an open discussion. Presentations were delivered by: Professor David Baldwin, Adviser to the UK National Screening Committee; Dr Ellie Dow, Consultant in Biochemical Medicine, NHS Tayside; Dr Hugh Harvey, Managing Director, Hardian Health; Dr Tim Horton, Assistant Director, The Health Foundation; Dr Anne Kinderlerer, Digital Health Clinical Lead, Royal College of Physicians; Dr Qaiser Malik, Medical Director, Membership and Business, RCR; and Professor Darren Treanor, Digital Pathology Lead, RCPath.

NHS services are under serious pressure, so it is vital that we embrace innovation that could boost capacity. Tackling bottlenecks at the diagnosis stage will help patients receive treatment faster. AI could facilitate this, leading to shorter waiting lists and better outcomes for patients. Nonetheless, much needs to be done if we want to realise the benefits of AI.

Radiology

Radiology is at the forefront of AI in the NHS, with many applications already in use. Demand for diagnostic tests is far outstripping workforce growth, with a 29% shortfall in the consultant workforce.² AI holds much promise to help solve this problem. It could be used to highlight abnormalities on medical images, or to prioritise those images a radiologist should review immediately. However, several factors need to be addressed to allow for AI's adoption into radiology services at scale.

¹ National Institute for Health and Care Excellence (2021), "NICE impact diagnostic pathology". Available at: <https://rb.gy/zeftb37>

² RCR, Clinical Radiology 2022 Workforce Census. Available at: <https://rb.gy/c7ev9b>

Tech?

- ***Digital Pathology ?***
 - ***Coding/Interoperability ?***
 - ***AI ?***
 - ***Automation ?***
 - ***More Consolidation?***
-

Conclusions

- ***NHS Gridlock***
 - ***Workforce Crisis***
 - ***Huge Tech/IT Gap***
 - ***Unwarranted Variation in Pathology Tests***
 - ***Service Failure***
 - ***Limited Increases in Funding***
-



Actions

- ***Lobby/Advocate workforce***
 - ***Reduce Demand & Unwarranted Variation***
 - ***Contingencies – Manage failing services***
 - ***Develop and adopt coding/Interoperability standards***
 - ***Roll out Digital Pathology – Important***
 - ***AI – Image and Cascade Testing - ?£££***
-



The Royal College of Pathologists

Pathology: the science behind the cure

Thank You



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NHS

North West
London Pathology



Case Study



North West
London Pathology



Case Study



Telmo Costa

Global Product Lead BCM
Noul Co LTD



North West
London Pathology



Noul and miLab product platform

Caroline Fenlon UK Business Development Manager

Telmo Costa Global Product Manager BCM

1st July 2025

“We explore global challenges that threaten human health and life, discover novel potential solutions and realize those possibilities.”

Company Overview

Name	Noul Co., Ltd.
Establishment	Dec. 2, 2015 (IPO KOSDAQ Mar. 3, 2022)
CEO	David Lim
Capital	KRW 18,474 million
Employees	137 persons
Location	Yongin-si, Gyeonggi-do, Korea
Key products	Blood analysis, malaria diagnosis, cervical cancer screening, etc.
Website	www.noul.com

[As of Oct. 31, 2024]



Headquarters



Research lab (HQ)



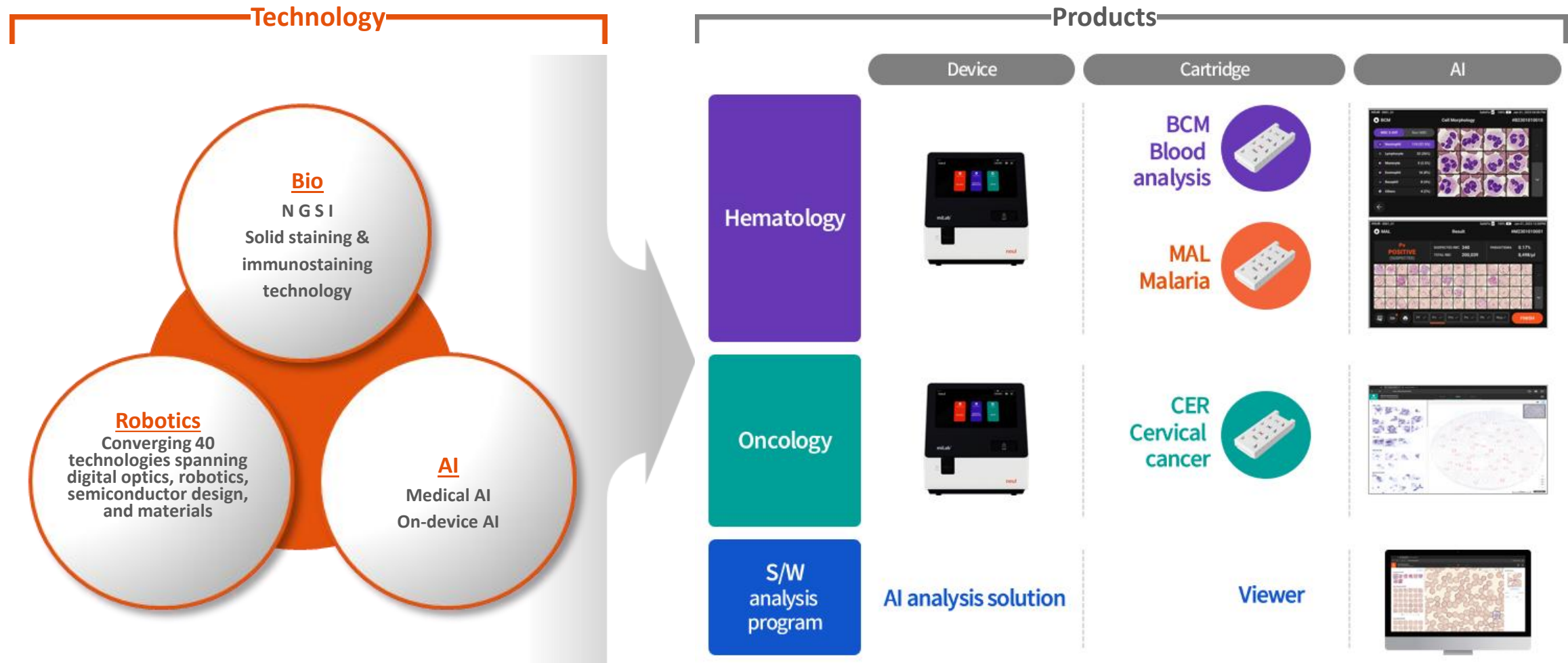
Plant (HQ)

