Welcome to the Health Estates Conference!

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24th February 2026
etc.venues, Prospero House, 241
Borough High Street, London, SE1 1GA

ESTATESVISION 2026

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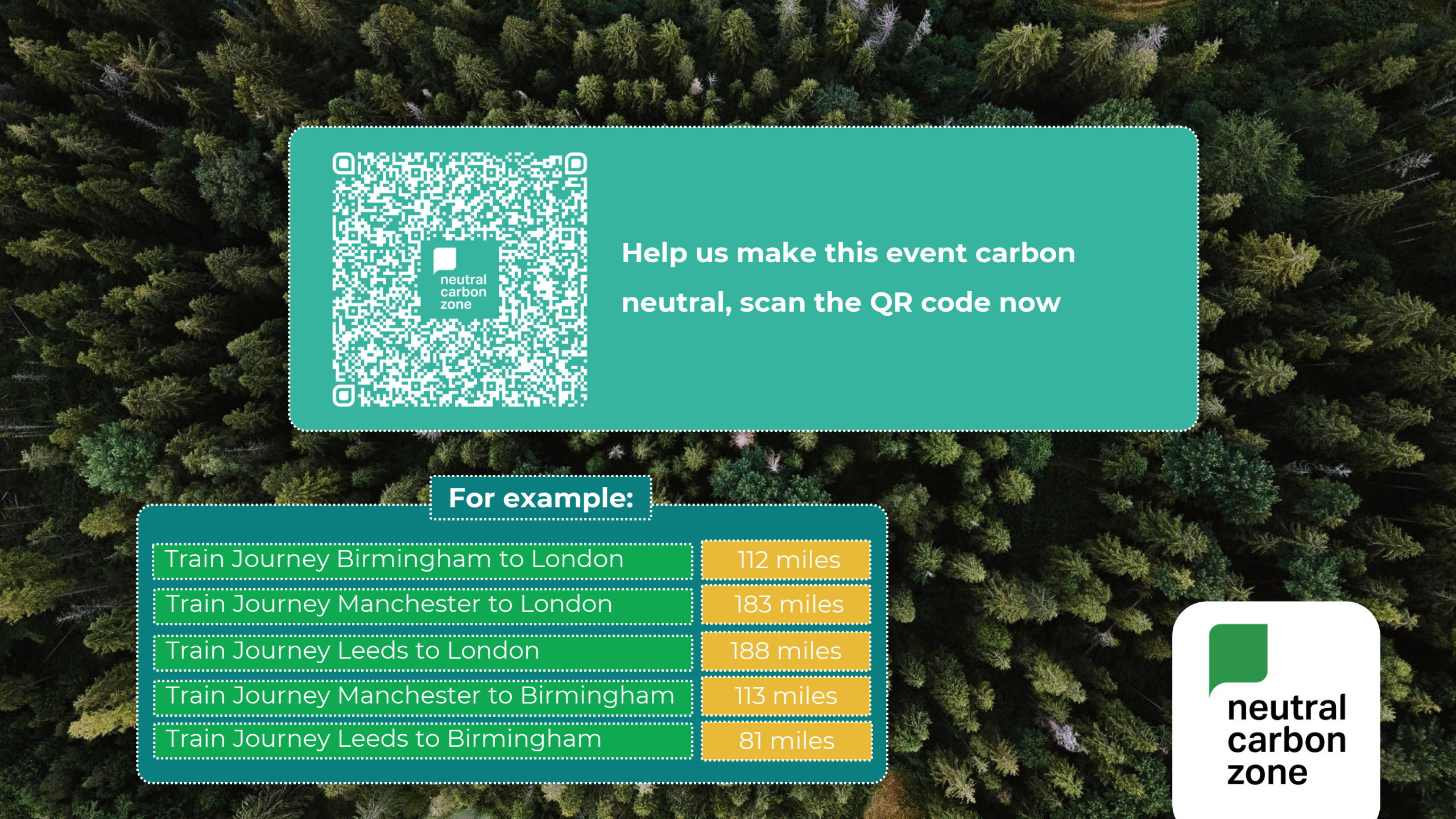

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Join the Healthcare Engagement Society (HES)

- **What it is** – A secure, year-round platform bringing NHS professionals together across six specialist communities.
- **Why it matters** – Stay connected beyond today's event, share challenges, and learn from peers facing the same priorities.
- **Your benefits** – Exclusive access to interviews, insights, best practice, and real-time discussion threads with colleagues nationwide.
- **How to join** – Simply scan the QR code, choose your community, and start connecting today.

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Chair Opening Address

Nicola Theron
Director of Strategic Estates
North Central London Integrated Care System

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Keynote Presentation

Lisa Yates
Digital Strategy Lead
Nottingham University Hospitals

National Rehabilitation Centre & Linden Lodge

NHS
Nottingham
University Hospitals
NHS Trust

How the NHS Estate Can Be Modernised to Support Evolving Models of Care – Lisa Yates

Kind Inclusive Ambitious One team

There is very little opportunity for patients to use technology to communicate with family etc if not got own tech. Eg emails, virtual video

Noise at night can impact on the patient's sleep, especially with a mobile patient who doesn't sleep.

Many rooms are isolated, so if you were in a room on your own with a patients and things started to go wrong, I wouldn't be confident that I could get help in a timely way

It's frustrating when you have a busy workload and want to spend the time with patients or other more important tasks.

Nurse call bells drive me potty. Raises patient agitation. Also, interferes when I'm assessing patient concentration

| 01| Technology Overview: The Patient Room

Intelligent bedside terminal – as well as information and entertainment, intelligent terminals promote patient independence through integration with environmental controls and increased patient activation with the presentation of digital therapeutic applications.

User Stories

- Be able to access my personal data, care plan and schedule
- Be notified of reminders for my schedule
- Get help quickly when I need it
- Feel empowered through the use of digital tools
- Be able to manage my local environmental controls
- Have access to a variety of entertainment and information
- Be able to remotely engage with my support network
- Be able to access information about other support networks such as charities
- Be notified of the benefits I may be entitled to
- Have access to free Wi-Fi throughout the building
- Have access to virtual care in the community and from my own home when appropriate
- Be independently mobile throughout the facility
- Be able to access digital tools (nurse call, environmental controls and entertainment) using optical or audio inputs, as required

Medical device integration that can improve clinical flows and improve patient safety.

IoT sensors which can gather data on air quality, environmental quality, help to anticipate falls, pressure sores and more.

Improved patient environment through the use of circadian lighting and silent hospital notifications.

Intelligent nurse call that promotes collaboration between patients and staff, intelligent plug and play input devices for patients with complex needs i.e. blow tube input, ocular tracing and more.

Features

Intelligent bedside terminal
- Entertainment
- Patient and hospital information
- Digital therapeutic applications
- Environmental controls
- Patient feedback
- Meal ordering

IoT sensors
- Environmental data collection
- Fall prevention
- Pressure sore prevention

Nurse call & Intelligent Bedhead
- Two way voice communications
- Medical device integration
- Intelligent plug and play nurse call controllers (blow tube, ocular tracing)

Improved patient environment
- Circadian lighting
- Silent hospital notifications

| 01| Technology Overview: : The Intelligent Hospital

User Stories

- Be easily able to track patients, staff and portable devices
- Be able to remotely contact patients
- Utilise digital tools which automate unskilled manual tasks and free up time to do other things
- Be able to easily access patient information and records from multiple devices
- Be able to identify the status of equipment and who is responsible for it
- Be able to remotely monitor patient status and wellbeing
- Be alerted if a patient falls or needs assistance
- Understand what patients need when they call and be able to prioritise tasks accordingly
- Be able to receive alerts and notifications via mobile device
- Be able to call for help quickly and easily in an emergency
- Utilise digital tools which are intuitive and easy to use
- Utilise digital tools that are robust and reliable
- Utilise digital tools which have safeguards that help reduce errors and increase patient safety

CCTV with AI that will use analytics to reduce the risk of patients absconding, staff experiencing aggression and better utilization data.

Digital signage that will increase the effectiveness of information being disseminated, improve the patient, staff and visitor experience.

RTLS that will reduce the amount of time taken for staff to find key equipment, will reduce the response time to staff duress and increase patient safety using geofencing.

Intelligent BMS that will improve the way the building can be managed, improved the efficiency of the building and improve progression towards net zero.

Digital Twin that can improve the efficiency and use of the building, improve the way that activity is scheduled and ensure equipment and rooms are used in the correct manner.

Features

CCTV with AI
- Absconding detection
- People counting
- Liquid spill detection
- Aggression detection

Digital signage
- Video conferencing
- Real time information updates
- Mass notifications
- Room status information
- Visitor check-in

RTLS
- Asset and equipment tracking
- Digital wayfinding
- Staff duress alarms
- Geofencing

BMS
- Data collection through sensors
- Predictive maintenance
- Increased building control

Digital Twin
- Room and equipment booking
- Building utilization data
- Lifecycle management
- Smart scheduling

Lessons Learnt

Lack of robust evidence and management information

Of the shelf products probably won't fit

Lack of clinical staff time & faith

Not enough digital resources/skills

Lack of funding and conflicts with capex/opex

Need to get concepts of the drawing board and into a live environment

Organisational silos and traditional structures.

Conflicts between contractor and trust goals

Technical challenges particularly with legacy estate

Lots of red tape

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Skills Clinic

Ms Mary Aladegbola
Senior Net Zero Technical Energy Lead
NHS England

Dr Philip Tamuno
Head of Sustainability and Net Zero
Homerton Healthcare Foundation
NHS Trust

Janet Smith
Head of Sustainability
Royal Wolverhampton NHS Trust and Walsall
Healthcare NHS Trust

Charlotte Houghton
Energy and Sustainability Manager
iFM Bolton

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Case Study

energy saving trust

Case Study

Dr Beatrice Sampson
Fleet Support Executive
Energy Saving Trust

energy saving trust

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Case study

Accelerating the transition to a zero-emission NHS road fleet

Beatrice Sampson – Energy Saving Trust

Kate Townsend – Berkshire Healthcare NHS Foundation Trust

EstatesVision 2026 | 24.02.26

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Today's presentation

Introduction to Energy Saving Trust and Berkshire Healthcare NHS Foundation Trust

Fleet advice overview

- Directly operated fleet
- Business travel

Berkshire Healthcare's case study following the **travel emissions and decarbonisation review** delivered by Energy Saving Trust in 2024

- Travel and transport strategy
- Future plans

Q&A

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About **us**

We're an **independent, mission-led organisation** with over 30 years of trusted expertise in:

- low carbon transport
- energy efficiency
- sustainable energy

Specialists in sector fleet analysis and bespoke consultancy

300+ organisations supported with decarbonsing their transport so far

+

60+ NHS Trusts and emergency service fleets helped across the UK to date

+

20+ years of working with public sector fleets to transition to zero emission fleet

Berkshire Healthcare NHS Foundation Trust

Berkshire Healthcare
NHS Foundation Trust

- The Trust is the main provider of mental health and community health services to a population of **around 900,000 people** across Berkshire.
- **Approx. 130 buildings**, with a mixture of owned estate, NHS PS and PFI properties.
- There are **six local unitary authorities** across the Trust patch; West Berkshire, Reading, Wokingham, Windsor and Maidenhead, Slough and Bracknell Forest.
- The Trust employs approximately **6,000 permanent staff** which includes doctors, registered and non-registered nurses, therapists, psychologists and both clinical and non-clinical support staff.
- The majority of our healthcare and therapy services are provided to people within their own homes.

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Fleet advice and consultancy

How we can help

Whatever stage you have reached:

- All aspects of **fleet** and **business travel** (grey fleet)
- How to **reduce emissions** and transition to **zero-emission vehicles**
- **Approaches** for tackling business travel
- Electric vehicle **charging infrastructure**, electrical capacity requirements, and strategies to increase capacity

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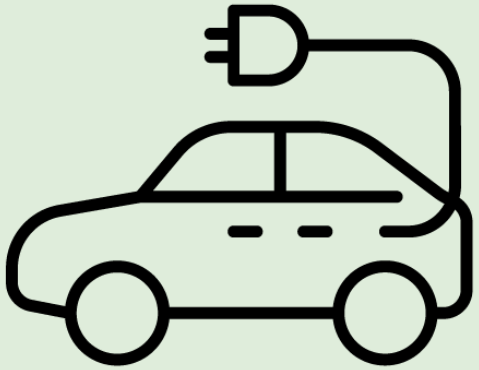
Directly operated fleets

Vehicles **owned and operated** by your Trust - typically pool cars, estates vans, delivery vehicles, buses

NHS strategy (excluding ambulances):

- 2027 - **new** vehicles zero-emission
- 2035 - **all** vehicles zero-emission



Battery-electric generally best zero-emission technology

- Reduce emissions by around **75-80%**, plus
- **Suitable** to most applications

Charging infrastructure - low power (7 kW) AC for charging during **downtime**

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Business travel

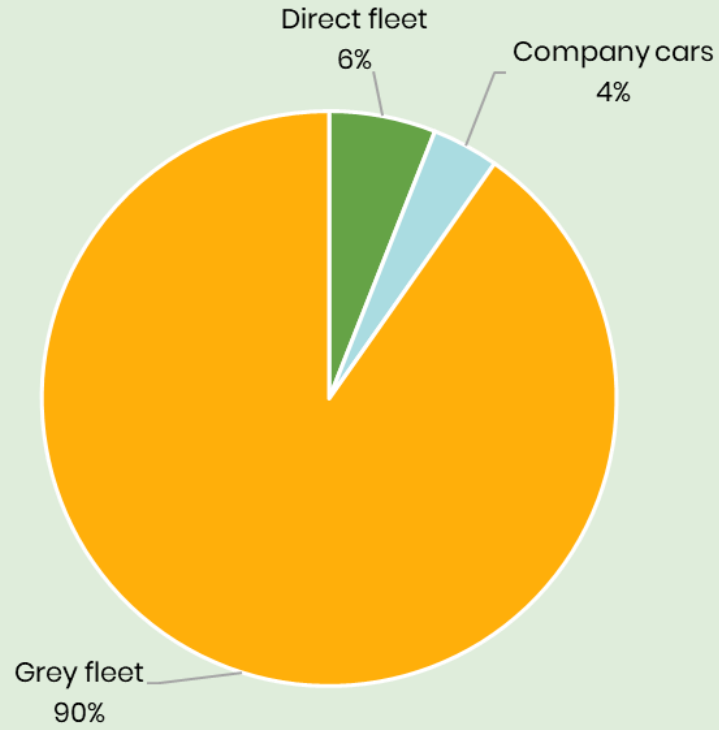
Travel for work in **employee vehicles**:

