

WELCOME TO

The Outpatient Transformation Conference 2022



Outpatient

Transformation

Conference

2022





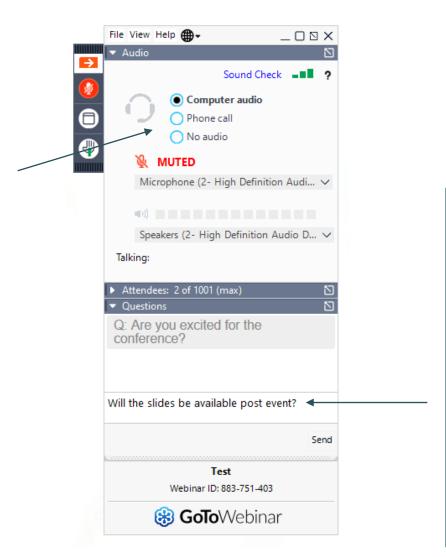
Thursday 24th November 2022- 10:50am – 15:00pm – GoTo Webinar

Please remain logged in the conference will begin shortly.





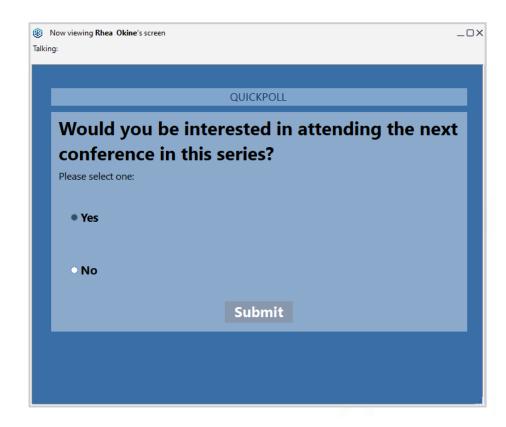
Make sure you are connected via Computer Audio for the conference. You can test your audio via the 'Sound Check' tab.

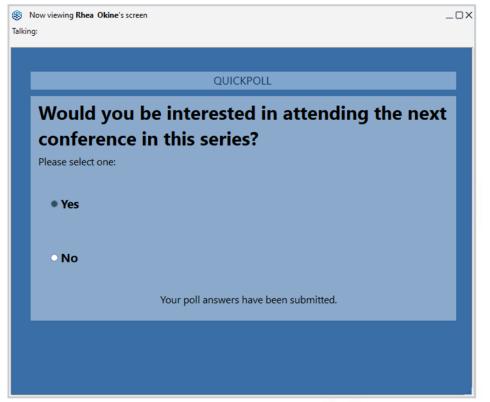


If you have any questions or comments for Speakers across the day, please expand the Questions Section on the GoToWebinar panel. You will not be able to see each others questions.









Click on **one** of the multiple choice options, then press 'Submit'

Once **Submitted** your screen will look like this

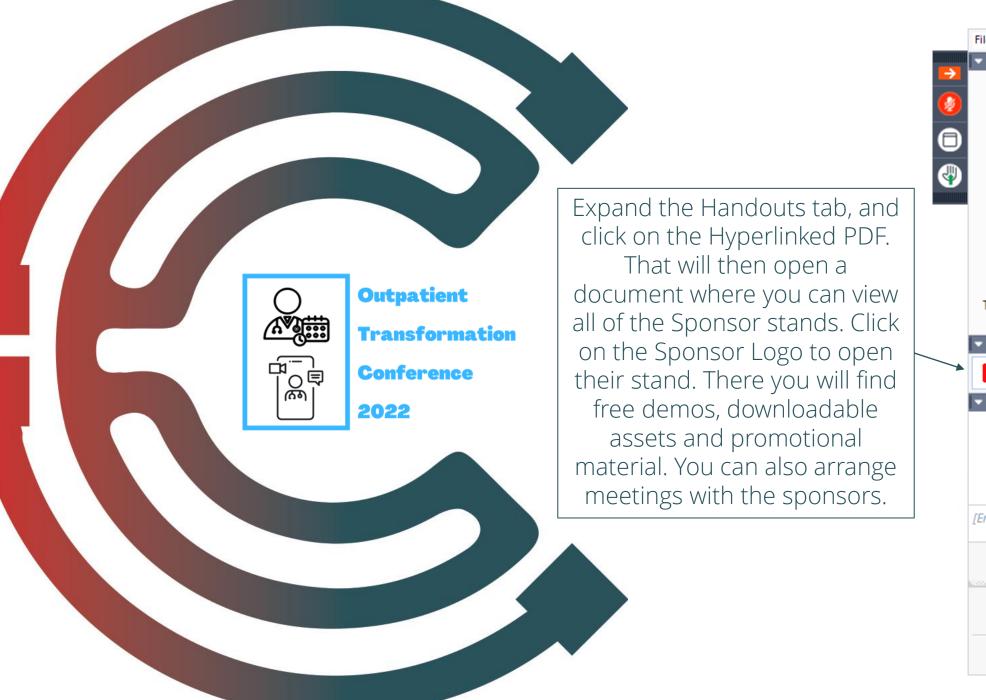


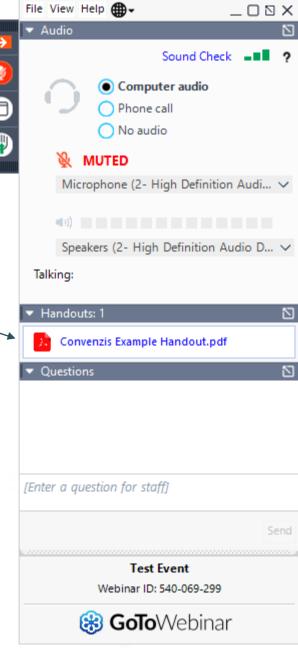


OUR SPONSORS













SPEAKING NOW



I will be discussing...

"How can we help you? Co-Producing the Solutions to Transform Outpatient Services"

Sue Moore

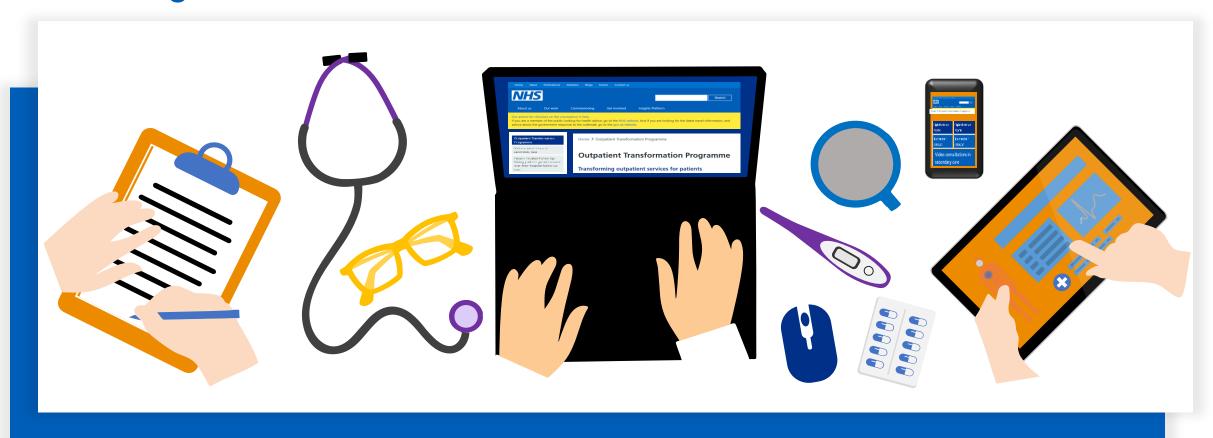
Director for Outpatient Recovery and Transformation NHS England





Sue Moore

Director of Outpatient Recovery & Transformation NHS England



Where are we: outpatient waiting lists





- In 2021/22, the NHS delivered 95 million outpatient appointments
- 6.79 million patients waiting with an active RTT pathway:
 - 5.74 million on a non-admitted pathway

- **7.8 million** DNAs in 2021/22
- A 25% reduction in these DNAs would release the equivalent of almost 2 million appointments – potentially enough to clear the entire +78 and +40 week nonadmitted RTT backlog.

Standardising non-RTT follow-ups and increasing levels of safe discharge will:

- Free up more appointments which will improve patient flows for new and follow-up patients
- Improve the clinic experience for clinicians, nursing staff and all allied health professionals
- Improve training experience for trainees
- Free up valuable diagnostics
- Free up surgical time and expertise for theatre sessions

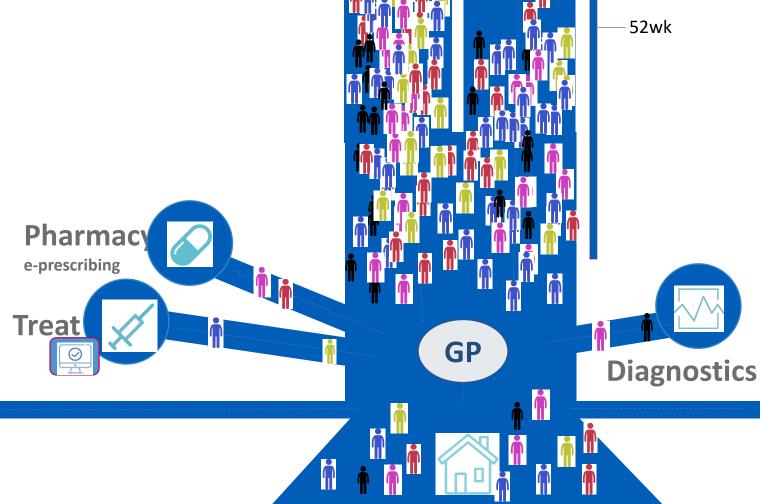












The opportunity for outpatient care





The pandemic has shown us that it is possible to work differently and mobilise quickly, eg through the move to using remote consultations.

Embracing technology



Remote consultations, over the phone or video, provide a **safe and effective** means of delivering patient care...



they save patients time, money and stress and provide greater flexibility to clinicians.

Personalising follow up



Tailoring a patients care to their individual clinical needs, circumstances and preferences through models such as PIFU and remote monitoring...



empowers patients and helps **free up clinical time** for patients with the most complex needs.

Optimising referrals



Supporting patient self-care, enabling early assessment and providing specialist advice and guidance for GPs...



means patients see the right person, at the right time, in the right place and can ensure expert care without the need for onward referral.

These models can be used **on their own, or in combination**, depending on the needs of the patient.



These can be used with patients with **long or short-term conditions** in a **broad range of specialties** including dermatology, rheumatology and cardiology.



Further opportunities





We will need to explore new and innovative approaches to help reach the target set out in the 2022/23 operational planning guidance....



Reducing DNAs

Improving booking/admin processes can improve patient experience and reduce DNAs to help free up clinical time.

Trusts who have focussed on DNA reduction have seen huge reductions within months.



Standardising Discharge

There is variation in discharge rates at both trust and specialty levels.

Standardising discharge processes can help increase discharge rates where clinically appropriate.



Remote forms

Secure, confidential remote forms offer patients another way to access outpatient care.

They can be effective in reducing and prioritising waiting lists when used to deliver first outpatient appointments, PIFU and referral optimisation models.

Remote consultations

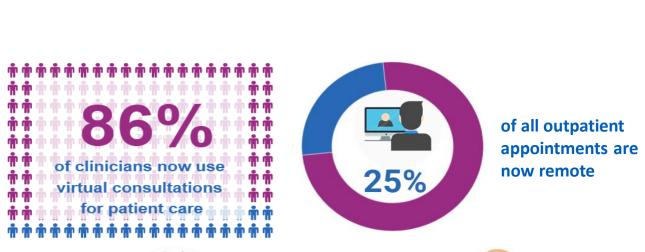
Remote consultations played an important role in the NHS' response to the COVID-19 pandemic, helping hospitals and clinics reduce the number of physical attendances at their sites.



"Being able to use [video consultations] has already proven invaluable to our team as it has assisted us in our endeavour to triage patients appropriately and provide the best care possible...without the need for the patient to leave their home." – Dental Clinical Director, Torbay and South Devon NHS trust



"I really can't see any disadvantages to video consultations. It's totally the next best thing to them coming out to you. I hope it gets extended to other services". Mrs L. Patient at Dorset





"Pandora is out of the box – there is no going back from this – patients have said, why would I drive miles, pay £8 for parking and sit outside a waiting area for hours to be seen for 15 minutes when I could do this in the comfort of my living room". Clinician, Somerset Partnership NHS Trust



The video appointment was very good...I would highly recommend this for future appointments where a visit is not really necessary."

Patient, Rotherham NHS

Foundation Trust

Benefits of remote consultations:

- Improves patient's experiences of care, improving access through increased flexibility in how they interact with healthcare, saving them time and money and reducing the stress of travelling to their appointments.
- Patients are less likely to cancel or not attend their appointments.
- Remote consultations also offer benefits for healthcare professionals, reducing travel time and stress, and enabling more flexible working, meaning more time to spend with patients

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Patient initiated follow-up





Patient initiated follow-up (PIFU) describes when a patient, or carer, can initiate follow-up appointments when they need one. This can be a change in symptoms or circumstances.

This helps patients be seen quickly when they need to, while avoiding the inconvenience of appointments they don't need.

Most patients come back less often when using PIFU. This creates capacity to see other patients, eg off the waiting list.

Shared decision making between a patient and clinician means PIFU is used for those who are suited to it.

Safety nets should be used to ensure:

- appropriate review still takes place, if required
- DNA processes are put in place for those on PIFU
- relevant diagnostics still occur at the right intervals

PIFU can be used

- ✓ After treatment
- ✓ After surgery
- With people with long term conditions
- ✓ Alongside timed appointments e.g. for tests
- ✓ Alongside remote consultations
- ✓ Patients can share responsibility with a carer or guardian



Going to the hospital, it can be a real pain at the best of times

I understood...that he [my doctor] wouldn't think, 'oh, she is just having a bit of a whinge' – she is contacting me because she needs me, because there is something not working.







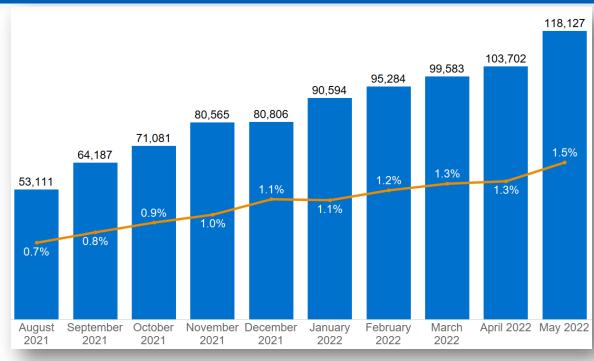
PIFU: national picture





The NHS Planning Guidance sets a target for 5% of patients to be put on a PIFU pathway by March 2023

- Prior to the pandemic many trusts were using a form of PIFU in some of their services. (Often not called PIFU!)
- Most places were using this informally, with limited protocols in place for recording, safety netting and managing patient contact.
- We are seeing increased uptake in formalised PIFU models across a huge range of services
 - Between August 2021 and May 2022, use of PIFU more than doubled; the majority is true PIFU growth rather than improved data capture
 - Only 3.5% patients on a PIFU pathway tend to initiate an appointment each month.



The episodes moved or discharged to PIFU as an outcome of their attendance

The above, as a percentage of the total outpatient appointments that month

More detail can be found in 9 month review of EROC data https://future.nhs.uk/OutpatientTransformation/view?objectld=143754661

PIFU further opportunity



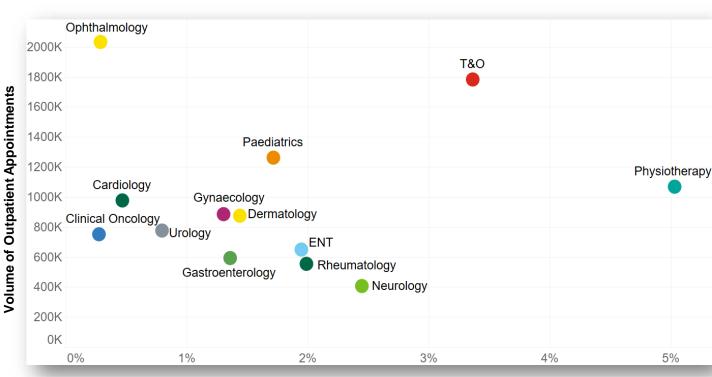


Key findings from the Outpatient Recovery and Transformation Programme's review of the first 9 months of PIFU data (available on <u>FutureNHS</u>)

- Still opportunity to improve uptake in key outpatient specialties
 - variation between providers in PIFU uptake for the same specialty,
 - some high volume specialties still have lower uptake of PIFU.

Specialty	Annual number of outpatient appointments	Median % episodes moved or discharged to PIFU	Upper quartile % episodes moved or discharged to PIFU
Ophthalmology	8 million	0.2%	0.7%
Trauma & Orthopaedics	7 million	2.4%	7.1%
Paediatrics	5 million	0.9%	3.1%

PIFU uptake in specialties - March to May 2022



The episodes moved or discharged to PIFU as an outcome of their attendance

Specialist advice





An umbrella term for a range of models that facilitate a clinical dialogue between a specialist and referrer prior to, instead of, or about a referral to support the management of patient care.

This can be:

- > Pre-Referral (e.g. Advice & Guidance): prior to or instead of referral the referring clinician seeks advice from a specialist through synchronous or asynchronous methods
- ➤ Post Referral (e.g. Referral Triage models that offer Specialist Advice): where a referral has already been made, the specialist reviews the information, and can either return the referral with guidance or direct the onward referral to the most appropriate clinician, clinic and/or diagnostic pathway

Reasons for seeking specialist advice

- ✓ Advice on a treatment plan and/or the ongoing management of a patient
- ✓ Clarification (or advice) regarding a patient's test results
- ✓ Advice on the appropriateness of a referral for a patient

Who can provide specialist advice?

