



Welcome to the 09th NHS
Outpatient Conference!



08th October 2025
Leonardo Hotel, Milton Keynes,
Midsummer Boulevard Milton
Keynes, MK9 2HP



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below to register your interest for our
accredited training courses.

Register your Interest





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Join the Healthcare Engagement Society (HES)

- **What it is** – A secure, year-round platform bringing NHS professionals together across six specialist communities.
- **Why it matters** – Stay connected beyond today's event, share challenges, and learn from peers facing the same priorities.
- **Your benefits** – Exclusive access to interviews, insights, best practice, and real-time discussion threads with colleagues nationwide.
- **How to join** – Simply scan the QR code, choose your community, and start connecting today.



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Today's Sponsors & Partners!

NHS Outpatient
Transformation
Conference



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My medical record



Exemplar
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intersource
Medical Services



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Chair Opening Address



Mr Anil Vara, Bsc (Hons), Msc, MBA, CMgr, FCMI
Director of Elective Recovery (Ex) and Clinical Technologist in
Nuclear Medicine
University Hospitals Sussex NHS Foundation Trust



Keynote Presentation



Becky Gate

Digital Lead | Elective Care
NHS England – East of England
Region



Ramesh Rajah

Assistant Director of
Programmes for Digital Elective
NHS England – East of England
Region

Scaling Digital, Driving Elective Recovery on a regional footprint

Ramesh Rajah

AD for Programmes (Digital Elective)

Becky Gate

Digital Lead| Elective Care

East of England Elective Care Improvement Team

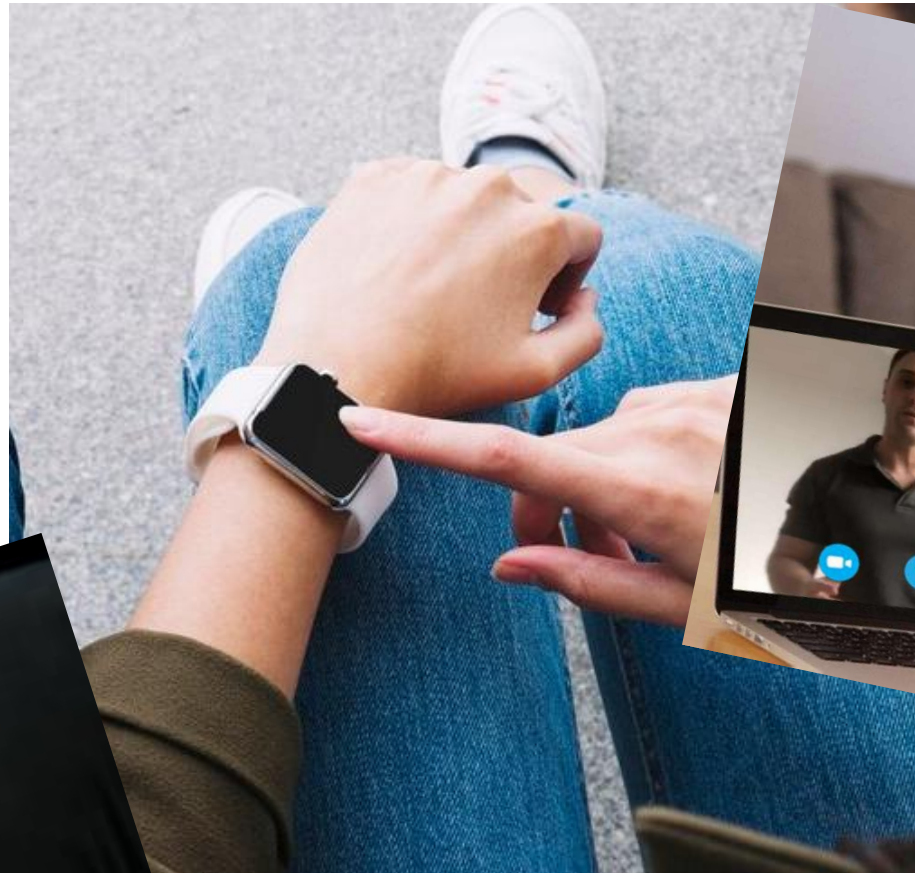
Today:

- The East of England context
- How digital is transforming outpatient services
- Scaling on a regional footprint



The future is here... for the user

**Wearables and
remote monitoring**



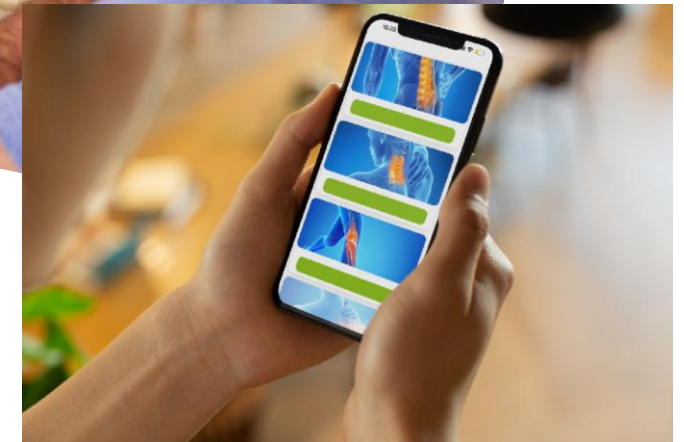
**Communication
platforms**



**Patient Engagement
Portals & NHS App**



Curated self-management tools

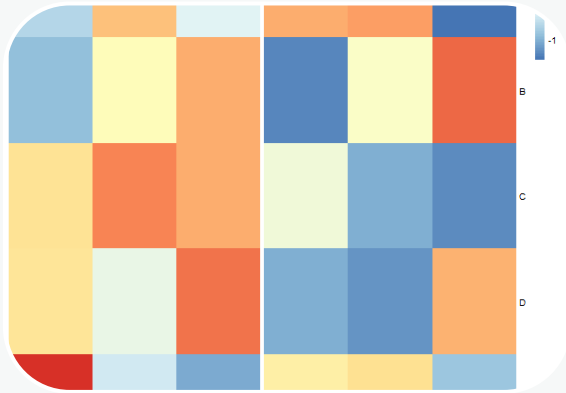


... for the clinician and service

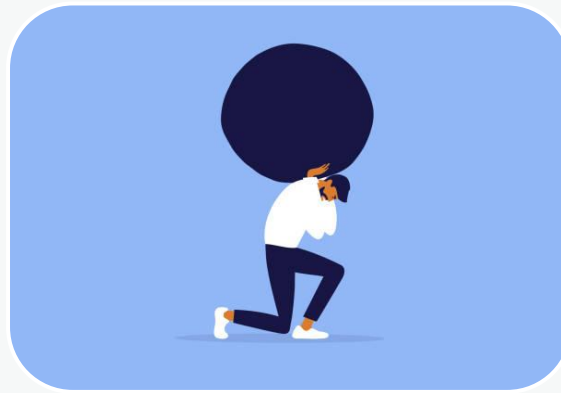


- **Patient Administration Systems (PAS) and Electronic Patient Records**– scheduling, shared clinical view, capacity management
- **Clinical Decision Support & Workflow Tools** – AI driven decision support, digital triaging and predictive analytics
- **Operational and Collaborative Tools**– task automation to reduce admin burden, virtual MDT platforms
- **National Federated Data Platform** – unified access to data to enable a more cross organisational care coordination
- **Artificial Intelligence (AI) and other analytical tools** - to make predictions, automate simple tasks or generate new information e.g. trends, optimise resource allocation

but not for all and there are significant challenges to scaling...



Highest level of digital variation nationally



Resourcing challenges



Siloed working



Multiple asks

**Can we use
improvement
methodology to
make the most of
what we have?**

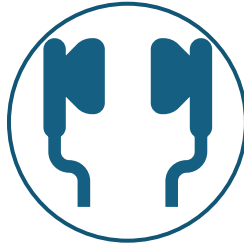


Applying improvement to scaling digital technology:



Defining the problem based on clinical and user need

- User-centred approach
- Listening to system needs
- Understanding the pathway e.g. using process mapping



Shaping a “regional” approach to common problems

- Economies of scale
- Sharing what works



Using continuous improvement methods to optimise existing tech



Underpinned by a MDT team

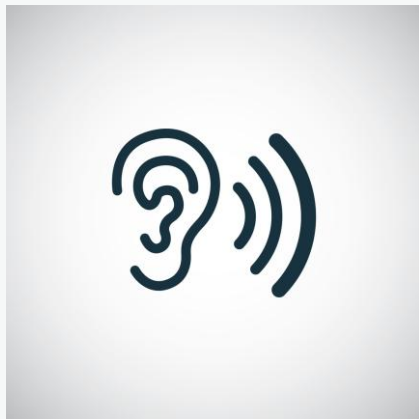
- Embedding a regional digital elective team with close links to digital
- Strengthening “MDT” culture and leadership
- Working towards shared workplans at an ICB and regional level

Step 1: Defining the “real” problem



- Fostering a “team of teams” to define the problem and outcomes
- Offering joint regional support e.g. delivery partners, simplifying asks
- Remembering digital is just an enabler not “solutions”
 - process mapping
 - user research
 - clinician led

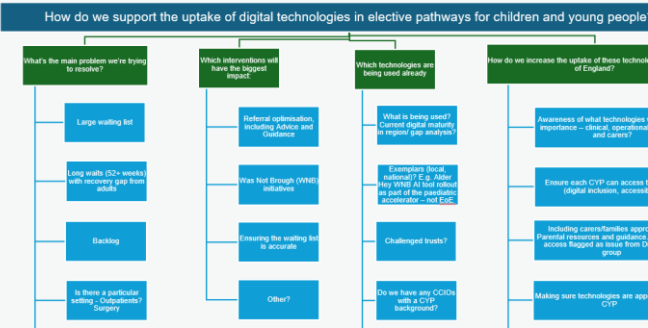
Step 2: Shaping a regional response to help us get from A to B



Communities of Practice

Step 3: Getting the most from people and technology through continuous improvement

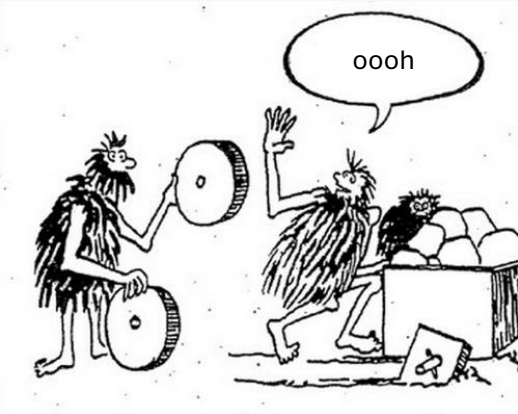
Our problem



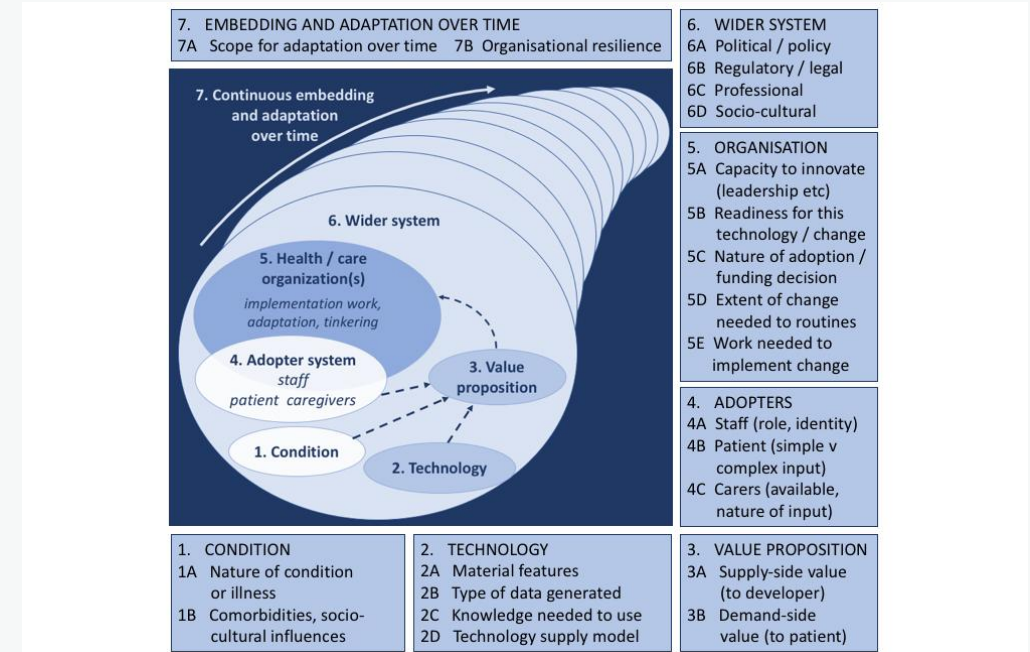
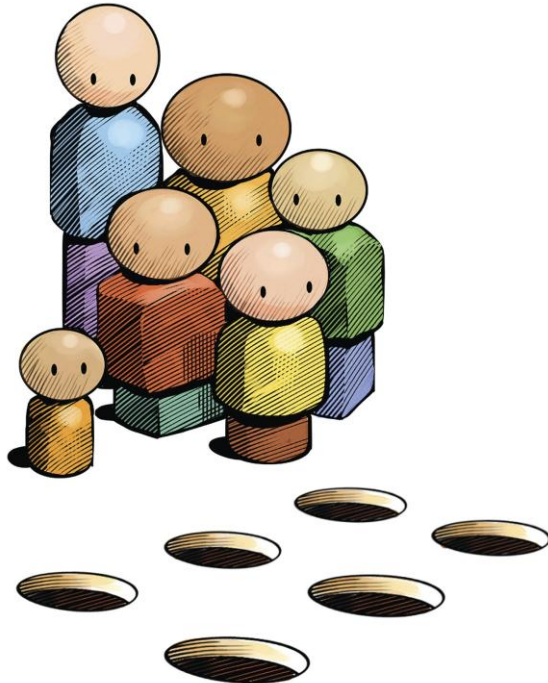
ICB		Providers		Demand				P
				% Specialist Advice Utilised		% Specialist Advice Diverted		
				Month: Jun 25				
				%	Change since 1 month ago	%	Change since 1 month ago	
BLMK	Bedfordshire	22.4%	-0.4%	22.1%	-0.8%	59		
	Milton Keynes	32.4%	+1.5%	20.0%	+0.7%	50		
C & P	Cambridge	10.9%	-0.7%	54.9%	-4.6%	58		
	North West Anglia	22.3%	-3.0%	21.9%	+1.4%	56		
	Royal Papworth	22.5%	+2.3%	11.5%	+0.4%	69		
	East & North Herts	20.4%	-0.8%	19.5%	-2.1%	62		

Unexplained variation and improvement opportunity

Sharing lessons learnt



...and remembering one size doesn't fit all:

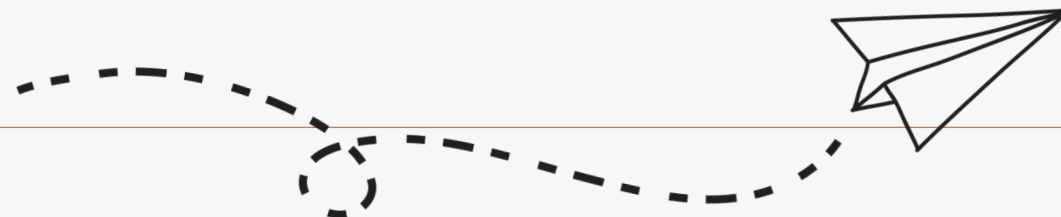


Nonadoption, Abandonment and Challenges to Scale-Up, Spread and Sustainability (NASSS) framework.

Greenhalgh et al, 2017

Successes and where's next

- Support scaling patient engagement portals through the monthly PEP Delivery Group
- More joined up regional team – shared deliverables and directorate days
- More joined up responses, including collaborative bids
- MDT approach for waiting list validation
- Addressing the waiting list in Children and Young People (including proxy)
- Promoting accessibility and digital inclusion
- Scaling current pilot sites





THANK YOU!



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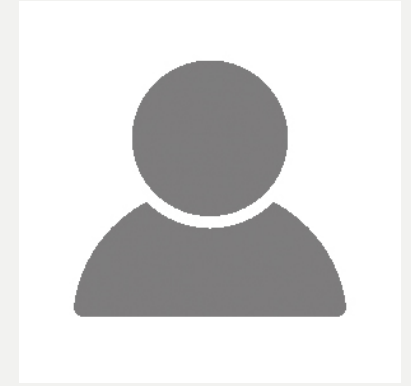


Panel Discussion



Breege Gilbride

Deputy Divisional Director of Nursing for Outpatients
and Patient Access
Imperial College Healthcare NHS Trust



Mr Henry St Aubyn Bilton

Urology Specialty Doctor
Harrogate District Foundation Trust



Becky O'Shaughnessy

Deputy Operations Manager
Cambridge University Hospitals



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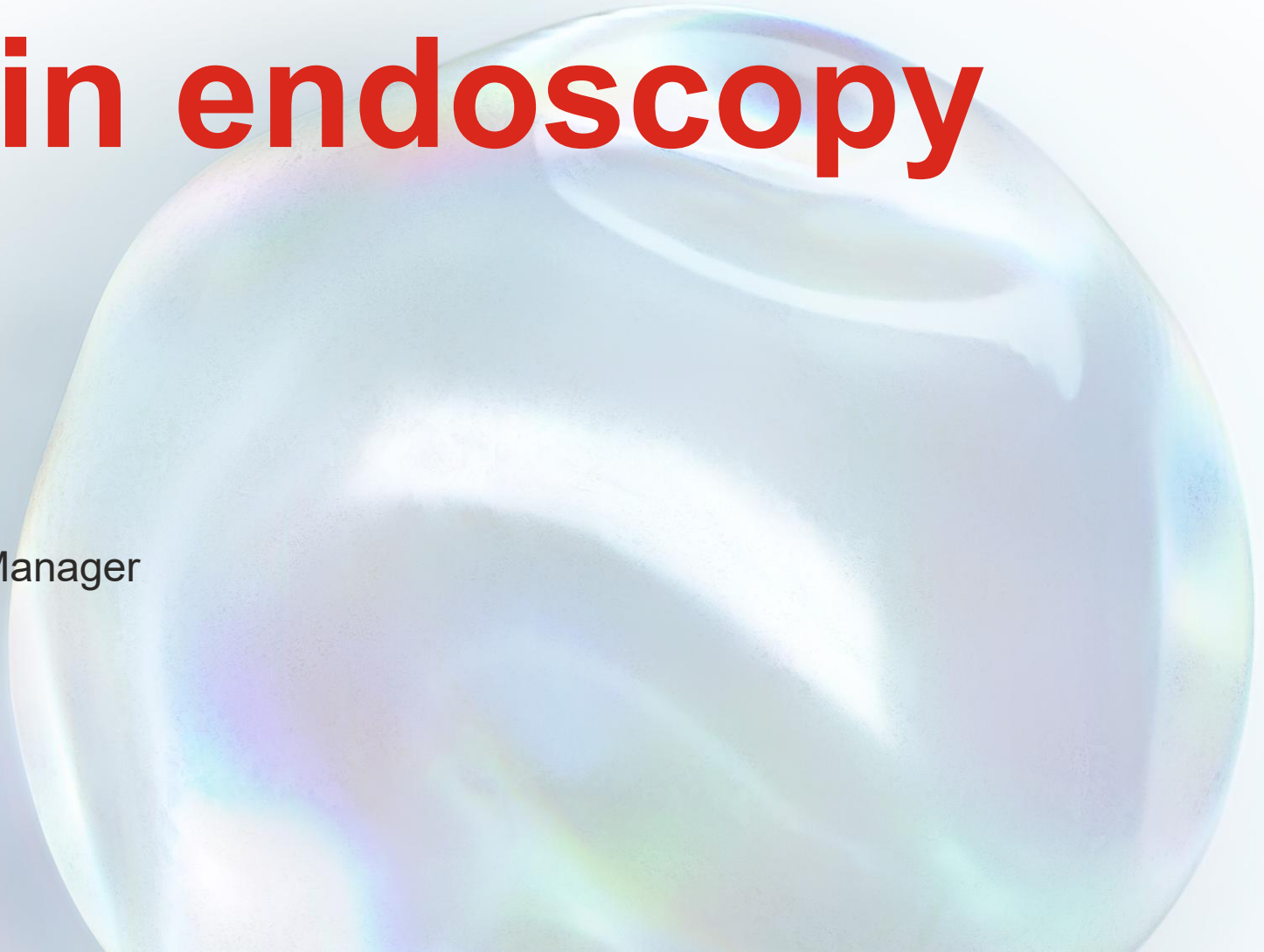
PENTAX
MEDICAL

Partners in endoscopy

Paul Whittle

Market Access & Communications Manager

paul.whittle@pentaxmedical.com



Population challenge

- The population is aging
 - Cancer prevalence is increasing at all ages
- Diagnosis is expected/directed to be achieved earlier

Workforce challenge

- Existing workforce pressures due to insufficient Gastroenterologist/Endoscopist numbers
- Predicted further decline in workforce numbers due to imminent retirements & poor recruitment

Endoscopy Transformation

-  There has been a BIG focus separating Diagnostics from the Acute setting
-  Significant resource allocated to low-risk procedures to free up resource in the Acute setting
-  CDC's taking Endoscopy back into the Community
-  Extra Endoscopy activity in Outpatient & Clinic settings
-  Was the released capacity used strategically?