- Grey fleet (employee own vehicles)
- Company cars (lease, salary sacrifice)
- Majority of employees will claim a small amount of miles in a year, but often **a small number will claim a larger proportion** of miles (over 8,000 miles)

NHS strategy:

- 2033 - emissions reduced by **50%**

Often **largest** part of NHS Trusts' transport emissions



Example emissions share NHS Trust

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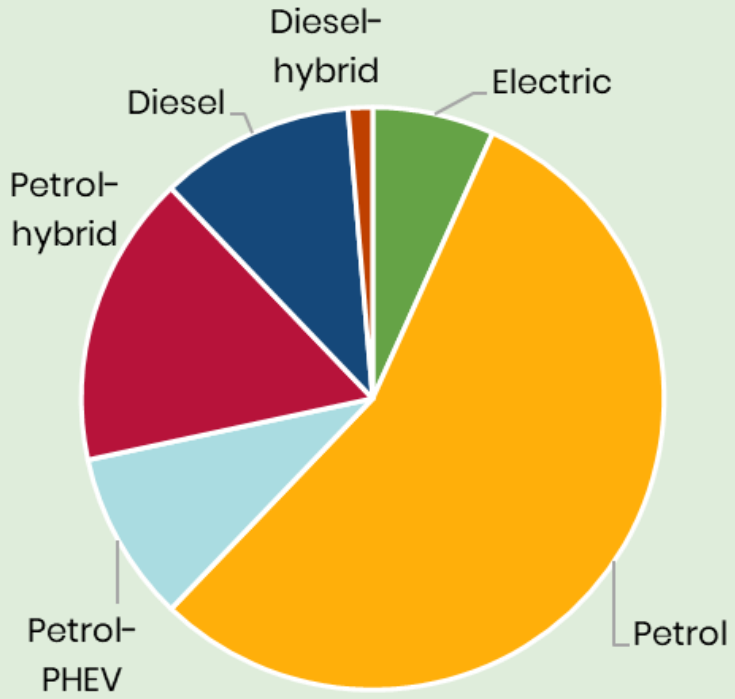
Business travel

- Not easy to tackle and no single solution
- Communication and working **with** employees
- Three target areas:
  - **Reducing mileage** altogether (digital tools and active travel)
  - **Moving mileage** away from single-occupancy vehicles (public and shared transport)
  - **Decarbonising** the vehicles used (battery electric, pool cars, company cars)



Example company cars breakdown by fuel

Energy Saving Trust Review: Business Mileage

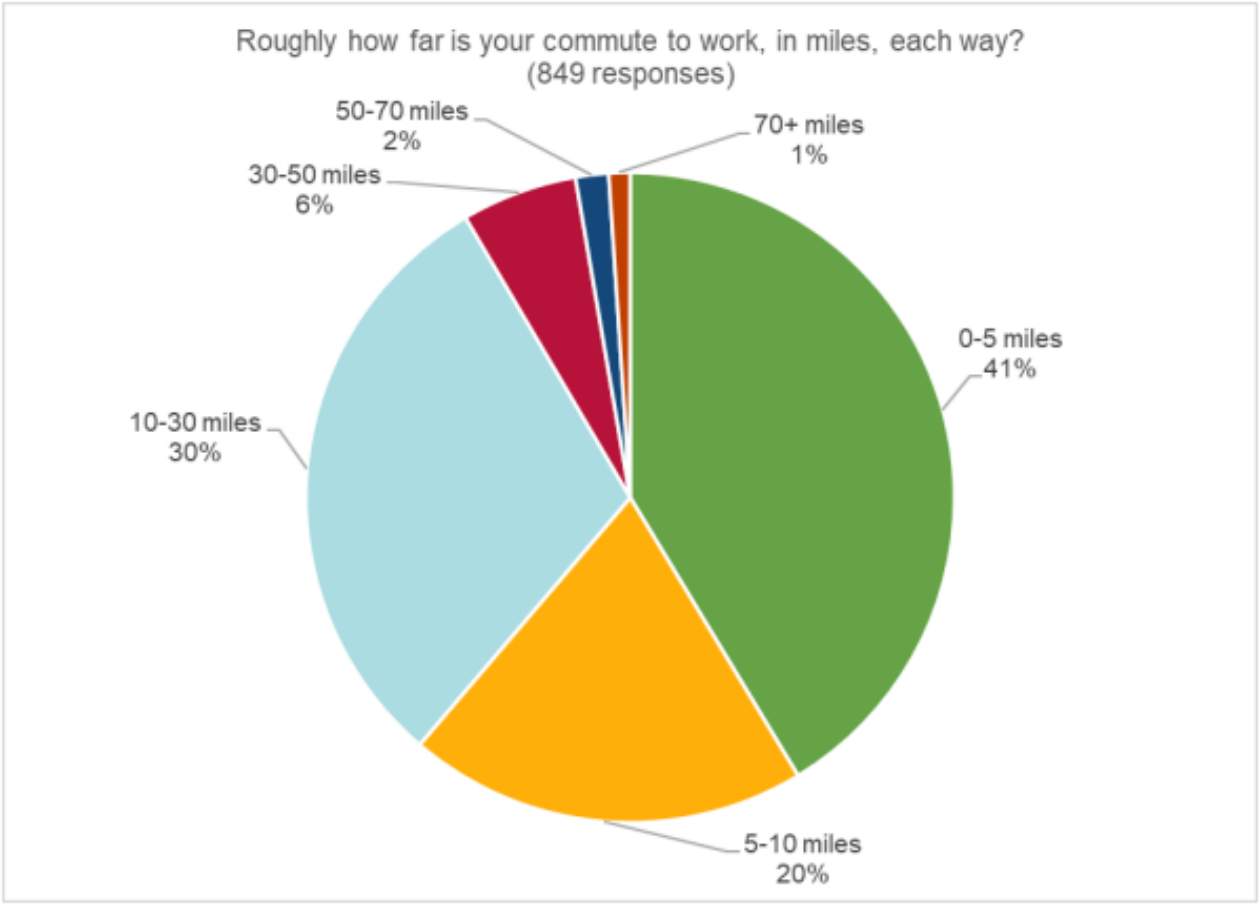
NHS
Berkshire Healthcare
NHS Foundation Trust

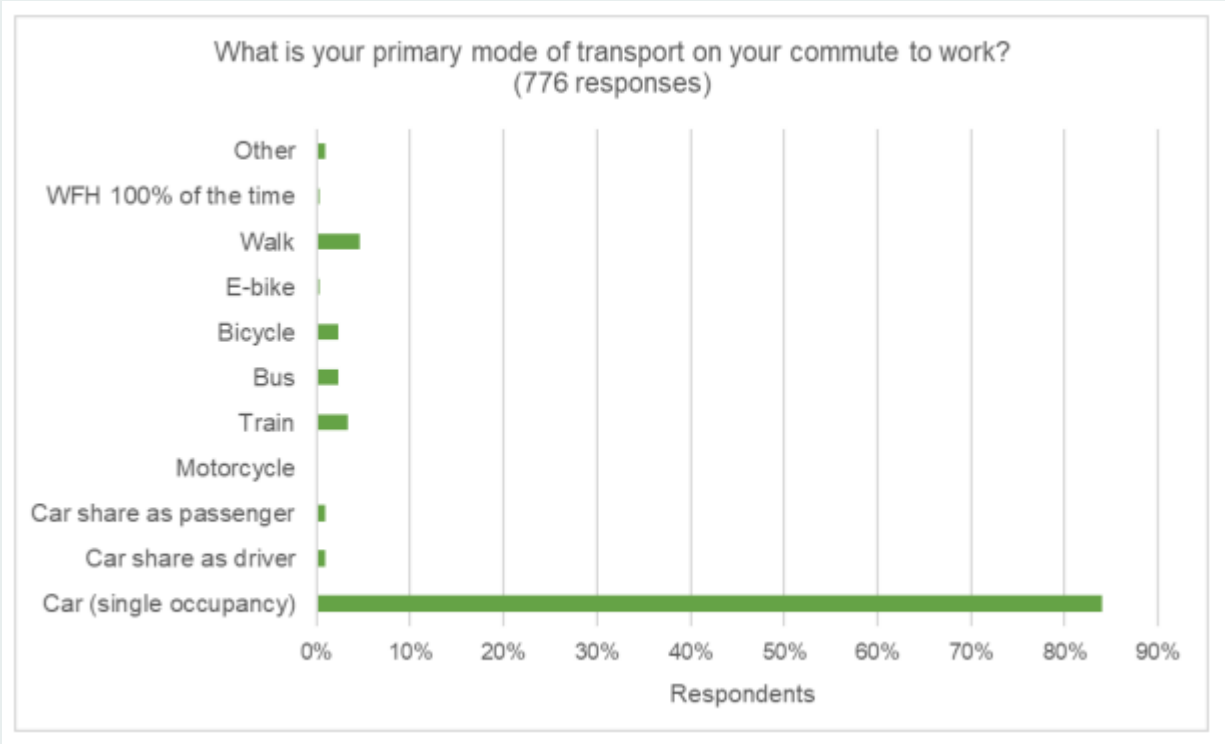
Table 4-1: GHG and energy analysis for BHFT employee business mileage, 2022/23

Fleet	Fleet size	Annual mileage	WTW energy (kWh)	WTW GHG (tonnes)	Scope 1 GHG (tonnes)	Scope 2 GHG (tonnes)	Scope 3 GHG (tonnes)
BHFT – pool	13	94,306	116,055	33.95	26.57	0.00	7.38
Company cars	71	101,904	120,340	27.63	20.24	0.00	7.39
Grey fleet	2,162	2,227,019	2,629,920	645.87	0.00	0.00	645.87
Taxi	/	1,696	2,003	0.73	0.60	0.00	0.12
Total grey fleet + company cars	**2,233**	**2,328,923**	**2,750,260**	**673.5**	**20.24**	**0.00**	**653.26**
Total incl. pool & taxi	**2,246**	**2,424,925**	**2,868,318**	**708.18**	**47.41**	**0.00**	**660.77**

Energy Saving Trust Review: Staff Commuting Summary

Berkshire Healthcare NHS Foundation Trust





BHFT Travel and Transport Strategy Objectives:

Berkshire Healthcare NHS Foundation Trust

1. Engage and empower staff to understand, support, and adopt sustainable travel choices
2. Actively support the transition to a low-emission fleet by improving data collection, building confidence in electric vehicles (EVs), and implementing fleet changes
3. Ensure the Trust has the infrastructure, energy capacity, and charging processes in place to enable a full transition to a zero-emission fleet
4. Provide facilities and infrastructure to promote and support active travel
5. Reduce emissions from business travel by minimising unnecessary mileage, shifting to lower-carbon modes, and incentivising cleaner vehicle choices
6. Enable and encourage staff to shift towards lower-carbon commuting by improving access to sustainable travel options and incentives.

Future Plans:

Berkshire Healthcare NHS Foundation Trust

- Upgrading EV chargers to cope with increased demand – some funding from DESNZ (£64,000).
- EV Salary Sacrifice from end of this year. Webinars and drop-in sessions being planned (with EST). Direct outreach to staff members impacted.
- Staff travel survey coming this year.
- 6 Travel events planned for Spring-time, at 2 largest Trust hospitals and 4 NHS PS hospitals:
    - Advertise staff travel survey and new travel strategy.
    - Letting them know about the changes to salary sacrifice.
    - Collaboration with local councils – advertising their travel/sustainability initiatives, public transport options and safe cycle/walking routes.
    - E-bike suppliers to come onsite.
- Deliver BEV learning and driver training sessions.
- Move other fleet to electric vehicles.

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Summary

- New NHS fleet vehicles to be zero-emission from **2027**
- Business travel is likely to be the largest area to target
- Requires different actions to address
- Berkshire Healthcare can achieve the NHS zero emission vehicle targets for the direct fleet, and implementing measures to tackle transport emissions

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Thank you

- **Ask** us questions
- Grab a coffee and **find us** at our stand
- **Connect** with us on LinkedIn
- **Contact** us:

  kate.townsend@berkshire.nhs.uk

  beatrice.sampson@est.org.uk

energy saving trust

- ✓ Cut complexity
- ✓ Save time
- ✓ Deliver results

Make it happen today.