- ✓ Trained and commissioned clinical specialists / experts
- ✓ Consultants
- ✓ Other healthcare professionals in secondary, community or primary care providers, interface or intermediate services, and referral management systems

Benefits of specialist advice

- ✓ Improved patient experience
- ✓ Care closer to home
- ✓ Right care, right place, right time
- ✓ Supports Shared decision making
- Collaborative working
- ✓ Sustainable model of care
- ✓ Efficient use of resources

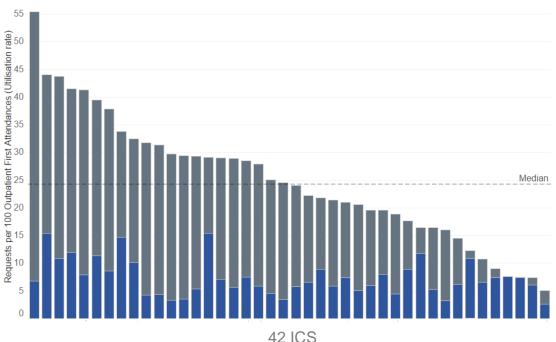
Specialist advice: national picture





- Historically, use of specialist advice was variable across England so planning guidance target was set for each system to reach 16 advice and guidance requests or equivalent models per 100 OPFA by **March 2023**
- This was with the aim of avoiding 1.8 million RTT clock starts in 2023 and is incentivised by Elective Recovery Fund payments.
- Specialist advice utilisation has grown nationally with 75% of systems now reaching the planning target of 16 per 100 OPFA. Pre referral services (A&G type services) account for a third of requests.
- The proportion of requests resulting in an avoided referral (diversion rate) differs greatly between pre referral type services (50%) and post referral type services (15%).

Variation across systems in utilisation of pre and post referral SA services – June 2022



Post Referral Specialist Advice

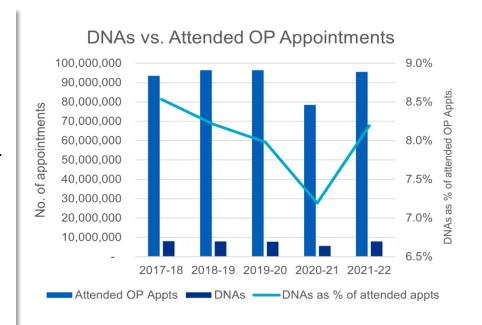
DNAs





There were 7.8 million DNAs in 2021/22. This equates to an average of around 650,000 monthly appointment slots being lost due to missed appointments.

- Some of the key actions providers can take to help with DNAs are:
 - Improve communication material and access for cancellations and re-booking
 - Support services to understand and address inequalities in their area and share best practice
 - Improve booking processes standardising considering offering evening/weekend appointments
 - DNA audits to identify potential causes



A 25% reduction in these DNAs would release the equivalent of almost 2 million appointments – potentially enough to clear the entire +78 and +40 week non-admitted RTT backlog

How we work

Our objectives

- 1. To deliver targeted service transformation that **enables** the recovery of elective activity and improve waiting times
- 2. To align the resources within the team to deliver the transformation portfolio
- 3. To ensure that there is a clear link to performance improvement with measurable outcomes that can be tracked via the Outpatient data dashboard

Our focus

- Achieving and accelerating the delivery of PIFU and supporting the overall reduction of follow-up activity to increase the reduction to the 25% target by March 23, e.g by using the Action On series.
- Making every appointment count by ensuring pathway redesign includes diagnostic optimisation, e.g by linking with the Diagnostics programme and redesign of pathways with GIRFT colleagues
- Reducing the number of referrals added to the secondary care waiting list through extending the use of advice and guidance, e.g building on the principle of advice and refer, reconfiguration of e-RS etc.
- Piloting the usage of digital solutions to support reduction in waiting times, adoption of PIFU and increasing the use of virtual where appropriate, e.g eForms

Action on outpatients

The roadmap to recovery & transformation





Improving access to care



Eliminate longest waits and transform outpatient services for the benefit of patients.

November 2022

The next 'Action on Outpatients' with a focus on Referral Optimisation, followed by opportunity to feedback and share learnings.



January 2022

The next 'Action on Outpatients', focus to be determined based on earlier feedback and learnings.



October 2022

Learnings, feedback and case studies collated to measure impact, share learnings and inform future 'actions on outpatients' initiatives.



Super September begins.

A new national initiative in which providers and systems will accelerate new and existing outpatient initiatives for a period of 2 weeks, from 26 September.



Summer 2022

There are currently more than 6 million people waiting for NHS care in England; this list is growing. Around 80% of those will be treated as outpatients.



Action on OP: Super September



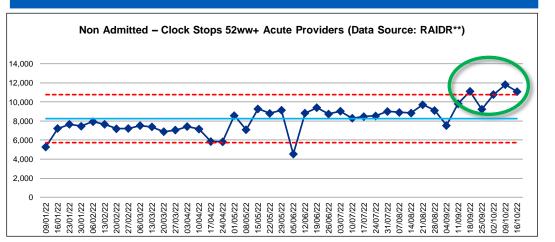


National team supporting regions, systems and providers to create enthusiasm and focus on locally driven and clinically led initiatives, which would impact the longest waiting non admitted pathways.

Ways of working impact

- Galvanised support and focus for outpatient pathways
- Whilst maintaining a focus on impact, generated positive and innovative local efforts
- Iterative nature of Super September has created a constructive learning approach.

Local examples of quantitative impact



Quantitative impact

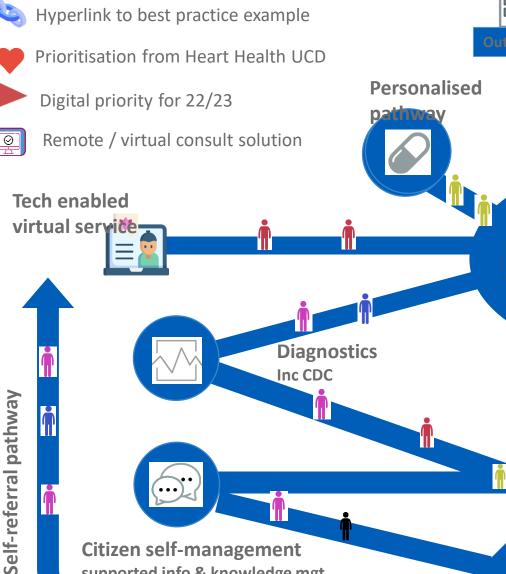
Local examples – targeted SPC analysis (Sussex ICB):

- EHST's work with an external company on Rheumatology follow-up validation is associated with a significant reduction in their Rheumatology RTT non-admitted waiting list during week ending 9th October. The reduction by 143 pathways (547 to 404) was three times larger than any weekly change in the last 20 weeks.
- QVH's three stage approach to validating their Plastics waiting list is associated with significantly improved control of their admitted patient RTT waiting list over last 7 weeks, with a net reduction by 107 pathways (1977 to 1868). This contrasts with net gains of 27 and 552 in the two preceding 7 week periods.



The solution





Citizen self-management

supported info & knowledge mgt







Primary care support: advice & guidance **Urgent**

referrals

Community services







Pharmacy & other 1# care

Useful resources and best practice





A range of implementation guidance, support and best practice is available from the Outpatient Recovery and Transformation Future NHS workspace: https://future.nhs.uk/OutpatientTransformation



PIFU

Implementing PIFU guidance:

https://www.england.nhs.uk/publica tion/implementing-patient-initiatedfollow-up-guidance-for-local-healthand-care-systems/

PIFU implementation plan and checklist:

https://future.nhs.uk/OutpatientTra nsformation/view?objectID=790927 09



Specialist advice

Introduction to specialist advice:
https://future.nhs.uk/OutpatientTra
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Specialist advice FAQs:

https://future.nhs.uk/OutpatientTra nsformation/viewdocument?docid= 110912197



DNAs

Reducing DNAs in outpatient services guidance:

https://future.nhs.uk/OutpatientTr ansformation/view?objectId=3625 7584



Remote consultations

Visit the remote consultations in secondary care workspace on Future NHS:

https://future.nhs.uk/providerVC

Case studies – remote consultations







CANCER THERAPY SERVICE OVERVIEW

The Cancer Therapy department at Velindre University NHS Trust is a non-surgical cancer treatment centre.

Therapy services cover in-patient, outpatient, radiotherapy review clinics and chemotherapy units within Velindre Cancer Centre. Sub-areas of the service include Occupational Therapy (OT). Physiotherapy, Speech and Language therapy, and Dietetics. The service also runs an award winning Neuro-Oncology clinic.

Patients are provided support pre, during, and post treatment i.e. patients may be at the start of their pathway or may have started their treatment. The therapies service provides a significant amount of educational information to patients and suggests ways in which patients can manage any side effects relating to their treatment e.g. fatigue, mobility issues, nutritional intake.

Predominant pre-pandemic consultation medium



Current % usage of RC



HOW WERE REMOTE CONSULTATIONS (RCs) INTRODUCED?

The Cancer Therapy service started using remote consultations during pandemic when COVID made face to face consultations unfeasible for many. During this period the Trust wanted to ensure all services used same platform, with the trust developing IG policy and guidance to support this.

There is a hybrid approach in offering patients the choice of whether they would prefer face to face or remote consultations, some service provision lends itself better to F2F clinics while other areas are able to offer a choice as to the best option for the patient. The service has a preference for clinicians being on site, derived from the fact that it allows clinicians to be available to cross cover, as well as reducing the risk of any confidentiality issues with consultations being run at home. Clinics can still be done from home if required with a small number of staff members delivering consultations from home based on individual needs. As much of the service's workload surrounds education and advice. the team feels that these types of consultations lend themselves well to remote consultations

WHY WAS THIS SUCCESSFUL?

The department is close knit, with lots of sharing of information and open communication in the team. The Service Manager holds huddle meetings which are held every week, as well as monthly therapy whole team meetings. These allow the team to look at quality of care being provided, raise any key issues/ challenges, and provide support to each

To accommodate for remote consultations, the service turned a rehab suite into virtual hub. The room contains an extra large interactive screen, which allows the service to effectively run MDTs, where multiple clinicians are all in the room simultaneously while the patient dials in remotely. Historically patients would have seen CNS, consultants, therapists in up to 4 separate face to face appointments, so the use of remote MDTs has dramatically streamlined the process for all

The service also sees many immunocompromised patients and the use of remote consultations allows them to avoid bringing such patients into the hospital unless absolutely necessary, reducing the risk of infection.

For further case studies and resources visit: https://future.nhs.uk/pro viderVC



Outpatient Care

Get in touch



Email:

england.outpatienttransformation@nhs.net



Web:

https://www.england.nhs.uk/outpatient-transformation-programme/



LinkedIn:

https://www.linkedin.com/showcase/outpatient-transformation-programme



FutureNHS:

https://future.nhs.uk/OutpatientTransformation





UP NEXT...







SPEAKING NOW



Dr Chris Whittle
Chief Innovation Officer
eConsult

I will be discussing...

"Virtual Outpatients: Clearing the Covid Backlog"



November 2022

Dr Chris Whittle

Chief Medical Officer















What is eConsult?



Number one online consultation provider for the NHS



Patient history upfront - enables safe digital triage



Manage patient demand and improve efficiency

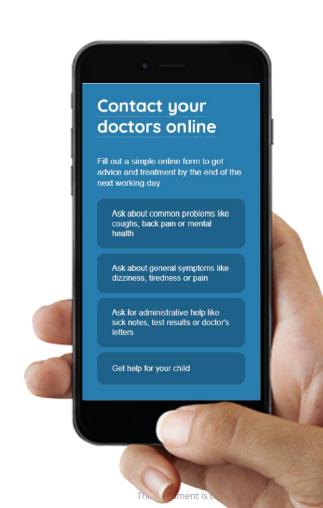


Built by NHS clinicians for NHS clinicians

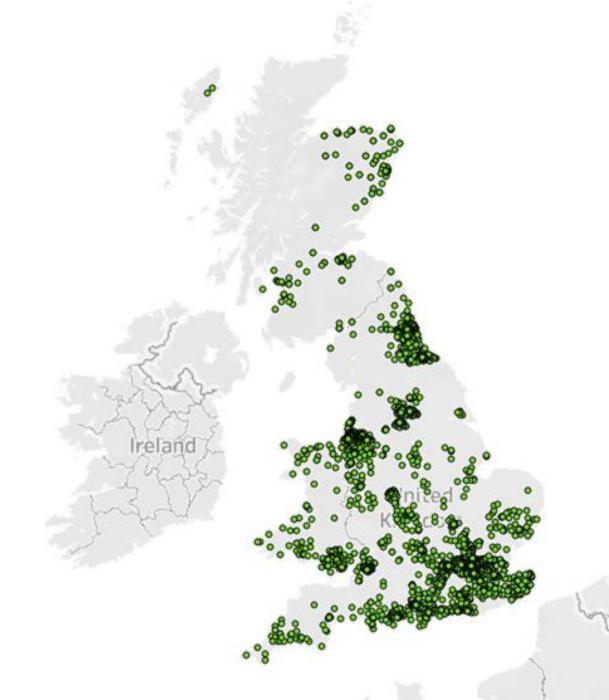


Aligned to the NHS 10 year plan



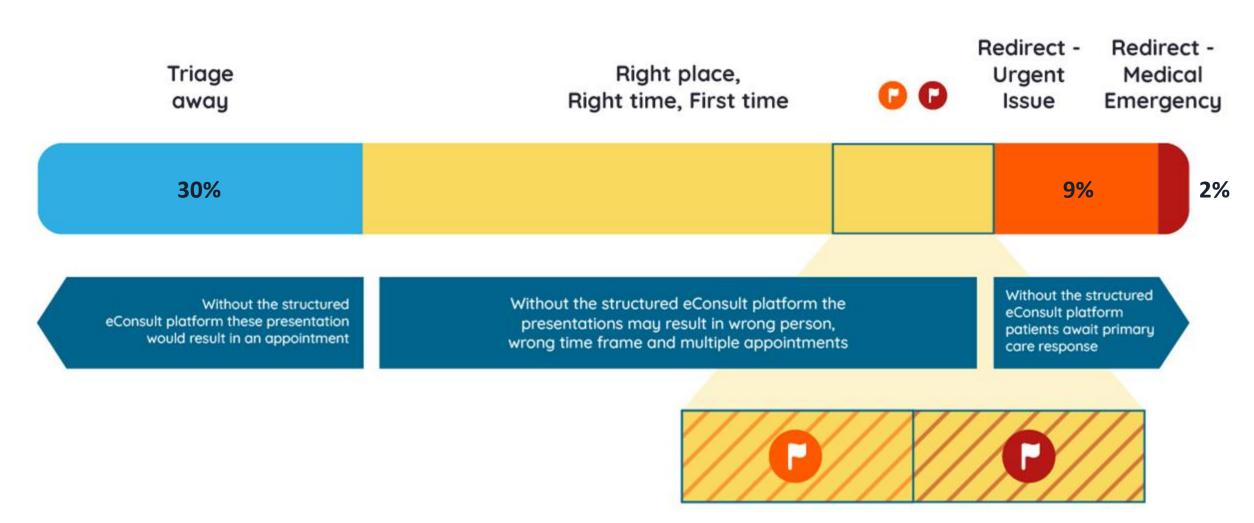


25 million patients3,000 practices30 million+ eConsultscompleted





Clinically led and designed for safety





Red flags and caution flags in reports

eConsult Health Experts in digital triage

Primary Care

3,000 practices

25m patients

30m+ eConsults

Urgent and Emergency Care

11 sites

460,000+ eTriages

Live in 5 more by Q2 2022/2023

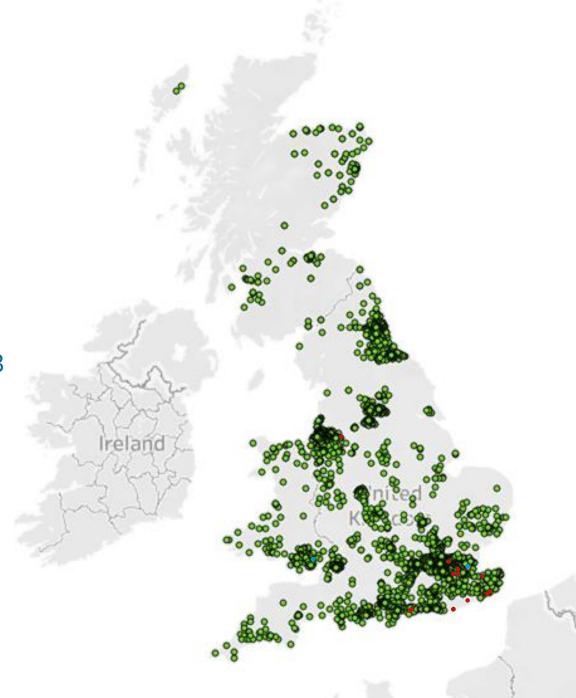
Outpatients

4 sites

Developed with MSE NHSFT

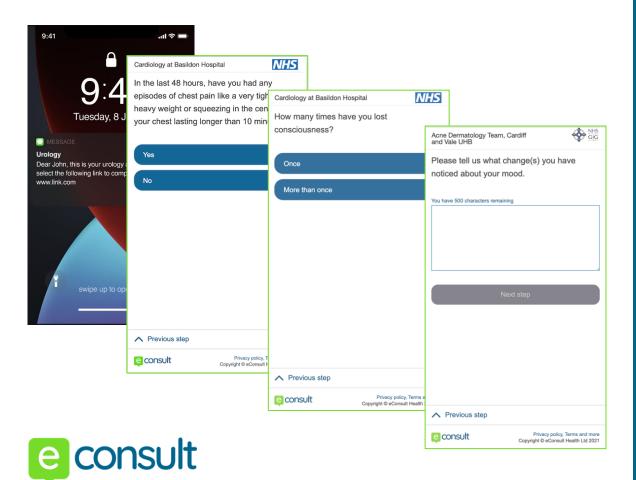
40 specialties live by April 2023





eConsult Specialist

Reducing waiting lists by improving patient pathways



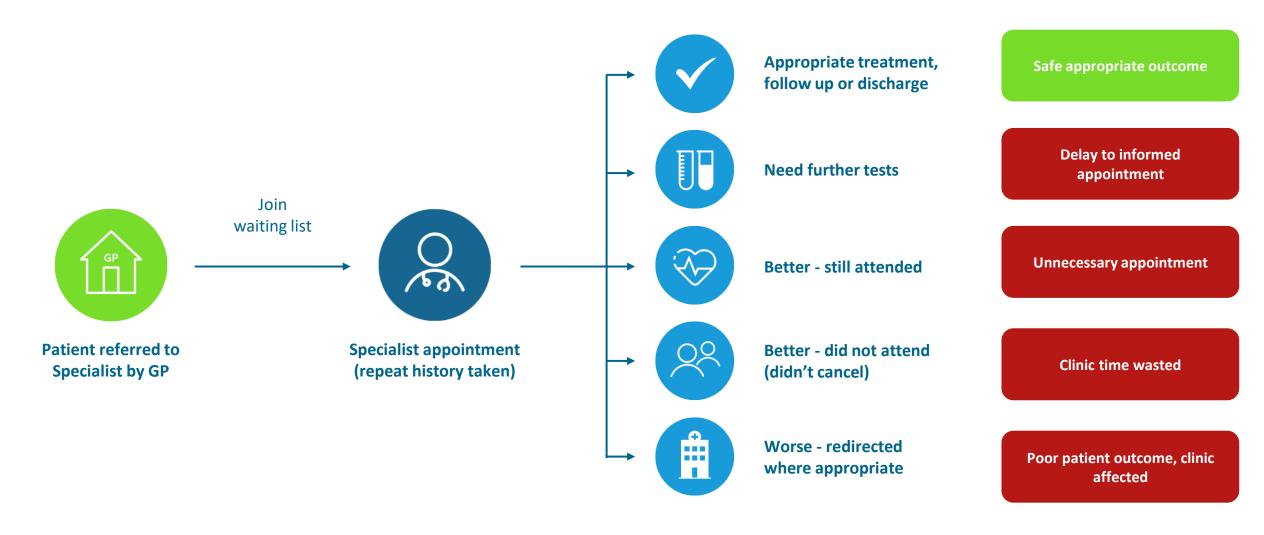
Outpatient triage and waiting list reduction solution