Endoscopy Pathways



Full system pathways must be prioritised



These pathways will inevitably mean certain stakeholders such as GPs or Nurse Endoscopists need more/different skills as they see more patient groups/more pathologies



Regional Networks will need to create their own solutions, such as:

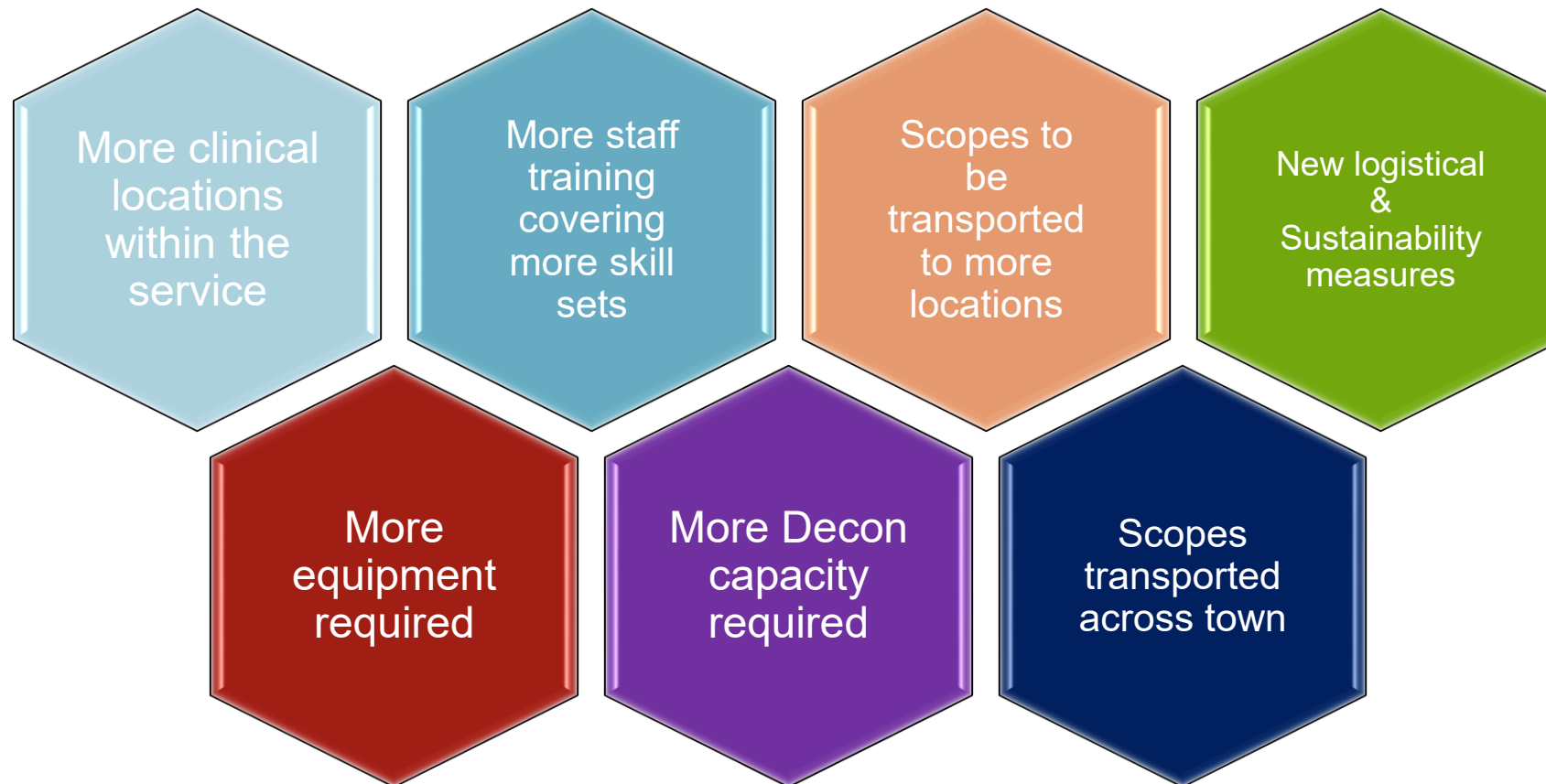
Expanded CDCs

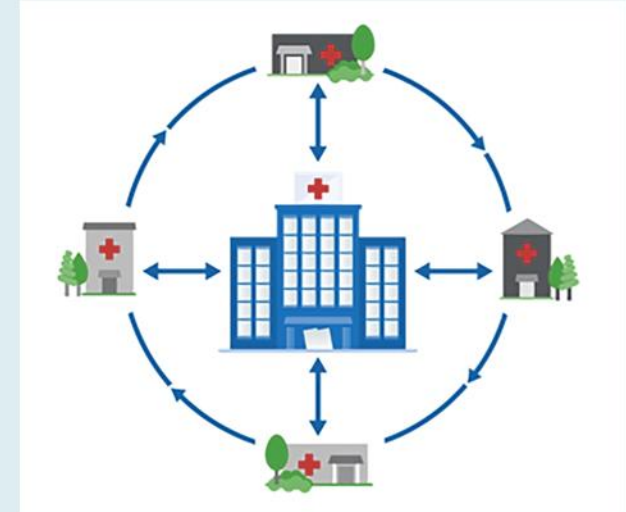
Stand alone community endoscopy (including GP practices)



Critical diagnostic aspects of biopsy/pathology will phase out, replaced by AI (as the technology comes around)

What does that look like on the front line?





REDUCE ENDOSCOPE DRYING AND STORAGE TO JUST 1-3 MINUTES

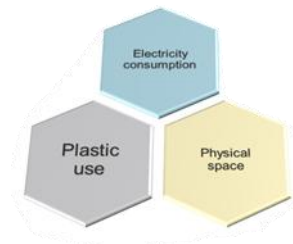


PLASMATYPHOON+
POWERED BY **PENTAX** MEDICAL

AUTOMATED BRUSHLESS CHANNELS PRE-CLEANING IN JUST 2-7 MINUTES



AQUATYPHOON
POWERED BY **PENTAX** MEDICAL



Independent Real-World Evaluation of PlasmaTYPHOON+ & PlasmaBAG

Comparison to Surestore & storage cabinet

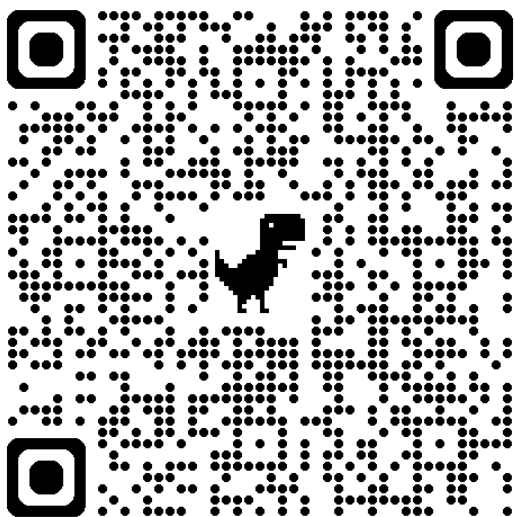
22 times less kWh than the cabinet

64% less single-use plastic waste was generated

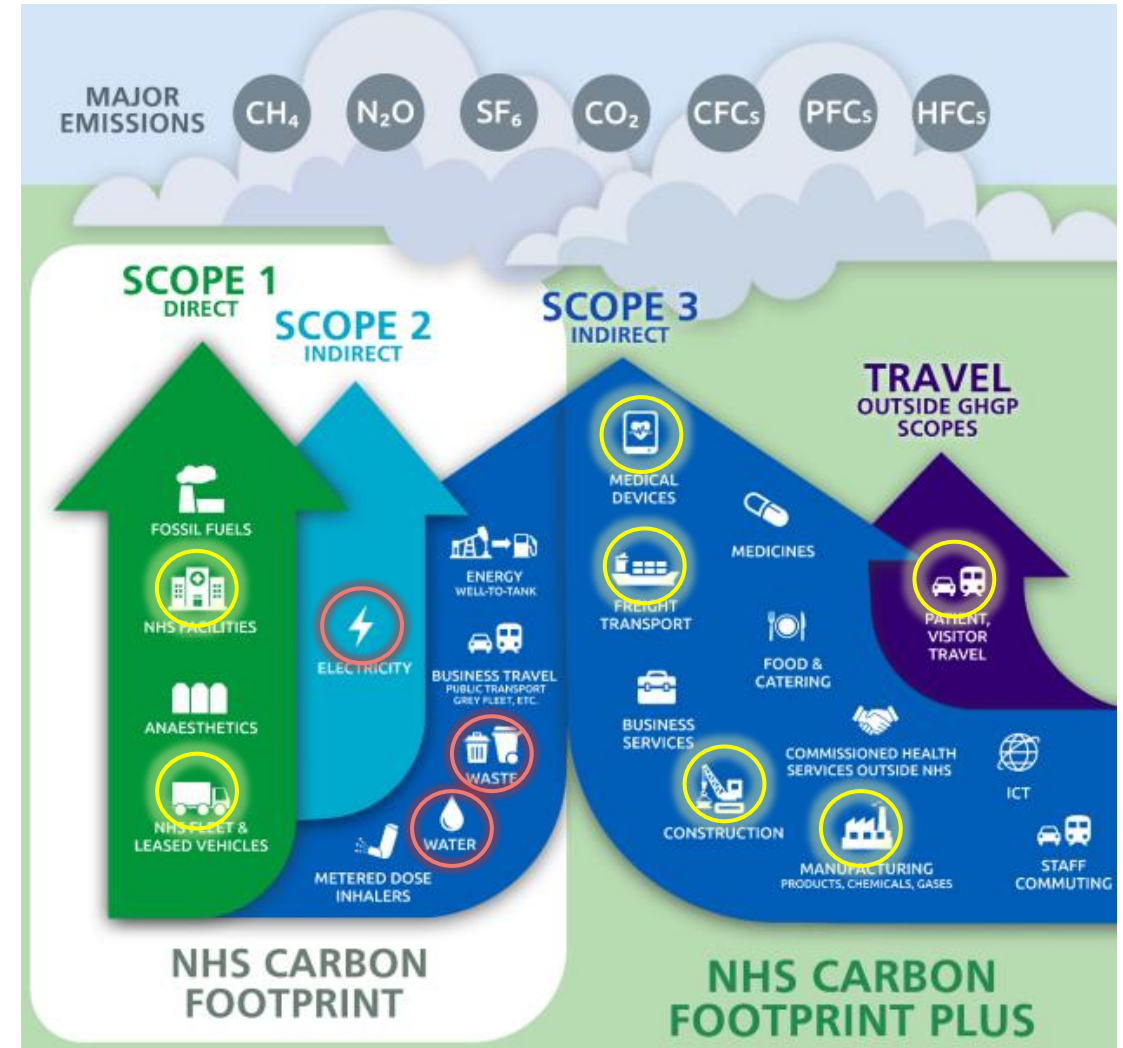
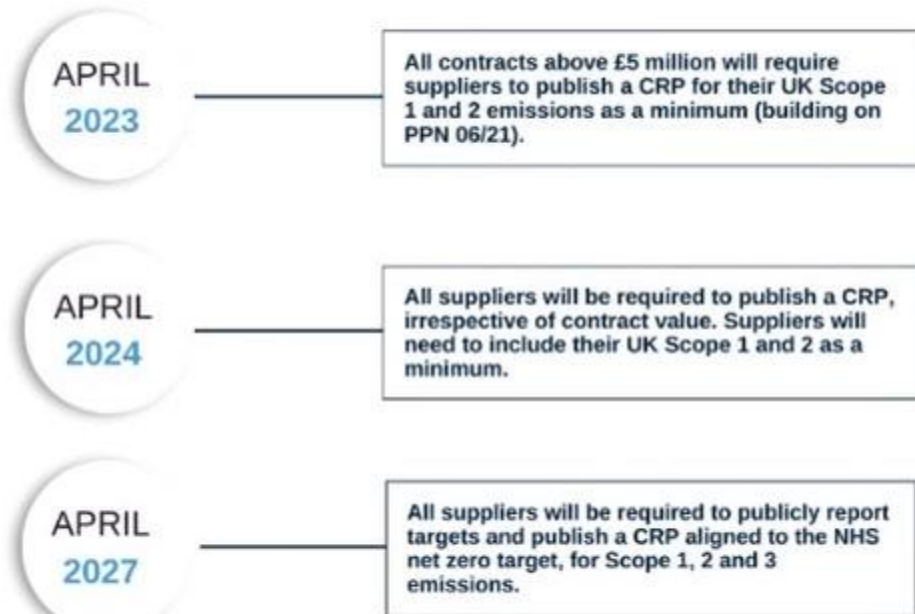
approximately **2,628kg less** waste per year

Actual savings to the decontamination unit
in FY23-24 was **£107,856.59**

“There is a need for a coordinating force to drive and manage the various stakeholders required to update / create guidance for drying cabinet replacement systems like PlasmaTYPHOON+”

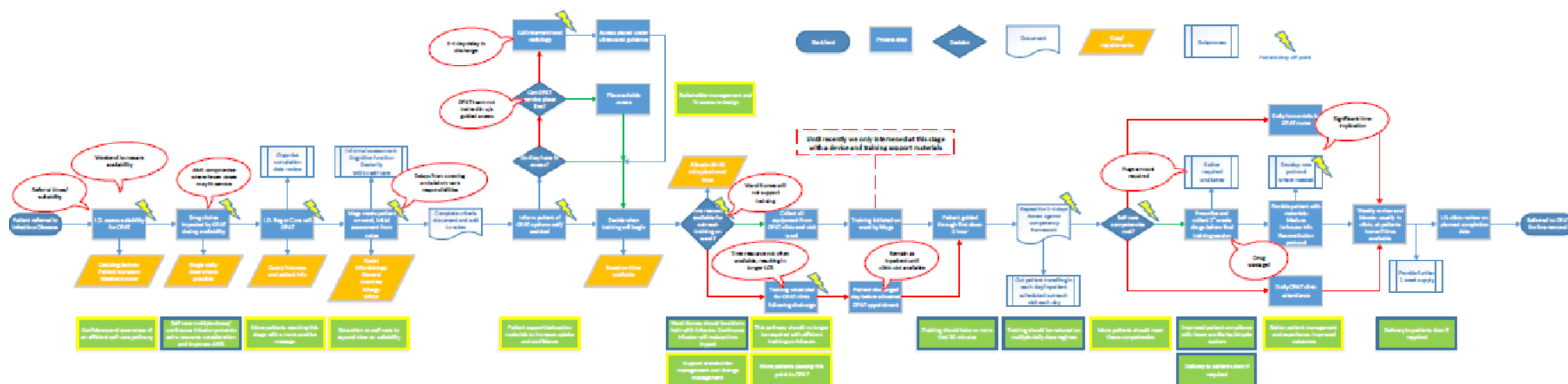


Suppliers or Partners



Pathway consultancy

- In-depth analysis of the patient flow through the Hospital
- Engage a wide range of stakeholders
- Uncover genuine opportunity and need for change
- Deliver real change within an organisation





Blackbox Innovation workshops

Small group of advisor are host in our R&D sites to assess to the latest research in a specific fields



Blackbox Innovation room

Products in an early stage of development are demonstrating in a closed environment to gather clinical input prior to the market introduction



Artificial Intelligence **PENTAX Medical Discovery™**



- Powerful Panel-PC for seamless integration
- 4k touch screen for intuitive interaction
- Customizable profiles adjustable to your preferences

Video Processor **INSPIRA**



- Most advanced platform for GI, ERCP, EUS and Pulmonology
- Resolutions up to 4K
- Powerful 5 LED light source
- Broadest range of image enhancement functions with i-scan SE, TE and OE 1&2
- Smartphone-like touchscreen for intuitive usability

Duodenoscopes **DEC Duodenoscopes**



- HD+ image ERCP procedures
- Fewer reprocessing steps for faster cleaning
- Disposable elevator cap
- Reduces cross contamination

Balloon for Cryoablation **C2 CryoBalloon**



- Treatment for Barrett's esophagus
- Offers flexible ablation options
- Suitable for a wide range of patients
- Less post-procedure pain

Thank you!

Paul Whittle
Market Access & Communications Manager

paul.whittle@pentaxmedical.com





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Refreshments & Networking



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Chair Morning Reflection



Mr Anil Vara, Bsc (Hons), Msc, MBA, CMgr, FCMI
Director of Elective Recovery (Ex) and Clinical Technologist in
Nuclear Medicine
University Hospitals Sussex NHS Foundation Trust



Case Study



NEC



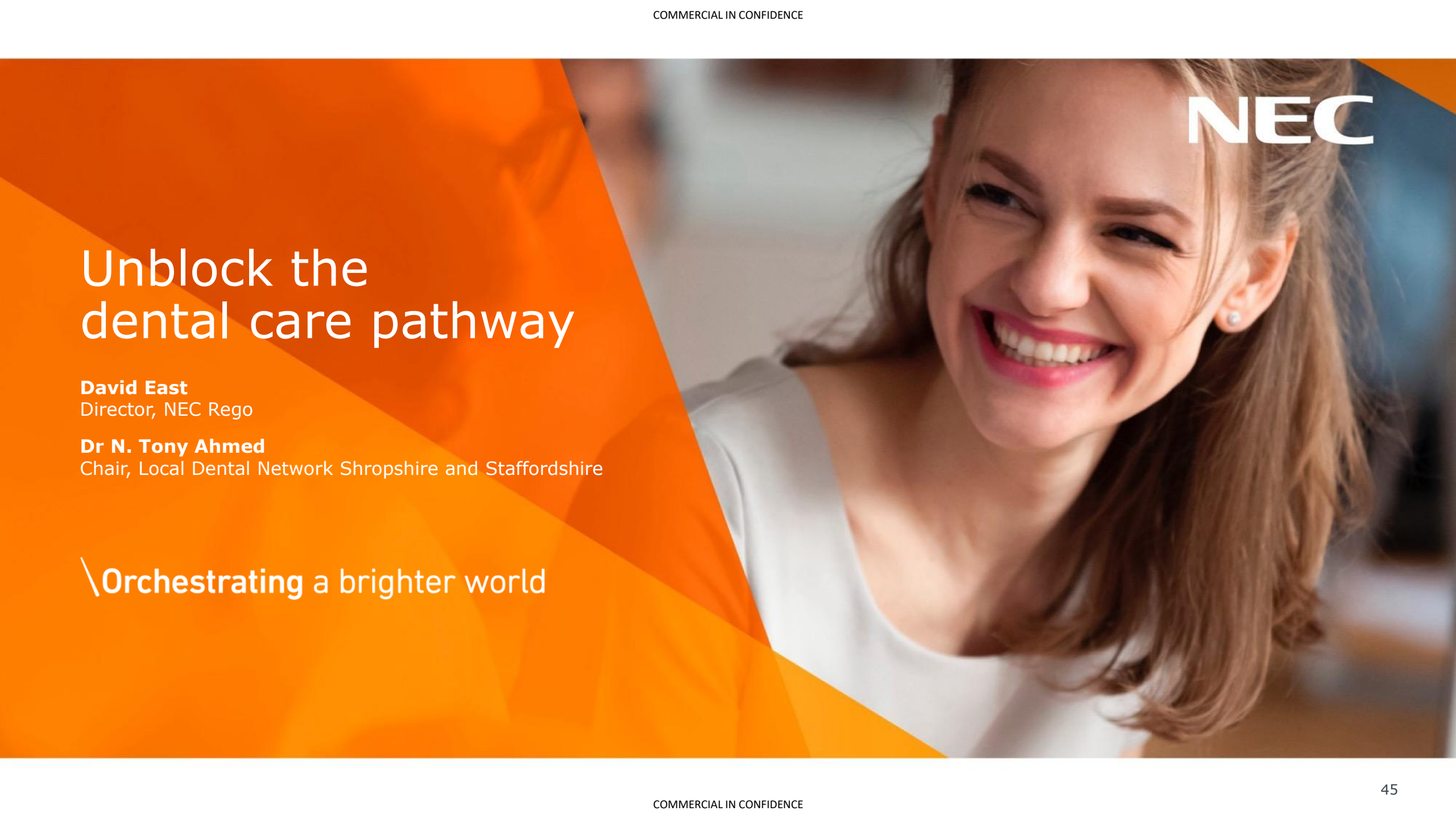
Case Study



David East
Director, NEC Rego
NEC Software Solutions



Dr N. Tony. Ahmed
Chair, Local Dental Network
Shropshire and Staffordshire
NHS Birmingham and Solihull ICB