Your partner in sustainability.
energysavingtrust.org.uk

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Refreshments & Networking

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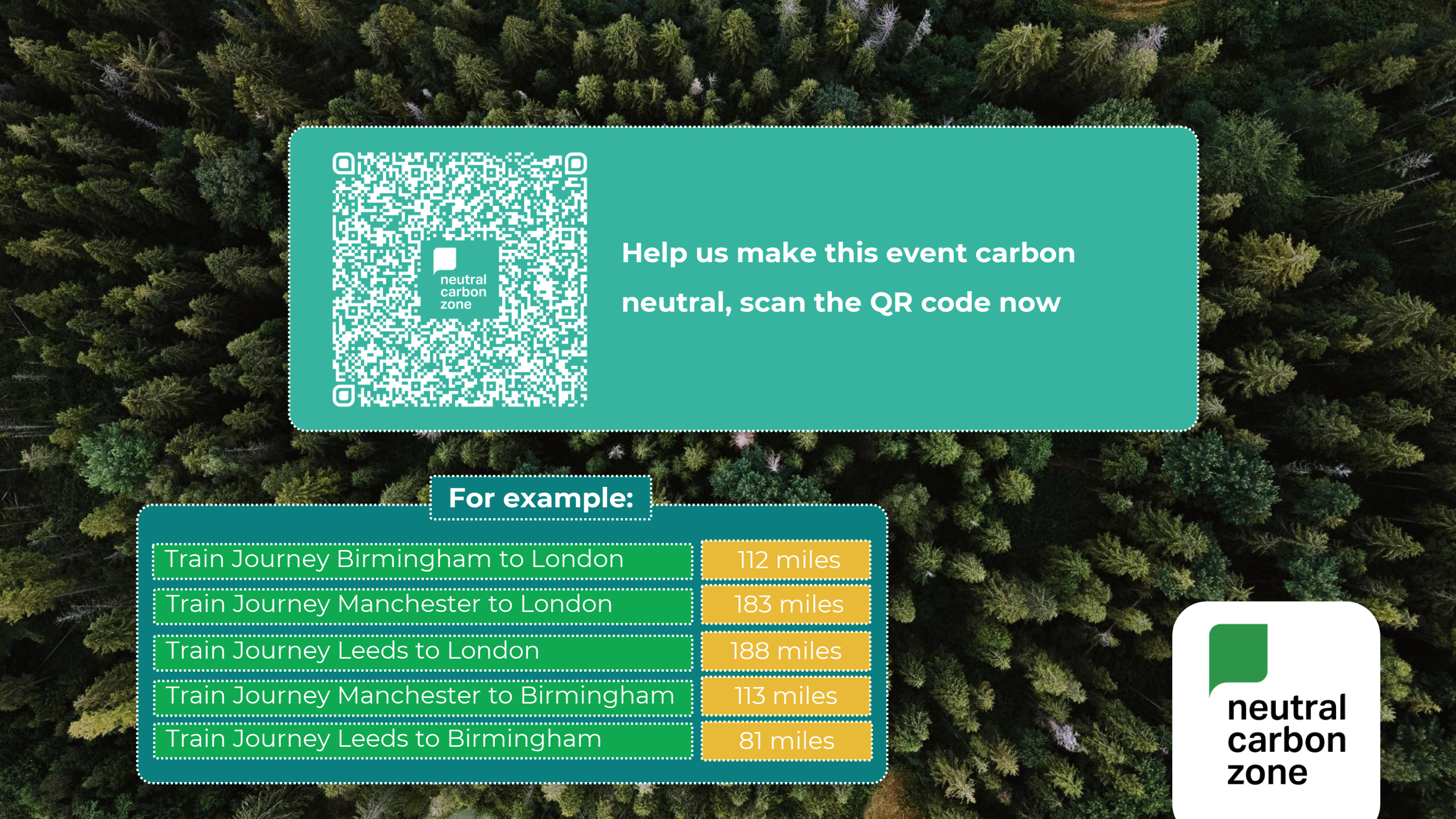

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neutral carbon zone

Chair Morning Reflection

Nicola Theron
Director of Strategic Estates
North Central London Integrated Care System

Help Shape the Conversation

Scan the QR code to complete our short survey

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Case Study

EQUANS

Case Study

Simon Hayman
Regional Director
Equans UK & Ireland

Climate-ready decarbonisation FM solutions

EQUANS

Today’s session

Decarbonisation

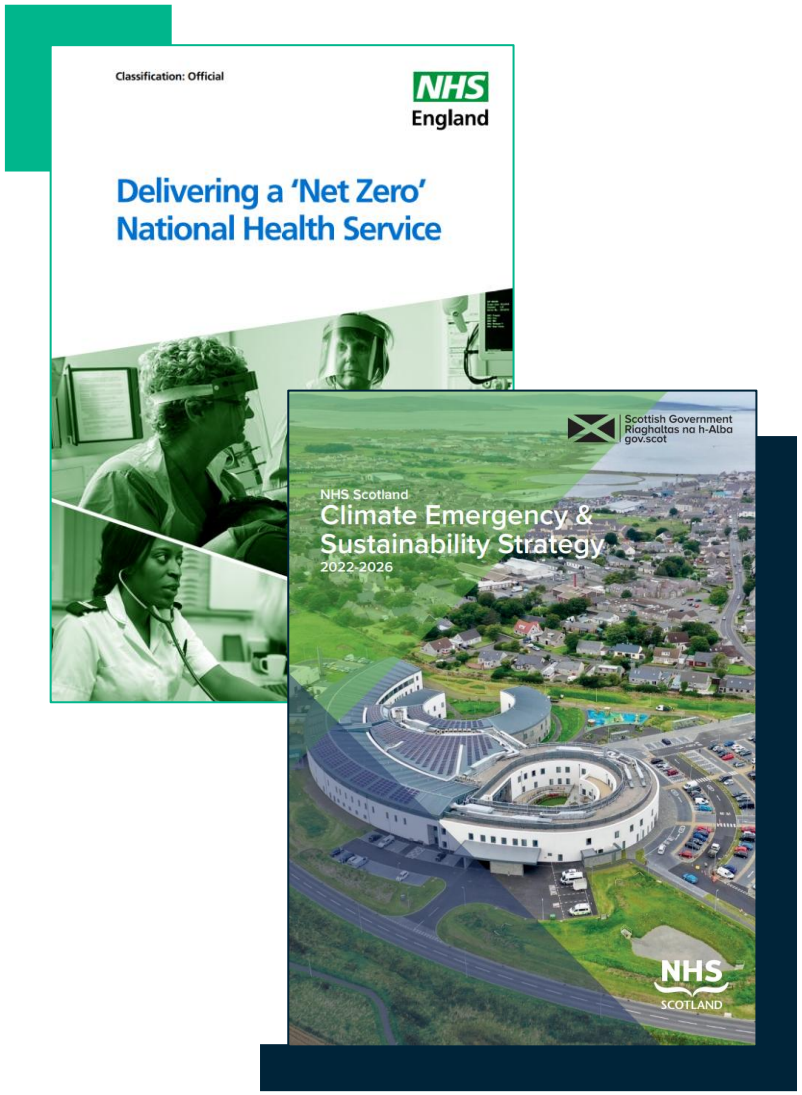
Where are you on your organisation’s sustainability or net zero journey?

Climate adaptation

What are the main climate adaptation challenges or pain points you face within your estates?

Digitalisation

Have you developed an over-arching digital vision or strategy for your estate (‘Smart Hospital’ approach)?



NHS ENGLAND TARGETS (2025)

NHS Carbon Footprint (Scope 1 & 2)

↓ **47%** reduction by 2032

NHS SCOTLAND TARGETS (2025)

Reduce greenhouse gas emissions by at least

↓ **75%** reduction by 2030

DATA FIRST	KNOW YOUR CONTRACT	ENGAGE STAKEHOLDERS	PRIORITISE	MAKE A PLAN
Stage 1	Stage 2	Stage 3	Stage 4	Stage 5
The collation of the Base Data-Scope 1 & 2 emissions.	Through the production of the in-house High-Level Net Zero Strategies.	Through our Energy Focused FM initiatives such as Energy Interventions, Climate Fresks & sharing Best Practice	Through the production of Costed Decarbonisation Plans.	By breaking down into business cases for either Funding or Contract Variations.

Capital funding: key challenges

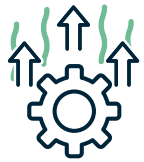
- **Public Sector Decarbonisation Scheme**
  Withdrawn
- **Low Carbon Skills Fund**
  Withdrawn
- **Grants**
  CDEL
- **NHS Energy Efficiency Fund / GB Energy**
- **NHS Scotland Carbon Reduction Programme**
- **NHS Estates Safety Fund**
  UK-wide
- **Future PFI**
  Decarbonisation

Capital Departmental Expenditure Limit (CDEL) refers to the maximum amount of capital expenditure that a government department is authorised to incur within a specific period.

This limit is set to ensure fiscal responsibility and budget adherence.

Sustainability options

Electrification of heat remains the default - High/medium temp heat pumps. Shallow geo-thermal can help manage electricity cost through increased efficiency.



Thermal storage - allows you to run heat pumps at period of lower electricity tariffs and store heat to manage peaks in demand.

On-site renewables + Battery Energy Storage Systems (BESS) - ability to generate, store and dispatch power to grid to generate revenues.

Low Carbon Heat Networks - where practical or present, connect to existing networks.

Hydrogen is not the answer (today) for hospitals. It remains a nascent technology, and the cost of hydrogen is prohibitive. Storage requirements for larger hospitals could well trigger lower tier COMAH status.

Case study – solar PV integrated solution

Integration into a PFI

- Be prepared for DoV
- Business case up to date

Funding

- GB Energy
- Budget and performance in a fixed timescale
- Supply Chain volatility

Cambridge University Hospital

- A bi-directional Power Purchase Agreement between Cambridgeshire County Council and Cambridge University Hospital NHS Trust

Case study: Midland Metropolitan University Hospital

Seasonal commissioning impact on energy performance

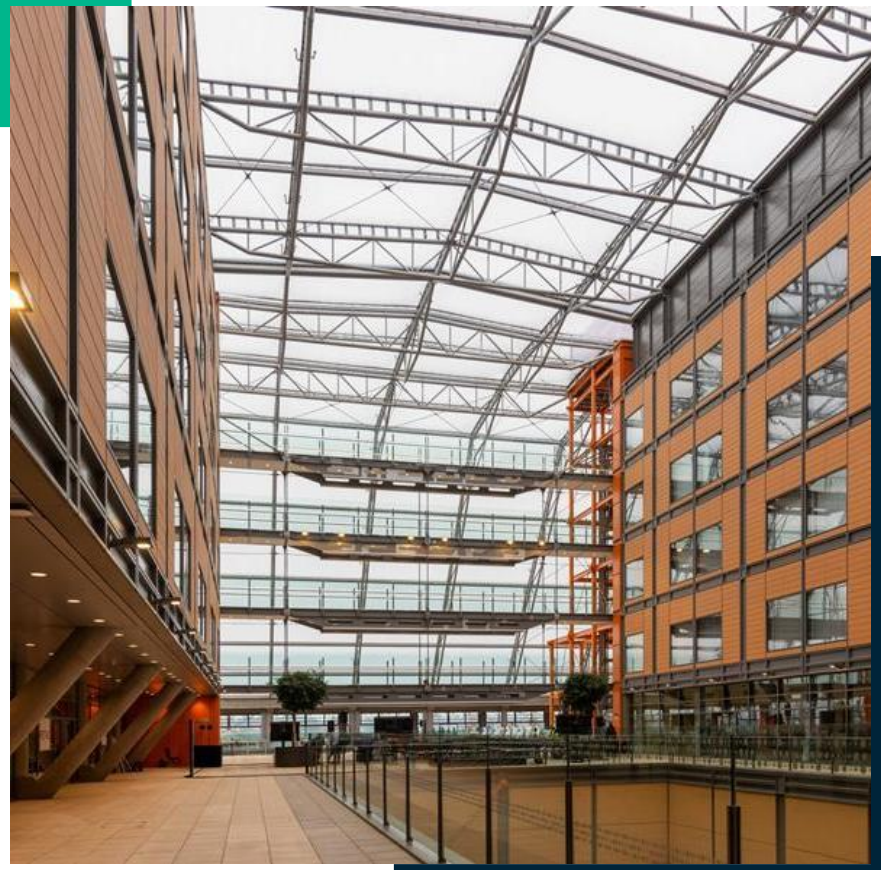
Design	**49GJ/100cu.M**
Handover	**66GJ/100cu.M**
Nov 25	**59GJ/100Cu.M**
Now	**53-55GJ/100Cu.M**

Theatre ventilation downturns

- NEEF Funded
- 11 theatres saving £88k/year
- 96 TCO2e/year avoided

Establishment of Energy Working Group

- Current focus is on strengthening action plans, and
- Increasing Trust-wide engagement



Case study – low carbon networks

Adaptation in preparation

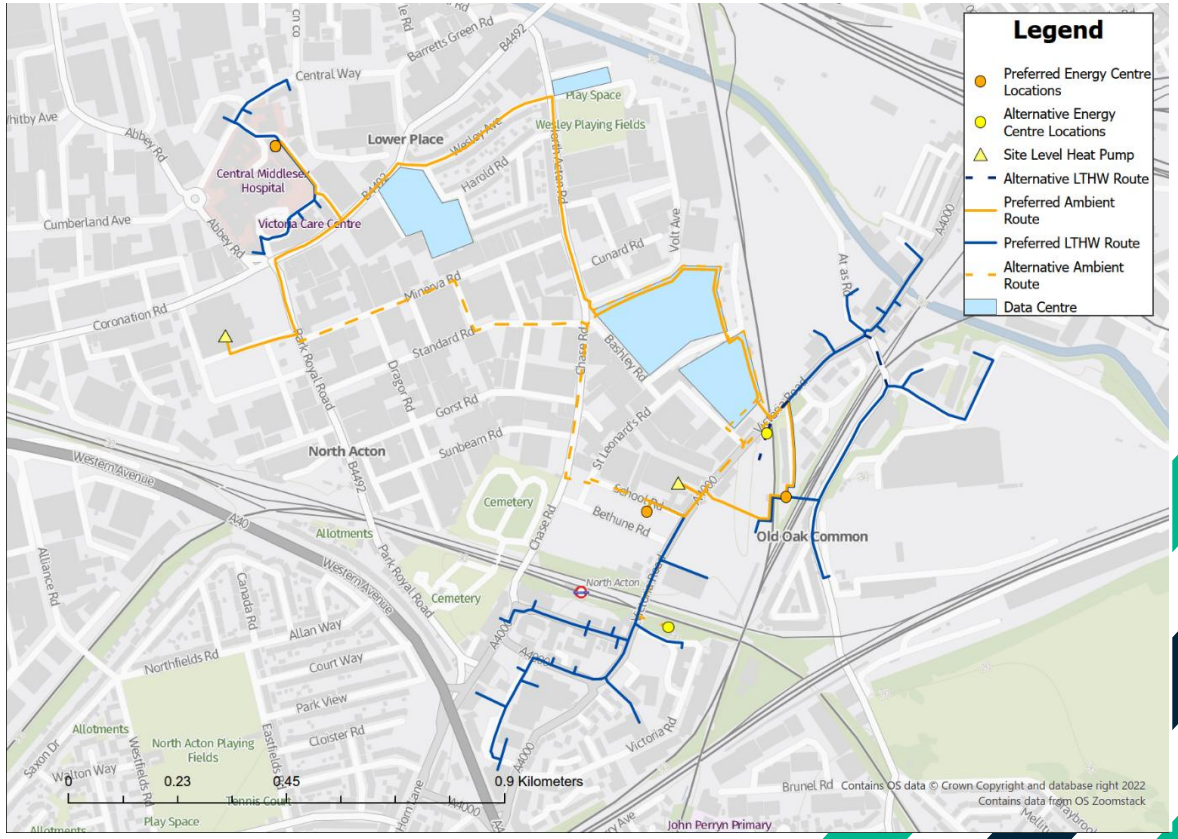
- Heating temperature
- Electrical infrastructure

Capex

- Green Heat Network Fund
- Heat Network Efficiency Scheme
- DESNZ technical support

Opex

- Reducing load
- Spark Gap



Climate adaptation in healthcare

Task force on Climate-related Financial Disclosures (TCFD) Phase 3

- Assessing and mitigating climate risks
- Enhancing resilience
- Ensuring patient comfort and safety during extreme weather events

TCFD
TASK FORCE ON CLIMATE-RELATED FINANCIAL DISCLOSURES

NHS Estates Safety Fund

- Climate adaptation improvements such as additional cooling in clinical areas and flood protection to critical infrastructure

Leeds Teaching Hospitals NHS Trust

- 1st NHS trust to be assessed for climate-related damage to buildings
- 8 buildings across two estates assessed including advanced climate modelling, building engineering analysis and bespoke recommendations
- 30+ rooms analysed across the estates with on-site BMS and FM operative support

Digital transformation

Up to £10 billion in NHS technology and digital transformation by 2028-29. An almost 50% increase from 2025-26

How do we integrate digitalisation into legacy estates?