Benefits

- Identification and removal of unnecessary or inappropriate appointments (referral triage, preappointment, PIFU)
- Optimisation of clinics themselves (DNA rate reduction, gathering history up front)
- Enabling workforce delivery across geographies (remote consultation, networks)

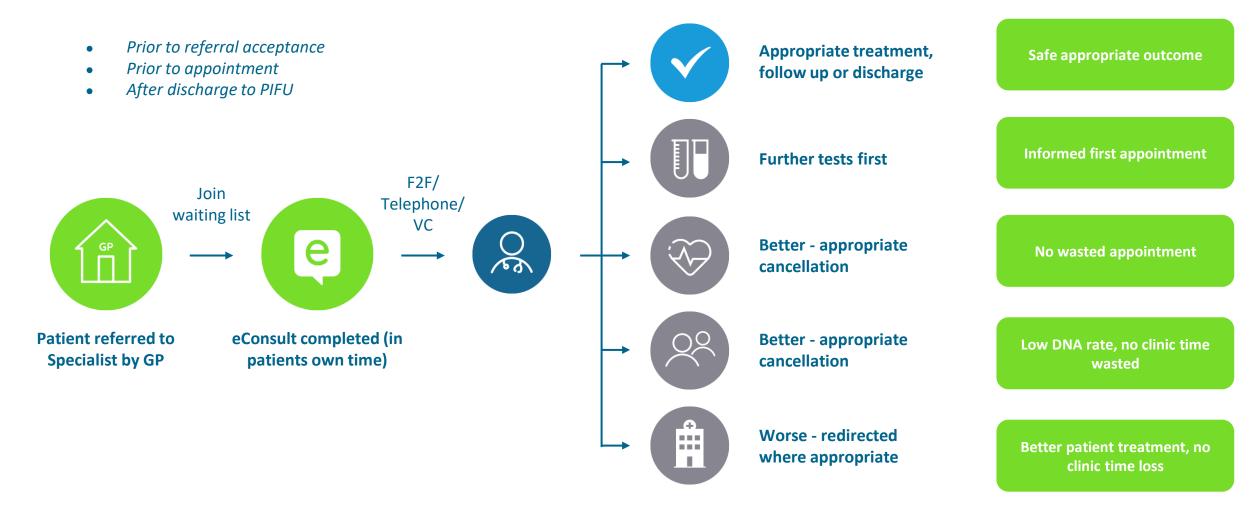
Significant waiting list and DNA reduction

Traditional patient flow





eConsult enhanced patient flow





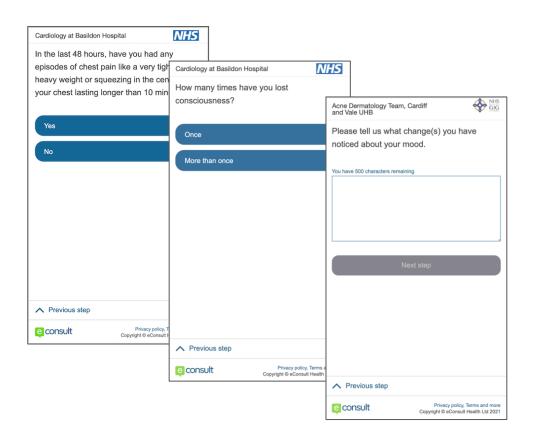
Broad range of applications

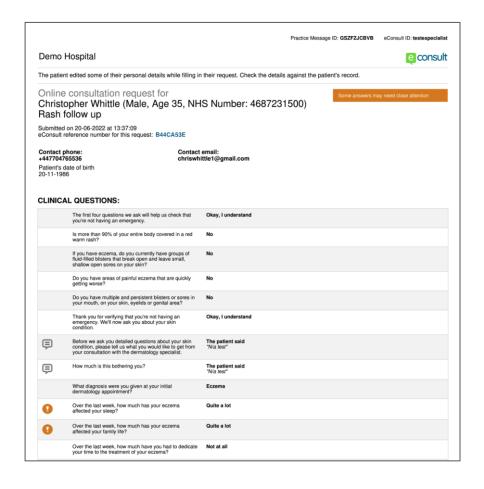


- Pathways built with NHS Trusts but adaptable to local settings
- For a broad range of use cases:
 - Enhancing PIFU uptake
 - Reducing the number of long waiters
 - Reducing overall follow ups
 - Enhancing remote consultation uptake
 - Supporting Advice and Guidance / Advice and Refer / "Specialist advice"
 - Reducing DNAs
- Supported by team of experts in NHS organisational change management and successful delivery to KPIs



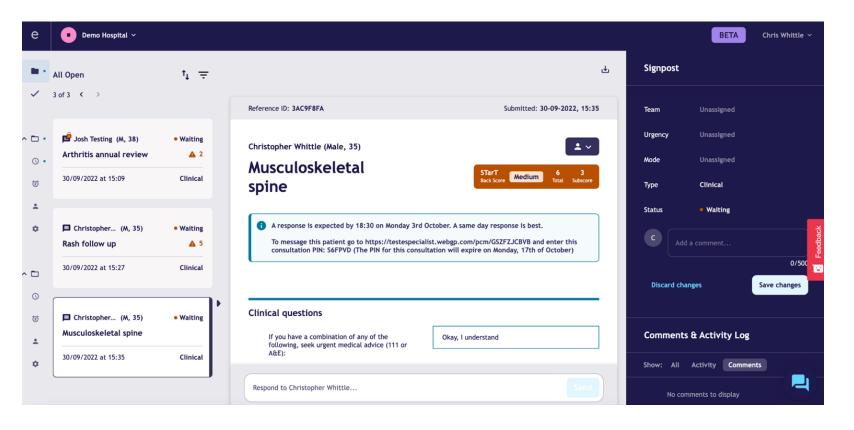
Delivery into NHSmail Inbox







Smart Inbox



Floats on top of Clinical Systems

Select, view and action a consultation

Sort, filter, tag, assign

Writing back to relevant EHR/PAS/portal

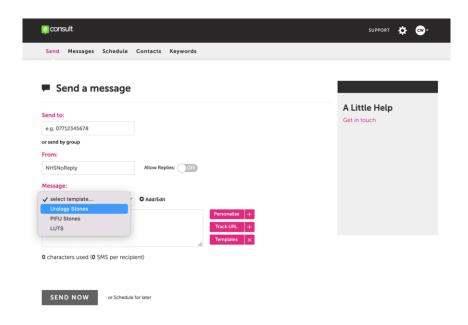
Pulling in eRS referrals

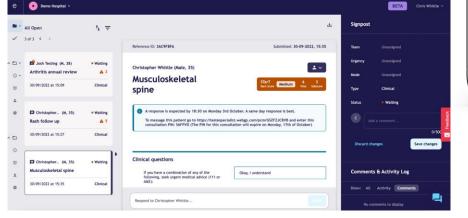
Same inbox sits across Primary Care



Waiting List Validation

- Use eConsult batch SMS messaging portal OR any existing SMS system
- Send:
 - a) Link to simple Y/N form
 - b) Link to enhanced triage / specialty specific digital pathways
- Patient responses populate NHSmail inbox OR Smart Inbox for triage/administration









Christian Tam

Trauma & Orthopaedics/MSK - Senior physiotherapist



I was super impressed by how **easy** it is **to send questions to patients** and how easy it is **for them to respond**. The fact that their response is sent to us immediately with [Start Back for Spine] risk scores calculated and an indication of high/medium/low is brilliant.

...this **will save minutes from each referral** which really adds up. It might seem minor, but I'm so pleased with this ability and the difference it will make for us.



22

Sarah Fairclough

Hepatology Clinical Nurse Specialist



We are expecting to see an **Improvement in the patient's initial assessment** ...the aim is that they attend with all of the **required tests and bloods** that were arranged prior to their appointment. This will allow us make an immediate diagnosis and to offer a treatment plan or discharge.

By adding in the additional pre clinic questionnaire, this will **allow the patient thinking time** as to why they are coming to the clinic, the **symptoms they have** and have an up-to-date prescription list available, as well as **talk to relatives about their family history**.

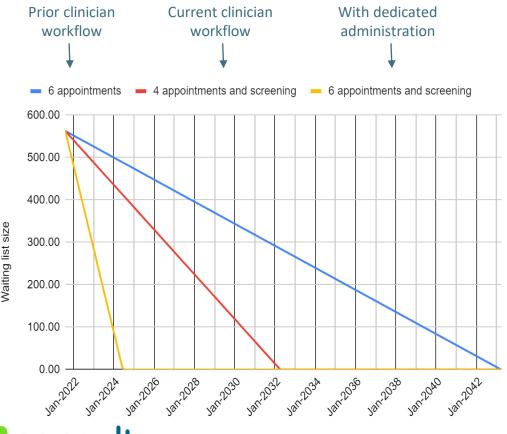
The overall aim is to **reduce our waiting times**, **improve the quality of the consultation** and also review the **time taken during a consultation**.





University Hospital of Wales

Acne Clinic Pre-screening questionnaires



DNA rate 40% to near zero
Waiting list 22 yrs down to 10 yrs



I'm not aware of any other quality improvement implementation to date in our Health Board that yields such marked efficiency savings.



Gastroenterology Benefits Inflammatory Bowel Disease service

- Clinical Nurse Specialists report saving **5 minutes per appointment** following an eConsult
- Additional **10-15 minute saving** reported per eConsult in administration time, compared to previous questionnaire process in the IBD helpline service (currently processed by clinicians)

33 clinical hours saved since go live in late September

Additional, currently in measurement: Faster time to triage

Improved decision making

Reduced follow ups



Specialty roll out

At Mid and South Essex so far...

Specialities with content:Gastroenterology / Cardiology / Urology

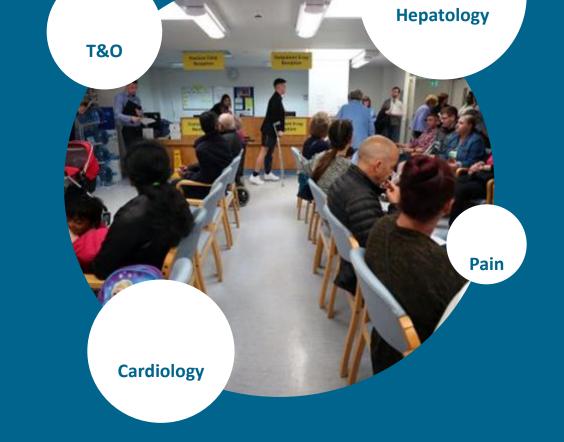
Trauma and Orthopaedics / MSK

Pain / Hepatology / Rheumatology

ENT / DOME / Neurology / Fracture Liaison Service

General surgery / Endocrinology / Renal

40 specialities commissioned



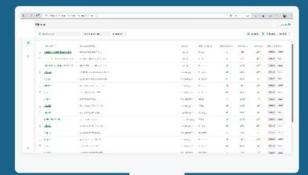


User Experience

Patient Portal/Comms

eConsult

Admin experience



Patient Portal triggers eConsults to patients, via patient lists that track the workflow through Secondary care

Patient experience



Patient receives a text message from Patient Portal inviting them to complete an online eConsult

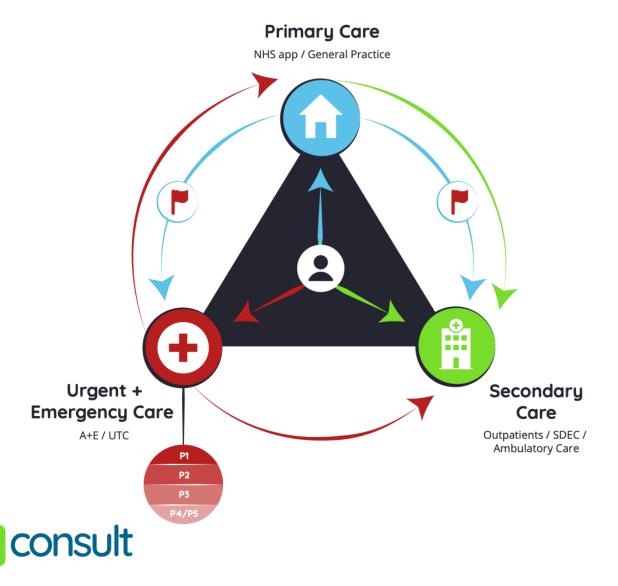
Clinical experience



Every eConsult lands in the Inbox for triage and next steps, matched to the right patient

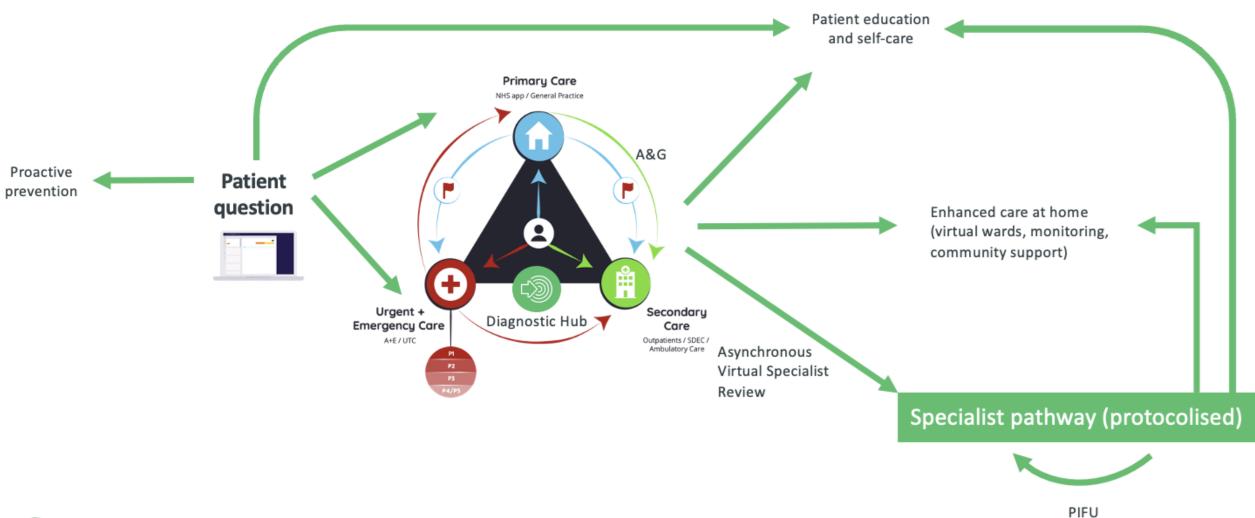


Joining up the system



- eConsult Primary Care coverage allows for joined up systems: a Smart Inbox that breaks down information silos
- Joining up dynamic content
- Complements Patient Portals of scheduler/comms tools e.g.
 Patients Know Best (procured together in Mid and South Essex and DrDoctor

The End Goal – single front door into care





Any questions?



chris.whittle@econsult.health



The Outpatient Transformation Conference 2022



SPEAKING NOW



Chris McAuley

Programme Delivery Manager NHS Benchmarking Network

I will be discussing...

Findings from the 2022
Outpatients Benchmarking
Project"

Findings from the 2022 Outpatients Benchmarking Project

Chris McAuley
Programme Delivery Manager





Welcome and introduction





Network membership

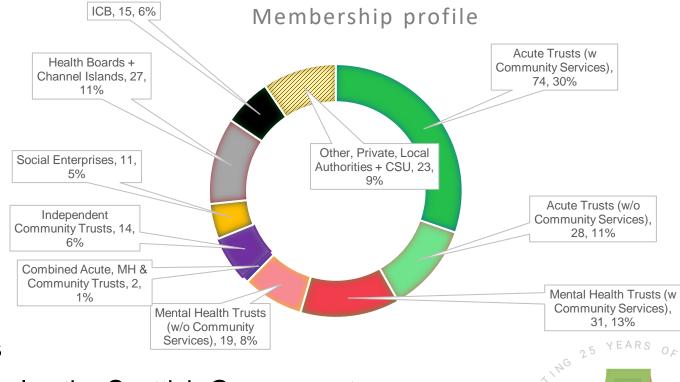
240+ member organisations and c.10,000 clinicians and managers using the service

In England:

75% of acute providers

 87% of NHS Trusts providing community services, plus 11 Social Enterprises

- 100% of mental health trusts
- 31% of ICBs by population covered
- 100% coverage in Wales Health Boards
- 100% coverage in Northern Ireland HSCTs
- 100% coverage of Scottish Health Boards, plus the Scottish Government





2022/23 work programme

Core Network projects



Acute Sector

- Acute Transformation Dashboard
- Acute Therapies
- Emergency Care
- Managing Frailty in Acute Settings
- Operating Theatres
- Outpatients
- Pharmacy & Medicines Optimisation (Provider)



Community Sector

- Community Indicators (monthly)
- Community Services
- Community Hospital Bed Survey
- Intermediate Care



Mental Health Sector

- Adults & Older Adults Mental Health
- Children & Young People's Mental Health Services (CYP MH)
- Learning Disabilities
- Mental Health & Learning Disabilities Covid-19 Dashboard (monthly)



Whole System

- Cost Collection Analysis
- Integrated Care System Benchmarker
- ICS Pilots and Whole System Events
- Summary Opportunity Reports
- Whole Systems Beds



To view the 2022/23 work programme calendar, click here.