NEC

Unblock the dental care pathway

David East

Director, NEC Rego

Dr N. Tony Ahmed

Chair, Local Dental Network Shropshire and Staffordshire

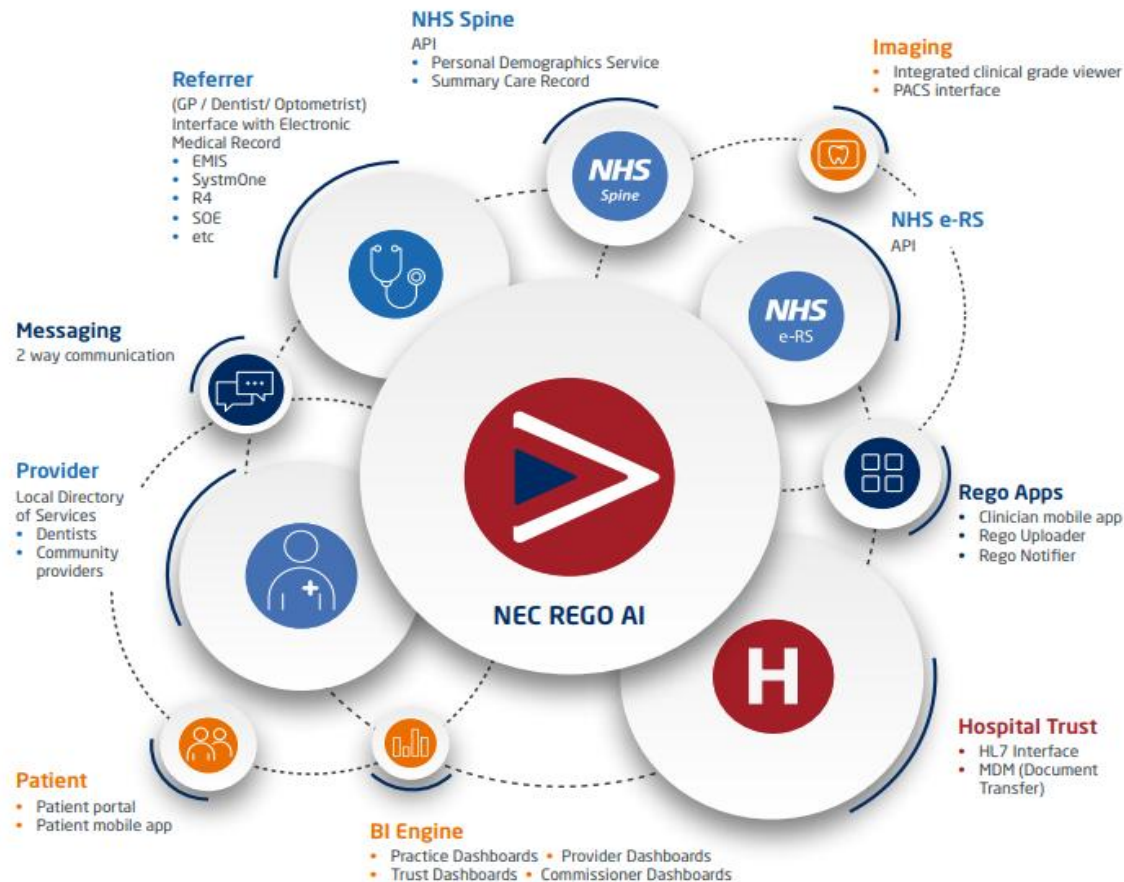
\Orchestrating a brighter world

What is NEC Rego?

An integrated referral management solution that supports the NHS to optimise the end-to-end referral process and improve patient outcomes.

Used by thousands of Dentists, GPs and Ophthalmologists, adopting algorithms and intelligent workflow it guides primary care clinicians to the correct clinical pathway in as little as 86 seconds, making every referral easier, clinically compliant and to the correct service first time.





System integration

NEC Rego brings information from all relevant primary and secondary care systems together in one place, providing clinicians with a single, accurate view of each patient's referral, demographic information and medical history. By removing the need to search multiple systems and incorporating intelligent workflow, the platform significantly reduces the time it takes to triage each patient.

Dental Electronic Referral Solution

Since 2015 NEC Rego has provided a Dental Electronic Referral Solution (DeRS) that supports the bi-directional flow of images, data and messages to support electronic referrals, advice and guidance, and other clinical communications.

Through the use of algorithms, integration, and smart workflow, Rego manages all current and evolving dental pathways from referral to discharge in accordance with local requirements.

Rego has been commissioned to deliver a Dental Electronic Referral Service (DeRS) across several NHS England Regions, and is proven to improve patient outcomes, optimise resources, deliver significant financial benefits and is currently in use by over 5000 Dentists across the UK.

Referral optimisation

Screening

Auto triage due to
smart workflows

Locally designed
pathways

Patient choice

Patient information
& discharge

Dynamic referral
templates

Reporting &
dashboards

Importing
documents & images

Clinical audits



Extraction of tooth/teeth and root	Apicectomy
Orthodontic / Orthognathic	Assessment and management of developmental complexity
Suspected Cancer (2 week wait / rapid access)	Surgical exposure / extraction (as part of orthodontic treatment plan)
Filling / Fillings	Endodontic Care (root canal treatment)
Trauma	Periodontal Care (Gingival care / gum disease)
Temporomandibular Joint Disorder (TMJ)	Prosthodontic Care (tooth ware, occlusal problems, dentures, crowns, bridges)
Frenectomy	Advice on possible care and treatment

Coverage across 16 Integrated Care Systems for Dentistry



NHS Board Name

- Birmingham & Solihull Integrated Care Board
- Black Country Integrated Care Board
- Buckinghamshire, Oxfordshire & Berkshire West Integrated Care Board
- Coventry & Warwickshire Integrated Care Board
- Derby & Derbyshire Integrated Care Board
- Dorset Integrated Care Board
- Frimley Integrated Care Board
- Hampshire & Isle of Wight Integrated Care Board
- Herefordshire & Worcestershire Integrated Care Board
- Kent & Medway Integrated Care Board
- Nottingham & Nottinghamshire Integrated Care Board
- North West London Integrated Care Board
- Shropshire, Telford & Wrekin Integrated Care Board
- Staffordshire & Stoke-on-Trent Integrated Care Board
- Surrey Heartlands Integrated Care Board
- Sussex Integrated Care Board



Staffordshire and
Stoke-on-Trent
Integrated Care Board



Staffordshire and
Stoke-on-Trent
Integrated Care System

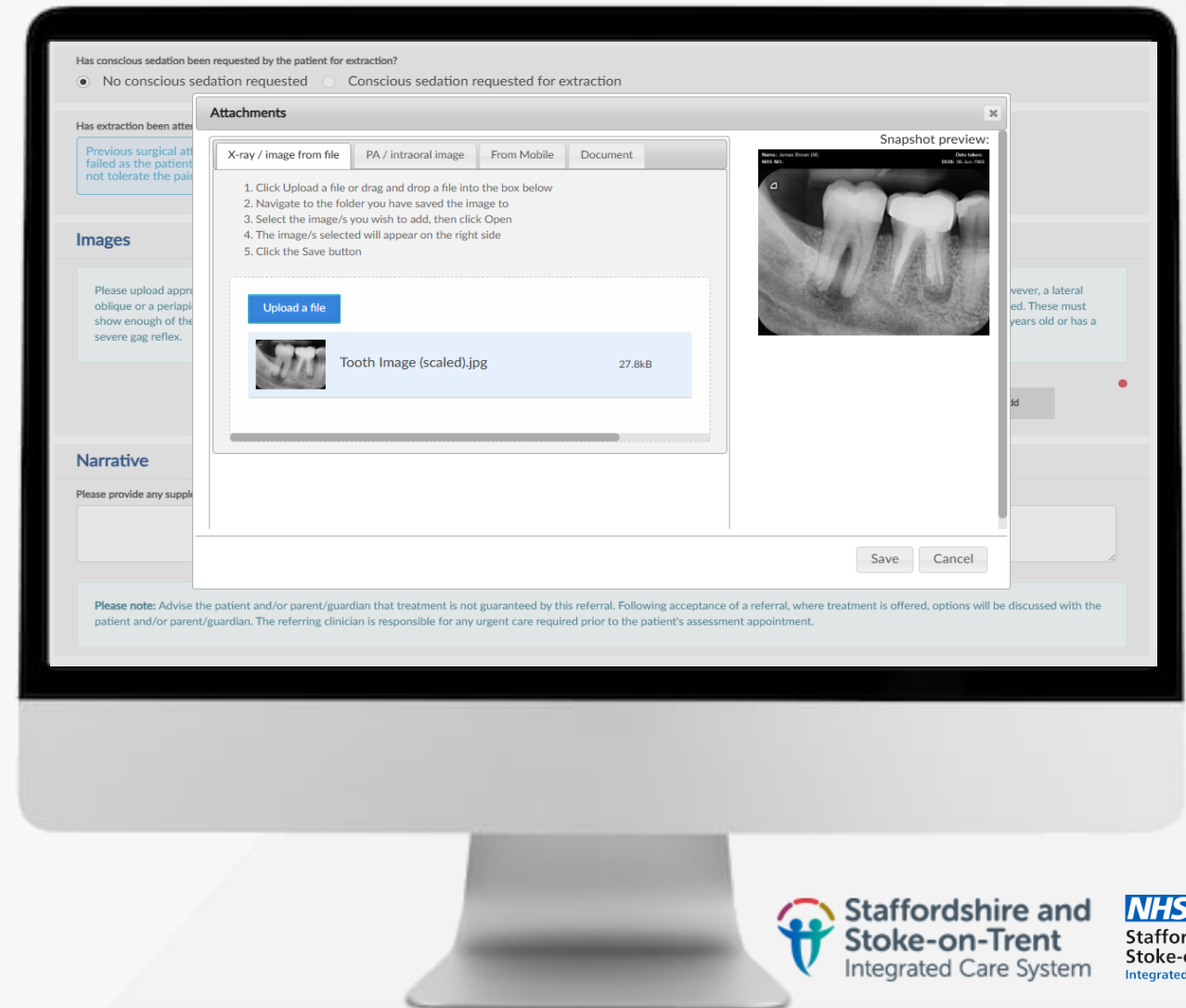


Dr. N. Tony Ahmed
BDS, MFGDP, PgCert. Orth.
PgCert. Med. Ed. FCGDent

Staffordshire and Stoke-on-Trent Integrated Care Board
Local Dental Network: Shropshire and Staffordshire

Challenges in Implementation

- Transitioning from historic referral processes to digital platforms
- Resistance to change among dental teams
- Lost paperwork and delays in traditional systems
- Interoperability issues between different dental software
- Need for training and support to ensure smooth transition



How NEC REGO overcame challenges

1. Provided training and support during the transition
2. Seamless integration with existing dental software
3. User-friendly platform reducing administrative burden
4. Streamlined access to electronic referrals



Benefits of Rego in dentistry



Enhanced communication and collaboration between dentists and specialists



Secure messaging and real-time updates for patient care



Streamlined workflow and reduced administrative burden



Faster access to specialist care and reduced patient wait times



Data analytics to support evidence-based decisions and planning



Mobile technology enabling secure upload of patient photos and radiographic images



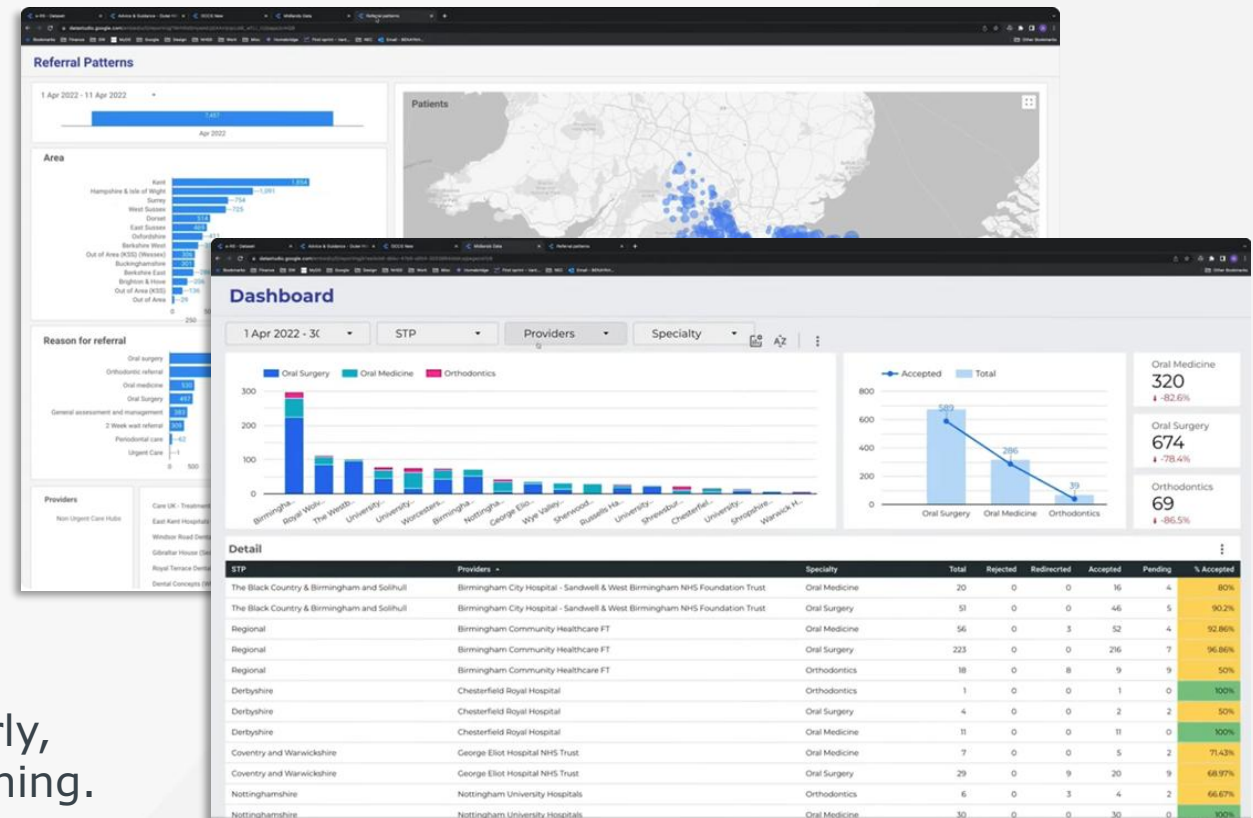
Data analytics with Rego

REGO provides insights into:

- Referral patterns by practice and condition
- Treatment outcomes
- Resource allocation and capacity planning

Example:

Identifying rising cases of oral cancer referrals early, allowing for timely intervention and resource planning.



The adoption of REGO in dentistry is transforming referrals by:

Enhancing efficiency
and collaboration



Reducing admin
workload

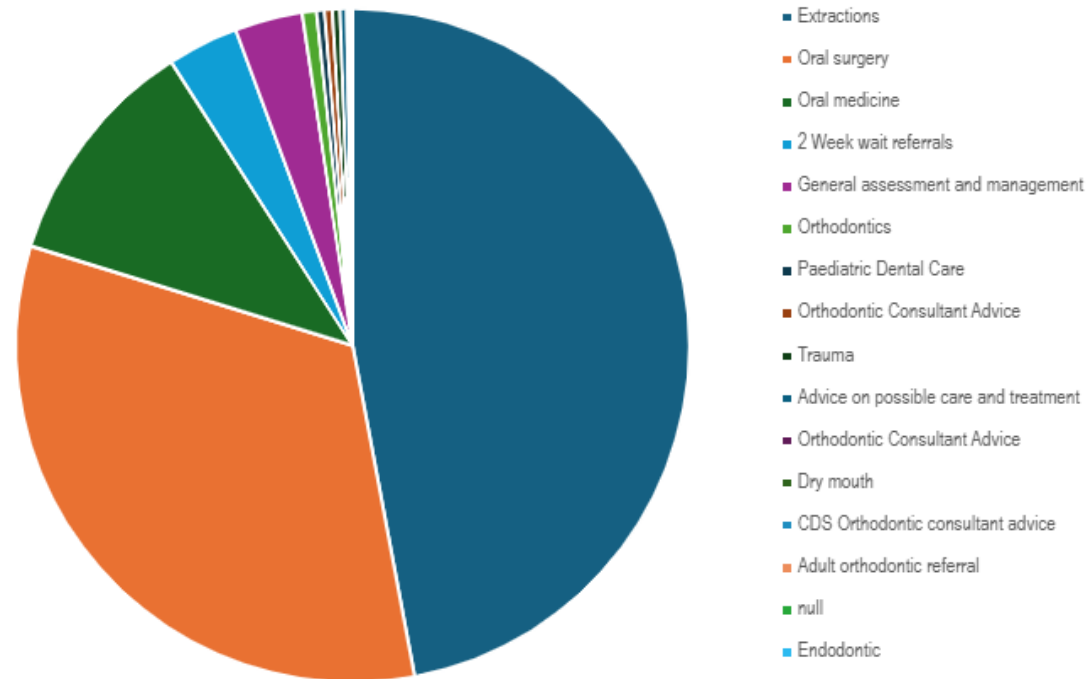


Improving patient
outcomes

“Electronic referrals are the future of dental care, benefitting both patients and providers.”