NHS Estates Digital Maturity Assessment focusing on legacy Estate & Facilities services (not new build).

Currently no pot of money to fund, an equivalent to the Estates Emergency Fund

BBH BUILDING BETTER HEALTHCARE

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⌂ / Design & Build / UK spending review: Chancellor's £29bn NHS investment puts digital transformation in the spotlight

UK spending review: Chancellor's £29bn NHS investment puts digital transformation in the spotlight

By Lina Kurdi | Published: 12-Jun-2025

Design & Build NHS Digital Technology

Rachel Reeves has announced a record £29bn funding boost to get the NHS back on its feet and fit for the future, but health tech leaders warn it must be matched with long-term strategy, integration, and delivery

Smart hospital - developing an over-arching digital strategy

KPIs for patient care, experience and overall satisfaction

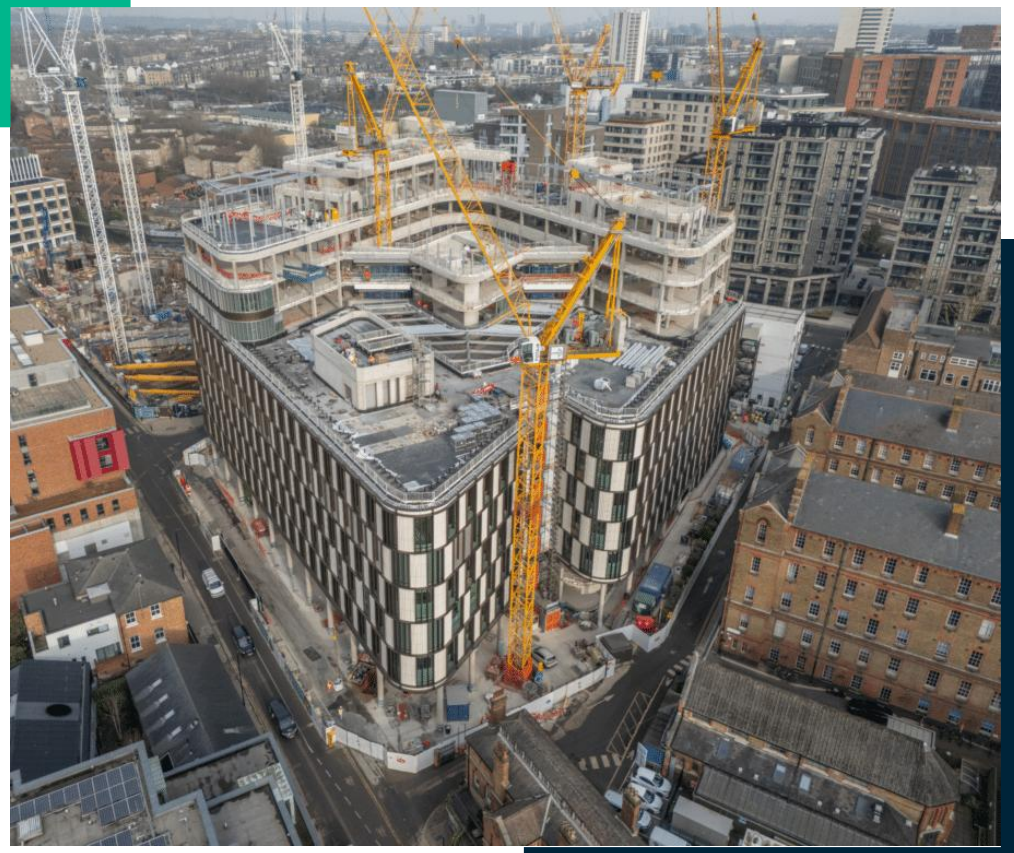
- Overall patient satisfaction
- Waiting time
- Staff responsiveness

KPIs medical staff

- Bed turnover rate
- Nursing staff productivity
- Equipment turnover rate

KPIs for hospital services

- Sustainability efficiency/carbon footprint rate
- Space occupancy rate
- Maintenance budget



Case study – NHS league tables & digitalisation

Metrics used in developing the league tables include:

Finance such as reducing energy costs

Productivity, room usage, effective flow and discharge of patients

Patient experience

Retention of staff

The metrics on which the NHS England rankings have been based will be influenced by the quality of the buildings in which they are operating.

NHS Scotland has no plans for League tables, at the moment.

All of which will be to some extent improved by the way in which the facilities are managed

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Case Study

GroupNexus

Case Study

Stuart McGeary
Commercial Bids Manager
Group Nexus

The Future of NHS Parking

NHS Estates and Facilities Conference

Presented by: Stuart McGeary, Commercial Bids Manager

GroupNexus®

Three Decades of Insight. One Mission.

Our Expertise:

30+ years supporting NHS Estates.

Our Focus:

Managing the critical first and last 10 minutes of every visit.

Our Goal:

Making the car park the easiest part of the patient and staff experience.

What prevents Trusts from getting the service they deserve?

The Restrictions

- Parking solutions procured as a commodity
- Suppliers often only engaged at point of tender going live
- Specifications with little or no input from industry experts
- Cost focused (dependency on enforcement to fund schemes)

Who should I take advice from?

- Other Trusts / referrals?
- Equipment manufacturers?
- Consultants?
- Parking operators?

The 5 Rules for Improved Procurement

1. **Engage parking providers early**

   10-12 months prior to the new contract start date is not unreasonable

   Early engagement will save you time: tender response times can be reduced, evaluation is easier, and implementation is greatly simplified

1. **Ensure all elements are included:** such as maintenance and servicing

   No hidden costs. When POs need to be raised for spares and repairs, service and revenue suffers

1. **Avoid PCN led schemes**

1. **Keep commercial templates simple**

1. **Utilise established frameworks such as SBS**

The Vision:

A **midwife** is racing to site for an urgent visit, confident that her parking space will be free.

The **ambulance bays** and emergency routes are unobstructed.

A **Blue Badge holder** parks up with no need to display their badge or register on arrival.

A **patient requiring assistance** pulls into a bay, in the knowledge that a porter is already on their way with a wheelchair to assist.

Staff and visitors don't need to worry if they've managed their parking correctly or not, fearing the risk of a PCN.

This isn't a distant dream; it's the NHS estate powered by GroupNexus.

1. High priority / reserved bays

The Problem:

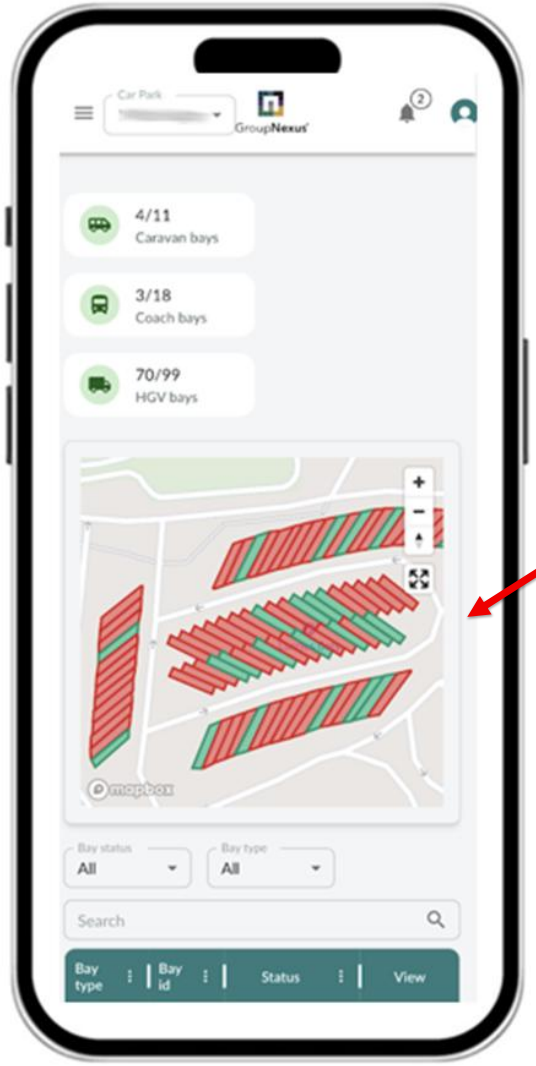
In critical care, every minute counts. Yet, on-call clinicians and midwives are often forced to choose between being late for a shift or parking where they shouldn't because high-priority staff bays are occupied by non-authorised vehicles.

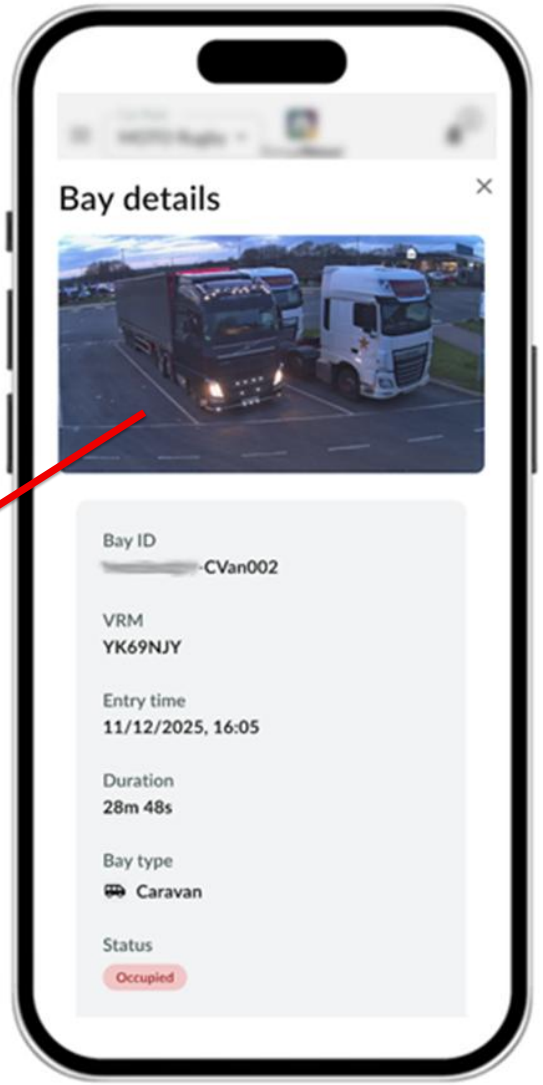
The Solution: **NexusVision.**

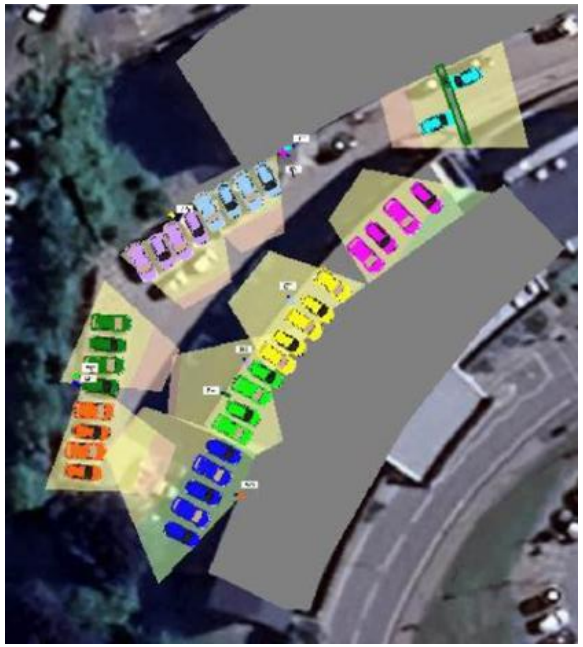
We provide a real-time platform that monitors individual space availability with precision.