Project timetable

Period	Project Stage
January to April	Project consultation and development
May to August	Data collection
16 th June	Elective Care Share Learning Webinar
August to September	Data validation and analysis
August	Draft online analysis toolkit
September	Draft reports released
13 th October	Findings Webinar
October	Outputs released

2022 is the sixth iteration of the Outpatients project.

Within each Benchmarking project, we produce a range of network resources:



Online project toolkits



ICS Benchmarker



Summary Report



Knowledge Exchange Forum



Shared learning & good practice



Webinar presentations and

recordings



The Network's Acute team



Nick Westmoreland Senior Project Manager



Freddie Girling Assistant Project Manager



Niamh Stimpson Graduate Project Coordinator



Chris McAuley
Programme Delivery
Manager



Stan FlemingGraduate Project
Coordinator



Lillie PhillipsGraduate Project
Coordinator





Outpatients Benchmarking findings





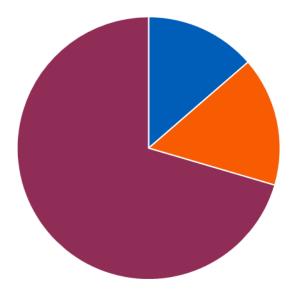
Key themes: Elective care backlog





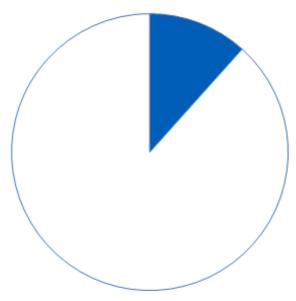
Management structure of outpatients

How are outpatient services managed?



Shared management function overseeing all specialities	14%
Separate management of different specialities	16%
Mix of shared and separately managed models	70%

Did the management structure of outpatients become more centralised during COVID-19 and will changes be retained?



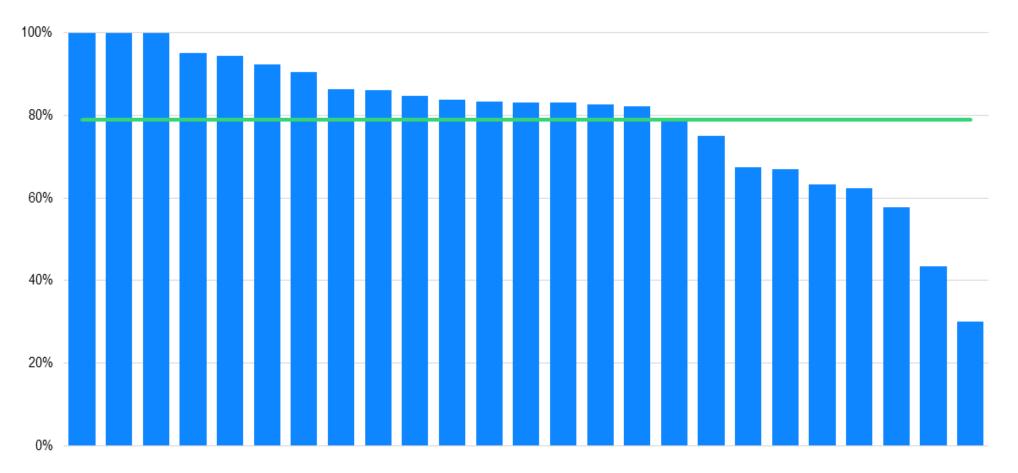
% Yes	12%
% Yes (2021)	17%



Benchmarking Network

Clinic delivery

Percentage of scheduled clinics delivered in 2021/22



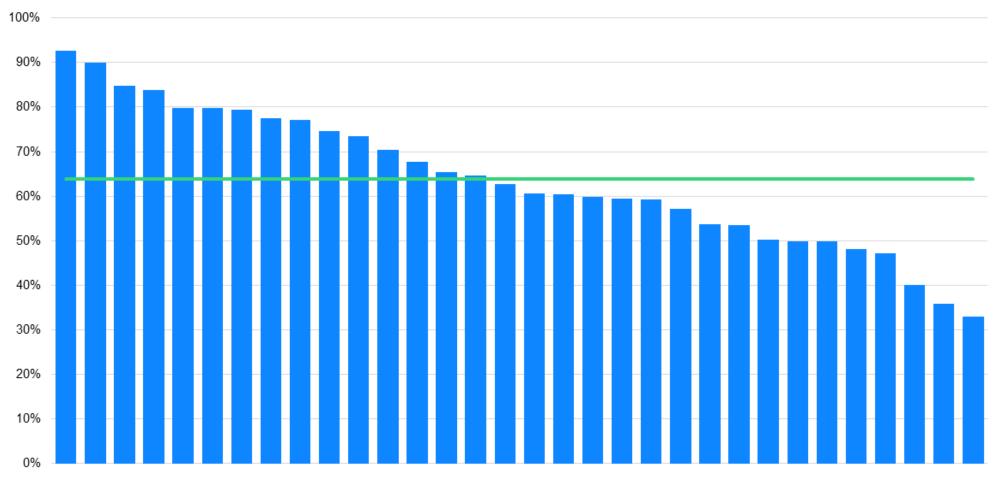
Year	Mean
2022	79%
2021	76%
2020	86%
2019	85%





Clinic delivery

Percentage of clinics delivered that were Consultant led in 2021/22



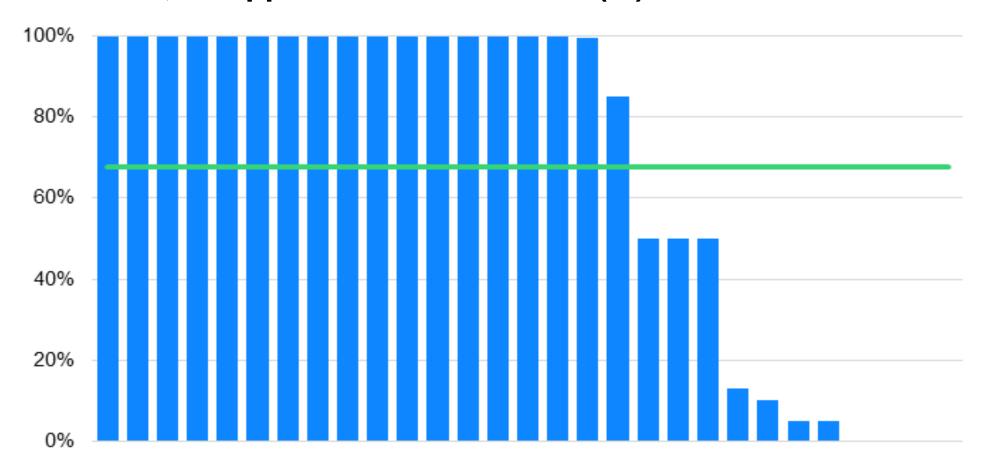
Year	Mean
2022	64%
2021	69%





Electronic/paper

Percentage of patient healthcare records for appointments that are electronic, as opposed to handwritten (%)



Year	Mean
2022	68%
2021	47%

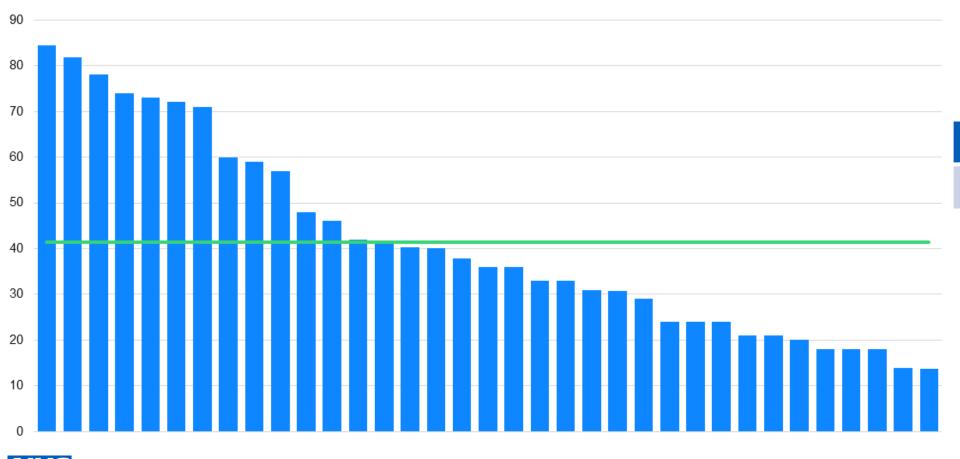




Attendances

Benchmarking Network

Median wait in calendar days for first outpatients attendance in 2021/22 (all specialities)



Year	Mean
2022	40



Key themes: Referral Streaming





Referrals

Percentage of all referrals received from GPs in 2021/22 (all

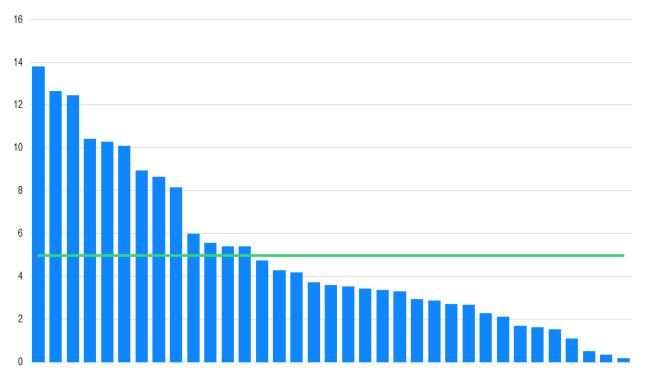






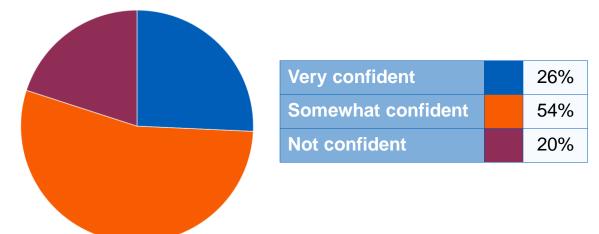
Advice & Guidance

Advice & Guidance requests per 100 new appointments in 2021/22 (all specialities)

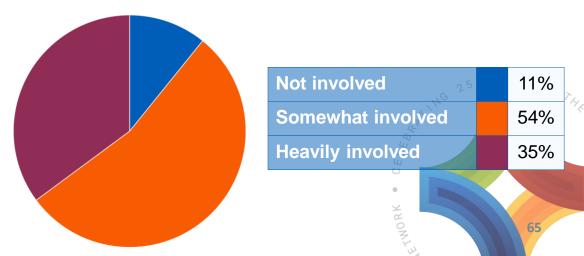


Year	Mean
2022	4.7

Confidence in achieving the target of delivering 16 specialist advice requests per 100 OP first attendances by March 2023



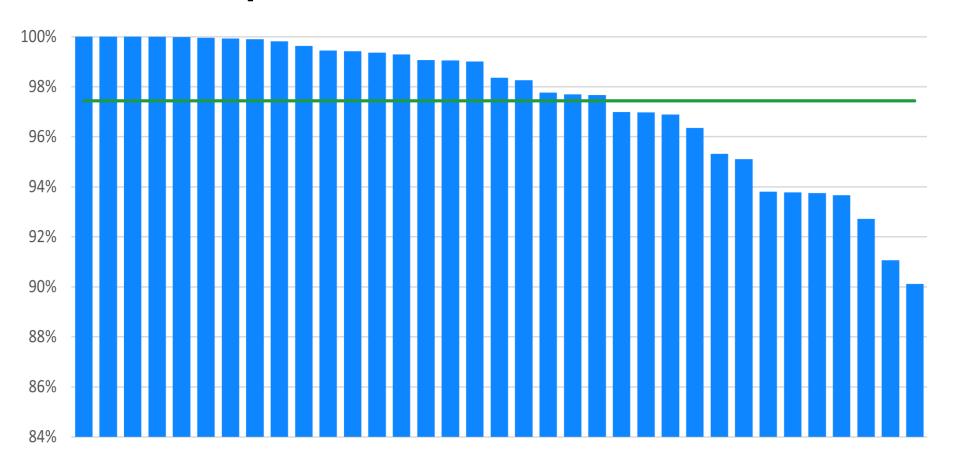
Extent to which the local commissioning body was involved in the development/delivery of Advice & Guidance in the local area





Referrals

Referral acceptance rate



Year	Mean
2022	97%
2021	93%
2020	97%
2019	93%





Advice and guidance

Please outline any good practice you wish to share with your implementation of Advice & Guidance – Your responses

"To maximise the effectiveness of A&G it is important clinicians are given job planned time to deliver this service."

"A supporting and embedded dashboard that allows operational teams to manage their cohort of A&G requests and monitor trends and outcomes. Monthly placebased A&G steering group with representation from primary/secondary care."

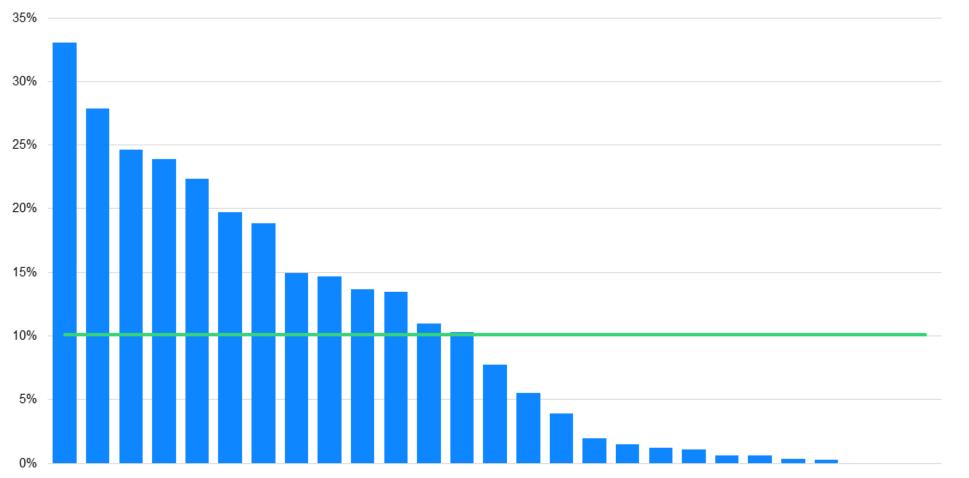
"We have setup a designated virtual hub, which includes 9 rooms."





Appointment slot issues

ASIs recorded as a percentage of new appointments in 2021/22



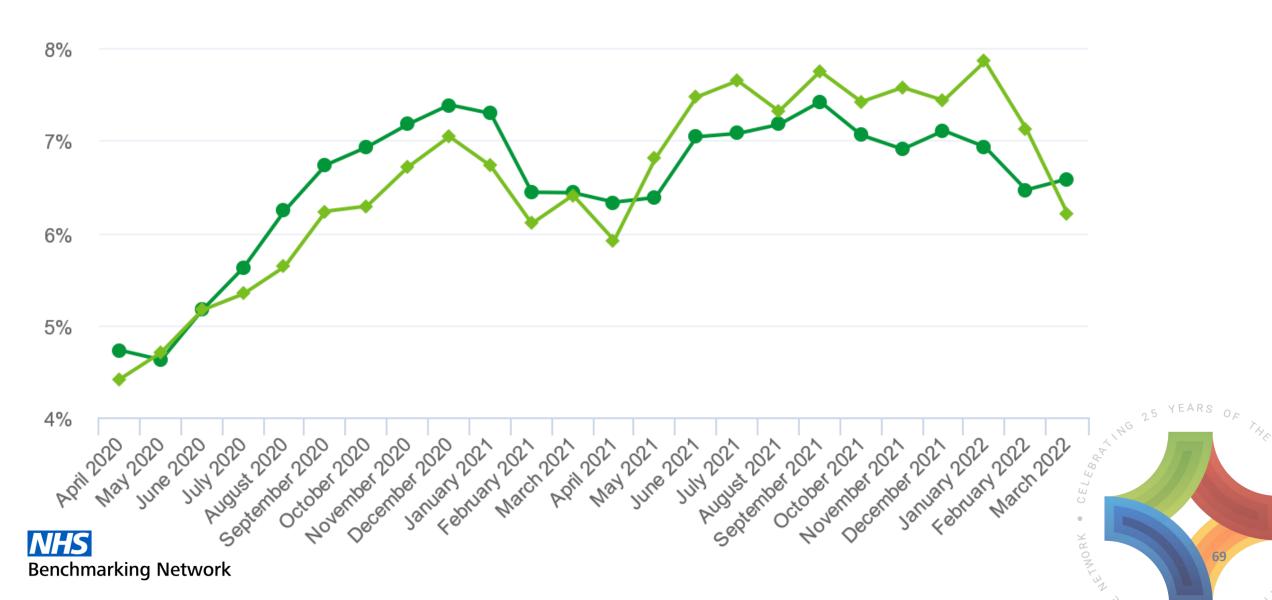
Year	Mean
2022	10%
2021	12%
2020	6%
2019	7%





DNA Rates

Average DNA rates across all specialities in 2021/22 (%)



Key themes: Outpatient Follow-up

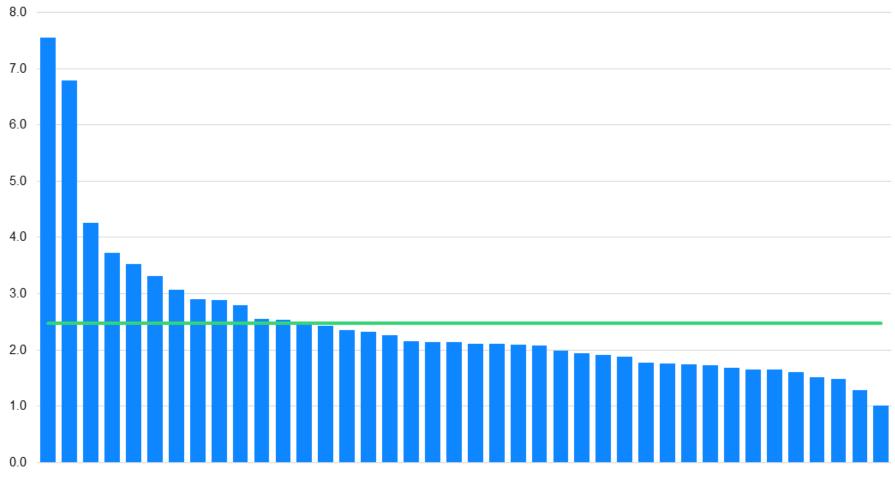




Attendances

Benchmarking Network

Follow-up to first attendance ratio

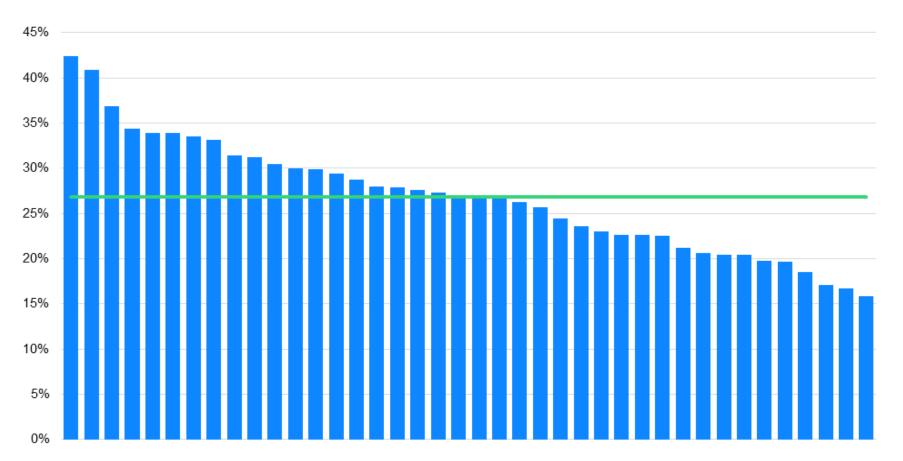


Year	Mean
2022	2.5
2021	2.5
2020	2.3
2019	2.1



Remote attendances

Percentage of all attendances delivered remotely in 2021/22 (all specialities)