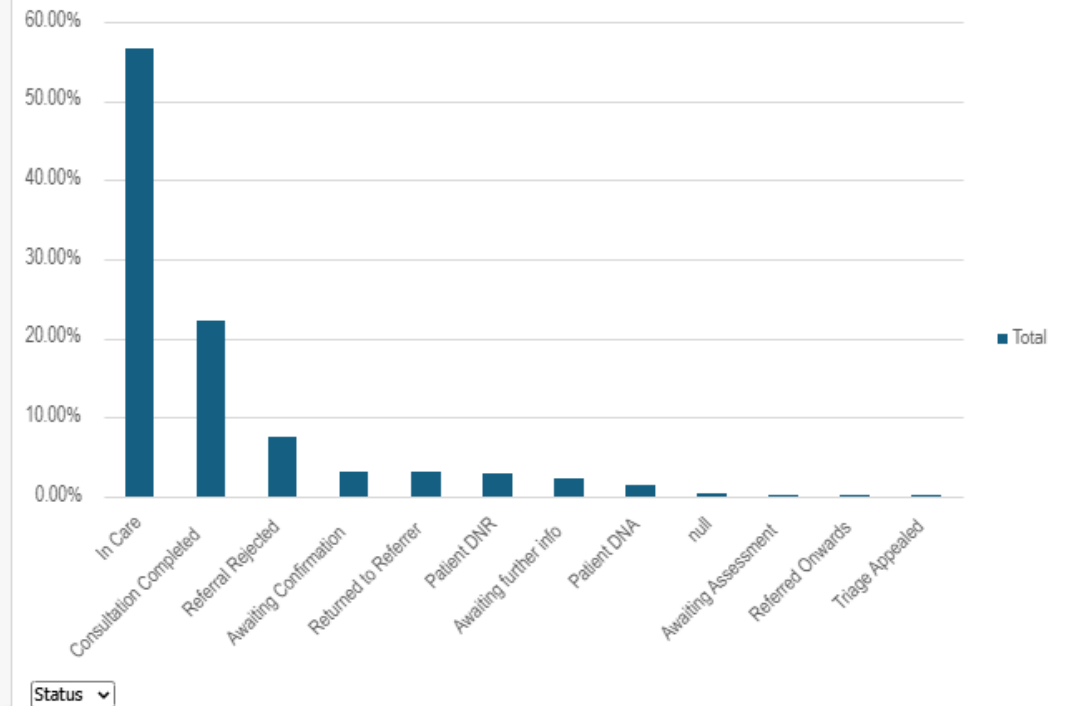
Number of Referrals

Total number of referrals 24/25 by Speciality



%

Referral Outcomes by %



Tier Referral Level	Number of Referrals	%
Tier 2	29071	72.46%
Tier 3	11051	27.54%
Grand Total	40122	100.00%

Reason for Referrals - Rejected	Number of Rejections
Extractions	1167
Oral surgery	766
Oral medicine	467
General assessment and management	305
2 Week wait referrals	74
Trauma	54
Orthodontic Consultant Advice	53
Orthodontic Consultant Advice	34
Advice on possible care and treatment	27
Orthodontics	22
Paediatric Dental Care	21
Dry mouth	6
CDS Orthodontic consultant advice	3
Adult orthodontic referral	1
Endodontic	1
Grand Total	3001

Current Status	%
In Care	56.70%
Consultation Completed	22.13%
Referral Rejected	7.48%
Awaiting Confirmation	3.22%
Returned to Referrer	3.13%
Patient DNR	3.02%
Awaiting further info	2.24%
Patient DNA	1.37%
null	0.49%
Awaiting Assessment	0.11%
Referred Onwards	0.10%
Triage Appealed	0.02%
Grand Total	100.00%

1 Apr 2024 - 31 Aug 2024

Search URN

Speciality

Referral Reason: O... (11)

Status

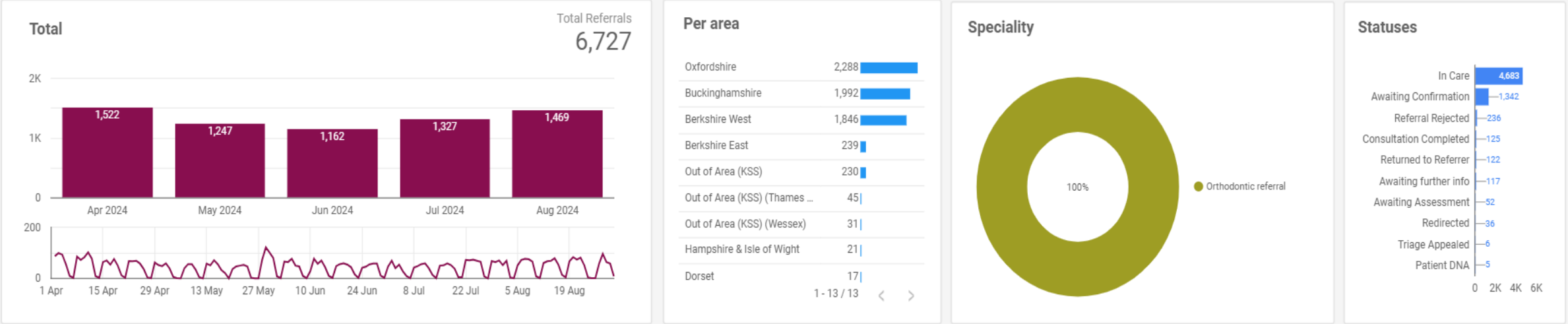
ICB: BOB (1)

CCG

Care Type

Referrers

Provider



Detail

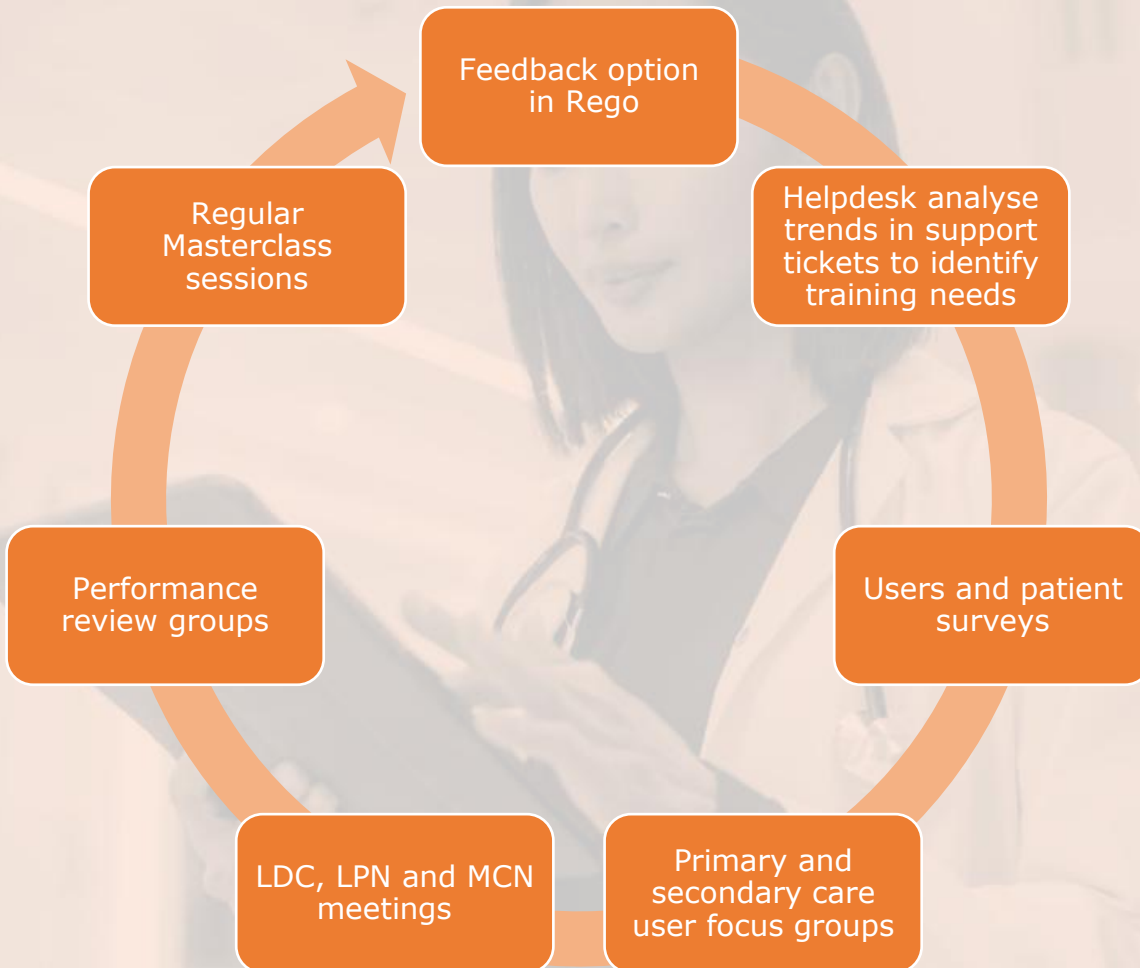
URN	Referr...	Referrer	Speciality	Referral Reason	Provider	Patient CCG	ICB	Patient GP	Status
6159...	15 Aug ...	Dental Art Practice	Orthodontic ...	Orthodontic referral (Tham...	Newbury Orthodontics Limite...	NHS Berkshire ...	BOB	BURDWOOD...	In Care
5984...	4 Jul 20...	Buttercross Dent...	Orthodontic ...	Orthodontic referral (Tham...	Witney Brace Place (P)	NHS Oxfordshir...	BOB	WINDRUSH ...	In Care
6012...	11 Jul 2...	Damira Dental St...	Orthodontic ...	Orthodontic referral (Tham...	Portman Healthcare Limited ...	NHS Oxfordshir...	BOB	MONTGOM...	In Care
6069...	25 Jul 2...	Broken Acre Dent...	Orthodontic ...	Orthodontic referral (Tham...	Mr MY Cheung (P)	NHS Buckingha...	BOB	BURNHAM ...	In Care
5849...	31 May ...	Eastgate Dental ...	Orthodontic ...	Orthodontic referral (Tham...	Belur Orthodontics (P)	NHS Buckingha...	BOB	POPLAR GR...	In Care
5749...	8 May 2...	Ock Street Dental...	Orthodontic ...	Orthodontic referral (Tham...	Peachcroft Orthodontics (P)	NHS Oxfordshir...	BOB	THE ABING...	In Care
5893...	12 Jun ...	My Dentist Tilehu...	Orthodontic ...	Orthodontic referral (Tham...	The Orthodontic Centre (Rea...	NHS Berkshire ...	BOB	TILEHURST ...	Awaiting Confi...
5801	20 May	Riverside Dental	Orthodontic	Orthodontic referral (Tham...	The Orthodontic Centre (Rea...	NHS Berkshire	BOB	RAI MORF P	Awaiting Confi...

Referrers

Inspire Dental Practice (Reading)	199
Westbridge Dental Practice	170
Eastgate Dental Centre	151
Busby House Dental Centre	146
Loddon Bridge Road Dental Practice	116
Cambridge Street Dental Practice	103

Providers

The Orthodontic Centre (Reading) ...	1,238
Oxford Orthodontics Practice (P)	767
Making Smiles Orthodontics (High...	574
Belur Orthodontics (P)	407
Peachcroft Orthodontics (P)	378
The Orthodontic Centre (Wokingh...	343



Continuous improvement

Through routine audits, user feedback and engagement with the Pathway Review Groups, we have robust mechanisms to identify areas for improvement to help maintain the highest quality of referral.

Working with your pathway review groups we have developed and continuously configure a suite of pathways across all dental specialties, incorporating local rules and thresholds.

Speciality portfolio

ENT

MSK

Urology

Gynaecology

General surgery

Dentistry

Ophthalmology

Dermatology

Advice & Guidance

Over 100 clinical pathways in development, which include:
Gastroenterology, Cardiology, Paediatrics, Haematology

Q&A

Thank you for your time

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Case Study



Markus Gwiggner PhD MRCP
Consultant Gastroenterologist
University Hospital Southampton NHS Foundation Trust



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Keynote Presentation



Tracey Magowan

Senior Business Support Manager – Outpatient
Modernisation
Belfast Health & Social Care Trust

Belfast Health & Social Care Trust

Outpatient Modernisation Journey

Mrs Clare Lundy – Co Director
Imaging, Medical Physics and Outpatient Services

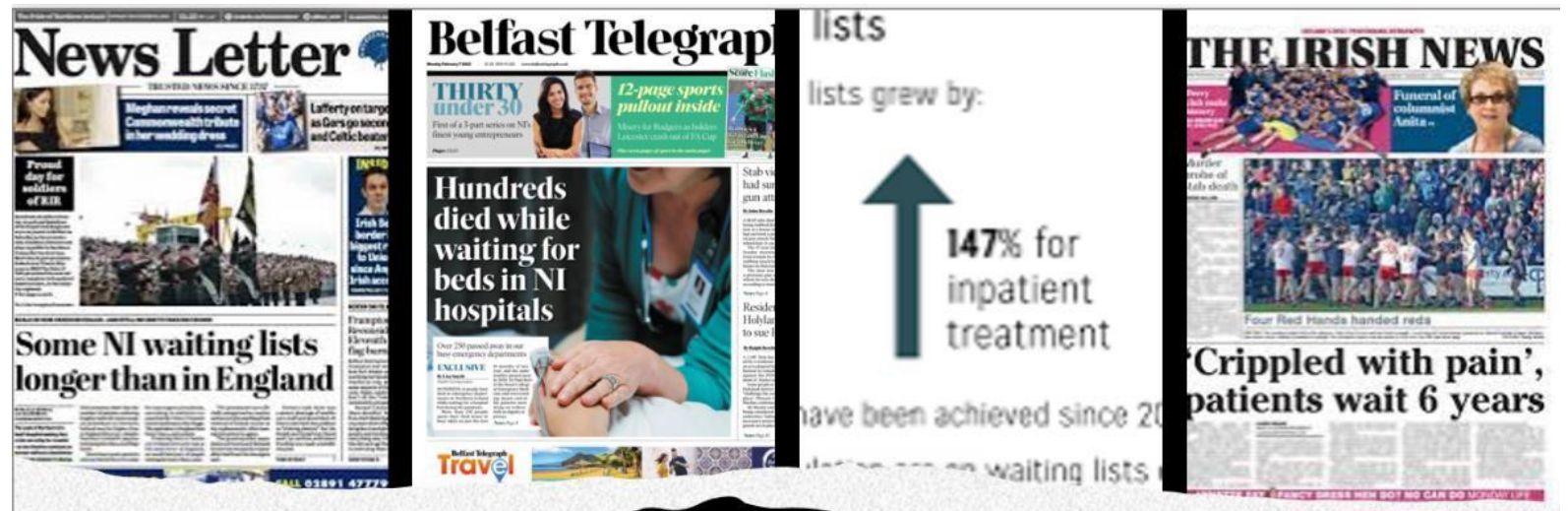




Hello from Northern Ireland



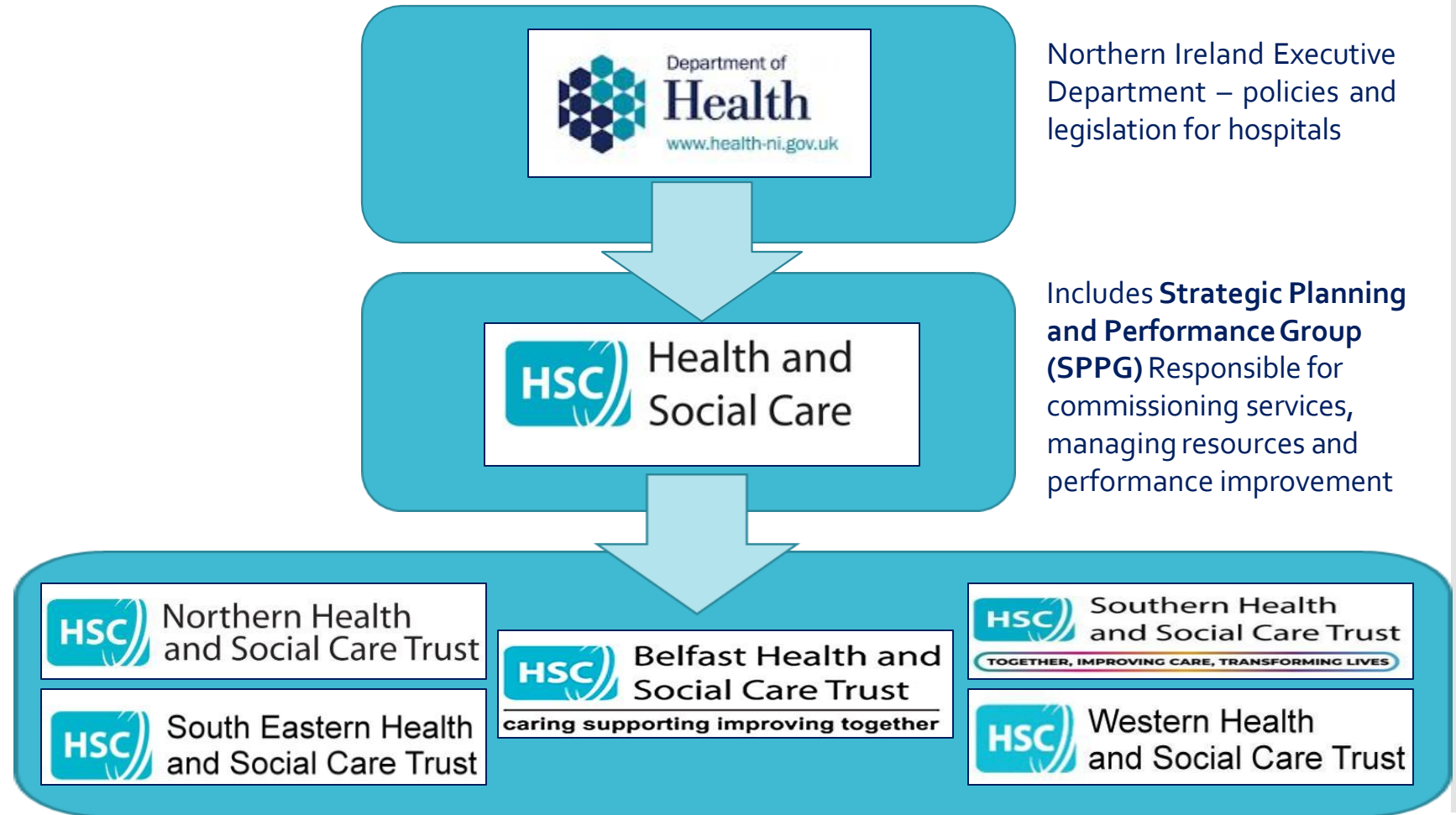
What are we also know for?



Northern Ireland's Health and Social Care Structure



- Northern Ireland population of approximately 1.91 million
- Belfast population approximately 350,500



The 5 Trusts of Northern Ireland. Each Trust manages its own staff and services, and controls its own budget
Belfast Trust – Regional Hospital and Trauma Centre

Welcome to Belfast Trust

Wellbeing Centres X6 Breast Screening Service

Royal Victoria Hospital



Children's Hospital



Belfast City Hospital



Maternity Hospital



Mater Hospital



Musgrave Park Hospital



Knockbracken



Muckamore Abbey Hospital



Iveagh Centre



Beechcroft



Why do we need to modernise our Outpatient Services?

50% of Outpatient referrals are for patients who live in other Trust areas

Statistics taken from Year 2023/24



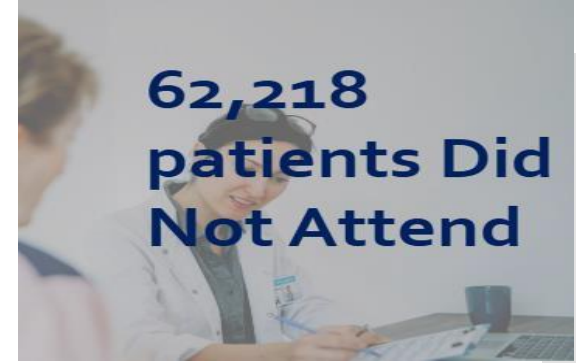
248,009
Referrals
received



128,891 patients waiting
on a 1st appointment



62,218
patients Did
Not Attend



90,486 patients overdue
a review appointment



107,548 Hospital
appointment
cancellations

93,735 Patient
appointment
cancellations



Aging population



1,019,194
Outpatient
appointments
scheduled



2281 Missing Outcomes

2,337 Open Referrals

19,355 Open Registrations





Our Outpatient Modernisation Journey So Far.....



Biggest Regional Modernisation Project



Digital
revolution for
NI patient
records



SEHSCT

• 9 November 2023

BHSCT

• 6 June 2024

NHSCT

• 7 November 2024

SHSCT &
WHSCT

• 8 May 2025

A clinically and operationally-led integrated care record system, allowing for a single digital care record for every citizen in Northern Ireland who receives health and social care.