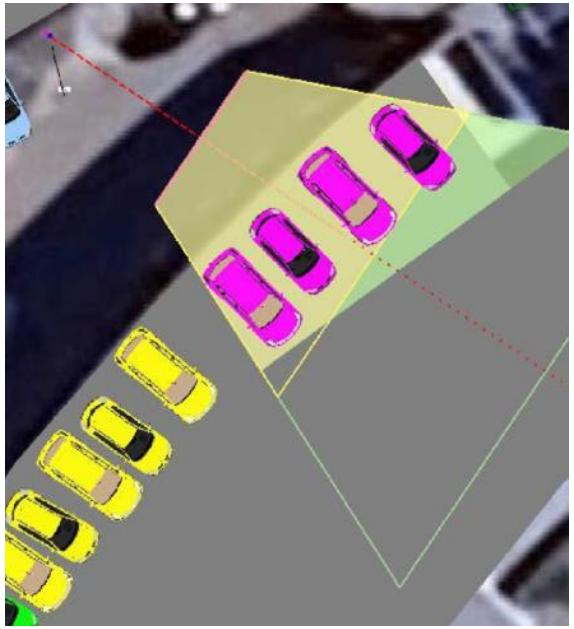
By strictly enforcing permissions in these critical zones, we help ensure that reserved spaces remain vacant for the specialists who need them most.

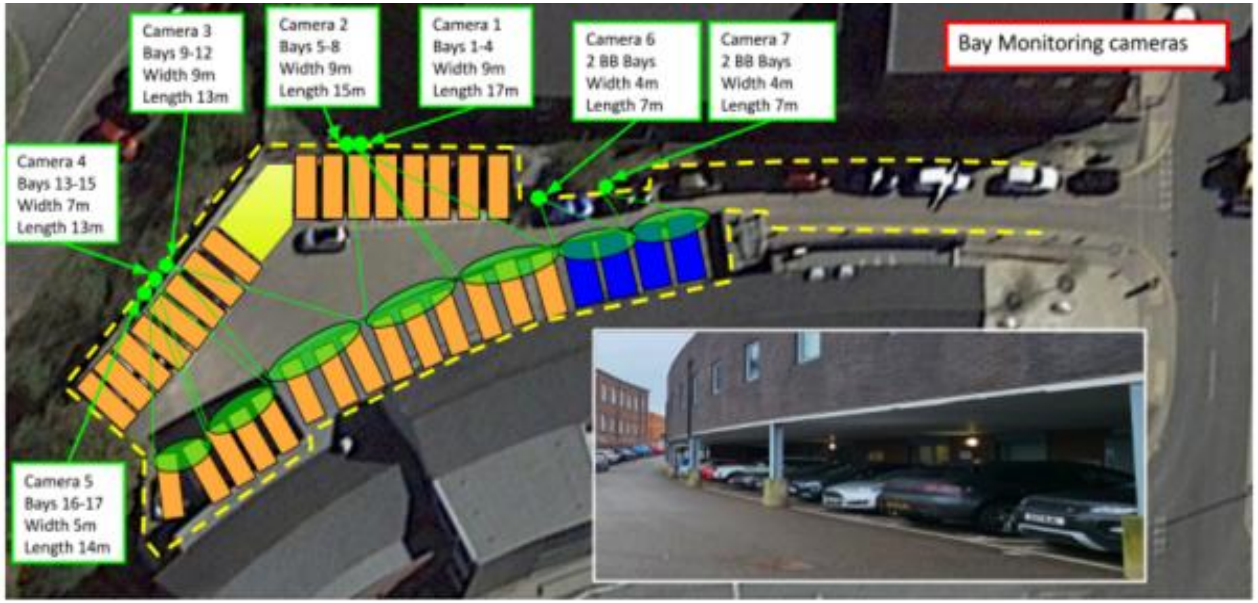
Real time monitoring of parking bays









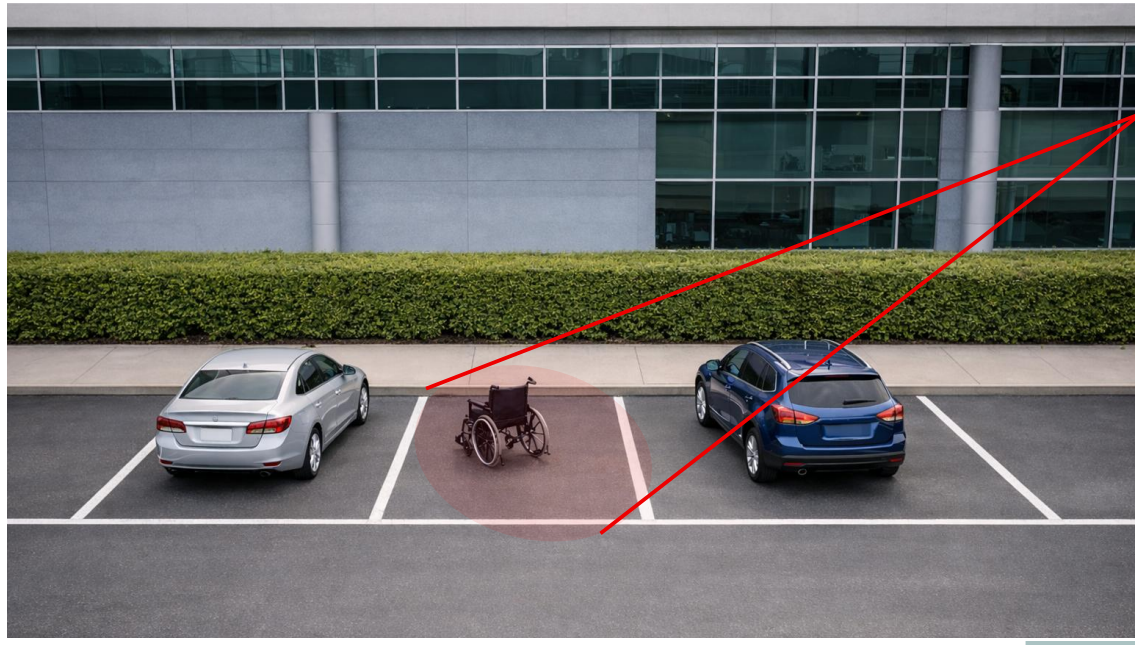

Bay Monitoring cameras
Camera 3
Bays 9-12
Width 9m
Length 13m
Camera 2
Bays 5-8
Width 9m
Length 15m
Camera 1
Bays 1-4
Width 9m
Length 17m
Camera 6
2 BB Bays
Width 4m
Length 7m
Camera 7
2 BB Bays
Width 4m
Length 7m
Camera 4
Bays 13-15
Width 7m
Length 13m
Camera 5
Bays 16-17
Width 5m
Length 14m

Bay Monitoring cameras
Camera 11
Bays 30-34
Width 9m
Length 13m
Kings Medical Practice
Camera 12
No parking
Width 5m
Length 13m
Camera 10
Bays 26-29
Width 9m
Length 8m
Camera 8
Bays 19-21
Width 9m
Length 13m
Camera 9
Bays 22-25
Width 9m
Length 13m

2. Critical Access Blockages

The Problem:

Minutes matter. Cars blocking ambulance bays or fire routes create genuine risk. Furthermore, abandoned wheelchairs, equipment and other obstacles can create hazards for everyone.



The Solution: AI-Driven Monitoring.

Using NexusVision, we monitor "Red Zones" in real-time. Our AI doesn't just spot cars; it identifies obstructions like abandoned wheelchairs and triggers an instant notification to porters.

3. Access barriers for BlueBadge holders

The Problem: Vulnerable visitors often face "administrative marathons" - long walks to reception or complex kiosks just to register a Blue Badge.

The Solution: Our **Blue Badge Pre-Registration System.**

We remove the friction. Visitors register once, and the system remembers them. They drive in, park, and focus on their appointment, while we ensure bays are protected and reserved exclusively for genuine badge holders.

4. Unknown site traffic

The Problem:

Estates teams often don't know who is on their land - from unauthorised HGVs to caravans or specific "people of interest".

The Solution: **Smart Site Awareness.**

Using VOI alerts based on your own custom lists, you get instant visibility. Whether it’s managing heavy goods deliveries or identifying unauthorised long-stay vehicles, you regain total control over your site.

5. Drivers requiring assisted access

The Problem:

Patients with mobility or assisted access requirements often feel most vulnerable the moment they arrive on-site, before they've even entered the building.

The Solution:

VOI (Vehicle of Interest) Integration.

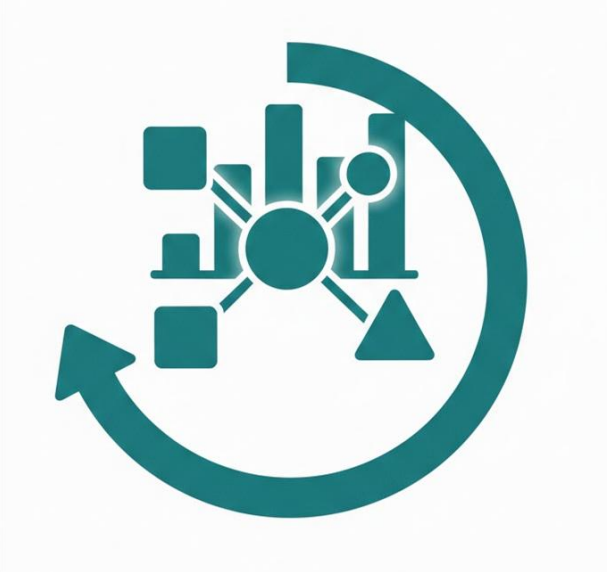
Through our VOI product, a patient can pre-register their arrival.

The moment their vehicle enters the site, a notification is sent to the portering team. They are met at the car, supported into the building, and given a seamless transition into clinical care.

6. Planning based on guesswork

The Problem:

Planning maintenance or new staff zones is often based on guesswork. You don't know who's using the car park or which spaces are most "profitable."



The Solution: **Precision Analytics.**

We provide granular data on dwell times and space utilisation.

We can even track where visitors are traveling from - allowing you to make a data-backed case for services like Park & Ride or more efficient staff zoning.

Trusted partners

We work with Clients/ Trusts as partners

Taking a consultative approach

We're happy to provide advice and expertise at any point (no need to wait for an official tender process to engage with us)

We take a patient-first approach & are not PCN-focused

Frameworks & partners:

- Proud to be an SBS approved framework supplier
- Crown Commercial Service approved framework supplier
- Constellia Approved
- Working in partnership with Noviniti

NHS SBS APPROVED FRAMEWORK SUPPLIER

Crown Commercial Service

CONSTELLIA APPROVED

noviniti
fully funded development solutions

Thank you
&
pop over to our
stand if you'd like
to find out more

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Leadership Lessons from the Front Line

David Jones
Director of Estates, Facilities & Capital Development
University Hospital of Southampton NHS Foundation Trust

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CONVENZIS

Case Study

SFG20

DRIVING FACILITIES EXCELLENCE

Case Study

Les Bewick
Strategic Sales Manager
SFG20

How NHS Trusts Can Build a Strong Business Case to Secure Additional Budget and Address the £15.9b Maintenance Backlog

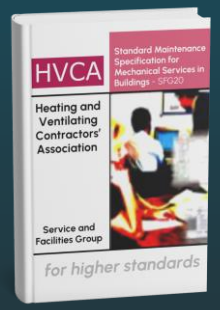
SFG20

DRIVING FACILITIES EXCELLENCE

What is SFG20?

SFG20

1990
Book



2000
CD ROM

2007
Web Access

2012
Online Application

2024
Facilities-iQ

FACILITIES

2025
SFG20 Mobiliser

MOBILISER

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SFG20

Compliant and cost-effective building maintenance

Founded in
1990

2500+
Customers

1500+
Maintenance schedules

250+
HTM-aligned

Multiple uses

Achieving compliance

Creating specifications

Rapidly mobilising contracts

NHS Highland na Gàidhealtachd

NHS Guy's and St Thomas' NHS Foundation Trust

NHS Bradford Teaching Hospitals NHS Foundation Trust

NHS Great Ormond Street Hospital for Children NHS Foundation Trust

NHS Imperial College Healthcare NHS Trust

SFG20 HTM-aligned schedules cover the following

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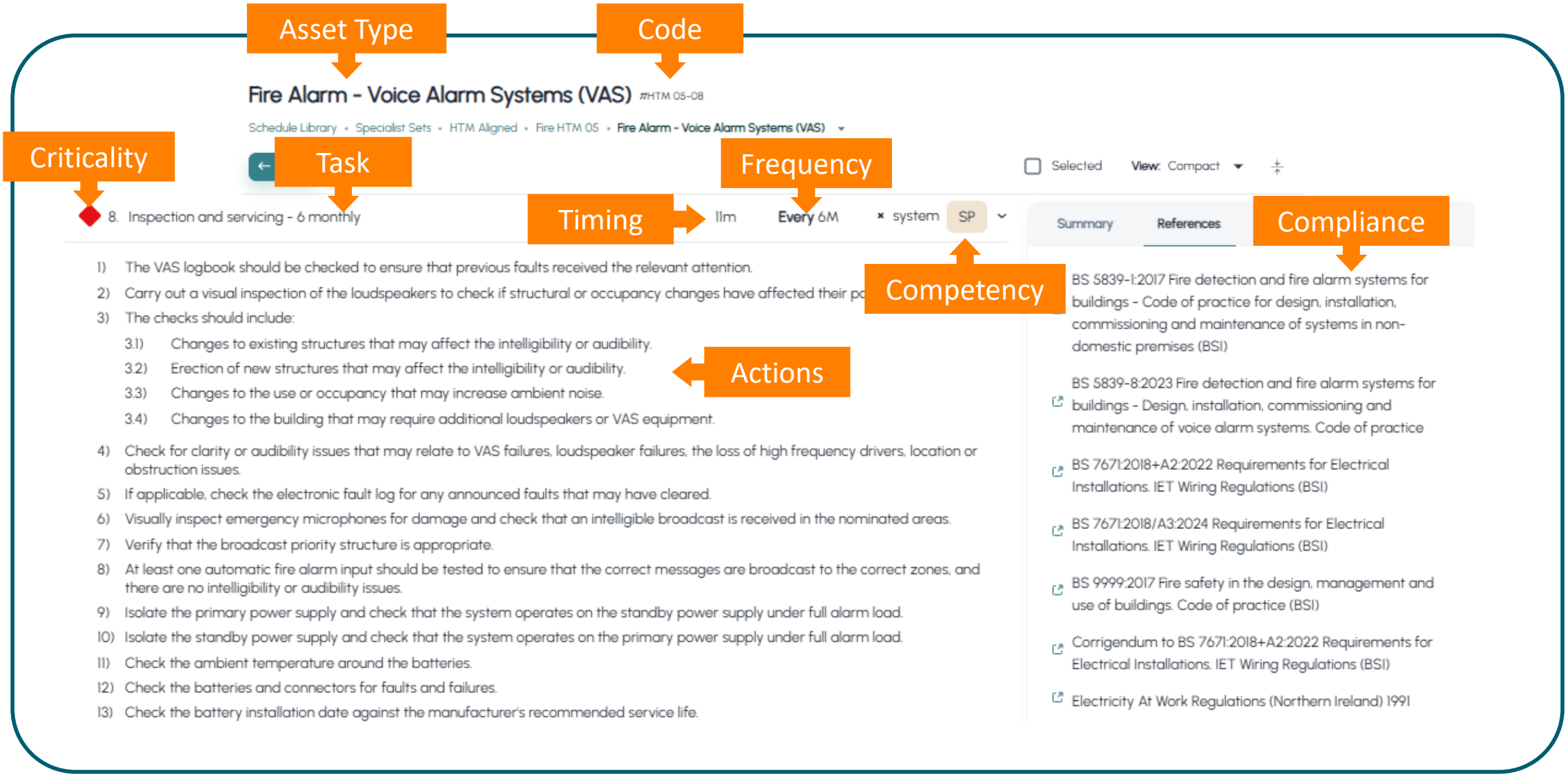
SFG20