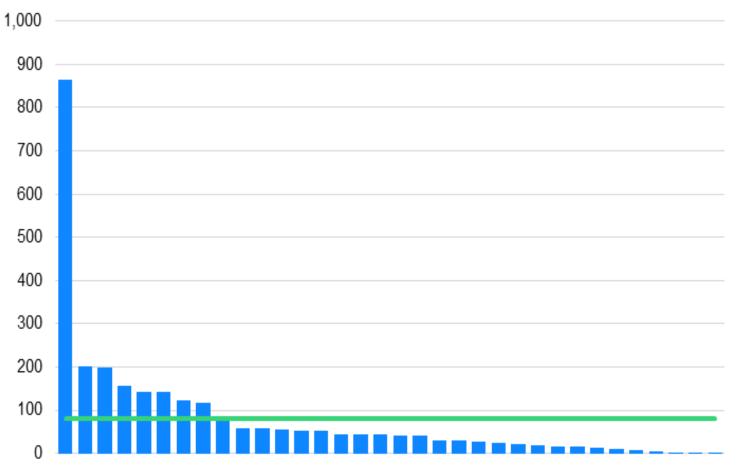


Year	Mean
2022	27%
2021	41%
2020 (first)	3%
2020 (follow-up)	5%



PIFU activity

Patients on a PIFU pathway at 31st March 2022 per 10,000 outpatient attendances



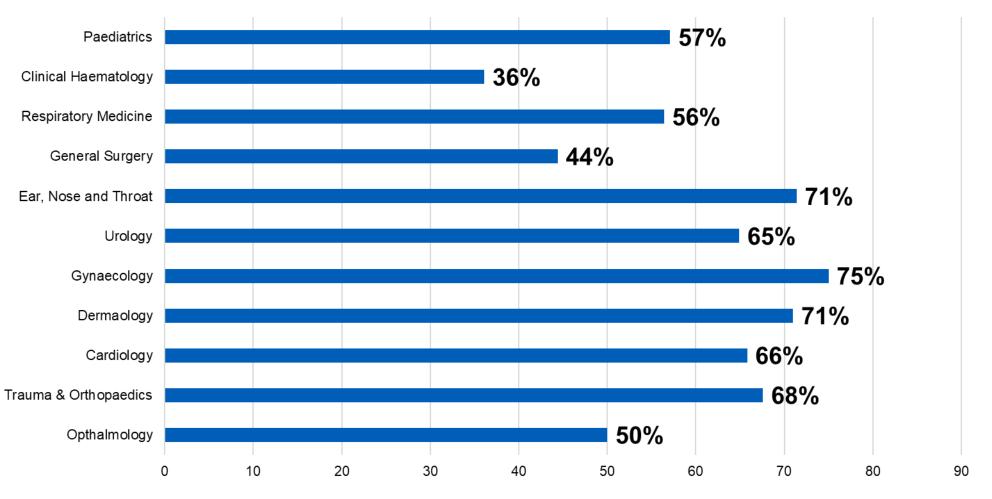
Year	Mean	Median
2022	80	43
2021	51	14



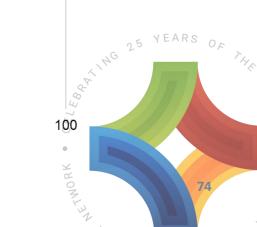


PIFU speciality provision

Specialities providing PIFU pathways



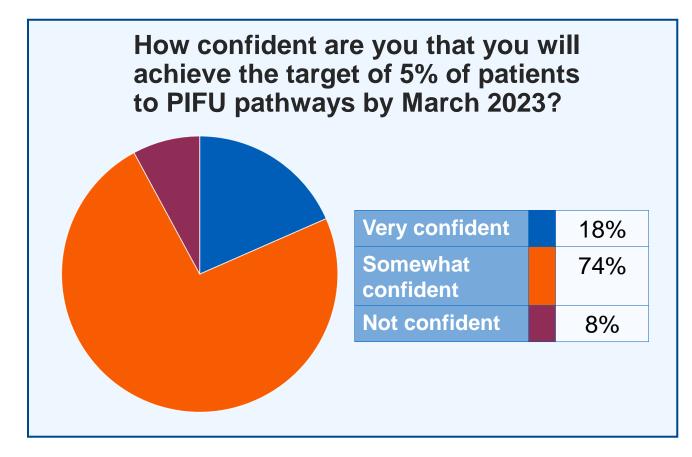




Implementing PIFU

Please describe any innovative practice in the implementation of PIFU within your organisation

- "An understanding that PIFU is not to compensate for a failure in Outpatient capacity to deliver essential follow-up but is instead an opportunity to give capacity to patients who need support at a time when they most need it."
- "We produced bespoke information leaflets for each speciality and implemented a process within the PAS System."



• "We pulled together a PIFU Implementation Team ... produced bespoke information leaflets for each speciality and implemented a process within the PAS System to be able to easily identify the patients on a PIFU pathway."



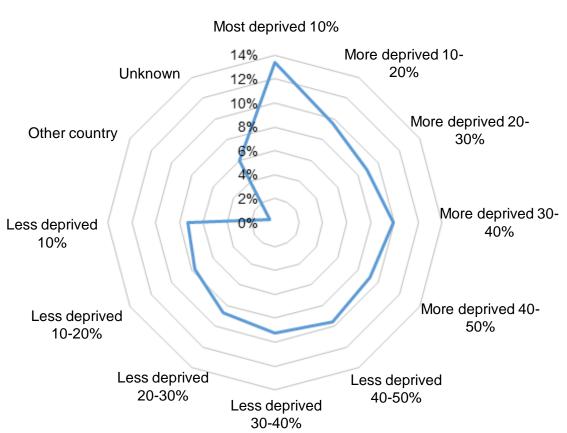
Key themes: Healthcare Inequalities



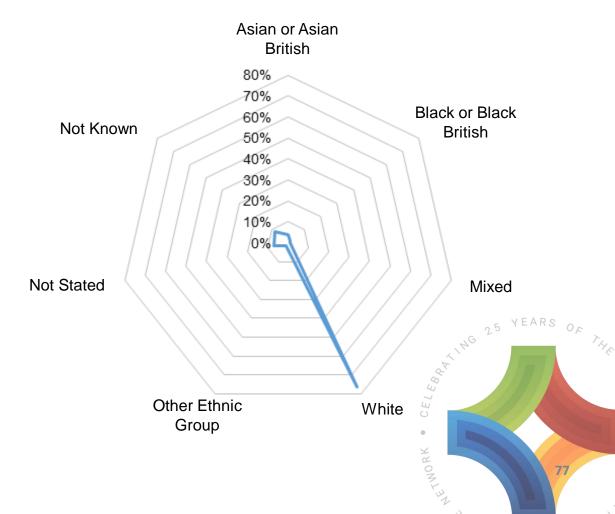


Profile of first outpatient attendances

First outpatient attendances by IMD decile



First outpatient attendances by Ethnicity





Wider equality initiatives

Please describe any work that has been undertaken by the organisation to investigate how DNA rates are affected by ethnicity and/or deprivation, and any work that has been done to combat this.

"We have mapped DNA rates to deprivation quintiles and understand by speciality what proportion of DNAs come from quintile 1. We are working with GP federation and primary care to implement a social prescribing model to proactively contact patients who are 4-5x more likely to DNA their appointment."

"Trust has been developing an EDI Dashboard which contains live patient and workforce diversity data.

This will be used to undertake analysis in relation to patient profile and workforce profile. This data is also

matched to deprivation index enabling analysis to also take account of this."



Learning disabilities

Reasonable adjustments

	% Yes – all specialities
Is there a designated lead for learning disabilities/autism in outpatient service?	55%
Does your organisation have a policy on reasonable adjustments for patients with learning disabilities/autism in outpatients?	63%
Do you provide increase length of appointment time for patients with learning disabilities/autism?	71%





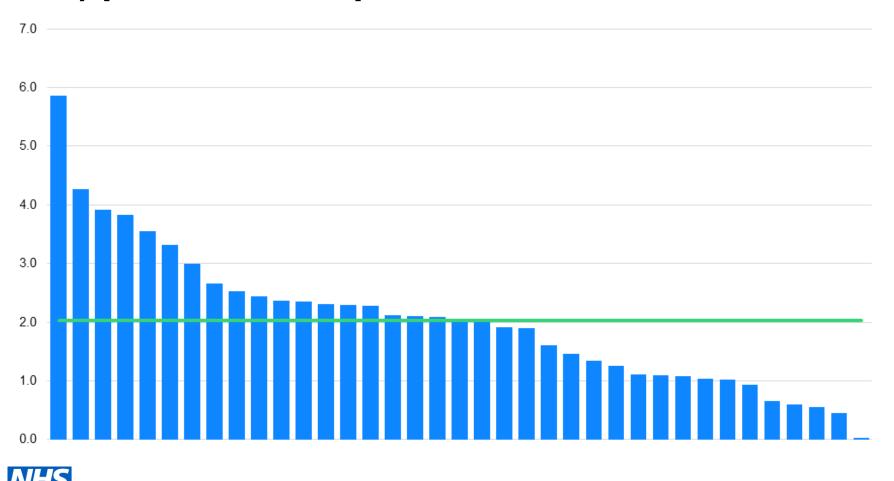
Key themes: Workforce challenges





Nursing workforce staffing levels

Total outpatient nursing team in establishment (as at 31st March 2022) per 10,000 outpatient attendances in 2021/22



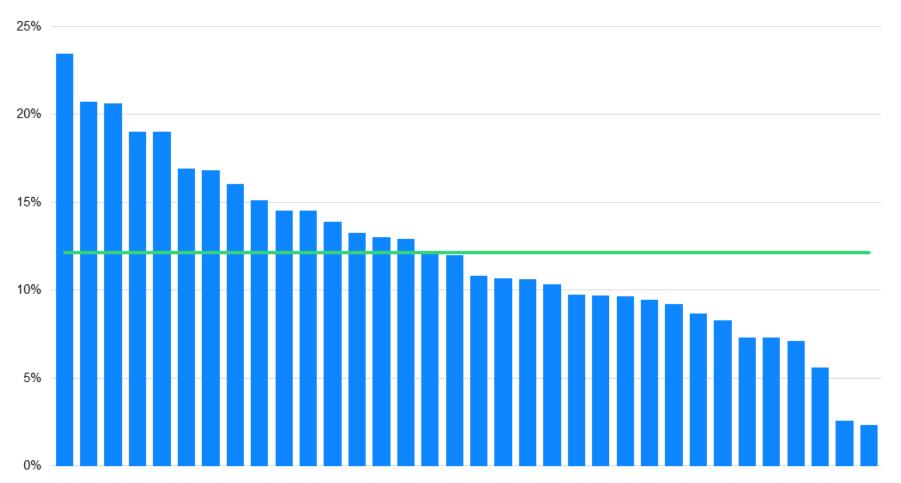
Benchmarking Network

Year	Mean
2022	2.0
2021	2.4
2020	2.2
2019	2.0



Nursing workforce turnover rate

Turnover rate for outpatients nursing team in 2021/22 (%)



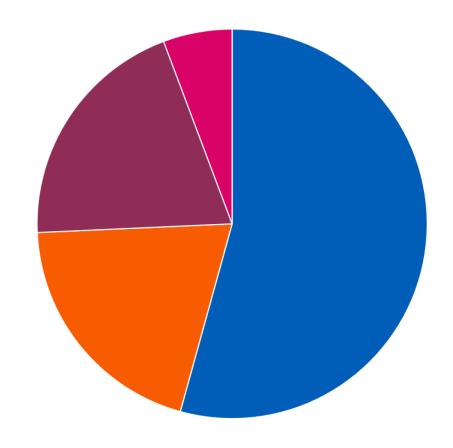
Year	Mean
2022	12%
2021	11%
2020	10%
2019	12%





Workforce challenges

Have workforce challenges caused clinics to be cancelled?



Rarely	54%
Monthly	20%
Weekly	20%
Daily	6%





Wellbeing Initiatives

Do you have a wellbeing lead in your outpatients department?

Is there a wellbeing strategy for outpatients?

Is there any funding available for wellbeing initiatives?





Thank you for listening









SPEAKING NOW



Rob Child
Programme Manager
Leeds Teaching Hospitals
NHS Trust



Paul Griffiths

Head of Delivery | Digital
Care Models, NHS
Transformation Directorate

- NHS England

We will discuss...

"Transforming
Outpatients through
Patient Portals"

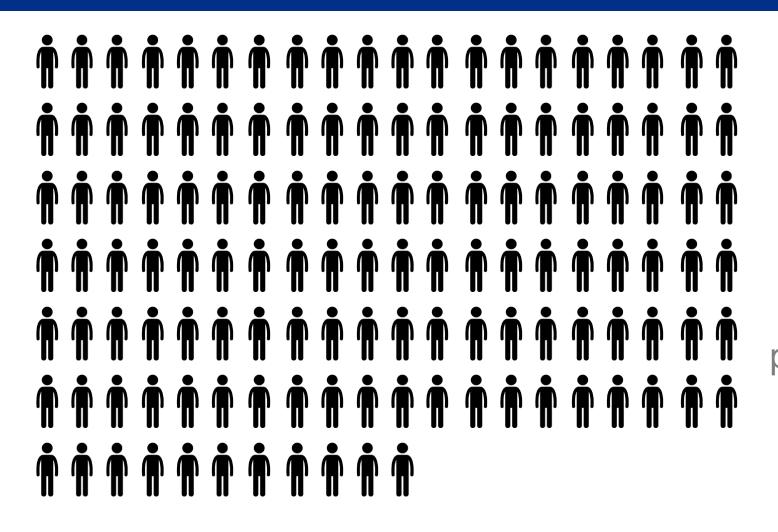
Transforming Outpatient Care through technology

Rob Child, The Leeds Teaching Hospital NHS Foundation Trust Paul Griffiths, NHS England





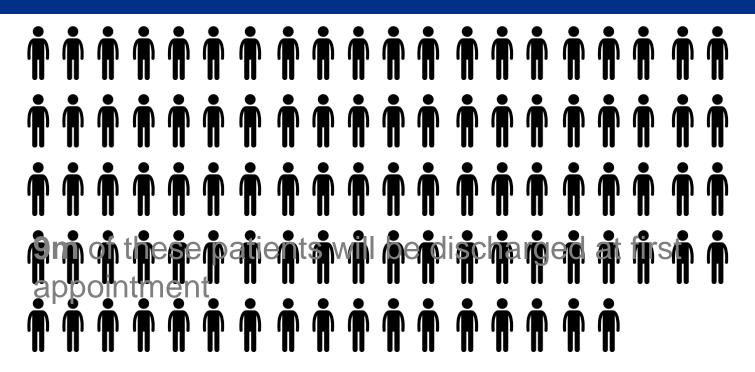
131m hospital outpatient appointments scheduled each year



13m appointments are cancelled ahead of time A quarter that ansouthatient attendances are subject to eaministratively of mee consuming and training ruptive change which impacts on attend, giving no notice



Of the 97m Outpatient Appointments that go ahead... Of the 31m first outpatient appointments.....