Key Milestone

Global Partners & References	100+ partners and references across 25 countries Government/international organization : WHO, UNDP, FIND, US CDC, KCDC, Italy, Spain, etc. Global company : Largest diagnostic labs in North America/Europe/Latin America, Novartis, and others
Certification	CE, GMP, ISO 134865, FDA ISO 13485(BSI) (2018) Achieved the European CE certification for miLab devices and malaria/blood analysis/cervical cancer diagnostic cartridges (2022) miLab platform achieved the European CE IVDR certification for SafeFix GMP certification for Class 1 IVD medical devices (2023) Achieved ISO 13485 (3EC) for IVD medical devices in hematology & cytology Noul miLab™ Platform added to FDA Registration & Listing (2024)
Publications	87 Publications (Including Nature Review, More than 60% Overseas) 2019~21 Nature Reviews Materials/IEEE Conference/ACS 2023 Frontiers in Bioengineering and Biotechnology 2024 PLOS Global Public Health, Frontiers, Scientific data
Award	Award at the Bill & Melinda Gates Foundation Annual Meeting (2019) Prime Minister's Award on 57th Invention Day KIPO Commissioners' Award at the Korea Patent Awards Top 10 AI Startups in Korea named by NIA Next-generation Unicorn named by the Ministry of Science and ICT
Clinical Trials	Clinical trials across 20+ global sites for 10,000+ cases Swiss TPH, FIND, Harvard Medical School, Asan Medical Center, Severance Hospital, etc. RIGHT Foundation's 'Bridging Award Program' (KRW 4 billion) (2023)

Noul's Groundbreaking Technologies

With proprietary expertise in BIO, AI, and Robotics, Noul advanced technologies in hematology, oncology, all driven by innovative in-house capabilities and manufacturing.



The world's only platform automating the entire microscopic process described by UNITAID as *the most advanced digital microscope and fully integrated benchtop platform.**





Our Innovation - Overview

*“Improved diagnostic accuracy and consistency,
simplified workflow”*



Fully-Automated Sample Preparation

Smearing and staining in one step, with solid-based staining cartridge



Capturing High-Resolution Digital Images

More than 500 cell images per second, with high-performance digital microscopy



Analyzing with AI Algorithms

Faster, more consistent and accurate results with AI, compared to manual microscopy