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SFG20

Challenges in the NHS

The growing £15.9bn maintenance backlog

Lost clinical time due to daily infrastructure incidents

Recruitment freezes

Increasing board and CQC scrutiny

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Cost to remove the backlog **£15.9bn**

Yearly NHS Estate costs **£14bn**

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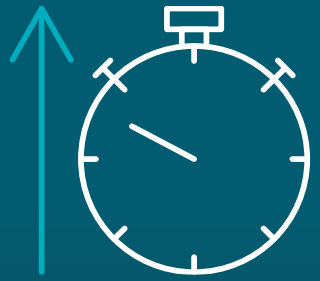
The impact of the backlog

Increase in fines*

Legal sanctions



Increased downtime

Budget wastage (delaying maintenance can often cost 1.5x more)

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The problem with delayed maintenance

Deferring backlog maintenance can multiply costs by over 1.5 times over a 2-4-year period*

*Maintaining Public Service Facilities Report, National Audit Office 2025

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How can you justify securing additional maintenance budget?

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Build out an ironclad business case that key stakeholders can't turn down

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Nobody *wants* to build a business case

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SFG20

Using SFG20, we were able to forecast actual cost requirements and secure an additional £1 million of maintenance revenue for the future year.

David Hemming, NHS Service Delivery Lead

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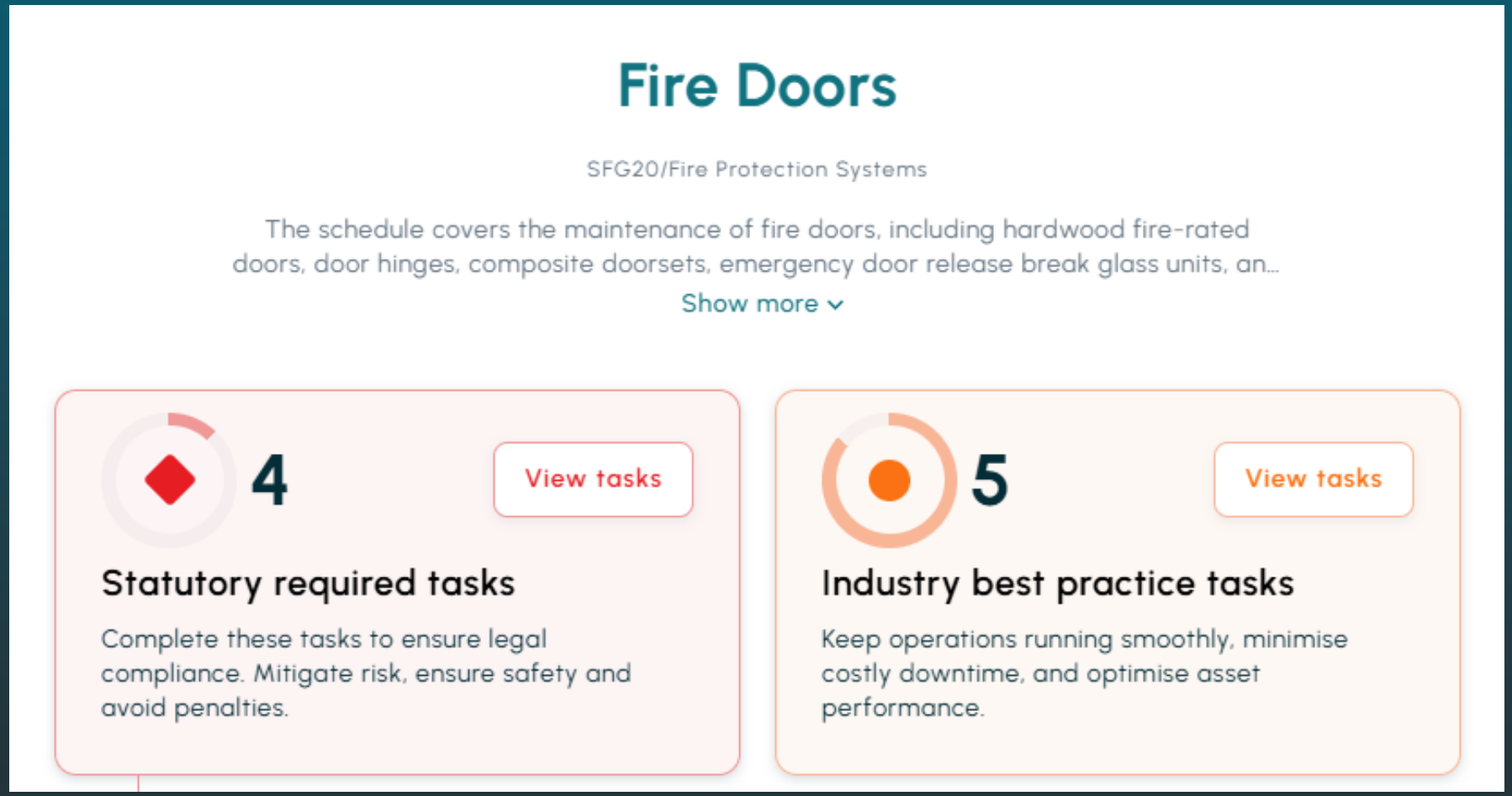
Step 1: Determine compliance costs



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Step 2: Apply a risk-based approach for non-statutory tasks

		Probability of failure		
		1	2	3
Impact of failure	1	Low	Low	Medium
	2	Low	Medium	High
	3	Medium	High	High

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Step 3: Step into the shoes of your stakeholders

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Stakeholder requirements:

1. Reducing risks and achieving compliance
2. Saving money
3. Operational efficiency
4. Supporting the wider NHS strategy

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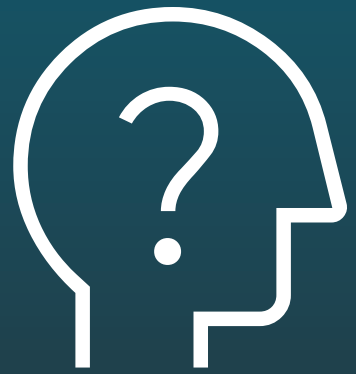
Step 4: Write your business case



What are you asking?

Why do you need it?

Why should they care?

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Step 5: Present your business case

Clearly articulate:

- What you are asking for **(more budget),**
- Why you need it **(compliance)**
- How much funding you need for compliance

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The reality of non-compliance

Fines in the millions

Reputational damage

Prison time

Government intervention

Forced resignations

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SFG20

Download your free resources

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Q&A Time

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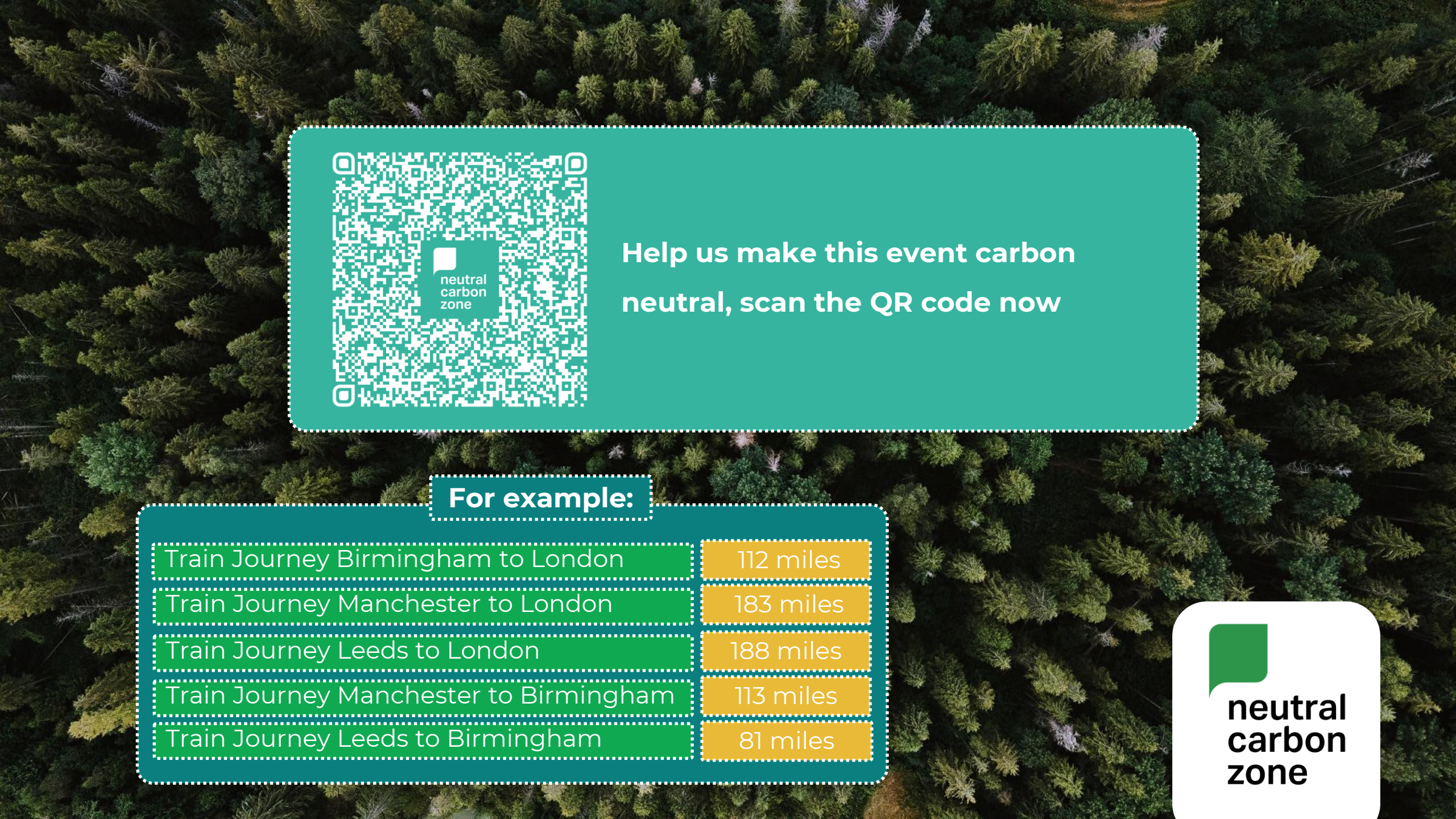
SCAN ME

Lunch & Networking

Welcome to the Health Estates Conference!

SCAN ME

24th February 2026
etc.venues, Prospero House, 241
Borough High Street, London, SE1 1GA



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For example:

Train Journey Birmingham to London	112 miles
Train Journey Manchester to London	183 miles
Train Journey Leeds to London	188 miles
Train Journey Manchester to Birmingham	113 miles
Train Journey Leeds to Birmingham	81 miles

neutral carbon zone

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HESUK Powered by - CONVENZIS

Join the Healthcare Engagement Society (HES)

- **What it is** – A secure, year-round platform bringing NHS professionals together across six specialist communities.
- **Why it matters** – Stay connected beyond today's event, share challenges, and learn from peers facing the same priorities.
- **Your benefits** – Exclusive access to interviews, insights, best practice, and real-time discussion threads with colleagues nationwide.
- **How to join** – Simply scan the QR code, choose your community, and start connecting today.

Chair Afternoon Address

Nicola Theron
Director of Strategic Estates
North Central London Integrated Care System

CONVENZIS

Case Study

YESSS ELECTRICAL

Case Study

Giles Parker and Steve Nelson

EstatesVision 2026:

The Healthcare Estates Conference

YESSS Electrical

Presented by

Giles Parker (YESSS National Accounts)

Steve Nelson (YESSS Special Projects)

Introduction

“More than just an electrical wholesaler, YESSS Electrical delivers a wide range of services and expertise”

Introduction

These services include specialist divisions providing consultation and solution delivery

Introduction

The core challenge: fragmented asset visibility

Across the NHS, most trusts hold a lot of asset data — but very little **asset intelligence**.

Information is spread across:

CAFM systems
Spreadsheets
Compliance tools
Local knowledge

Across the system, estates teams are being asked to:

Enable diagnostic expansion
Support digital transformation
Improve resilience
Deliver net zero ambitions

And increasingly, to do all of that **with limited visibility of the assets and stock they rely on every day**.

The challenge: assets and stock managed in isolation

Traditionally, assets and stock are managed as separate problems.