One Person
One Record
One System



encompass Phases

Readiness

Stabilisation

Optimisation

- First workshop held in November 2023
- 12 workshops so far
- Over 400 colleagues (senior clinical leaders/ managers/ admin/ GP and Patient representatives) invited to each workshop
- Agreed themes to focus on: Enhanced Triage, Enhanced Admin Validation, Patient Initiated Follow-up (PIFU), alternative pathways and improved communication with patients
- Driver diagram developed
- Proposed targets and measures identified, and determined change ideas
- Special guest speakers from organisations such as NIPSO, GIRFT, primary care and other Trusts
- Regular feedback, highlighting success and shared learning



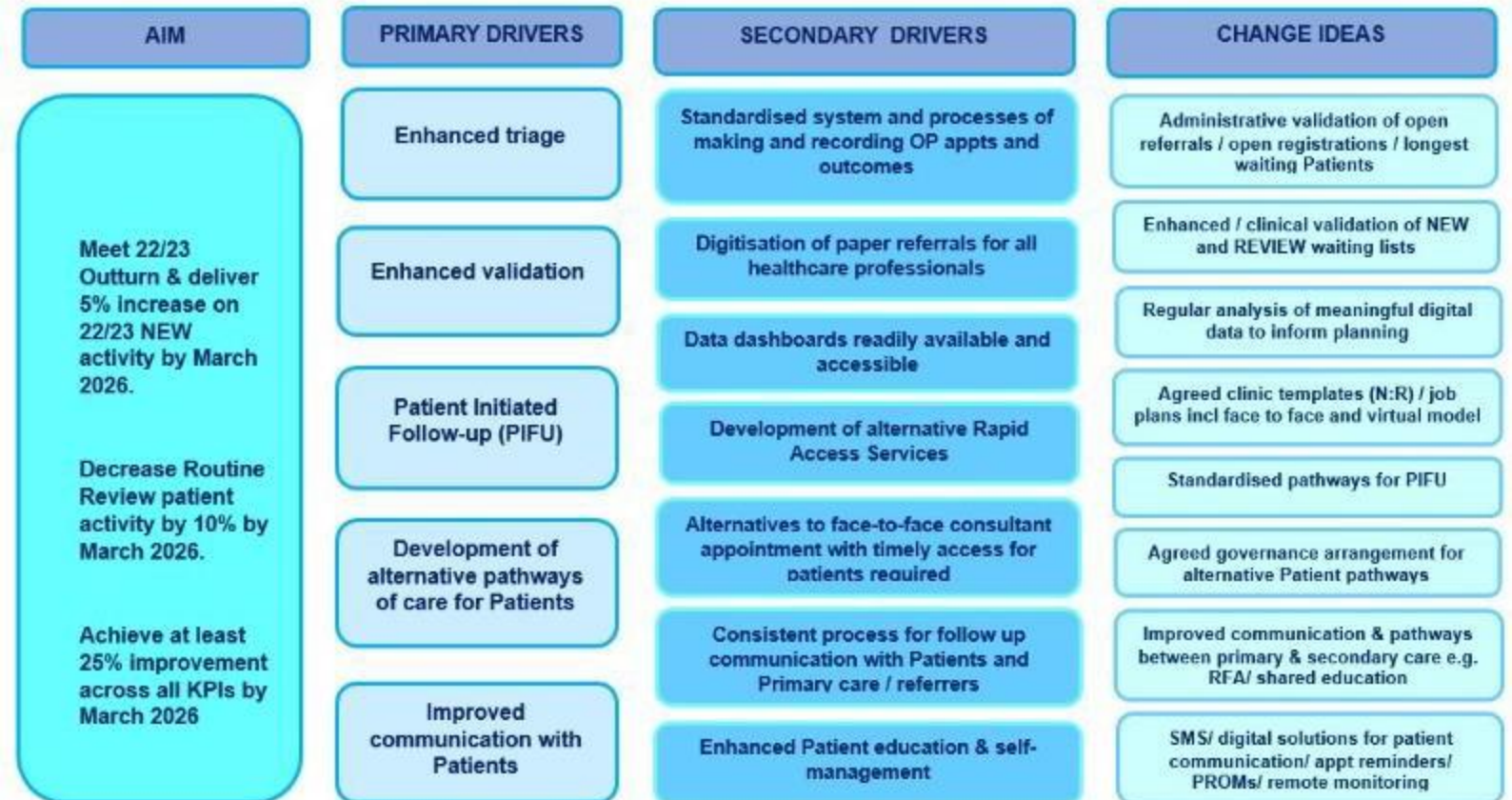
Outpatient Modernisation Workshops

Outpatient Modernisation Vision & Strategic Priorities

OUTPATIENT MODERNISATION DRIVER DIAGRAM

Our Vision

To deliver safe, effective & compassionate care with the right care, at the right time, in the right place and by the right team



Increase Outpatient New Patient Activity

- Support Services with enhanced triage and enhanced validation



Decrease Outpatient Review Activity

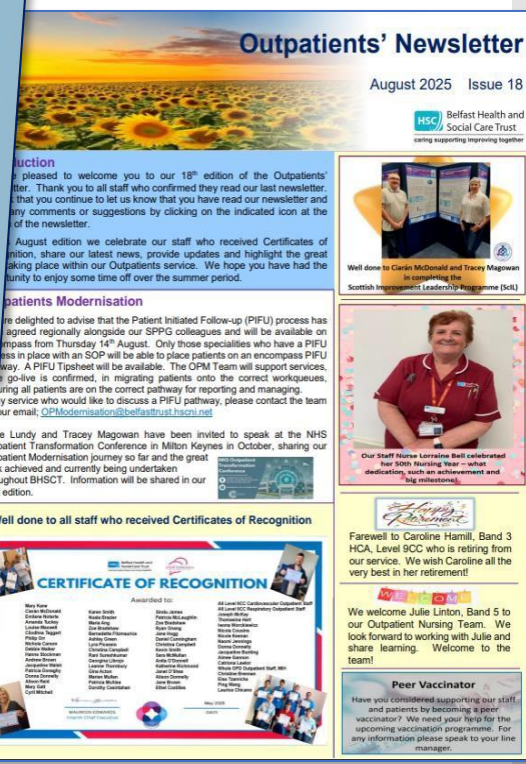
- Support services with PIFU and develop alternate pathways of care



Achieve Improvement across all Outpatient KPIs

- Improved communication/ partnership with patients alongside faster access to healthcare

Outpatient Modernisation



- Dermatology
- Diabetes/Endocrinology
- Fractures
- Gastroenterology
- General Surgery
- Genetics
- Gynaecology
- Hepatology
- Immunology
- Neurology
- Ophthalmology
- Orthopaedics
- Rehabilitation
- Respiratory
- Neurovascular/stroke
- School of Dentistry
- Paediatric Cardiology
- Rheumatology
- Oncology
- Pain Service
- Urology
- Vascular



Outpatient Modernisation Speciality Meetings

Outpatient Modernisation Projects Underway

- ✓ Request for Advice
- ✓ Discharge with Advice
- ✓ Enhanced Triage
- ✓ Patient SMS Communications
- ✓ Admin Validation
- ✓ Enhanced Validation
- ✓ Clinical Validation
- ✓ Admin housekeeping
- ✓ 6-week Appointment Scheduling
- ✓ Patient Initiated Follow-Up
- ✓ Launch of My Care App
- ✓ DNA Reduction
- ✓ Personal and Public Involvement Programme Focus Group

How are we doing?

Activities	Total
Admin Validation of New Patient Waiting List	3,524 patients no longer require an appointment = reduction of 18% for services validated
Clinical Validation of New Patient Waiting List	42% reduction for Hepatology Service 28% reduction for Dermatology Service
Appointment Text Reminders	51,449 per month 979 Interactive voice messages per month
Referral Acknowledgement Text	9,778 per month
Digital Waiting List Validation Text	4,270 per month
PIFU Pathways	18

Patient Initiated Follow-Up



Patient Initiated Follow-up (PIFU) = approximately *5,797 patients on PIFU pathways

- ☐ Immunology Allergic Rhinitis
- ☐ Immunology Urticaria
- ☐ Immunology Dust-mite
- ☐ Immunology Stable Hypogamma
- ☐ Gynaecology Endometriosis
- ☐ Uro-Gynaecology
- ☐ Ophthalmology Macular
- ☐ Ophthalmology General
- ☐ Ophthalmology Paediatrics
- ☐ ENT – Adult Microsuction
- ☐ ENT – Paediatrics
- ☐ Dermatology General
- ☐ Orthopaedic ICATs
- ☐ Orthopaedic Fractures
- ☐ Orthotics
- ☐ Rehabilitation – Prosthetics
- ☐ Hepatology – Nurse Led
- ☐ Gynae-Oncology

Services Preparing

Gastroenterology
Urology – Bladder Botox
Endocrinology
Oral Surgery
Oral Medicine
Haemophilia
Psychology
Paediatric Psychology
Breast

**ongoing manual data migration underway*

Key Performance Indicators

Contents BHSCT Monthly Summary

Target Achieved Improved Area for Development								FY25/26					RAG Status
KPIs	FY 22/23	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	
All open referrals will be triaged within 72 hrs	29%	653	635	1224	685	1180	1074	1162	1496	1320	1759	1418	Can't present number of triage within 72 hours, but can present current number of untriaged referrals
50% patients to be waiting no more than 9 wks	21% at 31st March 23	17%	17%	15%	15%	15%	16%	16%	15%	16%	15%	15%	
No patients to be waiting over 52 wks	55,042 at 31st March 23	73,179	74,986	76,825	77,432	78,799	78,331	80,269	81,319	81,384	81,403	81,433	
Decrease Trust Hospital Cancellations by 10%*	125,107	74,108	86,600	97,773	111,830	122,986	133,606	7,896	15,953	24,722	32,931	40,535	
Decrease Patient Cancellations by 10%*	95,870	55,252	65,510	75,228	86,623	95,995	105,392	6,231	13,165	21,470	28,582	34,680	
Decrease New Patient DNA rates to a maximum of 5%	7.8%	7.3%	7.4%	8.0%	7.9%	7.0%	6.5%	8.3%	8.1%	8.6%	8.1%	7.5%	
Decrease Review Patient DNA rates to a maximum of 8%	8.8%	7.8%	8.2%	8.3%	8.1%	7.1%	6.9%	9.6%	9.8%	9.1%	9.0%	8.3%	
Decrease missing outcomes by 10%	0.4%	1.0%	0.8%	0.9%	0.9%	1.2%	1.4%	0.3%	0.4%	0.3%	0.3%	0.5%	
Decrease open registrations until non greater than 4 wks		N/A	5,319	6,608	7,810	8,151	9,423	24,422	23,825	23,672	22,358	19,646	Not Available. Can report on total number only
Increase Phlebotomy activity by 10%*	20,910 Attendances	14,215	16,887	19,170	21,592	23,612	25,950	2,610	5,248	7,928	9,818	11,544	
Decrease Phlebotomy DNA rate until a maximum of 5%	7.6%	12.8%	11.1%	10.0%	9.1%	8.6%	6.4%	17.7%	22.7%	10.1%	15.3%	9.3%	
All Services to send Patients a copy of their clinic consultation letter													No data available at present - verbal feedback is that clinic letters are being sent to patients for most

*Cumulative



Our Current Outpatient Waiting Lists (Aug 2025)

Number of Patients waiting for a **New Patient** Appointment

154,554 (longest patient waiting 10 years)

Number of Patients waiting for a **Review (follow-up)** Appointment

200,392 (longest patient waiting 10 years)

**Total Number of Patients requiring an
Outpatient Appointment = 354,976**

Outpatient Modernisation Team

2024-2025

Validated 27,269 patient records ensuring patients on the correct pathway

Supported development of PIFU

Supported enhanced validation

Supported admin validation

MyCare promotion

DNA support

Led Outpatient Modernisation PPI Focus Group

Support validation of potential duplicate outpatient waiting lists



Outpatients Nursing Workforce

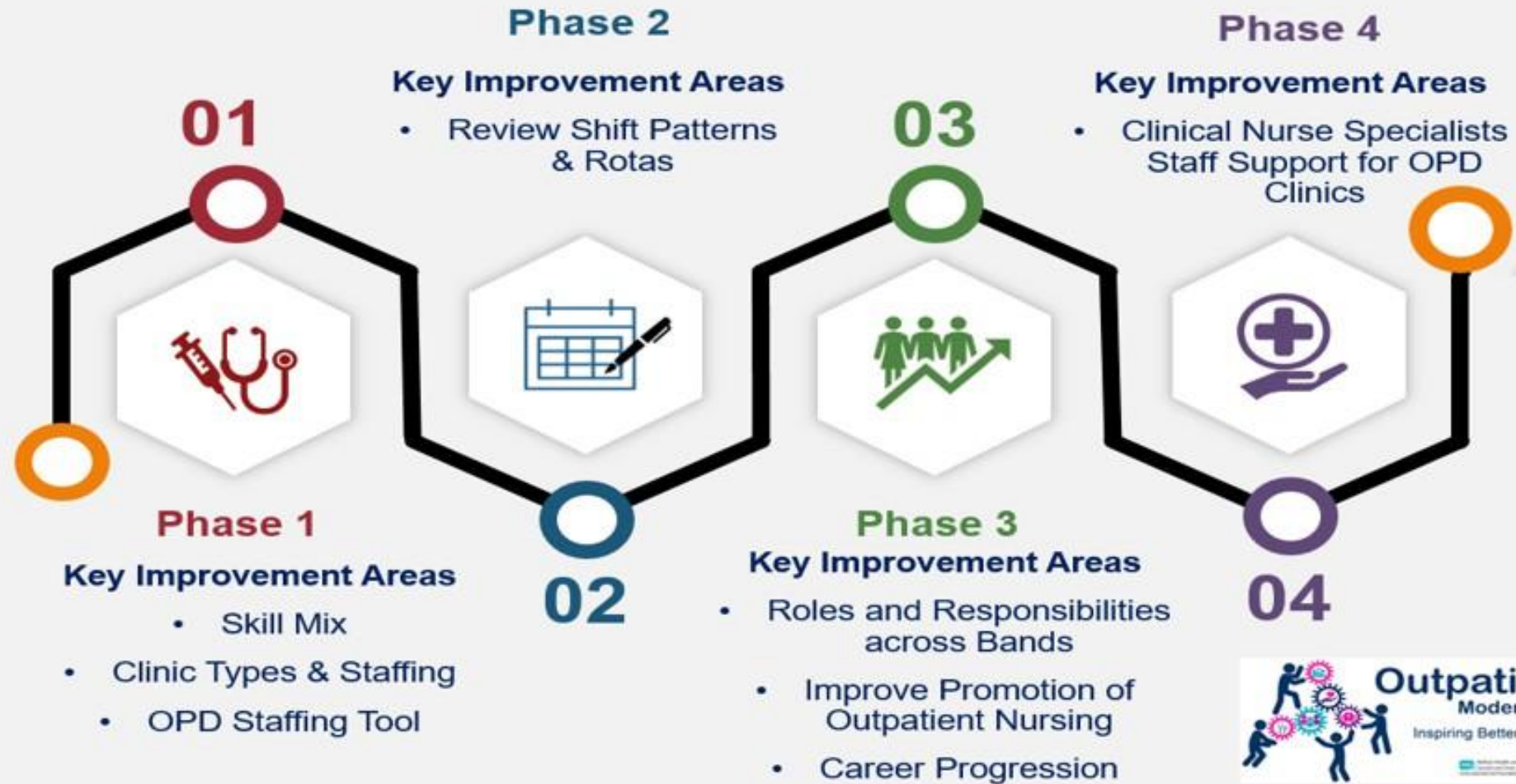


Why Modernisation the Outpatients Nursing Workforce?

- No definitive guidance for Outpatient Departments (OPD) – local or regional
- Delivering Care (2014) applies to inpatient and ED settings. OPD have own specific needs for consideration and different or adjusted approach
- Clarification of roles and responsibilities of different staff within the nursing family and OPD setting
- Support nursing structure and career progression within OPD, across Bands
- Development of a suitable tool for safe staffing level calculation for OPD nursing, dependent on clinic type, patient volume, acuity and nursing interventions required

A huge **THANK YOU** to Breege Gilbride for sharing her advice and knowledge with us!

Outpatient Nursing Workforce Plan



Phase 1

Task and Finish Group with Chair set up

Agreed Terms of Reference

Staff engagement to 'allay fears'

Clinic observational audits underway (not all clinics)

Data collation and analysis underway

1st Feedback clinics commenced last week



Future Plans 2025/26



Daycase appointment reminders

Referral acknowledgements for Community Services

Digital Waiting List Validation for Community Services

Remote monitoring for CF patients through MyCare, enabling patients to self-manage their condition

Further Outpatient Modernisation Workshops

Recommencement of Speciality Meetings

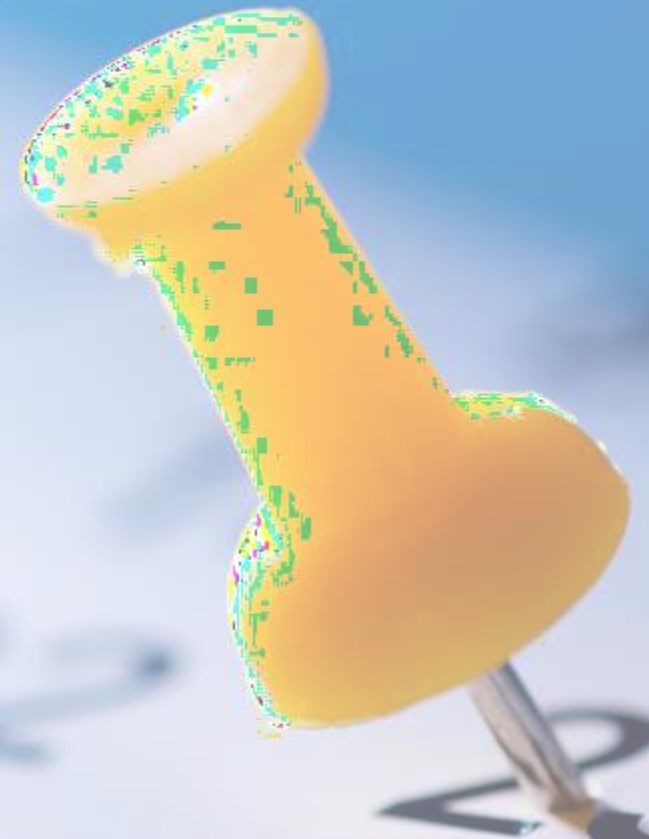
Ongoing Validation work

Creation of further PIFU pathways

Outpatient Nursing Workforce

KPIs and Strategic Outcome Targets

Optimisation of Epic/ Encompass



Any Questions





Slido

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Case Study





Case Study



Prof. Ted Adams
Chief Medical Officer
HBSUK



Ben Naylor
Digital Implementation Manager
HBSUK

HBSUK NHS Outpatients Conference

Case studies – 12.55 – 13.15

Prof. Ted Adams

Ben Naylor

8th October 2025



12+ years'
experience
as leading NHS
provider

Worked with over
50 NHS Trusts

Only provider of
blended pathways

Over 500,000 digital
outpatient
appointments
delivered

What makes
us **different?**

Selected by MIT Judges

InterSystems
**IMPACT
AWARDEE
WINNER**
HBS UK



Every speciality
covered

**Minimal
clinical
exclusions**



Fully compliant
with NHSE guidance

Renowned
**Medical Advisory
Board**

Over 2,600 clinicians
performing over
120,000 procedures

**Subsidiary of
AXA Health**

Scope of services

HBSUK's digital outpatients platform streamlines the outpatient journey with a digital pathway covering triage, specialist assessment, and follow-up, ensuring continuity and efficiency.



Regional and Global Winners in HealthTech, HealthTech, selected by MIT judges!



Scope of services –

No 1: Triage



→ Patient history

Patients begin their journey by completing **a clinically validated, specialty-specific online questionnaire** that **captures their health story** in detail, including symptoms, history, and red-flag indicators.

→ Triage

Using structured data, **the platform accurately triages patients to the right specialist from the start**, with **92% first-time referral accuracy** that reduces misdirected appointments and wasted resources.

→ Urgent cases

Triage also allows for **urgent cases to be flagged and fast-tracked**, ensuring patient safety is not compromised.

The patient experience



Access

Prepare

Investigate

Assess

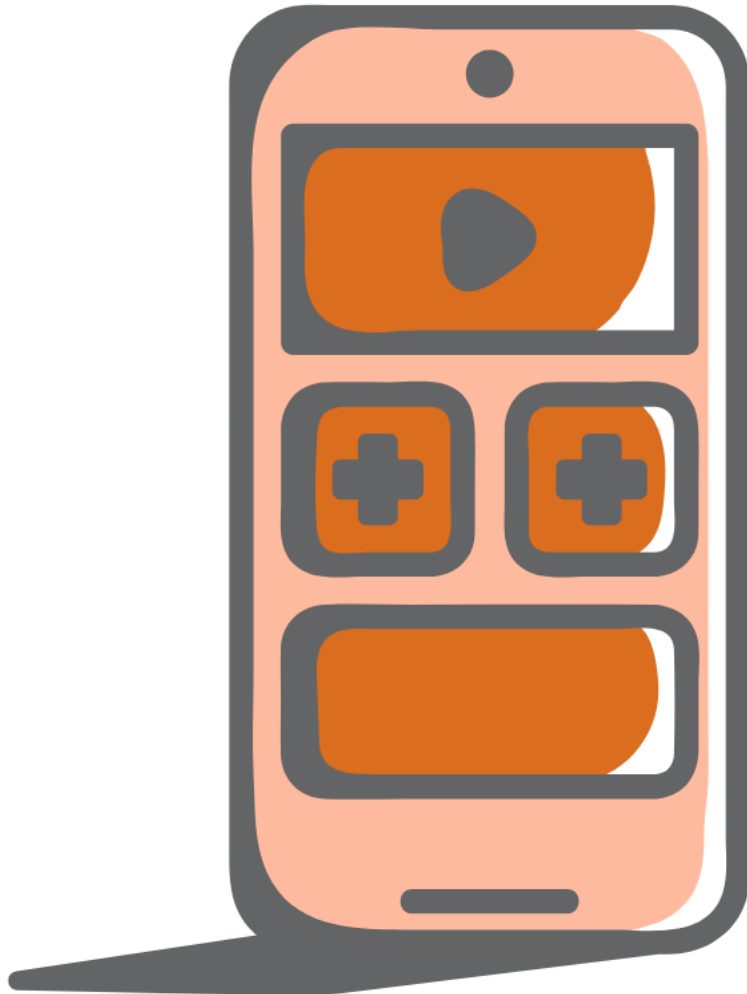
Act

Measure



Scope of services –

No 2: Specialist assessment



→ Access

Case is reviewed asynchronously by the **most suitable clinician** after triage.