18.3m of these first appointments will prove to be non-urgent, non-admitted and completed without a procedure

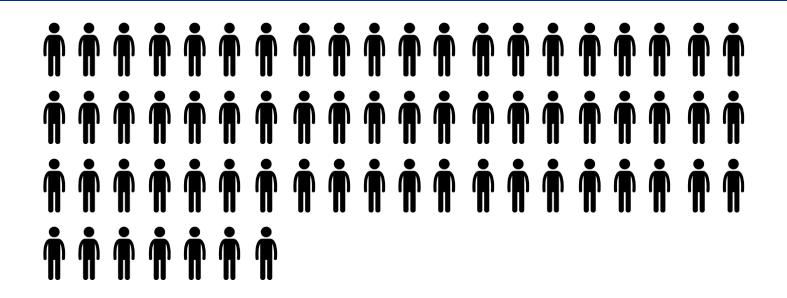
31m are first OP appointments

3m of these are not suitable referrals or referred to the wrong specialty

1m of these
neither the
clinician or the
patient have any
idea why they are
in the room



66m Follow Up Outpatient Appointments



10m will be virtual

42m patients said they would value access to virtual



2m won't have the required diagnostic or pathology results available when the patient attends clinic



12m of these appointments could be clinician or patient initiated follow up as opposed to routine follow up

Cost of the current approach

Predominate focus on the costs incurred by the NHS for unproductive care. As we enter into a cost of living crisis we need to also recognise the economic and societal impact of the current outpatient model:

- People spend on average 2hrs 25mins to attend an OP appointment and will spend an average of £5.70 in travel costs
- The productivity loss of working age adults in England attending OP as either a patient or carer
 is ~£1.5bn
- The cost burden and changing employment models (e.g. zero hours contracts) increase the risk that people will be less likely to attend OP care
- 258m kg CO2 produced in travel to and from Hospital





Creating #OutstandingOutpatients @ Leeds Teaching Hospitals NHS Trust

Rob Child

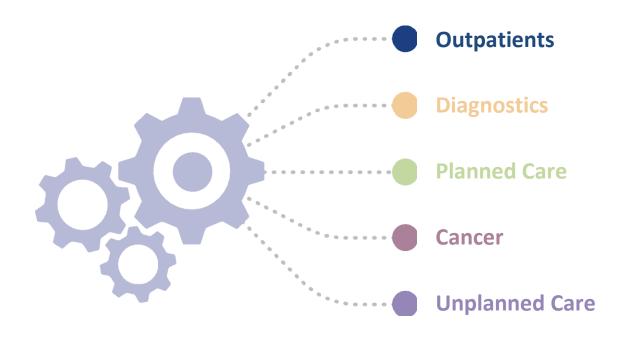


Agenda

- Transformation programmes
 - what, why, where and how
- Our Patient Hub journey
- Key results so far
- Lessons learnt and what's next



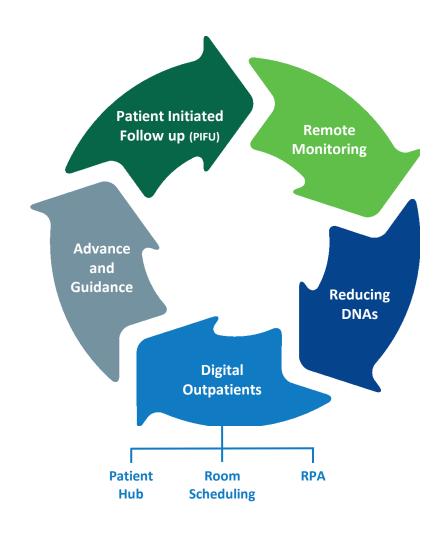
The Transformation Programmes





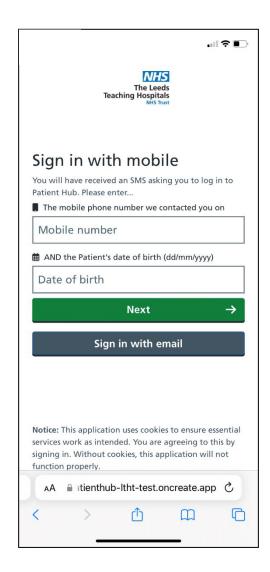


Outpatient Transformation Programme





Patient Hub Journey





Time for some stats!

50% Business Units Live

60% overall with new BUs

75k appts surfaced via Patient Hub

100k Logins from 40k Patients

All CSUs engaged

Measures of Success – DNA, Cancellations & Utilisation

Comms, Comms, Comms!



Lessons learnt

- Engage your operational teams upfront
- This is NOT a tech project
- Make it a seamless patient journey
- Dispel the myths!





Thank you!



HEALTH TECH AWARDS 2022



Creating #OutstandingOutpatients



What Patient Portals can do

National aims

Increase patient engagement portal coverage enabling patients to access digital functionality that will empower them during the care journey.

Connecting to NHS App

The project will ensure PEPs are connected to the NHS App so that patients can use the NHS App to manage their pathway



Clinic output letters

People can view care plans and clinic output letters



Alerts, Notifications and Reminders

Ability to send alerts and notifications to individuals and cohorts / groups



Asynchronous Comms

person & clinical team to communicate.
People able to initiate communications with their clinician if condition worsens.



Support and Resources

People can access a range of locally curated information, guidance and resources, including apps whilst they are waiting and post treatment



Forms & Questionnaires

Enable people to complete condition specific structured questionnaires and forms including upload vital signs / symptoms



Clinical Dashboard

dashboard of vital signs / patient reported symptoms with an alerting function if the patient is deteriorating



Appointment Management

People can easily
manage their
appointments as and
when required,
including follow ups
when symptoms or
circumstances change



Leading change

'Improvement in health care is 20% technical and 80% human'



Marjorie Godfrey, MS, RN

The Dartmouth Institute For Health Policy and Clinical Practice

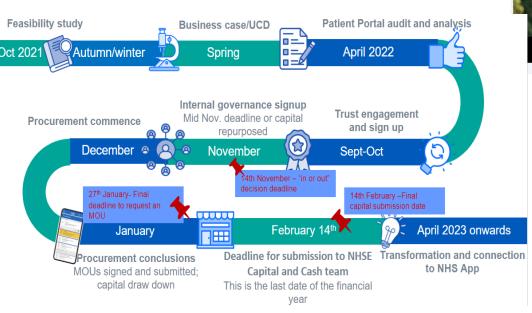
- Patient portals can play a key role in transforming outpatient pathways but only if:
 - They act in support of a well designed clinically owned transformation;
 - They are thoughtfully designed and deployed in a way that is user centred and so designed to make people's lives easier;
 - We are relentless in identifying opportunities to relieve the burden of repetitive process from our staff and make the right thing to do for patients be the easiest thing to be done by the clinical and administrative team
 - We value data quality and integrity and consider functionality above product



More Information

Patient Stories

<u>Digital Outpatients - Innovation</u> <u>Collaborative - Digital Health -</u> <u>FutureNHS Collaboration Platform</u>

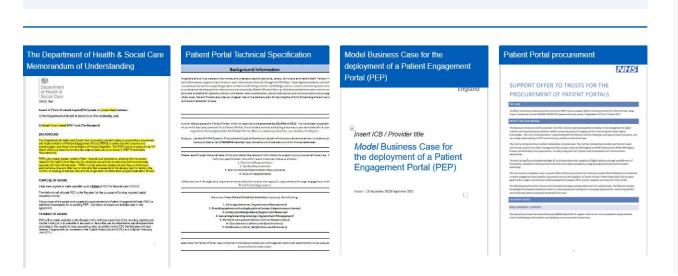








Useful documents









UP NEXT...







SPEAKING NOW



Dr. Gege Gatt

I will be discussing...

"Conversational Forms: A Digital Answer to NHS Impact at Pace"





SPEAKING NOW



Rob Child

Principle Project

Manager - University

Hospitals Southampton



Kelly Kent

Trust Outpatient

Manager - University

Hospitals Southampton

We will discuss...

"Building UHS Outpatient Vision Strategy"





Building Our UHS Outpatients Vision Strategy

Kelly Kent – Trust Outpatient Manager

About me...



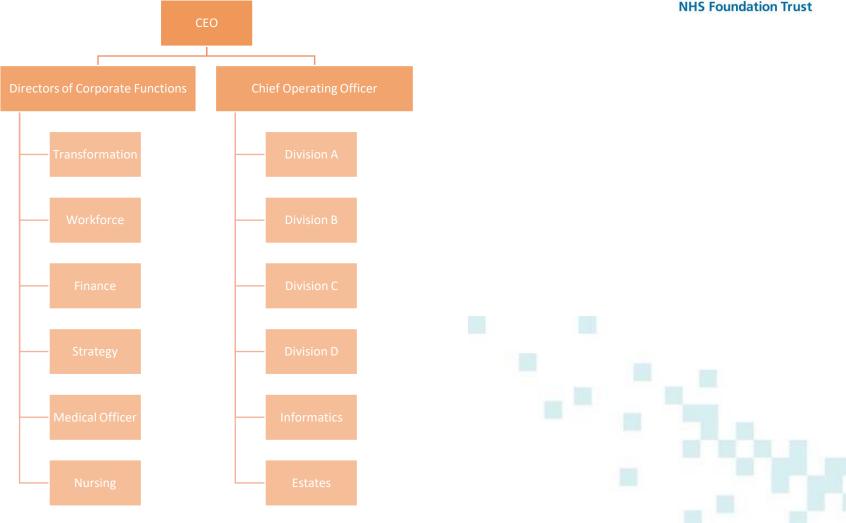
- Over 20 years NHS experience
- Currently Trust Outpatient Manager at UHS
- Soon to be Head of Strategy and Partnerships in the New Year
- Previously worked as Senior Operations Manager for Welsh Blood Service
- Midwifery Manager and Matron for many years prior
- Masters in Business Administration
- Post Graduate Diploma in Healthcare Planning
- BSc Hons in Midwifery Leadership
- Advanced Diploma in Midwifery
- Currently training to be a coach





UHS Organisational Chart







Patient Feedback Themes









What did we want to achieve.....



A shared vision is what you and the other members want to create or accomplish as part of the organisation. A shared vision is not imposed by one or a few people as an organisational mandate. Rather, it is derived from the members of the organisation, creating common interests and a sense of shared purpose for all organisational activities.







HOW ARE WE DOING THIS?



What did we want to agree...





SHARED UNDERSTANDING



DEVELOPING CULTURE





How did we do this..... A Series of Workshops



Firstly stakeholder analysis was imperative



Then for the first workshop we looked collectively agreeing a shared vision.

To do this I used a number of team tasks, one of which was to:-

Take two minutes to each design and sketch 'THE PERFECT HOUSE'



Results....

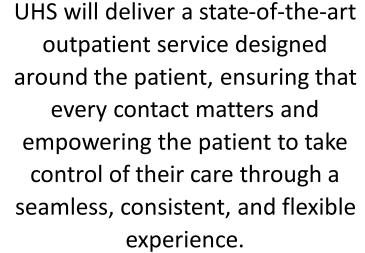


As you can imagine we got a huge variation in what was seen as the

perfect house!















Part 2 – Patient Ambitions



In the second workshop we took the opportunity to consider 3-4 patient aims which we felt represented what patients want based on patient feedback and experiences but also tied in with national guidance.

1) Every Contact Counts

2) Accessible For All

3) Seamless Patient Experience

4) Shared Decision Making

5) Timely Care



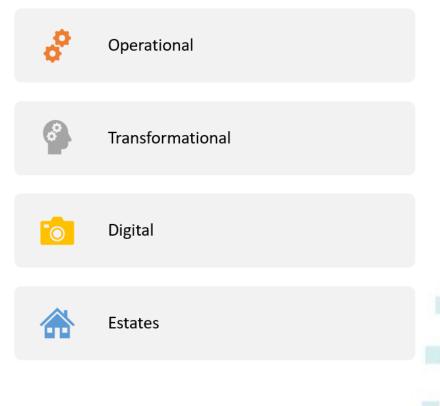
Part 3 – Programme Aims and Objectives



1) Aim

2) What this means?

3) What we will do to achieve this?







OPERATIONAL OUTPATIENT DELIVERY

Our aim is to provide consistent operational leadership across all Trust outpatient services ensuring optimalisation of processes, robust governance, effective utilisation of the outpatient's estates, complemented by a skilled and supported workforce.

WHAT THIS MEANS?

- develop a workforce which is prudent, resilient, flexible,
- We will develop processes and admin functions which can provide a seamless and consistent approach to delivering outpatient services to our patient population in a timely
- resources available and manage expansion of outpatient

WHAT WE WILL DO TO ACHIEVE THIS?

- . We will create an outpatient's structure and culture that encourages and enables leadership at every level to deliver the outpatient vision collaboratively by ensuring openness, transparency and equity.
- . By developing an outpatient workforce toolkit which provides a consistent approach to training, support and education of outpatient staff.
- . We will process, map and redesign outpatient pathways so that they reduce unnecessary administrative tasks and duplication by increasing standardisation and developing cohesive partnerships between all functions of the outpatient journey.
- We will develop a centralised planning/booking team who will collaborate with care groups to provide a centralised delivery plan of outpatient's services ensuring optimisation of available outpatient estates and effective reporting on capacity vs demand.
- . We will develop a centralised resourcing team capable of ensuring effective use of our outpatient staff in our future centralised outpatient services.
- . We will embed an outpatient's governance structure and culture which will empower staff and patients to report concerns, escalate risk and establish the opportunities for shared learning.





Operational Aim...



Our aim is to provide consistent operational leadership across all Trust outpatient services ensuring optimalisation of processes, robust governance, effective utilisation of the outpatient's estates, complemented by a skilled and supported workforce.







WHAT THIS MEANS?

- Provide oversight in the delivery of outpatient services and develop a workforce which is prudent, resilient, flexible, and highly trained.
- We will develop processes and admin functions which can provide a seamless and consistent approach to delivering outpatient services to our patient population in a timely and convenient manner ensuring patients and clinicians have all the information they require.
- Assess the outpatient estate, fully utilise the physical resources available and manage expansion of outpatient capacity to meet demand.
- Ensure robust governance and sharing of lessons learnt.

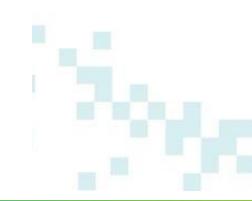




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Next steps:- Engagement, Implementation and Oversight



Sharing with colleagues
Inspiring and gaining understanding
Publication and media support

Working together to realise the aims
Prioritisation of scope of work
Consistency in approach
Investment in resources



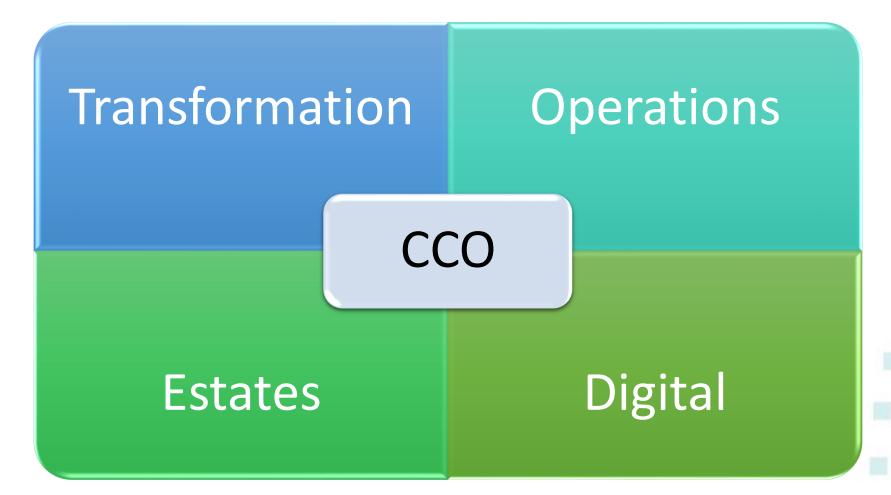


Setup of an OP Steering board
Strategic direction
Oversight and accountability
Governance



Outpatients Programme Steering Board







Any Questions









The Outpatient Transformation Conference 2022



SPEAKING NOW



Chris McAuley

Programme Delivery Manager NHS Benchmarking Network

I will be discussing...

"Findings from the 2022 **Outpatients and Operating** Theatres Benchmarking Projects"

Findings from the 2022 Outpatients Benchmarking Project

Chris McAuley
Programme Delivery Manager





Welcome and introduction

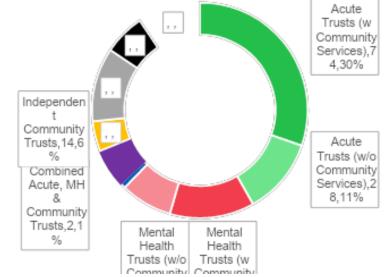




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- 100% of mental health trusts
- 31% of ICBs by population covered
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- 100% coverage in Northern Ireland HSCTs
- 100% coverage of Scottish Health Boards, plus the Scottish Government







2022/23 work programme

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- Summary Opportunity Reports
- Whole Systems Beds



To view the 2022/23 work programme calendar,

click here.



Project timetable

Period	Project Stage
January to April	Project consultation and development
May to August	Data collection
16 th June	Elective Care Share Learning Webinar
August to September	Data validation and analysis
August	Draft online analysis toolkit
September	Draft reports released
13 th October	Findings Webinar
October	Outputs released

2022 is the sixth iteration of the Outpatients project.

Within each Benchmarking project, we produce a range of network resources:



Online project toolkits



ICS Benchmarker



Summary Report



Knowledge Exchange Forum



Shared learning & good practice



Webinar presentations and

recordings



The Network's Acute team



Nick Westmoreland Senior Project Manager



Freddie Girling Assistant Project Manager



Niamh Stimpson Graduate Project Coordinator



Chris McAuley
Programme Delivery
Manager



Stan FlemingGraduate Project
Coordinator



Lillie PhillipsGraduate Project
Coordinator





Outpatients Benchmarking findings





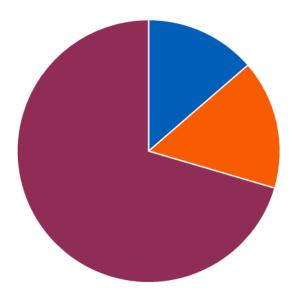
Key themes: Elective care backlog





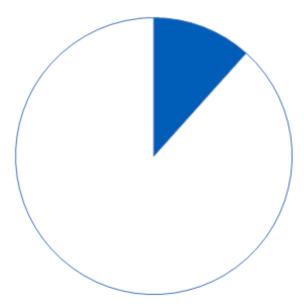
Management structure of outpatients

How are outpatient services managed?



Shared management function overseeing all specialities	14%
Separate management of different specialities	16%
Mix of shared and separately managed models	70%

Did the management structure of outpatients become more centralised during COVID-19 and will changes be retained?