Verifying Results with Remote Access

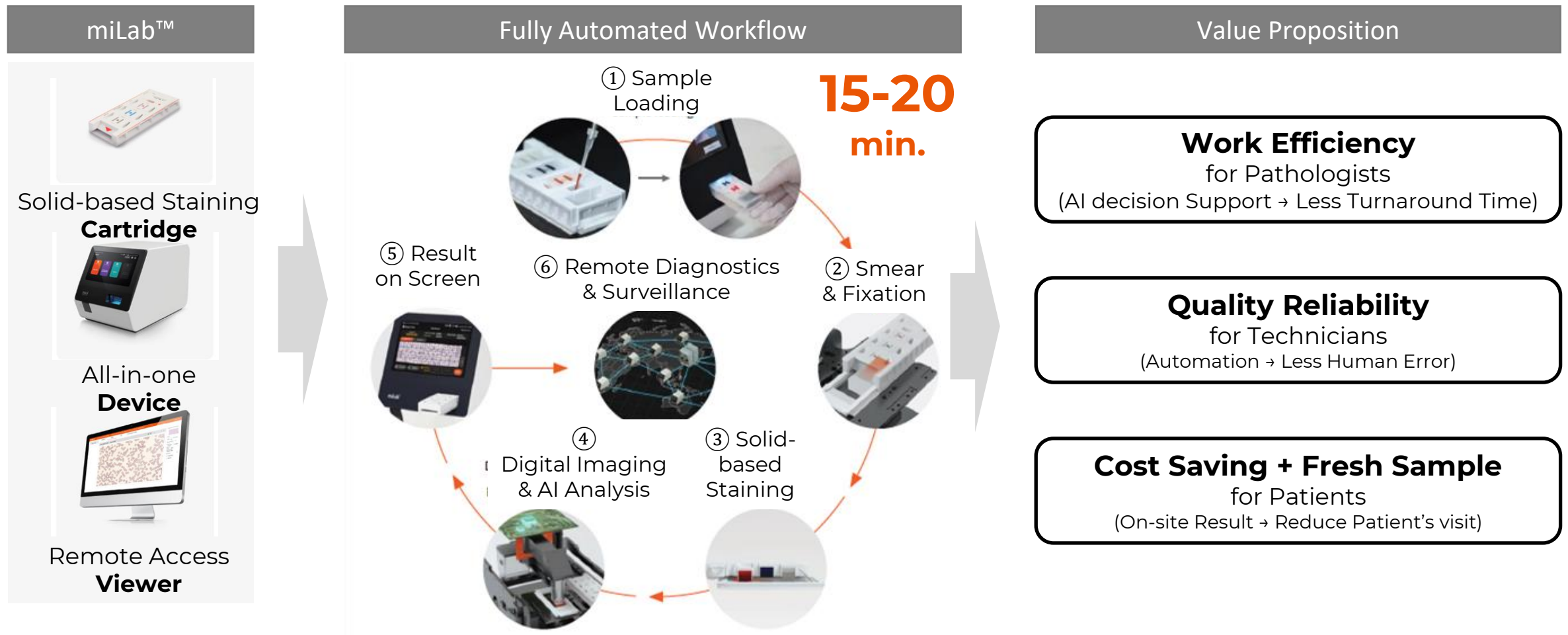
With network access, view and monitor results anytime, anywhere



Our Innovation - miLab Platform

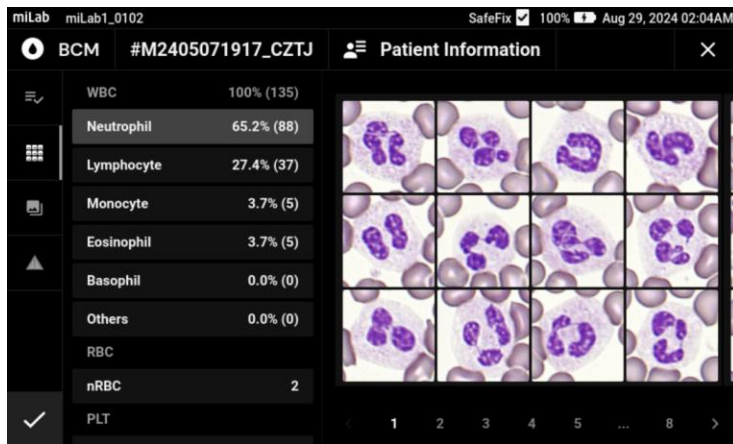
With its on-device AI, miLab™ can provide reliable microscopy test results anytime and anywhere.

Digital Microscopy Platform, miLab™

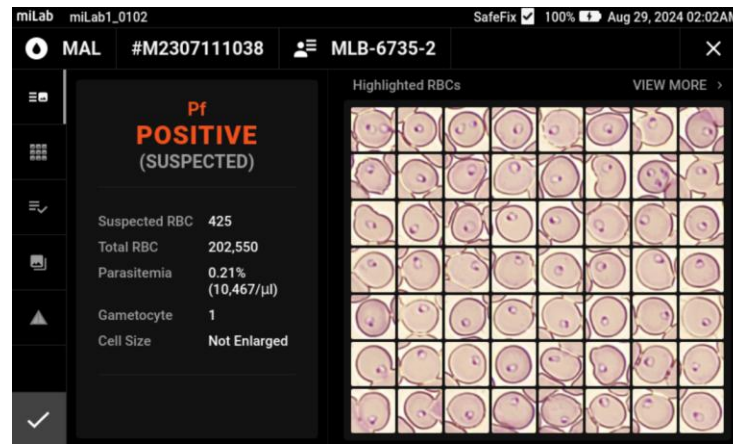


Offers three AI-driven solutions: hematology and cytology, all fully automated and meticulously designed to enhance efficiency and deliver exceptional performance.