→ Investigate

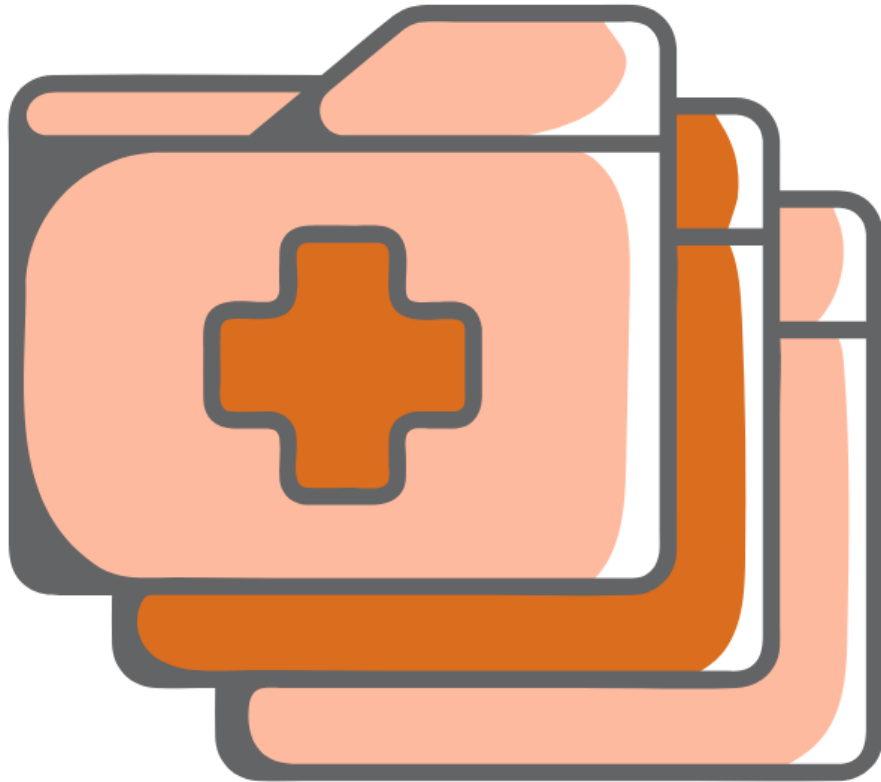
Clinicians review patient info, supported by images, test results, or diagnostics if provided.

→ Act

Following assessment, patients are either reassured and discharged with self-management advice (in **approx 50% of cases**), given a personalised treatment plan with referrals for diagnostics or therapy, or referred to secondary care for specialised intervention.

Scope of services –

No 3: Follow up



→ Patient progress

Where appropriate, the platform **supports follow-up reviews**, enabling **clinicians to monitor patient progress** or review new results without requiring in-person visits.

→ Audit

Follow-up cases are securely logged and **managed through the platform**, ensuring continuity and auditability.

→ Monitor

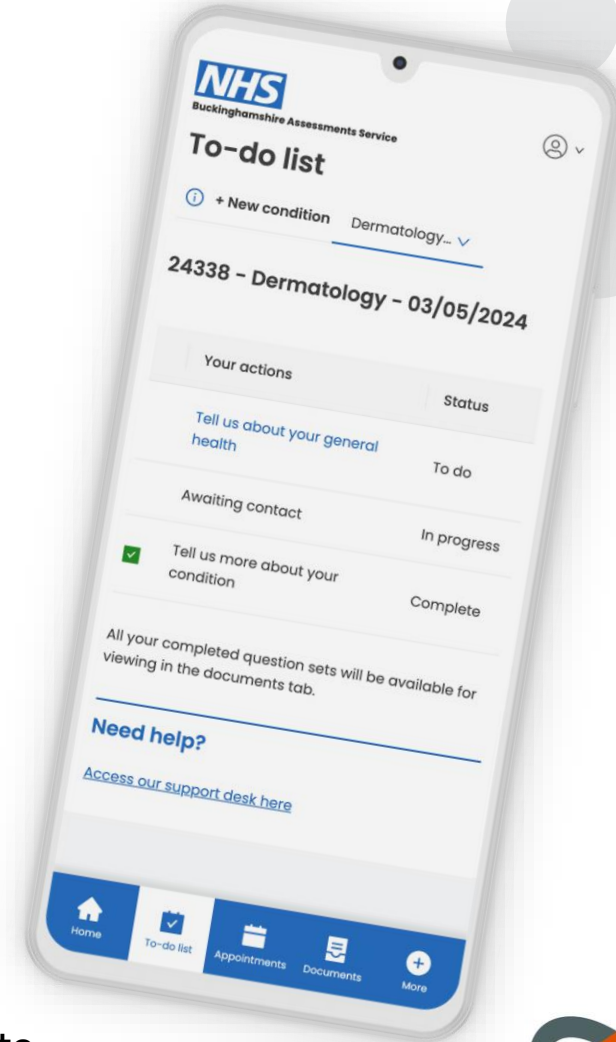
This ensures patients are not lost in the system and that care decisions are **appropriately monitored** and updated.

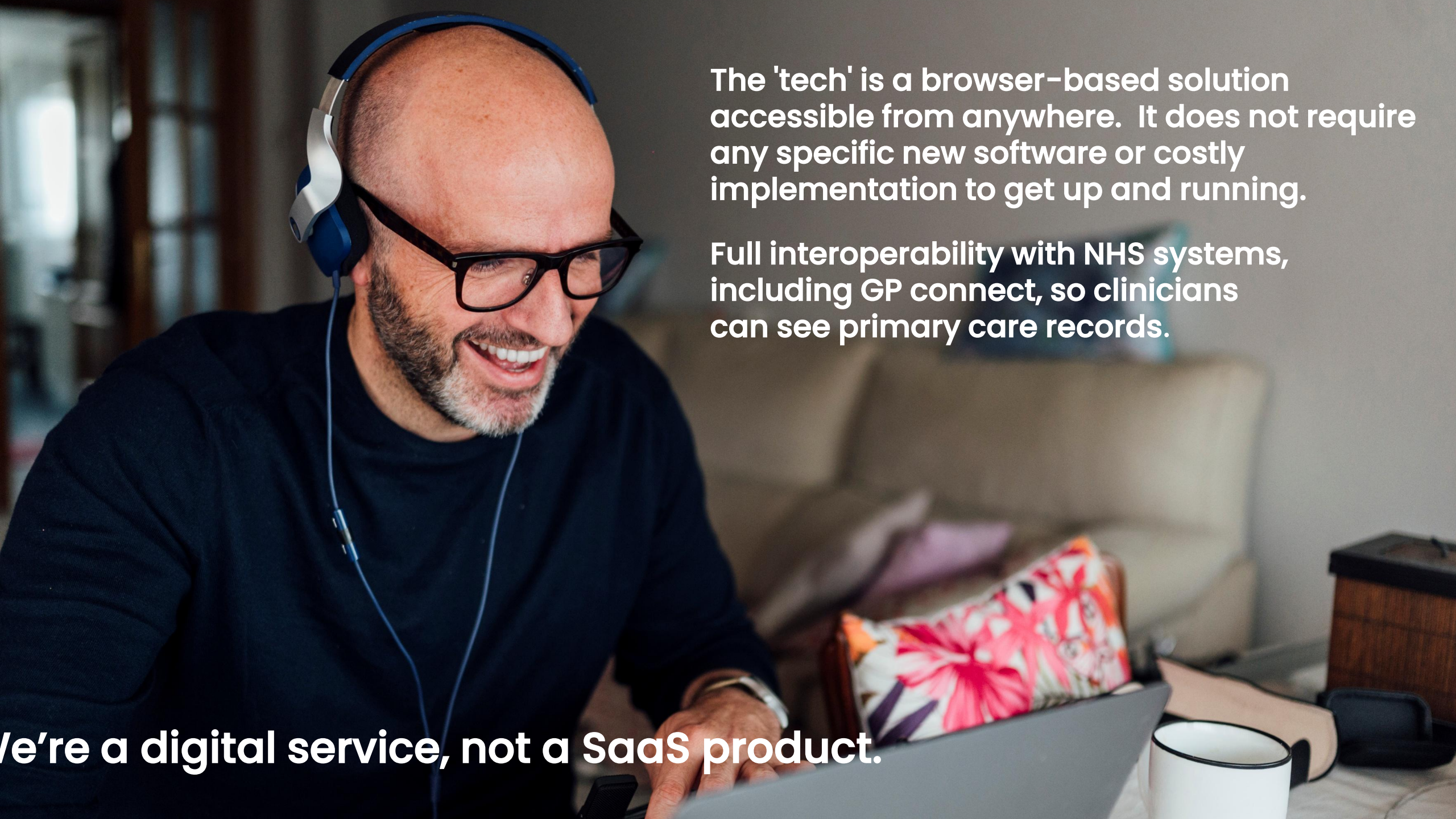


Through this structured pathway, **the platform enables a single point of access** to assessment and treatment, reducing delays and ensuring clarity for both patients and clinicians.

Benefits

- ✘ **Identifies-patients** sitting on routine lists
- ✘ Provides **efficient assessments**, by experienced consultants
- ✘ **CQC registered**
- ✘ **Around 30-50% of patients** are typically removed from waiting lists depending on speciality
- ✘ Reduces **demands on existing capacity**
- ✘ Shortens **treatment pathways and reduces the number of touchpoints the patient has** (if needed). Patient reassured or signposted
- ✘ **Net Promoter Score of +61***, as well as **patient experience** (PREMS) consistently scoring **4.6*/5 overall**
- ✘ **NHS clinicians** onboarded to deliver digital outpatients appointments (Including Trust clinicians)



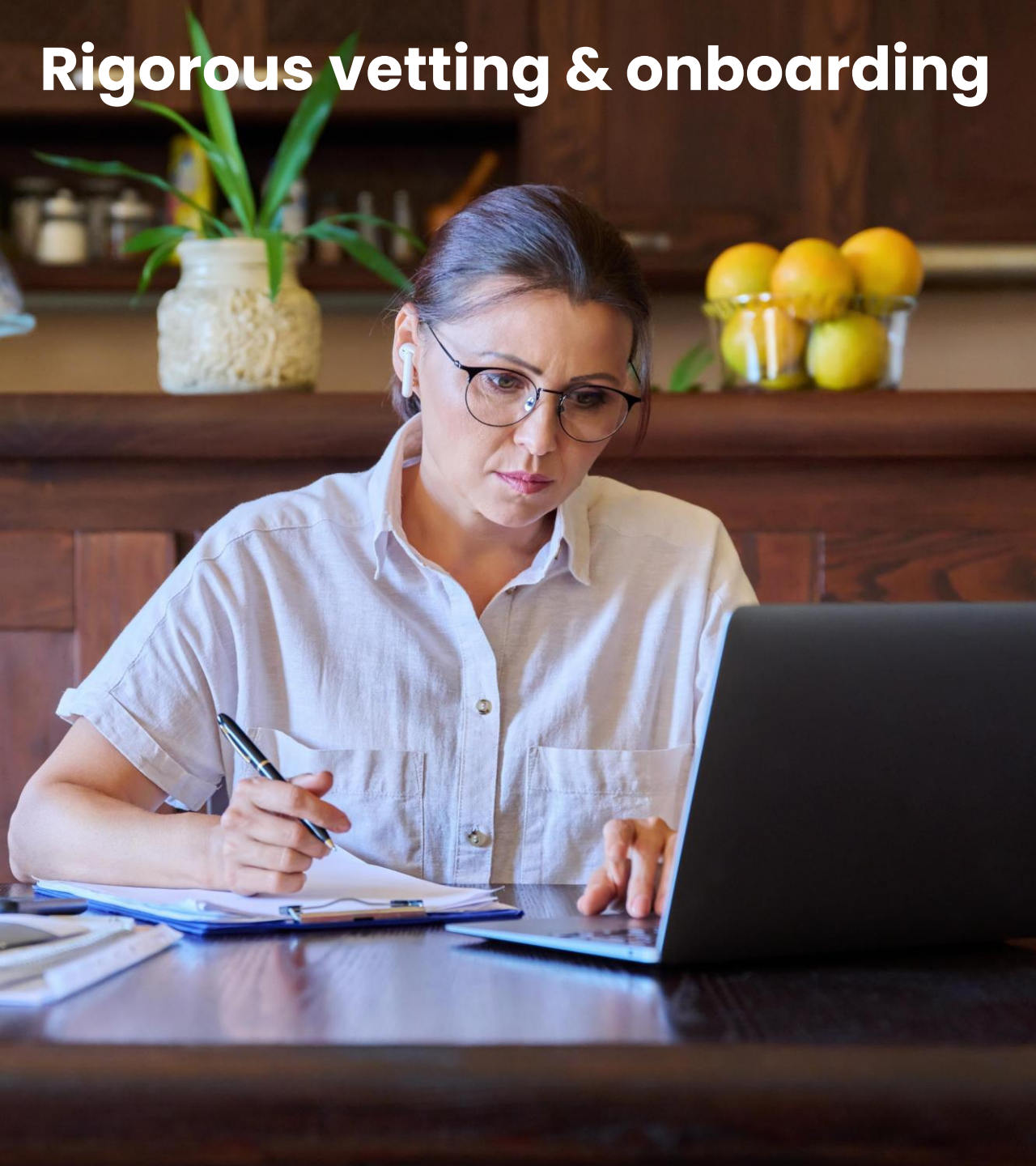


The 'tech' is a browser-based solution accessible from anywhere. It does not require any specific new software or costly implementation to get up and running.

Full interoperability with NHS systems, including GP connect, so clinicians can see primary care records.

We're a digital service, not a SaaS product.

Rigorous vetting & onboarding



Every clinician deployed by HBSUK undergoes a comprehensive vetting process aligned with NHS Employment Check Standards, including:

- Enhanced DBS check (current and validated).
- Professional verification registration (GMC, NMC, HCPC, etc).
- Occupational health checks.
- Full reference and experience verification.

This ensures only fully compliant, qualified, and experienced clinicians deliver patient care.

Digital outpatient specialities are configurable to your services and clinical pathways

Live* specialities available for the NHS:



Dermatology



Urology



Neurology

**Live specialties – 4- 6 weeks mobilisation*

New**specialities that are available:



Gastroenterology



Cardiology



MSK

***New specialties – 6- 8 weeks mobilisation*

How online assessments drove a 35% reduction in urology waiting lists

Background

- North Cumbria Integrated Care NHS Trust (NCIC) asked HBSUK for help **with assessing and treating 1279 long waiting urology patients.**
- Patients had been **waiting between 32 and 65 weeks** for assessment

Impact



454 (35%)
patients with a
clock stop outcome



354 (28%)
patients **discharged**
without the need for further investigation



4.33/5
positive **PREMS rating**

Also working with NCIC's
Neurology and
Dermatology
patients



13
suspected **cancer**
referrals identified
Urgent Suspected Cancer pathway

Extended contract for a further
500
Urology patients
In early 2025

Example integration overview

1

Trust admin books patient into virtual clinic in PAS.

©Silverlink PCS Software Ltd. v3.8 (LAWAN/3e23) PCS North Cumbria Test 2022

View Activity by Patient

Patient Number 1001631 POOH Whinnie Mr
NHS Number Trace Req'd DoB 21/08/1981 42 years
Addr Hundred Acre Wood, Ashdown Forest, Wych Cross RH18 5JP
GP Dr R.J. Baxter, Ashdown Forest Health Centre, Lewes Road, Forest R RH18 5AQ

Entry	Current DOL	Specialty	Consultant	Clinic	Pty	Stat
New	01/04/2024	3280			R	Boo
New	01/04/2024	4300			R	Boo
New	09/04/2024	1010			R	Con

2

PAS refers the patient to the platform over HL7 triggering an SMS invite with a secure link.



3

Patient enters DOB and NHS number to confirm identity.

20:22 Messages

NHS Powered by **Lucy** **HBS UK**

Guest Access

Before you can access this service, you must verify your date of birth and NHS number.

• Date of birth
For example 31 8 1984.
Day Month Year

• NHS Number

Submit

4

After HBSUK have assessed the patient, the outcome RTT code and clinical letter are sent back to PAS via HL7.

HL7 ZCP_Z02 Message - 10
5 Segments

1	MSH		~&		Vir
2	EVN		1		20240
3	PID		1		10016
4	PV1		1		Q
5	Z02		1		DDIS

NHS
Medway
NHS Foundation Trust
Medway NHS Foundation Trust
Winchill Road
Gillingham
Kent
ME7 2NY
support@nhs.uk
0117 971 1400

Check Print
Lake View Drive
Avenley
Avenley
Notttinghamshire
NG15 5DT
Membership number:
Date of Birth: 01/01/2000
Monday 1st March 2021

Clinical Review Summary

Dear Mr. Lucy Cassidy

Thank you for submitting your assessment to the clinical team on Wednesday 24th February 2021. I am a Consultant and I reviewed your case on Monday 1st March 2021.

For your convenience I have attached a copy of the answers you provided which include a statement of the problem in your own words.

Based on the information provided by you, I have made the following diagnosis and recommendations.

Diagnosis:
Acute vulvitis

Investigations:

- High resolution RAST tests
- Total serum IgE concentration

Recommendations:

- Dietary advice

Recommended Medications

Drug	Frequency	Duration
Aspirin 75mg tablets	Take 2 every 4 hours	2 weeks
Paracetamol 500mg/5ml oral suspension	2 times a day	6 weeks
Generic Cream 10000 gastro-resistant capsules		

Facilities:

- Acute

Referral Outcome:
Refer to Trust for Treatment - Physiotherapy

Additional Comments:
Please apply lots of cream.

Benefits of System Integration into NHS

WITHOUT HL7 INTEGRATION	WITH HL7 INTEGRATION	
Manual Waiting List Extraction and Upload onto the platform.	Automated Platform on-boarding for patients given an appointment via trust PAS system	✓
Patient Validation required before patient list transfer via CSV file.	Patient information extracted directly from Trust's PAS system.	✓
Heavy admin workload for trust-capacity required to update PAS once clinical assessment has been completed.	Automated RTT updates from HL7 messaging within 24 hours of case review completion.	✓
Clinical assessment documents sent to trust via automated email.	Automated upload of clinical documents onto CHUB (Trust Documentation system)	✓
Manually Discharge/Cancel appointments on trust Pas system following platform outcome.	Automated appointment cancellation for patients that no longer require an appointment or discharged.	✓

**NHSE national initiative cuts
dermatology long wait times by 47%**

Background

- HBSUK partnered with NHSE to **rapidly reduce long-wait dermatology patients (>52 weeks)** at University Hospitals Sussex NHS Foundation Trust (UHSx).
- UHSx is one of the largest Trusts in the country serving more than 1 million patients.