Assets are tracked in CAFM systems.

Stock — spare parts, consumables, components — often sits in:

- Storerooms
- Cupboards
- Vans
- Or external supplier contracts

The reality is:

- Estates teams don't always know what stock they hold
- Critical spares aren't always available when assets fail
- Overstocking ties up capital and creates waste
- Understocking causes downtime and delays to diagnostics

Yet many trusts still rely on manual stock tracking or disconnected systems.

Smart Asset Solutions: connecting assets and stock

Smart Asset Solutions brings **assets and stock into a single, intelligent view** instead of managing them in isolation.

- Assets to their required spare parts
- Maintenance schedules to stock availability

This allows estates teams to:

- Know which spares are required for critical diagnostic equipment
- Ensure the right stock is available, in the right place, at the right time
- Reduce unplanned downtime caused by missing components

This shifts estates teams from **reacting to failures** to **planning with confidence**.

Reducing waste and improving value

Smart Asset Solutions supports:

- Better visibility of stock levels across sites
- Reduction in duplicate or expired stock
- Smarter reordering based on actual asset needs

That means:

- Less capital tied up in unused stock
- Fewer emergency orders at premium cost
- Better use of existing inventory

From a sustainability perspective:

- Reduced over-ordering lowers embodied carbon
- Better planning reduces transport emissions
- Stock is used before expiry rather than written off

Compliance and assurance

For regulated assets and infrastructure, estates teams need to demonstrate:

- Correct parts are used
- Maintenance is carried out to specification
- Records are complete and auditable

By linking stock usage directly to asset maintenance records, Smart Asset Solutions:

- Improves traceability
- Reduces compliance risk
- Simplifies audits

Again, this reduces admin burden and **improves assurance**.

Smart Asset Solutions
Our Services

SMART ASSET SOLUTIONS
powered by TicTAP

Unified Asset & Maintenance Management Platform

A Smarter Approach to Planned Preventative Maintenance Across Multiple Sites

Managing critical assets across multiple sites is complex. Smart Asset Solutions simplifies Planned Preventative Maintenance by combining intelligent scheduling, digital inspections and performance insight into a single, connected solution.

Our PPM service is designed to move organisations from reactive maintenance to proactive asset care, reducing risk, improving compliance and supporting long-term operational resilience.

YESSS ELECTRICAL Supported by your local YESSS Electrical branch

SMART ASSET SOLUTIONS
powered by TicTAP

Asset Passport

Structured Asset Compliance. Full Operational Control.

Managing asset documentation and compliance across sites doesn't need to be complex

Smart Asset Solutions Asset Passport extends your asset management by giving every asset a secure digital record. This compliance, documentation and incident data are always accurate, accessible and controlled.

Designed for many business types including construction, facilities management and manufacturing environments.

YESSS ELECTRICAL Supported by your local YESSS Electrical branch

SMART ASSET SOLUTIONS
powered by TicTAP

Health & Safety Inspections

Managing workplace safety and compliance across multiple sites requires a systematic, data-driven approach. Smart Asset Solutions helps you protect your people, meet regulatory obligations and proactively manage health & safety risks.

YESSS ELECTRICAL Supported by your local YESSS Electrical branch

SMART ASSET SOLUTIONS
powered by TicTAP

Smarter Stock. Stronger Business.

When every tool, component, and asset matters, Smart Asset Solutions delivers confidence and control

Take control of your materials with real-time visibility, automated replenishment and a simple monthly subscription.

A complete fully scalable stock management system that saves time, reduces waste and ensures you never run out of the items that keep your business moving.

Our unique multi-supplier functionality ensures you have unrestricted access to the resources you need.

YESSS ELECTRICAL Supported by your local YESSS Electrical branch

Four core services, one single intelligent view

Smart Asset Solutions
Our Services

Smart Asset Solutions is a single, integrated platform, designed specifically for complex healthcare estates.

It doesn’t ask trusts to rip and replace existing systems.
Instead, it brings together asset, maintenance, stock, and performance data into a structured, usable view — turning information into insight.

The platform is modular and scalable, allowing trusts to start small and grow over time, focusing on the areas that deliver the most immediate value.

At the heart of the platform are four core services, each solving a real estates challenge.

Our Services – Asset Passport

The first core service is Asset Passport

Asset Intelligence & Visibility

This provides:

- A single, trusted view of all estate assets
- Visibility of condition, age, criticality, and lifecycle
- Consistent, reliable data across estates, infrastructure, and diagnostics

For estates leaders, this means:

- Clearer prioritisation
- Better capital planning
- Confidence that decisions are based on fact, not assumption

This is the foundation on which everything else sits.

Our Services – Health & Safety Inspections

The second core service focuses on Health and compliance.

It supports:

- Condition-based and risk-based maintenance
- Automated compliance tracking
- Audit-ready records and reporting

This reduces:

- Manual admin
- Compliance risk
- Time spent preparing for inspections

And it allows estates teams to spend more time improving asset performance, rather than proving compliance.

Our Services – Stock Management

The platform links:

- Assets to the parts that support them
- Gives live insights into stock visibility
- Who, What, When, Where and Why

This allows estates teams to:

- Ensure critical spares are available when needed
- Reduce delays caused by missing components
- Gain a complete overview of resources used for works carried out

Save Time - Reduce Waste - Increase Productivity - Improve Cost Control

Effective stock management delivers more than performance; it ensures **accountability**

Our Services – PPM’s

Using asset and stock data, the platform supports:

- Lifecycle and replacement planning
- Capital prioritisation
- Sustainability and net-zero reporting

This enables estates teams to:

- Extend asset life where appropriate
- Reduce energy waste
- Avoid premature replacement and embodied carbon

Sustainability becomes a by-product of better asset management, not an additional burden.

Our Services

Together, they provide:

- Asset intelligence as the foundation
- Maintenance and compliance as assurance
- Stock management as resilience
- Performance insight as strategic control

This integrated approach is what allows estates teams to:

- Support diagnostics more reliably
- Reduce cost and waste
- Make confident, evidence-based decisions

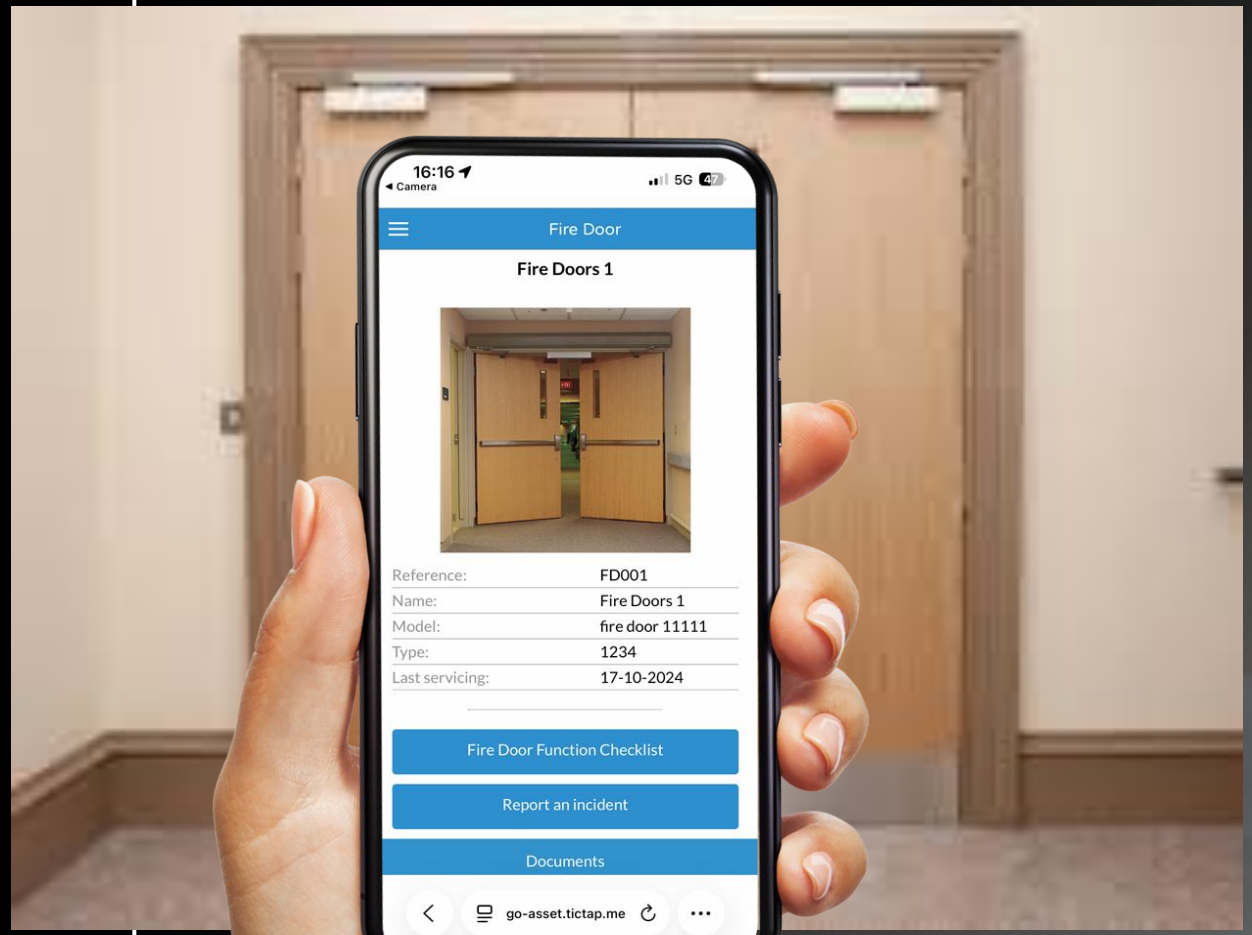
Our Services – Dynamic & Scalable

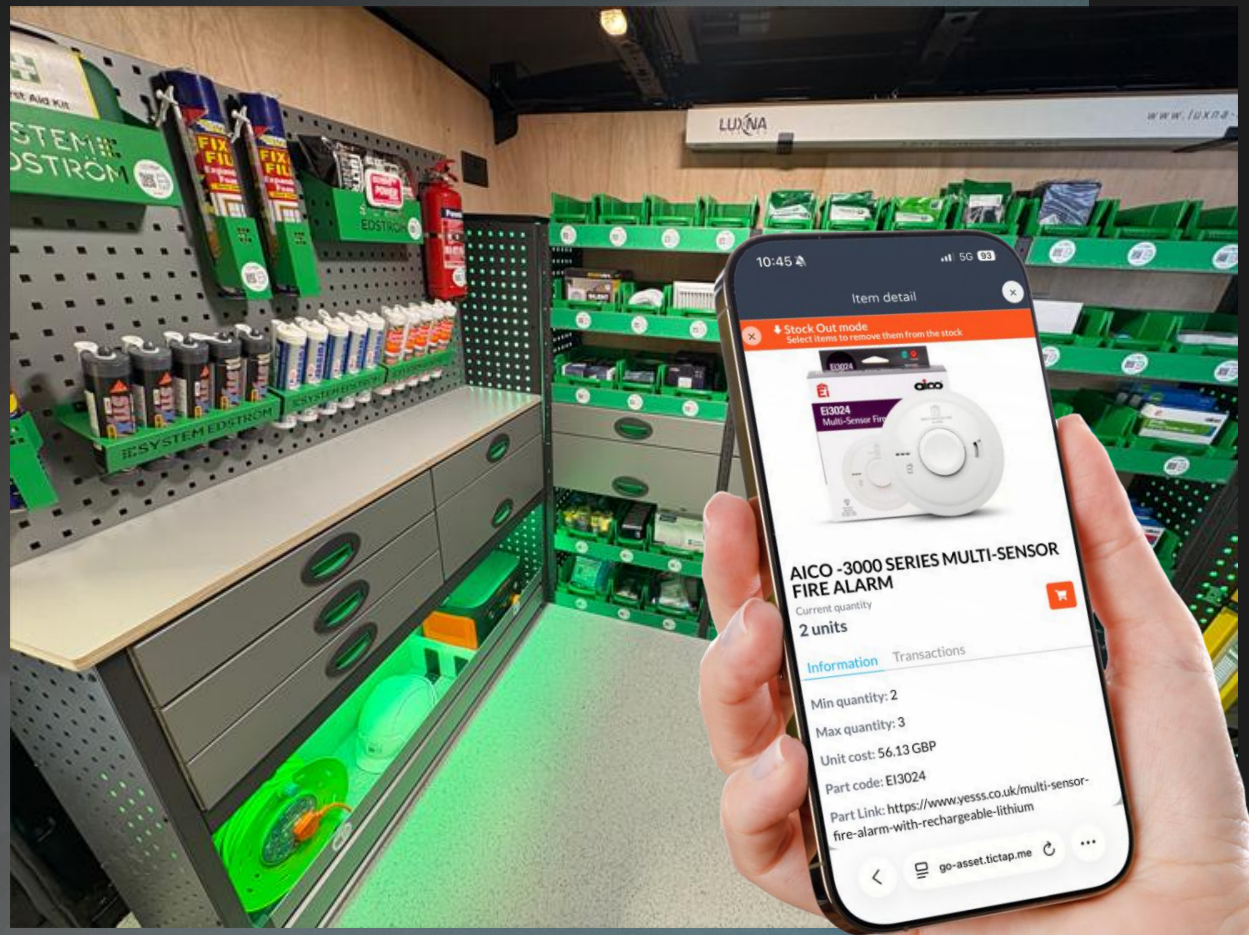
Tailored Solutions to Meet Your Specific Operational Needs

- Automated Scoring System
- Multi-Supplier Integration
- Collection Points
- Waste Management & Tracking
- Video & Image Uploads
- Geolocation
- Digital ID cards
- Fire Door Inspection Platform
- HAVS Recording
- Equipment Book In/Out
- QR & NFC Access Points
- Visitor Sign In/Out
- Image assigned to assets
- AI-Enabled Diagnostics