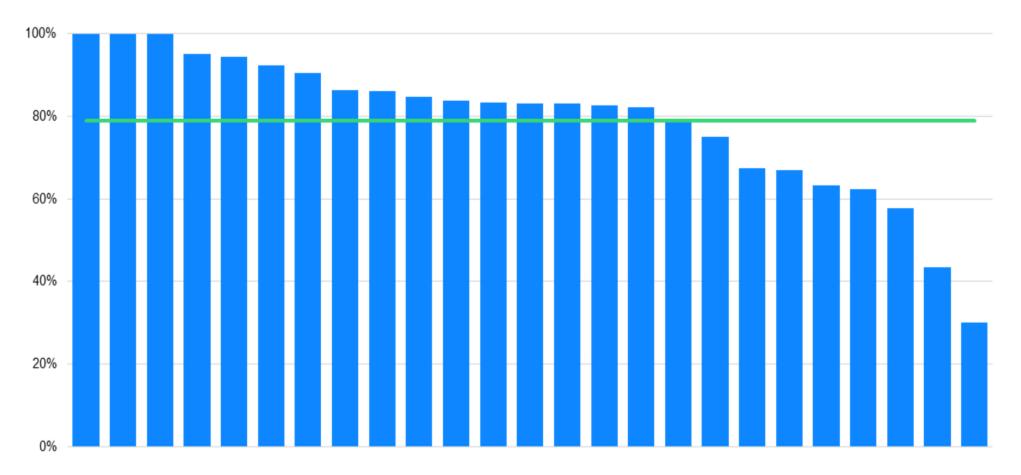
% Yes	12%
% Yes (2021)	17%



Benchmarking Network

Clinic delivery

Percentage of scheduled clinics delivered in 2021/22



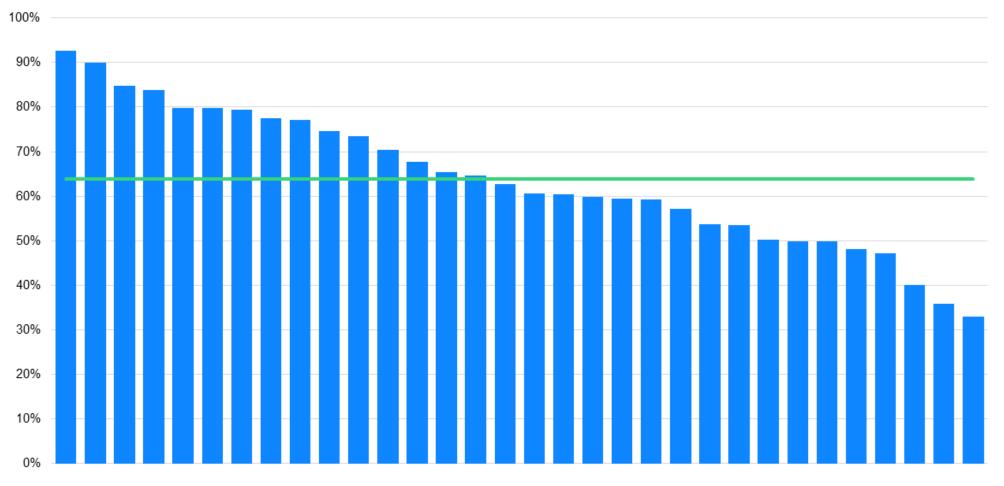
Year	Mean
2022	79%
2021	76%
2020	86%
2019	85%





Clinic delivery

Percentage of clinics delivered that were Consultant led in 2021/22



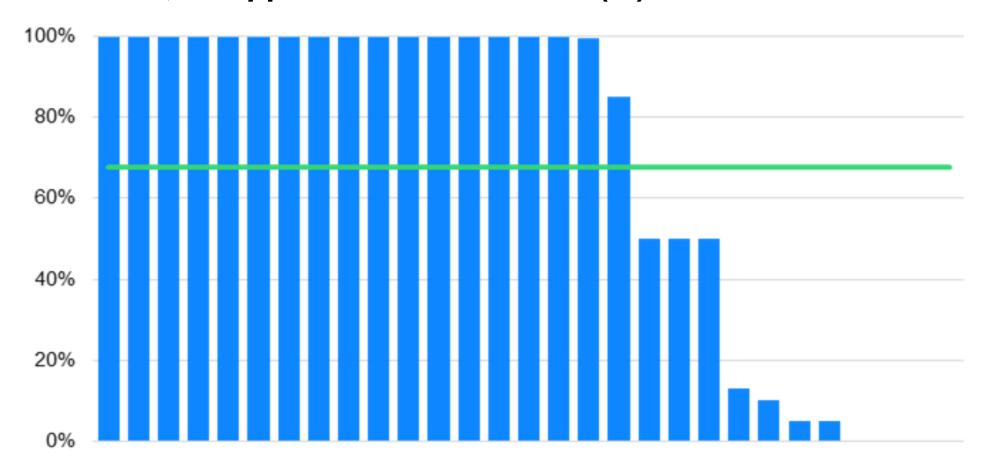
Year	Mean
2022	64%
2021	69%





Electronic/paper

Percentage of patient healthcare records for appointments that are electronic, as opposed to handwritten (%)



Year	Mean
2022	68%
2021	47%

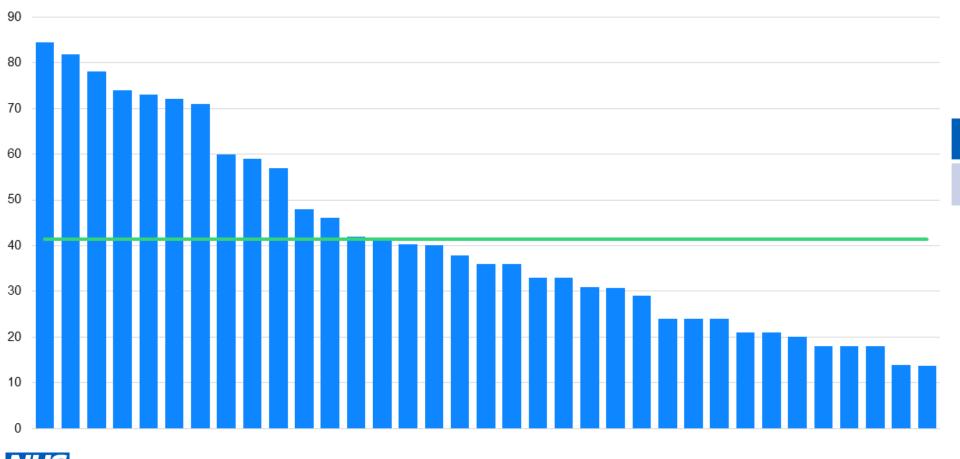




Attendances

Benchmarking Network

Median wait in calendar days for first outpatients attendance in 2021/22 (all specialities)



Year	Mean
2022	40



Key themes: Referral Streaming



Referrals

Percentage of all referrals received from GPs in 2021/22 (all



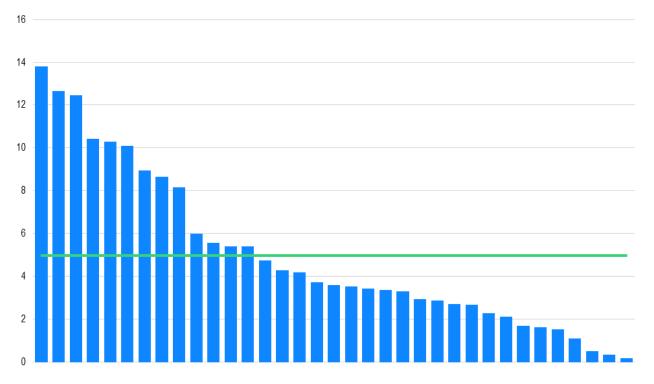






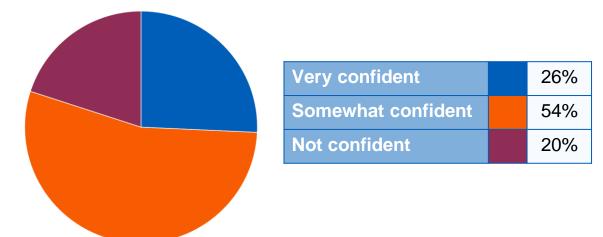
Advice & Guidance

Advice & Guidance requests per 100 new appointments in 2021/22 (all specialities)

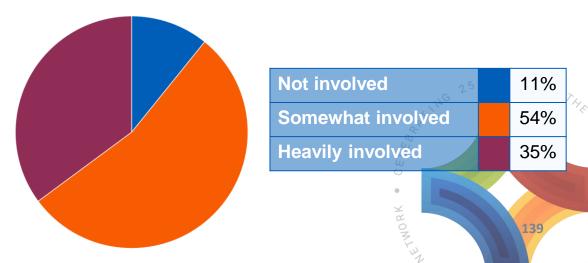


Year	Mean
2022	4.7

Confidence in achieving the target of delivering 16 specialist advice requests per 100 OP first attendances by March 2023



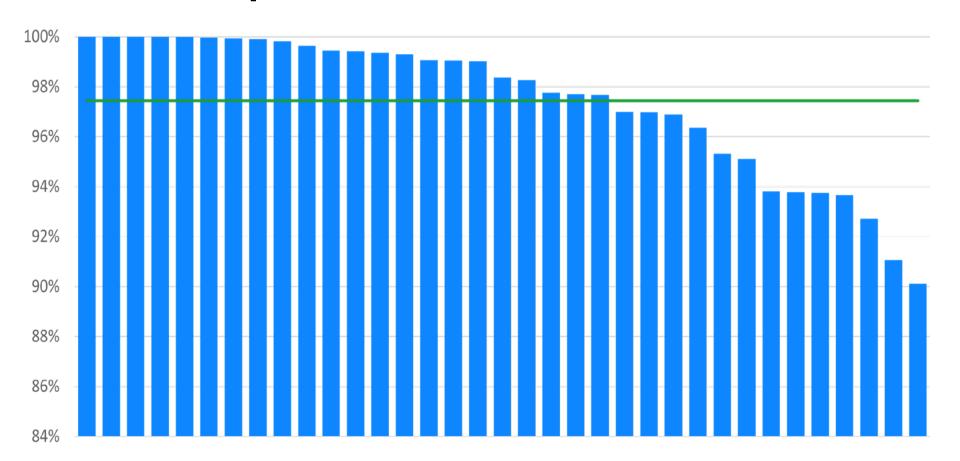
Extent to which the local commissioning body was involved in the development/delivery of Advice & Guidance in the local area





Referrals

Referral acceptance rate



Year	Mean
2022	97%
2021	93%
2020	97%
2019	93%





Advice and guidance

Please outline any good practice you wish to share with your implementation of Advice & Guidance – Your responses

"To maximise the effectiveness of A&G it is important clinicians are given job planned time to deliver this service."

"A supporting and embedded dashboard that allows operational teams to manage their cohort of A&G requests and monitor trends and outcomes. Monthly placebased A&G steering group with representation from primary/secondary care."

"We have setup a designated virtual hub, which includes 9 rooms."

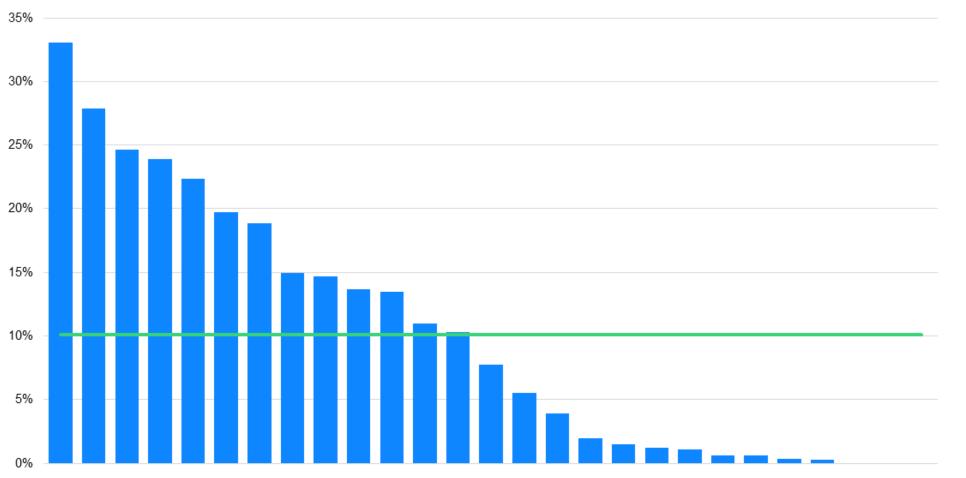




Appointment slot issues

Benchmarking Network

ASIs recorded as a percentage of new appointments in 2021/22

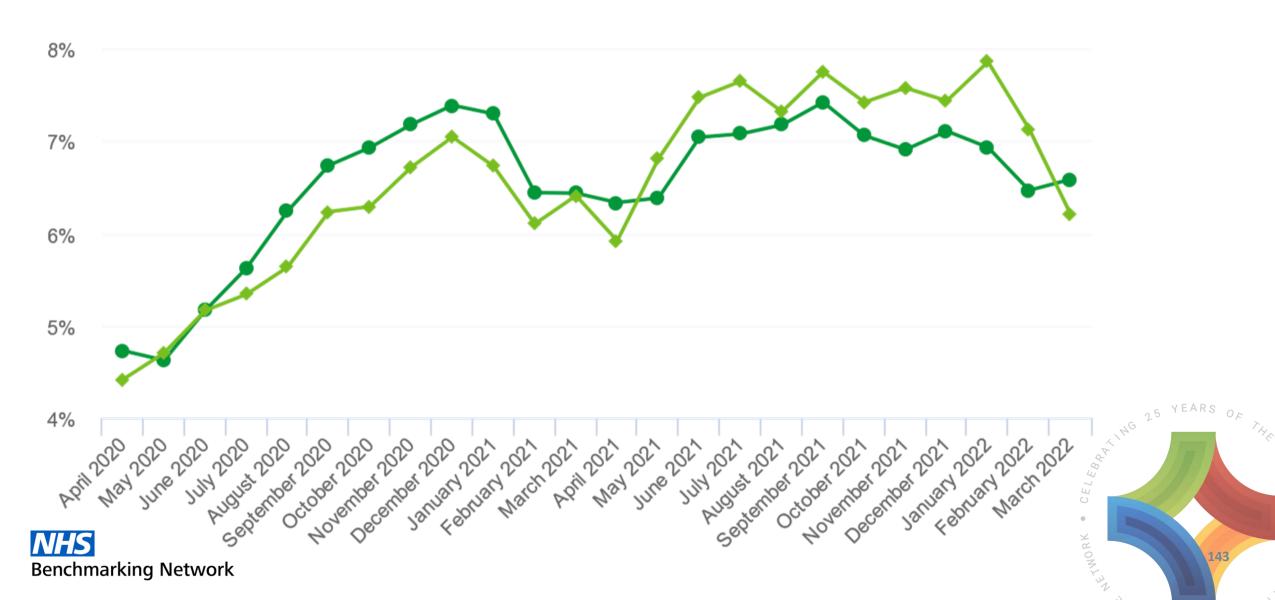


Year	Mean
2022	10%
2021	12%
2020	6%
2019	7%



DNA Rates

Average DNA rates across all specialities in 2021/22 (%)



Key themes: Outpatient Follow-up

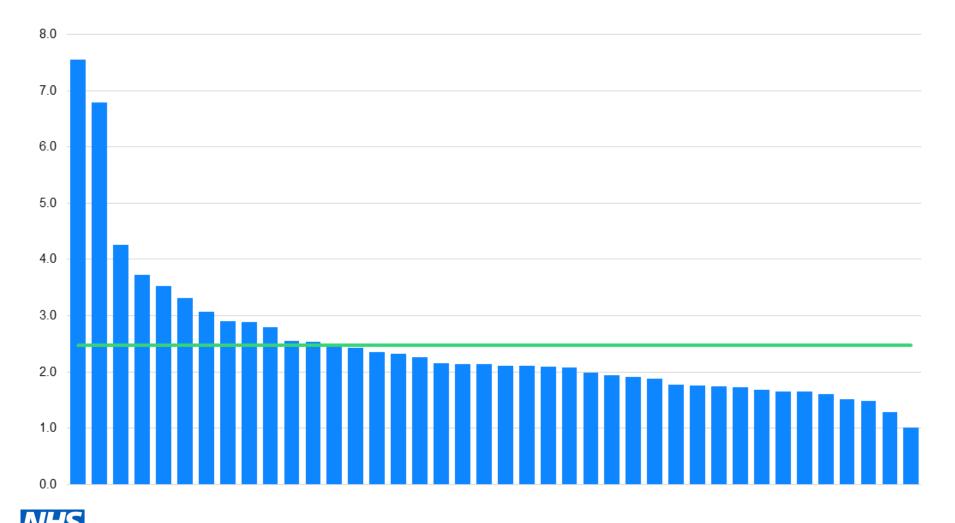




Attendances

Benchmarking Network

Follow-up to first attendance ratio

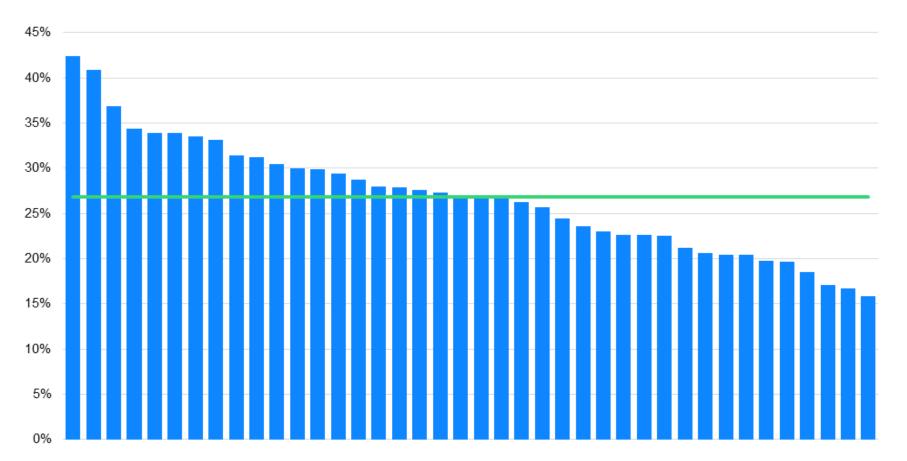


Year	Mean
2022	2.5
2021	2.5
2020	2.3
2019	2.1



Remote attendances

Percentage of all attendances delivered remotely in 2021/22 (all specialities)