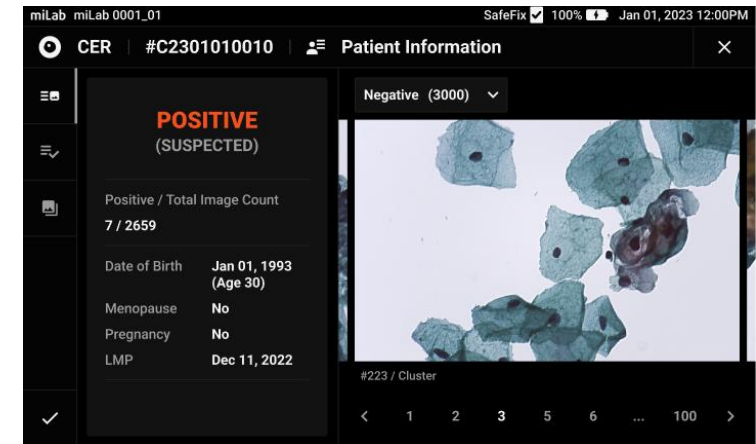
Blood Count & Morphology



Malaria



Digital Cytology for Cervical Cancer



Only automation solution available for all medical institutions performing blood tests

- Currently expanding business to target hospitals and labs performing 20 or fewer BCM tests/day

miLab™ MAL

Product Introduction, miLab MAL

miLab™ MAL is an AI-driven fully automated solution that delivers WHO-certified Level 1 microscopy expert-level performance without the need for professionals

miLab™ MAL is globally recognized innovation

UNITAID introduced miLab as *“The most advance digital microscopes and fully integrated bench top platforms”**



Clinical Performance

- **Ghana & Ethiopia** (PLOS Global Public Health Journal, Apr. 2024)
 - (*P.f*) Sensitivity 94.3%, Specificity 94.0%
 - (*P.v*) Sensitivity 97.0%, specificity 97.6%
- **Nigeria** (under publication process)
 - (*P.f*) Sensitivity 94.4%, Specificity 98.1%
- **United States** (ASM Journal of Clinical Microbiology, Dec 2024)
 - (Imported cases) Sensitivity 99.5%, Specificity 100%

Plan on PPC(Preferred Product Characteristic) for digital malaria microscopy is included in WHO GMP Operational Strategy 2024-2030



* Malaria Diagnostics Market and Technology Landscape Report 4th. UNITAID (2022)

miLab MAL in Malaria High-Endemic Setting

User Profile

- Country: Ghana and Ethiopia (2022)
- Research Institute: University of Notre Dame (USA), KNUST (Ghana), Gondar University (Ethiopia)
- Test Method for the Field Study: miLab, RDT, microscopy, qPCR
- Test setting: Level 1 & Level 2 Health Center

PLOS GLOBAL PUBLIC HEALTH

RESEARCH ARTICLE

A digital microscope for the diagnosis of *Plasmodium falciparum* and *Plasmodium vivax*, including *P. falciparum* with *hrp2/hrp3* deletion

Yalemwork Ewnetu^{1,2}, Kingsley Badu³, Lise Carlier⁴, Claudia A. Vera-Arias⁵, Emma V Troth⁵, Abdul-Hakim Mutala³, Stephen Opoku Afriyie³, Thomas Kwame Addison³, Nega Berhane¹, Wossenseged Lemma⁵, Cristian Koepfli^{5*}

¹ Department of Medical Biotechnology, Institute of Biotechnology, University of Gondar, Gondar, Ethiopia, ² University of Gondar Comprehensive Specialized Hospital, Gondar, Ethiopia, ³ Department of Theoretical and Applied Biology, Kwame Nkrumah University of Science and Technology, Kumasi, Ghana, ⁴ LMC Projects, Amsterdam, The Netherlands, ⁵ Department of Biological Sciences & Eck Institute for Global Health, University of Notre Dame, Notre Dame, Indiana, United States of America, ⁶ Department of Medical Parasitology, School of Biomedical and Laboratory Sciences, College of Medicine and Health Sciences, University of Gondar, Gondar, Ethiopia

*ckoepfli@nd.edu

PLOS GLOBAL PUBLIC HEALTH

A digital microscope for the diagnosis of malaria

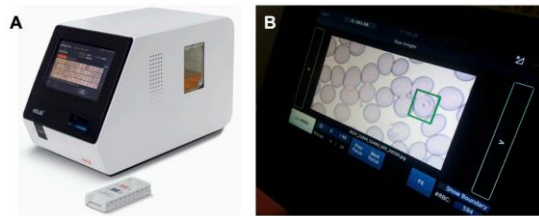


Fig 1. miLab device. A) Device with cartridge in front. B) Infected RBC detected by the algorithm and displayed on screen.
<https://doi.org/10.1371/journal.pgph.0000391.g001>

Result Summary

- Sensitivity and Specificity for **P. falciparum** the miLab reached a **sensitivity of 94%** and a **specificity of 94%** in both Ghana and Ethiopia.
- **Sensitivity for P. vivax** in Ethiopia was **97%**
- The miLab diagnosed 51/52 *P. falciparum* infections with *hrp2* deletion (48/51 also carried *hrp3* deletion).