Innovation happens when we move beyond defined boundaries

Designed to empower users





Easy for users, effective for projects: A simple approach to adoption

Our Services – Smart Storage Solutions

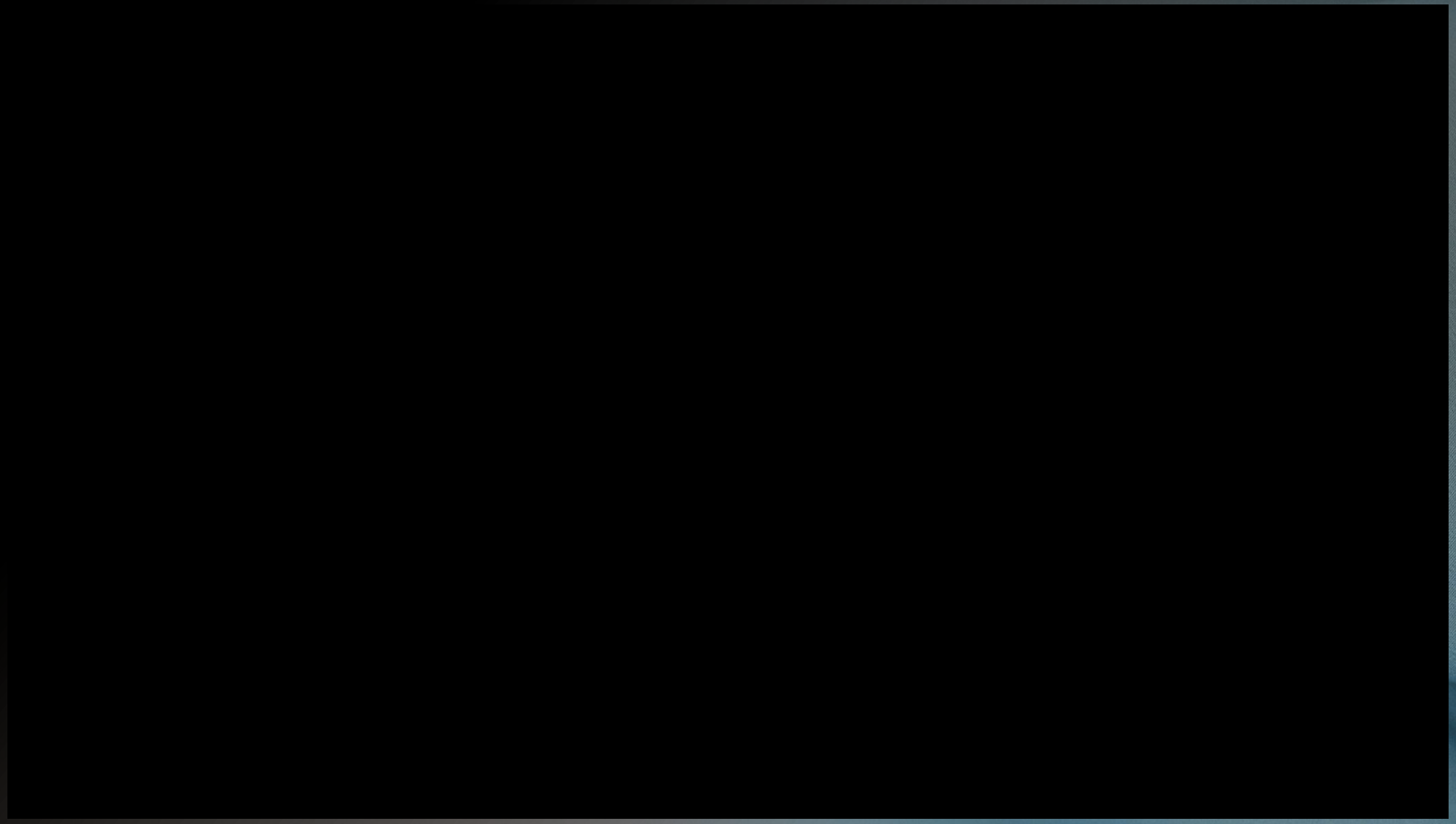
Smart Storage Solutions is an access controlled unmanned storeroom

Access available
24 hours a day / 7 days a week
365 days a year

Manufactured in house in North Yorkshire

Our Smart Stores can be built to run on the SSS RFID platform or Smart Asset Solutions Stock Management System

Our Services – Smart Storage Solutions



The integrated view estates teams need

Smart Asset Solutions brings together:

- Asset intelligence
- Stock management
- Compliance
- Sustainability

Into a single, joined-up approach that helps estates teams.

This isn’t about adding complexity.
It’s about giving estates teams the visibility they need to deliver more care, more sustainably, with the resources they already have.

So, while Smart Asset Solutions can be adopted service by service, its real strength comes from bringing those services together — giving estates teams a joined-up, intelligent view of the assets and infrastructure they rely on every day.

Thank you

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SCAN ME

NHS Deep Dive

Carolyn Botfield
Director of System Improvement & Infrastructure
NHS North East London ICB

NHS
North East London

Underused NHS and public estate can be repurposed into modern, sustainable, and digitally enabled facilities that support contemporary models of care

24 February 2025

Carolyn Botfield, Director of System Improvement & Infrastructure

Department of Health & Social Care

Core and complementary services for Neighbourhood Health Centres

CORE SERVICE + **SELECTION OF LOCATION SPECIFIC COMPLEMENTARY SERVICES** = **NEIGHBOURHOOD HEALTH CENTRE**

COMPLEMENTARY SERVICES*

VCFSE services	Community Diagnostics Services	Intermediate care (e.g. women's health hubs)	Urgent community response	SEND provision	CYP services
Electives and outpatient services	Core ASC services (e.g. respite care, reablement, carers support)	Children's social care (e.g. family hubs)	Public health services (e.g. health visiting, drug + alcohol services)	Wider LA commissioned services (e.g. housing/debt support)	
Pharmacy	Wider primary care services (e.g. audiology, dentistry)	Community health services	Vaccinations and screening	Mental health services	UEC

CORE SERVICE

- access to GP services (in house GP services or access to other GP services)
- Operates as a base for integrated neighbourhood teams

WHAT MAY FALL OUTSIDE OF NEIGHBOURHOOD HEALTH (INDICATIVE)

- Specialist hospital care
- Overnight inpatient beds
- Some outpatient services

*Complementary services list not exhaustive

Working slides for discussion not official policy

Neighbourhood Health Centre Archetypes

Hub and spoke, refurb, extension, repurposing

- The hub needs flexible consulting rooms plus a proper treatment room, storage, utilities, and secure zoning for extended hours
- Spokes can be lighter footprint, with a small number of rooms and a navigation point embedded in local estate
- Primary care use the hub for same day assessment and procedures, and spokes for follow ups and local access

Community or civic space repurposing

- High street space prioritises the front door, navigation, accessible consult rooms, and private rooms, with clinical grade ventilation and soundproofing
- Anything needing treatment room standards is delivered through booked sessions or a linked clinical site nearby
- Primary care can use space for book consults and triage review, and to pull in wider partners on site

Cohort specific spaces

- A dedicated suite is designed around a defined offer, for example urgent minor illness, with the right kit, storage, and fast room turnaround
- The estate is optimised for throughput and clear boundaries, with signposted routes to other services
- Primary care can run focused sessions here or refer in, knowing what will be delivered and what will be escalated

Purpose built neighbourhood health centres

- Purpose built design supports one stop flow, multiple consulting rooms, treatment space, group rooms, and back of house for equipment and logistics
- Co location and adjacencies make same day wraparound realistic, including pharmacy support and space for mental health input
- Primary care can can resolve more in one visit, with fewer handoffs and better continuity

Virtual neighbourhood health centres

- Estates requirement is smaller but smarter, a base for clinicians, video rooms, and booked clinic space, plus secure storage for kit
- Physical touchpoints are delivered through a network of local rooms, or home visiting, booked through one system
- Primary care can work remotely first, bringing people in only when examination or procedures are needed

NHS North East London

The ICB, LA and 5 Trusts have been working in partnership at a NEL system level since 2017 on infrastructure planning.

Our 2024 NEL Infrastructure Strategy outlined 5 priorities which all planning and capital allocation are prioritised against.

We have recently opened three new award-winning facilities which embody the concept of neighbourhood health centres, alongside a programme of repurposing of existing estate.

1. Improve infrastructure safety and quality
2. Enable increased productivity
3. Integrate services within our communities to support health and wellbeing
4. Accelerate innovation
5. Develop new additional capacity

We will create a world-class infrastructure which supports and enables staff and patients to receive care that improves health and wellbeing outcomes and provides equity for all.

Strategic investment

Joint capital planning

Collaborative partnership working

Goodman's Fields Health Centre, Tower Hamlets – Building Better Healthcare Awards 2023 Best Healthcare Development (>£10m) - Gold

Aberfeldy Village Health Centre, Tower Hamlets – Building Better Healthcare Awards 2025 Best Interior Design Project - Gold

St Georges Health & Wellbeing Hub, Havering – Building Better Healthcare Awards 2025 Best Healthcare Development (£25m–£75m) - Bronze

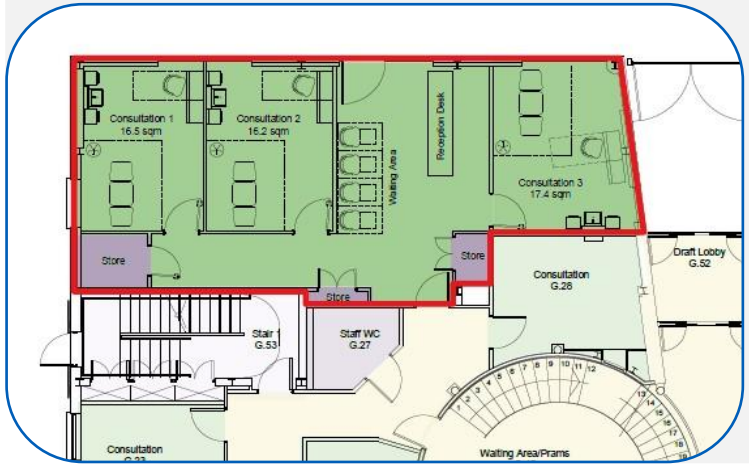
Health on the high street

Ilford Exchange Health Centre is a modern neighbourhood health centre embedded in the heart of Ilford's high street, occupying two floors of the Exchange shopping centre. Designed as a one-stop, accessible hub, it brings NHS health, social care and community services closer to everyday life. The centre offers blood testing, podiatry, sexual health, mental health support, children's services and care for long-term conditions, alongside diagnostics and women's health. Its high-footfall location supports prevention, early intervention and integrated care, helping reduce inequalities and strengthen community wellbeing

*Creating an **integrated neighbourhood health centre** on the high street and securing value for money for the public purse*

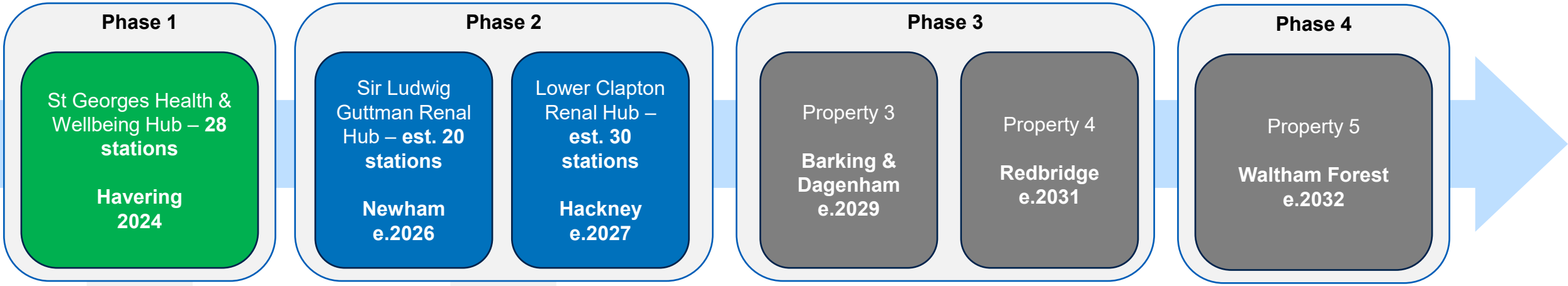
PFI end of term planning

Centre Manor Park Health Centre is the first Community Health Partnerships (CHP) property in the country to reach PFI expiry in 2029 We are refreshing the model by re-aligning services and making better use of existing estate. The service strategy seeks to repurpose under-utilised, void and grey space to support more integrated, community-based care, shifting activity closer to residents. This includes reconfiguring non-clinical space, enabling flexible multi-use accommodation, and creating capacity for prevention, diagnostics and neighbourhood teams – expanding current services alongside creating a dedicated community 'Sunrise Hub' for children and young people who have suffered sexual abuse. The transition of this service into the community will also enable the development of the BCYP neighbourhood service.



Reimagining ageing CHP estate as part of PFI end of term planning and PACE to ***create up to date neighbourhood health centres*** *for residents*

Renal dialysis community programme



New purpose built community space, expanding capacity of service to fit for purpose location

Space vacated at Queens hospital, allowing for expansion of A&E and SDEC

Linked asset and development programmes across NHS and public estates

Transforming and transferring services from our hospital estate, into **fit-for-purpose community developments** through structured phased programmes

Thank You

North East London Health & Care Partnership

North East London Health and Care Partnership is our integrated care system, which brings together NHS organisations, local authorities, community organisations and local people to ensure our residents can live healthier, happier lives.

www.northeastlondonhcp.nhs.uk | Follow us on Twitter @nelhcp

North East London Health and Care Partnership Citizen's Panel

Join our Citizen's Panel and help us shape health services in north east London.
Help create services that work for you and others in your area and get your voice heard.
enquiries@northeastlondonhcp.nhs.uk

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Main Plenary Skill Clinic

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Chief Medical Officer
NHS LPP

Jamie Clegg
Head of Digital Innovation
Milton Keynes University
Hospital NHS Foundation Trust

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