Impact

The **program supported**
3,799 patients

The project was successfully
completed in just **four months**

Alleviated **pressure on existing**
capacity & **streamlined** treatment
pathways

 **4 week**
mobilisation time

141 
suspected **cancer**
referrals identified
for Two Week Wait pathway

All patients
received an
outcome within
72 hours

10.4%
reduction in 52+ week wait
dermatology patients[†]

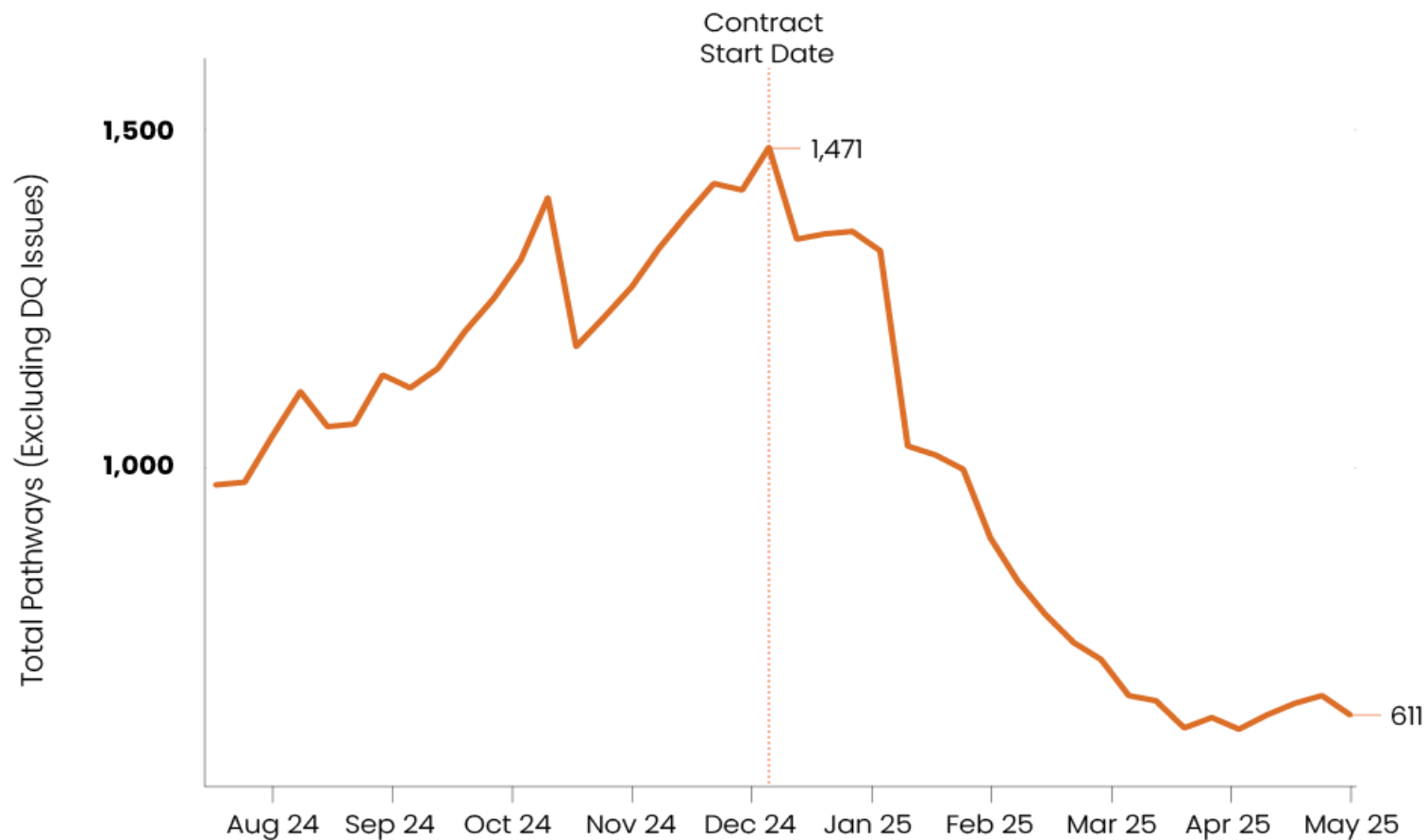

47%
reduction in
dermatology long
waits*

7.2%
discharged **back**
to GP

11%
required **face-to-**
face appointment

Impact

The graph illustrates the number of long-wait Dermatology patients at UHSX, **which peaked at 1,471 in December 2024**. Over the course of the **four-month project**, this number was successfully **reduced to 611 patients**.





Slido

Please scan the QR Code on the screen. This will take you through to Slido, where you can interact with us.





Lunch & Networking



Chair Afternoon Reflection



Mr Anil Vara, Bsc (Hons), Msc, MBA, CMgr, FCMI
Director of Elective Recovery (Ex) and Clinical Technologist in
Nuclear Medicine
University Hospitals Sussex NHS Foundation Trust



Keynote Presentation



Erica White

Programme Director, Digital Enablement for Outpatient
Transformation
Mid and South Essex NHSFT

From Missed Appointments to Maximised Capacity: Using AI to Reduce Outpatient DNAs and Improve Equity

Erica White

Programme Director, Digital Enablement, Outpatient Transformation

Mid and South Essex NHS Trust





The Current Climate

6 million on
wait list

110,000

8 million DNA

75,000

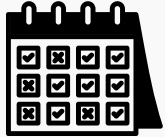
4 million Short
Notice
Cancellations

52,000

10 years life
expectancy
difference
between the
richest and
poorest 20%

NHS
Mid and
South Essex

Our Goals



Help patients attend



Cut waits and backlog



Improve productivity

120



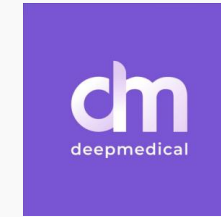
Address inequalities



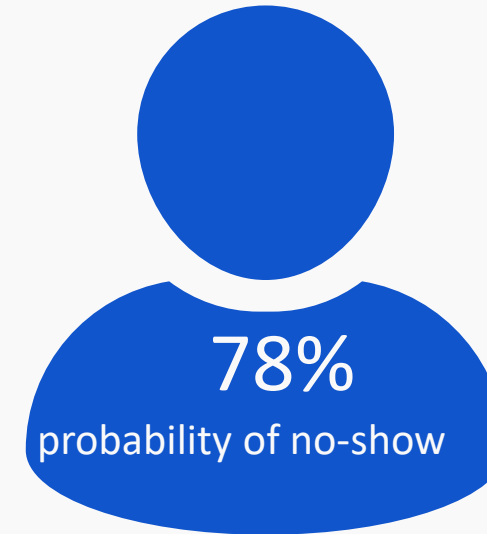
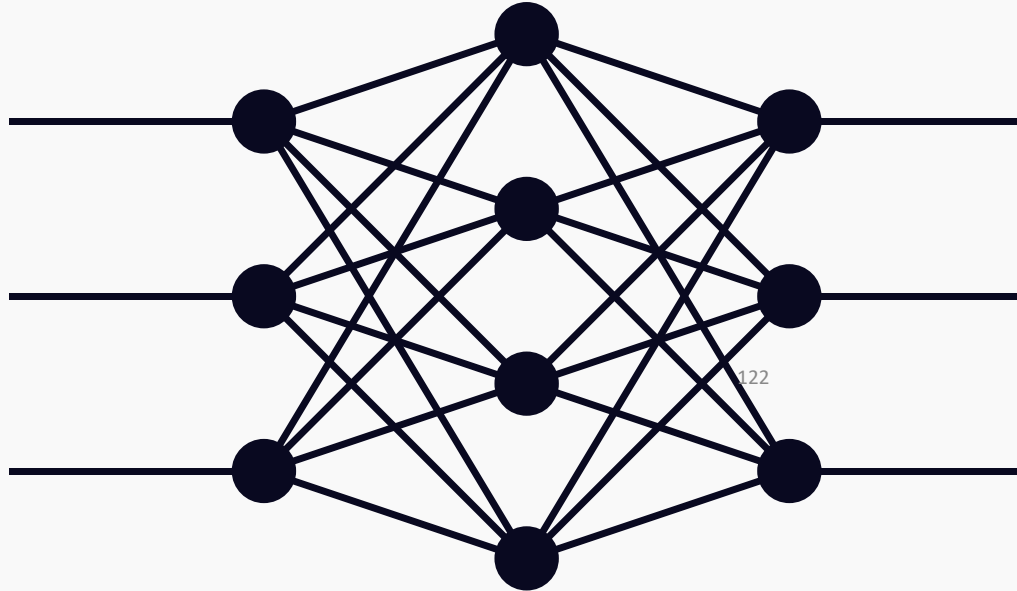
DNA targets: 6% of 2025, 4% by 2026

Using AI to understand patient engagement

- Take over 650m+ behavioural/environmental data points from multiple sources
- Predict No Show and Short Notice Cancellations (<48 hours notice)
- Understand patient engagement to tailor outreach



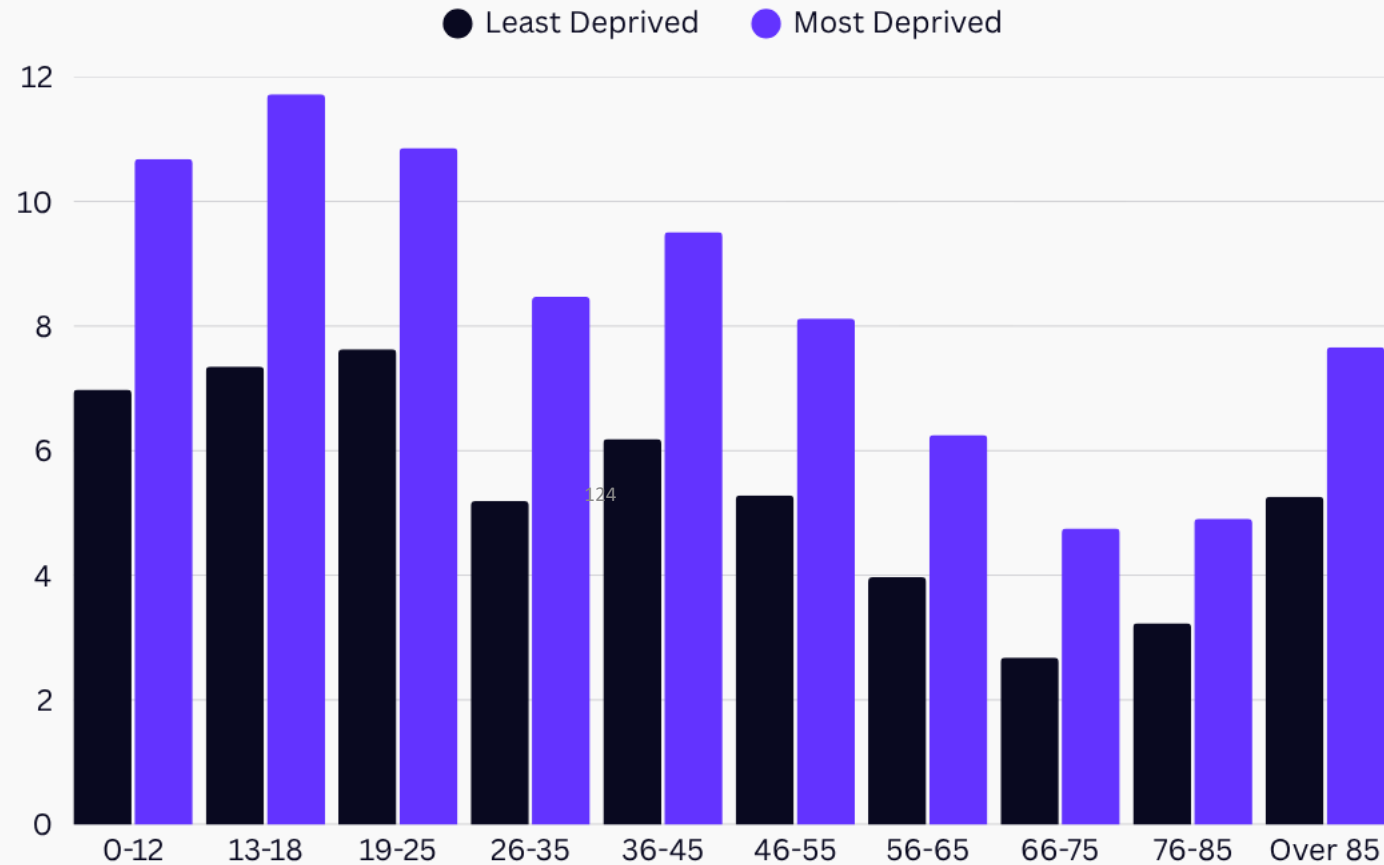
We use the **AI** to predict a patient's probability of no-show...



Pilot & Learnings (2023)

- Pilot in Dermatology, Urology, Pain
- AI trained on 12 years' data + 200 factors
- Outreach calls → 30–50% fewer DNAs
- Key insight: patients not answering calls rarely attend
- Heavy admin burden – not scalable

Challenging health inequalities



Missed appointments costs lives



**2 No Shows a year
3x increase in all
cause mortality**

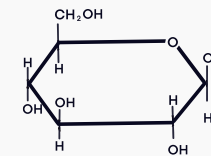
125



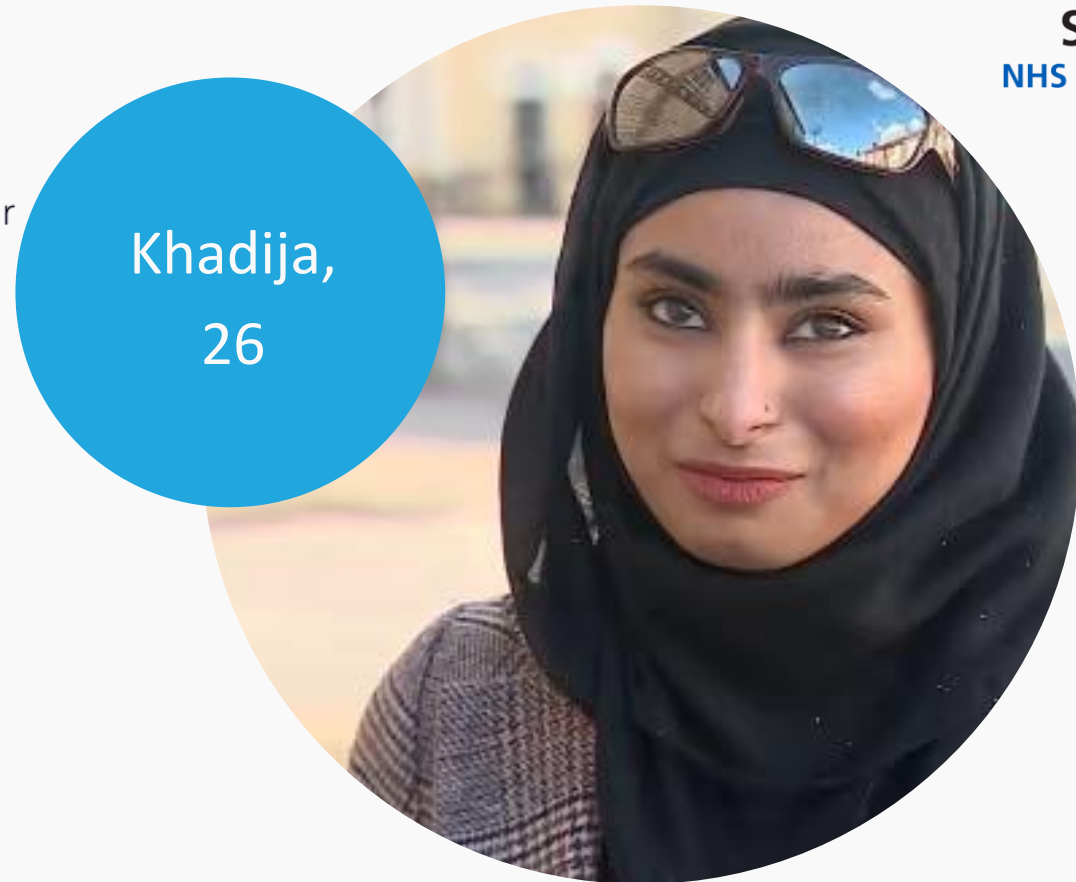
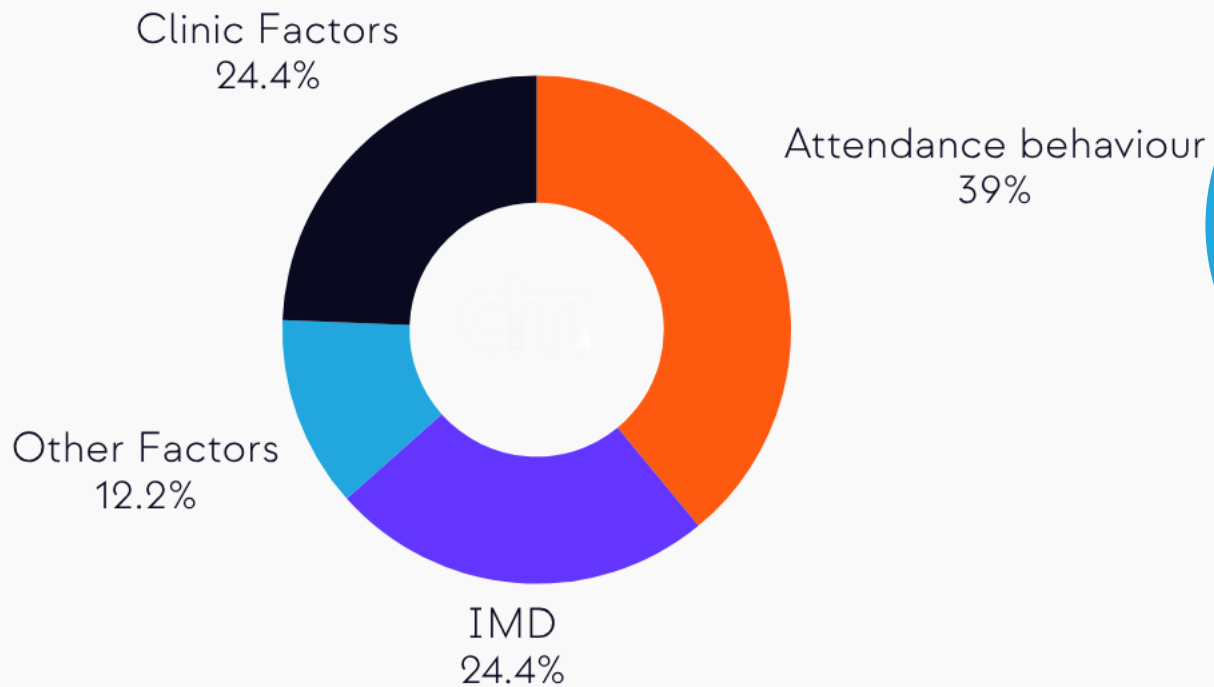
Last 5 UK Maternal
Mortality reports
demonstrate
**significant risk of
maternal death**



**2.5x higher
likelihood of
psychiatric
admission**

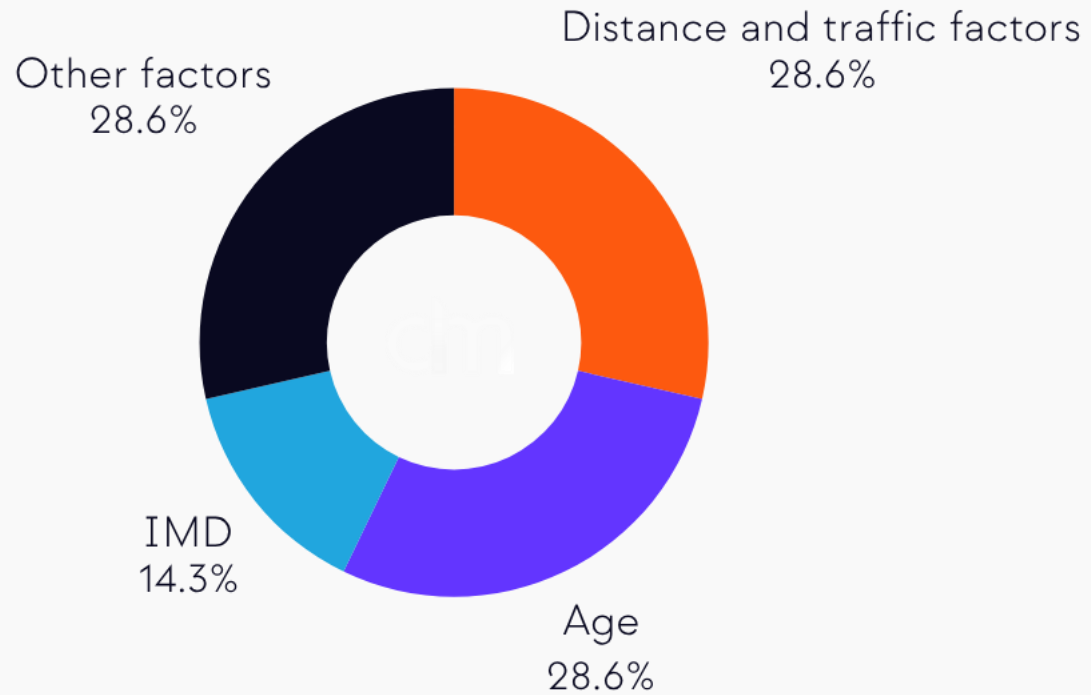


**7mmol/L increase in
HBA1C**



“I have visual impairment and I can’t see the messages or letters you’re sending me”

126



127

“I can’t get through to the transport line”

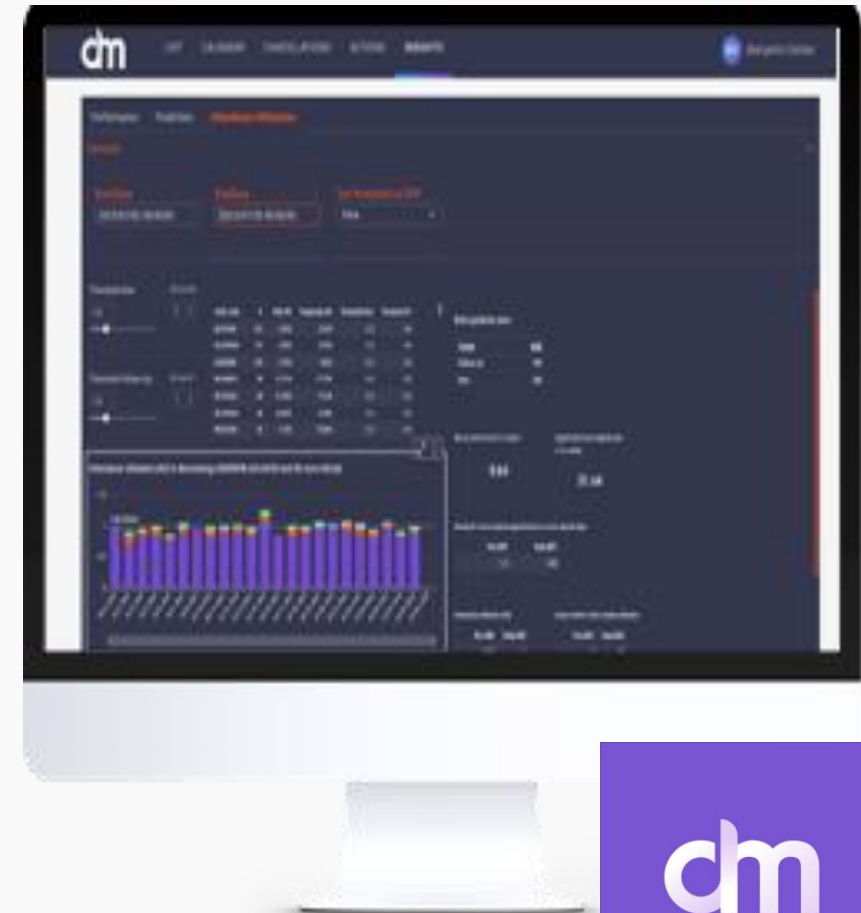
Scaling Up (2024)

- Dept of Health adoption funding
- Full rollout: DM Connects (AI reminders)
- DM Schedules: cancellations & backup booking
- Mandated dynamic scheduling (Clinical Design Authority & Trust Leadership Group)
- Cisco Webex integration



What We Implemented

- DNA/cancellation forecasts (~87% accuracy)
- Backup booking across all specialties
- Insights dashboards (template tracker, utilisation)
- Multichannel comms (SMS with failover to automated voice)
- Automation of patient cancellation requests (new)



Impact to date across Mid & South Essex

**23% reduction in
DNA rate using AI
targeted reminders
after 2 way SMS**

**24% reduction in
short notice
cancellations**

87% accuracy

**4.5% capacity
released so far**

**Projected release of £28m in
funded capacity**

**40,000 extra
appointments
through automation
of unfilled
cancellations**

A clinic goes from looking like this...