“Patients can be treated quickly with accurate diagnostic tests. There are many cases of finding malaria-infected patients on the miLab that local experts have not found in Ethiopia's clinical sites. miLab is easy and simple to use, it's a must-have product in the clinical field.”

by Cristian Koepfli, Ph.D.
Assistant Professor of University of Notre Dame

miLab™ CER

The Digital Cytology Platform

miLab™ CER : Automate Staining, Scanning, and Analysis

New Gold Standard miLab™

Less Labor, Save Time, Minimum Infra Required, User Friendly



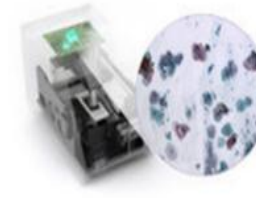
01. Sample Loading



02. Staining



03. Digital Optical Imaging



04. Embedded AI Analysis



05. Result on Screen

LBC
Liquid-Based Cytology

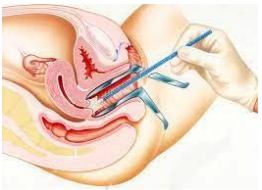
Slide Preparation

Cell Image Analysis

On-site, Remote Diagnostics

Manual Microscopy Process

High Labor Costs, Time Consuming, Much Infra Required



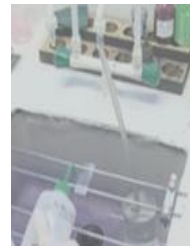
Manual
Conventional
Cytology



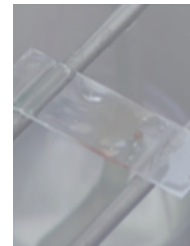
LBC
Liquid-Based
Cytology



Reagent
Preparation



Methanol
Fixation



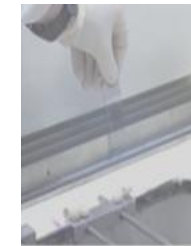
Drying



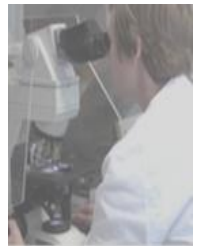
Staining



Washing



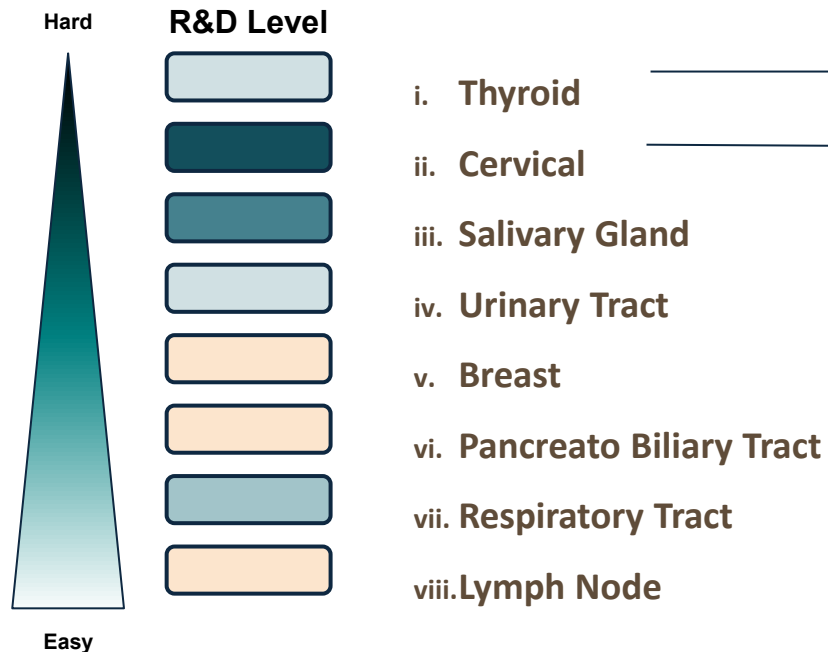
Drying



Examination

miLab™ CER : The Digital Cytology Platform Profile

	Test Price	Professional	Time to Result	Accuracy	Infrastructure Investment
Cytology	High	Technician & Specialist	Few days to months	High Variability	Very High
miLab	Reduced	Workload Reduction	Point of Care Available	AI based High Accuracy	Low



miLab™ CER is recognized by UNITAID

- UNITAID* introduced miLab™ as *a computer-assisted cytology system, with AI-based algorithm*
- Hologic ThinPrep and Genius were the only other two platforms introduced together with miLab™ CER

Computer-assisted cytology

The ThinPrep Imaging System (TIS) has been available since 2003, when it was first approved by FDA, and is an automated imaging and review system for use with ThinPrep Pap Test slides. It combines imaging technology to identify microscopic fields of diagnostic interest with automated stage movement of a microscope in order to locate these fields. In routine use, the ThinPrep Imaging System selects 22 fields of view for a Cytotechnologist to review. Following a review of these fields, the cytotechnologist will either complete the diagnosis

Screening and treatment of precancerous lesions for secondary prevention of cervical cancer

Technology landscape report

Another computer-assisted cytology system, with AI-based algorithm, is miLab™ CER (Noul Co., Ltd), which presents cytologic results on a slide-by-slide basis according to Bethesda system classification. A final review and confirmation by the user are still required. The system is CE-IVD approved and is currently running external validation.