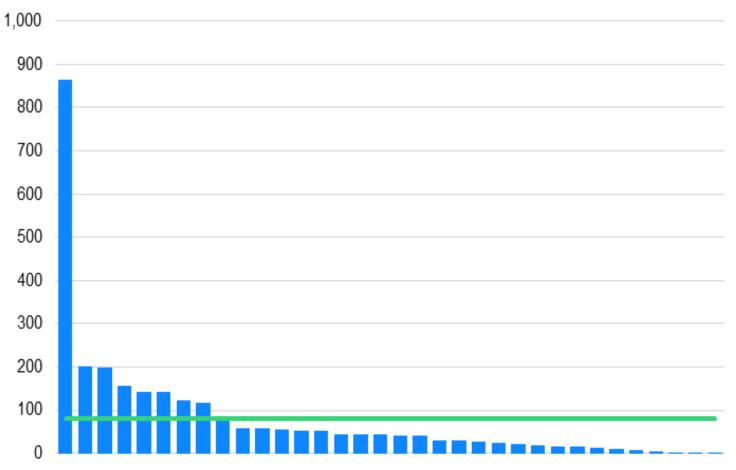


Year	Mean
2022	27%
2021	41%
2020 (first)	3%
2020 (follow-up)	5%



PIFU activity

Patients on a PIFU pathway at 31st March 2022 per 10,000 outpatient attendances



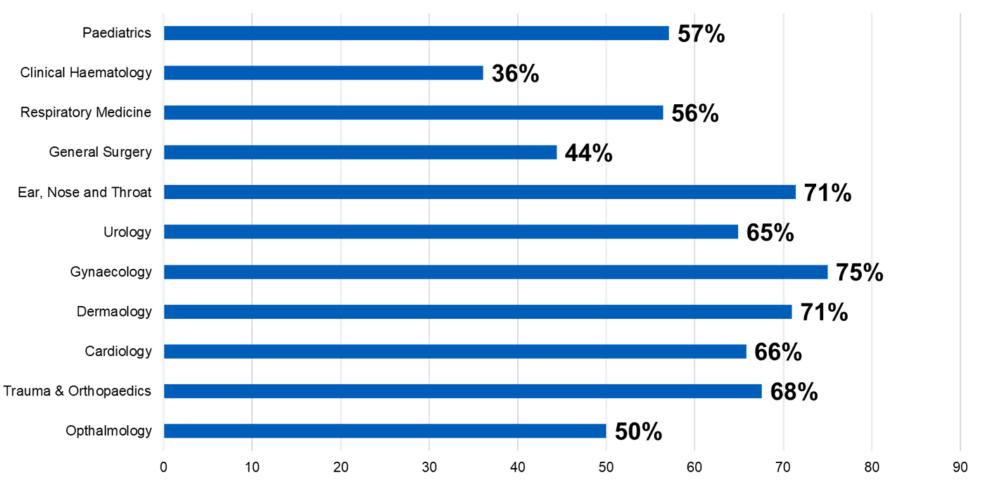
Year	Mean	Median
2022	80	43
2021	51	14



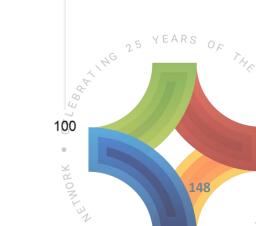


PIFU speciality provision

Specialities providing PIFU pathways



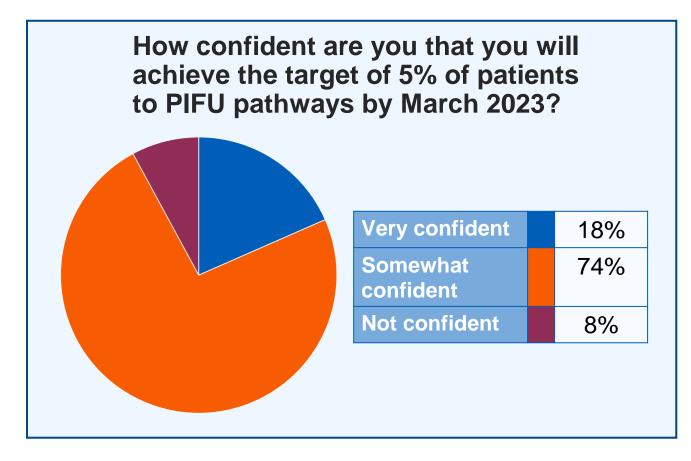




Implementing PIFU

Please describe any innovative practice in the implementation of PIFU within your organisation

- "An understanding that PIFU is not to compensate for a failure in Outpatient capacity to deliver essential follow-up but is instead an opportunity to give capacity to patients who need support at a time when they most need it."
- "We produced bespoke information leaflets for each speciality and implemented a process within the PAS System."



• "We pulled together a PIFU Implementation Team ... produced bespoke information leaflets for each speciality and implemented a process within the PAS System to be able to easily identify the patients on a PIFU pathway."



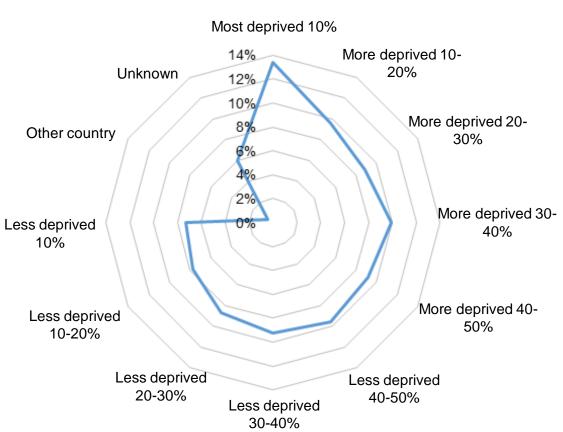
Key themes: Healthcare Inequalities



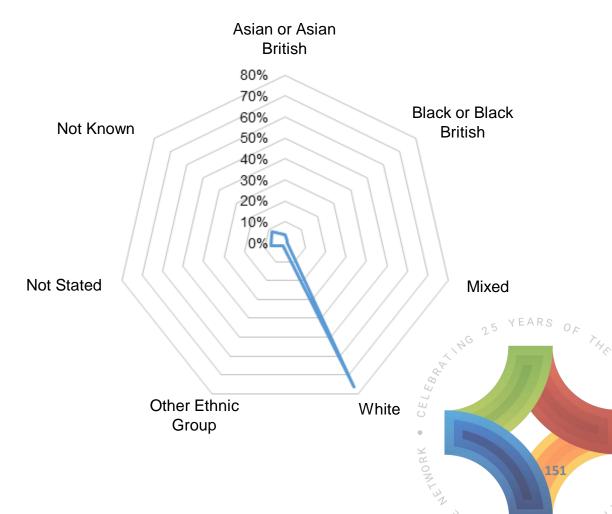


Profile of first outpatient attendances

First outpatient attendances by IMD decile



First outpatient attendances by Ethnicity





Wider equality initiatives

Please describe any work that has been undertaken by the organisation to investigate how DNA rates are affected by ethnicity and/or deprivation, and any work that has been done to combat this.

"We have mapped DNA rates to deprivation quintiles and understand by speciality what proportion of DNAs come from quintile 1. We are working with GP federation and primary care to implement a social prescribing model to proactively contact patients who are 4-5x more likely to DNA their appointment."

"Trust has been developing an EDI Dashboard which contains live patient and workforce diversity data.

This will be used to undertake analysis in relation to patient profile and workforce profile. This data is also

matched to deprivation index enabling analysis to also take account of this."



Learning disabilities

Reasonable adjustments

	% Yes – all specialities
Is there a designated lead for learning disabilities/autism in outpatient service?	55%
Does your organisation have a policy on reasonable adjustments for patients with learning disabilities/autism in outpatients?	63%
Do you provide increase length of appointment time for patients with learning disabilities/autism?	71%





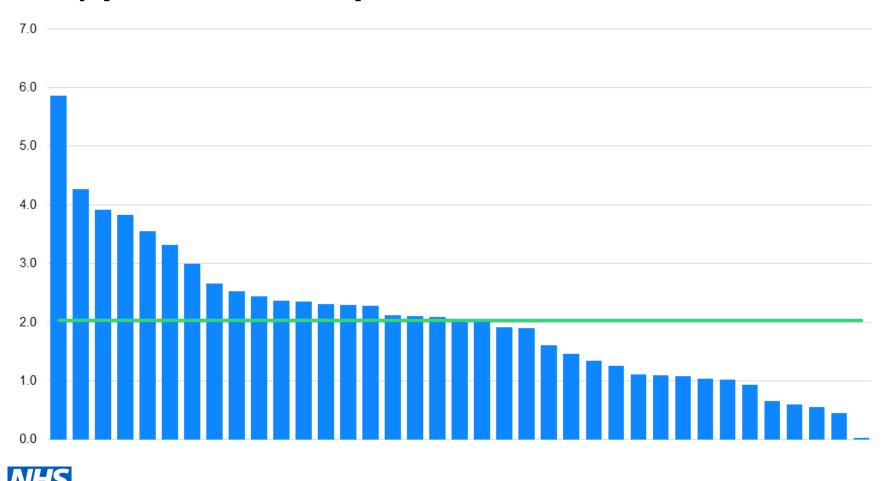
Key themes: Workforce challenges





Nursing workforce staffing levels

Total outpatient nursing team in establishment (as at 31st March 2022) per 10,000 outpatient attendances in 2021/22



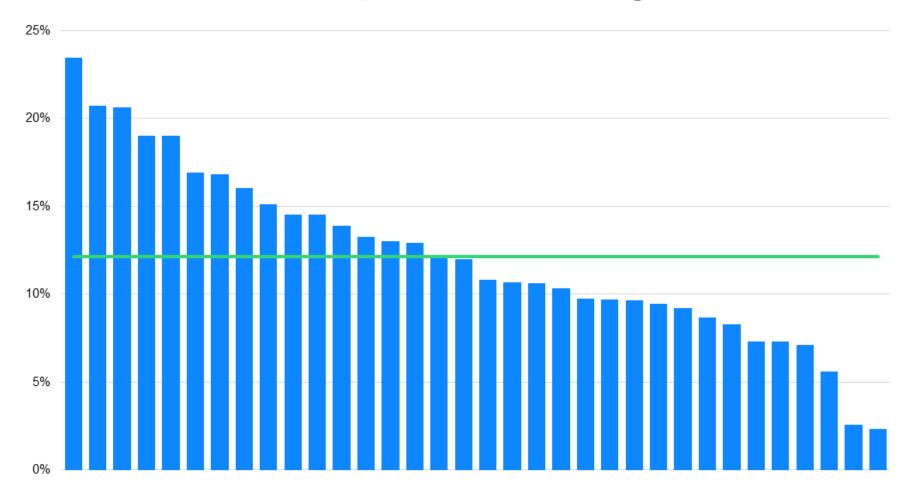
Benchmarking Network

Year	Mean
2022	2.0
2021	2.4
2020	2.2
2019	2.0



Nursing workforce turnover rate

Turnover rate for outpatients nursing team in 2021/22 (%)



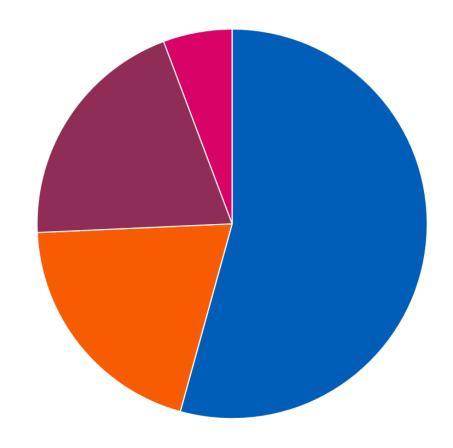
Year	Mean
2022	12%
2021	11%
2020	10%
2019	12%





Workforce challenges

Have workforce challenges caused clinics to be cancelled?



Rarely	54%
Monthly	20%
Weekly	20%
Daily	6%





Wellbeing Initiatives

Do you have a wellbeing lead in your outpatients department?

Is there a wellbeing strategy for outpatients?

Is there any funding available for wellbeing initiatives?





Thank you for listening







The Outpatient Transformation Conference 2022



SPEAKING NOW



Katrina Davies

Programme Director

Mid and South Essex Foundation Trust

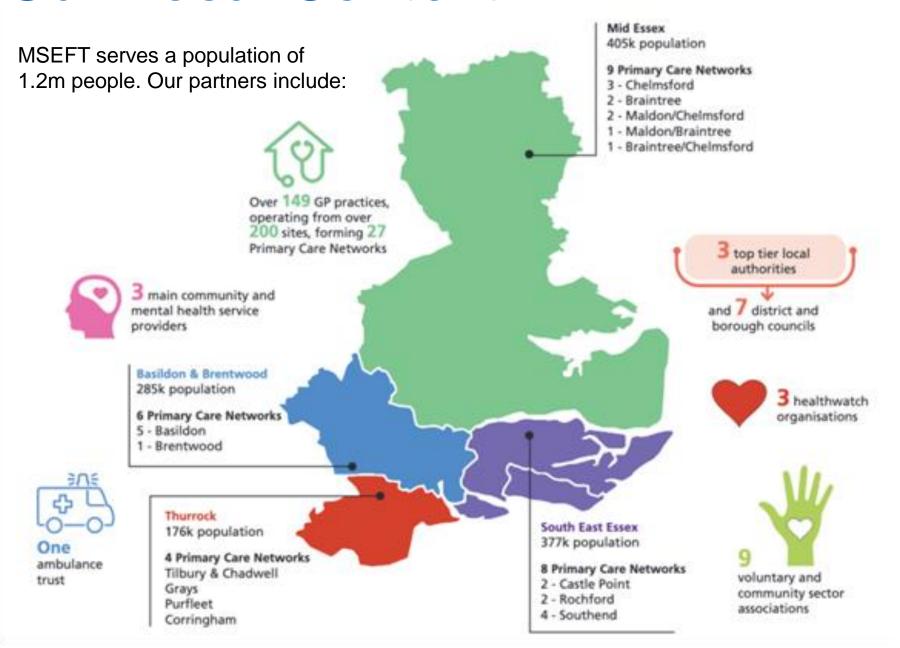
I will be discussing...

"Mid & South Essex Foundation Trust - Our Journey So Far"



Mid and South Essex Foundation Trust - Reimagining Outpatients, our journey so far

Our Local Context







MSEFT has three main hospital sites at: Basildon, Broomfield and Southend.

Around 950,000 outpatient appointments per vear







Drivers for Change



Improved
Patient
Care

Operations
Planning
Guidance

Improved
Patient
Experience

Trust Merger

Waiting
List
Growth

Efficiency

COVID Recovery



Programme Overview



Four key parallel workstreams that meet regularly to maintain alignment and report together into regular Trust and System monitoring meetings



Operational Excellence

Aim to improve basic metrics (e.g., N:FU, PIFU rates) with data driven discussion, looking at best practice within MSE and elsewhere. This will include the redesign of Trust pathways, for example PIFU implementation.



Operating model Redesign

Ensure operating models (e.g., admin booking and triaging systems) are sufficient to meet present and future demand



Digital and Technology Optimisation

Adopt new ways of working (e.g. asynchronous virtual review) and harness technologies (e.g. robotic process automation) to reduce FUs, increase effectiveness of triage, and reduce admin burden



System Pathway Redesign

Review pathways on a system level to ensure they are effective, efficient and improve the patient journey. This may include accessing care closer to home e.g. in the community or primary care.



Programme Governance





Enables clear accountability and continuous improvement through set cadence with room for frequent iteration across broad stakeholders

Trust (monthly) and System (quarterly) Monitoring meetings

Programme Oversight Group (weekly, co-chaired by COO and CFO)

Care Group Meeting (weekly-chaired by ops lead)

Care Group Meeting (weekly-chaired by ops lead)

Care Group Meeting (weekly-chaired by ops lead)

Specialty Catch Ups (daily/weekly)



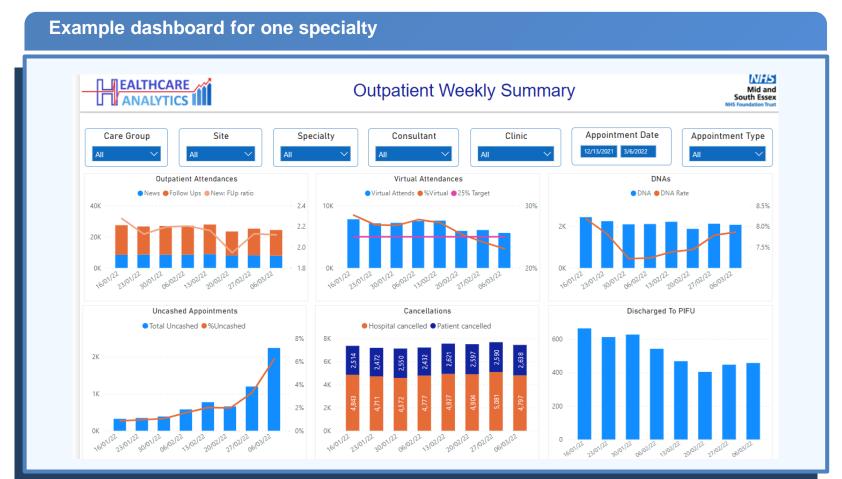
Measuring Success

Mid and South Essex

Broad set of metrics used to identify individual issues early and give comprehensive view on potential opportunities. Owned by specialties.

Agreed metrics:

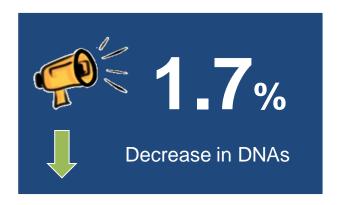
- First : FU ratio
- Virtual appointments
- Rollout of PIFU
- Uncashed appointments
- Clinic utilisation
- DNA rate
- Hospital cancellations
- A&G turnround time
- # ASI
- # Undated referrals



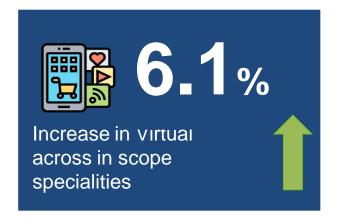


What have we achieved?













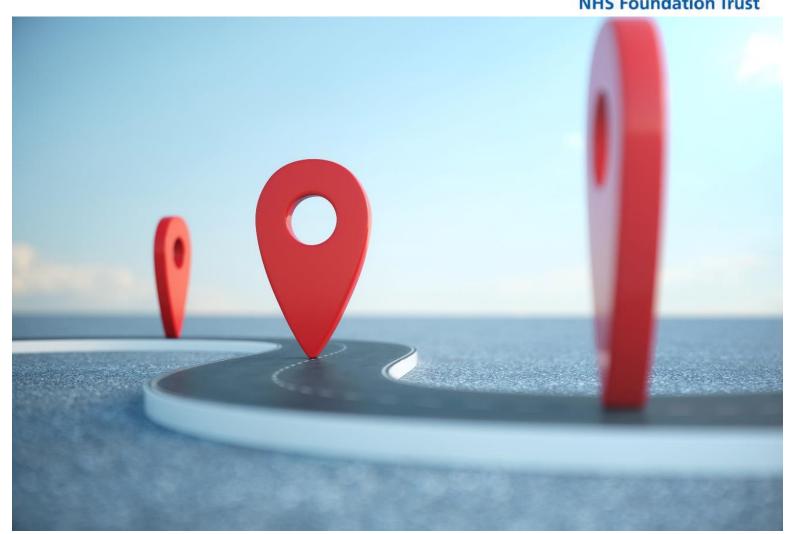


What are we thinking about next



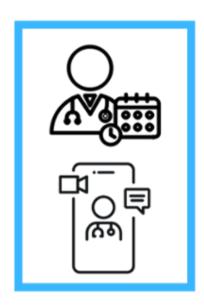
- Digital by default:
 - E-outcomes
 - Virtual appointments
 - Patient portal
- More user centred pathway design
- Getting it right first time







THANKS FOR ATTENDING



Outpatient

Transformation

Conference

2022

The Outpatient Transformation Conference 2022



REGISTER FOR OUR UPCOMING EVENTS!