Patients seen = 35

Monday



Tuesday



Wednesday



Thursday



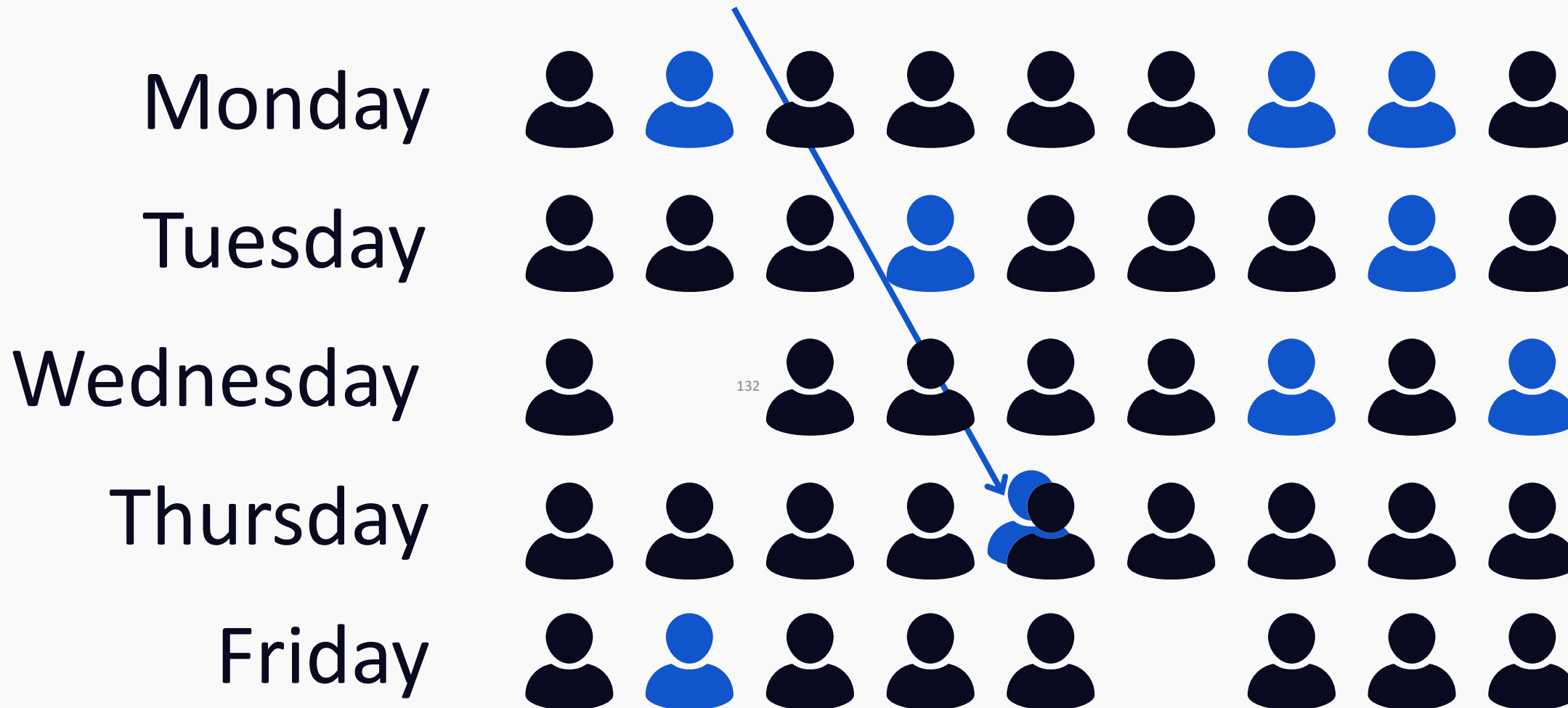
Friday



... to this

Clinician time off in lieu
if a clinic runs over

Patients seen = 44



Wider Benefits

- Equity: DNA gap (deprived vs affluent) reduced 8% → 5%
- Patient engagement ↑ 300% pre-cancellations
- Clinicians see scheduled patients¹³³
- Improved patient experience & flexibility



Financial Case

- 3-year capital investment
- Forecast £8m productivity gain per year
- Avoids outsourcing/insourcing
- Supports NHSE 4% productivity target

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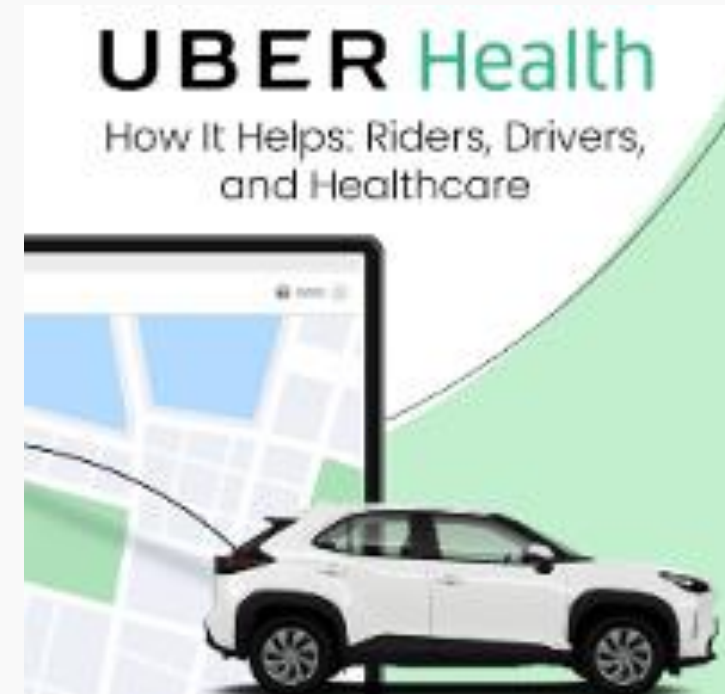


What Next? Tackling Transport Poverty

- 2% of appointments missed due to transport
- 7% of NEPTS journeys aborted (£1.5m waste)

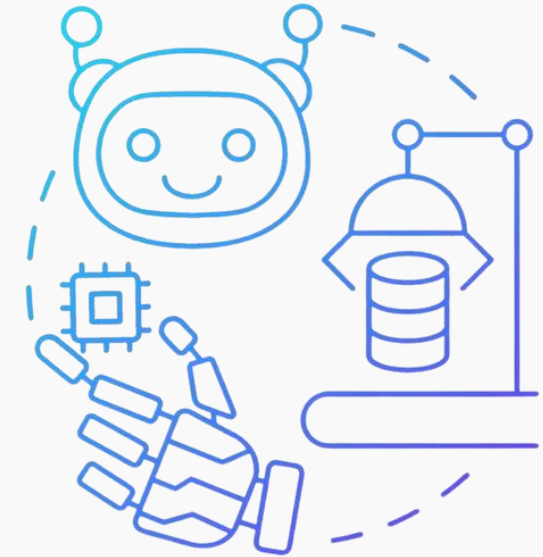
Workshop outcomes:

- Explore vouchers/free travel integration
- Align clinic scheduling with free bus pass times
- Pilot Uber Health + NEPTS integration



What Next? Innovation Exemplar

- Phase 1: automate fill of 70,000 DNAs/cancellations p.a. (£4m)
- Phase 2: fully automated booking (£3.2m saving)
- AI upgrade: doubles backup booking
- Transport integration: Uber Health + NEPTS (£1.5m)
- NIHR bid: to accelerate automation & scale



INTELLIGENT
AUTOMATION

National Relevance

FIT FOR THE FUTURE

10 Year Health Plan
for England



- Aligns with NHSE priorities: reduce waits, productivity, equity
- 8m DNAs nationally each year
- MSE = exemplar site

Learnings - Factors for Success

- Start with the problem, not the product
- Involve clinical and operational colleagues at every stage
- Pilot deeply, learn fast, scale confidently
- Governance and clinical assurance builds trust
- Data quality and integration matter
- Equity = design principle, not an output
- Communicate constantly & celebrate wins
- Collaborative partnership, not transactional
- Build for scalability and sustainability early
- Keep the human at the heart



Takeaways



- AI and automation can deliver measurable, real-world results now — not just future potential.
- Digital innovation can directly tackle health inequalities, not just efficiency.
- Sustained success depends on culture, leadership, and system collaboration.

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Closing

*Helping patients be seen sooner, supporting staff,
building a more equitable, efficient NHS*

For more ¹⁴⁰information:

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Keynote Presentation



Dr Theresa Barnes
Clinical Lead for Outpatients
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Royal College
of Physicians

 the patients association



Prescription for outpatients

reimagining planned specialist care



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of Physicians

 the patients association

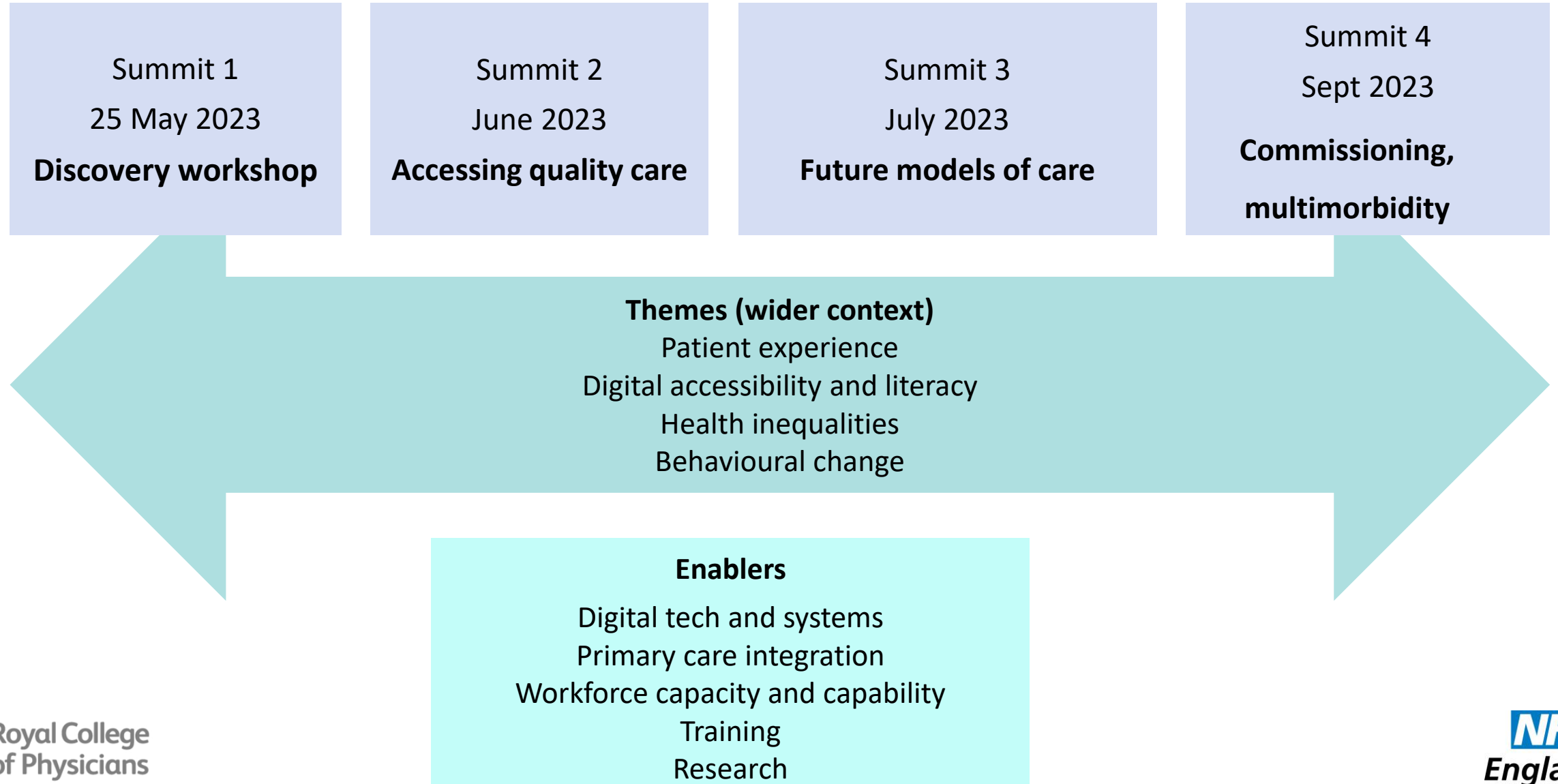


Disclosures

> No disclosures related to this presentation

Prescription for outpatients

Outpatient Care Strategy: Summit themes and dates



Enablers of good care



Royal College
of Physicians

- 1st Workforce capacity
- 2nd Integrated care / linked systems
- 3rd Administrative sytems (booking, pathway navigation etc)
- 4th Digital technology and systems
- 5th Training
- 6th Physical infrastructure (eg buildings)
- 7th Research

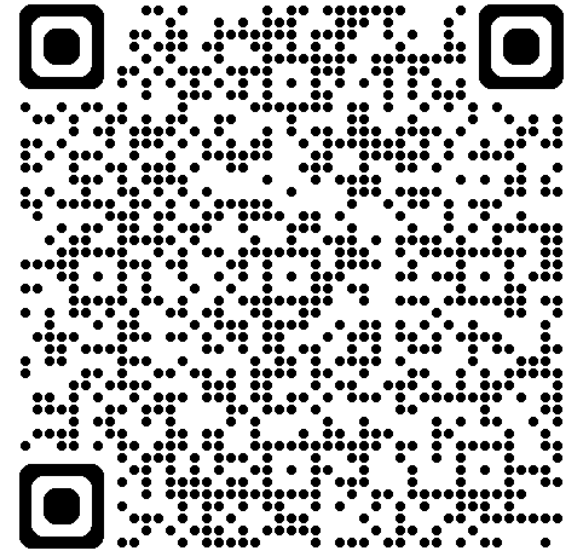
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What is the purpose of planned specialist care?



Advice and
prevention



Pre-assessment
for procedures
and surgery



Diagnosis



Treatment
and monitoring



Personalised
care decisions,
including shared
decision making



Ongoing
condition
management
and support

Five ambitions for reform

- 1 Timely care, by the right person, in the right setting
- 2 Empowered, support patients, engaging in their own care
- 3 Seamless communication between patients and healthcare providers
- 4 Efficient, innovative care delivery, valuing patients' time
- 5 Use of data and technology to identify risk and reduce inequalities



the patients association

Prescription for outpatients

reimagining planned specialist care

Eight care shifts

- 1 From appointment-based care to a wide range of options for holistic care
- 2 From services that are difficult to access and navigate to simplified, timely pathways of care closer to home
- 3 From a 'one size fits all' approach to personalised care that meets a patient's individual needs
- 4 From diagnose and treat to predict and prevent
- 5 From teams working in silos to integrated pathways of care working across the healthcare system
- 6 From burnt out and disenfranchised healthcare workers to empowered and engaged teams
- 7 From counting activity to delivering the best possible health outcomes and patient experience
- 8 From inequalities within healthcare to consistent standards of care

Headline recommendations

For government

- Reform outpatient care as part of the 10 year plan.
- Deliver a robust, regularly refreshed NHS workforce strategy.
- Expand medical school places and specialty training.
- Invest in administrative support and digital infrastructure.

For clinicians

- Promote and implement new ways to deliver care outside a traditional appointment.
- Adopt a personalised care approach.
- Job plans must allow clinical time for activity associated with delivering modern outpatient care.

For healthcare providers

- Improve referral systems and self-referral options.
- Create easy-to-understand, accessible patient information.
- Adopt and implement digital tools (like patient engagement portals).
- Improve patient preparedness.

For system leaders

- Reform commissioning models to incentivise good practice and implement coding.
- Measure outpatient care value beyond activity numbers.
- Evaluate novel and innovative approaches so that unintended consequences can be measured and addressed.



Integration is key

Patients told us that

- Care is fragmented
- Communication was poor with patients and between clinical services
- Services were difficult to navigate

Hospital to community shift

- Integration of services is key
 - Between primary/secondary/tertiary/community care providers
 - Between different specialities

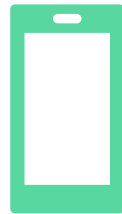


Enablers for integration



Co-design of services

Patients
All clinical stakeholder



Interoperable digital systems



Commissioning mechanisms which move
the funding to support integration

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Examples of integrated care pathways

- > Breathlessness pathway

Breathlessness Pathway for Rugby Coventry & Warwickshire – GP Gateway

- > Integrated primary secondary care cardiac care

<https://youtu.be/eVR232lpbwM?si=hKnKdLQrnYH42vRV>

- > Chronic pain: working beyond our walls

Benjamin Ellis: Chronic pain: working beyond our walls



Patient empowerment

> Patients should be empowered through supported self management

> PIFU

> Patient education

> Co design of services

> Patient preparedness

Getting the most out of your appointment | Patients Association

> Time to focus on the blue dots

‘Time to focus on the blue dots’: an RCP workshop discussion on the NHS shift from hospital to community | RCP



> Increasing patient activation and efficacy

High activation	
Characteristics	
✓ Plays an active role in staying well	X Plays less active role in staying well
✓ Self manages condition when not being treated	X Less likely to self manage when not being treated
✓ Confident in managing own health	X Lacks confidence in managing own health
✓ Seeks help when needs it	X Less good at seeking help when needs it
✓ Actively considers health and makes more informed choices	X Experience of failure to manage health means they are less likely to think about it
Outcomes	
✓ Have higher quality of life	X Have lower quality of life
✓ More satisfied with the care they receive	X Less satisfied with the care they receive
✓ Use less healthcare resources	X Use more healthcare resources



Examples of patient empowerment

- > Diabetes essentials [Diabetes Essentials | Live Well Cheshire West](#)
- > Pre appointment questionnaires [Revolutionising diabetes care in England's most deprived communities | RCP](#)
- > “Welcome packs” for patients with newly diagnosed inflammatory arthritis



Digital enablement



We need digital tools

That are intuitive to use

That decrease administrative burden on clinicians

That support and improve patient care and experience

That are interoperable



Digital enablement can enable

Integration

Communication with patients

Planning of services

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Examples of digital enablers



AI digital validation support



Patient experience portals



Ambient voice technology



AI risk stratification software

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Thank you





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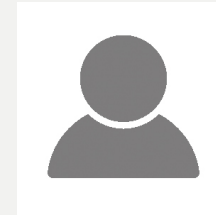




Panel Discussion



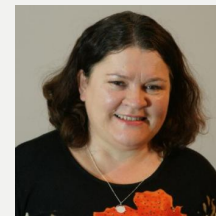
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Food, Drinks & Networking