The Genius™ Digital Diagnostics System (ThinPrep, Hologic) is the more recently available product in this category. Genius Digital Diagnostics combines a new AI algorithm with advanced volumetric imaging technology to help cytotechnologists and pathologists identify pre-cancerous lesions and cancer cells. The system can rapidly analyze all cells on a ThinPrep® Pap test digital image, presenting an AI-generated gallery of the most diagnostically relevant images on a PC screen. Cytotechnologists and pathologists review images on a computer screen and most cases can be reported without the need for a microscope, using just the scanned image of the slide. The system is CE-marked (<https://www.hologic.com/hologic-products/cytology/genius-digital-diagnostics-system>).

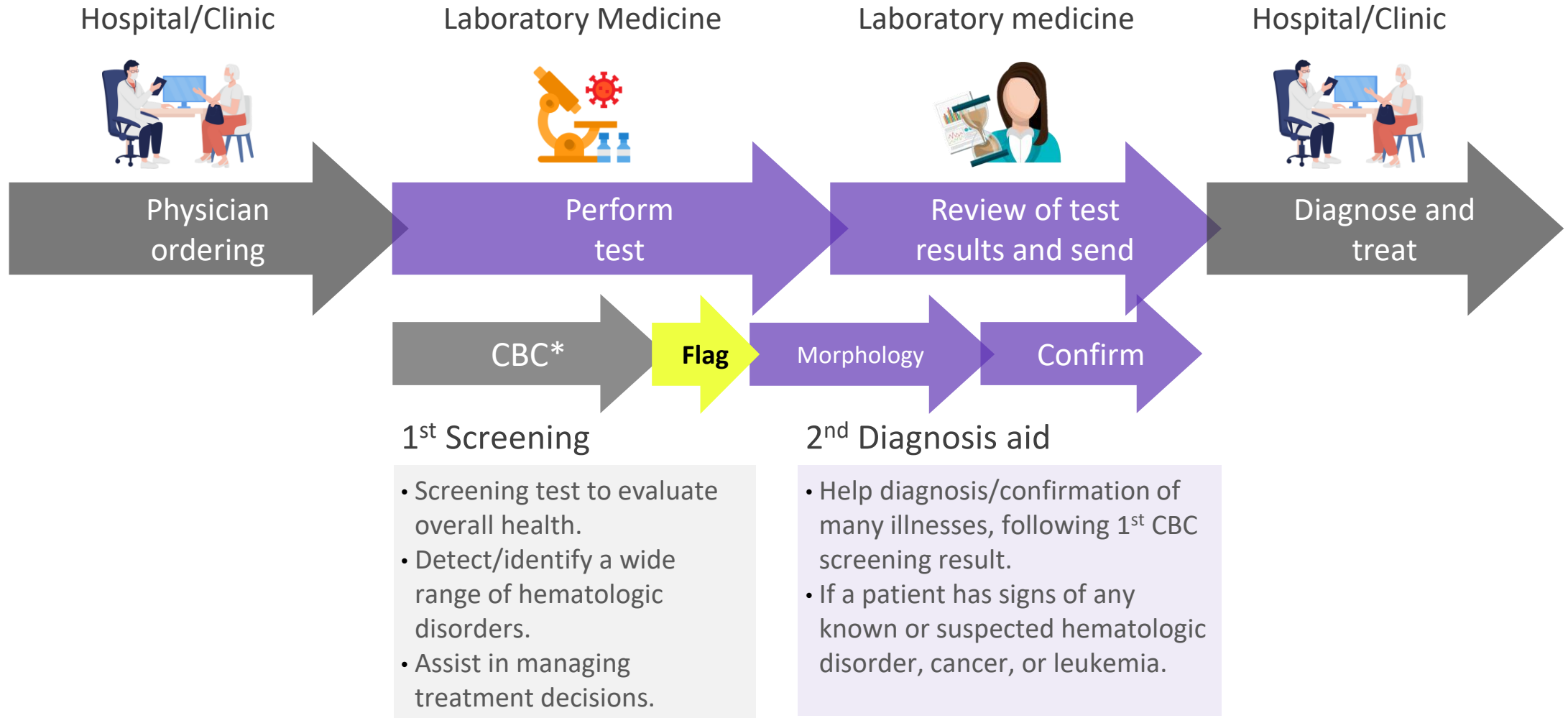
unitaid.org

* WHO/UNITAID Technology Landscape Report (2024)

miLab™ BCM

Innovative CBC – 5part-diff and morphology hematology analyzer

When time, cost and size really matters!!



* CBC (Complete blood count)



WBC Count	20.1 (10 ³ /μL)	4.0 10.0
RBC Count	20.12 (10 ⁶ /μL)	4.12 5.40
Hemoglobin	35.2 (g/dL) High	12.0 16.0
Hematocrit	20.1(%)	36.0 48.0
Platelet Count	150 (10 ³ /μL)	130 400
MCV	20.1(fL)	36.0 48.0
MCH	20.1(pg)	36.0 48.0
MCHC	20.1(g/dL)	36.0 48.0

Providing main 8 parameters of CBC in POC environment

Total WBC

Total RBC

Hemoglobin

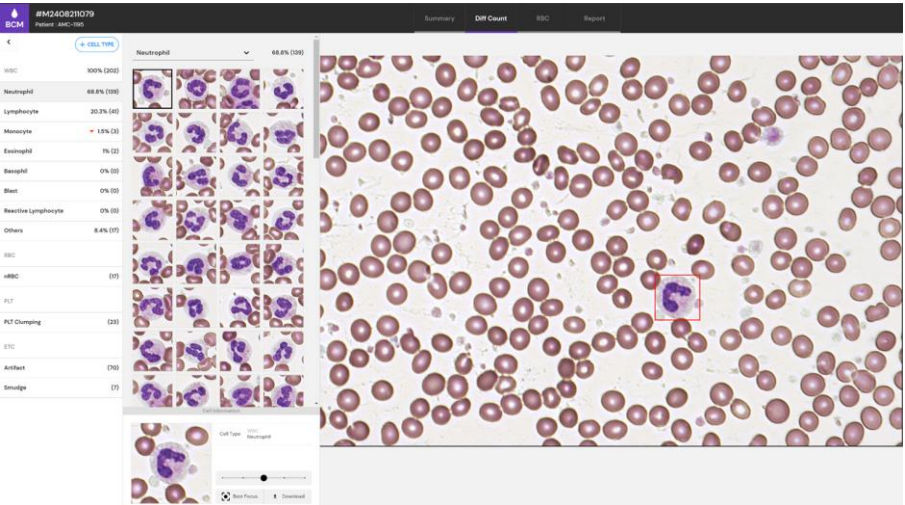
Hematocrit

PLT Count

MCV

MCH

MCHC



Providing further Morphological analysis in one flow

WBC 5-Diff

IG

Blast

Reactive LYMPH

nRBC

PLT Clumping

Smudge Cells



Advantages of miLab™ : Blood Cell Morphology Test



**Provide User-Convenience
Easily with Small Resources**

Small ~ Medium Size Laboratory	Big Size Laboratory
Provide CBC + BCM or BCM only analysis in consistent quality in 20 minutes on-site	Provide efficiency on work-flow after CBC flag
Provide environment where samples are tested fresh for better and faster results	Appropriate for case-to-case analysis such as ICUs and Emergency Units
Streamline the labor-intensive workflow automatically	



In Summary miLab™ BCM

- **Full automation system available for both BCM or CBC+BCM analysis**
- **Compact size for limited spaces in labs**
- **Target market : Small to medium labs and hospitals with low loads of CBC tests per day**
- **Can also be used in big labs especially for ICUs and Emergency Units needing case to case CBC/BCM tests**
- **miLab Viewer on PC to view the results to save images and reports**

noul
Beyond Diagnostics





Thank You



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NHS

North West
London Pathology



Keynote Presentation



Joanna Andrew
IBMS President
IBMS



**North West
London Pathology**

Pathology beyond Borders

Joanna Andrew

President

Institute of Biomedical Science

Global Health

- Aging Population
- Cancer – early detection
- Emerging Infectious diseases
- Workforce shortages

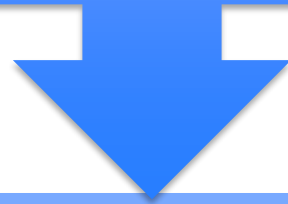


What is required?

- Extend thinking beyond the boundaries of individual health systems
- Central Importance of pathology workforce
- Adapt the way we work culturally and operationally
- Flexible future ready teams
- Best use of innovation to enhance quality, efficiency and resilience

IBMS Strategy

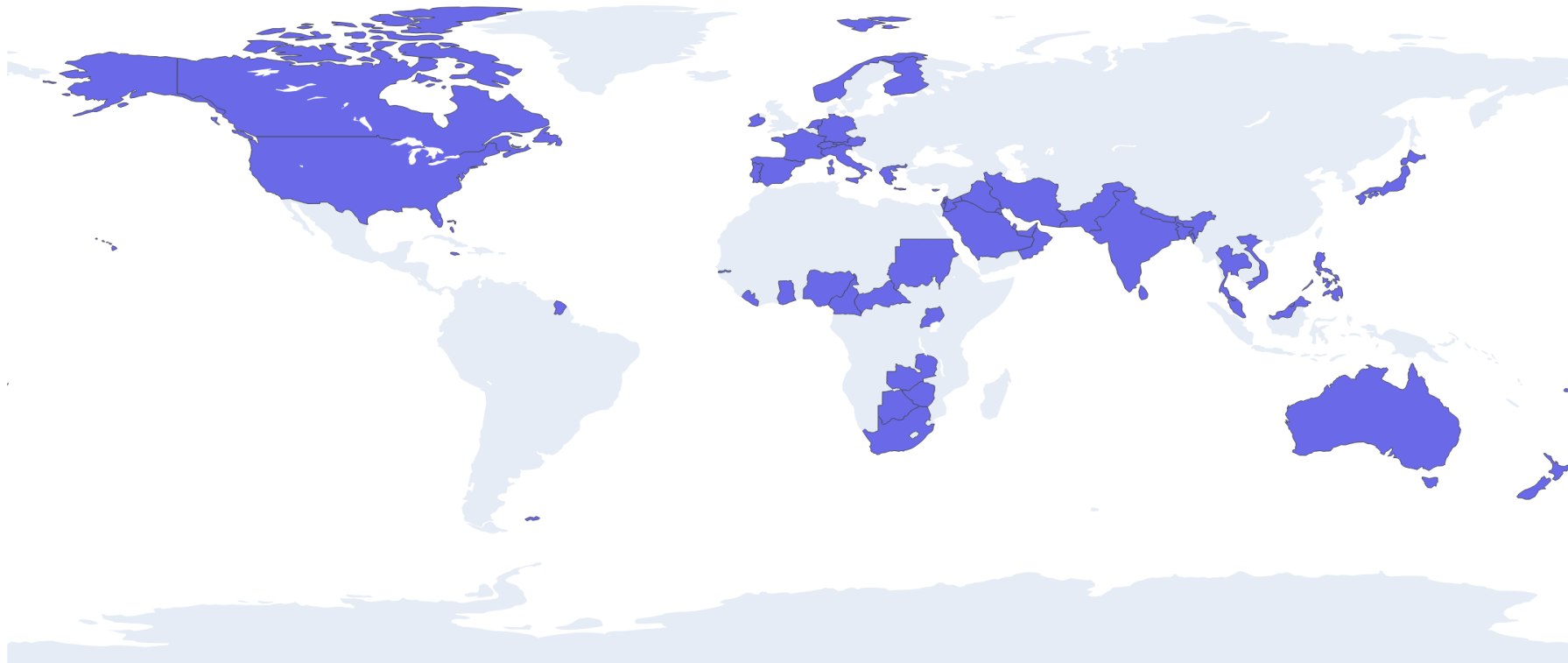
Progress the number and range of members that the IBMS attracts, within the UK and globally



Agree and develop an approach to increase our work and visibility outside of the UK, including increasing the uptake of our qualifications and providing a route to sharing learning and experience across different health systems.

The IBMS has members in over 70 countries across the world

Countries with IBMS Members



The IBMS accredits the following Non-UK Universities



- Griffith University, Australia
- Kuwait University
- University of Malta
- Munster Technological University, Cork
- Atlantic Technological University, Republic Of Ireland
- Business Management School, Sri Lanka
- Gulf Medical University, United Arab Emirates

6 Universities in Malaysia



- . IMU University
- . Management & Science University
- . Universiti Kuala Lumpur
- . Universiti Kebangsaan
- . Universiti Putra
- . University of Nottingham, Malaysia Campus





UNIVERSITI KEBANGSAAN MALAYSIA

KAMPUS KUALA LUMPUR



Sultan Qabos University, Oman (February 2020)



Issues Across the Globe

- Workforce Challenges



Workforce Challenges

Increased demand

Aging population

Increased Cancer Screening

World wide shortage of pathologists

Total number of pathologists is decreasing

- Ageing pathologists
- Not enough training positions
- Training takes too long
- Increased complexity and time to make a diagnosis
- 1 in 3 pathologists jobs are vacant

How can we solve these problems?



We need to think differently



Improvements can be achieved by enhancing the roles of scientists



The biomedical laboratory scientist workforce has a structured system of post-registration training delivered by its professional body (the IBMS)



More appropriate use of this workforce represents a solution to some of the future workforce problems

Nordisk Medicinsk Laboratoriegruppe (NML) Congress

- Held in Reykjavik, 2025
- Advance roles and qualifications for scientists
- To support their recruitment issues



NHSE Collaboration

- Two day international learning exchange between NHSE and colleagues from Ontario in Canada.
- Facing similar challenges
- Valuable opportunity to share ideas, showcase transformation
- Focus on digital pathology and histopathology automation



Innovation

- Last year I visited a laboratory in Viborg in the Midt region of Denmark



Cradle to Grave



The phlebotomy within the hospital is available 24/7 managed by the laboratory.



Hand held devices

Alert when a sample needs to be taken
Books in sample at patients side
Sample sent straight to the analyser
Automatically discarded when complete



TAT is 90 minutes from 'vein to brain'



Questions





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London Pathology



Panel Discussion



Saghar Missaghian-Cully
Managing Director
North West London Pathology



Joanna Andrew
IBMS President
IBMS



Richard Wardle
Head of Pathology
South Yorkshire and
Bassetlaw Pathology



Debra Padgett, MSc, MA, FIBMS, CSci
Clinical Pathology Service Manager /
Operational Lead, Institute of
Biomedical Science / Northumbria
Healthcare NHS Foundation Trust /
North East & North Cumbria



Noman Manzoor
Pathology Laboratory Director, General
Manager Pathology, Transfusion and
Mortuary Services
South 4 Pathology Partnership Great
Western Hospitals NHS Foundation Trust



**North West
London Pathology**



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Drinks & Networking



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